

NYSE CYD
Price (05/10/18) \$21.
52-wk Range \$16.
Market Cap (Mil) \$862
Shares Outstanding (Mil) 40.9
Fiscal Year End Deco

CYD \$21.12 \$16.16 -\$27.98 \$862.9 il) 40.9 December 31 www.cyilimited.com

Summary

China Yuchai International Limited ("CYI") is a Bermuda holding company with a controlling interest in its main subsidiary, Guangxi Yuchai Machinery Company Limited ("GYMCL"). GYMCL engages in the manufacture, assembly, and sale of a wide variety of light-, medium- and heavy-duty engines for trucks, buses, passenger vehicles, construction equipment, marine and agriculture applications in China. GYMCL also produces engines for diesel power generators. The engines produced by GYMCL range from diesel to natural gas and hybrid engines. Engine sales were 320,424 units in 2016, and 367,097 units in 2017.

Core Competence

- Its R&D centers located in Nanning & Yulin, with more than 700 engineers, play a key role in ensuring the Company stays at the forefront of technological advances;
- A large portfolio of diesel, natural gas and hybrid engines for on-/off-road HD, MD, LD applications;
- Over 2,800 service stations and 33 sales centers nationwide provide customers with quick response;
- Total annual capacity of new foundries reached 1 million blocks/heads, making it one of the largest foundry and engine
 casting facilities in China. Total engine capacity exceeds 500,000 engines.

Investment Highlights

- A leading engine manufacturer in China, the largest auto market globally;
- Highly regarded brand with proven record of strong sales and earnings;
- Continuous investment in engine design and manufacturing, 14 new National VI-compliant engines introduced in early 2018;
- Engine sales in the first quarter of 2018 decreased 8.2% to 110,113 units from 120,010 units in the same quarter of 2017. First quarter 2018 net revenue was RMB 4.3 billion (US\$689.7 million), compared with RMB 4.6 billion in the same quarter of 2017, a decrease of 4.7%;
- First quarter 2018 basic EPS was RMB 5.94 (US\$0.95) and diluted EPS was RMB 5.93 (US\$0.94);
- 2017 annual sales were RMB 16.2 billion with basic and diluted EPS of RMB 23.40.

R&D Leadership

Developed Engine Technology

- Self-developed National IV, V and VI compliant diesel engines;
- Self-developed off-road and IMO Tier 3-compliant marine engines;
- Complete gas engine platform for commercial vehicle ("CV") applications;
- Self-developed V configuration engine V12T, V12VC and V16VC for marine and power generation applications;
- Plug-in hybrid engine launched for public bus market; first hybrid gas plug-in system for trucks in China.

Strategic Joint Ventures

Strategic JVs help to access new technologies and penetrate new markets.

- 1. Y & C Engine Ltd.: Production of heavy-duty YC6K diesel & natural gas engines.
- YC Europe Co., Ltd.: Exclusively sell GYMCL's engines, parts and services in offroad markets in Europe.
- **3. MTU Yuchai Power Company Ltd.:** To produce T-3-compliant MTU 4000 series diesel engines for China's off-road markets in 2018.

Recent Awards

- YC4A series and YC6J series products won the Gold Award, Product of the Year, 2017 and the Market Performance Award, 2017, respectively;
- GYMCL was awarded the prestigious "China's Export Quality and Safety Demonstration Enterprise" title;
- GYMCL won The China Patent Excellence Award for Outstanding Patented Invention from China's State Intellectual Property Office;
- YC6MK engine won the "The Most Reliable Commercial Vehicle Engine Award" at the Sixth Reliable Commercial Vehicle Engine Competition in 2017.

Green Technology

Newly developed National VI-compliant commercial vehicle engines were launched in early 2018, will be ready for commercial delivery in late 2019.

National VI Emission Standards (Equivalent to Euro 6)

Full suite of Tier 3 off-road engines are available for industrial and agricultural segments prior to implementation of Tier 3 emission standards.

Tier 3 Emission Standards

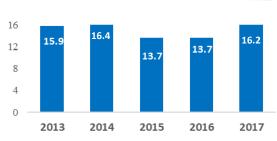
GYMCL's self-developed hybrid powertrains including diesel- & gas-electric plug-in hybrid systems for both truck and hus market.

