

General Motors Corporation

Use of Non-GAAP Financial Measures

This press release, the accompanying tables and the charts for securities analysts include the following financial measures, which are not prepared in accordance with Accounting Principles Generally Accepted in the United States of America (GAAP): (a) adjusted net income, (b) adjusted earnings before tax, (c) managerial cash flow and (d) GM North America vehicle revenue per unit. Each of these financial measures excludes the impact of certain items and therefore are considered non-GAAP financial measures. This press release and the charts for securities analysts also contain a reconciliation of each presented non-GAAP financial measure to its most comparable GAAP financial measure.

Management believes these non-GAAP financial measures provide meaningful supplemental information regarding GM's operating results because they exclude amounts that GM management does not consider part of operating results when assessing and measuring the operational and financial performance of the organization. In addition, GM has historically reported similar non-GAAP financial measures and believes that inclusion of these non-GAAP financial measures provides consistency and comparability with past earnings releases. GM management believes these measures allow it to readily view operating trends, perform analytical comparisons, benchmark performance among geographic regions and assess whether the GM North American structural cost turnaround plan is on target. Also, GM management uses adjusted net income and adjusted earnings before tax for forecasting purposes and in determining our future capital investment allocations. Accordingly, GM believes these non-GAAP financial measures are useful to investors in allowing for greater transparency of supplemental information used by management in its financial and operational decision-making.

While GM believes that these non-GAAP financial measures provide useful supplemental information, there are limitations associated with the use of these non-GAAP financial measures. These non-GAAP financial measures are not prepared in accordance with GAAP, do not reflect a comprehensive system of accounting and may not be comparable to similarly titled measures of other companies due to potential differences in the method of calculation between companies. Costs such as the special attrition programs and restructuring charges that are excluded from GM's non-GAAP financial measures can have a material impact on net earnings. As a result, these non-GAAP financial measures have limitations and should not be considered in isolation from, or as a substitute for, net earnings, cash flow from operations, or other measures of performance or liquidity prepared in accordance with GAAP. GM compensates for these limitations by using these non-GAAP financial measures as supplements to GAAP financial measures and by reviewing the reconciliations of the non-GAAP financial measures to their most comparable GAAP financial measures. Investors are encouraged to review the reconciliations of these non-GAAP financial measures to their most comparable GAAP financial measures that are included elsewhere in this press release.

Adjusted Net Income and Adjusted Earnings Before Tax

Adjusted net income excludes charges for certain tax related items, gains and losses on the sale of business units and business interests, charges associated with accounting changes, restructuring, plant closure and impairment charges, charges associated with Delphi Corp. (Delphi) and special attrition program charges.

Adjusted earnings before tax begins with adjusted net income and is adjusted to remove any remaining tax expense or benefit.

The following is a discussion of each adjustment to net income or loss determined in accordance with GAAP to arrive at adjusted net income and adjusted earnings before tax, as applicable:

- *Tax charges.* Charges associated with establishing valuation allowances on GM's deferred tax assets are excluded from adjusted net income. In addition, other tax related items may be periodically excluded from adjusted net income as these charges are incurred and specifically identified in that period. Management believes the exclusion of these tax charges from adjusted net income is useful because management does not consider these charges part of GM's core earnings in evaluating the performance of the business and excludes these costs when evaluating the performance of the Corporation, its business units and its management team and when making decisions to allocate resources among GM's business units.

General Motors Corporation

Use of Non-GAAP Financial Measures (Continued)

