

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **000-31203**

**NET 1 UEPS TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

**Florida**

(State or other jurisdiction  
of incorporation or organization)

**98-0171860**

(IRS Employer  
Identification No.)

**President Place, 4<sup>th</sup> Floor, Cnr. Jan Smuts Avenue and Bolton Road  
Rosebank, Johannesburg 2196, South Africa**

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: **27-11-343-2000**

**Not Applicable**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of “large accelerated filer”, “accelerated filer”, “smaller reporting company”, and “emerging growth company” in Rule 12b-2 of the Exchange Act (check one):

- Large accelerated filer  Accelerated filer
- Non-accelerated filer  Smaller reporting company  
(do not check if a smaller reporting company)
- Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

As of May 2, 2017 (the latest practicable date), [57,590,085] shares of the registrant’s common stock, par value \$0.001 per share, net of treasury shares, were outstanding.

## Form 10-Q

### NET 1 UEPS TECHNOLOGIES, INC.

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**Part I. Financial Information**

**Item 1. Financial Statements**

**NET 1 UEPS TECHNOLOGIES, INC.  
Unaudited Condensed Consolidated Balance Sheets**

	<b>Unaudited March 31, 2017</b>	<b>(A) June 30, 2016</b>
	<u>(In thousands, except share data)</u>	
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents (Note 15)	\$ 222,972	\$ 223,644
Restricted cash (Note 15)	44,735	-
Pre-funded social welfare grants receivable (Note 3)	1,615	1,580
Accounts receivable, net of allowances of – March: \$3,362; June: \$1,669	122,540	107,805
Finance loans receivable, net of allowances of – March: \$3,536; June: \$4,494	43,539	37,009
Inventory (Note 4)	10,560	10,004
Deferred income taxes	6,841	6,956
Total current assets before settlement assets	<u>452,802</u>	<u>386,998</u>
Settlement assets (Note 5)	513,713	536,725
Total current assets	<u>966,515</u>	<u>923,723</u>
PROPERTY, PLANT AND EQUIPMENT, net of accumulated depreciation of – March: \$124,527; June: \$99,969	43,901	54,977
EQUITY-ACCOUNTED INVESTMENTS	38,920	25,645
GOODWILL (Note 7)	190,174	179,478
INTANGIBLE ASSETS, net (Note 7)	42,904	48,556
OTHER LONG-TERM ASSETS, including reinsurance assets (Note 6 and Note 8)	39,281	31,121
<b>TOTAL ASSETS</b>	<u><u>1,321,695</u></u>	<u><u>1,263,500</u></u>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Short-term credit facilities (Note 9)	-	-
Accounts payable	13,555	14,097
Other payables	38,319	37,479
Current portion of long-term borrowings (Note 10)	8,941	8,675
Income taxes payable	11,223	5,235
Total current liabilities before settlement obligations	<u>72,038</u>	<u>65,486</u>
Settlement obligations (Note 5)	513,713	536,725
Total current liabilities	<u>585,751</u>	<u>602,211</u>
DEFERRED INCOME TAXES	11,143	12,559
LONG-TERM BORROWINGS (Note 10)	16,335	43,134
OTHER LONG-TERM LIABILITIES, including insurance policy liabilities (Note 8)	2,725	2,376
<b>TOTAL LIABILITIES</b>	<u><u>615,954</u></u>	<u><u>660,280</u></u>
COMMITMENTS AND CONTINGENCIES (Note 18)		
<b>EQUITY</b>		
<b>COMMON STOCK (Note 11)</b>		
Authorized: 200,000,000 with \$0.001 par value;		
Issued and outstanding shares, net of treasury - March: 57,590,085; June: 55,271,954	79	74
<b>PREFERRED STOCK</b>		
Authorized shares: 50,000,000 with \$0.001 par value;		
Issued and outstanding shares, net of treasury: March: -; June: -	-	-
ADDITIONAL PAID-IN-CAPITAL	269,533	223,978
TREASURY SHARES, AT COST: March: 23,621,541; June: 20,483,932	(273,238)	(241,627)
ACCUMULATED OTHER COMPREHENSIVE LOSS (Note 12)	(164,510)	(189,700)
RETAINED EARNINGS	761,987	700,322
<b>TOTAL NET1 EQUITY</b>	<u>593,851</u>	<u>493,047</u>
REDEEMABLE COMMON STOCK	107,672	107,672
NON-CONTROLLING INTEREST	4,218	2,501
<b>TOTAL EQUITY</b>	<u><u>705,741</u></u>	<u><u>603,220</u></u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u><u>\$ 1,321,695</u></u>	<u><u>\$ 1,263,500</u></u>

(A) – Derived from audited financial statements

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Operations**

	Three months ended		Nine months ended	
	March 31,		March 31,	
	2017	2016	2017	2016
	(In thousands, except per share data)		(In thousands, except per share data)	
REVENUE	\$ 147,944	\$ 134,736	\$ 455,010	\$ 439,490
EXPENSE				
Cost of goods sold, IT processing, servicing and support	70,912	63,266	219,210	219,316
Selling, general and administration	42,195	35,998	122,366	108,007
Depreciation and amortization	10,290	9,281	31,117	29,982
OPERATING INCOME	24,547	26,191	82,317	82,185
INTEREST INCOME	5,124	3,345	14,489	11,284
INTEREST EXPENSE	467	852	1,773	2,880
INCOME BEFORE INCOME TAX EXPENSE	29,204	28,684	95,033	90,589
INCOME TAX EXPENSE (Note 17)	10,233	9,816	32,320	31,306
NET INCOME BEFORE EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS	18,971	18,868	62,713	59,283
EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS	45	2	778	578
NET INCOME	19,016	18,870	63,491	59,861
LESS NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST	624	450	1,826	1,763
NET INCOME ATTRIBUTABLE TO NET1	\$ 18,392	\$ 18,420	\$ 61,665	\$ 58,098
<b>Net income per share, in U.S. dollars</b> (Note 14)				
Basic earnings attributable to Net1 shareholders	\$0.34	\$0.40	\$1.16	\$1.24
Diluted earnings attributable to Net1 shareholders	\$0.34	\$0.40	\$1.16	\$1.23

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Comprehensive Income**

	Three months ended		Nine months ended	
	March 31,		March 31,	
	2017	2016	2017	2016
	(In thousands)		(In thousands)	
Net income	\$ 19,016	\$ 18,870	\$ 63,491	\$ 59,861
Other comprehensive income (loss)				
Net unrealized income on asset available for sale, net of tax	-	642	-	692
Movement in foreign currency translation reserve	<u>24,158</u>	<u>14,359</u>	<u>25,694</u>	<u>(46,297)</u>
Total other comprehensive income (loss), net of taxes	<u>24,158</u>	<u>15,001</u>	<u>25,694</u>	<u>(45,605)</u>
Comprehensive income	43,174	33,871	89,185	14,256
Less comprehensive income attributable to non-controlling interest	<u>(649)</u>	<u>(509)</u>	<u>(2,330)</u>	<u>(1,359)</u>
Comprehensive income attributable to Net1	<u>\$ 42,525</u>	<u>\$ 33,362</u>	<u>\$ 86,855</u>	<u>\$ 12,897</u>

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statement of Changes in Equity for the nine months ended March 31, 2017 (dollar amounts in thousands)**

**Net 1 UEPS Technologies, Inc. Shareholders**

	<b>Number of Shares</b>	<b>Amount</b>	<b>Number of Treasury Shares</b>	<b>Treasury Shares</b>	<b>Number of Shares, Net of Treasury</b>	<b>Additional Paid-In Capital</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive (Loss) Income</b>	<b>Total Net1 Equity</b>	<b>Redeemable Common Stock</b>	<b>Non- Controlling Interest</b>	<b>Total</b>
Balance – July 1, 2016	75,755,886	\$74	(20,483,932)	\$(241,627)	55,271,954	\$223,978	\$700,322	\$(189,700)	\$493,047	\$107,672	\$2,501	\$603,220
Sale of common stock (Note 11)	5,000,000	5			5,000,000	44,995			45,000			45,000
Repurchase of common stock (Note 11)			(3,137,609)	(31,611)	(3,137,609)				(31,611)			(31,611)
Restricted stock granted (Note 13)	387,000				387,000				-			-
Exercise of stock option (Note 13)	68,740				68,740	629			629			629
Stock-based compensation charge (Note 13)						1,759			1,759			1,759
Reversal of stock compensation charge (Note 13)						(1,827)			(1,827)			(1,827)
Utilization of APIC pool related to vested restricted stock						(1)			(1)			(1)
Dividends paid to non-controlling interest									-		(613)	(613)
Net income							61,665		61,665		1,826	63,491
Other comprehensive income (Note 12)								25,190	25,190		504	25,694
Balance – March 31, 2017	81,211,626	\$79	(23,621,541)	\$(273,238)	57,590,085	\$269,533	\$761,987	\$(164,510)	\$593,851	\$107,672	\$4,218	\$705,741

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Cash Flows**

	<u>Three months ended</u>		<u>Nine months ended</u>	
	<u>March 31,</u>		<u>March 31,</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	(In thousands)		(In thousands)	
<b>Cash flows from operating activities</b>				
Net income	\$ 19,016	\$ 18,870	\$ 63,491	\$ 59,861
Depreciation and amortization	10,290	9,281	31,117	29,982
Earnings from equity-accounted investments	(45)	(2)	(778)	(578)
Fair value adjustments	(50)	(2,387)	(61)	613
Interest payable	75	343	84	1,697
Profit on disposal of property, plant and equipment	(98)	(29)	(571)	(113)
Gain on fair value of T24	-	(1,909)	-	(1,909)
Stock-based compensation charge (reversal), net (Note 13)	621	954	(68)	2,645
Facility fee amortized	27	34	94	103
Dividends received from equity-accounted investments	-	-	370	-
(Increase) Decrease in accounts receivable, pre- funded social welfare grants receivable and finance loans receivable	(16,612)	15,914	(2,261)	(15,211)
Decrease (Increase) in inventory	3,893	(340)	308	(495)
(Decrease) Increase in accounts payable and other payables	(1,486)	4,009	(4,386)	1,563
Increase in taxes payable	6,678	4,479	5,819	3,444
Decrease in deferred taxes	(506)	(19)	(1,752)	(256)
<b>Net cash provided by operating activities</b>	<u>21,803</u>	<u>49,198</u>	<u>91,406</u>	<u>81,346</u>
<b>Cash flows from investing activities</b>				
Capital expenditures	(1,949)	(8,053)	(8,498)	(28,698)
Proceeds from disposal of property, plant and equipment	330	136	1,344	753
Investment in MobiKwik	-	-	(15,347)	-
Loans to equity accounted investments (Note 6)	(2,000)	-	(12,044)	-
Acquisitions, net of cash acquired (Note 2)	-	(1,666)	(4,651)	(1,666)
Acquisition of available for sale securities	-	(8,900)	-	(8,900)
Other investing activities	-	(5)	-	(5)
Net change in settlement assets (Note 5)	<u>(165,945)</u>	<u>(111,118)</u>	<u>54,827</u>	<u>171,516</u>
<b>Net cash (used in) provided by investing activities</b>	<u>(169,564)</u>	<u>(129,606)</u>	<u>15,631</u>	<u>133,000</u>
<b>Cash flows from financing activities</b>				
Proceeds from issue of common stock (Note 11 and Note 13)	45,629	-	45,629	3,762
Acquisition of treasury stock (Note 11)	-	(12,726)	(32,081)	(23,912)
Repayment of long-term borrowings (Note 10)	-	-	(28,493)	-
Guarantee fee paid (Note 10)	-	-	(1,145)	-
Dividends paid to non-controlling interest	-	-	(613)	-
Long-term borrowings utilized (Note 10)	274	676	521	2,107
Net change in settlement obligations (Note 5)	<u>165,955</u>	<u>111,118</u>	<u>(54,817)</u>	<u>(171,516)</u>
<b>Net cash used in (provided by) financing activities</b>	<u>211,858</u>	<u>99,068</u>	<u>(70,999)</u>	<u>(189,559)</u>
Effect of exchange rate changes on cash	<u>4,719</u>	<u>3,192</u>	<u>8,025</u>	<u>(19,101)</u>
<b>Net increase in cash, cash equivalents and restricted cash</b>	68,816	21,852	44,063	5,686
<b>Cash, cash equivalents and restricted cash – beginning of period</b>	<u>198,891</u>	<u>101,417</u>	<u>223,644</u>	<u>117,583</u>
<b>Cash, cash equivalents and restricted cash – end of period (Note 15)</b>	<u>\$ 267,707</u>	<u>\$ 123,269</u>	<u>\$ 267,707</u>	<u>\$ 123,269</u>

See Notes to Unaudited Condensed Consolidated Financial Statements



**NET 1 UEPS TECHNOLOGIES, INC.**  
**Notes to the Unaudited Condensed Consolidated Financial Statements**  
**for the three and nine months ended March 31, 2017 and 2016**  
**(All amounts in tables stated in thousands or thousands of U.S. dollars, unless otherwise stated)**

**1. Basis of Presentation and Summary of Significant Accounting Policies**

**Unaudited Interim Financial Information**

The accompanying unaudited condensed consolidated financial statements include all majority-owned subsidiaries over which the Company exercises control and have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) and the rules and regulations of the United States Securities and Exchange Commission for Quarterly Reports on Form 10-Q and include all of the information and disclosures required for interim financial reporting. The results of operations for the three and nine months ended March 31, 2017 and 2016, are not necessarily indicative of the results for the full year. The Company believes that the disclosures are adequate to make the information presented not misleading.

These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended June 30, 2016. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair representation of financial results for the interim periods presented.

References to the “Company” refer to Net1 and its consolidated subsidiaries, collectively, unless the context otherwise requires. References to “Net1” are references solely to Net 1 UEPS Technologies, Inc.

**Recent accounting pronouncements adopted**

In February 2015, the FASB issued guidance regarding *Amendments to the Consolidation Analysis*. This guidance amends both the variable interest entity and voting interest entity consolidation models. The requirement to assess an entity under a different consolidation model may change previous consolidation conclusions. The guidance is effective for the Company beginning July 1, 2016. The adoption of this guidance did not have a material impact on the Company’s financial statements.

In November 2016, the FASB issued guidance regarding *Restricted Cash - a consensus of the FASB Emerging Issues Task Force*. This guidance amends current guidance to add or clarify the classification and presentation of restricted cash in the statement of cash flows. The guidance is effective for the Company beginning July 1, 2018, however the Company has early adopted the guidance, effective December 31, 2016. The adoption of this guidance did not have a material impact on the Company’s financial statements.

**Recent accounting pronouncements not yet adopted as of March 31, 2017**

In May 2014, the FASB issued guidance regarding *Revenue from Contracts with Customers*. This guidance requires an entity to recognize revenue when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The guidance was to be effective for the Company beginning July 1, 2017, however in August 2015, the FASB issued guidance regarding *Revenue from Contracts with Customers, Deferral of the Effective Date*. This guidance defers the required implementation date specified in *Revenue from Contracts with Customers* to March 2017. Public companies may elect to adopt the standard along the original timeline. The guidance is effective for the Company beginning July 1, 2018. The Company expects that this guidance may have a material impact on its financial statements and is currently evaluating the impact of this guidance on its financial statements on adoption.

In August 2014, the FASB issued guidance regarding *Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern*. This guidance requires an entity to perform interim and annual assessments of its ability to continue as a going concern within one year of the date that its financial statements are issued. An entity must provide certain disclosures if conditions or events raise substantial doubt about the entity’s ability to continue as a going concern. The guidance is effective for the Company beginning July 1, 2017. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

## 1. Basis of Presentation and Summary of Significant Accounting Policies (continued)

### Recent accounting pronouncements not yet adopted as of March 31, 2017 (continued)

In July 2015, the FASB issued guidance regarding *Simplifying the Measurement of Inventory*. This guidance requires entities to measure most inventory “at the lower of cost and net realizable value,” thereby simplifying the current guidance under which an entity must measure inventory at the lower of cost or market (market in this context is defined as one of three different measures). The guidance will not apply to inventories that are measured by using either the last-in, first-out (“LIFO”) method or the retail inventory method (“RIM”). The guidance is effective for the Company beginning July 1, 2017. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

In November 2015, the FASB issued guidance regarding *Balance Sheet Classification of Deferred Taxes*. This guidance requires that deferred tax liabilities and assets are to be classified as non-current in a classified statement of financial position. The current requirement that deferred tax liabilities and assets of a tax-paying component of an entity be offset and presented as a single amount is not affected by the amendments in this update. This guidance is effective for the Company beginning July 1, 2017, with early adoption permitted on a prospective or retrospective basis. The Company is currently assessing the impact of this guidance on its financial statements disclosures.

In January 2016, the FASB issued guidance regarding *Recognition and Measurement of Financial Assets and Financial Liabilities*. The guidance primarily affects the accounting for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements for financial instruments. In addition, the guidance clarifies the valuation allowance assessment when recognizing deferred tax assets resulting from unrealized losses on available-for-sale debt securities. This guidance is effective for the Company beginning July 1, 2018, and early adoption is not permitted, with certain exceptions. The amendments are required to be applied by means of a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

In February 2016, the FASB issued guidance regarding *Leases*. The guidance increases transparency and comparability among organizations by requiring the recognition of lease assets and lease liabilities on the balance sheet. The amendments to current lease guidance include the recognition of assets and liabilities by lessees for those leases currently classified as operating leases. The guidance also requires disclosures to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. This guidance is effective for the Company beginning July 1, 2019. Early adoption is permitted. The Company expects that this guidance may have a material impact on its financial statements and is currently evaluating the impact of this guidance on its financial statements on adoption.