Hybrid Diesel Power Train

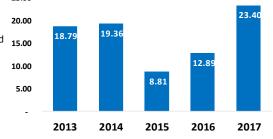
Sales of over 26,298 gas engines in the 2017 year for both truck and bus applications.

Natural Gas (CNG, LNG) and LPG engines

Annual Revenues (RMB Billion)



Annual EPS (RMB/Share)



Page 1/2

Main Markets

- Automotive
 - Trucks
 - Buses
- Agricultural Machinery
- Marine
- Off-road Construction and Mining Equipment
- Power Generators

Dividends (US\$, per share)

2012 - \$0.50

- \$0.40 (special)

2013 - \$0.40

- \$0.40 (special)

- \$0.10 (interim)

2014 - \$1.20*

2015 - \$1.10*

2016 - \$0.85*

2017 - \$0.90*

*cash or new shares at shareholders' election

Auditors

Ernst & Young LLP

Investor Relations

Kevin Theiss BlueFocus International 646-726-6511 cyd@bluefocus.com

Corporate Headquarters

16 Raffles Quay, #26-00 Hong Leong Building Singapore 048581

Heavy Duty YC6K Engine



Natural Gas YC6J Engine



Financial Highlights: First Quarter Ended March 31st

(RMB in Millions, except EPS, IFRS)	2017*	2018	(US\$ Million) 2018
Revenue	4,552.6	4,337.1	689.7
Gross Profit	856.0	853.5	135.7
Gross Margin Net Profit Attributable to Equity Holders of the Parent	18.8% 248.5	19.7% 242.8	19.7% 38.6
Basic EPS	6.10	5.94	0.95
Diluted EPS	6.10	5.93	0.94
	12/31/2017*	3/31/2018	3/31/2018
Cash and Bank Balances	6,029.2	4,843.4	770.2
Equity Attributable To Equity Holders of the Parent	8,335.4	8,475.6	1,347.9

*2017 numbers restated for IFRS 15 Revenue from Contracts with Customers

Outlook for 2018

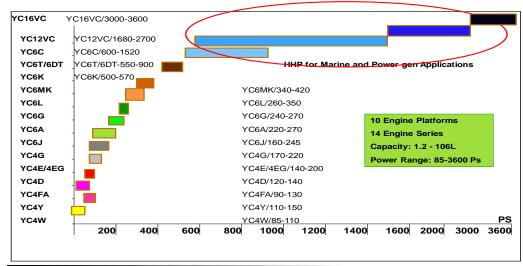
- Chinese economy expected to grow approximately 6.5% year-over-year in 2018;
- Continued economic reforms will transition the economy towards more domestic consumption;
- One Belt One Road development has improved both on-road and off-road machinery demand, for export market;
- Reduction of electric vehicle ("EV") incentives in 2018.

Engine industry

- · Truck market remain solid in first quarter of 2018, due to strong demand for HD trucks;
- Bus market sales remain stable, but traditional bus is heavily affected by EV bus sales;
- Agriculture machinery demand is slowing due to temporary high inventory levels, it is expected to resume normal demand in the second half of 2018;
- · Engine demand for the construction and power generation markets has improved.

Growth Strategies to Maximize Shareholder Value

- National 6- and Tier 4-emission complaint engines will be available late 2019 for implementation of new emission requirements;
- Expand heavy- and light-duty product lines, including natural gas engines, into construction, marine, and power generation markets; new HHP products to support future profitable growth;
- Cultivate strategic alliances and develop more JV products, grow international business;
- Implement efficiency improvements and cost reductions through lean manufacturing.



This document may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe", "expect", "anticipate", "project", "targets", "confident that", "continue to", "predict", "will" or similar expressions are intended to identify forward-looking statements. All statements other than statements of historical fact are statements that may be deemed forward-looking statements. These forward-looking statements including, but not limited to, statements concerning the Company's operations, financial performance and condition are based on current expectations, beliefs and assumptions which are subject to change at any time. The Company cautions that these statements by their nature involve risks and uncertainties, and actual results may differ materially depending on a variety of important factors such as government and stock exchange regulations, competition, political, economic and social conditions around the world and in China including those discussed in the Company's Form 20-Fs under the headings "Risk Factors", "Results of Operations" and "Business Overview" and other reports filed with the SEC from time to time. All forward-looking statements are applicable only as of the date made and the Company specifically disclaims any obligation to maintain or update forward-looking information, whether of the nature contained in this document or otherwise, in the future.