

# LIBERTY IS DEDICATED TO ENHANCING PEOPLE'S LIVES THROUGH EXTRAORDINARY WORK ENVIRONMENTS.

#### LIBERTY IS A LEADER IN COMMERCIAL REAL ESTATE

- Market capitalization over \$6 billion
- 693 office and industrial properties totaling 79 million square feet
- 21 full-service offices
- High-quality, diverse revenue base

## A UNIQUE PROVIDER OF HIGH-VALUE CORPORATE REAL ESTATE SOLUTIONS

- An industry leader in development, leasing, and tenant service
- A leader in development and management of sustainable real estate

#### A COMPANY WITH A CONSERVATIVE APPROACH TO CAPITAL

- High-quality balance sheet
- Investment-grade ratings
- Superior access to capital

#### A COMPANY WITH A COMPELLING HISTORY

- 39-year track record of real estate innovation and excellence
- NYSE-listed since 1994



We believe our shareholders' interests are best served by combining a forward-looking approach to real estate creation with a conservative approach to capital management.

This approach allowed us to easily weather the economic slump, and positions us now to take advantage of the emerging opportunities.

I concluded with that statement in last year's shareholder letter. I'm pleased to say that the opportunities did, indeed, emerge in 2011. We took advantage of them last year and are continuing to do so in 2012.

### Financial Performance

Funds from operations decreased to \$2.61 per share in 2011 from \$2.66 per share in 2010. The decrease was primarily due to portfolio repositioning activities discussed later in this letter.

Operating revenue increased to \$668 million in 2011 from \$657 million in 2010, an increase primarily attributable to a higher average portfolio size. Net income increased to \$1.59 per share in 2011 from \$1.12 per share in 2010. The increase in net income was primarily due to gains on the sale of properties as a part of the portfolio repositioning.

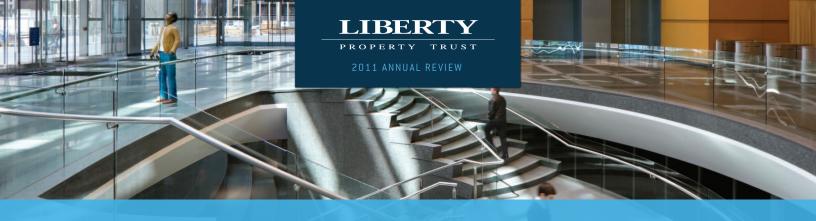
## **Operations**

2011 was a very solid year for operations, the result of hard work by our leasing and property management teams, the deep relationships we have with our tenants and the brokerage community, and slowly firming markets. Market rents began to move in the right direction, and declines in rental rates for the year were 7.2%, at the low end of our expected decline of 7 - 12%. By year-end, our portfolio occupancy was 91.3%, up from 88.7% at the end of 2010, and the highest level in three years. This occupancy increase contributed to same store operating income growth of 1%. Though modest, this increase was definitely a step in the right direction.

Also moving in the right direction was our portfolio's efficiency and our sustainability practices. A dozen years ago, we began exploring, then designing and developing, office buildings using the standards of the US Green Building Council's Leadership in Energy and Environmental Design (LEED) program. Then we led the way in LEED industrial development. We then turned our attention to our existing portfolio – redeveloping using LEED standards, moving to green cleaning methods and installing building wide area networks in our properties to monitor energy consumption. In 2011 we continued to improve the efficiency of our portfolio by reducing energy consumption 13.8% in our managed portfolio over our original 2008 baseline measurement, which equates to an estimated \$3.7 million in savings for our tenants. We have 80 buildings certified under the EPA's Energy Star program. We also launched our "Turning Existing Buildings Into Smart Buildings" project, a research and development initiative in partnership with PECO Energy and partially funded by the Department of Energy's Smart Grid Investment Grant.

## Development

We started 2011 with our development pipeline at zero. But that was no surprise, since the recession had shut off new supply across the industry. The good news is 2011 was the year when we began to rebuild Liberty's value creating development pipeline.



## To Our Shareholders continued

We began construction of 10 properties totaling 3.1 million square feet. We expect to invest \$289 million in these projects, which consist primarily of speculative and build-to-suit industrial buildings and build-to-suit office properties.