In March 2016, the FASB issued guidance regarding *Improvements to Employee Share-Based Payment Accounting*. The guidance simplifies several aspects of the accounting for employee share-based payment transactions for both public and nonpublic entities, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. This guidance is effective for the Company beginning July 1, 2017. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

In June 2016, the FASB issued guidance regarding *Measurement of Credit Losses on Financial Instruments*. The guidance replaces the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. For trade and other receivables, loans, and other financial instruments, an entity is required to use a forward-looking expected loss model rather than the incurred loss model for recognizing credit losses, which reflects losses that are probable. Credit losses relating to available-for-sale debt securities will also be recorded through an allowance for credit losses rather than as a reduction in the amortized cost basis of the securities. This guidance is effective for the Company beginning July 1, 2020. Early adoption is permitted beginning July 1, 2019. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

In June 2016, the FASB issued guidance regarding *Classification of Certain Cash Receipts and Cash Payments*. The guidance is intended to reduce diversity in practice and explains how certain cash receipts and payments are presented and classified in the statement of cash flows, including beneficial interests in securitization, which would impact the presentation of the deferred purchase price from sales of receivables. This guidance is effective for the Company beginning July 1, 2018, and must be applied retrospectively. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

## 1. Basis of Presentation and Summary of Significant Accounting Policies (continued)

### Recent accounting pronouncements not yet adopted as of March 31, 2017 (continued)

In January 2017, the FASB issued guidance regarding *Clarifying the Definition of a Business*. This guidance provides a more robust framework to use in determining when a set of assets and activities is a business. Because the current definition of a business is interpreted broadly and can be difficult to apply, stakeholders indicated that analyzing transactions is inefficient and costly and that the definition does not permit the use of reasonable judgment. The amendments provide more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. The guidance is effective for the Company beginning July 1, 2018. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

In January 2017, the FASB issued guidance regarding *Simplifying the Test for Goodwill Impairment*. This guidance removes the requirement for an entity to calculate the implied fair value of goodwill (as part of step 2 of the current goodwill impairment test) in measuring a goodwill impairment loss. The guidance is effective for the Company beginning July 1, 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

## 2. Acquisitions

The cash paid, net of cash received related to the Company's various acquisitions during the nine months ended March 31, 2017, are summarized in the table below:

	<u>2017</u>
C4U-Malta Limited ("C4U Malta").....	\$2,940
Pros Software (Pty) Ltd ("Pros Software").....	1,711
Total cash paid, net of cash received.....	<u>\$4,651</u>

### *C4U Malta*

In November 2016, the Company acquired a 100% interest in C4U Malta, a licensed Malta Financial Services Authority-supervised electronic money institution, for approximately \$3.9 million (€3.6 million translated at the foreign exchange rates applicable on the date of acquisition). C4U Malta's license has been passported across all member states of the European Union. The Company intends to apply for a principal membership with the major card associations and to integrate a robust and reliable issuing and acquiring processing platform in C4U Malta to enable the issuance of electronic money instruments, such as electronic money accounts, prepaid cards and virtual cards, after a transitional period of integration and technology adaptation. The Company plans to build and reinforce C4U Malta such that it operates as its principal regulated electronic money institution with the ability to cover all of the Company's financial services activities and business in the European Union.

### *Pros Software*

In October 2016, the Company acquired a 100% interest in Pros Software, a software development and consulting services company based near Johannesburg, South Africa, for ZAR 25.0 million (\$1.8 million, translated at the foreign exchange rates applicable on the date of acquisition). Pros Software performs software development and consulting services for a number of clients, including for the Company, and has a specialty practice in business intelligence.

The preliminary purchase price allocation of the C4U Malta and Pros Software acquisitions, translated at the foreign exchange rates applicable on the date of acquisition, is provided in the table below:

	<u>C4U Malta</u>	<u>Pros Software</u>	<u>Total</u>
Cash and cash equivalents.....	\$999	\$110	\$1,109
Accounts receivable.....	983	165	1,148
Property, plant and equipment, net.....	30	9	39
Intangible assets (Note 7).....	1,078	2,311	3,389
Goodwill (Note 7).....	2,475	-	2,475
Accounts payables and other payables.....	(1,570)	(58)	(1,628)
Income taxes payable.....	-	(69)	(69)
Deferred tax liabilities.....	(56)	(647)	(703)
Total purchase price.....	<u>\$3,939</u>	<u>\$1,821</u>	<u>\$5,760</u>

## 2. Acquisitions (continued)

The preliminary purchase price allocations are based on management estimates as of March 31, 2017, and may be adjusted up to one year following the closing of the C4U Malta and Pros Software acquisitions. The Company expects to finalize the purchase price allocation on or before June 30, 2017. Pro forma results of operations have not been presented because the effect of the C4U Malta and Pros Software acquisitions, individually and in the aggregate, were not material to the Company. During the nine months ended March 31, 2017, the Company incurred acquisition-related expenditure of \$0.2 million related to the C4U Malta and Pros Software acquisitions. Since the closing of the C4U Malta acquisition on November 1, 2016, it has contributed revenue and a net loss after acquired intangible asset amortization, net of taxation, of \$0.2 million and \$0.4 million, respectively. Since the closing of the Pros Software acquisition on October 1, 2016, it has contributed revenue and a net loss after acquired intangible asset amortization, net of taxation, of \$0.4 million and \$1.2 million, respectively.

## 3. Pre-funded social welfare grants receivable

Pre-funded social welfare grants receivable represents amounts pre-funded by the Company to certain merchants participating in the merchant acquiring system. The April 2017 payment service commenced on April 1, 2017, but the Company pre-funded certain merchants participating in the merchant acquiring system on March 31, 2017.

## 4. Inventory

The Company's inventory comprised the following category as of March 31, 2017 and June 30, 2016.

	<u>March 31,</u> <u>2017</u>	<u>June 30,</u> <u>2016</u>
Finished goods .....	\$10,560	\$10,004
	<u>\$10,560</u>	<u>\$10,004</u>

## 5. Settlement assets and settlement obligations

Settlement assets comprise (1) cash received from the South African government that the Company holds pending disbursement to recipient beneficiaries of social welfare grants and (2) cash received from customers on whose behalf the Company processes payroll payments that the Company will disburse to customer employees, payroll-related payees and other payees designated by the customer.

Settlement obligations comprise (1) amounts that the Company is obligated to disburse to recipient cardholders of social welfare grants, and (2) amounts that the Company is obligated to pay to customer employees, payroll-related payees and other payees designated by the customer.

The balances at each reporting date may vary widely depending on the timing of the receipts and payments of these assets and obligations.

Net change in settlement assets and net change in settlement obligations included in the unaudited condensed consolidated statement of cash flows for the three and nine months ended March 31, 2016, have been increased by \$19.7 million and \$59.5 million, respectively, as a result of the restatement described in Note 2—(Significant accounting policies—Settlement assets and settlement obligations) to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016.

## 6. Fair value of financial instruments

### *Initial recognition and measurement*

Financial instruments are recognized when the Company becomes a party to the transaction. Initial measurements are at cost, which includes transaction costs.

### *Risk management*

The Company seeks to reduce its exposure to currencies other than the South African rand through a policy of matching, to the extent possible, assets and liabilities denominated in those currencies. In addition, the Company uses financial instruments in order to economically hedge its exposure to exchange rate and interest rate fluctuations arising from its operations. The Company is also exposed to equity price and liquidity risks as well as credit risks.

## 6. Fair value of financial instruments (continued)

### *Risk management (continued)*

#### *Currency exchange risk*

The Company is subject to currency exchange risk because it purchases inventories that it is required to settle in other currencies, primarily the euro and U.S. dollar. The Company has used forward contracts in order to limit its exposure in these transactions to fluctuations in exchange rates between the South African rand, on the one hand, and the U.S. dollar and the euro, on the other hand.

#### *Translation risk*

Translation risk relates to the risk that the Company's results of operations will vary significantly as the U.S. dollar is its reporting currency, but it earns most of its revenues and incurs most of its expenses in ZAR. The U.S. dollar to ZAR exchange rate has fluctuated significantly over the past three years. As exchange rates are outside of the Company's control, there can be no assurance that future fluctuations will not adversely affect the Company's results of operations and financial condition.

#### *Interest rate risk*

As a result of its normal borrowing and leasing activities, the Company's operating results are exposed to fluctuations in interest rates, which it manages primarily through regular financing activities. The Company generally maintains limited investment in cash equivalents and has occasionally invested in marketable securities.

#### *Credit risk*

Credit risk relates to the risk of loss that the Company would incur as a result of non-performance by counterparties. The Company maintains credit risk policies with regard to its counterparties to minimize overall credit risk. These policies include an evaluation of a potential counterparty's financial condition, credit rating, and other credit criteria and risk mitigation tools as the Company's management deems appropriate.

With respect to credit risk on financial instruments, the Company maintains a policy of entering into such transactions only with South African and European financial institutions that have a credit rating of BBB- or better, as determined by credit rating agencies such as Standard & Poor's, Moody's and Fitch Ratings.

#### *Microleasing credit risk*

The Company is exposed to credit risk in its microleasing activities, which provides unsecured short-term loans to qualifying customers. The Company manages this risk by performing an affordability test for each prospective customer and assigns a "creditworthiness score", which takes into account a variety of factors such as other debts and total expenditures on normal household and lifestyle expenses.

#### *Equity price and liquidity risk*

Equity price risk relates to the risk of loss that the Company would incur as a result of the volatility in the exchange-traded price of equity securities that it holds and the risk that it may not be able to liquidate these securities. The market price of these securities may fluctuate for a variety of reasons, consequently, the amount the Company may obtain in a subsequent sale of these securities may significantly differ from the reported market value.

Liquidity risk relates to the risk of loss that the Company would incur as a result of the lack of liquidity on the exchange on which these securities are listed. The Company may not be able to sell some or all of these securities at one time, or over an extended period of time without influencing the exchange traded price, or at all.

### **Financial instruments**

The following section describes the valuation methodologies the Company uses to measure its significant financial assets and liabilities at fair value.

In general, and where applicable, the Company uses quoted prices in active markets for identical assets or liabilities to determine fair value. This pricing methodology applies to Level 1 investments. If quoted prices in active markets for identical assets or liabilities are not available to determine fair value, then the Company uses quoted prices for similar assets and liabilities or inputs other than the quoted prices that are observable either directly or indirectly. These investments are included in Level 2 investments. In circumstances in which inputs are generally unobservable, values typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability.

**6. Fair value of financial instruments (continued)**

**Financial instruments (continued)**

The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques. Investments valued using such techniques are included in Level 3 investments.

***Derivative transactions - Foreign exchange contracts***

As part of the Company's risk management strategy, the Company enters into derivative transactions to mitigate exposures to foreign currencies using foreign exchange contracts. These foreign exchange contracts are over-the-counter derivative transactions. Substantially all of the Company's derivative exposures are with counterparties that have long-term credit ratings of BBB- or better. The Company uses quoted prices in active markets for similar assets and liabilities to determine fair value (Level 2). The Company has no derivatives that require fair value measurement under Level 1 or 3 of the fair value hierarchy.

The Company's outstanding foreign exchange contracts are as follows:

As of March 31, 2017

None.

As of June 30, 2016

<b>Notional amount</b>	<b>Strike price</b>	<b>Fair market value price</b>	<b>Maturity</b>
EUR 573,765.00	ZAR 15.9587	ZAR 16.3393	July 20, 2016
EUR 554,494.50	ZAR 16.0643	ZAR 16.4564	August 19, 2016
EUR 465,711.00	ZAR 16.1798	ZAR 16.582	September 20, 2016
EUR 393,675.00	ZAR 16.2911	ZAR 16.7017	October 20, 2016
EUR 302,368.50	ZAR 16.4085	ZAR 16.8301	November 21, 2016

The following table presents the Company's assets measured at fair value on a recurring basis as of March 31, 2017, according to the fair value hierarchy:

	<b>Quoted price in active markets for identical assets (Level 1)</b>	<b>Significant other observable inputs (Level 2)</b>	<b>Significant unobservable inputs (Level 3)</b>	<b>Total</b>
Assets				
Related to insurance business (included in other long-term assets):				
Cash and cash equivalents .....	\$605	\$-	\$-	\$605
Other.....	-	38	-	38
Total assets at fair value .....	<u>\$605</u>	<u>\$38</u>	<u>\$-</u>	<u>\$643</u>

## 6. Fair value of financial instruments (continued)

The following table presents the Company's assets measured at fair value on a recurring basis as of June 30, 2016, according to the fair value hierarchy:

	Quoted price in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Assets				
Related to insurance business (included in other long-term assets): .....				
Cash and cash equivalents .....	\$533	\$-	\$-	\$533
Foreign exchange contracts .....	-	62	-	62
Other.....	-	37	-	37
Total assets at fair value .....	<u>\$533</u>	<u>\$99</u>	<u>\$-</u>	<u>\$632</u>

Changes in the Company's investment in Finbond Group Limited, or Finbond, (Level 3 that are measured at fair value on a recurring basis) were insignificant during the nine months ended March 31, 2016. There have been no transfers in or out of Level 3 during the three and nine months ended March 31, 2017 and during the three months ended March 31, 2016, respectively.

### *Assets and liabilities measured at fair value on a nonrecurring basis*

The Company measures its assets at fair value on a nonrecurring basis when they are deemed to be other-than-temporarily impaired. The Company has no liabilities that are measured at fair value on a nonrecurring basis. The Company reviews the carrying values of its assets when events and circumstances warrant and considers all available evidence in evaluating when declines in fair value are other-than-temporary. The fair values of the Company's assets are determined using the best information available, and may include quoted market prices, market comparables, and discounted cash flow projections. An impairment charge is recorded when the cost of the assets exceeds its fair value and the excess is determined to be other-than-temporary. The Company has not recorded any impairment charges during the reporting periods presented herein.

### **Equity accounted investments**

#### *Finbond*

On October 7, 2016, the Company provided a loan of ZAR 139.2 million (\$10.0 million, translated at the foreign exchange rates applicable on the date of the loan) to Finbond in order for Finbond to partially finance its expansion strategy in the United States. Interest on the loan is payable quarterly in arrears and is based on the London Interbank Offered Rate ("LIBOR") in effect from time to time plus a margin of 10.00%. The LIBOR rate was 1.064% on March 31, 2017. The loan was initially repayable in full at the earlier of Finbond concluding a rights offer or February 28, 2017, but the agreement has subsequently been amended to extend this date to August 31, 2017. The Company has provided an irrevocable undertaking to participate in the rights offering and convert the ZAR 139.2 million loan to Finbond shares as part of this process.

### **Strategic investments**

#### *Bank Frick*

On January 12, 2017, the Company entered into a share purchase agreement with the Kuno Frick Family Foundation ("Frick Foundation") to acquire a 30% interest in Bank Frick & Co AG ("Bank Frick"), a fully licensed bank based in Balzers, Liechtenstein, from the Frick Foundation for approximately CHF 39.8 million (\$39.7 million translated at exchange rates applicable as of March 31, 2017). The completion of the investment is subject to approval from the Financial Market Authority Liechtenstein. Following the successful completion of this investment, the Company will have a two-year option to acquire a further 35% interest in Bank Frick.

## 6. Fair value of financial instruments (continued)

### Strategic investments (continued)

Bank Frick provides a complete suite of banking services, with one of its key strategic pillars being the provision of payment services and funding of financial technology opportunities. Bank Frick holds acquiring licenses from both Visa and MasterCard and operates a branch in London. The Company and Bank Frick have jointly identified several funding opportunities, including for the Company's working capital finance, card issuing and acquiring and transaction processing activities. The pending investment in Bank Frick has the potential to provide the Company with a stable, long term and strategic relationship with a fully licensed bank. The Company and Bank Frick have agreed that approximately \$30 million of the Bank Frick's free equity will be utilized as seed capital for a fund dedicated to the Company's future activities.

## 7. Goodwill and intangible assets, net

### Goodwill

Summarized below is the movement in the carrying value of goodwill for the nine months ended March 31, 2017:

	<u>Gross value</u>	<u>Accumulated impairment</u>	<u>Carrying value</u>
Balance as of June 30, 2016.....	\$179,478	\$-	\$179,478
Acquisition of C4U Malta (Note 2) .....	2,475	-	2,475
Foreign currency adjustment <sup>(1)</sup> .....	8,221	-	8,221
Balance as of March 31, 2017 .....	<u>\$190,174</u>	<u>\$-</u>	<u>\$190,174</u>

(1) – Represents the effects of the fluctuations between the South African rand, euro and the Korean won, and the U.S. dollar on the carrying value.

Goodwill has been allocated to the Company's reportable segments as follows:

	<u>South African transaction processing</u>	<u>International transaction processing</u>	<u>Financial inclusion and applied technologies</u>	<u>Carrying value</u>
Balance as of June 30, 2016.....	\$20,425	\$136,185	\$22,868	\$179,478
Acquisition of C4U Malta (Note 2)...	-	2,475	-	2,475
Foreign currency adjustment <sup>(1)</sup> .....	2,087	4,387	1,747	8,221
Balance as of March 31, 2017 .....	<u>\$22,512</u>	<u>\$143,047</u>	<u>\$24,615</u>	<u>\$190,174</u>

(1) – Represents the effects of the fluctuations between the South African rand, euro and the Korean won, and the U.S. dollar on the carrying value.

### Intangible assets, net

#### *Intangible assets acquired*

Summarized below is the fair value of the Pros Software and C4U Malta intangible assets acquired, translated at the exchange rate applicable as of the acquisition date, and the weighted-average amortization period of the intangible assets:

	<u>Fair value as of acquisition date</u>	<u>Weighted-average amortization period (in years)</u>
Finite-lived intangible asset:		
Customer relationships – Pros Software.....	\$2,311	0.75
Customer relationships – C4U Malta .....	\$186	0.65
Software and unpatented technology.....	\$147	1.25
Infinite-lived intangible asset:		
Financial institution license.....	\$745	n/a

On acquisition, the Company recognized a deferred tax liability of approximately \$0.7 million related to the acquisition of the intangible assets.



## 7. Goodwill and intangible assets, net (continued)

### Intangible assets, net (continued)

#### Carrying value and amortization of intangible assets

Summarized below is the carrying value and accumulated amortization of the intangible assets as of March 31, 2017 and June 30, 2016:

	As of March 31, 2017			As of June 30, 2016		
	Gross carrying value	Accumulated amortization	Net carrying value	Gross carrying value	Accumulated amortization	Net carrying value
Finite-lived intangible assets:						
Customer relationships (1) . . . . .	\$100,487	\$(62,992)	\$37,495	\$94,529	\$(51,557)	\$42,972
Software and unpatented technology (1) . . . . .	32,951	(30,682)	2,269	31,452	(28,791)	2,661
FTS patent . . . . .	2,857	(2,857)	-	2,592	(2,592)	-
Exclusive licenses . . . . .	4,506	(4,506)	-	4,506	(4,506)	-
Trademarks . . . . .	6,998	(4,583)	2,415	6,685	(3,762)	2,923
Total finite-lived intangible assets . . . . .	147,799	(105,620)	42,179	139,764	(91,208)	48,556
Infinite-lived intangible assets:						
Financial institution license . . . . .	725	-	725	-	-	-
Total infinite-lived intangible assets . . . . .	725	-	725	-	-	-
Total intangible assets . . . . .	\$148,524	\$(105,620)	\$42,904	\$139,764	\$(91,208)	\$48,556

(1) Includes the customer relationships acquired as part of the Pros Software acquisition in October 2016, and the customer relationships and software and unpatented technology acquired as part of the C4U Malta acquisition in November 2016.

Aggregate amortization expense on the finite-lived intangible assets for the three months ended March 31, 2017 and 2016, was approximately \$3.7 million and \$2.3 million, respectively. Aggregate amortization expense on the finite-lived intangible assets for the nine months ended March 31, 2017 and 2016, was approximately \$10.2 million and \$8.2 million, respectively.

Future estimated annual amortization expense for the next five fiscal years and thereafter, assuming exchange rates that prevailed on March 31, 2017, is presented in the table below. Actual amortization expense in future periods could differ from this estimate as a result of acquisitions, changes in useful lives, exchange rate fluctuations and other relevant factors.

