

First Quarter 2003 Financial Review

Comerica Incorporated

April 16, 2003

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Factors that could cause or contribute to such differences are the impact of the war in Iraq, changes in the pace of an economic recovery, changes in interest rates, changes in the accounting treatment of any particular item, the results of regulatory examinations, changes in industries in which Comerica has a concentration of loans, changes in political, economic and regulatory stability in countries where Comerica operates, changes in the level of fee income, changes in general economic conditions and related credit and market conditions, and the impact of regulatory responses to any of the foregoing.

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Agenda

This presentation provides an overview of the first quarter 2003 financial performance for Comerica Incorporated.

All information contained herein has been made public. Please refer to our press release and financial statements for additional detail.

- Highlights
- Income Statement
- Loan Growth
- Credit Quality
- Deposit Growth
- Capital Management
- Outlook
- Questions & Answers

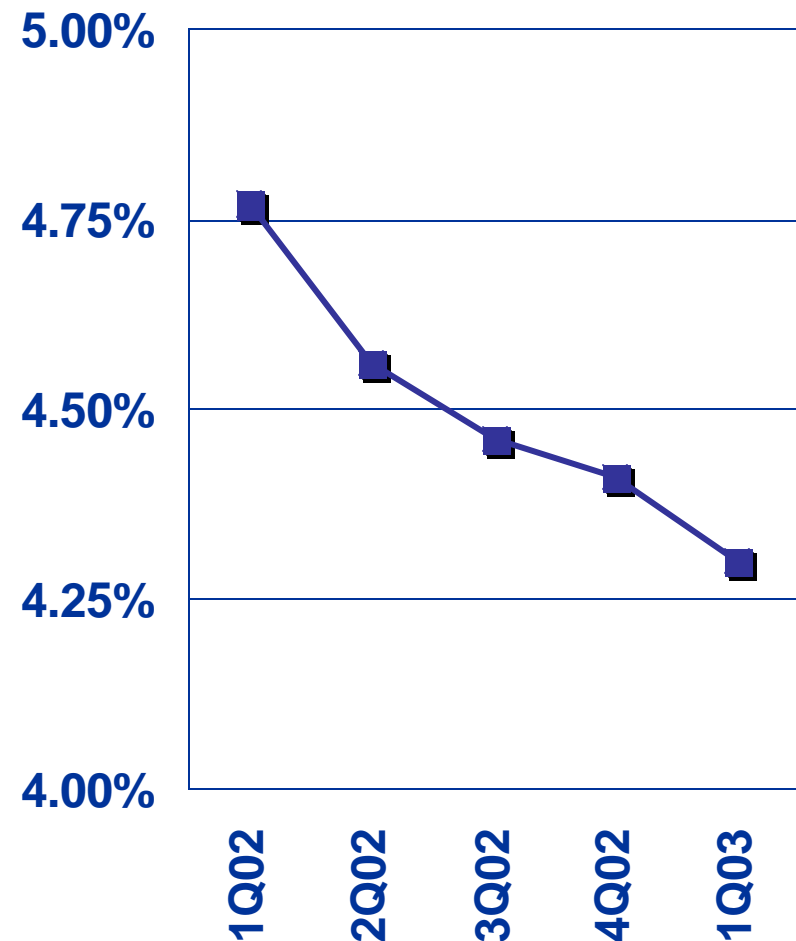
Highlights

	<u>1Q03</u>	<u>4Q02</u>	<u>Q-Q%</u> <u>Change</u>	<u>1Q02</u>	<u>Y-Y%</u> <u>Change</u>
Net Income*	\$176	\$206	-15%	\$214	-18%
Diluted EPS	\$1.00	\$1.18	-15%	\$1.20	-17%
Return on Equity	14.13%	16.86%		17.84%	
Net Interest Income*	\$511	\$533	-4%	\$540	-5%
Net Interest Margin	4.30%	4.41%		4.77%	
Non-interest Income*	\$220	\$254	-14%	\$208	6%
Non-interest Expense*	\$367	\$373	-2%	\$347	6%