We anticipate that these properties will begin to contribute to our results in late 2012. All of these projects will be LEED®, bringing Liberty's LEED development history to more than 50 projects and 10 million square feet.

More than 75% of the square footage of these projects is industrial product in Lehigh Valley/Central Pennsylvania. One of the nation's premier distribution markets, we've been creating value here since 1980. It got a little crowded with developers starting around 2000, but the recession has taken its toll on our competition and we are, once again, the only major industrial developer with a fully-staffed office in this market. Large blocks of prime distribution space in the most sought-after locations are now rare, and we are fortunate to be in the position to enjoy first-mover advantage in this market.

## Acquisitions

In 2011, acquisitions also became a major part of our capital activity. This was in contrast to 2010, when a lot of hard work resulted in the acquisition of five properties at a whopping investment of \$49 million.

More owners were willing to part with their properties in 2011. We invested approximately \$250 million in 21 properties, acquiring 4.2 million square feet. Over 90% of this was industrial. Many of the properties purchased represent value-add opportunities to which we can apply our leasing and/or development skills. All further our market and product strategies.

For instance, on June 20 we purchased a vacant, 535,000 square foot distribution building in the Lehigh Valley. With the exception of one short-term lease that had already terminated, the property had been vacant since it was developed five years earlier. The day after purchase, we signed a long-term lease for 63% of the building. One month later we signed a second lease for the remainder of the building. This type of value creation would be virtually impossible for a company lacking our deep local operating platform.

In North Carolina, we purchased a 179,000 square foot multi-tenant industrial building with an attached 15 acre land parcel in Charlotte. Six months later, we broke ground on a 156,000 square foot, build-to-suit warehouse on that land.

In Washington, DC, we purchased a 146,000 square foot office building in the heart of the central business district. The key to the purchase was our ability to work through a complex existing ownership structure in order to make the deal work for both Liberty and the seller. This property represents an opportunity to add value in the short term by leasing the 18% of the building that was vacant at purchase, while providing an attractive opportunity for long-term value creation through redevelopment.



## **Dispositions**

In 2011 buyer financing became more available. We saw an opportunity to significantly advance our strategic repositioning, and we jumped at it.

We sold 4.2 million square feet, 72% of which was suburban office and high-finish flex properties, for \$365 million. The bulk of these sales were in two portfolio transactions and were primarily in the Lehigh Valley and Richmond markets. The sale of our suburban office portfolios will allow us to concentrate on the stronger industrial sector in these markets.

As we print this letter, we are about to close on a third portfolio sale totaling 2.5 million square feet of office and high-finish flex properties for \$195 million. Most of this is located in Milwaukee and Greensboro, but it also includes properties in New Jersey, Maryland and Richmond. Once this sale is completed, in five quarters we will have sold 6.7 million square feet of assets for \$560 million.

## Strategic Portfolio Repositioning

In 2008 we put in place a new five-year strategy. The strategy called for adjusting our product mix in existing markets to increase our exposure to industrial properties while reducing exposure to suburban office and high-finish flex. For a while it looked as if the recession and lack of available buyer financing would make it impossible to accomplish our five-year goals. But in 2011, and continuing in 2012, we have made up for lost time.

To put the execution over the past year into perspective: with the completion of the sale we are executing now, we will have exited the Milwaukee market in its entirety, exited the office markets in Lehigh Valley, Richmond, North Carolina and South Carolina, increased our industrial investment in Chicago, increased our investment in Lehigh Valley big box industrial, increased our investment in multi-tenant industrial in Charlotte and Minneapolis, and increased our investment in metro office in Philadelphia and Washington, DC.

Factoring in no additional transaction activity but taking into account the completion of our existing development pipeline, by the end of this year (or the five-year strategy window) we expect to have increased Liberty's industrial square feet since 2008 from 49% to 62% of our portfolio. We will continue to keep an eye on the transaction markets and will continue to adjust the portfolio to increase our industrial and metro office footprints and maximize long-term value enhancement and rent growth potential.

## Capital and Balance Sheet Management

Liberty's capital position is as solid as ever. During the year, we reduced our borrowing cost by replacing our existing \$500 million credit facility with a new facility of equal size but with a longer term and a lower spread. As of the date of this letter, we are borrowing at 107.5 basis points over LIBOR. Our cost of capital gives us a terrific advantage when sourcing acquisitions and pricing development.