2017 . . . . .	\$14,922
2018 . . . . .	11,655
2019 . . . . .	10,961
2020 . . . . .	10,254
2021 . . . . .	4,428
Thereafter . . . . .	\$380

## 8. Reinsurance assets and policyholder liabilities under insurance and investment contracts

### Reinsurance assets and policyholder liabilities under insurance contracts

Summarized below is the movement in reinsurance assets and policyholder liabilities under insurance contracts during the nine months ended March 31, 2017:

	Reinsurance assets <sup>(1)</sup>	Insurance contracts <sup>(2)</sup>
Balance as of June 30, 2016 . . . . .	\$171	\$(1,078)
Increase in policyholder benefits under insurance contracts . . . . .	454	(3,178)
Claims and policyholders' benefits under insurance contracts . . . . .	(448)	2,539
Foreign currency adjustment <sup>(3)</sup> . . . . .	18	(110)
Balance as of March 31, 2017 . . . . .	\$195	\$(1,827)

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) Represents the effects of the fluctuations between the ZAR against the U.S. dollar.

## 8. Reinsurance assets and policyholder liabilities under insurance and investment contracts (continued)

### Reinsurance assets and policyholder liabilities under insurance contracts (continued)

The Company has agreements with reinsurance companies in order to limit its losses from large insurance contracts, however, if the reinsurer is unable to meet its obligations, the Company retains the liability.

The Company determines its reserves for future policy benefits under its life insurance products using a model which estimates claims incurred that have not been reported at the balance sheet date. This model includes best estimate assumptions of experience plus prescribed margins, as required in the markets in which these products are offered, namely South Africa. The best estimate assumptions include those assumptions related to mortality, morbidity and claim reporting delays, and the main assumptions used to calculate the reserve for future policy benefits include (i) mortality and morbidity assumptions reflecting the company's most recent experience and (ii) claim reporting delays reflecting Company specific and industry experience.

### Assets and policyholder liabilities under investment contracts

Summarized below is the movement in assets and policyholder liabilities under investment contracts during the nine months ended March 31, 2017:

	<u>Assets<sup>(1)</sup></u>	<u>Investment contracts<sup>(2)</sup></u>
Balance as of June 30, 2016.....	\$528	\$(528)
Increase in policyholder benefits under investment contracts ..	35	(35)
Maturity of claims under investment contracts .....	(13)	13
Foreign currency adjustment <sup>(3)</sup> .....	55	(55)
Balance as of March 31, 2017 .....	<u>\$605</u>	<u>\$(605)</u>

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) Represents the effects of the fluctuations between the ZAR against the U.S. dollar.

The Company does not offer any investment products with guarantees related to capital or returns.

## 9. Short-term credit facilities

The Company's short-term credit facilities are described in Note 12 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016.

### South Africa

The aggregate amount of the Company's short-term South African credit facility with Nedbank Limited ("Nedbank") was ZAR 400 million (\$29.8 million) and consists of (i) a primary amount of up to ZAR 200 million (\$14.9 million), which is immediately available, and (ii) a secondary amount of up to ZAR 200 million (\$14.9 million), which is not immediately available (all amounts denominated in ZAR and translated at exchange rates applicable as of March 31, 2017). The primary amount comprises an overdraft facility of up to ZAR 50 million (\$3.7 million) and indirect and derivative facilities of up to ZAR 150 million (\$11.2 million), which include letters of guarantee, letters of credit and forward exchange contracts (all amounts denominated in ZAR and translated at exchange rates applicable as of March 31, 2017).

On December 9, 2016, Nedbank issued a letter (the "Nedbank Facility Letter") to the Company under which it agreed to temporarily increase the overdraft facility by the secondary amount of ZAR 200 million to ZAR 250 million. The increase in the overdraft to ZAR 250 million is available until the earlier of the day on which the Company issues shares to the value of \$45.0 million (refer to Note 11) or the day on which FirstRand Bank Limited (acting through its Rand Merchant Bank division) repays ZAR 600 million back to the Company that is currently held in escrow related to the issuance of a ZAR 2 billion guarantee to Net1 SA (refer to Note 10).

As of March 31, 2017, the interest rate on the overdraft facility was 9.35%. The Company has ceded its investment in Cash Paymaster Services Proprietary Limited as security for its repayment obligations under the facility. A commitment fee of 0.35% per annum is payable on the monthly unutilized amount of the overdraft portion of the primary amount. The Company is required to comply with customary non-financial covenants, including, without limitation, covenants that restrict its ability to dispose of or encumber its assets, incur additional indebtedness or engage in certain business combinations.

## **9. Short-term credit facilities (continued)**

### **South Africa (continued)**

As of March 31, 2017 and June 30, 2016, respectively, the Company had not utilized any of its overdraft facility. As of March 31, 2017, the Company had utilized ZAR 130.5 million (\$9.7 million, translated at exchange rates applicable as of March 31, 2017) of its ZAR 150 million indirect and derivative facilities to enable the bank to issue guarantees, including stand-by letters of credit, in order for the Company to honor its obligations to third parties requiring such guarantees (refer to Note 18). As of June 30, 2016, the Company had utilized ZAR 131.1 million (\$8.9 million, translated at exchange rates applicable as of June 30, 2016) of its ZAR 150 million indirect and derivative facilities.

### **Korea**

The Company had not utilized any of its KRW 10 billion (\$8.9 million, translated at exchange rates applicable as of March 31, 2017) overdraft facility as of March 31, 2017 or June 30, 2016. As of March 31, 2017, the interest rate on the overdraft facility was 3.40%. The facility expires in January 2018.

## **10. Long-term borrowings**

### **Korea**

The Company's Korean senior secured loan facility is described in Note 13 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016. The current carrying value as of March 31, 2017, is \$25.3 million. As of March 31, 2017, the carrying amount of the long-term borrowings approximated fair value. The interest rate in effect on March 31, 2017, was 4.59%.

On July 29, 2016, the Company utilized approximately KRW 0.3 billion (\$0.2 million) of its Facility C revolving credit facility to pay interest due. On the same day, the Company made unscheduled payments of KRW 20 billion (\$17.8 million) towards its Facility A loan, and KRW 10 billion (\$8.9 million) towards its Facility C revolving credit facility. On October 31, 2016, the Company made an unscheduled payment of KRW 2.1 billion (\$1.8 million) towards its Facility A loan as a result of a distribution from KSNET paid to Net1 Korea which was contractually required to be applied against interest and principal outstanding. On January 29, 2017, the Company utilized approximately KRW 0.3 billion (\$0.3 million) of its Facility C revolving credit facility to pay interest due. On April 29, 2017, the Company made a scheduled repayment of \$8.9 million (translated at exchange rates applicable as of March 31, 2017). The next scheduled principal payment of \$8.9 million (translated at exchange rates applicable as of March 31, 2017) is due on April 29, 2018.

Interest expense incurred during the three months ended March 31, 2017 and 2016, was \$0.3 million and \$0.7 million, respectively. Interest expense incurred during the nine months ended March 31, 2017 and 2016, was \$0.9 million and \$2.1 million, respectively. Prepaid facility fees amortized during the three months ended March 31, 2017 and 2016, was \$0.03 million and \$0.04 million respectively. Prepaid facility fees amortized during the nine months ended March 31, 2017 and 2016, was \$0.09 million and \$0.1 million, respectively.

### **South Africa**

On October 4, 2016, the Company, through one of its subsidiaries, Net1 Applied Technologies South Africa Proprietary Limited ("Net1 SA"), entered into a Subscription Agreement (the "Blue Label Subscription Agreement") with Blue Label Telecoms Limited ("Blue Label"), a JSE-listed company which is a leading provider of prepaid electricity and airtime in South Africa. Pursuant to the Blue Label Subscription Agreement, Net1 SA will subscribe for approximately 117.9 million ordinary shares of Blue Label at a price of ZAR 16.96 per share, for an aggregate price of ZAR 2.0 billion.

On October 20, 2016, Net1 SA and Blue Label signed an addendum to the Blue Label Subscription Agreement which, among other things, established the subscription date and required FirstRand Bank Limited (acting through its Rand Merchant Bank division) ("RMB") to issue a guarantee to Blue Label for the purchase price of the Blue Label shares to be purchased by Net1 SA (the "Guarantee"). On that same date, and in connection with the Blue Label Subscription Agreement, Net1 SA entered into a Common Terms Agreement, a Senior Facility A Agreement, Senior Facility B Agreement, Senior Facility C Agreement, Subordination Agreement, Security Cession & Pledge and certain ancillary loan documents (collectively, the "Loan Documents") with RMB, pursuant to which, among other things, Net1 SA may borrow up to an aggregate of ZAR 1.4 billion (\$104.4 million, translated at exchange rates applicable as of March 31, 2017) to finance a portion of its working capital requirements and a portion of its investment in Blue Label. The amounts available under these loans and an escrow deposit of ZAR 600 million (\$44.7 million, translated at exchange rates applicable as of March 31, 2017) made by Net1 SA serve as security for the Guarantee. Net1 and certain of the Company's other subsidiaries have agreed to guarantee the obligations of Net1 SA to RMB and subordinate any claims they may have against Net1 SA and certain of its subsidiaries to RMB's claims against such persons.

## 10. Long-term borrowings (continued)

### South Africa (continued)

The Loan Documents provide for a Facility A term loan of up to ZAR 500 million (\$37.3 million), a Facility B term loan of up to ZAR 900 million (\$67.1 million), amounts translated at exchange rates applicable as of March 31, 2017, and a Facility C term loan in an amount equal to the aggregate amount of voluntary prepayments of the outstanding principal amount of the Facility A loan.

On November 15, 2016, RMB, the Company, Net1 SA and certain of their respective affiliates entered into a letter agreement (the "Guarantee Letter") amending the Loan Documents to extend the term of the Guarantee, as referenced therein, to February 28, 2017. On November 16, 2016, Net1 SA and Blue Label entered into an Amended and Restated Subscription Agreement (the "A&R Agreement") which, among other things, extended the subscription date to a date, to be specified by Blue Label, during the period between January 23, 2017 and February 28, 2017 (inclusive). On November 15, 2016, RMB issued a new guarantee in favor of Blue Label for the purchase price of the Blue Label shares to be purchased by Net1 SA (the "New Guarantee"). In accordance with the terms of the Guarantee Letter, the New Guarantee was scheduled to expire on February 28, 2017. Upon closing under the A&R Agreement, Net1 SA expects Blue Label to deliver the New Guarantee to RMB for payment of the subscription price of the Blue Label shares.

On February 28, 2017, RMB, the Company, Net1 SA and certain of their respective affiliates entered into a new letter agreement (the "February 2017 Guarantee Letter") amending the Loan Documents to extend the term of the New Guarantee, as referenced therein, to May 31, 2017, and to correct certain outdated terms to Loan Documents, and RMB issued a new guarantee (the "February 2017 Guarantee") in favor of Blue Label for the purchase price of the Blue Label shares to be purchased by Net1 SA. In accordance with the terms of the February 2017 Guarantee Letter, this guarantee will expire on May 31, 2017.

On February 28, 2017, RMB, the Company, Net1 SA and certain of their respective affiliates entered into a letter agreement under which the parties agreed to amend the Loan Documents by March 15, 2017, to contemplate and permit various guarantors to provide guarantees and to ensure that only the original senior lenders retain the benefits of all amounts credited to the escrow account and security in respect thereof. On March 15, 2017, the parties signed the necessary agreements to amend and restate the Loan Documents.

The Company paid a guarantee fee of approximately ZAR 16.0 million (\$1.1 million) during the three months ended March 31, 2017. Interest on the loans is payable monthly based on the Johannesburg Interbank Agreed Rate ("JIBAR") in effect from time to time plus a margin of 1.35% for the Facility A and Facility C loans and 2.75% for the Facility B loan. The JIBAR rate was 7.4% on March 31, 2017.

Principal repayments on the Facility A and Facility B loans are due in eight equal quarterly installments, beginning on a date to be determined by the parties upon draw down, and all of the loans two years after draw down. Principal repayment on the Facility C loan is due in quarterly installments to be determined by RMB subject to the date of borrowing thereunder. Voluntary prepayments are permitted without early repayment fees or penalties.

The loans are secured by a pledge by Net1 SA of its entire equity interest in Blue Label. The Loan Documents contain customary covenants that require Net1 SA to maintain a specified total net leverage ratio and restrict the ability of Net1 SA, and certain of its subsidiaries to make certain distributions with respect to their capital stock, prepay other debt, encumber their assets, incur additional indebtedness, make investment above specified levels, engage in certain business combinations and engage in other corporate activities.

## 11. Capital structure

The following table presents reconciliation between the number of shares, net of treasury, presented in the unaudited condensed consolidated statement of changes in equity during the nine months ended March 31, 2017 and 2016, respectively, and the number of shares, net of treasury, excluding non-vested equity shares that have not vested during the nine months ended March 31, 2017 and 2016, respectively:

	<u>March 31, 2017</u>	<u>March 31, 2016</u>
Number of shares, net of treasury:		
Statement of changes in equity .....	57,590,085	45,636,435
Less: Non-vested equity shares that have not vested (Note 13) ..	(904,356)	(589,447)
Number of shares, net of treasury excluding non-vested equity shares that have not vested.....	<u>56,685,729</u>	<u>45,046,988</u>

## 11. Capital structure (continued)

### Sale of common stock

In February 2017, the Company sold a total of five million shares of its common stock at a price of \$9.00 per share to two investors, for aggregate gross proceeds to the Company of \$45.0 million. These sales were made pursuant to stock purchase agreements entered into on October 6, 2016, as amended. One of the investors was contractually restricted from disposing of the shares until April 6, 2017, and the other is restricted until August 16, 2017. The sale of the shares has been registered under the Securities Act of 1933, as amended, pursuant to the Company's shelf registration statement on Form S-3.

### Common stock repurchases

#### *Executed under share repurchase authorizations*

In February 2016, the Company's Board of Directors approved the replenishment of its share repurchase authorization to repurchase up to an aggregate of \$100 million of common stock. The authorization has no expiration date. On June 29, 2016, the Company adopted a Rule 10b5-1 trading plan for the purpose of repurchasing approximately \$50 million of its common stock, which was included within the original share repurchase authorization. The Company did not repurchase any of its shares during the three months ended March 31, 2017. During the three months ended March 31, 2016, the Company repurchased 1,328,699 shares for approximately \$12.7 million under its share repurchase authorization. During the nine months ended March 31, 2017 and 2016, the Company repurchased 3,137,609 shares for approximately \$31.6 million and 2,077,912 shares for approximately \$23.9 million, respectively, under its share repurchase authorizations.

## 12. Accumulated other comprehensive loss

The table below presents the change in accumulated other comprehensive (loss) income per component during the nine months ended March 31, 2017:

	<b>Nine months ended March 31, 2017</b>		
	<b>Accumulated foreign currency translation reserve</b>	<b>Accumulated net unrealized income on asset available for sale, net of tax</b>	<b>Total</b>
Balance as of June 30, 2016 .....	\$(189,700)	\$-	\$(189,700)
Movement in foreign currency translation reserve .....	25,190	-	25,190
Balance as of March 31, 2017 .....	<u>\$(164,510)</u>	<u>\$-</u>	<u>\$(164,510)</u>

There were no reclassifications from accumulated other comprehensive loss to comprehensive (loss) income during the three and nine months ended March 31, 2017 or 2016, respectively.

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### 13. Stock-based compensation

#### Stock option and restricted stock activity

##### *Options*

The following table summarizes stock option activity for the nine months ended March 31, 2017 and 2016:

	Number of shares	Weighted average exercise price (\$)	Weighted average remaining contractual term (in years)	Aggregate intrinsic value (\$'000)	Weighted average grant date fair value (\$)
Outstanding – June 30, 2016 .....	2,077,524	15.92	3.65	926	
Exercised .....	(68,740)	9.15		882	
Expired unexercised .....	(474,443)	22.51			
Outstanding – March 31, 2017 .	<u>1,534,341</u>	<u>14.19</u>	<u>3.88</u>	<u>2,150</u>	
Outstanding – June 30, 2015 .....	2,401,169	15.34	4.74	11,516	
Exercised .....	(323,645)	11.62		2,669	
Outstanding – March 31, 2016 .	<u>2,077,524</u>	<u>15.92</u>	<u>3.89</u>	<u>654</u>	

No stock options were awarded during the three and nine months ended March 31, 2017 or 2016. There were no forfeitures during the three months ended March 31, 2017 or during the three and nine months ended March 31, 2016; however, during the nine months ended March 31, 2017, 474,443 stock options awarded in August 2006, expired unexercised.

The following table presents stock options vested and expecting to vest as of March 31, 2017:

	Number of shares	Weighted average exercise price (\$)	Weighted average remaining contractual term (in years)	Aggregate intrinsic value (\$'000)
Vested and expecting to vest – March 31, 2017.....	1,534,341	14.19	3.88	2,150

These options have an exercise price range of \$7.35 to \$24.46.

The following table presents stock options that are exercisable as of March 31, 2017:

	Number of shares	Weighted average exercise price (\$)	Weighted average remaining contractual term (in years)	Aggregate intrinsic value (\$'000)
Exercisable – March 31, 2017 .....	1,379,538	14.53	3.49	1,996

No stock options became exercisable during the three months ended March 31, 2017 and 2016, respectively. During the nine months ended March 31, 2017 and 2016, respectively, 154,803 and 373,435 stock options became exercisable. The Company received approximately \$0.6 million from the exercise of 68,740 stock options, during the three and nine months ended March 31, 2017. No stock options were exercised during the three months ended March 31, 2016. The Company received approximately \$3.8 million from the exercise of 323,645 stock options, during the nine months ended March 31, 2016. The Company issues new shares to satisfy stock option exercises.

### 13. Stock-based compensation (continued)

#### Stock option and restricted stock activity (continued)

##### *Restricted stock*

The following table summarizes restricted stock activity for the nine months ended March 31, 2017 and 2016:

	<b>Number of shares of restricted stock</b>	<b>Weighted average grant date fair value (\$'000)</b>
Non-vested – June 30, 2016 .....	589,447	7,622
Granted – August 2016 .....	387,000	4,145
Vested – August 2016 .....	(72,091)	735
Non-vested – March 31, 2017 .....	<u>904,356</u>	11,142
Non-vested – June 30, 2015 .....	341,529	1,759
Granted – August 2015 .....	319,492	6,406
Vested – August 2015 .....	(71,574)	1,435
Non-vested – March 31, 2016 .....	<u>589,447</u>	7,622

The August 2016 grants comprise 350,000 and 37,000 shares of restricted stock awarded to executive officers and non-employee directors, respectively. The shares of restricted stock awarded to executive officers in August 2016 are subject to time-based and performance-based vesting conditions. In order for any of the shares to vest, the recipient must remain employed by the Company on a full-time basis on the date that it files its Annual Report on Form 10-K for the fiscal year ended June 30, 2019. If that condition is satisfied, then the shares will vest based on the level of Fundamental EPS the Company achieves for the fiscal year ended June 30, 2019 (“2019 Fundamental EPS”), as follows:

- One-third of the shares will vest if the Company achieves 2019 Fundamental EPS of \$2.60;
- Two-thirds of the shares will vest if the Company achieves 2019 Fundamental EPS of \$2.80; and
- All of the shares will vest if the Company achieves 2019 Fundamental EPS of \$3.00.