*\$ in millions

Net Interest Income & Margin

- Net Interest Income down \$22 MM (4%) from 4Q02 to 1Q03
- Net Interest Margin down 11 basis points from 4Q02 to 1Q03:
 - Restructuring of securities portfolio (5 bps)
 - Compressed loan spreads (4 bps)



Non-Interest Income

	<u>1Q03</u>	<u>4Q02</u>	<u>Q-Q % Change</u>	<u>1Q02</u>	<u>Y-Y % Change</u>
Service Charges on Deposit Accounts	\$61	\$58	3%	\$56	8%
Fiduciary Income	41	41	2%	44	-6%
Commercial Lending Fees	15	19	-20%	13	19%
Letter of Credit Fees	16	15	3%	14	11%
Foreign Exchange Income	10	8	26%	9	19%
Brokerage Fees	8	9	-14%	10	-28%
Investment Advisory Rev, Net	7	6	0%	10	-35%
Bank-owned Life Insurance	9	9	-8%	11	-17%
Securities Gains / (Losses)	13	57	N/M	(1)	N/M
Net Gain on Sales of Businesses	--	--		--	
Other Non-interest Income	40	32	25%	42	-3%
NII	\$220	\$254	-14%	\$208	6%

N/M = Not Meaningful
% change based on full dollar amounts

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Non-Interest Expenses

	<u>1Q03</u>	<u>4Q02</u>	<u>Q-Q % Change</u>	<u>1Q02</u>	<u>Y-Y % Change</u>
Salaries & Employee Benefits	\$222	\$214	4%	\$208	7%
Net Occupancy Expense	32	30	4%	30	5%
Equipment Expense	16	14	6%	16	-3%
Outside Processing Fees	17	18	-4%	15	15%
Customer Services	7	7	4%	11	-35%
Goodwill Impairment	--	--		--	
Other Non-Interest Expenses	73	90	-19%	67	9%
TOTAL NIX	\$367	\$373	-2%	\$347	6%

N/M = Not Meaningful

% change based on full dollar amounts

Geographic Loan Growth

	<u>1Q03</u>	<u>4Q02</u>	<u>Q-Q % Change</u>	<u>1Q02</u>	<u>Y-Y % Change</u>
Michigan, Other	\$23.6	\$23.3	1%	\$22.4	6%
California	11.4	10.9	5%	10.1	13%
Texas	4.6	4.6	0%	4.6	0%
International	2.8	2.8	0%	3.1	-10%
Florida	1.1	1.1	0%	1.0	11%
TOTAL	\$43.5	\$42.7	2%	\$41.2	6%

Avg loans in \$billions; % change based on full dollar amounts.

Geography based on location of loan office.

International represents loans to companies located in foreign countries.

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Line of Business Loan Growth⁹

	<u>1Q03</u>	<u>4Q02</u>	<u>% Chg</u>	<u>1Q02</u>	<u>% Chg</u>
BUSINESS BANK					
Middle Market	\$15.0	\$14.2	6%	\$14.0	7%
Commercial Real Estate	6.3	6.4	-2%	5.8	8%
Large Corporate	3.2	3.9	-17%	4.5	-28%
National Dealer Services	3.8	3.5	11%	2.9	30%
Global Finance	3.4	3.4	0%	3.8	-10%
Leasing	1.4	1.3	1%	1.3	7%
Financial Services Group	1.4	1.3	8%	0.7	117%
Technology & Life Sciences	0.6	0.6	0%	0.7	-13%
SUBTOTAL	\$35.1	\$34.6	2%	\$33.7	4%
INDIVIDUAL & INVESTMENT BANKS					
Small Business	3.2	3.1	2%	2.9	10%
Private Banking	2.8	2.7	4%	2.4	17%
Consumer	2.4	2.3	2%	2.2	5%
SUBTOTAL	\$8.4	\$8.1	3%	\$7.5	11%
TOTAL	\$43.5	\$42.7	2%	\$41.2	6%

Avg loans outstanding in \$billions; % change based on full dollar value.

