## **COMERICA REPORTS FIRST QUARTER 2004 EARNINGS**

**DETROIT/April 15, 2004** -- Comerica Incorporated (NYSE: CMA) today reported first quarter 2004 earnings of \$162 million, or \$0.92 per diluted share, compared to \$176 million, or \$1.00 per diluted share, for the first quarter 2003.

(dollar amounts in millions)	1 <sup>st</sup> Qtr '04	4 <sup>th</sup> Qtr '03	1 <sup>st</sup> Qtr '03
Diluted EPS	\$0.92	\$0.89	\$1.00
Net Interest Income	\$ 445	\$ 457	\$ 511
Net Interest Margin	3.83%	3.83%	4.30%
Provision for Loan Losses	\$ 65	\$ 77	\$ 106
Noninterest Income	\$ 220	\$ 220	\$ 220
Noninterest Expenses	\$ 369	\$ 379	\$ 367
Net Income	\$ 162	\$ 158	\$ 176
Return on Equity	12.71%	12.33%	14.13%

<sup>&</sup>quot;Continued improvement in credit quality and expense control contributed to higher earnings per share in the first quarter of 2004, compared to the last quarter," said Ralph W. Babb Jr., chairman, president and chief executive officer. "However, in the current economic environment, our commercial customers are still cautious about investing and, thus, loan demand remained soft."

### **Net Interest Income**

Net interest income was \$445 million for the first quarter 2004, compared to \$457 million for the fourth quarter 2003 and \$511 million for the first quarter 2003. Average earning assets of \$46.8 billion for the first quarter 2004 decreased \$700 million from the fourth quarter 2003, or one percent, primarily as a result of declines in average total loans (\$500 million). Average deposits for the first quarter 2004 also declined \$700 million, or two percent, from the fourth quarter 2003. The decline in deposits was due to reduced levels of certificates of deposits to institutional investors and title and escrow deposits resulting from a slowdown in mortgage financing activity.

Net interest income decreased \$12 million, or three percent, from the fourth quarter 2003, primarily as a result of the lower average loans in the first quarter 2004. The net interest margin was stable when compared to the fourth quarter 2003 at 3.83 percent.

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#### **Noninterest Income**

Noninterest income was \$220 million for the first quarter 2004 and the fourth and first quarters of 2003. Net securities gains were \$5 million in the first quarter 2004, compared to \$4 million for the fourth quarter 2003 and \$13 million for the first quarter 2003.

## Noninterest Expenses

Noninterest expenses were \$369 million for the first quarter 2004, compared to \$379 million for the fourth quarter 2003 and \$367 million for the first quarter 2003. Business unit revenue-related incentives, and pension and customer service expenses all contributed to the decline from the fourth quarter 2003, partially offset by increased severance expense.

## **Credit Quality**

(dollar amounts in millions)	1 <sup>st</sup> Qtr '04	4 <sup>th</sup> Qtr '03	1 <sup>st</sup> Qtr '03
Net Charge-offs	\$ 70	\$ 76	\$ 96
Net Charge-offs/Average Total Loans	0.69%	0.75%	0.88%
Provision for Loan Losses	\$ 65	\$ 77	\$ 106
Nonperforming Assets (NPAs)	\$ 522	\$ 538	\$ 641
NPAs/Total Loans, Other Real Estate &			
Nonaccrual Debt Securities	1.30%	1.33%	1.51%
Allowance for Loan Losses	\$ 798	\$ 803	\$ 801
Allowance for Loan Losses/Total Loans	1.99%	1.99%	1.88%
Allowance for Credit Losses on			
Lending-related Commitments*	\$ 32	\$ 33	\$ 34

<sup>\*</sup> Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.

During the quarter, \$92 million of loans greater than \$2 million were transferred to nonaccrual status, a decrease of \$22 million from the fourth quarter of 2003. Nonperforming assets were \$522 million at March 31, 2004, a decrease of \$16 million from December 31, 2003.

#### **Balance Sheet and Capital Management**

Total assets and common shareholders' equity were \$54.5 billion and \$5.1 billion, respectively, at March 31, 2004, compared to \$52.6 billion and \$5.1 billion, respectively, at December 31, 2003. There were approximately 173 million shares outstanding at March 31, 2004, compared to approximately 175 million shares outstanding at December 31, 2003. In the first quarter of 2004, approximately 2.4 million shares were repurchased in the open market for \$133 million. Comerica's first quarter 2004 estimated tier 1 common, tier 1 and total risk-based capital ratios were 7.98 percent, 8.65 percent and 12.60 percent, respectively.