At levels of 2019 Fundamental EPS greater than \$2.60 and less than \$3.00, the number of shares that will vest will be determined by linear interpolation relative to 2019 Fundamental EPS of \$2.80. Any shares that do not vest in accordance with the above-described conditions will be forfeited. All shares of restricted stock have been valued utilizing the closing price of shares of the Company’s common stock quoted on The Nasdaq Global Select Market on the date of grant.

The August 2015 grants comprise 301,537 and 17,955 shares of restricted stock awarded to employees and non-employee directors, respectively. The shares of restricted stock awarded to employees in August 2015 are subject to time-based and performance-based vesting conditions. In order for any of the shares to vest, the recipient must remain employed by the Company on a full-time basis on the date that it files its Annual Report on Form 10-K for the fiscal year ended June 30, 2018. If that condition is satisfied, then the shares will vest based on the level of Fundamental EPS the Company achieves for the fiscal year ended June 30, 2018 (“2018 Fundamental EPS”), as follows:

- One-third of the shares will vest if the Company achieves 2018 Fundamental EPS of \$2.88;
- Two-thirds of the shares will vest if the Company achieves 2018 Fundamental EPS of \$3.30; and
- All of the shares will vest if the Company achieves 2018 Fundamental EPS of \$3.76.

At levels of 2018 Fundamental EPS greater than \$2.88 and less than \$3.76, the number of shares that will vest will be determined by linear interpolation relative to 2018 Fundamental EPS of \$3.30. Any shares that do not vest in accordance with the above-described conditions will be forfeited. All shares of restricted stock have been valued utilizing the closing price of shares of the Company’s common stock quoted on The Nasdaq Global Select Market on the date of grant. The Company has reversed the stock-based compensation charge recognized to date related to the 301,537 shares of restricted stock because it believes that it is unlikely that the 2018 Fundamental EPS target will be achieved due to the dilutive impact on the fundamental EPS calculation as a result of issuance of the approximate 10 million shares to the IFC in May 2016.

The fair value of restricted stock vesting during the nine months ended March 31, 2017 and 2016, respectively, was \$0.7 million and \$1.4 million.

### 13. Stock-based compensation (continued)

#### Stock-based compensation charge and unrecognized compensation cost

The Company has recorded a stock-based compensation charge of \$0.6 million and \$1.0 million, respectively, during the three months ended March 31, 2017 and 2016, which comprised:

	<u>Total charge</u>	<u>Allocated to cost of goods sold, IT processing, servicing and support</u>	<u>Allocated to selling, general and administration</u>
Three months ended March 31, 2017			
Stock-based compensation charge.....	\$621	\$-	\$621
Total – three months ended March 31, 2017 .....	<u>\$621</u>	<u>\$-</u>	<u>\$621</u>
Three months ended March 31, 2016			
Stock-based compensation charge.....	\$954	\$-	\$954
Total – three months ended March 31, 2016 .....	<u>\$954</u>	<u>\$-</u>	<u>\$954</u>

The Company has recorded a stock-based compensation (reversal) charge, net of (\$0.1 million) and \$2.6 million, respectively, during the nine months ended March 31, 2017 and 2016, which comprised:

	<u>Total charge</u>	<u>Allocated to cost of goods sold, IT processing, servicing and support</u>	<u>Allocated to selling, general and administration</u>
Nine months ended March 31, 2017			
Stock-based compensation charge.....	\$1,759	\$-	\$1,759
Reversal of stock compensation charge related to restricted stock .....	(1,827)	-	(1,827)
Total – nine months ended March 31, 2017 .....	<u>\$(68)</u>	<u>\$-</u>	<u>\$(68)</u>
Nine months ended March 31, 2016			
Stock-based compensation charge.....	\$2,645	\$-	\$2,645
Total – nine months ended March 31, 2016 .....	<u>\$2,645</u>	<u>\$-</u>	<u>\$2,645</u>

The stock-based compensation charges have been allocated to selling, general and administration based on the allocation of the cash compensation paid to the employees.

As of March 31, 2017, the total unrecognized compensation cost related to stock options was approximately \$0.3 million, which the Company expects to recognize over approximately one year. As of March 31, 2017, the total unrecognized compensation cost related to restricted stock awards was approximately \$3.6 million, which the Company expects to recognize over approximately two years. This amount excludes the total unrecognized compensation cost as of March 31, 2017, related to restricted stock awards that the Company expects will not vest due to it not achieving the 2018 Fundamental EPS of approximately \$6.0 million. As of March 31, 2017, the cumulative unrecorded stock-based compensation charge related to these awards of restricted stock that the Company has determined are expected not to vest and has not expensed in its consolidated statement of operations is approximately \$3.4 million (which amount includes the \$1.8 million reversed).

As of each of March 31, 2017 and June 30, 2016, respectively, the Company has recorded a deferred tax asset of approximately \$1.8 million related to the stock-based compensation charge recognized related to employees and directors of Net1 as it is able to deduct the grant date fair value for taxation purposes.

### 14. Earnings per share

The Company has issued redeemable common stock which is redeemable at an amount other than fair value. Redemption of a class of common stock at other than fair value increases or decreases the carrying amount of the redeemable common stock and is reflected in basic earnings per share using the two-class method. There were no redemptions of common stock, or adjustments to the carrying value of the redeemable common stock during the three and nine months ended March 31, 2017 or 2016. Accordingly the two-class method presented below does not include the impact of any redemption. The Company's redeemable common stock is described in Note 14 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016.



#### 14. Earnings per share (continued)

Basic earnings per share include shares of restricted stock that meet the definition of a participating security because these shares are eligible to receive non-forfeitable dividend equivalents at the same rate as common stock. Basic earnings per share have been calculated using the two-class method and basic earnings per share for the three and nine months ended March 31, 2017 and 2016, reflects only undistributed earnings. The computation below of basic earnings per share excludes the net income attributable to shares of unvested restricted stock (participating non-vested restricted stock) from the numerator and excludes the dilutive impact of these unvested shares of restricted stock from the denominator.

Diluted earnings per share have been calculated to give effect to the number of shares of additional common stock that would have been outstanding if the potential dilutive instruments had been issued in each period. Stock options are included in the calculation of diluted earnings per share utilizing the treasury stock method and are not considered to be participating securities, as the stock options do not contain non-forfeitable dividend rights. The calculation of diluted earnings per share includes the dilutive effect of a portion of the restricted stock granted to employees in August 2013, August 2014, November 2014, August 2015 and August 2016, as these shares of restricted stock are considered contingently returnable shares for the purposes of the diluted earnings per share calculation and the vesting conditions in respect of a portion of the restricted stock had been satisfied. The vesting conditions for awards made in August 2016 and August 2015 are discussed in Note 13 and the vesting conditions for all other awards are discussed in Note 18 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016.

The following table presents net income attributable to Net1 (income from continuing operations) and the share data used in the basic and diluted earnings per share computations using the two-class method:

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	(in thousands except percent and per share data)		(in thousands except percent and per share data)	
<b>Numerator:</b>				
Net income attributable to Net1.....	\$18,392	\$18,420	\$61,665	\$58,098
Undistributed earnings .....	18,392	18,420	61,665	58,098
Percent allocated to common shareholders (Calculation 1).....	98%	99%	98%	99%
Numerator for earnings per share: basic and diluted....	\$18,064	\$18,158	\$60,609	\$57,334
<b>Denominator:</b>				
Denominator for basic earnings per share: weighted-average common shares outstanding .....	53,666	45,683	52,054	46,171
Effect of dilutive securities: .....				
Stock options.....	169	89	127	288
Denominator for diluted earnings per share: adjusted weighted average common shares outstanding and assumed conversion .....	53,835	45,772	52,181	46,459
<b>Earnings per share:</b>				
Basic .....	\$0.34	\$0.40	\$1.16	\$1.24
Diluted.....	\$0.34	\$0.40	\$1.16	\$1.23
<b>(Calculation 1)</b>				
Basic weighted-average common shares outstanding (A) .....	53,666	45,683	52,054	46,171
Basic weighted-average common shares outstanding and unvested restricted shares expected to vest (B) .....	54,639	46,341	52,961	46,786
Percent allocated to common shareholders (A) / (B)....	98%	99%	98%	99%

Options to purchase 502,161 shares of the Company's common stock at prices ranging from \$13.16 to \$24.46 per share were outstanding during the three and nine months ended March 31, 2017, but were not included in the computation of diluted earnings per share because the options' exercise price were greater than the average market price of the Company's common stock. The options, which expire at various dates through August 27, 2024, were still outstanding as of March 31, 2017.

## 15. Supplemental cash flow information

Cash, cash equivalents and restricted cash as of March 31, 2017, presented in the unaudited condensed consolidated statements of cash flows includes restricted cash of approximately \$44.7 million related to the guarantee issued by FirstRand Bank Limited (acting through its Rand Merchant Bank division) as described in Note 10. This cash has been placed into an escrow account and is considered restricted as to use and therefore is classified as restricted cash and presented as restricted cash in the March 31, 2017, unaudited condensed consolidated balance sheet. The restriction will lapse once the guarantee expires, is utilized or is cancelled.

The following table presents supplemental cash flow disclosures for the three and nine months ended March 31, 2017 and 2016:

	Three months ended March 31,		Nine months ended March 31,	
	2017	2016	2017	2016
Cash received from interest.....	\$5,265	\$3,341	\$14,600	\$11,262
Cash paid for interest .....	\$435	\$813	\$2,007	\$2,864
Cash paid for income taxes .....	\$3,631	\$4,052	\$27,698	\$28,374

Treasury shares, at cost included in the Company's condensed consolidated balance sheet as of June 30, 2016, includes 47,056 shares of the Company's common stock acquired for approximately \$0.5 million which were paid for on July 1, 2016. The liability for this payment was included in accounts payable on the Company's condensed consolidated balance sheet as of June 30, 2016. The payment of approximately \$0.5 million is included in acquisition of treasury stock in the Company's condensed consolidated statement of cash flows for the nine months ended March 31, 2017.

On January 20, 2016, the Company issued 391,645 shares of its common stock with an aggregate issue date fair value of approximately \$4.0 million as part consideration for the Company's 56% interest in T24.

## 16. Operating segments

The Company discloses segment information as reflected in the management information systems reports that its chief operating decision maker uses in making decisions and to report certain entity-wide disclosures about products and services, major customers, and the countries in which the entity holds material assets or reports material revenues. A description of the Company's operating segments is contained in Note 23 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2016.

The reconciliation of the reportable segments revenue to revenue from external customers for the three months ended March 31, 2017 and 2016, respectively, is as follows:

	Revenue		
	Reportable Segment	Inter- segment	From external customers
South African transaction processing .....	\$63,967	\$7,331	\$56,636
International transaction processing .....	41,514	-	41,514
Financial inclusion and applied technologies .....	56,881	7,087	49,794
Total for the three months ended March 31, 2017.....	<u>\$162,362</u>	<u>\$14,418</u>	<u>\$147,944</u>
South African transaction processing .....	\$50,594	\$5,621	\$44,973
International transaction processing .....	40,588	-	40,588
Financial inclusion and applied technologies .....	54,286	5,111	49,175
Total for the three months ended March 31, 2016.....	<u>\$145,468</u>	<u>\$10,732</u>	<u>\$134,736</u>

## 16. Operating segments (continued)

The reconciliation of the reportable segments revenue to revenue from external customers for the nine months ended March 31, 2017 and 2016, respectively, is as follows:

	Revenue		
	Reportable Segment	Inter- segment	From external customers
South African transaction processing .....	\$181,397	\$18,127	\$163,270
International transaction processing .....	131,704	-	131,704
Financial inclusion and applied technologies .....	179,681	19,645	160,036
Total for the nine months ended March 31, 2017 .....	<u>\$492,782</u>	<u>\$37,772</u>	<u>\$455,010</u>
South African transaction processing .....	\$158,997	\$12,598	\$146,399
International transaction processing .....	122,653	-	122,653
Financial inclusion and applied technologies .....	187,332	16,894	170,438
Total for the nine months ended March 31, 2016 .....	<u>\$468,982</u>	<u>\$29,492</u>	<u>\$439,490</u>

The Company does not allocate interest income, interest expense or income tax expense to its reportable segments. The Company evaluates segment performance based on segment operating income before acquisition-related intangible asset amortization which represents operating income before acquisition-related intangible asset amortization and allocation of expenses allocated to Corporate/Eliminations, all under GAAP. The reconciliation of the reportable segments measure of profit or loss to income before income taxes for the three and nine months ended March 31, 2017 and 2016, respectively, is as follows:

	Three months ended March 31,		Nine months ended March 31,	
	2017	2016	2017	2016
Reportable segments measure of profit or loss..	\$31,563	\$29,415	\$99,494	\$95,862
Operating income: Corporate/Eliminations ....	(7,016)	(3,224)	(17,177)	(13,677)
Interest income .....	5,124	3,345	14,489	11,284
Interest expense .....	(467)	(852)	(1,773)	(2,880)
Income before income taxes .....	<u>\$29,204</u>	<u>\$28,684</u>	<u>\$95,033</u>	<u>\$90,589</u>

The following tables summarize segment information that is prepared in accordance with GAAP for the three and nine months ended March 31, 2017 and 2016:

	Three months ended March 31,		Nine months ended March 31,	
	2017	2016	2017	2016
<b>Revenues</b>				
South African transaction processing .....	\$63,967	\$50,594	\$181,397	\$158,997
International transaction processing .....	41,514	40,588	131,704	122,653
Financial inclusion and applied technologies .....	56,881	54,286	179,681	187,332
Total .....	<u>162,362</u>	<u>145,468</u>	<u>492,782</u>	<u>468,982</u>
<b>Operating income (loss)</b>				
South African transaction processing .....	15,531	13,133	44,451	38,724
International transaction processing .....	1,968	4,813	11,689	15,596
Financial inclusion and applied technologies .....	14,064	11,469	43,354	41,542
Subtotal: Operating segments .....	31,563	29,415	99,494	95,862
Corporate/Eliminations .....	(7,016)	(3,224)	(17,177)	(13,677)
Total .....	<u>24,547</u>	<u>26,191</u>	<u>82,317</u>	<u>82,185</u>
<b>Depreciation and amortization</b>				
South African transaction processing .....	1,139	1,463	3,433	4,858
International transaction processing .....	5,083	5,232	16,440	15,991
Financial inclusion and applied technologies .....	365	272	1,056	844
Subtotal: Operating segments .....	6,587	6,967	20,929	21,693
Corporate/Eliminations .....	3,703	2,314	10,188	8,289
Total .....	<u>\$10,290</u>	<u>\$9,281</u>	<u>\$31,117</u>	<u>\$29,982</u>

## 16. Operating segments (continued)

	Three months ended		Nine months ended	
	March 31,		March 31,	
	2017	2016	2017	2016
Expenditures for long-lived assets				
South African transaction processing .....	\$448	\$926	\$1,490	\$3,469
International transaction processing .....	1,309	6,864	6,275	23,107
Financial inclusion and applied technologies ....	192	263	733	2,122
Subtotal: Operating segments .....	1,949	8,053	8,498	28,698
Corporate/Eliminations .....	-	-	-	-
Total .....	\$1,949	\$8,053	\$8,498	\$28,698

The segment information as reviewed by the chief operating decision maker does not include a measure of segment assets per segment as all of the significant assets are used in the operations of all, rather than any one, of the segments. The Company does not have dedicated assets assigned to a particular operating segment. Accordingly, it is not meaningful to attempt an arbitrary allocation and segment asset allocation is therefore not presented.

It is impractical to disclose revenues from external customers for each product and service or each group of similar products and services.

## 17. Income tax

### Income tax in interim periods

For the purposes of interim financial reporting, the Company determines the appropriate income tax provision by first applying the effective tax rate expected to be applicable for the full fiscal year to ordinary income. This amount is then adjusted for the tax effect of significant unusual or extraordinary items, for instance, changes in tax law, valuation allowances and non-deductible transaction-related expenses that are reported separately, and have an impact on the tax charge. The cumulative effect of any change in the enacted tax rate, if and when applicable, on the opening balance of deferred tax assets and liabilities is also included in the tax charge as a discrete event in the interim period in which the enactment date occurs.

For the three and nine months ended March 31, 2017, the tax charge was calculated using the expected effective tax rate for the year. The Company's effective tax rate for the three and nine months ended March 31, 2017, was 35.0% and 34.0%, respectively, and was higher than the South African statutory rate as a result of additional taxes payable resulting from the finalization of a tax review in South Korea, non-deductible expenses and the tax impact attributable to distributions from our South African subsidiary.

For the three and nine months ended March 31, 2016, the tax charge was calculated using the expected effective tax rate for the year. The Company's effective tax rate for the three and nine months ended March 31, 2016, was 34.2% and 34.6%, respectively, and was higher than the South African statutory rate as a result of non-deductible expenses (including consulting and legal fees) and the tax impact, including withholding taxes, of distributions from subsidiary companies in foreign jurisdictions.

### Uncertain tax positions

There were no changes during the three months ended March 31, 2017. The Company utilized approximately \$0.3 million of its unrecognized tax benefits during the nine months ended March 31, 2017 as a result of the finalization of a tax review in South Korea. As of March 31, 2017, the Company had accrued interest related to uncertain tax positions of approximately \$0.1 million on its balance sheet.

The Company does not expect changes related to its unrecognized tax benefits will have a significant impact on its results of operations or financial position in the next 12 months.

As of March 31, 2017 and June 30, 2016, the Company has unrecognized tax benefits of \$1.8 million and \$1.9 million, respectively, all of which would impact the Company's effective tax rate. The Company files income tax returns mainly in South Africa, South Korea, Germany, Hong Kong, India, the United Kingdom, Botswana and in the U.S. federal jurisdiction. As of March 31, 2017, the Company's South African subsidiaries are no longer subject to income tax examination by the South African Revenue Service for periods before June 30, 2012. The Company is subject to income tax in other jurisdictions outside South Africa, none of which are individually material to its financial position, results of operations or cash flows.

## **18. Commitments and contingencies**

### **Guarantees**

The South African Revenue Service and certain of the Company's customers, suppliers and other business partners have asked the Company to provide them with guarantees, including standby letters of credit, issued by a South African bank. The Company is required to procure these guarantees for these third parties to operate its business.

Nedbank has issued guarantees to these third parties amounting to ZAR 130.5 million (\$9.7 million, translated at exchange rates applicable as of March 31, 2017) and thereby utilizing part of the Company's short-term facility. The Company in turn has provided nonrecourse, unsecured counter-guarantees to Nedbank for ZAR 130.5 million (\$9.7 million, translated at exchange rates applicable as of March 31, 2017). The Company pays commission of between 0.4% per annum to 2.0% per annum of the face value of these guarantees and does not recover any of the commission from third parties.

The Company has not recognized any obligation related to these counter-guarantees in its consolidated balance sheet as of March 31, 2017 and June 30, 2016. The maximum potential amount that the Company could pay under these guarantees is ZAR 130.5 million (\$9.7 million, translated at exchange rates applicable as of March 31, 2017). The guarantees have reduced the amount available for borrowings under the Company's short-term credit facility described in Note 9.

### **Contingencies**

The Company is subject to a variety of insignificant claims and suits that arise from time to time in the ordinary course of business.