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Shared National Credits

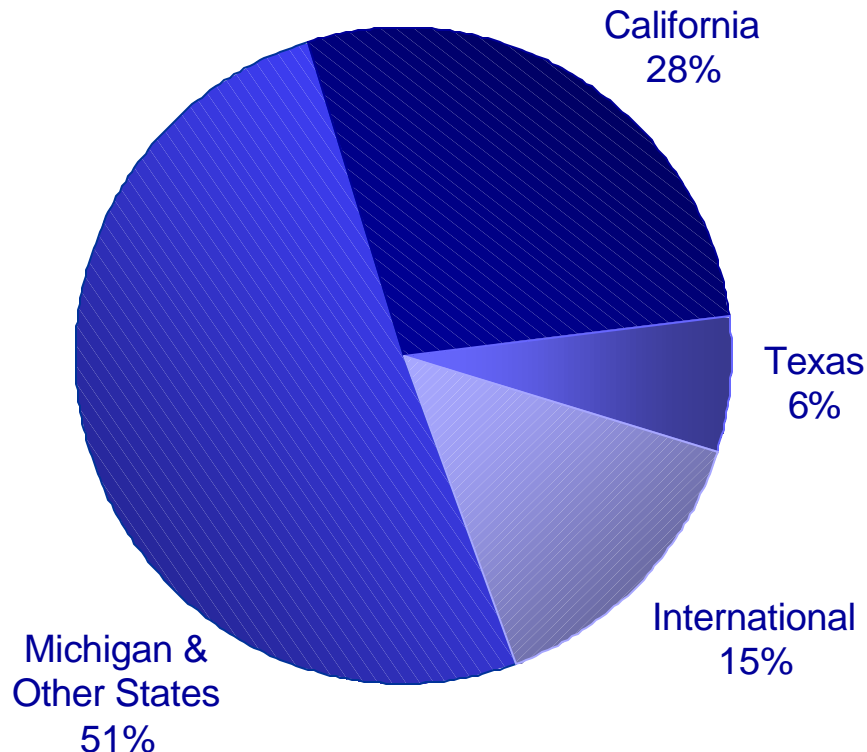
<u>Quarter</u>	<u>Loans Outstanding</u>	<u>% of Total Loans</u>	<u>% of NPAs</u>
1Q03	\$7.5 B	17%	25%
4Q02	\$7.8 B	18%	25%
1Q02	\$8.4 B	20%	37%

- Overall exposure reduced
- Pursuing relationship-focused business
- Leveraging key relationships - significant fee potential

Credit Quality

Non-Performing Assets

NPAs by Geography (\$641 million)



NPAs by Line of Business:

- Middle Market 43%
- Large Corporate 15%
- Global Finance 14%
- Small Business 9%
- Com'l Real Estate 7%