- *Gains and losses on the sale of business units and business interests.* The gains and losses on the sale of business units and business interests are excluded from adjusted net income and adjusted earnings before tax. While GM is involved in sales of its business units and business interests from time-to-time and may have significant gains or losses from such sales in the future, such events have historically occurred sporadically. Management excludes the gains and losses associated with these events when it evaluates the Corporation's operations and for internal reporting and forecasting purposes and for allocation of additional resources.
- *Changes in accounting.* Our non-GAAP financial measures exclude charges associated with changes in accounting. Management believes the exclusion of changes in accounting from adjusted net income and adjusted earnings before tax is useful because management does not consider these non-recurring charges part of GM's core earnings. Accordingly, management excludes such costs when evaluating the performance of the Corporation, its business units and its management teams and when making decisions to allocate resources among GM's business units.
- *Restructuring, impairments, idling and plant closure charges.* Our non-GAAP financial measures exclude exit costs and related charges, primarily consisting of severance costs, lease abandonment costs, product specific asset impairments, any subsequent changes in estimates related to exit activities and goodwill and other asset impairment charges. Management believes the exclusion of restructuring and impairment charges from adjusted net income and adjusted earnings before tax is useful because management does not consider these costs part of GM's core earnings in evaluating GM's operational managers and the exclusion permits investors to evaluate the performance of our management the same way management does. Additionally, management excludes restructuring and impairment charges in determining the allocation of resources, such as capital investments, among the Corporation's business units and as part of its forecasting and budgeting.
- *Delphi charges.* Our non-GAAP financial measures exclude the estimated charges associated with the benefit guarantees and comprehensive settlement agreements entered into with Delphi in connection with the restructuring of Delphi's operations. Management does not consider these costs as part of its core earnings for purposes of evaluating the performance of the business, and excludes such costs when evaluating the performance of the Corporation, its business units and its management teams and when making decisions to allocate resources among GM's business units.
- *Special attrition program charges.* Our non-GAAP financial measures exclude the estimated charges associated with the 2008 special attrition program agreement between the UAW and GM and the 2006 special attrition program agreement among the UAW, GM and Delphi. Management believes it is useful in evaluating the performance of GM, its management teams and its business units during a particular time period to exclude charges associated with the special attrition programs. Accordingly, management does not consider these costs as part of its core earnings, and excludes such costs when evaluating the performance of the Corporation, its business units and its management teams and when making decisions to allocate resources among GM's business units.

Managerial Cash Flow

GM also reports non-GAAP managerial automotive operating cash flow in its earnings releases and charts for securities analysts. Management believes that providing managerial automotive operating cash flow furnishes it and investors with useful information by representing the cash flow generated or consumed by its automotive operations, including cash consumed by automotive capital expenditures and equity investments in companies related to our core business and cash generated by sales of automotive operating assets and equity investments in companies related to GM's core business, before funding non-operating-related obligations including debt maturities, dividends and other non-operating items. Management uses this non-GAAP financial measure to assess its automotive cash flow when evaluating the performance of GM, its business units and its management teams and when making decisions to allocate resources among GM's business units.

General Motors Corporation**Use of Non-GAAP Financial Measures (Concluded)***GM North America Vehicle Revenue per Unit*

GM's charts for securities analysts also include the use of a non-GAAP measure of revenue per vehicle. Management uses revenue per vehicle to track operating efficiency and to facilitate comparisons between periods and between manufacturers, and believes that it provides valuable information to investors who are interested in identifying trends and comparing different companies. Revenue per vehicle includes certain vehicle sales to other GM regions that are excluded from GAAP reporting, and excludes non-vehicle sales such as service parts and operations and OnStar service, and other income that GM does not derive from the sale of vehicles, such as fees on the GM credit card. Also, while they are not treated as sales under GAAP reporting because of GM's repurchase obligations, management includes sales to daily car rental companies in revenue per vehicle.

Change in Presentation

Prior period results have been reclassified for the retroactive effect of discontinued operations. Certain reclassifications have been made to the comparative 2007 financial information to conform to the current period presentation.

General Motors Corporation
List of Special Items

(Dollars in millions except per share amounts)
(Unaudited)

	Three Months Ended March 31, 2008	
	Earnings	EPS
<u>REPORTED</u>		
Net Loss – Basic and Diluted *	\$ (3,251)	\$ (5.74)
<u>ADJUSTMENTS</u>		
Pre-Tax Adjustments:		
Impairment charges related to investment in GMAC LLC (A)	\$ 1,452	
Delphi (B)	731	
Restructuring/Special attrition program (C)	324	
	2,507	
Tax Related Adjustments:		
Valuation allowance on deferred tax assets (D)	394	
Total Adjustments	\$ 2,901	\$ 5.12
<u>ADJUSTED</u>		
Adjusted Loss – Basic and Diluted *	\$ (350)	\$ (0.62)

* See average shares outstanding on page 14.