Management currently believes that the resolution of these matters, individually or in the aggregate, will not have a material adverse impact on the Company's financial position, results of operations or cash flows.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended June 30, 2016, and the unaudited condensed consolidated financial statements and the accompanying notes included in this Form 10-Q.

### Forward-looking statements

Some of the statements in this Form 10-Q constitute forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, implied or inferred by these forward-looking statements. Such factors include, among other things, those listed under Item 1A.—“Risk Factors” and elsewhere in our Annual Report on Form 10-K for the year ended June 30, 2016 and in this Quarterly Report on Form 10-Q. In some cases, you can identify forward-looking statements by terminology such as “may,” “will,” “should,” “could,” “would,” “expects,” “plans,” “intends,” “anticipates,” “believes,” “estimates,” “predicts,” “potential” or “continue” or the negative of such terms and other comparable terminology.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we do not know whether we can achieve positive future results, levels of activity, performance, or goals. Actual events or results may differ materially. We undertake no obligation to update any of the forward-looking statements after the date of this Form 10-Q to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law.

You should read this Form 10-Q and the documents that we reference herein and the documents we have filed as exhibits hereto and thereto and which we have filed with the United States Securities and Exchange Commission completely and with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements.

### Recent Developments

#### *SASSA contract extended to March 31, 2018*

Our contract signed in February 2012 with SASSA was scheduled to expire on March 31, 2017. At a Parliamentary briefing session on February 1, 2017, SASSA informed the meeting that it would not be ready to assume the payment function on April 1, 2017. SASSA expressed its intention to approach the Constitutional Court to obtain permission to extend our contract. On February 9, 2017, we received a letter from SASSA that essentially was an invitation to meet to discuss an interim arrangement to continue with the payment of social welfare grants after March 31, 2017, for a limited period. The parties agreed to meet in the first week of March 2017.

On February 28, 2017, a South African non-profit organization initiated a court process for the Constitutional Court of South Africa to hear a matter that was described as in the public interest and in the interest of all grant beneficiaries. The applicant sought reinstatement of the oversight role of the Constitutional Court for the payment of social grants to ensure compliance by SASSA with its constitutional obligations to provide social assistance in a lawful manner that is in line with constitutional rights and values. In early March 2017, other entities joined these proceedings. We did not oppose the applications made.

In early March 2017, we met with SASSA to discuss the interim arrangement referred to above. The parties agreed on draft terms following these discussions. These draft terms were subject to approval by National Treasury or the Constitutional Court.

The Constitutional Court heard the matter referred to above on March 15, 2017, and issued its order on March 17, 2017. The impact of the Constitutional Court's order on us is summarized below under “Item 1—Legal Proceedings.” The order effectively extends the expiring contract and the suspension of the declaration of invalidity to March 31, 2018, under the expiring contract's terms and conditions, augmented by certain additional terms and conditions as described below under “Item 1—Legal Proceedings.”

On March 31, 2017, we signed an addendum to the expiring contract with SASSA which extends the contract to March 31, 2018, under the expiring contracts terms and conditions and includes the specific terms as ordered by the Constitutional Court.

### *Progress of acquisition of a strategic stake in Blue Label, Cell C and DNI*

In February 2017, we agreed with Blue Label Telecoms Limited, or Blue Label, to extend the subscription date for our proposed 15% investment in Blue Label from February 28, 2017, to no later than June 30, 2017, in order to afford Blue Label the necessary flexibility to close its proposed Cell C transaction. We also agreed with Blue Label and FirstRand Bank Limited, acting through its Rand Merchant Bank division, or RMB, to amend the ZAR 2 billion guarantee issued by RMB in favor of Blue Label by extending the expiry date to May 31, 2017. In March 2017 we amended and restated our lending documents to extend the term of the guarantee to May 31, 2017, correct certain outdated terms in the lending documents, permit various guarantors to provide guarantees and to ensure that only the original senior lenders retain the benefits of all amounts credited to the escrow account and security in respect thereof.

In addition, on February 27, 2017 Blue Label announced that it was party to a binding umbrella restructure agreement with Cell C and other relevant parties, in terms of which Blue Label's proposed subscription for 45% of the share capital of Cell C was confirmed. The binding restructure agreement is subject to the conclusion of the relevant transaction agreements by no later than June 30, 2017. We are also a party to the umbrella restructure agreement with Cell C and have offered to acquire a direct stake of 15% of the issued share capital of Cell C for a consideration of ZAR 2 billion.

In February 2017, we entered into a memorandum of understanding to acquire 49.6% of DNI-4PL Contracts (Pty) Ltd, or DNI, with an option to acquire a controlling stake in DNI in the future. DNI is the leading distributor of mobile subscriber starter packs for Cell C and also distributes pre-paid airtime through an extensive network of field operatives and agents.

The proposed investments in Cell C and DNI are subject to certain conditions, including the satisfactory completion of due diligence, the required internal and external approvals and the execution of definitive transaction agreements. The Company intends to settle the purchase consideration for these two investments using a combination of surplus cash, debt and a new equity placement.

### *Bank Frick*

On January 12, 2017, we entered into a share purchase agreement to acquire a 30% interest in Bank Frick & Co AG, or Bank Frick, a fully licensed bank based in Balzers, Liechtenstein, for approximately CHF 39.8 million (\$39.7 million translated at exchange rates applicable as of March 31, 2017). The completion of the investment is subject to approval from the Financial Market Authority Liechtenstein. Following the successful completion of this investment, the Company will have a two-year option to acquire a further 35% in Bank Frick.

Bank Frick provides a complete suite of banking services, with one of its key strategic pillars being the provision of payment services and funding of financial technology opportunities. Bank Frick holds acquiring licenses from both Visa and MasterCard and operates a branch in London. We have jointly identified several exciting opportunities with Bank Frick's management team that would require funding, including for the Company's working capital finance, card issuing and acquiring and transaction processing activities. The investment in Bank Frick provides us with a stable, long term and strategic relationship with a fully licensed bank. We have agreed with Bank Frick that approximately \$30 million of the bank's free equity will be utilized as seed capital for a fund dedicated to our future activities.

### *Progress of financial inclusion initiatives in South Africa*

At April 28, 2017, we had more than 1.95 million active EPE accounts, compared to 1.8 million at February 6, 2017. EPE is a fully transactional, low cost account created to serve the needs of South Africa's unbanked and under-banked population, most of whom are social grant recipients. The EPE account offers customers a comprehensive suite of financial and various financial inclusion services, such as prepaid products, in an economical, convenient and secure solution. EPE provides account holders with a UEPS-EMV debit MasterCard, mobile and internet banking services, ATM and POS services, as well as loans, insurance and other financial products and value-added services. However, SASSA is challenging the ability of beneficiaries to freely transact with the grants that they receive.

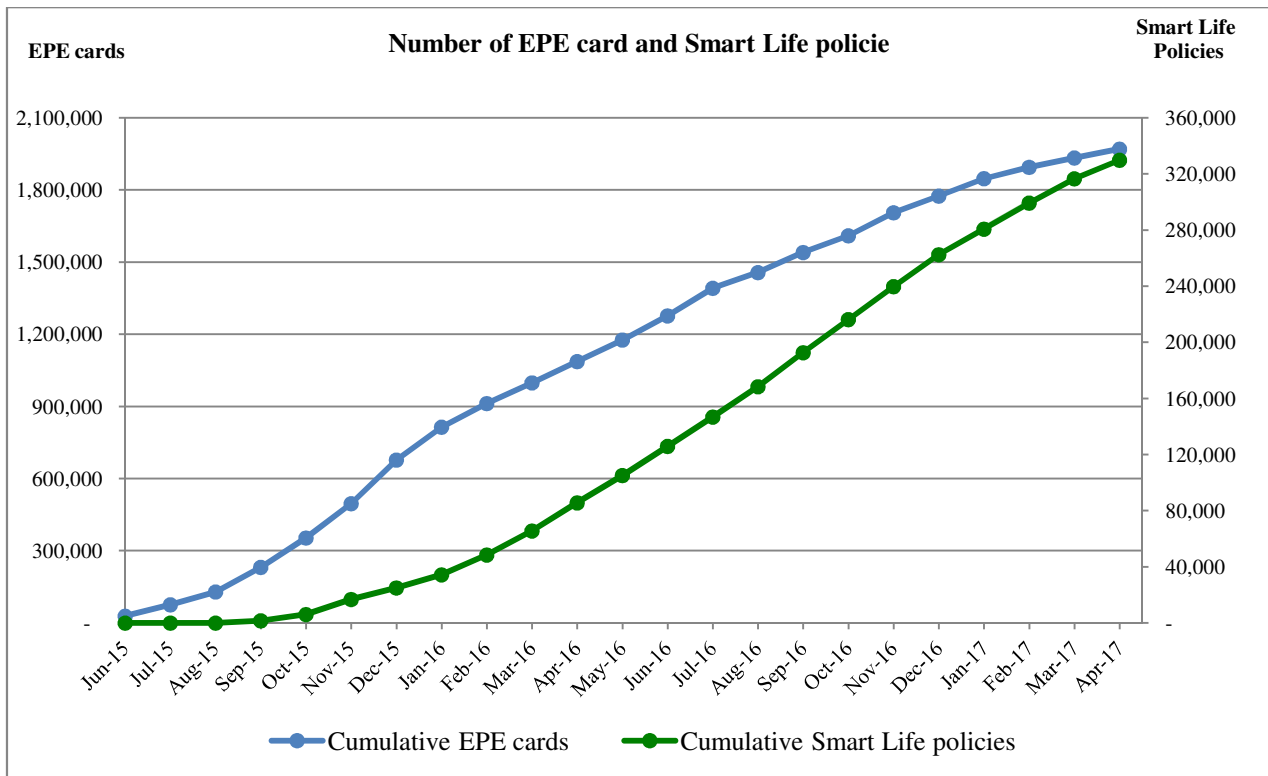
In order for us to address the sizeable opportunity for EPE and related financial inclusion services in South Africa, we have had to expand our brick-and-mortar financial services branch infrastructure and supplement our nationwide distribution with a UEPS/EMV-enabled ATM network, as well as a dedicated sales force. At March 31, 2017, we had 147 branches, 940 ATMs, and 1,834 dedicated employees.

In March 2015, we resumed marketing and business development activities in selected areas for the distribution of our simple, low-cost life insurance products and have sold approximately 330,000 new policies through April 16, 2017, in addition to the free basic life insurance policy provided with every EPE account opened. We continue to recruit additional and oftentimes specialized staff to expand our insurance activities during fiscal 2017.

We experienced higher year-over-year growth in the demand for our loans, which are among the most affordable available to our customers. Tougher economic conditions in South Africa, aggravated by rising food prices as a result of widespread drought conditions and a weakening currency, has had an impact on the number of clients who qualify for our loan products.

Our business practices and products have come under intense public scrutiny over the last several months. We have recently undertaken a concerted effort to refute the accusations made against us and to assist us in communicating effectively to the public and our stakeholders that our business practices comply with South African law and are fair to the social welfare grant recipients who purchase the financial services products that we offer. In addition to our press releases and independent verification reports, we have added a “Frequently Asked Questions” section to our website to describe our financial inclusion business practices and products.

The graph below presents the growth of the number of EPE cards and Smart Life policies:



## Critical Accounting Policies

Our unaudited condensed consolidated financial statements have been prepared in accordance with U.S. GAAP, which requires management to make estimates and assumptions about future events that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities. As future events and their effects cannot be determined with absolute certainty, the determination of estimates requires management’s judgment based on a variety of assumptions and other determinants such as historical experience, current and expected market conditions and certain scientific evaluation techniques.

Critical accounting policies are those that reflect significant judgments or uncertainties, and potentially may result in materially different results under different assumptions and conditions. Management has identified the following critical accounting policies that are described in more detail in our Annual Report on Form 10-K for the year ended June 30, 2016:

- Business combinations and the recoverability of goodwill;
- Intangible assets acquired through acquisitions;
- Deferred taxation;
- Stock-based compensation and equity instrument issued pursuant to BEE transaction;
- Accounts receivable and allowance for doubtful accounts receivable; and
- Research and development.



## Recent accounting pronouncements adopted

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements adopted, including the dates of adoption and the effects on our condensed consolidated financial statements.

## Recent accounting pronouncements not yet adopted as of March 31, 2017

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements not yet adopted as of March 31, 2017, including the expected dates of adoption and effects on our financial condition, results of operations and cash flows.

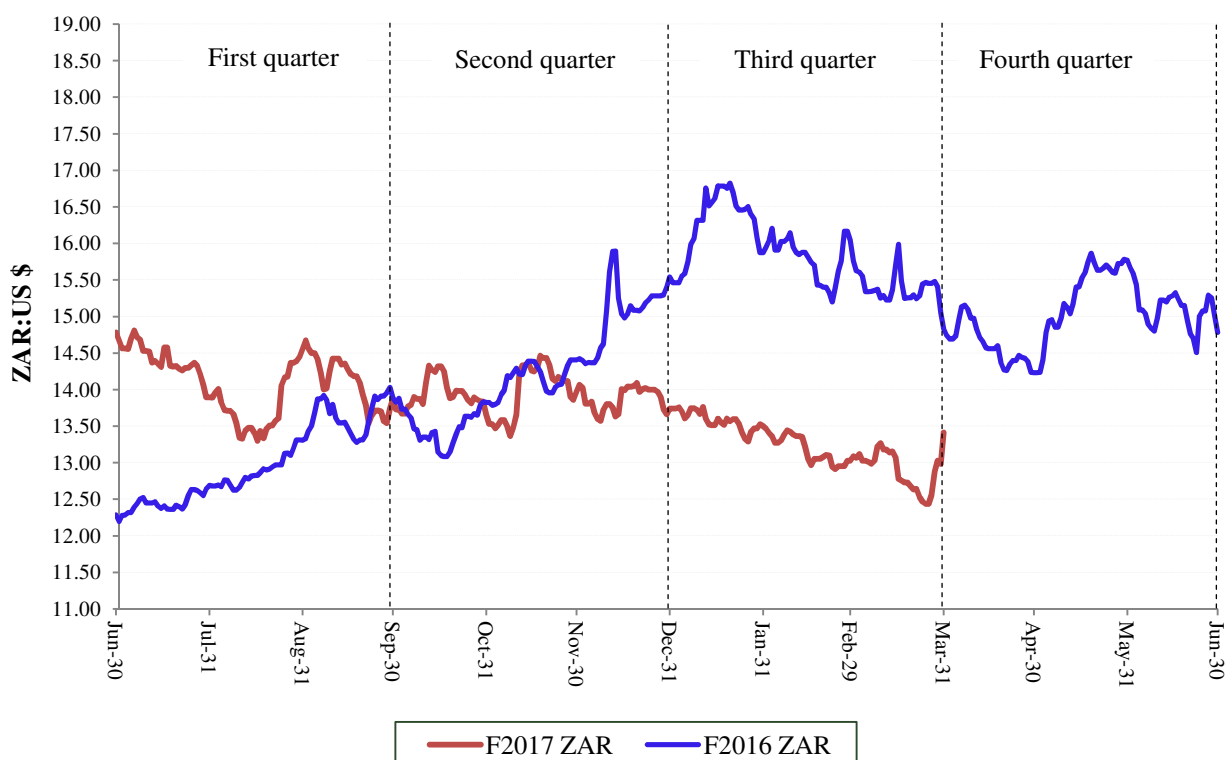
## Currency Exchange Rate Information

### Actual exchange rates

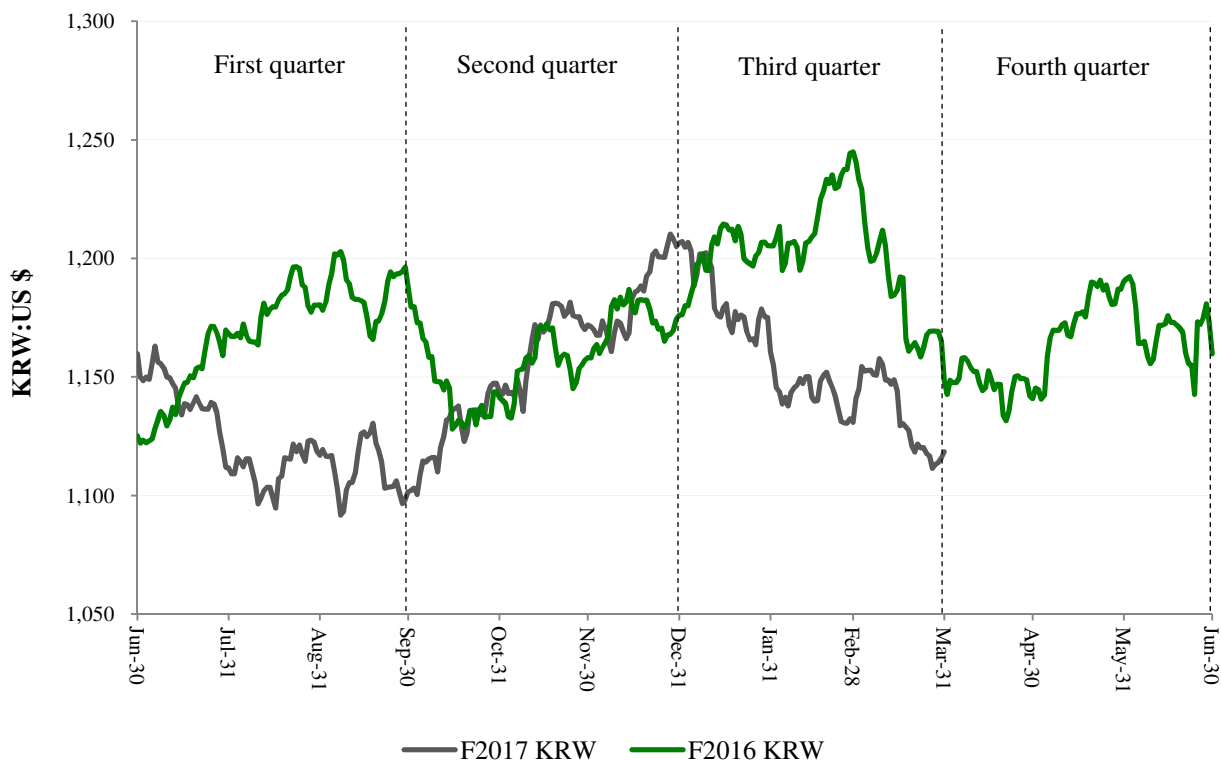
The actual exchange rates for and at the end of the periods presented were as follows:

Table 1	Three months ended March 31,		Nine months ended March 31,		Year ended June 30,
	2017	2016	2017	2016	2016
ZAR : \$ average exchange rate .....	13.2272	15.8201	13.7526	14.3395	14.5062
Highest ZAR : \$ rate during period .....	13.7630	16.8231	14.8114	16.8231	16.8231
Lowest ZAR : \$ rate during period .....	12.4379	14.8330	12.4379	12.1965	12.1965
Rate at end of period .....	13.4124	14.8330	13.4124	14.8330	14.7838
KRW : \$ average exchange rate .....	1,154	1,201	1,144	1,176	1,173
Highest KRW : \$ rate during period .....	1,207	1,245	1,210	1,245	1,245
Lowest KRW : \$ rate during period .....	1,111	1,143	1,092	1,122	1,122
Rate at end of period .....	1,118	1,143	1,118	1,143	1,153

### ZAR: US \$ Exchange Rates



### KRW: US \$ Exchange Rates



### Translation exchange rates for financial reporting purposes

We are required to translate our results of operations from ZAR and KRW to U.S. dollars on a monthly basis. Thus, the average rates used to translate this data for the three and nine months ended March 31, 2017 and 2016, vary slightly from the averages shown in the table above. The translation rates we use in presenting our results of operations are the rates shown in the following table:

Table 2	Three months ended March 31,		Nine months ended March 31,		Year ended June 30,
	2017	2016	2017	2016	2016
Income and expense items: \$1 = ZAR .	13.2226	15.8185	13.7681	14.1683	14.3842
Income and expense items: \$1 = KRW	1,160	1,198	1,155	1,178	1,172
Balance sheet items: \$1 = ZAR.....	13.4124	14.8330	13.4124	14.8330	14.7838
Balance sheet items: \$1 = KRW.....	1,118	1,143	1,118	1,143	1,153

### Results of operations

The discussion of our consolidated overall results of operations is based on amounts as reflected in our unaudited condensed consolidated financial statements, which are prepared in accordance with U.S. GAAP. We analyze our results of operations both in U.S. dollars, as presented in the consolidated financial statements, and supplementally in ZAR, because ZAR is the functional currency of the entities which contribute the majority of our profits and is the currency in which the majority of our transactions are initially incurred and measured. Due to the significant impact of currency fluctuations between the U.S. dollar and ZAR on our reported results and because we use the U.S. dollar as our reporting currency, we believe that the supplemental presentation of our results of operations in ZAR is useful to investors to understand the changes in the underlying trends of our business.

