## Financial Review

## U.S. GAAP

## 2013 Financial Highlights

2013 marked McGraw Hill Financial's transformation into a more profitable, more growth-oriented company, as demonstrated by $10 \%$ revenue growth and $21 \%$ adjusted diluted EPS from continuing operations.
The 2014 Investor Fact Book provides historical, recasted results for MHFI's four operating segments on an annual basis for five years that serve as a baseline for the Company's future performance.

Standard \& Poor's
Ratings Services ${ }^{(2,}$

$\$ 2.27$ billion
Operating profit increased by $13 \%$ to $\$ 958$ million

Adjusted operating profit increased by $10 \%$ to $\$ 952$ million*
Adjusted operating profit margin was $41.9 \%^{*}$

| SEP Dow Jones |
| :--- |
| Indices ${ }^{[3, ~ 4]}$ |
| Revenue increased by $27 \%$ to <br> $\$ 493$ million |
| Operating profit increased |
| by $25 \%$ to $\$ 266$ million |
| Adjusted operating profit |
| increased by $14 \%$ to |
| $\$ 266$ million* |
| Adjusted operating profit |
| margin was $54 \% \%^{*}$ |

Commodities \&
Commercial
Markets ${ }^{[3,6]}$
Revenue increased by 4\% to $\$ 1.01$ billion

Operating profit increased by $26 \%$ to $\$ 313$ million
Adjusted operating profit increased by $20 \%$ to $\$ 312$ million*
Adjusted operating profit margin was $30.8 \%$ *

## otes for pages 48 and 49

(1) Total operating revenue includes intersegment revenue elimination of $\$ 76$ million
[Domestic \$37 million; Foreign \$39 million]
[2] Segment revenues do not include intersegment revenue elimination of $\$ 63$ million in 2011 , $\$ 69$ million in 2012, and $\$ 76$ million in 2013. Percentages may sum to greater than $100 \%$
[3] Beginning on January 1, 2014, all shared operating services are fully allocated to the business units utilizing a methodology that more closely aligns with each business unit's usage of these services. he Company recasted 2013 information to reflect business units. Prior years were not recasted
mour
[4] Includes operating profit attributable to noncontroling interests $\$ 73$ million in 2013 million in 2012] and includes adjusted
$\$ 34$ sperating profit attributable to noncontrollin interests [ $\$ 73$ million in 2013; $\$ 36$ million in 2012 as part of S\&P Dow Jones Indices joint venture launched in June 2012
(5) 2013 results reflect the divestiture of Financial Communications and the shutdown of several smal products within the business unit [S\&P Capital IQ]
[6] Aviation Week was sold on August 1, 2013. Its results are included through that date

* MHFI: McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as a discontinued operation
* In certain portions of the 2014 Investor Fact Book, MHFI's financial results are presented on an adjusted, non-GAAP basis for 2010-2013. The non-GAAP financial measures are derived from MHFI's continuing operations. This information is provided in order to allow investors to make meaningful comparisons of the Corporation's operating performance between periods and to view the business from the same perspective as MHFI's management. These non-GAAP measures may be different than similar measures used by other companies. Reconciliations for the differences between non-GAAP measures and comparable financial measures calculated in accordance with U.S. GAAP are provided on page 65.


## Revenue Snapshots

At a business unit level, McGraw Hill Financial's 2013 revenue benefited from multiple long-term secular trends, including the globalization of capital markets, increased global demand for data driven decision-making tools, regulatory change, and increased market volatility and risk.


See footnotes on page 48

McGraw Hill Financial is a truly global company with approximately 18,000 employees in 30 countries and 95 global offices. $41 \%$ of the Company's revenues in 2013 came from international operations Foreign revenue grew $12 \%$ as a result of the Company expanding its revenue base in developed and emerging markets.

## Revenue by Region ${ }^{[1]}$

[dollars in millions]
2013: \$4,875


More than $60 \%$ of McGraw Hill Financial's revenue is tied to subscription-based business.
This increasing level of recurring revenue is driven by high retention rates as MHFI's businesses provide mission-critical data and tools that are deeply embedded in client workflows.

## Revenue by Business Model ${ }^{[1]}$

[dollars in millions)
2013: \$4,875


## Operating Segment Trends*

## Standard \& Poor’s Ratings Services ${ }^{[1,2]}$



Total Operating Profit
[dollars in millions]


## Operating Profit Margin



See footnotes on page 53
NA* See pages 51-53 for S\&P Capital IQ / S\&P Indices' 2009 results

## SGP Capital IQ ${ }^{[1,2,3,5]}$




Total Operating Profit

## Operating Profit Margin



Note for S\&P Capital IQ:
2013 results reflect the divestiture of Financial Communications and the shutdown of several small products within the business unit

S\&P Dow Jones Indices ${ }^{[2,3,4]}$


## Total Operating Profit



Operating Profit Margin


Note for S\&P Dow Jones Indices:
Includes operating profit attributable to noncontrolling interests [ $\$ 73$ million in 2013; $\$ 34$ million in 2012] as part of the S\&P Dow Jones Indices joint venture launched in June 2012

Commodities 8
Commercial Markets ${ }^{[2,6,7]}$

## Total Revenue <br> [dollars in millions]



Total Operating Profit
[dollars in millions)


## Operating Profit Margin



Note for Commodities \& Commercial Markets: Aviation Week was sold in 2013. Seqment results include Aviation Week through August 1, 2013
[1] Revenue for Standard \& Poor's Ratings Services
and expenses for S\&P Capital IQ include an itersegment royalty charged to S\&P Capital IQ for the rights to use and distribute content and ata developed by tandard \& Poor's Ratings Services
[2] The S\&P Dow Jones Indices joint venture was 2012. The Company began reporting SEP Capital IQ and SEP Dow Jones ndices separately in 4Q 2012 and recasted results for the years 2010, 2011 and 2012
(3) 2013 results reflect the divestiture of Financial divestiture of Financial the shutdown of severa small products within the business unit [S\&P Capital IQ]
[4] Aviation Week was sold on August 1, 2013. Its esults are include through that date
[5] The Broadcasting Group was sold in 2011 and was reclassified as a
discontinued operation. It discontinued operation. for 2009-2011
*MHFI: McGraw Hill Financial's results for 2008-2013 reflec discontinued operation

