



Fiscal Year 2003	QTR 1	QTR 2	QTR 3	QTR 4	YTD2003
Financial Statistics (in millions):					
Net Revenues	\$ 229.3	\$ 211.4	\$ 188.7		\$ 629.4
Gross Margin	82%	84%	83%		83%
Pro Forma Operating Expenses	\$ 165.7	\$ 163.0	\$ 151.4		\$ 480.1
Pro Forma Operating Margin	10%	7%	3%		7%
Pro Forma Net Income (1)	\$ 18.9	\$ 14.5	\$ 5.8		\$ 39.2
Pro Forma Earnings Per Share (diluted)	\$ 0.16	\$ 0.13	\$ 0.05		\$ 0.34
Total Cash and Marketable Securities	\$ 423.0	\$ 406.7	\$ 395.2		\$ 395.2
Days Sales Outstanding	50	56	62		
Revenue by Geography (in millions):					
Americas	\$ 106.8	\$ 92.7	\$ 87.4		\$ 286.9
Europe	\$ 71.8	\$ 66.2	\$ 58.2		\$ 196.2
Asia/Pacific	\$ 50.7	\$ 52.5	\$ 43.1		\$ 146.3
Revenue by Division (in millions):					
Design Solutions	\$ 193.9	\$ 178.6	\$ 158.2		\$ 530.7
Manufacturing	\$ 33.7	\$ 33.3	\$ 24.6		\$ 91.6
GIS	\$ 27.1	\$ 26.0	\$ 23.9		\$ 77.0
Building Industry	\$ 21.8	\$ 16.2	\$ 16.9		\$ 54.9
Platform Technology Group & Other	\$ 111.3	\$ 103.1	\$ 92.8		\$ 307.2
Discreet	\$ 35.4	\$ 32.8	\$ 30.5		\$ 98.7
AutoCAD Statistics:					
New Units of AutoCAD-based Products	46,700	35,300	46,000		128,000
Upgrade Revenue of AutoCAD-based Products (in millions)	\$ 21.3	\$ 13.1	\$ 10.9		\$ 45.3
Installed Base	3,091,700	3,127,000	3,173,000		3,173,000
Headcount:					
Headcount	3,706	3,715	3,622		3,622
Common Stock Statistics:					
Stock Outstanding (Pro Forma EPS Calculation-diluted)	118,402,000	114,275,000	113,558,000		114,950,000
Stock Repurchased	446,000	2,003,000	641,000		3,090,000



Fiscal Year 2002	QTR 1	QTR 2	QTR 3	QTR 4	YTD2002
Financial Statistics (in millions):					
Net Revenues	\$ 245.7	\$ 231.4	\$ 216.4	\$ 254.0	\$ 947.5
Gross Margin	85%	85%	83%	84%	84%
Pro Forma Operating Expenses	\$ 167.2	\$ 161.8	\$ 153.2	\$ 161.4	\$ 643.6
Pro Forma Operating Margin	17%	15%	12%	20%	16%
Pro Forma Net Income (1)	\$ 31.6	\$ 29.6	\$ 20.8	\$ 37.0	\$ 119.0
Pro Forma Earnings Per Share (diluted) (2)	\$ 0.28	\$ 0.27	\$ 0.19	\$ 0.32	\$ 1.06
Total Cash and Marketable Securities	\$ 394.8	\$ 432.7	\$ 427.6	\$ 504.6	\$ 504.6
Days Sales Outstanding	50	52	50	50	
Revenue by Geography (in millions):					
Americas	\$ 99.9	\$ 116.2	\$ 99.7	\$ 117.9	\$ 433.7
Europe	\$ 78.1	\$ 59.5	\$ 66.4	\$ 86.9	\$ 290.9
Asia/Pacific	\$ 67.7	\$ 55.7	\$ 50.3	\$ 49.2	\$ 222.9
Revenue by Division (in millions):					
Design Solutions	\$ 196.6	\$ 191.7	\$ 179.6	\$ 223.5	\$ 791.4
Manufacturing	\$ 34.3	\$ 27.5	\$ 28.1	\$ 40.3	\$ 130.2
GIS	\$ 21.4	\$ 27.0	\$ 28.5	\$ 39.5	\$ 116.4
Building Industry	\$ 17.7	\$ 18.4	\$ 18.6	\$ 28.2	\$ 82.9
Platform Technology Group & Other	\$ 123.2	\$ 118.8	\$ 104.4	\$ 115.5	\$ 461.9
Discreet	\$ 49.1	\$ 39.7	\$ 36.8	\$ 30.5	\$ 156.1
AutoCAD Statistics:					
New Units of AutoCAD-based Products	77,000	67,000	65,000	61,000	270,000
Upgrade Revenue of AutoCAD-based Products (in millions)	\$ 25.0	\$ 61.2	\$ 48.8	\$ 94.7	\$ 229.7
Installed Base	2,852,000	2,919,000	2,984,000	3,045,000	3,045,000
Headcount:					
Headcount	3,539	3,554	3,654	3,646	3,646
Common Stock Statistics (2):					
Stock Outstanding (Pro Forma EPS Calculation-diluted)	111,373,000	111,420,000	112,020,000	114,427,000	112,275,000
Stock Repurchased	3,650,000	390,000	698,000	525,000	5,263,000