Fiscal 2017 includes the results of Masterpayment and T24 for the entire period, Pros Software from October 1, 2016, and C4U Malta from November 1, 2016. Fiscal 2016 includes the results of T24 from the third quarter of fiscal 2016 and does not include Masterpayment, Pros Software or C4U Malta.

Our operating segment revenue presented in “—Results of operations by operating segment” represents total revenue per operating segment before inter-segment eliminations. Reconciliation between total operating segment revenue and revenue presented in our unaudited condensed consolidated financial statements is included in Note 16 to those statements.

We analyze our business and operations in terms of three inter-related but independent operating segments: (1) South African transaction processing, (2) International transaction processing and (3) Financial inclusion and applied technologies. In addition, corporate and corporate office activities that are impracticable to ascribe directly to any of the other operating segments, as well as any inter-segment eliminations, are included in corporate/eliminations.

### **Third quarter of fiscal 2017 compared to third quarter of fiscal 2016**

The following factors had a significant influence on our results of operations during the third quarter of fiscal 2017 as compared with the same period in the prior year:

- ***Favorable impact from the weakening of the U.S. dollar against South African Rand:*** The U.S. dollar depreciated by 16% against the ZAR during the third quarter of fiscal 2017, which positively impacted our reported results;
- ***Growth in lending and insurance businesses:*** We continued to experience volume growth and operating efficiencies in our lending and insurance businesses during the third quarter of fiscal 2017, which has resulted in an improved contribution to our financial inclusion revenue and operating income;
- ***Ongoing contributions from EasyPay Everywhere:*** EPE revenue and operating income growth was driven primarily by ongoing EPE adoption as we further expanded our customer base utilizing our ATM infrastructure;
- ***Masterpayment expansion costs:*** Masterpayment has incurred additional employment costs as it grows its staff complement to execute its expansion plan into new markets;
- ***Regulatory changes in South Korea pertaining to fees on card transactions:*** The regulations governing the fees that may be charged on card transactions have adversely impacted our revenues and operating income in South Korea;
- ***Lower prepaid sales resulting from improved security features to our Manje products:*** The introduction of our new biometric-linking feature adversely impacted the number of transacting users purchasing prepaid products through our mobile channel;
- ***Higher transaction-related costs in fiscal 2017:*** We incurred \$1.4 million in transaction-related costs pertaining to various acquisition and investment initiatives pursued during the third quarter of fiscal 2017;
- ***Gain on acquisition of T24 during fiscal 2016:*** We recognized a fair value adjustment gain of \$1.9 million related to the acquisition of T24 during the third quarter of fiscal 2016. We accounted for T24 as an equity method investment prior to obtaining control and recognized a gain arising from the consolidation and purchase accounting adjustments related to the T24 acquisition; and
- ***Tax impact of dividends from South African subsidiary in fiscal 2016:*** Our income tax expense for the third quarter of fiscal 2016 includes approximately \$2.1 million related to the tax impact, including withholding taxes, resulting from distributions from our South African subsidiary during fiscal 2016.

## Consolidated overall results of operations

This discussion is based on the amounts prepared in accordance with U.S. GAAP.

The following tables show the changes in the items comprising our statements of operations, both in U.S. dollars and in ZAR:

	<b>In U.S. Dollars (U.S. GAAP)</b>		
	<b>Three months ended March 31,</b>		
	<b>2017 \$ '000</b>	<b>2016 \$ '000</b>	<b>\$ % change</b>
Revenue .....	147,944	134,736	10%
Cost of goods sold, IT processing, servicing and support .....	70,912	63,266	12%
Selling, general and administration .....	42,195	35,998	17%
Depreciation and amortization .....	10,290	9,281	11%
Operating income .....	24,547	26,191	(6%)
Interest income .....	5,124	3,345	53%
Interest expense .....	467	852	(45%)
Income before income tax expense .....	29,204	28,684	2%
Income tax expense .....	10,233	9,816	4%
Net income before earnings from equity-accounted investments.....	18,971	18,868	1%
Earnings from equity-accounted investments.....	45	2	nm
Net income .....	19,016	18,870	1%
Less net income attributable to non-controlling interest .....	624	450	39%
Net income attributable to us.....	18,392	18,420	(0%)

	<b>In South African Rand (U.S. GAAP)</b>		
	<b>Three months ended March 31,</b>		
	<b>2017 ZAR '000</b>	<b>2016 ZAR '000</b>	<b>ZAR % change</b>
Revenue .....	1,956,205	2,131,321	(8%)
Cost of goods sold, IT processing, servicing and support .....	937,642	1,000,774	(6%)
Selling, general and administration .....	557,928	569,435	(2%)
Depreciation and amortization .....	136,060	146,811	(7%)
Operating income .....	324,575	414,301	(22%)
Interest income .....	67,753	52,913	28%
Interest expense .....	6,175	13,477	(54%)
Income before income tax expense .....	386,153	453,737	(15%)
Income tax expense .....	135,307	155,274	(13%)
Net income before earnings from equity-accounted investments.....	250,846	298,463	(16%)
Earnings from equity-accounted investments.....	595	32	nm
Net income .....	251,441	298,495	(16%)
Less net income attributable to non-controlling interest .....	8,251	7,118	16%
Net income attributable to us.....	243,190	291,377	(17%)

In ZAR, the decrease in revenue was primarily due to lower prepaid airtime sales, fewer ad hoc terminal sales, and a lower contribution from KSNET due to regulatory changes in South Korea, which was partially offset by more fees generated from our EPE and ATM offerings, improved lending and insurance activities, the inclusion of Masterpayment's businesses, and an increase in the number of SASSA UEPS/EMV beneficiaries paid.

In ZAR, the decrease in cost of goods sold, IT processing, servicing and support was primarily due to fewer prepaid airtime and ad hoc terminal sales, which was partially offset by higher expenses incurred due to increased usage of the South African National Payment System by beneficiaries, expenses incurred to operate our EPE and ATM offerings, and the inclusion of Masterpayment's businesses.

In ZAR, our selling, general and administration expense increased primarily due to a higher staff complement resulting from our EPE roll-out in fiscal 2016, the impact of October 2016 annual salary increases for our South African and UK-based employees, as well as increases in goods and services purchased from third parties. Our third quarter of fiscal 2016 selling, general and administration expense includes a \$1.9 million gain related to the T24 acquisition.

Our operating income margin for third quarter of fiscal 2017 and 2016 was 17% and 19% respectively. We discuss the components of operating income margin under “—Results of operations by operating segment.” The decrease was primarily attributable to higher cost of goods sold, IT processing, servicing and support referred to above.

In ZAR, depreciation and amortization decreased primarily due to lower overall amortization of intangible assets that are fully amortized and tangible assets that are fully depreciated. These decreases were partially offset by an increase in depreciation related to more ATMs in South Africa and an increase in acquisition-related intangible asset amortization resulting from recent transactions, including Masterpayment.

Interest on surplus cash increased to \$5.1 million (ZAR 67.8 million) from \$3.3 million (ZAR 52.9 million), due primarily to the interest on the loan to Finbond and higher average daily ZAR cash balances and ZAR interest rates, partially offset by the lower interest earned on the U.S. dollar cash reserves that we converted from ZAR through distributions from our South African subsidiary.

Interest expense decreased to \$0.5 million (ZAR 6.2 million) from \$0.9 million (ZAR 13.4 million) due to a lower average long-term debt balance on our South Korean debt and a lower interest rate.

Fiscal 2017 tax expense was \$10.2 million (ZAR 135.3 million) compared to \$9.8 million (ZAR 155.3 million) in fiscal 2016. Our effective tax rate for fiscal 2017, was 35.0% and was higher than the South African statutory rate as a result of non-deductible expenses. Our effective tax rate for fiscal 2016, was 34.2% and was higher than the South African statutory rate as a result of non-deductible expenses (including consulting and legal fees) and the tax impact, including withholding taxes, of approximately \$2.1 million attributable to a further distribution from our South African subsidiary, which were intended to further help reduce the impact of a weakening ZAR on our reported cash balances.

### Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below:

Table 5

Operating Segment	<i>In U.S. Dollars (U.S. GAAP)</i>				
	Three months ended March 31,				
	2017 \$ '000	% of total	2016 \$ '000	% of total	% change
Revenue:					
South African transaction processing .....	63,967	43%	50,594	38%	26%
International transaction processing .....	41,514	28%	40,588	30%	2%
Financial inclusion and applied technologies .....	56,881	38%	54,286	40%	5%
Subtotal: Operating segments .....	162,362	109%	145,468	108%	12%
Intersegment eliminations .....	(14,418)	(9%)	(10,732)	(8%)	34%
<b>Consolidated revenue .....</b>	<b>147,944</b>	<b>100%</b>	<b>134,736</b>	<b>100%</b>	<b>10%</b>
Operating income (loss):					
South African transaction processing .....	15,531	63%	13,133	50%	18%
International transaction processing .....	1,968	8%	4,813	18%	(59%)
Financial inclusion and applied technologies .....	14,064	57%	11,469	44%	23%
Subtotal: Operating segments .....	31,563	128%	29,415	112%	7%
Corporate/Eliminations .....	(7,016)	(28%)	(3,224)	(12%)	118%
<b>Consolidated operating income .....</b>	<b>24,547</b>	<b>100%</b>	<b>26,191</b>	<b>100%</b>	<b>(6%)</b>

Table 6

Operating Segment	<i>In South African Rand (U.S. GAAP)</i>				
	Three months ended March 31,				
	2017 ZAR '000	% of total	2016 ZAR '000	% of total	% change
Revenue:					
South African transaction processing .....	845,810	43%	800,321	38%	6%
International transaction processing .....	548,923	28%	642,041	30%	(15%)
Financial inclusion and applied technologies .....	752,115	38%	858,723	40%	(12%)
Subtotal: Operating segments .....	2,146,848	109%	2,301,085	108%	(7%)
Intersegment eliminations .....	(190,643)	(9%)	(169,764)	(8%)	12%
<b>Consolidated revenue .....</b>	<b>1,956,205</b>	<b>100%</b>	<b>2,131,321</b>	<b>100%</b>	<b>(8%)</b>
Operating income (loss):					
South African transaction processing .....	205,360	63%	207,744	50%	(1%)
International transaction processing .....	26,022	8%	76,134	18%	(66%)
Financial inclusion and applied technologies .....	185,963	57%	181,422	44%	3%
Subtotal: Operating segments .....	417,345	128%	465,300	112%	(10%)
Corporate/Eliminations .....	(92,770)	(28%)	(50,999)	(12%)	82%
<b>Consolidated operating income .....</b>	<b>324,575</b>	<b>100%</b>	<b>414,301</b>	<b>100%</b>	<b>(22%)</b>

### South African transaction processing

In ZAR, the increase in segment revenue was primarily due to higher EPE transaction revenue as a result of increased usage of our ATMs, increased inter-segment transaction processing activities and a modest increase in the number of social welfare grants distributed. Operating income decreased primarily due to the impact of annual salary increases granted to our South African employees, partially offset by higher EPE transaction revenue as a result of increased usage of our ATMs and a modest increase in the number of social welfare grants distributed.

Our operating income margin for the third quarter of fiscal 2017 and 2016 was 24% and 26%, respectively. Our fiscal 2017 margin includes higher EPE revenue as a result of increased ATM transactions, and an increase in the number of beneficiaries paid in the third quarter of fiscal 2017, which was partially offset by annual salary increases granted.

### International transaction-based activities

In calendar 2016, South Korean regulators introduced specific regulations governing the fees that may be charged on card transactions, as is the case in most other developed economies. These regulations have a direct impact on card issuers in South Korea and consistent with global practices, card issuers have renegotiated their fees with South Korean VAN companies, including KSNET, which has had an adverse impact on KSNET's financial performance.

Segment revenue increased during the third quarter of fiscal 2017, primarily due to the inclusion of Masterpayment; however, this growth was partially offset by a lower contribution from KSNET due to the regulatory changes described above. Operating income during the third quarter of fiscal 2017 was lower due to a decrease in revenue at KSNET, losses incurred by Masterpayment as it grows its staff complement to execute its expansion plan into new markets, and ongoing ZAZOO start-up costs in the UK and India, which was partially offset by a positive contribution by T24.

Operating income margin for the third quarter of fiscal 2017 and 2016 was 5% and 12%, respectively.

### Financial inclusion and applied technologies

In ZAR, Financial inclusion and applied technologies revenue decreased primarily due to fewer prepaid airtime and other value added services sales, as well as fewer ad hoc terminal sales, partially offset by increased volumes in our lending and insurance businesses, and an increase in inter-segment revenues.

Operating income margin for the Financial inclusion and applied technologies segment was 25% and 21% during the third quarter of fiscal 2017 and 2016, respectively, and has increased primarily due to improved revenues from our lending and insurance businesses and an increase in inter-segment revenues and fewer low margin prepaid product sales, offset by fewer ad hoc terminal and annual salary increases granted to our South African employees.

## Corporate/Eliminations

Our corporate expenses generally include acquisition-related intangible asset amortization; expenditure related to compliance with the Sarbanes-Oxley Act of 2002; non-employee directors' fees; employee and executive bonuses; stock-based compensation; legal fees; audit fees; directors and officers insurance premiums; telecommunications expenses; property-related expenditures including utilities, rental, security and maintenance; and elimination entries.

Our corporate expenses have increased primarily due to higher transaction-related expenditures, higher amortization costs and modest increases in U.S. dollar denominated goods and services purchased from third parties and directors' fees. Our corporate expenses for the third quarter of fiscal 2016, includes a gain related to the acquisition of T24.

### Year to date fiscal 2017 compared to year to date fiscal 2016

The following factors had a significant influence on our results of operations during the year to date fiscal 2017 as compared with the same period in the prior year:

- ***Favorable impact from the weakening of the U.S. dollar against ZAR:*** The U.S. dollar depreciated by 3% against the ZAR during the year to date fiscal 2017, which positively impacted our reported results;
- ***Growth in lending and insurance businesses:*** We continued to experience volume growth and operating efficiencies in our lending and insurance businesses during the year to date fiscal 2017, which has resulted in an improved contribution to our financial inclusion revenue and operating income;
- ***Ongoing contributions from EasyPay Everywhere:*** EPE revenue and operating income growth was driven primarily by ongoing EPE adoption as we further expanded our customer base utilizing our ATM infrastructure;
- ***Masterpayment expansion costs:*** Masterpayment has incurred additional employment costs as it grows its staff complement to execute its expansion plan into new markets;
- ***Regulatory changes in South Korea pertaining to fees on card transactions:*** The regulations governing the fees that may be charged on card transactions have adversely impacted our revenues and operating income in South Korea;
- ***Lower prepaid sales resulting from improved security features to our Manje products:*** The introduction of our new biometric-linking feature was implemented in the first quarter of fiscal 2017 and adversely impacted the number of transacting users purchasing prepaid products through our mobile channel;
- ***Higher transaction-related costs in fiscal 2017:*** We incurred \$2.9 million in transaction-related costs pertaining to various acquisition and investment initiatives pursued during the year to date fiscal 2017; and
- ***Tax impact of dividends from South African subsidiary in fiscal 2016:*** Our income tax expense for fiscal 2016 includes approximately \$5.0 million related to the tax impact, including withholding taxes, resulting from distributions from our South African subsidiary.

## Consolidated overall results of operations

This discussion is based on the amounts prepared in accordance with U.S. GAAP.

The following tables show the changes in the items comprising our statements of operations, both in U.S. dollars and in ZAR:

**Table 7**

	<b>In U.S. Dollars (U.S. GAAP)</b>		
	<b>Nine months ended March 31,</b>		
	<b>2017 \$ '000</b>	<b>2016 \$ '000</b>	<b>\$ % change</b>
Revenue .....	455,010	439,490	4%
Cost of goods sold, IT processing, servicing and support .....	219,210	219,316	(0%)
Selling, general and administration .....	122,366	108,007	13%
Depreciation and amortization .....	31,117	29,982	4%
Operating income .....	82,317	82,185	0%
Interest income .....	14,489	11,284	28%
Interest expense .....	1,773	2,880	(38%)
Income before income tax expense .....	95,033	90,589	5%
Income tax expense .....	32,320	31,306	3%
Net income before earnings from equity-accounted investments.....	62,713	59,283	6%
Earnings from equity-accounted investments.....	778	578	35%
Net income .....	63,491	59,861	6%
Less net income attributable to non-controlling interest .....	1,826	1,763	4%
Net income attributable to us.....	61,665	58,098	6%

**Table 8**

	<b>In South African Rand (U.S. GAAP)</b>		
	<b>Nine months ended March 31,</b>		
	<b>2017 ZAR '000</b>	<b>2016 ZAR '000</b>	<b>ZAR % change</b>
Revenue .....	6,264,623	6,226,825	1%
Cost of goods sold, IT processing, servicing and support .....	3,018,105	3,107,334	(3%)
Selling, general and administration .....	1,684,748	1,530,276	10%
Depreciation and amortization .....	428,422	424,793	1%
Operating income .....	1,133,348	1,164,422	(3%)
Interest income .....	199,486	159,875	25%
Interest expense .....	24,411	40,805	(40%)
Income before income tax expense .....	1,308,423	1,283,492	2%
Income tax expense .....	444,985	443,553	0%
Net income before earnings from equity-accounted investments.....	863,438	839,939	3%
Earnings from equity-accounted investments.....	10,712	8,189	31%
Net income .....	874,150	848,128	3%
Less net income attributable to non-controlling interest .....	25,141	24,979	1%
Net income attributable to us.....	849,009	823,149	3%

In ZAR, the increase in revenue was primarily due to more fees generated from our EPE and ATM offerings, improved lending and insurance activities, the inclusion of T24 and Masterpayment's businesses, and an increase in the number of SASSA UEPS/EMV beneficiaries paid, which was partially offset by lower prepaid airtime sales, fewer ad hoc terminal sales, and a lower contribution from KSNET due to regulatory changes in South Korea.

