



Downloaded on 10/07/2013
Released on 09/10/2012 09:00

09/10/2012 09:00

Motorola Mobility and WESCO's TVC Communications Deliver Flexible Carrier Ethernet Portfolio to Service Providers

Relationship Gives North American Service Providers More Options for Scaling to True Multi-Service Networks

Horsham, Pa. –October 9, 2012– [Motorola Mobility](#) is working with WESCO International's subsidiary, [TVC Communications](#), to offer its [Carrier Ethernet portfolio](#)—an end-to-end component system designed to give service providers a competitive advantage in vying for the more than 130 billion-dollar¹ advanced business services and mobile backhaul solutions market.

Motorola's Carrier Ethernet portfolio offers an end-to-end MEF Certified solution to help service providers deploy cost-effective Ethernet and TDM services to business customers and mobile carriers. The portfolio includes a series of aggregation switches, customer premises demarcation products, a leading-edge service management platform, and an innovative 10 Gbps Carrier Ethernet switch designed for deployment in the HFC fiber node. With Motorola's wide array of Carrier Ethernet products, service providers can extend end-to-end Multi-Protocol Label Switching (MPLS) and Virtual Private LAN Service (VPLS) to the edge of their network, increasing scalability and facilitating a true multi-service network.

"Businesses want relationships with service providers that can provide highly resilient Ethernet connectivity ranging from tens of megabits to gigabits," said Joe Cozzolino, senior vice president and general manager, Network Infrastructure Solutions, Motorola Mobility. "Through our strategic agreement with WESCO's TVC Communications, Motorola's Carrier MEF Certified Ethernet solution offers service providers the flexibility to service business customers or mobile operators with low-cost deployment opportunities via existing outside plant or new fiber builds addressing various business services applications. With Motorola's end-to-end business services portfolio customers can launch new, revenue-generating business services quickly, easily and cost-effectively."

"Motorola's innovation in network infrastructure, and now in Carrier Ethernet products, is compelling expertise that we're very pleased to offer to our customers throughout North America," said David Bemoras, Vice President of Operations at WESCO Distribution. "Now, with Motorola's offerings, WESCO's TVC Communications' customers can preserve their existing network investments or leverage new fiber builds to quickly become part of the business services marketplace. Our relationship with Motorola extends over many years and across many of their product areas. We look forward to quickly incorporating Motorola's new Carrier Ethernet line of products into our overall offering."

About Motorola's Carrier Ethernet Portfolio

Motorola's Carrier Ethernet portfolio supports a service management platform that excels at monitoring and maintaining the service level to the business or mobile carrier customer. The platform supports zero touch provisioning, as well as a customer portal for access to statistics and reports. The Carrier Ethernet solution also includes expansion slots for Circuit Emulation Service (CES), hardware-based Operations Administration, and Maintenance (OAM), SyncE and 1588v2 clock distribution with inter-working, as well as sub 50ms resiliency on any network level failure.

Motorola's Carrier Ethernet product line is certified by the [Metro Ethernet Forum](#) (MEF), a global industry alliance that develops Carrier Ethernet technical specifications and implementation agreements to promote interoperability and deployment of the technology worldwide.

This end-to-end portfolio of field proven, cost effective, highly resilient Carrier Ethernet products is now available from TVC.

About Motorola Mobility

Motorola Mobility, owned by Google, fuses innovative technology with human insights to create experiences that simplify, connect and enrich people's lives. Our portfolio includes converged mobile devices such as smartphones and tablets; wireless accessories; end-to-end video and data delivery; and management solutions, including set-tops and data-access devices. For more information, visit motorola.com/mobility.

About WESCO International, Inc. and its subsidiary, TVC Communications

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) product, construction materials, and advanced supply chain management and logistic services. 2011 annual sales were approximately \$6.1 billion. The company employs approximately 7,500 people, maintains relationships with over 18,000 suppliers, and serves over 65,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers and utilities. WESCO operates eight fully automated distribution centers and approximately 400 full-service branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations. For more than 50 years, TVC Communications has been providing products and integrated business solutions to the broadband telecommunications industry. TVC's offering includes technologies, products and customized services for the delivery of high-speed data, digital video and digital voice services. TVC has strategically located stocking and distribution facilities throughout the world. www.tvcinc.com.

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¹ Source: Light Reading "The Future of Cable Business Services" 2011 Conference