Fiscal Year 2001	QTR 1	QTR 2	QTR 3	QTR 4	YTD2001
Financial Statistics (in millions):					
Net Revenues	\$ 231.3	\$ 232.8	\$ 229.2	\$ 243.0	\$ 936.3
Gross Margin	84%	83%	83%	85%	84%
Pro Forma Operating Expenses	\$ 149.5	\$ 152.4	\$ 156.3	\$ 162.6	\$ 620.8
Pro Forma Operating Margin	19%	18%	16%	18%	18%
Pro Forma Net Income (1)	\$ 30.2	\$ 25.2	\$ 21.9	\$ 32.1	\$ 109.4
Pro Forma Earnings Per Share (diluted) (2)	\$ 0.24	\$ 0.21	\$ 0.19	\$ 0.29	\$ 0.93
Total Cash and Marketable Securities	\$ 433.8	\$ 442.2	\$ 433.5	\$ 422.5	\$ 422.5
Days Sales Outstanding	46	61	60	60	

Revenue by Geography (in millions):					
Americas	\$ 104.1	\$ 106.2	\$ 109.8	\$ 112.6	\$ 432.7
Europe	\$ 72.8	\$ 71.4	\$ 66.5	\$ 85.3	\$ 296.0
Asia/Pacific	\$ 54.4	\$ 55.2	\$ 52.9	\$ 45.1	\$ 207.6

Revenue by Division (in millions):					
Design Solutions	\$ 184.6	\$ 182.6	\$ 178.6	\$ 197.2	\$ 743.0
Manufacturing	\$ 35.5	\$ 33.3	\$ 29.9	\$ 35.3	\$ 134.0
GIS	\$ 25.4	\$ 21.2	\$ 24.0	\$ 26.9	\$ 97.5
Building Industry	\$ 13.8	\$ 13.0	\$ 13.0	\$ 17.8	\$ 57.6
Platform Technology Group & Other	\$ 109.9	\$ 115.1	\$ 111.7	\$ 117.2	\$ 453.9
Discreet	\$ 46.7	\$ 50.2	\$ 50.6	\$ 45.8	\$ 193.3

AutoCAD Statistics:					
New Units of AutoCAD-based Products	80,000	73,000	75,000	83,000	311,000
Upgrade Revenue of AutoCAD-based Products (in millions)	\$ 23.9	\$ 28.9	\$ 26.4	\$ 43.2	\$ 122.4
Installed Base	2,544,000	2,617,000	2,692,000	2,775,000	2,775,000

Headcount:					
Headcount	3,071	3,198	3,326	3,484	3,484

Common Stock Statistics (2):					
Stock Outstanding (Pro Forma EPS Calculation-diluted)	125,165,000	118,147,000	114,147,000	112,288,000	117,028,000
Stock Repurchased	8,030,000	2,350,000	4,065,000	4,000,000	18,445,000

(1) Pro forma net income excludes amortization of goodwill and purchased intangibles, restructuring and other charges, and the gain on disposal of affiliate that was recognized during the third quarter of fiscal 2002.

(2) On March 14, 2002, the Board of Directors authorized a two-for-one stock split in the form of a stock dividend to stockholders of record as of April 4, 2002. Historical common stock statistics and per share amounts have been restated to reflect the effect of the stock split.