Credit Quality

Non-Performing Loans

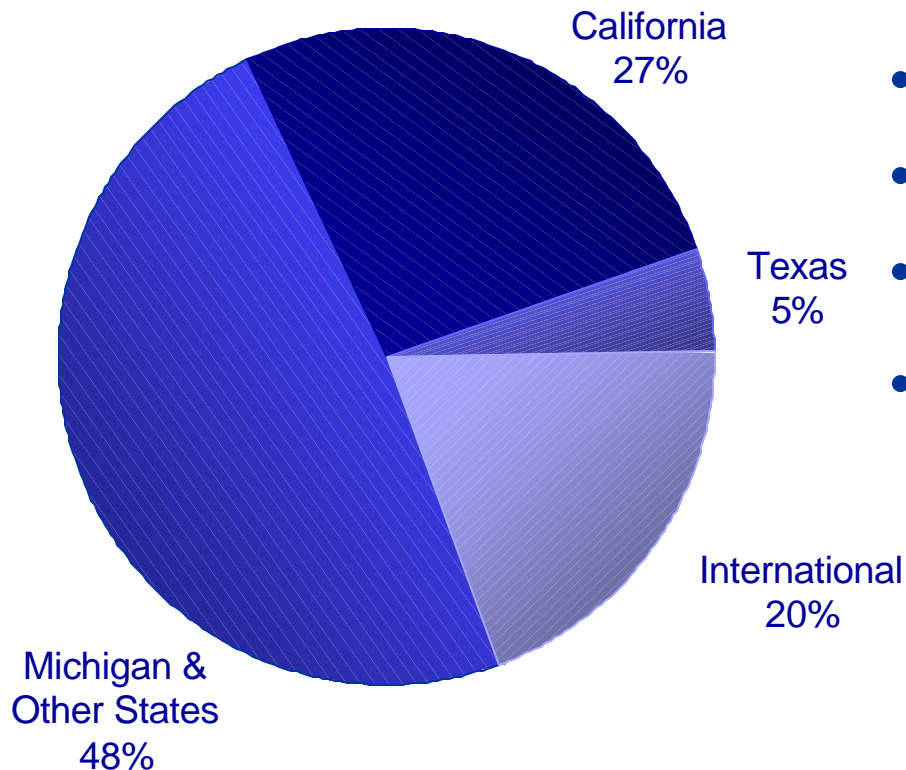
Three Months Ended

	<u>03/31/03</u>	<u>12/31/02</u>	<u>09/30/02</u>	<u>06/30/02</u>	<u>03/31/02</u>
Balance at beginning of period	\$565	\$620	\$623	\$656	\$617
Transfers to nonaccrual	187	185	276	131	141
Non Consumer charge-offs	(98)	(90)	(266)	(85)	(67)
Transfers to accrual status	(9)	(4)	(6)	--	(33)
Sales	(3)	(115)	--	(12)	(7)
Payments / Other	(18)	(31)	(7)	(67)	5
Balance at end of period	\$624	\$565	\$620	\$623	\$656

\$ in millions. Net change for balances <\$2 MM, other than loan charge-offs, included in Payments / Other.

Credit Quality - Net Charge Offs¹³

NCOs by Geography (\$96 million)



NCOs by Line of Business:

- Middle Market 47%
- Large Corporate 23%
- Global Finance 19%
- Small Business 5%
- Tech & Life Sciences 3%

Credit Quality by Industry

Concentration of NPAs:

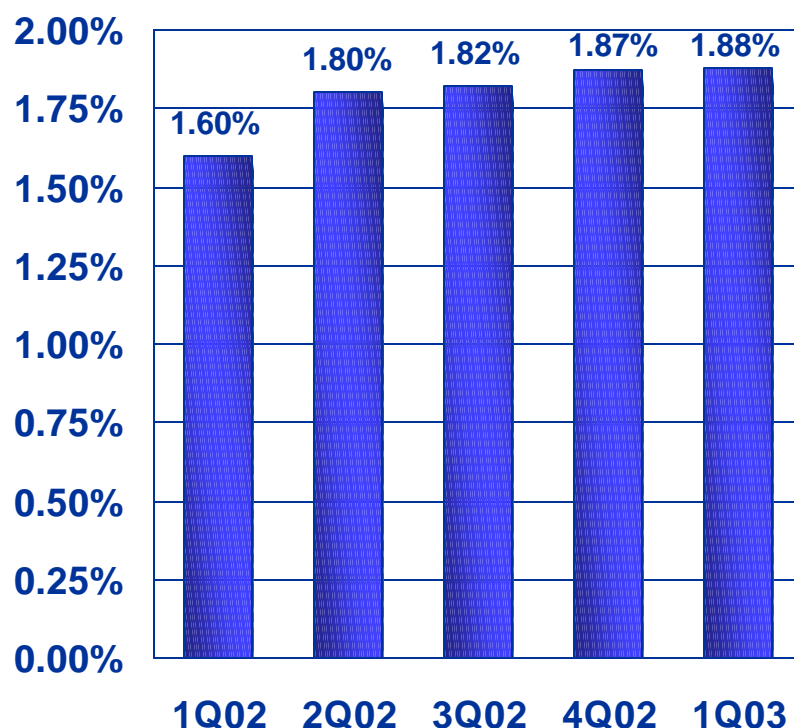
- Manufacturing 19%
- Professional Svcs 11%
- Real Estate 10%
- Transportation 9%
- Automotive 9%