In ZAR, the decrease in cost of goods sold, IT processing, servicing and support was primarily due to fewer prepaid airtime and ad hoc terminal sales, which was partially offset by higher expenses incurred from increased usage of the South African National Payment System by beneficiaries, expenses incurred to operate our EPE and ATM offerings and expanding our branch network, and the inclusion of T24 and Masterpayment's businesses.

Our selling, general and administration expense increased primarily due to a higher staff complement resulting from our EPE roll-out in fiscal 2016, the impact of October 2016 annual salary increases for our South African and UK-based employees, as well as increases in goods and services purchased from third parties.



Our operating income margin for year to date fiscal 2017 and 2016 was 18% and 19% respectively. We discuss the components of operating income margin under “—Results of operations by operating segment.” The decrease was primarily due to the additional employment costs as it grows its staff complement to execute its expansion plan into new markets and intangible asset amortization expense, partially offset by the reversal of stock-based compensation charges.

Depreciation and amortization increased primarily due to an increase in depreciation related to more ATMs in South Africa and terminals used to provide transaction processing in Korea as well as an increase in acquisition-related intangible asset amortization resulting from acquisitions, including T24 and Masterpayment. These increases were partially offset by lower overall amortization of intangible assets that are fully amortized and tangible assets that are fully depreciated.

Interest on surplus cash increased to \$14.5 million (ZAR 199.5 million) from \$11.3 million (ZAR 159.9 million), due primarily to the interest on the loan to Finbond and higher average daily ZAR cash balances and ZAR interest rates, partially offset by the lower interest earned on the U.S. dollar cash reserves that we converted from ZAR through distributions from our South African subsidiary.

Interest expense decreased to \$1.8 million (ZAR 24.4 million) from \$2.9 million (ZAR 40.8 million) due to a lower average long-term debt balance on our South Korean debt and a lower interest rate.

Fiscal 2017 tax expense was \$32.3 million (ZAR 445.0 million) compared to \$31.3 million (ZAR 443.6 million) in fiscal 2016. Our effective tax rate for fiscal 2017, was 34.0% and was higher than the South African statutory rate as a result of non-deductible expenses and the tax impact attributable to distributions from our South African subsidiary. Our effective tax rate for the year to date fiscal 2016, was 34.6% and was higher than the South African statutory rate as a result of non-deductible expenses (including consulting and legal fees) and the tax impact, including withholding taxes, of approximately \$5.0 million attributable to distributions from our South African subsidiary.

Earnings from equity-accounted investments for the year to date fiscal 2017 have increased primarily due to the inclusion of our portion of Finbond’s net income. Finbond is listed on the Johannesburg Stock Exchange and reports its six-month results during our first half and its annual results during our fourth quarter. We have included our portion of its interim net income in our first half 2017 results and expect to record the last six months of its fiscal year ended February 2017 net income in our fourth quarter of fiscal 2017 results.

### Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below:

Table 9

Operating Segment	<i>In U.S. Dollars (U.S. GAAP)</i>				
	Nine months ended March 31,				
	2017 \$ '000	% of total	2016 \$ '000	% of total	% change
Revenue:					
South African transaction processing .....	181,397	40%	158,997	36%	14%
International transaction processing .....	131,704	29%	122,653	28%	7%
Financial inclusion and applied technologies .....	179,681	39%	187,332	43%	(4%)
Subtotal: Operating segments .....	492,782	108%	468,982	107%	5%
Intersegment eliminations .....	(37,772)	(8%)	(29,492)	(7%)	28%
<b>Consolidated revenue</b> .....	<b>455,010</b>	<b>100%</b>	<b>439,490</b>	<b>100%</b>	<b>4%</b>
Operating income (loss):					
South African transaction processing .....	44,451	54%	38,724	47%	15%
International transaction processing .....	11,689	14%	15,596	19%	(25%)
Financial inclusion and applied technologies .....	43,354	53%	41,542	51%	4%
Subtotal: Operating segments .....	99,494	121%	95,862	117%	4%
Corporate/Eliminations .....	(17,177)	(21%)	(13,677)	(17%)	26%
<b>Consolidated operating income</b> .....	<b>82,317</b>	<b>100%</b>	<b>82,185</b>	<b>100%</b>	<b>0%</b>

Table 10

<i>In South African Rand (U.S. GAAP)</i>					
Nine months ended March 31,					
Operating Segment	2017 ZAR '000	% of total	2016 ZAR '000	% of total	% change
Revenue:					
South African transaction processing .....	2,497,492	40%	2,252,717	36%	11%
International transaction processing .....	1,813,314	29%	1,737,784	28%	4%
Financial inclusion and applied technologies .....	2,473,866	39%	2,654,176	43%	(7%)
Subtotal: Operating segments .....	6,784,672	108%	6,644,677	107%	2%
Intersegment eliminations .....	(520,049)	(8%)	(417,852)	(7%)	24%
<b>Consolidated revenue .....</b>	<b>6,264,623</b>	<b>100%</b>	<b>6,226,825</b>	<b>100%</b>	<b>1%</b>
Operating income (loss):					
South African transaction processing .....	612,006	54%	548,653	47%	12%
International transaction processing .....	160,935	14%	220,969	19%	(27%)
Financial inclusion and applied technologies .....	596,902	53%	588,580	51%	1%
Subtotal: Operating segments .....	1,369,843	121%	1,358,202	117%	1%
Corporate/Eliminations .....	(236,495)	(21%)	(193,780)	(17%)	22%
<b>Consolidated operating income .....</b>	<b>1,133,348</b>	<b>100%</b>	<b>1,164,422</b>	<b>100%</b>	<b>(3%)</b>

### South African transaction processing

In ZAR, the increase in segment revenue and operating income was primarily due to higher EPE transaction revenue as a result of increased usage of our ATMs, increased inter-segment transaction processing activities, and a modest increase in the number of social welfare grants distributed.

Our operating income margin for the year to date fiscal 2017 and 2016 was 25% and 24%, respectively. Our fiscal 2017 margin includes higher EPE revenue as a result of increased ATM transactions, an increase in inter-segment transaction processing activities, an increase in the number of beneficiaries paid in the year to date fiscal 2017 and a modest increase in the margin of transaction fees generated from cardholders using the South African National Payment System, which was partially offset by annual salary increases granted to our South African employees.

### International transaction-based activities

Segment revenue increased during the year to date fiscal 2017, primarily due to the inclusion of T24 and Masterpayment; however, this growth was partially offset by a lower contribution from KSNET due to the regulatory changes. Operating income during the year to date fiscal 2017 was lower due to a decrease in revenue and higher depreciation expenses at KSNET, losses incurred by Masterpayment as it grows its staff complement to execute its expansion plan into new markets, and ongoing ZAZOO start-up costs in the UK and India, which was partially offset by a positive contribution by T24. Operating income and margin for the year to date fiscal 2017, was also positively impacted by a refund of approximately \$0.8 million that had been paid several years ago in connection with industry-wide litigation that has now been finalized.

Operating income margin for the year to date fiscal 2017 and 2016 was 9% and 13%, respectively.

### Financial inclusion and applied technologies

In ZAR, Financial inclusion and applied technologies revenue decreased primarily due to the introduction of our new biometric linking feature for prepaid airtime and other value added services, which adversely impacted sales, as well as fewer ad hoc terminal sales, partially offset by increased volumes in our lending and insurance businesses, an increase in inter-segment revenues and higher card sales.

Operating income margin for the Financial inclusion and applied technologies segment for the year to date fiscal 2017 and 2016 was 24% and 22%, respectively, and has increased primarily due to improved revenues from our lending and insurance businesses and an increase in inter-segment revenues and fewer low margin prepaid product sales, offset by fewer ad hoc terminal sales and annual salary increases granted to our South African employees.

### Corporate/Eliminations

Our corporate expenses generally include acquisition-related intangible asset amortization; expenditure related to compliance with the Sarbanes-Oxley Act of 2002; non-employee directors' fees; employee and executive bonuses; stock-based compensation; legal fees; audit fees; directors and officers insurance premiums; telecommunications expenses; property-related expenditures including utilities, rental, security and maintenance; and elimination entries.

In USD, our corporate expenses have marginally decreased primarily due to reversal of stock-based compensation charges, lower provision for incentives, and the impact of the stronger U.S. dollar on goods and services procured in other currencies, primarily the ZAR, partially offset by higher transaction-related expenditures and amortization costs and modest increases in U.S. dollar denominated goods and services purchased from third parties and directors' fees.

## **Liquidity and Capital Resources**

At March 31, 2017, our cash and cash equivalents were \$223.0 million, and excludes the \$44.7 million of restricted cash discussed below, and comprised mainly U.S. dollar-denominated balances of \$91.1 million, ZAR-denominated balances of ZAR 1.1 billion (\$82.0 million), KRW-denominated balances of KRW 48.8 billion (\$43.6 million) and other currency deposits, primarily euros, of \$6.3 million, all amounts translated at exchange rates applicable as of March 31, 2017. The decrease in our cash balances from June 30, 2016, was primarily due to repurchase of shares of our common stock; unscheduled repayments of our Korean debt; payment of taxes; the investment in MobiKwik, C4U Malta and Pros Software; a loan to Finbond and capital expenditures, which was partially offset by the sale of 5 million shares of our common stock and expansion of most of our core businesses.

We currently believe that our cash and credit facilities are sufficient to fund our future operations for at least the next four quarters.

We generally invest the surplus cash held by our South African operations in overnight call accounts that we maintain at South African banking institutions, and surplus cash held by our non-South African companies in U.S. dollar denominated money market accounts. We have invested surplus cash in Korea in short-term investment accounts at Korean banking institutions.

Historically, we have financed most of our operations, research and development, working capital, capital expenditures and acquisitions through internally generated cash. When considering whether to borrow under our financing facilities, we consider the cost of capital, cost of financing, opportunity cost of utilizing surplus cash and availability of tax efficient structures to moderate financing costs. For instance, in October 2016, we obtained loan facilities from RMB to fund a portion of our working capital requirements and a portion of the Blue Label investment. Refer to Note 10 to our unaudited condensed consolidated financial statements for the three months ended March 31, 2017 for additional information related to these loan facilities.

Restricted cash of approximately \$44.7 million included on our unaudited condensed consolidated balance sheet as of March 31, 2017, relates to the guarantee issued by RMB as described in Note 10 to the unaudited condensed consolidated financial statements. This cash has been placed into an escrow account and is considered restricted as to use and therefore is classified as restricted cash. The restriction will lapse once the guarantee expires, is utilized or is cancelled.

We have a short-term South African credit facility with Nedbank of ZAR 400 million (\$29.8 million), which consists of (i) a primary amount of up to ZAR 200 million, which is immediately available, and (ii) a secondary amount of up to ZAR 200 million, which is not immediately available. The primary amounts comprise an overdraft facility of up to ZAR 50 million and indirect and derivative facilities of up to ZAR 150 million, which includes letters of guarantee, letters of credit and forward exchange contracts. On December 9, 2016, Nedbank issued a letter to us under which it agreed to temporarily increase the overdraft facility by the secondary amount of ZAR 200 million to ZAR 250 million. The increase in the overdraft to ZAR 250 million is available until the earlier of the day on which we issue shares to the value of \$45.0 million or the day on which RMB repays ZAR 600 million back to us that is currently held in escrow related to the issuance of a ZAR 2 billion guarantee to us.

As of March 31, 2017, we used none of the overdraft and ZAR 130.5 million (\$9.7 million, translated at exchange rates applicable as of March 31, 2017) of the indirect and derivative facilities to obtain foreign exchange contracts and to support guarantees issued by Nedbank to various third parties on our behalf. Refer to Note 12 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended June 30, 2016, for additional information related to our short-term facilities.

As of March 31, 2017, we had outstanding long-term debt of KRW 28.3 billion (approximately \$25.3 million translated at exchange rates applicable as of March 31, 2017) under credit facilities with a group of South Korean banks. The loans bear interest at the South Korean CD rate in effect from time to time (1.49% as of March 31, 2017) plus a margin of 3.10% for one of the term loan facilities and the revolver. Scheduled remaining repayments of the term loans and loan under the revolving credit facility are as follows: April 2017 and 2018 (KRW 10 billion each) and October 2018 (KRW 8.9 billion plus all outstanding loans under our revolving credit facility). Refer to Note 13 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended June 30, 2016 and Note 10 to our unaudited condensed consolidated financial statements for the three months ended March 31, 2017, for additional information related to our long-term borrowings.

## Cash flows from operating activities

### Third quarter

Net cash provided by operating activities for the third quarter of fiscal 2017 was \$21.8 million (ZAR 288.3 million) compared to \$49.2 million (ZAR 778.3 million) for the third quarter of fiscal 2016. Excluding the impact of interest received, interest paid under our Korean debt and taxes presented in the table below, in ZAR, the decrease relates primarily to timing of receipts of amounts from customers, offset by an increase in cash from operating activities resulted from improved trading activity during fiscal 2017.

During the third quarter of fiscal 2017, we paid South African tax of \$0.4 million (ZAR 5.4 million) related to our 2017 tax year in South Africa and \$0.4 million (ZAR 5.6 million) related to prior years. We also paid taxes totaling \$2.8 million in other tax jurisdictions, primarily South Korea. During the third quarter of fiscal 2016, we paid South African tax of \$0.1 million (ZAR 1.8 million) related to our 2016 tax year in South Africa. We paid dividend withholding taxes of \$1.6 million (ZAR 25.0 million) during the third quarter of fiscal 2016. We also paid taxes totaling \$2.4 million in other tax jurisdictions, primarily South Korea.

Taxes paid during the third quarter of fiscal 2017 and 2016 were as follows:

**Table 11**

#### Three months ended March 31,

	2017	2016	2017	2016
	\$	\$	ZAR	ZAR
	'000	'000	'000	'000
First provisional payments .....	417	115	5,410	1,812
Taxation paid related to prior years.....	437	-	5,644	-
Dividend withholding taxation.....	-	1,573	-	25,000
Total South African taxes paid.....	854	1,688	11,054	26,812
Foreign taxes paid .....	2,777	2,364	35,871	36,846
<b>Total tax paid .....</b>	<b>3,631</b>	<b>4,052</b>	<b>46,925</b>	<b>63,658</b>

### Year to date

Net cash provided by operating activities for the year to date fiscal 2017 was \$91.4 million (ZAR 1.3 billion) compared to \$81.4 million (ZAR 1.2 billion) for the year to date fiscal 2016. Excluding the impact of interest received, interest paid under our Korean debt and taxes presented in the table below, in ZAR, the increase in cash from operating activities resulted from improved trading activity during fiscal 2017, offset by the timing of receipts of amounts from customers.

During the year to date fiscal 2017, we paid South African tax of \$18.2 million (ZAR 252.0 million) related to our 2017 tax year and \$1.6 million (ZAR 22.4 million) related to prior tax years. We also received a refund of approximately \$1.4 million (ZAR 18.9 million) related to taxes overpaid in previous tax years in South Africa. We paid dividend withholding taxes of \$1.5 million (ZAR 21.3 million) during the year to date fiscal 2017. We also paid taxes totaling \$7.8 million in other tax jurisdictions, primarily South Korea. During the year to date fiscal 2016, we paid South African tax of \$16.0 million (ZAR 239.9 million) related to our 2016 tax year and \$3.4 million (ZAR 46.8 million) related to prior tax years. We paid dividend withholding taxes of \$4.2 million (ZAR 60.0 million) during the year to date fiscal 2016. We also paid taxes totaling \$5.0 million in other tax jurisdictions, primarily South Korea.

Taxes paid during the year to date fiscal 2017 and 2016 were as follows:

**Table 12**

#### Nine months ended March 31,

	2017	2016	2017	2016
	\$	\$	ZAR	ZAR
	'000	'000	'000	'000
First provisional payments .....	18,192	15,956	251,968	239,939
Taxation paid related to prior years.....	1,624	3,436	22,365	46,840
Taxation refunds received .....	(1,369)	(176)	(18,878)	(2,402)
Dividend withholding taxation.....	1,471	4,183	21,300	60,000
Total South African taxes paid.....	19,918	23,399	276,755	344,377
Foreign taxes paid .....	7,780	4,975	105,748	74,602
<b>Total tax paid .....</b>	<b>27,698</b>	<b>28,374</b>	<b>382,503</b>	<b>418,979</b>

## **Cash flows from investing activities**

### ***Third quarter***

Cash used in investing activities for the third quarter of fiscal 2017 includes capital expenditure of \$1.9 million (ZAR 25.8 million), primarily for the acquisition of payment processing terminals in Korea. Our Korean capital expenditures have declined due to regulatory changes in South Korea, which now prohibit the provision of payment equipment to the majority of merchants. We also provided a \$2.0 million loan to our KZ One, the holding company of our Nigerian initiative One Credit.

Cash used in investing activities for the third quarter of fiscal 2016 includes capital expenditure of \$8.1 million (ZAR 127.4 million), primarily for the acquisition of payment processing terminals in Korea. In addition, we exercised our rights under the Finbond Group Limited, or Finbond, rights offer and paid approximately \$8.9 million (ZAR 136.1 million) for 40,733,723 shares. We also paid approximately \$1.7 million, net of cash received, for approximately 56% of T24's ordinary shares that we did not previously own.

### ***Year to date***

Cash used in investing activities for the year to date fiscal 2017 includes capital expenditure of \$8.5 million (ZAR 117.0 million), primarily for the acquisition of payment processing terminals in Korea. We also paid approximately \$15.3 million for a 7.5% interest in MobiKwik; provided a \$10.0 million loan to Finbond; provided a \$2.0 million loan to KZ One and paid approximately \$2.9 million and \$1.7 million, respectively, net of cash received, to acquire 100% of each of C4U Malta and Pros Software's ordinary shares.

Cash used in investing activities for the year to date fiscal 2016 includes capital expenditure of \$28.7 million (ZAR 411.5 million), primarily for the acquisition of payment processing terminals in Korea and the rollout of ATMs in South Africa. In addition, we exercised our rights under the Finbond rights offer and paid approximately \$8.9 million (ZAR 136.1 million) for 40,733,723 shares. We also paid approximately \$1.7 million, net of cash received, for approximately 56% of T24's ordinary shares that we did not own.

## **Cash flows from financing activities**

### ***Third quarter***

During the third quarter of fiscal 2017, we sold 5 million shares of our common stock for \$45.0 million and received approximately \$0.6 million from the exercise of stock options. We also utilized approximately \$0.3 million of our Korean borrowings to pay quarterly interest due.

During the third quarter of fiscal 2016, we acquired 1,328,699 shares of our common stock for approximately \$12.7 million and utilized approximately \$0.7 million of our Korean borrowings to pay quarterly interest due.