| Revenue |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| [dollars in millions] | 2009 | 2010 | 2011 | 2012 | 2013 |
| Standard \& Poor's Ratings Services ${ }^{[1]}$ | \$1,537 | \$1,695 | \$1,767 | \$2,034 | \$2,274 |
| \% increase/[decrease] | [3\%] | 10\% | 4\% | 15\% | 12\% |
| \% of total | 44\% | 47\% | 45\% | 46\% | 47\% |
| SGP Capital IQ ${ }^{[1,2,3]}$ | \$ - | \$ 916 | \$1,031 | \$1,124 | \$1,170 |
| \% increase/[decrease] | - | - | 13\% | 9\% | 4\% |
| \% of total | - | 25\% | 26\% | 25\% | 24\% |
| S\&P Dow Jones Indices ${ }^{(2)}$ | \$ - | \$ 273 | \$ 323 | \$ 388 | \$ 493 |
| \% increase/[decrease] | - | - | 18\% | 20\% | 27\% |
| \% of total | - | 8\% | 8\% | 9\% | 10\% |
| S\&P Capital IQ / S\&P Indices ${ }^{[1,2]}$ | \$1,122 | \$ - | \$ - | \$ - | \$ - |
| \% increase/[decrease] | 1\% | - | - | - | - |
| \% of total | 32\% | - | - | - | - |
| Commodities | \$ - | \$ 344 | \$ 419 | \$ 489 | \$ 550 |
| \% increase/[decrease] | - | - | 22\% | 17\% | 13\% |
| \% of total | - | 9\% | 11\% | 11\% | 11\% |
| Commercial Markets ${ }^{[4,5]}$ | \$ - | \$ 467 | \$ 477 | \$ 484 | \$ 464 |
| \% increase/[decrease] | - | - | 2\% | 1\% | [4\%] |
| \% of total | - | 13\% | 12\% | 11\% | 10\% |
| Commodities \& Commercial Markets ${ }^{[4,5]}$ | \$ 873 | \$ 811 | \$ 896 | \$ 973 | \$1,014 |
| \% increase/[decrease] | [9\%] | [7\%] | 10\% | 9\% | 4\% |
| \% of total | 25\% | 22\% | 23\% | 22\% | 21\% |
| Intersegment elimination | \$ [49] | \$ [56] | \$ [63] | \$ [69] | \$ [76] |
| Total revenue | \$3,483 | \$3,639 | \$3,954 | \$4,450 | \$4,875 |
| \% increase/[decrease] | [3\%] | 4\% | 9\% | 13\% | 10\% |

[1] Revenue for Standard \& Poor's Ratings Services
and expenses for S\&P
Capital IQ include an
intersegment royalty
charged to S\&P Capital IQ
for the rights to use and
istribute content and
data developed by
Standard \& Poor's Ratings Standard
Services
[2] Beginning on January 1 2014, all shared operating 2014, all shared operating
services are fully allocated services are fully alloc
to the business units utilizing a methodology that more closely aligns with each business unit's sage of these services
he Company recasted
eflect $\$ 75$ million of
costs that were
reallocated to the business units. Prior years were not recasted
(3) The S\&P Dow Jones Indices joint venture was aunched on June 29 , 012. The Company began eporting S\&P Capital
ndices separately in 4Q
2012 and recasted results for the years 2010, 2011, and 2012
(4) 2013 results reflect the divestiture of Financial Communications and he shutdown of several mall products with [S\&P Capital IQ]
(5) Aviation Week was sold on August 1, 2013. Its esults are included through that date
[6] The Broadcasting Group was sold in 2011 and was reclassified as a discontinued operation. It excluded from results for 2009-2011
*MHFI: McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as a discontinued operation

| Expenses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2010 | 2011 | 2012 | Recasted ${ }^{(2)}$ 2013 |
| Standard \& Poor's Ratings Services ${ }^{(1,2)}$ | \$ 825 | \$ 933 | \$1,047 | \$1,185 | \$1,316 |
| \% increase/[decrease] | [1\%] | 13\% | 12\% | 13\% | 11\% |
| S\&P Capital IQ ${ }^{[1,2,3,4,4]}$ | \$ - | \$ 745 | \$ 817 | \$ 916 | \$ 982 |
| \% increase/[decrease] | - | - | 10\% | 12\% | 7\% |
| S\&P Dow Jones Indices ${ }^{[2,3]}$ | \$ - | \$ 129 | \$ 134 | \$ 176 | \$ 227 |
| \% increase/[decrease] | - | - | 4\% | 31\% | 29\% |
| S\&P Capital IQ / S\&P Indices ${ }^{[1,3]}$ | \$ 820 | \$ - | \$ - | \$ - | \$ - |
| \% increase/[decrease] | 4\% | - | - |  | - |
| Commodities \& Commercial Markets ${ }^{(2,5,6]}$ | \$ 777 | \$ 658 | \$ 716 | \$ 725 | \$ 701 |
| \% increase/[decrease] | [12\%] | [15\%] | 9\% | 1\% | [3\%] |
| Intersegment elimination | \$ [49] | \$ [56] | \$ [63] | \$ [69] | [76] |
| Total expense | \$2,373 | \$2,409 | \$2,651 | \$2,933 | \$3,150 |
| \% increase/[decrease] | [4\%] | 2\% | 10\% | 11\% | 7\% |

[1] Revenue for Standard \& Poor's Ratings Services Capital IQ include an
intersegment royalty
charged to S\&P Capital IQ
for the rights to use and
distribute content and
ata developed by
Standard \& Poor's
Ratings Services
[2] Beginning on January 1, services are fully allocated services are fully alloca
to the business units
tilizing a methodolog
that more closely aligns with each business unit's usage of these services he Company recasted 013 information to
costs that were
reallocated to the
business units. Prior years were not recasted
(3) The S\&P Dow Jones Indices joint venture was launched on June 29, 012. The Company began eporting S\&P Capital
and ses separately in 4
2012 and recasted results
for the years 2010, 2011,
and 2012
[4] Includes operating profit attributable to noncontrolling interests ( $\$ 73$ million in 2013; 34 million in 2012] as part of SEP Dow Jones launched in June 2012
[5] 2013 results reflect the divestiture of Financial Communications and the shutdown of several small products within the business unit [S\&P Capital IQ]
[6] Aviation Week was sold on August 1, 2013. Its results re included through that date
[7] The Broadcasting Group was sold in 2011 and discontinued operation. It s excluded from results for 2009-2011
8] Adjusted for intersegment revenue elimination