Liberty's dividend was fully covered by cash flow in 2011. Although in the long term, we expect the property sales completed and anticipated to increase cash flow by reducing exposure to capital-intensive properties, and that our valueadd acquisitions and development pipeline will add revenue, we expect the loss of revenue from these sales will create a modest shortfall between operating cash flow and our dividend. This condition will probably last until the end of 2012.

### 2012 Outlook

So 2011 proved to be a strong year for Liberty across all of our disciplines. We increased occupancy. We exceeded our investment and disposition projections, and we advanced the execution of our strategy. But the world is still an uncertain place and the economic recovery, while consistent, is slow. Real estate markets are still very competitive, particularly on the office side. However, the opportunities to advance our strategy via acquisitions, dispositions and development appear encouraging. The strengthening demand that we see on the industrial side should begin to allow for rent growth in select transactions, planting the seeds for a more widespread industrial rent recovery in 2013. And we will apply patience, hard work, and discipline to seek out opportunities to grow Liberty into the future. We feel good about where we are and excited about what the future holds.

Sincerely yours,

William P. Hankowsky

Illean T Houleway

Chairman and Chief Executive Officer

May 15, 2012

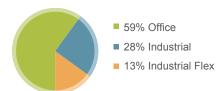
# Financial Highlights

(in thousands, except per share amounts and number of properties owned)

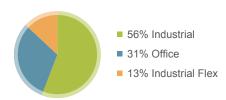
All information is as of 12/31

	2011	2010	2009	2008	2007
Operating Revenue	\$ 667,594	\$ 657,001	\$ 644,696	\$ 628,849	\$ 573,465
Net Income	\$ 210,710	\$ 153,375	\$ 78,992	\$ 180,106	\$ 190,310
Net Income per Share	\$ 1.59	\$ 1.12	\$ 0.52	\$ 1.62	\$ 1.80
Depreciation and Amortization	1.59	1.64	1.72	2.02	1.84
Gain on Disposition of Properties	(0.53)	(0.05)	0.60	(0.34)	(0.40)
Minority Share of Addbacks	(0.04)	(0.05)	(0.07)	(0.07)	(0.06)
FFO per Share (Diluted)	\$ 2.61	\$ 2.66	\$ 2.77	\$ 3.23	\$ 3.18
Number of Properties Owned	693	735	735	749	740
Real Estate Assets Before Depreciation	\$ 5,282,185	\$ 4,907,973	\$ 4,827,093	\$ 4,748,464	\$ 5,112,353
Total Assets	\$ 4,989,673	\$ 5,064,799	\$ 5,228,943	\$ 5,217,035	\$ 5,643,937

# Product Diversification (by rent)



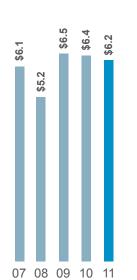
# Product Diversification (by square feet)



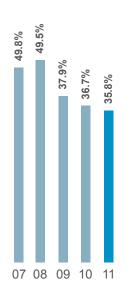
## Occupancy



## Market Capitalization (in billions)



# Debt to Market Capitalization





#### **DEVELOPMENT OPPORTUNITY IS BACK.**

Liberty's Philadelphia team breaks ground on two of three planned flex buildings at The Navy Yard Commerce Center.

Liberty begins construction of a 205,000 square foot office facility for GlaxoSmithKline at the Philadelphia Navy Yard. The state-of-the-art facility has been designed to achieve LEED® Platinum certification.

Liberty breaks ground on two industrial buildings totaling 212,000 square feet at Liberty Northwest Business Center in Houston.

Having reached near-total occupancy in our Lehigh Valley/Central PA industrial portfolio, Liberty begins development of a 1.2 million square foot distribution center in Bethlehem and a 972,000 square foot distribution center in Carlisle, PA.

The Philadelphia team breaks ground on a 56,000 square foot build-to-suit office building for Iroko Pharmaceuticals at the Philadelphia Navy Yard and a 153,000 square foot office building for Pennsylvania Medicine in center city Philadelphia.

## Repositioning for growth

Portfolio Sale I In May, Liberty sells 32 suburban office and high-finish flex properties totaling 1.4 million square feet in the Lehigh Valley. Liberty remains both the largest landlord and the only national commercial real estate company with a local presence in the Lehigh Valley.