General Motors Corporation
List of Special Items

(Unaudited)

- (A) Relates to a charge to record impairments of GM's investment in Common and Preferred Membership Interests of GMAC LLC. During the period, GM determined that these investments were impaired and that such impairment was not temporary in nature. Due to the uncertainty regarding the timing of a recovery, if any, in valuation, GM reduced the carrying value of these investments to estimated fair value.
- (B) Charge primarily results from updated estimates reflecting the uncertainty around the nature, value and timing of GM's recoveries upon Delphi's emergence from bankruptcy.
- (C) Relates to various restructuring initiatives and the 2008 Special Attrition Program. Charges recorded by region are as follows:
- GMNA:** Charges of \$201 million for retirement pension and benefit incentives, pre-retirement incentives and cash buyouts related to the 2008 Special Attrition Program.
- GME:** Charges of \$123 million were recognized for separation programs primarily in Belgium, Germany and Sweden.
- (D) Relates to a net charge for a valuation allowance on GM's net deferred tax assets in Spain and the United Kingdom.

General Motors Corporation
List of Special Items

(Dollars in millions except per share amounts)
(Unaudited)

	Three Months Ended March 31, 2007	
	Earnings	EPS
<u>REPORTED</u>		
Loss from continuing operations	\$ (42)	\$ (0.07)
Income from discontinued operations	104	0.18
Net Income – Basic and Diluted *	\$ 62	\$ 0.11
<u>ADJUSTMENTS</u>		
Pre-Tax Adjustments:		
Restructuring/Special attrition program (A)	\$ 77	
Product specific asset impairments (B)	9	
Plant closures (C)	(41)	
	45	
Tax Related Adjustments:		
Income tax impact of pre-tax adjustments	(13)	
Total Adjustments – Continuing Operations	\$ 32	\$ 0.06
<u>ADJUSTED</u>		
Loss from continuing operations	\$ (10)	\$ (0.01)
Income from discontinued operations	104	0.18
Adjusted Income – Basic and Diluted *	\$ 94	\$ 0.17

* See average shares outstanding on page 14.

General Motors Corporation
List of Special Items, Pre-Tax

(Unaudited)

(A) Relates to various restructuring initiatives and the 2006 Special Attrition Program. Charges recorded by region are as follows:

GMNA: Curtailment gains of \$14 million and favorable adjustments of \$4 million were recorded under the 2006 Special Attrition Program. Also includes favorable adjustments of \$2 million to our plant closing reserves.

GME: Charges of \$57 million were recognized for separation programs primarily in Germany and Sweden.

GMAP: Charges of \$40 million were recognized relating to separation programs at GM's Australian facilities.

(B) Relates to a charge of \$9 million for product specific asset impairments at GMAP, which were triggered by a reduction in the production forecast for GM Holden.

(C) Relates to a curtailment gain of \$38 million and favorable reserve adjustments of \$3 million at GMNA related to the closure of two former component plants.

General Motors Corporation
Summary Corporate Financial Results

(Dollars in millions except per share amounts)
(Unaudited)

	<u>First Quarter</u>	
	<u>2008</u>	<u>2007</u>
<u>REPORTED</u>		
Total net sales and revenue	\$ 42,670	\$ 43,387
Loss from continuing operations	\$ (3,251)	\$ (42)
Income from discontinued operations	\$ —	\$ 104
Net income (loss)	\$ (3,251)	\$ 62
Net margin from continuing operations *	(7.6)%	(0.1)%
Earnings (loss) per share – basic and diluted		
Continuing operations	\$ (5.74)	\$ (0.07)
Income from discontinued operations	<u>—</u>	<u>0.18</u>
Net income (loss)	<u><u>\$ (5.74)</u></u>	<u><u>\$ 0.11</u></u>
<u>ADJUSTED</u>		
Total net sales and revenue	\$ 42,670	\$ 43,387
Loss from continuing operations	\$ (350)	\$ (10)
Income from discontinued operations	\$ —	\$ 104
Net income (loss)	\$ (350)	\$ 94
Net margin from continuing operations *	(0.8)%	—%
Earnings (loss) per share – basic and diluted		
Continuing operations	\$ (0.62)	\$ (0.01)
Income from discontinued operations	<u>—</u>	<u>0.18</u>
Net income (loss)	<u><u>\$ (0.62)</u></u>	<u><u>\$ 0.17</u></u>

See reconciliation of adjusted financial results on pages 15 – 18.

* Calculated as Loss from continuing operations / Total net sales and revenue.