| Operating Profit by Segment |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Recasted ${ }^{[2]}$ |
| [dollars in millions) | 2009 | 2010 | 2011 | 2012 | 2013 |
| Standard \& Poor's Ratings Services ${ }^{[1,2]}$ | \$ 712 | \$ 762 | \$ 720 | \$ 849 | \$ 958 |
| \% increase/[decrease] | [5\%] | 7\% | [6\%] | 18\% | 13\% |
| \% of total | 64\% | 62\% | 55\% | 56\% | 56\% |
| S\&P Capital IQ ${ }^{[1,2,3,5]}$ | \$ | \$ 171 | \$ 214 | \$ 208 | \$ 189 |
| \% increase/[decrease] | - | - | 25\% | [3\%] | [9\%] |
| \% of total | - | 14\% | 16\% | 14\% | 11\% |
| S\&P Dow Jones Indices ${ }^{[2,3,4]}$ | \$ - | \$ 144 | \$ 189 | \$ 212 | \$ 266 |
| \% increase/[decrease] | - | - | 31\% | 12\% | 25\% |
| \% of total | - | 12\% | 15\% | 14\% | 15\% |
| SEP Capital IQ / SEP Indices ${ }^{[1,3]}$ | \$ 302 | \$ - | \$ | \$ - | \$ - |
| \% increase/[decrease] | [6\%] | - | - | - | - |
| \% of total | 27\% | - | - | - | - |
| Commodities \& Commercial Markets ${ }^{[2,6,7]}$ | \$ 96 | \$ 153 | \$ 180 | \$ 248 | \$ 313 |
| \% increase/[decrease] | 32\% | 59\% | 18\% | 38\% | 26\% |
| \% of total | 9\% | 12\% | 14\% | 16\% | 18\% |
| Total segment operating profit | \$1,110 | \$1,230 | \$1,303 | \$1,517 | \$1,726 |
| \% increase/[decrease] | [3\%] | 11\% | 6\% | 16\% | 14\% |
| Operating Profit Margin by Segment |  |  |  |  |  |
|  | 2009 | 2010 | 2011 | 2012 | 2013 |
| Standard \& Poor's Ratings Services | 46.3\% | 45.0\% | 40.7\% | 41.7\% | 42.1\% |
| SEP Capital IQ | - | 18.7\% | 20.8\% | 18.5\% | 16.1\% |
| S\&P Dow Jones Indices | - | 52.7\% | 58.5\% | 54.6\% | 53.9\% |
| S\&P Capital IQ / S\&P Indices | 26.9\% | - | - | - | - |
| Commodities \& Commercial Markets | 11.0\% | 18.9\% | 20.1\% | 25.5\% | 30.8\% |
| Total operating profit margin ${ }^{(8)}$ | 31.9\% | 33.8\% | 33.0\% | 34.1\% | 35.4\% |

[^0]
## Foreign Source Revenue*

In 2013, foreign sources accounted for $41 \%$ of MHFI's total revenue and represented an 8\% 5-year compound annual growth rate [CAGR] compared to domestic revenue, which had a 4\% 5-year CAGR.

Standard G Poor's Ratings Services contributed slightly more than half of the foreign revenue.

## 2013 Foreign Source Revenue: \$1,983 ${ }^{(1,2)}$

[dollars in millions)


Domestic and Foreign Source Revenue Growth ${ }^{[1,3]}$
[dollars in millions)


Geographic Region and Percent of Total Foreign Source Revenue ${ }^{[1,3]}$ [dollars in millions]

[1] Foreign source revenue includes international sales by U.S. operations
[2] Individual segment results do not include adjustment for intersegmen revenue elimination
[3] Revenue includes intersegment revenue elimination
*MHFI: McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as a discontinued operation

Note: Details may not sum to total due to rounding

## Total Company Foreign Source Revenue ${ }^{[1,3]}$

[dollars in billions)


Standard \& Poor's Ratings Services ${ }^{[1,2]}$
[dollars in millions) [percent of total foreign source revenue]


## SGP Capital IQ ${ }^{[1,2]}$

[dollars in millions] [percent of total foreign source revenue]


## S\&P Dow Jones Indices ${ }^{[1]}$

[dollars in millions) [percent of total foreign source revenue]


Commodities \& Commercial Markets ${ }^{(1)}$ [dollars in millions] [percent of total foreign source revenue]

[1] Foreign source revenue includes international sales by U.S. operations
[2] Individual segment results do not include adjustment for intersegment revenue elimination
[3] Total company revenue includes intersegment revenue elimination

NA* The S\&P Dow Jones Indices joint venture was launched on June 29, 2012. The Company began reporting SEP Capital IQ and SEP Dow Jones Indices separately in 4Q 2012 and recasted results for the years 2010, 2011, and 2012

Foreign source revenue accounted for $41 \%$ of total revenue in 2013
[1] Foreign source revenue sales by U.S. operations
rividul orem
2) Individual segment results do not include adjustment limination
Jimination
(3) Total company revenue includes intersegment
(4) The S\&P Dow Jones

Indices joint venture was Indices joint venture
launched on June 29, 2012. The Company began reporting SEP Capital IQ and SGP Dow Jones Indices separately n 4 Q 2012 and recasted 2011 and 2012
Note:
Details may not sum to tota due to rounding
*MHFI: McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as discontinued operation

| Domestic and Foreign Source Revenue* |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| [dollars in millions] | 2009 |  | 2010 |  | 2011 | 2012 | 2013 | Domestic |
| Domestic ${ }^{[2,4]}$ |  |  |  |  |  |  |  |  |
| Standard \& Poor's Ratings Services | \$ 800 | \$ | 919 | \$ | 910 | \$1,102 | \$1,214 | 42\% |
| SGP Capital IQ | - |  | 622 |  | 693 | 749 | 767 | 27\% |
| SEP Dow Jones Indices | - |  | 207 |  | 248 | 301 | 385 | 13\% |
| S\&P Capital IQ / S\&P Indices | 798 |  | - |  | - | - | - | - |
| Commodities \& Commercial Markets | 596 |  | 531 |  | 551 | 563 | 563 | 19\% |
| Intersegment revenue elimination | [25] |  | [26] |  | [29] | [31] | [37] | [1\%] |
| Domestic revenue ${ }^{\text {[3] }}$ | \$2,169 | \$2,253 |  | \$2,373 |  | \$2,684 | \$2,892 |  |
|  |  |  |  |  |  |  |  | $\begin{array}{r} \% \text { of } \\ 2013 \end{array}$ <br> Foreign |
| Standard \& Poor's Ratings Services | \$ 738 | \$ | 776 | \$ | 857 | \$ 932 | \$1,060 | 54\% |
| SEP Capital IQ | - |  | 294 |  | 338 | 375 | 403 | 20\% |
| S\&P Dow Jones Indices | - |  | 66 |  | 75 | 87 | 108 | 5\% |
| S\&P Capital IQ / S\&P Indices | 324 |  | - |  | - | - | - | - |
| Commodities \& Commercial Markets | 276 |  | 280 |  | 345 | 410 | 451 | 23\% |
| Intersegment revenue elimination | [24] |  | [30] |  | [34] | [38] | [39] | [2\%] |
| Foreign revenue ${ }^{(3)}$ | \$1,314 |  | 1,386 |  | 1,581 | \$1,766 | \$1,983 |  |
| Total revenue ${ }^{(3)}$ | \$3,483 |  | 3,639 |  | 3,954 | \$4,450 | \$4,875 |  |

## Number of Employees

|  | 2009 | 2010 | 2011 | 2012 | 2013 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Domestic | 7,000 | 6,500 | 6,600 | 6,200 | 5,700 |
| Foreign | 7,700 | 7,900 | 9,700 | 10,400 | 11,300 |
| Total | 14,700 | 14,400 | 16,300 | 16,600 | 17,000 |