### ***Year to date***

During the year to date fiscal 2017, we sold 5 million shares of our common stock for \$45.0 million and received approximately \$0.6 million from the exercise of stock options. We also paid approximately \$31.6 million to repurchase 3,137,609 shares of our common stock and also paid \$0.5 million, on July 1, 2016, related to settlement of amounts outstanding related to the repurchases at the end of June 2016. We also made a \$28.5 million unscheduled repayment of our Korean debt utilized approximately \$0.5 million of our Korean borrowings to pay quarterly interest due. In addition, we paid a guarantee fee of \$1.1 million related to the guarantee issued by RMB and paid a dividend of approximately \$0.6 million to certain of our non-controlling interests.

During the year to date fiscal 2016, we received approximately \$3.8 million from the exercise of stock options, acquired 2,077,912 shares of our common stock for approximately \$23.9 million, and utilized approximately \$2.1 million of our Korean borrowings to pay quarterly interest due.

## **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

## **Capital Expenditures**

We expect capital spending for the third quarter of fiscal 2017 to primarily include the acquisition of payment terminals for the expansion of our operations in Korea and expansion of our ATM infrastructure and branch network in South Africa.

Our historical capital expenditures for the second quarter of fiscal 2017 and 2016 are discussed under “—Liquidity and Capital Resources—Cash flows from investing activities.” All of our capital expenditures for the past three fiscal years were funded through internally generated funds. We had outstanding capital commitments as of March 31, 2017, of \$0.1 million related mainly to the procurement of equipment. We expect to fund these expenditures through internally generated funds.

## Contingent Liabilities, Commitments and Contractual Obligations

The following table sets forth our contractual obligations as of March 31, 2017:

**Table 13**

**Payments due by Period, as of March 31, 2017 (in \$ '000s)**

	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>More than 5 years</b>
Acquisition of Blue Label (A).....	149,116	149,116	-	-	-
Acquisition of Cell C (B) .....	149,116	149,116	-	-	-
Acquisition of Bank Frick (C).....	39,716	39,716	-	-	-
Long-term debt obligations (D) .....	26,196	9,919	16,277	-	-
Operating lease obligations .....	7,685	5,249	2,178	258	-
Purchase obligations.....	1,197	1,197	-	-	-
Capital commitments.....	146	146	-	-	-
Other long-term obligations (E)(F) .....	2,725	-	-	-	2,725
<b>Total .....</b>	<b>375,897</b>	<b>354,459</b>	<b>18,455</b>	<b>258</b>	<b>2,725</b>

(A) – We have agreed to purchase 117.9 million ordinary shares of Blue Label for an aggregate purchase price of ZAR 2.0 billion (\$149.1 million, translated at exchange rates applicable as of March 31, 2017), and expect to fund the transaction through a combination of cash on hand and a portion of a ZAR 1.4 billion loan facility to be provided to us by RMB (refer also Note 10 to our unaudited condensed consolidated financial statements).

(B) – We have offered to acquire a direct stake of 15% of the issued share capital of Cell C for a consideration of ZAR 2 billion (\$149.1 million, translated at exchange rates applicable as of March 31, 2017). Our investment is conditional and has been made pursuant to a binding restructure agreement, which is subject to the conclusion of the relevant transaction agreements by no later than June 30, 2017.

(C) – We have agreed to purchase 30% of Bank Frick for an aggregate purchase price of approximately CHF 39.8 million (\$39.7 million translated at exchange rates applicable as of March 31, 2017) (refer also Note 6 to our unaudited condensed consolidated financial statements).

(D) – Includes \$25.3 million of long-term debt and interest payable at the rate applicable on March 31, 2017, under our Korean debt facility.

(E) – Includes policyholder liabilities of 2.4 million related to our insurance business.

(F) – We have excluded cross-guarantees in the aggregate amount of \$9.7 million issued as of March 31, 2017, to Nedbank to secure guarantees it has issued to third parties on our behalf as the amounts that will be settled in cash are not known and the timing of any payments is uncertain. We have also excluded contractual commitments to invest approximately \$25 million in MobiKwik, subject to the achievement of certain contractual conditions.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

In addition to the tables below, see Note 6 to the unaudited condensed consolidated financial statements for a discussion of market risk.

The following table illustrates the effect on our annual expected interest charge, translated at exchange rates applicable as of March 31, 2017, as a result of changes in the Korean CD rate. The effect of a hypothetical 1% (i.e. 100 basis points) increase and a 1% decrease in each of the Korean CD rate as of March 31, 2017, are shown. The selected 1% hypothetical change does not reflect what could be considered the best or worst case scenarios.

Table 14	As of March 31, 2017		
	Annual expected interest charge (\$ '000)	Hypothetical change in Korean CD rate, as appropriate	Estimated annual expected interest charge after hypothetical change in Korean CD rate, as appropriate (\$ '000)
Interest on Korean long-term debt	1,160	1% (1%)	1,413 907

### Item 4. Controls and Procedures

#### Evaluation of disclosure controls and procedures

Under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, as of March 31, 2017. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on this evaluation, the chief executive officer and the chief financial officer concluded that our disclosure controls and procedures were effective as of March 31, 2017.

#### Changes in Internal Control over Financial Reporting

There have not been any changes in our internal control over financial reporting during the fiscal quarter ended March 31, 2017, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II. Other Information

### Item 1. Legal Proceedings

#### *Constitutional Court order regarding extension of contract with SASSA for 12 months*

On March 17, 2017, the Constitutional Court delivered its order regarding the continued payment of social grants upon the expiration of the contract between our subsidiary, Cash Paymaster Services (Pty) Ltd, or CPS, and SASSA on March 31, 2017. The Constitutional Court essentially ordered that SASSA and CPS have a constitutional obligation to pay social welfare grants from April 1, 2017 and ordered CPS and SASSA to ensure payment of grants under the expiring contract's terms and conditions, augmented by certain additional terms and conditions. These included amendments to (i) adequately safeguard personal data obtained during the payment process and ensure that it remains private and may not be used for any purpose other than the payment of grants, and (ii) preclude anyone from inviting beneficiaries to "opt-in" to the sharing of confidential information for the marketing of goods and services. The Constitutional Court also ordered that CPS may request National Treasury to investigate and make a recommendation regarding the price charged by CPS in the extension contract and stated that National Treasury must file a report with the Constitutional Court stating its findings in this regard.

The Constitutional Court also included a public accountability provision in its March 2017 order that impact CPS directly. These provisions are similar to those included in its April 2014 order and require that CPS provide SASSA with an independently audited statement of expenses incurred, income received and profit earned under the 12 month extension contract. SASSA is also required to obtain an independent audit of the audited information provided by CPS. Furthermore, the Constitutional Court has instructed SASSA to send this audited information to National Treasury for its approval prior to submission to the Constitutional Court.

The Constitutional Court has included additional public accountability provisions that impact the Minister of Social Development and SASSA. These provisions require the Minister and SASSA to file reports on affidavit with the Constitutional Court every three months, commencing on March 17, 2017, setting out how they plan to ensure the payment of social grants after the end of the 12-month contract extension period, what steps they have taken in that regard, what further steps they will take, and when they will take each future step, so as to ensure that the payment of all social grants is made when they fall due after the expiry of the 12-month period. The reports filed by the Minister and SASSA must include, but is not limited to, the applicable time-frames for the various deliverables which form part of the plan, whether the time-frames have been complied with, and if not, why that is the case and what will be done to remedy the situation. The Minister and SASSA are also required to immediately report and explain any material changes to the circumstances included in the reports previously submitted to the Constitutional Court.

The Constitutional Court also ordered SASSA to ensure that any new payment method (i) adequately safeguards personal data obtained during the payment process and ensures that it remains private and may not be used for any purpose other than the payment of grants; and (ii) precludes a contracting party from inviting beneficiaries to "opt-in" to the sharing of confidential information for the marketing of goods and services.

The Constitutional Court order also invited parties involved in the Constitutional Court proceedings to provide the name and consent of independent legal practitioners and technical experts, together with the Auditor-General, to oversee the implementation of the payment of social welfare grants during the period to March 31, 2018, as well as oversee SASSA's conduct to appoint a new service provider from April 1, 2018, or to perform the grant distribution service in-house.

### Item 1A. Risk Factors

See "Item 1A RISK FACTORS" in Part I of our Annual Report on Form 10-K for the fiscal year ended June 30, 2016, for a discussion of risk factors relating to (i) our business, (ii) operating in South Africa and other foreign markets, (iii) government regulation, and (iv) our common stock. Except as set forth below and in "Item 1A Risk Factors" in Part II of our Form 10-Q for the quarter ended September 30, 2016, there have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2016.

***Our SASSA contract has been extended and now expires at the end of March 2018 following an order issued by the Constitutional Court on March 17, 2017. It is unclear to us whether SASSA will issue a new grant payments tender or if it intends to take over the distribution of social grants when our contract expires. We derive a significant portion of our revenue from our SASSA contract, which we will lose if and when we no longer provide a service to SASSA.***

We derive a significant portion of our revenues from our contract with SASSA for the payment of social grants. Our current five-year SASSA contract, which we were awarded through a competitive tender process in 2012, was scheduled to expire in March 2017.



The Constitutional Court ordered that SASSA and CPS have a constitutional obligation to pay social welfare grants from April 1, 2017 and ordered CPS and SASSA to ensure payment of grants under the expiring contract's terms and conditions, augmented by certain additional terms and conditions. Accordingly, on March 31, 2017, we signed an addendum to the expiring contract with SASSA which extends the contract to March 31, 2018, under the expiring contracts terms and conditions and includes the specific terms as ordered by the Constitutional Court. Refer to "Item 1—Legal Proceedings" for a summary of the Constitutional Courts order.

We will lose the SASSA revenues after March 2018 if we then no longer have a contract with SASSA, which would occur if SASSA follows a tender process and awards the tender to a new service provider or providers or performs the social grants distribution service itself. Unless we are able to replace most or all of these revenues from other sources, our results of operations, financial position, cash flows and future growth are likely to suffer materially.

It is possible that SASSA might request us to enter a transition agreement in order to phase out our services. The Constitutional Court has reaffirmed in its March 2017 ruling that CPS is deemed to be an "organ of state" for the purposes of the contract between SASSA and it, and that CPS has "constitutional obligations" that go beyond its contractual obligations. It is not clear what these obligations may entail in respect of the current and any potential future government contract in South Africa. We cannot predict what the financial implications may be if we are required to continue with the provision of our services without a valid contract, or during any transitional period required for the orderly transfer of our current services to SASSA.

***Our South African business practices have come under intense scrutiny in the South African media, especially during the last several months. We have recently undertaken efforts to publicly refute what we believe to be misleading or factually incorrect statements that have damaged our reputation. However, our ability to operate effectively and efficiently in South Africa in the future will be adversely impacted if we are unable to communicate persuasively that our business practices comply with South African law and are fair to the customers who purchase our financial services products.***

Our contract with SASSA was expected to expire on March 31, 2017, and by the end of February 2017, it became apparent that SASSA did not intend to bring the social welfare payment service in-house after the contract expiration. The risk of there being no payment service, or a limited service, to social welfare grant recipients in April 2017 and beyond, resulted in a public furor in South Africa in March 2017, despite SASSA's continued assurance that grants would be paid on time in April 2017. The South African public, media, non-governmental organizations and political parties were particularly angered by SASSA's failure to have a plan to perform the service itself and utilized a number of platforms, including social media, to ventilate their dissatisfaction with the state of affairs. They specifically accused us of bearing responsibility for SASSA's inability to bring the payment service in-house. In addition, we were publicly accused of illegally providing our services and defrauding social welfare grant recipients. We have publicly denied these accusations and believe they have no merit.

Our reputation in South Africa has been tarnished as a result of these accusations. We have recently undertaken a concerted effort to refute the accusations made against us and to assist us in communicating effectively to the public and our stakeholders that our business practices comply with South African law and are fair to the social welfare grant recipients who purchase the financial services products that we offer. However, if these efforts are unsuccessful, our operations, financial position, cash flows and future growth are likely to suffer.

***SASSA has challenged our ability to conduct certain aspects of our financial services business in a commercial manner through its interpretation of recently adopted regulations under the Social Assistance Act. We are in litigation with SASSA over its interpretation of these regulations. If SASSA were to prevail in this legal proceeding, our business will suffer.***

SASSA has challenged our ability to operate certain aspects of our financial services business in a commercial manner by adopting an interpretation of the South African Social Assistance Act of 2004, or Assistance Act, and recently-adopted regulations thereunder that would prohibit us and Grindrod Bank Limited, or Grindrod, from processing debit orders from social welfare beneficiaries' bank accounts. We believe that SASSA's interpretation is erroneous and on June 3, 2016, we filed for a declaratory order with the High Court of the Republic of South Africa Gauteng Division, Pretoria, to provide certainty to us, as well as other industry stakeholders, on the interpretation of the Assistance Act and regulations. On June 15, 2016, SASSA brought criminal charges against Grindrod Bank and us for failing to act in accordance with their instructions to stop processing debit orders. On June 28, 2016, the High Court issued an order scheduling arguments on the declaratory order that we are seeking on October 17 and 18, 2016 and prohibited SASSA from taking certain actions in furtherance of the criminal charges, pending a determination of the dispute. The matter was heard by the Court on October 17 and 18, 2016, and it has reserved judgment. We cannot predict how or when the Court will rule on our declaratory order application.

On August 8, 2016 we were informed that the South African National Prosecuting Authority, or NPA, had reached a “no prosecution” decision on the criminal charges filed by SASSA. We cannot predict whether SASSA might attempt to bring new charges at any time or ask the NPA to revisit its decision in future.

If we were not to prevail, our ability to operate our business, specifically our micro-lending and insurance activities in a commercially viable manner would be impaired, which would likely have a material adverse effect on our business and might harm our reputation. Regardless of the outcome, management will be required to devote significant time and resources to these legal proceedings, which may impact their ability to focus their attention on our business.

***We are, and in the future may be, subject to litigation in which private parties may seek to recover, on behalf of SASSA, amounts paid to us under our SASSA contract. If such litigation were to be successful and require us to repay substantial monies to SASSA, such repayment would adversely affect our results of operations, financial position and cash flows.***

In April 2015, Corruption Watch, a South African non-profit civil society organization, commenced a legal proceeding in the High Court of South Africa, seeking an order by the Court to review and set aside the decision of SASSA’s Chief Executive Officer to approve a payment to us of approximately ZAR 317 million including VAT, or approximately ZAR 277 million excluding VAT. Corruption Watch claims that there was no lawful basis for the decision to make the payment to us, and that the decision was unreasonable and irrational and did not comply with South African legislation. We are named as a respondent in this proceeding.

The payments being challenged by Corruption Watch represent amounts paid to us by SASSA for the costs we incurred in performing additional beneficiary registrations and gathering information beyond those that we were contractually required to perform under our SASSA contract. These amounts were paid in full settlement of the claim we submitted to SASSA for these additional costs. We believe that Corruption Watch’s claim is without merit and we are defending it vigorously. However, we cannot predict how the Court will rule on the matter.

In addition, the April 2014 Constitutional Court ruling ordering SASSA to re-run the tender process requires us to file with the Court, after completion of our SASSA contract in March 2017, an audited statement of our expenses, income and net profit under the contract. We expect to file the required information with the Constitutional Court. The March 2017 Constitutional Court order contains a similar requirement that we file an audited statement of our expenses, income and net profit under our amended contract that expires in March 2018. It is conceivable that one or more third parties may in the future institute litigation challenging our right to retain a portion of the amounts we will have received from SASSA under our contract. We cannot predict whether any such litigation will be instituted, or if it is, whether it would be successful.

Any successful challenge to our right to receive and retain payments from SASSA that requires substantial repayments would adversely affect our results of operations, financial position and cash flows.

**Item 6. Exhibits**

The following exhibits are filed as part of this Form 10-Q:

Exhibit No.	Description of Exhibit	Included Herewith	Incorporated by Reference Herein		
			Form	Exhibit	Filing Date
10.50	First Addendum to Amended and Restated Subscription Agreement, dated February 28, 2017, between Net1 Applied Technologies South Africa Proprietary Limited and Blue Label Telecoms Limited		8-K	10.50	March 2, 2017
10.51	Amendment Letter from FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division) to Net1 Applied Technologies South Africa Proprietary Limited, dated February 28, 2017		8-K	10.51	March 2, 2017
10.52	Side Letter from FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division) to Net1 Applied Technologies South Africa Proprietary Limited, dated February 28, 2017		8-K	10.52	March 2, 2017

10.53	Bank Guarantee issued by FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division) in favor of Blue Label Telecoms Limited, dated February 28, 2017	8-K	10.53	March 2, 2017
10.54	First Amendment and Restatement Agreement, dated March 15, 2017, by and among Net1 Applied Technologies South Africa Proprietary Limited, Net 1 UEPS Technologies, Inc. and FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division)	8-K	10.54	March 20, 2017
10.55	Amended and Restated Common Terms Agreement, dated October 20, 2016, as amended and restated on March 15, 2017, by and among Net1 Applied Technologies South Africa Proprietary Limited, Net 1 UEPS Technologies, Inc. and FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division)	8-K	10.55	March 20, 2017
10.56	Senior Facility A Agreement dated October 20, 2016, as amended and restated on March 15, 2017, by and between Net1 Applied Technologies South Africa Proprietary Limited and FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division)	8-K	10.56	March 20, 2017
10.57	Senior Facility B Agreement dated October 20, 2016, as amended and restated on March 15, 2017, by and between Net1 Applied Technologies South Africa Proprietary Limited and FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division)	8-K	10.57	March 20, 2017
10.58	Senior Facility C Agreement dated October 20, 2016, as amended and restated on March 15, 2017, by and between Net1 Applied Technologies South Africa Proprietary Limited and FIRSTRAND Bank Limited (acting through its Rand Merchant Bank Division)	8-K	10.58	March 20, 2017
10.59	Addendum dated March 31, 2017, to the Contract and related Service Level Agreement for the Payment of Social Grants dated February 3, 2012 between South African Social Security Agency and Cash Paymaster Services (Pty) Ltd.	8-K	10.59	March 31, 2017
10.60	Addendum to the Lease Agreement made and entered into by and between Buzz Trading 199 (Pty) Ltd and Net 1 Applied Technologies South Africa (Pty) Ltd dated November 18, 2016	X		
31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Exchange Act	X		
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Exchange Act	X		
32	Certification pursuant to 18 USC Section 1350	X		
101.INS	XBRL Instance Document	X		
101.SCH	XBRL Taxonomy Extension Schema	X		
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	X		
101.DEF	XBRL Taxonomy Extension Definition Linkbase	X		
101.LAB	XBRL Taxonomy Extension Label Linkbase	X		
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	X		

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on May 4, 2017.

NET 1 UEPS TECHNOLOGIES, INC.

By: /s/ Serge C.P. Belamant

Serge C.P. Belamant  
Chief Executive Officer and Director

By: /s/ Herman G. Kotzé

Herman G. Kotzé  
Chief Financial Officer, Treasurer and Secretary, Director