



Downloaded on 10/07/2013
Released on 22/01/2013 10:16

22/01/2013 10:16

Motorola Unveils New Passive Optical LAN Training and Certification Program for Enterprise Networking Professionals

This program is designed to train and certify individuals who demonstrate excellence in the areas of design, implementation and administration of Motorola's POL solutions

TAMPA, Fla., Jan. 22, 2013 – BICSI Winter Conference & Exhibition – [Motorola Mobility](#) today announced the launch of the Motorola Certified Passive Optical LAN (POL) Specialist (MCPS) Program, which provides distributors, integrators, value added resellers and end-customer technology professionals working with Motorola POL solutions the training and certification that differentiates them from their peers and establishes them as experts on the industry's leading GPON based enterprise optical LAN technology.

"Motorola's new MCPS program provides a path for individuals within our distributor, integrator and value added reseller network to learn, achieve and be recognized as experts in this fast growing POL arena," said Joe Cozzolino, senior vice president and general manager of Network and Infrastructure Solutions at Motorola Mobility. "In addition, this certification will help highly skilled enterprise networking individuals bring Motorola's best-in-class POL solution to companies worldwide, while also elevating and rewarding their professional development."

Motorola's POL solutions serve many applications across a wide range of verticals within the enterprise, military and government agencies markets. Motorola [recently partnered with Fujitsu](#) to provide an interoperable GPON-WDM (Gigabit Passive Optical Networking – Wavelength Division Multiplexing) solution for the United States Department of Defense.

Motorola MCPS Certification is available starting in March 2013 and is open to any Motorola partner or end-user employee.

Motorola's Passive Optical LAN (POL) greatly simplifies enterprise network deployment, operation and management. POL is based on proven GPON technology that delivers enhanced security, carrier-class reliability and significant power savings. Motorola's POL solution also delivers tremendous cost savings, with up to a 55 percent reduction in capital and up to a 75 percent reduction in overall operational costs, for combined Total Cost of Ownership (TCO) savings of up to 65 percent over traditional LAN architectures.

For more information on Motorola's POL solution, please visit <http://www.motorola.com/pol>.

About Motorola Mobility

Motorola Mobility, owned by Google, fuses innovative technology with human insights to create experiences that simplify, connect and enrich people's lives. Our portfolio includes converged mobile devices such as smartphones and tablets; wireless accessories; end-to-end video and data delivery; and management solutions, including set-tops and data-access devices. For more information, visit motorola.com/mobility.