## Total Company ${ }^{[1,6,7,8]}$

[dollars in millions)


See footnotes on page 8
Notes: See the following pages for descriptions of each business unit's recurring revenue [non-transaction / subscription) and non-recurring revenue [transaction non-subscription]:
Page 10: Standard \& Poor’s Ratings Services
Page 24: S\&P Capital IQ
Page 32: S\&P Dow Jones indices
Page 38: Commodities \& Commercial Markets
MHFI: McGraw Hill Financial's results for
2008-2013 reflect McGraw-Hill Education as a discontinued operation

## Standard \& Poor’s Ratings Services ${ }^{[2]}$

[dollars in millions)


## S\&P Capital IQ ${ }^{[2,6]}$

[dollars in millions)


## S\&P Dow Jones Indices

[dollars in millions)


Commodities \& Commercial Markets ${ }^{[7,8]}$ [dollars in millions]


## Earnings Before Interest, Taxes, Depreciation, and Amortization [EBITDA]*



| Earnings Before Interest, Taxes, Depreciation, and Amortization [EBITDA] |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| [dollars in millions] | 2009 | 2010 | 2011 | 2012 | 2013 |
| Operating profit |  |  |  |  |  |
| Standard \& Poor's Ratings Services | \$ 712 | \$ 762 | \$ 720 | \$ 849 | \$ 958 |
| S\&P Capital IQ | - | 171 | 214 | 208 | 189 |
| S\&P Dow Jones Indices | - | 144 | 189 | 212 | 266 |
| S\&P Capital IQ / SEP Indices | 302 | - | - | - | - |
| Commodities \& Commercial Markets | 96 | 153 | 180 | 248 | 313 |
| Total segment operating profit | \$1,110 | \$1,230 | \$1,303 | \$1,517 | \$1,726 |
| Less: Unallocated expenses | 156 | 204 | 226 | 306 | 321 |
| Earnings before interest and taxes [EBIT] | \$ 954 | \$1,026 | \$1,077 | \$1,211 | \$1,405 |
| Depreciation | 92 | 87 | 93 | 93 | 86 |
| Amortization of intangibles | 26 | 21 | 33 | 48 | 51 |
| EBITDA | \$1,072 | \$1,134 | \$1,203 | \$1,352 | \$1,542 |

*MHFI: McGraw Hill Financial's results for 2008-2013 reflec discontinued operation

## Capital Expenditures

[dollars in millions)


## Amortization of Intangibles

[dollars in millions)


## Depreciation

(dollars in millions)


Note: Depreciation includes amortization of technology projects
*MHFI: McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as
discontinued operation

## Acquisitions \& Divestitures

Acquisition and divestiture amounts for continuing operations reflect those reported on McGraw Hill Financial's U.S. GAAP cash flow statement and are not indicative of actual purchase/sale prices due to purchase price adjustments and other timing differences in payments/ receipts. Divestiture amounts also include proceeds received from the disposition of property and equipment.

Amounts provided in brackets include discontinued operations.

## Business Unit Legend:

- Standard \& Poor’s Ratings Services [formerly named "Standard \& Poor's" in 2010 and "Financial Services" from 2002 to 2009]
* SEP Capital IQ [formerly named "S\&P Capital IQ / SEP Indices"] ${ }^{[1]}$
* S\&P Dow Jones Indices (formerly named "S\&P Capital IQ) S\&P Indices"] ${ }^{[1]}$
* S\&P Capital IQ / S\&P Indices fformerly named "McGraw-Hill Financial" in 2010 and "Financia Services" from 2002 to 2009)
- Commodities \& Commercial Market [formerly named "Information \& Media" from 2002 to 2010]
- McGraw-Hill Education [MHE]
- Corporate

See footnote on page 61

|  | Acquisitions | Divestitures |
| :---: | :---: | :---: |
| $2014$ <br> as of June 30 | \$16 million <br> - RAM Holdings Berhad [11.7\% interest after acquisition of additional interest] <br> * Broad Market Indices <br> - Korrelate | \$70 million <br> - East Windsor, NJ Corporate Data Center [payment received in July 2014] |
| 2013 | \$273 million <br> - CRISIL Limited [68\% interest after acquisition of additional $15 \%$ interest] <br> - RAM Holdings Berhad [8.2\% interest after acquisition of additional interest] <br> * Goldman Sachs Commodity Indices <br> © Minerals Value Service GmbH [25.1\% interest] | \$51 million [\$2.4 billion including MHE] <br> - India Index Services \& Products Ltd. [CRISIL sold 49\% equity interest] <br> * Financial Communications <br> - Aviation Week <br> - McGraw-Hill Education |
| 2012 | \$177 million [\$183 million including MHE] <br> - Coalition Development Ltd. <br> * Credit Market Analysis Limited <br> * QuantHouse <br> * $R^{2}$ Technologies <br> * S\&P Dow Jones Indices LLC [73\% interest] <br> $\triangle$ Kingsman SA <br> - Key Curriculum | No divestitures |
| 2011 | \$194 million [\$200 million including MHE] <br> - RAM Holdings Berhad [5\% interest] <br> - TRIS Corporation Limited [5\% interest] <br> - BENTEK Energy LLC <br> - Steel Business Briefing Group <br> - Bookette Software Company <br> - Inkling [2\% interest] <br> ■ Unigo [5.5\% interest] | \$21 million [\$238 million including MHE and Broadcasting] <br> * DPC Data <br> A LinkedIn Corporation [0.45\% interest] <br> - JDPA Estimate <br> - McGraw-Hill Broadcasting <br> - Ebrary [2.4\% interest] |
| 2010 | \$327 million [\$364 million including MHE] <br> - Pipal Research Corporation <br> * TheMarkets.com LLC <br> * Thomson Reuters databases [contingent payment] <br> - Ambow Education Holding Ltd. [1\% interest] <br> - Starting Out! ${ }^{\text {TM }}$ <br> - Tegrity Ltd. | \$25 million [\$31 million including MHE] <br> - CRISIL National Commodity \& Derivatives Exchange Ltd. [7\% of 12\% interest] <br> - CRISIL Gas Strategies [remaining 10\% interest] <br> * Return on investment in The Markets.com LLC <br> - Australian secondary education business |
| 2009 | No acquisitions | \$15 million <br> Vista Research, Inc. <br> - BusinessWeek |