General Motors Corporation
Summary Corporate Financial Results

(Unaudited)

	First Quarter	
	2008	2007
GM common stock average shares outstanding:	(Millions)	
Reported (GAAP) and Adjusted (Non-GAAP):		
Basic and diluted shares	566	566
 Cash dividends per share of common stock	\$ 0.25	\$ 0.25
 Automotive cash & marketable securities and readily-available assets in VEBA at March 31:	(Billions)	
Automotive cash & marketable securities	\$ 23.2	\$ 21.1
Readily-available assets in VEBA	0.7	3.6
Total automotive cash & marketable securities and readily-available assets in VEBA	\$ 23.9	\$ 24.7
 Automotive Operations:	(Millions)	
Depreciation	\$ 1,226	\$ 1,245
Amortization of special tools	772	720
Amortization of intangible assets	20	17
Total	\$ 2,018	\$ 1,982

General Motors Corporation
Summary Corporate Financial Results

(Dollars in millions)
(Unaudited)

First Quarter
2008 and 2007

	<u>Reported</u>		<u>Special Items</u>		<u>Adjusted</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Net sales and revenue:						
GMNA	\$ 24,543	\$ 28,057	\$ —	\$ —	\$ 24,543	\$ 28,057
GME	9,909	8,471	—	—	9,909	8,471
GMLAAM	4,763	3,577	—	—	4,763	3,577
GMAP	5,477	4,568	—	—	5,477	4,568
Auto Elimination (a)	<u>(2,567)</u>	<u>(2,222)</u>	<u>—</u>	<u>—</u>	<u>(2,567)</u>	<u>(2,222)</u>
Total GMA	42,125	42,451	—	—	42,125	42,451
Corporate & Other	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total Auto & Other	<u>42,125</u>	<u>42,451</u>	<u>—</u>	<u>—</u>	<u>42,125</u>	<u>42,451</u>
GMAC	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Other Financing	<u>545</u>	<u>936</u>	<u>—</u>	<u>—</u>	<u>545</u>	<u>936</u>
Total Financing	<u>545</u>	<u>936</u>	<u>—</u>	<u>—</u>	<u>545</u>	<u>936</u>
Total	<u>\$ 42,670</u>	<u>\$ 43,387</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 42,670</u>	<u>\$ 43,387</u>
Income (loss) from continuing operations before income taxes, other equity income and minority interests:						
GMNA	\$ (795)	\$ (211)	\$ 201	\$ (61)	\$ (594)	\$ (272)
GME	69	2	123	57	192	59
GMLAAM	518	255	—	—	518	255
GMAP	202	94	—	49	202	143
Auto Elimination (a)	<u>2</u>	<u>(7)</u>	<u>—</u>	<u>—</u>	<u>2</u>	<u>(7)</u>
Total GMA	(4)	133	324	45	320	178
Corporate & Other (a)	<u>(1,029)</u>	<u>(210)</u>	<u>731</u>	<u>—</u>	<u>(298)</u>	<u>(210)</u>
Total Auto & Other	<u>(1,033)</u>	<u>(77)</u>	<u>1,055</u>	<u>45</u>	<u>22</u>	<u>(32)</u>
GMAC	<u>(1,728)</u>	<u>(134)</u>	<u>1,452</u>	<u>—</u>	<u>(276)</u>	<u>(134)</u>
Other Financing (a)	<u>104</u>	<u>54</u>	<u>—</u>	<u>—</u>	<u>104</u>	<u>54</u>
Total Financing	<u>(1,624)</u>	<u>(80)</u>	<u>1,452</u>	<u>—</u>	<u>(172)</u>	<u>(80)</u>
Total	<u>\$ (2,657)</u>	<u>\$ (157)</u>	<u>\$ 2,507</u>	<u>\$ 45</u>	<u>\$ (150)</u>	<u>\$ (112)</u>

See footnotes on page 20.