Concentration of NCOs:

- Technology-related 16%
- Manufacturing 16%
- Automotive 14%
- Finance 7%
- Entertainment 7%

Credit Quality - Reserves

Allowance for Loan Losses / Total Loans



Allowance (\$millions)	\$652	\$741	\$758	\$791	\$801
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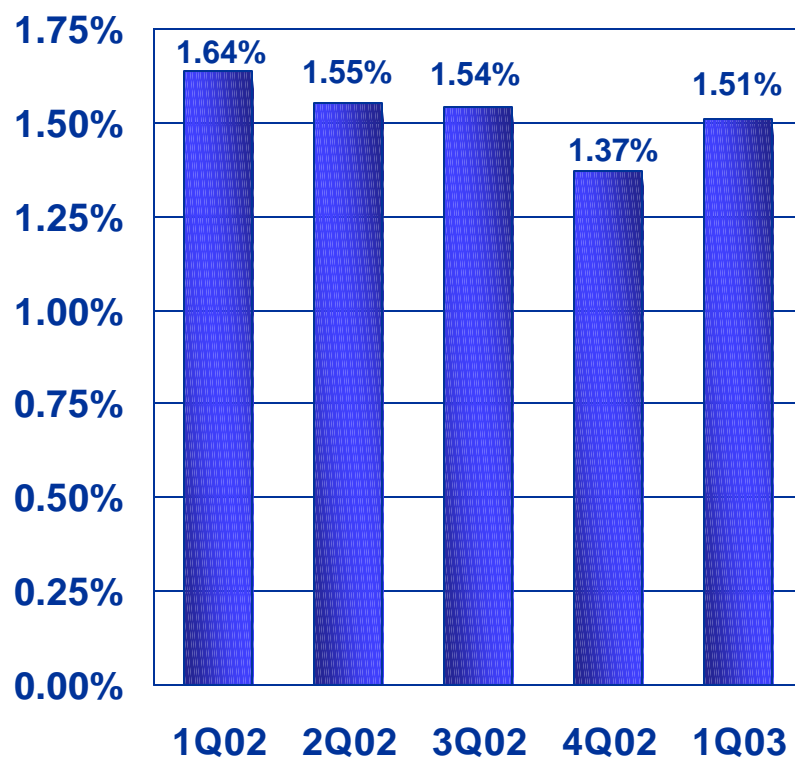
Allowance for Credit Losses on Lending - Related Commitments*