|  | Acquisitions | Divestitures |
| :---: | :---: | :---: |
| 2008 | \$48 million <br> - Maalot, Ltd. <br> * Case-Shiller ${ }^{\oplus}$ Home Price Indices [licensing agreement] <br> $\star$ Thomson Reuters databases <br> $\triangle$ Umbria, Inc. <br> A Linkedln Corporation [0.45\% interest] | $\$ 0.4$ million <br> CRISIL Gas Strategies [90\% interest] |
| 2007 | \$87 million <br> * ClariFI, Inc. <br> $\star$ IMAKE/ABSX <br> - HotChalk, Inc. [6\% interest] <br> - Reading Success (reading program) | \$62 million <br> $\star$ SEP mutual fund data business <br> - Benziger |
| 2006 | \$13 million <br> $\star$ Heale Financial <br> * TheMarkets.com LLC [6\% interest after acquisition of additional 3\% interest] <br> - Automotive Resources Asia, Ltd. <br> $\triangle$ Azteca America affiliate low-powered TV station in Bakersfield, CA | \$12 million <br> * The Review of Securities Regulation newsletters <br> - E-Source <br> - POWER Magazine |
| 2005 | \$462 million <br> - CRISIL Limited [59\% interest after acquisition of additional 49\% interest] <br> - Taiwan Ratings Corporation (51\% interest after acquisition of additional 1\% interest] <br> * ASSIRT Pty Limited <br> * TheMarkets.com [3\% interest] <br> $\star$ Vista Research, Inc. <br> - Azteca America affiliate low-powered TV stations in Colorado and San Diego <br> J.D. Power and Associates <br> - USDTV <br> - TurnLeaf Solutions | \$131 million <br> * Corporate Value Consulting <br> $\star$ Standard 8 Poor’s Securities, Inc. <br> - Healthcare Information Group |
| 2004 | \$306 million <br> * Capital IQ, Inc. <br> A Center for Business Intelligence [energy conference business only] <br> - Grow.net, Inc. <br> - PRCEDU Corporation [9\% interest] | \$47 million <br> * J.J. Kenny Drake, Inc. <br> - Landoll, Frank Schaffer, and related juvenile retail publishing businesses |
| 2003 | \$4 million <br> A FriedWire, Inc. | \$503 million <br> * S\&P ComStock <br> - Rock-McGraw, Inc. [45\% interest] |

## Advancing Total Shareholder Value

McGraw Hill Financial has paid a dividend each year since 1937 and is one of fewer than 25 companies in the S\&P 500 that has increased its dividend annually for the last 41 years. The annualized rate of \$1.20 per share of common stock includes a $7 \%$ increase approved by the Board in January 2014. Reflecting the weighted impact of share repurchases, the Company had approximately 277 million fully diluted shares at the end of the second quarter of 2014 .

## Share Repurchase Programs ${ }^{[1]}$

| Year | \$ in millions | Shares <br> Purchased | Diluted Weighted <br> Average Shares <br> Outstanding |
| :--- | ---: | ---: | ---: |
| 2013 | $\$ 989$ | $16,891,601$ | $279,819,071$ |
| 2012 | 295 | $6,764,583$ | $284,616,238$ |
| 2011 | 1,500 | $34,742,871$ | $303,645,607$ |
| 2010 | 256 | $8,710,445$ | $312,220,085$ |
| 2009 | - | - | $313,296,491$ |
| 2008 | 447 | $10,900,000$ | $318,687,254$ |
| 2007 | 2,213 | $37,000,000$ | $344,784,866$ |
| 2006 | 1,540 | $28,400,000$ | $366,877,769$ |
| 2005 | 672 | $14,343,900$ | $382,569,750$ |
| 2004 | 401 | $10,000,000$ | $385,823,700$ |
| 2003 | 213 | $6,935,400$ | $384,009,014$ |
| 2002 | 196 | $6,409,200$ | $389,146,638$ |
| 2001 | 182 | $6,203,400$ | $391,745,196$ |
| 2000 | 168 | $6,235,200$ | $392,143,250$ |
| 1999 | 174 | $6,463,400$ | $397,114,618$ |
| 1998 | 106 | $5,348,000$ | $398,208,132$ |
| 1997 | 80 | $5,200,400$ | $399,008,728$ |
| 1996 | 63 | $5,451,600$ | $399,483,608$ |
| 1987 | $\$ 135$ | $19,960,000$ |  |
|  |  |  |  |

Note: Shares repurchased are reported on a trade-date basis
[1] Adjusted for all stock splits

## Dividends per Share of Common Stock, 2003-2013



Special
Regular $\$ 0.54 \quad \$ 0.60$ \$0.66 $\$ 0.73$ \$0.82 $\$ 0.88$ \$0.90 $\$ 0.94$ \$1.00 $\$ 1.02 \$ 1.12$
Note: 2012 includes a special dividend of $\$ 2.50$ per share on the Company's common stock

Dividend Payout [Based on Regular Dividends]
[as a percentage of current year's GAAP earnings]


Stock Split History, 1953-2005

| Record Date | Payment Date | Distribution |
| :--- | ---: | ---: |
| May 6, 2005 | May 17, 2005 | 2-for-1 |
| February 24, 1999 | March 8, 1999 | 2-for-1 |
| March 28, 1996 | April 26, 1996 | 2-for-1 |
| May 9, 1983 | June 1, 1983 | 2-for-1 |
| June 30, 1967 | July 17, 1967 | 2-for-1 |
| March 10, 1961 | March 17, 1961 | 3-for-1 |
| July 25, 1956 | August 8, 1956 | 3-for-1 |
| July 24, 1953 | August 3, 1953 | 2-for-1 |

## MHFI Debt Profile

[as of December 31, 2013]

| Summary of Debt Outstanding |  |
| :--- | ---: |
| [dollars in millions]  <br> $5.90 \%$ Senior notes, due 2017 400 <br> $6.55 \%$ Senior notes, due 2037 399 <br> Total debt $\$ 799$ <br>  <br> short-term investments $\$ 1,560$ <br> Net debt $\$[761]$ |  |

Debt Ratings

|  | Fitch |
| :--- | ---: |
| Long-term debt | $\mathrm{BBB}+$ |
| Commercial paper | F2 |
| Outlook | Negative |

Note:
ni May 14, 2013, McGraw Hill inancial's common stock began trading under its new
tock symbol "MHFI." The former symbol was "MHP"
(1] Data adjusted for all stock splits
(2) Based on 12-month
moving operating earnings per share, which excludes one-time items
(3) P/E excludes McGraw-Hill Education's results, which vere reclassified into discontinued operations