Portfolio Sale II Also in May, Liberty sells 14 office and flex properties in Richmond totaling 919,000 square feet.

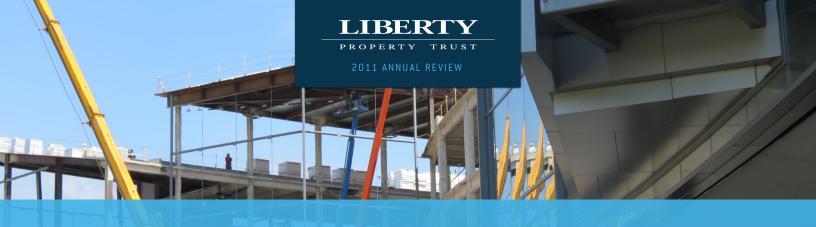
Portfolio Sale III In July, Liberty sells four office properties totaling 338,000 square feet in Milwaukee.

Portfolio Sale IV In April of 2012, Liberty sells 49 office and high-finish flex properties in Wisconsin, Maryland, Virginia, North Carolina and New Jersey.

## Growing the industrial footprint

Liberty buys two distribution buildings totaling 1.2 million square feet in Elwood, Illinois for \$60 million.

Liberty purchases a portfolio of 1.5 million square feet of industrial space in Charlotte, NC.



## Events of the Year continued

## Growing the metro office footprint

Liberty acquires 1100 17th Street NW, a 146,000 square foot office building located in Washington, DC. The property offers a significant opportunity for future redevelopment.

## Opportunity

Liberty acquires a 535,000 square foot distribution building in the Lehigh Valley. With the exception of one short-term lease, the property has been vacant since it was built five years ago. Within 30 days Liberty signs leases for the entire building.

One of the 12 industrial buildings Liberty purchased in Charlotte as an adjacent land parcel. Liberty lands a 156,000 square foot build-to-suit deal on that land and begins development.

The Minnesota team acquires three distribution buildings and three office buildings for \$36 million. The properties are underleased and provide significant upside potential.

In one of the largest industrial land transactions in Miami-Dade County since before the recession, Liberty purchases 126 acres for the future development of 1.6 million square foot distribution park called Miami International Tradeport.

Honoring our founder, helping our communities. More than 400 employees participate in the 8th annual Bill Rouse Day of Caring.

High-Performance. For the second year in a row, the Global Real Estate Sustainability Benchmark ranks Liberty among the top three North and South America-based commercial real estate companies and funds for its environmental and social performance.

Liberty receives the "Leader in the Light" award from the National Association of Real Estate Investment Trusts for our commitment to superior and sustained energy use management.

Four Liberty warehouses earn energy star ratings – they use an average of 59% less energy than the typical distribution building.

## Capital advantage

Liberty reduces borrowing cost with new \$500 million unsecured line facility. New rate is LIBOR plus 107.5 basis points based on current ratings. Liberty's low cost of capital is a serious competitive advantage in the transaction markets.

## Corporate Information

#### **Liberty Property Trust Headquarters**

500 Chesterfield Parkway Malvern, PA 19355 (610) 648-1700 Liberty Property Trust Corporate Web Site www.libertyproperty.com

### Shareholder Services

Shareholders with questions concerning share certificates, account information, dividend payments or share transfers, or to obtain a prospectus and enrollment information for Liberty Property Trust's dividend reinvestment and share purchase plan, please contact:

Wells Fargo Shareholder Services P.O. Box 64874 St. Paul, MN 55164-0874 (800) 944-2214 www.shareowneronline.com

Shareholders are also welcome to call:

#### Jackie Brautigam

Administrator, Corporate and Shareholder Services Phone: (610) 648-1705

#### Investor Relations

For help with questions about the company, please contact:

Jeanne A. Leonard Vice President, Investor Relations Liberty Property Trust 500 Chesterfield Parkway Malvern, PA 19355 (610) 648-1704

### Stock Listing

Liberty Property Trust's common shares are traded on the New York Stock Exchange under the symbol "LRY."

### Independent Auditors

Ernst & Young LLP One Commerce Square 2005 Market Street Philadelphia, PA 19103

#### **Board of Trustees**

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**Executive Vice President** Lend Lease Real Estate Investments

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Global Chief Operating Officer, Investment Banking Division Credit Suisse First Boston (retired)

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#### William P. Hankowsky

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President Lachman Associates, LLC

#### David L. Lingerfelt

Of Counsel Parker, Pollard, Wilton & Peaden, P.C.