- 1Q03 \$34 MM
- 4Q02 \$35 MM
- 3Q02 \$31 MM
- 2Q02 \$21 MM
- 1Q02 \$18 MM

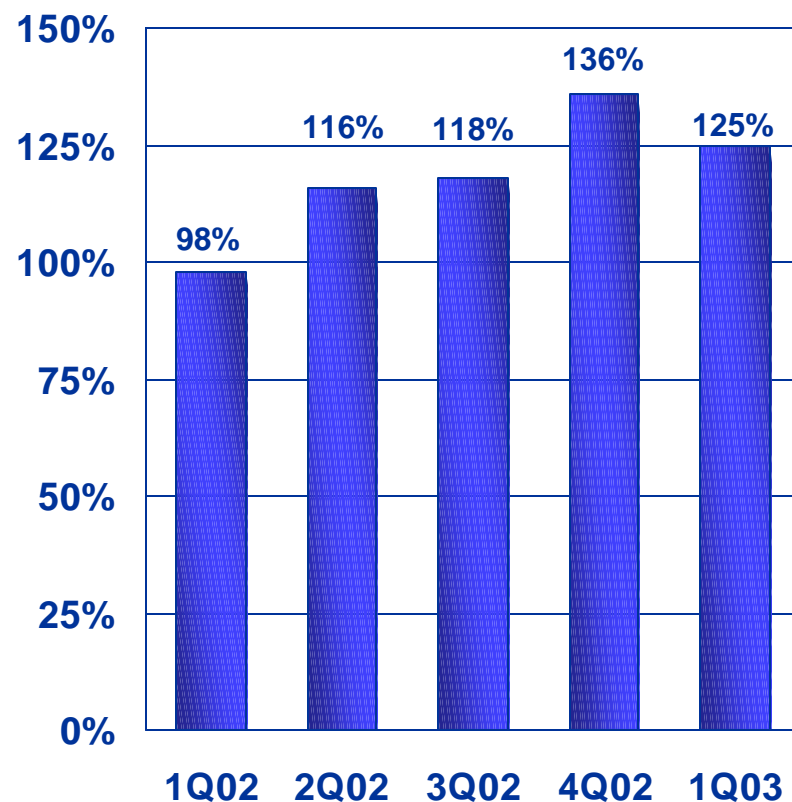
*Included in Accrued Expenses and Other Liabilities on balance sheet.

Credit Trends

**NPAs / Total Loans, ORE &
Non-Accrual Debt Securities**



Allowance / NPAs



Deposit Growth

	<u>1Q03</u>	<u>4Q02</u>	<u>% Chg</u>	<u>1Q02</u>	<u>% Chg</u>
BUSINESS BANK					
Middle Market	\$5.1	\$5.0	3%	\$4.5	13%
Commercial Real Estate	1.0	1.0	0%	0.6	67%
Large Corporate	0.6	0.7	-18%	0.6	0%
National Dealer Services	0.1	0.1	0%	0.1	0%
Global Finance	1.0	0.9	11%	0.8	20%
Leasing	0.0	0.0	0%	0.0	0%
Financial Services Group	8.3	8.6	-4%	5.1	63%
Technology & Life Sciences	2.5	2.2	14%	1.7	53%
SUBTOTAL	\$18.6	\$18.5	1%	\$13.4	39%
INDIVIDUAL & INVESTMENT BANKS					
Small Business	4.6	4.5	2%	4.2	8%
Private Banking	1.8	1.8	0%	1.4	36%
Consumer	13.1	13.0	0%	13.0	1%
SUBTOTAL	\$19.5	\$19.3	1%	\$18.6	5%
Institutional CDs	2.7	2.8	-5%	4.0	-33%
TOTAL	\$40.8	\$40.6	1%	\$36.0	14%

Avg deposits in \$billions; % change based on full dollar value.


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Capital Management

- Estimated capital ratios:
 - Tier 1 common 7.44%
 - Tier 1 8.09%
 - Total risk-based 11.70%
- Common shareholder's equity: \$5.0 billion
- 3.5 Million shares (\$210 million) repurchased in 2002 - no shares repurchased in 1Q 2003

Second Quarter 2003 Outlook¹⁹

- Modest loan growth
- Lower net interest margin
- Credit quality similar to first quarter
- Expense pressures driven by pension costs, the expensing of stock options and our enterprise-wide risk management program

Questions & Answers

Ralph Babb, Chairman, President & CEO

Beth Acton, Executive Vice President & CFO

&

Helen Arsenault, Director of Investor Relations

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