Source: SEP Capital IC

Quarterly Stock Valuation Data

| Year | Quarter | Prices ${ }^{(1)}$ |  |  | MHFI <br> Volume | MHFI - Price to Earnings ${ }^{[2]}$ |  |  | S\&P 500 - Price to Earnings ${ }^{[2]}$ |  |  | P/E Relative to S\&P 500 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | High | Low | Close |  | High | Low | Close | High | Low | Close | High | Low | Close |
| $2013{ }^{(3)}$ | 4 | 78.810 | 65.340 | 78.200 | 74,097,580 | 22.91 | 18.99 | 22.73 | 17.23 | 15.34 | 17.22 | 1.33 | 1.24 | 1.32 |
|  | 3 | 66.960 | 53.450 | 65.590 | 74,845,551 | 20.35 | 16.25 | 19.94 | 16.93 | 15.70 | 16.45 | 1.20 | 1.03 | 1.21 |
|  | 2 | 56.550 | 50.510 | 53.190 | 105,617,973 | 17.62 | 15.74 | 16.57 | 16.99 | 15.47 | 16.18 | 1.04 | 1.02 | 1.02 |
|  | 1 | 58.620 | 42.070 | 52.080 | 232,511,090 | 19.61 | 14.07 | 17.42 | 15.97 | 14.50 | 15.95 | 1.23 | 0.97 | 1.09 |
| $2012{ }^{(3)}$ | 4 | 57.440 | 49.560 | 54.670 | 143,260,070 | 20.44 | 17.64 | 19.46 | 15.19 | 13.87 | 14.73 | 1.35 | 1.27 | 1.32 |
|  | 3 | 55.190 | 44.190 | 54.590 | 119,861,520 | 20.29 | 16.25 | 20.07 | 15.14 | 13.61 | 14.79 | 1.34 | 1.19 | 1.36 |
|  | 2 | 50.000 | 42.020 | 45.000 | 104,870,779 | 15.29 | 12.85 | 13.76 | 14.41 | 12.84 | 13.80 | 1.06 | 1.00 | 1.00 |
|  | 1 | 48.600 | 44.670 | 48.470 | 113,189,941 | 15.83 | 14.55 | 15.79 | 14.46 | 12.83 | 14.35 | 1.09 | 1.13 | 1.10 |
| 2011 | 4 | 45.770 | 38.680 | 44.970 | 123,076,293 | 15.57 | 13.16 | 15.30 | 13.40 | 11.14 | 13.04 | 1.16 | 1.18 | 1.17 |
|  | 3 | 46.990 | 34.950 | 41.000 | 200,399,637 | 16.55 | 12.31 | 14.44 | 14.33 | 11.64 | 11.96 | 1.15 | 1.06 | 1.21 |
|  | 2 | 43.500 | 38.090 | 41.910 | 111,965,523 | 15.43 | 13.51 | 14.86 | 15.08 | 13.84 | 14.53 | 1.02 | 0.98 | 1.02 |
|  | 1 | 40.560 | 36.200 | 39.400 | 103,302,467 | 14.70 | 13.12 | 14.28 | 15.46 | 14.37 | 15.25 | 0.95 | 0.91 | 0.94 |
| 2010 | 4 | 39.450 | 32.700 | 36.410 | 131,104,512 | 14.56 | 12.07 | 13.44 | 15.07 | 13.51 | 15.01 | 0.97 | 0.89 | 0.89 |
|  | 3 | 33.800 | 27.080 | 33.060 | 118,300,814 | 12.71 | 10.18 | 12.43 | 14.65 | 12.79 | 14.44 | 0.87 | 0.80 | 0.86 |
|  | 2 | 36.940 | 26.950 | 28.140 | 221,307,328 | 14.60 | 10.65 | 11.12 | 16.64 | 14.04 | 14.07 | 0.88 | 0.76 | 0.79 |
|  | 1 | 36.670 | 32.680 | 35.650 | 103,543,330 | 14.67 | 13.07 | 14.26 | 17.85 | 15.79 | 17.68 | 0.82 | 0.83 | 0.81 |
| 2009 | 4 | 35.240 | 24.460 | 33.510 | 194,468,691 | 14.87 | 10.32 | 14.14 | 19.88 | 17.94 | 19.61 | 0.75 | 0.58 | 0.72 |
|  | 3 | 34.100 | 23.550 | 25.140 | 243,943,008 | 14.89 | 10.28 | 10.98 | 27.27 | 21.95 | 26.69 | 0.55 | 0.47 | 0.41 |
|  | 2 | 34.090 | 22.460 | 30.110 | 177,245,398 | 13.64 | 8.98 | 12.04 | 24.03 | 19.69 | 23.10 | 0.57 | 0.46 | 0.52 |
|  | 1 | 25.890 | 17.220 | 22.870 | 245,097,570 | 9.84 | 6.55 | 8.70 | 21.95 | 15.51 | 18.56 | 0.45 | 0.42 | 0.47 |
| 2008 | 4 | 33.120 | 17.150 | 23.190 | 200,117,215 | 12.36 | 6.40 | 8.65 | 18.56 | 16.48 | 18.24 | 0.67 | 0.39 | 0.47 |
|  | 3 | 47.130 | 22.000 | 31.610 | 153,573,747 | 17.01 | 7.94 | 11.41 | 20.26 | 17.07 | 17.99 | 0.84 | 0.47 | 0.63 |
|  | 2 | 45.610 | 36.170 | 40.120 | 163,545,961 | 16.00 | 12.69 | 14.08 | 20.65 | 18.24 | 18.35 | 0.77 | 0.70 | 0.77 |
|  | 1 | 44.760 | 33.910 | 36.950 | 184,588,816 | 15.22 | 11.53 | 12.57 | 19.17 | 16.37 | 17.23 | 0.79 | 0.70 | 0.73 |
| 2007 | 4 | 55.140 | 43.460 | 43.810 | 178,192,844 | 18.08 | 14.25 | 14.36 | 19.09 | 17.04 | 17.79 | 0.95 | 0.84 | 0.81 |
|  | 3 | 68.810 | 47.150 | 50.910 | 247,126,617 | 21.98 | 15.06 | 16.27 | 17.42 | 15.35 | 17.09 | 1.26 | 0.98 | 0.95 |
|  | 2 | 72.500 | 60.160 | 68.080 | 123,650,344 | 24.83 | 20.60 | 23.32 | 16.83 | 15.47 | 16.42 | 1.48 | 1.33 | 1.42 |
|  | 1 | 69.980 | 61.060 | 62.880 | 124,541,820 | 25.63 | 23.37 | 23.03 | 16.36 | 15.26 | 15.90 | 1.57 | 1.53 | 1.45 |
| 2006 | 4 | 69.250 | 57.280 | 68.020 | 76,636,900 | 26.95 | 22.29 | 26.47 | 16.32 | 15.13 | 16.17 | 1.65 | 1.47 | 1.64 |
|  | 3 | 58.300 | 48.400 | 58.030 | 92,639,400 | 22.95 | 19.06 | 22.85 | 15.60 | 14.25 | 15.55 | 1.47 | 1.34 | 1.47 |
|  | 2 | 58.750 | 47.800 | 50.230 | 121,441,400 | 23.98 | 19.51 | 20.50 | 16.23 | 14.92 | 15.54 | 1.48 | 1.31 | 1.32 |
|  | 1 | 59.570 | 46.370 | 57.620 | 119,198,700 | 25.35 | 19.73 | 24.52 | 16.55 | 15.73 | 16.35 | 1.53 | 1.25 | 1.50 |
| 2005 | 4 | 53.970 | 45.600 | 51.630 | 78,045,900 | 23.26 | 19.66 | 22.25 | 16.69 | 15.28 | 16.33 | 1.39 | 1.29 | 1.36 |
|  | 3 | 48.750 | 43.010 | 48.040 | 66,287,000 | 21.86 | 19.29 | 21.54 | 16.79 | 15.95 | 16.56 | 1.30 | 1.21 | 1.30 |
|  | 2 | 45.675 | 40.510 | 44.250 | 111,714,000 | 21.91 | 19.43 | 21.22 | 16.88 | 15.73 | 16.49 | 1.30 | 1.24 | 1.29 |
|  | 1 | 47.995 | 42.810 | 43.625 | 106,768,000 | 24.00 | 21.41 | 21.81 | 17.61 | 16.67 | 16.91 | 1.36 | 1.28 | 1.29 |
| 2004 | 4 | 46.055 | 39.425 | 45.770 | 83,969,000 | 23.74 | 20.32 | 23.59 | 17.94 | 16.11 | 17.91 | 1.32 | 1.26 | 1.32 |
|  | 3 | 39.885 | 36.415 | 39.845 | 74,212,200 | 21.50 | 19.63 | 21.48 | 17.66 | 16.44 | 17.25 | 1.22 | 1.19 | 1.25 |
|  | 2 | 40.670 | 37.825 | 38.285 | 85,443,000 | 23.11 | 21.49 | 21.75 | 18.52 | 17.32 | 18.36 | 1.25 | 1.24 | 1.18 |
|  | 1 | 40.185 | 34.550 | 38.070 | 97,652,000 | 23.64 | 20.32 | 22.39 | 19.95 | 18.98 | 19.39 | 1.18 | 1.07 | 1.15 |
| 2003 | 4 | 35.000 | 30.995 | 34.960 | 84,799,800 | 21.21 | 18.78 | 21.19 | 20.34 | 18.21 | 20.33 | 1.04 | 1.03 | 1.04 |
|  | 3 | 32.255 | 29.300 | 31.065 | 97,932,400 | 20.35 | 18.49 | 19.60 | 20.10 | 18.57 | 19.25 | 1.01 | 1.00 | 1.02 |
|  | 2 | 33.075 | 27.730 | 31.000 | 124,260,600 | 21.62 | 18.12 | 20.26 | 20.74 | 17.32 | 19.91 | 1.04 | 1.05 | 1.02 |
|  | 1 | 31.290 | 25.870 | 27.795 | 131,153,800 | 20.79 | 17.19 | 18.47 | 19.62 | 16.55 | 17.79 | 1.06 | 1.04 | 1.04 |