#### Stephen B. Siegel

Chairman, Global Brokerage CBRE Group, Inc.

#### Stephen D. Steinour

Chairman, President and Chief Executive Officer Huntington Bancshares, Inc.

### **Executive Officers**

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Executive Vice President, Chief Financial Officer

#### James J. Bowes

Secretary, General Counsel

#### Robert E. Fenza

Executive Vice President, Chief Operating Officer

#### Michael T. Hagan

Executive Vice President, Chief Investment Officer

#### William P. Hankowsky

Chairman,

Chief Executive Officer

#### Local Offices

#### Boca Raton, FL

(561) 999-0310 Andy Petry, Vice President

#### Charlotte, NC

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Massie Flippin, Vice President

Chicago, IL (847) 264-2120

Don Schoenheider, Vice

#### Columbia, MD

(410) 715-3333

Lisa Sullivan, Vice President

#### Eden Prairie, MN

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Dave Jellison, Vice President

#### Herndon, VA

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Mike Jones, Vice President

#### Horsham, PA

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Tony Nichols, Vice President

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Jay Kraft, Vice President

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Stephen Whitley, Senior Vice President

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Brian Cohen. Vice President

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John DiVall, Senior Vice President

#### Richmond, VA

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Craig Cope, Vice President

#### Tampa, FL

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Jody Johnston, Vice President

#### Virginia Beach, VA

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Craig Cope, Vice President

#### Washington DC

(703) 880-2900

Mike Jones, Vice President

## Liberty UK

#### West Malling, UK

011-44-173-287-0375

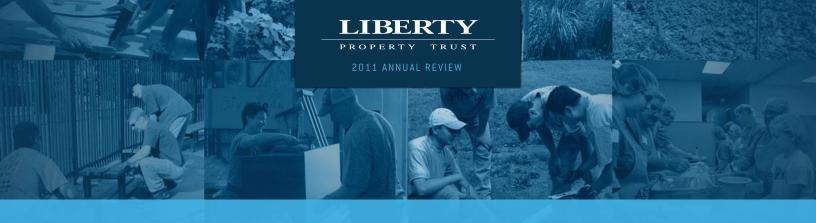
Andrew Blevins, Managing Director

#### London, UK

011-44-207-299-2540

Andrew Blevins, Managing Director

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information included in this Annual Review (as well as information included in oral statements or other written statements made or to be made by the Company) contain statements that are or will be forward-looking, such as statements relating to rental operations, business and property development activities, joint venture relationships, acquisitions and dispositions (including related pro forma financial information), future capital expenditures, financing sources and availability, litigation and the effects of regulation (including environmental regulation) and competition. These forward-looking statements generally are accompanied by words such as "believes," "anticipates," "expects," "estimates," "should," "seeks," "intends," "planned," "outlook" and "goal" or similar expressions. Although the Company believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be achieved. As forward-looking statements, these statements involve important risks, uncertainties and other factors that could cause actual results to differ materially from the expected results and, accordingly, such results may differ from those expressed in any forward-looking statements made by, or on behalf of the Company. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events. These risks, uncertainties and other factors include, without limitation, uncertainties affecting real estate business generally (such as entry into new leases, renewals of leases and dependence on tenants business operations), risks relating to our ability to maintain and increase property occupancy and rental rates, risks relating to construction and development activities, risks relating to acquisition and disposition activities, risks relating to the integration of the operations of entities that we have acquired or may acquire, risks relating to joint venture relationships and any possible need to perform under certain guaranties that we have issued or may issue in connection with such relationships, possible environmental liabilities, risks relating to leverage and debt service (including availability of financing terms acceptable to the Company and sensitivity of the Company's operations and financing arrangements to fluctuations in interest rates), dependence on the primary markets in which the Company's properties are located, the existence of complex regulations relating to status as a REIT and the adverse consequences of the failure to quality as a REIT, risks relating to litigation, including without imitation litigation involving entities that we have acquired or may acquire, and the potential adverse impact of market interest rates on the market price for the Company's securities. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements.



## Liberty Property Trust Is

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Sue Kelly

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Mike Miller

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