General Motors Corporation
Summary Corporate Financial Results

(Dollars in millions)
(Unaudited)

First Quarter
2008 and 2007

	<u>Reported</u>		<u>Special Items</u>		<u>Adjusted</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Equity income (loss), net of tax:						
GMNA	\$ (20)	\$ 13	\$ —	\$ —	\$ (20)	\$ 13
GME	13	8	—	—	13	8
GMLAAM	5	6	—	—	5	6
GMAP	134	127	—	—	134	127
Auto Elimination	—	—	—	—	—	—
Total GMA	132	154	—	—	132	154
Corporate & Other	—	2	—	—	—	2
Total Auto & Other	132	156	—	—	132	156
GMAC	—	—	—	—	—	—
Other Financing	—	—	—	—	—	—
Total Financing	—	—	—	—	—	—
Total	\$ 132	\$ 156	\$ —	\$ —	\$ 132	\$ 156
Minority interests, net of tax:						
GMNA	\$ 3	\$ (10)	\$ —	\$ —	\$ 3	\$ (10)
GME	(7)	(6)	—	—	(7)	(6)
GMLAAM	(6)	(7)	—	—	(6)	(7)
GMAP	(50)	(78)	—	—	(50)	(78)
Auto Elimination	—	—	—	—	—	—
Total GMA	(60)	(101)	—	—	(60)	(101)
Corporate & Other	—	(1)	—	—	—	(1)
Total Auto & Other	(60)	(102)	—	—	(60)	(102)
GMAC	—	—	—	—	—	—
Other Financing	(13)	—	—	—	(13)	—
Total Financing	(13)	—	—	—	(13)	—
Total	\$ (73)	\$ (102)	\$ —	\$ —	\$ (73)	\$ (102)

See footnotes on page 20.

General Motors Corporation
Summary Corporate Financial Results

(Dollars in millions)
(Unaudited)

First Quarter
2008 and 2007

	<u>Reported</u>		<u>Special Items</u>		<u>Adjusted</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Pre-tax earnings (loss): *						
GMNA	\$ (812)	\$ (208)	\$ 201	\$ (61)	\$ (611)	\$ (269)
GME	75	4	123	57	198	61
GMLAAM	517	254	—	—	517	254
GMAP	286	143	—	49	286	192
Auto Elimination (a)	<u>2</u>	<u>(7)</u>	<u>—</u>	<u>—</u>	<u>2</u>	<u>(7)</u>
Total GMA	68	186	324	45	392	231
Corporate & Other (a)	<u>(1,029)</u>	<u>(209)</u>	<u>731</u>	<u>—</u>	<u>(298)</u>	<u>(209)</u>
Total Auto & Other	<u>(961)</u>	<u>(23)</u>	<u>1,055</u>	<u>45</u>	<u>94</u>	<u>22</u>
GMAC	(1,728)	(134)	1,452	—	(276)	(134)
Other Financing (a)	<u>91</u>	<u>54</u>	<u>—</u>	<u>—</u>	<u>91</u>	<u>54</u>
Total Financing	<u>(1,637)</u>	<u>(80)</u>	<u>1,452</u>	<u>—</u>	<u>(185)</u>	<u>(80)</u>
Total	<u>\$ (2,598)</u>	<u>\$ (103)</u>	<u>\$ 2,507</u>	<u>\$ 45</u>	<u>\$ (91)</u>	<u>\$ (58)</u>
Income tax expense (benefit):						
Corporate & Other	\$ 645	\$ (67)	\$ (394)	\$ 13	\$ 251	\$ (54)
Other Financing (a)	<u>8</u>	<u>6</u>	<u>—</u>	<u>—</u>	<u>8</u>	<u>6</u>
Total	<u>\$ 653</u>	<u>\$ (61)</u>	<u>\$ (394)</u>	<u>\$ 13</u>	<u>\$ 259</u>	<u>\$ (48)</u>

See footnotes on page 20.

* Defined here as Income (loss) from continuing operations before income taxes and after equity income and minority interests.

General Motors Corporation
Summary Corporate Financial Results

(Dollars in billions)
(Unaudited)

	First Quarter	
	2008	2007
Automotive & Other Adjusted Operating Cash Flow:		
Total Auto & Other pre-tax loss *	\$ (1.0)	\$ —
Depreciation and amortization	2.0	2.0
Capital expenditures	(1.9)	(1.2)
Change in receivables, payables and inventory	(2.0)	—
Pension/OPEB expense (net of payments)	(0.7)	(0.5)
Accrued expenses and other	—	(0.1)
Total Auto & Other Adjusted Operating Cash Flow	\$ (3.6)	\$ 0.2

* Defined here as Loss from continuing operations before income taxes and after equity income and minority interests.