2013 Income from continuing operations before taxes includes

- Q4—A \$36 million non-cash impairment charge related to the pending sale of a data center; a $\$ 13$ million charge related to terminating various leases as the Company reduced its real estate portfolio; and $\$ 28$ million in restructuring charges across the segments
- Q3-Costs of $\$ 6$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. Standard \& Poor's Ratings Services includes a $\$ 16$ million gain on the sale of an equity investment held by CRISIL; S\&P Capital IQ includes a $\$ 3$ million loss on the sale of Financial Communications; Commodities \& Commercial Markets includes an $\$ 11$ million gain on the sale of Aviation Week; and $\$ 8$ million in restructuring charges across the segments
- Q2-Costs of $\$ 10$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure
- Q1-Costs of $\$ 44$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. A pre-tax legal settlement of approximately $\$ 77$ million
2012 Income from continuing operations before taxes includes:
- Q4—Costs of \$48 million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. A $\$ 29$ million restructuring charge, which is reflected in operating income as follows: an $\$ 8$ million charge at the Standard \& Poor's Ratings Services segment, a $\$ 5$ million charge at the S\&P Capital IQ segment, a $\$ 6$ million charge at the Commodities \& Commercial Markets segment, and a $\$ 10$ million charge in unallocated expense, partially offset by $\$ 52$ million related to a vacation accrual reversal
- Q3—Costs of $\$ 42$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. A $\$ 39$ million restructuring charge, which is reflected in operating income as follows: a $\$ 7$ million charge at the Standard \& Poor's Ratings Services segment, a $\$ 14$ million charge at the S\&P Capital IQ segment, a $\$ 1$ million charge at the S\&P Dow Jones Indices segment, a $\$ 6$ million charge at the Commodities \& Commercial Markets segment, and an $\$ 11$ million charge in unallocated expense
- Q2-Costs of $\$ 24$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. Transaction costs of $\$ 15$ million for the S\&P Dow Jones Indices LLC joint venture
- Q1—Costs of $\$ 21$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure. An $\$ 8$ million charge related to a reduction in lease commitments

2011 Income from continuing operations before taxes includes: - Q4-A \$32 million restructuring charge, which is reflected in operating income as follows: a $\$ 9$ million charge at the Standard \& Poor’s Ratings Services segment, a $\$ 6$ million charge at the Commodities \& Commercial Markets segment, and a $\$ 17$ million charge in unallocated expense

- Q4—Costs of $\$ 10$ million in unallocated expense necessary to enable the separation of McGraw-Hill Education and to reduce the Company's cost structure

2010 Income from continuing operations before taxes includes:

- Q4—An $\$ 11$ million restructuring charge at the Commodities \& Commercial Markets segment
- Q4—A $\$ 16$ million charge for subleasing excess space at the Company's New York facilities
- Q3-A $\$ 7$ million gain on the sale of certain equity interests at the Standard \& Poor's Ratings Services segment

2009 Income from continuing operations before taxes includes:

- Q4—An $\$ 11$ million gain on the sale of BusinessWeek at the Commodities \& Commercial Markets segment
- Q2—A \$14 million loss on the sale of Vista Research, Inc. at the S\&P Capital IQ / S\&P Indices segment
- Q2—A \$4 million net restructuring charge, which is reflected in operating income as follows: a $\$ 3$ million benefit at the Standard \& Poor's Ratings Services segment, a \$3 million charge at the S\&P Capital IQ / S\&P Indices segment, and a \$4 million charge at the Commodities \& Commercial Markets segment


## Discontinued Operations

- McGraw-Hill Education was sold in 2013. McGraw Hill Financial's results for 2008-2013 reflect McGraw-Hill Education as a discontinued operation
- The Broadcasting Group was sold in 2011. McGraw Hill Financial's results for 2009-2011 reflect Broadcasting Group as a discontinued operation (Commodities \& Commercial Markets)


## Note for page 65:

Details may not sum to total due to rounding
(1) Beginning on January 1, 2014, all shared operating services are fully allocated to the business units utilizing a methodology that more closely aligns with each business unit's usage of these services. The Company recasted 2013 information to reflect business units. Prior years were not recasted