**General Motors Corporation
Operating Statistics**

(Unaudited)

	<u>First Quarter</u>	
	<u>2008</u>	<u>2007</u>
	<u>(Units in thousands)</u>	
Worldwide Production Volume:		
GMNA – Cars	360	399
GMNA – Trucks	<u>525</u>	<u>664</u>
Total GMNA	885	1,063
GME	493	511
GMLAAM	243	222
GMAP*	<u>612</u>	<u>544</u>
Total Worldwide **	<u><u>2,233</u></u>	<u><u>2,340</u></u>
Vehicle Unit Deliveries:		
Chevrolet – Cars	181	187
Chevrolet – Trucks	299	362
Pontiac	72	79
GMC	104	111
Buick	38	43
Saturn	48	57
Cadillac	47	47
Other	<u>17</u>	<u>23</u>
Total United States	806	909
Canada, Mexico and Other	<u>141</u>	<u>146</u>
Total GMNA	947	1,055
GME	572	554
GMLAAM	323	270
GMAP *	<u>411</u>	<u>388</u>
Total Worldwide **	<u><u>2,254</u></u>	<u><u>2,268</u></u>
Market Share:		
United States – Cars	19.1%	19.5%
United States – Trucks	24.9%	25.5%
Total United States	22.1%	22.8%
Total GMNA	21.7%	22.5%
Total GME	9.6%	9.7%
Total GMLAAM	17.9%	16.7%
Total GMAP *	7.0%	7.2%
Total Worldwide	12.5%	13.0%
U.S. Retail/Fleet Mix:		
% Fleet Sales - Cars	33.5%	36.8%
% Fleet Sales - Trucks	21.9%	18.4%
Total Vehicles	26.7%	25.5%
GMNA Capacity Utilization ***	76.1%	88.1%

* GMAP production and sales volume includes SAIC-GM Wuling Automobile Co. Ltd. joint venture vehicles. We own 34% of SGMW and under the joint venture agreement have significant rights as a member as well as the contractual right to report SGMW sales in China as part of our global market share.

** Total Worldwide may include rounding differences.

*** Two shift rated, annualized.

**General Motors Corporation
Operating Statistics**

(Unaudited)

	First Quarter	
	2008	2007
GMAC's share of GM retail sales (U.S. only)		
Total consumer volume (retail and lease) as % of retail	49%	46%
SmartLease as % of retail	19%	16%
 Worldwide Employment at March 31:		
	(Thousands)	
United States – Hourly (b)	76	83
United States – Salaried (b)	32	33
Total United States	108	116
Canada, Mexico and Other	28	29
GMNA	136	145
GME	58	59
GMLAAM	35	33
GMAP	35	34
Other	2	2
Total GM	266	273
	(Billions)	
Worldwide Payroll	\$ 4.3	\$ 4.6

Footnotes:

- (a) Auto Eliminations, Corporate & Other and Other Financing include inter-company eliminations.
- (b) Includes approximately 2,350 hourly and 1,125 salary employees of Allison Transmission at March 31, 2007.

GENERAL MOTORS CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in millions, except per share amounts)
(Unaudited)

	Three Months Ended	
	March 31,	
	<u>2008</u>	<u>2007</u>
Net sales and revenue		
Automotive sales	\$ 42,125	\$ 42,451
Financial services and insurance revenue	<u>545</u>	<u>936</u>
Total net sales and revenue	<u>42,670</u>	<u>43,387</u>
Costs and expenses		
Automotive cost of sales	38,333	38,889
Selling, general and administrative expense	3,699	3,311
Financial services and insurance expense	496	883
Other expenses	<u>731</u>	<u>—</u>
Total costs and expenses	<u>43,259</u>	<u>43,083</u>
Operating income (loss)	(589)	304
Equity in loss of GMAC LLC	(1,612)	(183)
Automotive and other interest expense	(774)	(799)
Automotive interest income and other non-operating income	<u>318</u>	<u>521</u>
Loss from continuing operations before income taxes, equity income and minority interests	(2,657)	(157)
Income tax expense (benefit)	653	(61)
Equity income, net of tax	132	156
Minority interests, net of tax	<u>(73)</u>	<u>(102)</u>
Loss from continuing operations	(3,251)	(42)
Income from discontinued operations, net of tax	<u>—</u>	<u>104</u>
Net income (loss)	<u>\$ (3,251)</u>	<u>\$ 62</u>
Earnings (loss) per share, basic and diluted:		
Continuing operations	\$ (5.74)	\$ (0.07)
Discontinued operations	<u>—</u>	<u>0.18</u>
Total	<u>\$ (5.74)</u>	<u>\$ 0.11</u>
Weighted average common shares outstanding, basic and diluted (millions)	<u>566</u>	<u>566</u>
Cash dividends per share	<u>\$ 0.25</u>	<u>\$ 0.25</u>

GENERAL MOTORS CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in millions)
(Unaudited)

	<u>March 31,</u> <u>2008</u>	<u>December 31,</u> <u>2007</u>	<u>March 31,</u> <u>2007</u>
ASSETS			
Current Assets			
Cash and cash equivalents	\$ 21,362	\$ 24,549	\$ 20,923
Marketable securities	<u>1,831</u>	<u>2,139</u>	<u>159</u>
Total cash and marketable securities	23,193	26,688	21,082
Accounts and notes receivable, net	10,071	9,659	9,697
Inventories	16,915	14,939	15,431
Equipment on operating leases, net	4,826	5,283	5,650
Other current assets and deferred income taxes	<u>4,033</u>	<u>3,566</u>	<u>13,101</u>
Total current assets	59,038	60,135	64,961
Financing and Insurance Operations Assets			
Cash and cash equivalents	239	268	301
Investments in securities	212	215	187
Equipment on operating leases, net	5,304	6,712	10,457
Equity in net assets of GMAC LLC	5,391	7,079	7,355
Other assets	<u>2,864</u>	<u>2,715</u>	<u>3,684</u>
Total Financing and Insurance Operations assets	14,010	16,989	21,984
Non-Current Assets			
Equity in net assets of nonconsolidated affiliates	1,931	1,919	2,001
Property, net	43,282	43,017	41,612
Goodwill and intangible assets, net	1,093	1,066	1,058
Deferred income taxes	857	2,116	32,588
Prepaid pension	20,593	20,175	17,639
Other assets	<u>4,044</u>	<u>3,466</u>	<u>3,467</u>
Total non-current assets	<u>71,800</u>	<u>71,759</u>	<u>98,365</u>
Total Assets	<u>\$ 144,848</u>	<u>\$ 148,883</u>	<u>\$ 185,310</u>
LIABILITIES AND STOCKHOLDERS' DEFICIT			
Current Liabilities			
Accounts payable (principally trade)	\$ 29,793	\$ 29,439	\$ 30,065
Short-term borrowings and current portion of long-term debt	5,968	6,047	4,834
Accrued expenses	<u>34,657</u>	<u>34,822</u>	<u>33,517</u>
Total current liabilities	70,418	70,308	68,416
Financing and Insurance Operations Liabilities			
Debt	3,879	4,908	8,297
Other liabilities and deferred income taxes	<u>928</u>	<u>905</u>	<u>1,705</u>
Total Financing and Insurance Operations Liabilities	4,807	5,813	10,002
Non-Current Liabilities			
Long-term debt	34,168	33,384	33,120
Postretirement benefits other than pensions	46,994	47,375	49,321
Pensions	11,624	11,381	11,293
Other liabilities and deferred income taxes	<u>16,511</u>	<u>16,102</u>	<u>16,571</u>
Total non-current liabilities	<u>109,297</u>	<u>108,242</u>	<u>110,305</u>
Total liabilities	184,522	184,363	188,723
Commitments and contingencies			
Minority interests	1,369	1,614	1,145
Stockholders' Deficit			
Preferred stock, no par value, 6,000,000 shares authorized, no shares issued and outstanding	—	—	—
Common stock, \$1 2/3 par value (2,000,000,000 shares authorized, 756,637,541 and 566,100,839 shares issued and outstanding at March 31, 2008, respectively, 756,637,541 and 566,059,249 shares issued and outstanding at December 31, 2007, respectively, and 756,637,541 and 565,738,371 shares issued and outstanding at March 31, 2007, respectively)	944	943	943
Capital surplus (principally additional paid-in capital)	15,327	15,319	15,346
Retained deficit	(42,847)	(39,392)	(172)
Accumulated other comprehensive loss	<u>(14,467)</u>	<u>(13,964)</u>	<u>(20,675)</u>
Total stockholders' deficit	<u>(41,043)</u>	<u>(37,094)</u>	<u>(4,558)</u>
Total Liabilities, Minority Interests and Stockholders' Deficit	<u>\$ 144,848</u>	<u>\$ 148,883</u>	<u>\$ 185,310</u>