## Reconciliation of Adjusted Information to U.S. GAAP Information

| Reconciliation of Adjusted Information to U.S. GAAP Information |  |  |  |  |  |  |  |  |  | Recasted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| [in millions, except per share data] | $\begin{array}{r} 2010 \\ \text { Reported } \end{array}$ | Non-GAAP Adjustments | $\begin{array}{r} 2010 \\ \text { Non-GAAP } \end{array}$ | $\begin{array}{r} 2011 \\ \text { Reported } \end{array}$ | Non-GAAP Adjustments | $\begin{array}{r} 2011 \\ \text { Non-GAAP } \end{array}$ | $\begin{array}{r} 2012 \\ \text { Reported } \end{array}$ | Non-GAAP Adjustments | $\begin{array}{r} 2012 \\ \text { Non-GAAP } \end{array}$ | $2013^{[1]}$ <br> Reported | Non-GAAP ${ }^{[1]}$ Adjustments | $\begin{array}{r} 2013^{[1]} \\ \text { Non-GAAP } \end{array}$ |
| Standard \& Poor's Ratings Services | \$ 1,695 | - | \$ 1,695 | \$ 1,767 | - | \$ 1,767 | \$ 2,034 | - | \$ 2,034 | \$2,274 | - | \$2,274 |
| SEP Capital IQ | 916 | - | 916 | 1,031 | - | 1,031 | 1,124 | - | 1,124 | 1,170 | - | 1,170 |
| S\&P Dow Jones Indices | 273 | - | 273 | 323 | - | 323 | 388 | - | 388 | 493 | - | 493 |
| Commodities \& Commercial Markets | 811 | - | 811 | 896 | - | 896 | 973 | - | 973 | 1,014 | - | 1,014 |
| Intersegment elimination | [56] | - | [56] | [63] | - | [63] | [69] | - | [69] | [76] | - | [76] |
| Total revenue | \$ 3,639 | - | \$3,639 | \$3,954 | - | \$ 3,954 | \$4,450 | - | \$4,450 | \$4,875 | - | \$4,875 |
| Standard \& Poor's Ratings Services | 933 | 7 | 940 | 1,047 | [9] | 1,039 | 1,185 | [16] | 1,169 | 1,316 | 6 | 1,322 |
| SEP Capital IQ | 745 | - | 745 | 817 | - | 817 | 916 | [20] | 897 | 982 | [12] | 969 |
| S\&P Dow Jones Indices | 129 | - | 129 | 134 | - | 134 | 176 | [22] | 154 | 227 | - | 227 |
| Commodities \& Commercial Markets | 658 | [11] | 648 | 716 | [6] | 710 | 725 | [12] | 712 | 701 | 1 | 702 |
| Intersegment elimination | [56] | - | [56] | [63] | - | [63] | [69] | - | [69] | [76] | - | [76] |
| Total expenses | \$ 2,409 | \$ [3] | \$ 2,406 | \$ 2,651 | \$ [15] | \$ 2,637 | \$ 2,933 | \$ [70) | \$ 2,863 | \$3,150 | \$ [5] | \$3,144 |
| Standard \& Poor's Ratings Services | 762 | [7] | 755 | 720 | 9 | 728 | 849 | 16 | 865 | 958 | [6] | 952 |
| S\&P Capital IQ | 171 | - | 171 | 214 | - | 214 | 208 | 20 | 228 | 189 | 12 | 201 |
| S\&P Dow Jones Indices | 144 | - | 144 | 189 | - | 189 | 212 | 22 | 234 | 266 | - | 266 |
| Commodities \& Commercial Markets | 153 | 11 | 163 | 180 | 6 | 186 | 248 | 12 | 260 | 313 | [1] | 312 |
| Total segment operating profit | \$ 1,230 | 3 | \$ 1,233 | \$ 1,303 | 15 | \$ 1,318 | \$ 1,517 | \$ 70 | \$ 1,587 | \$1,726 | 5 | \$1,731 |
| Unallocated income/[expense] | [204] | 16 | [188] | [226] | 27 | [198] | [306] | 104 | [202] | [321] | 192 | [129] |
| Total operating profit | 1,026 | 19 | 1,045 | 1,077 | 42 | 1,119 | 1,211 | 174 | 1,385 | 1,405 | 197 | 1,602 |
| Interest [expense], net | [83] | - | [83] | [77] | - | [77] | [81] | - | [81] | [59] | - | [59] |
| Income from continuing operations before taxes on income | 943 | 19 | 962 | 1,000 | 42 | 1,042 | 1,130 | 174 | 1,304 | 1,346 | 197 | 1,543 |
| Provision for taxes on income | 344 | 7 | 351 | 374 | 15 | 389 | 404 | 65 | 469 | 443 | 82 | 525 |
| Effective tax rate | 36.5\% | - | 36.5\% | 37.4\% | - | 37.3\% | 35.8\% | - | 36.0\% | 32.9\% | - | 34.0\% |
| Income from continuing operations | 599 | 12 | 611 | 626 | 27 | 653 | 726 | 109 | 835 | 903 | 115 | 1,018 |
| Less: net income attributable to noncontrolling interests | [19] | 2 | [17] | [19] | - | [19] | [50] | [2] | [52] | [91] | 4 | [87] |
| Net income attributable to McGraw Hill Financial from continuing operations | \$ 581 | 14 | \$ 594 | \$ 607 | \$ 27 | \$ 634 | \$ 676 | \$ 107 | \$ 783 | \$ 812 | \$ 119 | \$ 931 |
| Diluted weighted average shares outstanding | 312.2 | - | 312.2 | 303.6 | - | 303.6 | 284.6 | - | 284.6 | 279.8 | - | 279.8 |
| Diluted earnings per share from continuing operations | \$ 1.86 | \$0.04 | \$ 1.90 | \$ 2.00 | \$0.09 | \$ 2.09 | \$ 2.37 | \$0.38 | \$ 2.75 | \$ 2.90 | \$0.43 | \$ 3.33 |
| Standard \& Poor's Ratings Services | 45.0\% | - | 44.5\% | 40.7\% | - | 41.2\% | 41.7\% | - | 42.5\% | 42.1\% | - | 41.9\% |
| S\&P Capital IQ | 18.7\% | - | 18.7\% | 20.8\% | - | 20.8\% | 18.5\% | - | 20.3\% | 16.1\% | - | 17.2\% |
| SEP Dow Jones Indices | 52.7\% | - | 52.7\% | 58.5\% | - | 58.5\% | 54.6\% | - | 60.3\% | 53.9\% | - | 54.0\% |
| Commodities \& Commercial Markets | 18.9\% | - | 20.1\% | 20.1\% | - | 20.8\% | 25.5\% | - | 26.8\% | 30.8\% | - | 30.8\% |
| Total segment operating margin | 33.8\% | - | 33.9\% | 33.0\% | - | 33.3\% | 34.1\% | - | 35.7\% | 35.4\% | - | 35.5\% |


[^0]:    *MHFI: McGraw Hill Financial's
    results for 2008-2013 reflect
    results for $2008-2013$ reflect
    McGraw-Hill Education as a
    discontinued operation