### **Conference Call and Webcast**

Comerica will host a conference call to review first quarter 2004 financial results at 8 a.m. ET Thursday, April 15, 2004. Interested parties may access the conference call by calling (706) 679-5261 (event ID No. 6214515). The call and supplemental financial information can be accessed via a Webcast at www.comerica.com. A replay of the conference call will be available approximately two hours following the call through Wednesday, July 14, 2004. The conference call replay can be accessed by calling (800) 642-1687 or (706) 645-9291 (event ID No. 6214515). A replay of the Webcast can also be accessed at www.comerica.com.

#### **COMERICA REPORTS FIRST QUARTER 2004 EARNINGS - 3**

Comerica Incorporated is a financial services company headquartered in Detroit, strategically aligned into three major lines of business: the Business Bank, Small Business and Personal Financial Services, and Wealth and Institutional Management. Comerica focuses on relationships and helping businesses and people to be successful. To receive e-mail alerts of breaking Comerica news, go to <a href="https://www.comerica.com/newsalerts">www.comerica.com/newsalerts</a>.

## Forward-looking Statement

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "expect," "believe," "intend," "estimate," "project," "may" and similar expressions are intended to identify forward-looking statements. These forwardlooking statements are predicated on management's beliefs and assumptions based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, and forecasts of Comerica's revenue. earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Company's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in the pace of an economic recovery, implementation of Comerica's strategies and business models, management's ability to maintain and expand customer relationships, changes in the accounting treatment of any particular item, the impact of regulatory examinations, changes in the businesses or industries in which Comerica has a concentration of loans, the anticipated performance of any new banking branches, the entry of new competitors in Comerica's markets, changes in the level of fee income, and changes in general economic conditions and related credit and market conditions. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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			Thr	ee Months E	nded	
•		March 31,	De	ecember 31,		March 31,
(in millions, except per share data)		2004		2003		2003
PER SHARE AND COMMON STOCK DATA						
Diluted net income	\$	0.92	\$	0.89	\$	1.00
Cash dividends declared		0.52		0.50		0.50
Common shareholders' equity (at period end)		29.41		29.20		28.56
Average diluted shares (in thousands)		175,987		176,559		175,643
KEY RATIOS						
Return on average common shareholders' equity		12.71 %		12.33 %		14.13 %
Return on average assets		1.28		1.22		1.33
Average common shareholders' equity as a percentage of average assets		10.04		9.92		9.44
Tier 1 common capital ratio *		7.98		8.04		7.47
Tier 1 risk-based capital ratio *		8.65		8.72		8.12
Total risk-based capital ratio *		12.60		12.71		11.73
Leverage ratio *		10.20		10.13		9.46
AVERAGE BALANCES						
Commercial loans	\$	23,087	\$	23,556	\$	26,313
Real estate construction loans		3,354		3,500		3,558
Commercial mortgage loans		7,964		7,727		7,254
Residential mortgage loans		874		867		809
Consumer loans		1,607		1,538		1,534
Lease financing		1,291		1,290		1,290
International loans		2,250		2,406		2,760
Total loans	\$	40,427	\$	40,884	\$	43,518
Earning assets	*	46,822	7	47,481	7	48,278
Total assets		50,738		51,385		52,646
Interest-bearing deposits		26,620		27,131		27,550
Total interest-bearing liabilities		31,726		32,237		33,604
Noninterest-bearing deposits		12,985		13,198		13,288
Common shareholders' equity		5,096		5,100		4,971
NET INTEREST INCOME		3,000		3,100		1,571
Net interest income (fully taxable equivalent basis)	\$	446	\$	458	\$	512
Fully taxable equivalent adjustment	٧	1	Y	1	¥	1
Net interest margin		3.83 %		3.83 %		4.30 %
CREDIT QUALITY						
Nonaccrual loans	\$	489	\$	507	\$	624
Other real estate		32		30		13
Nonaccrual debt securities		1		1		4
Total nonperforming assets		522		538		641
Loans past due 90 days or more and still accruing		35		32		50
Gross charge-offs		84		97		100
Recoveries		14		21		4
Net charge-offs		70		76		96
Allowance for loan losses as a percentage of total loans		1.99 %		1.99 %		1.88 %
Net loans charged off as a percentage of average total loans		0.69		0.75		0.88
Nonperforming assets as a percentage of total loans, other real estate		0.09		0.75		0.00
and nonaccrual debt securities		1.30		1.33		1.51
Allowance for loan losses as a percentage of total nonperforming asset	s	153		149		125
ADDITIONAL DATA		233				123
Goodwill	\$	247	\$	247	\$	247
Core deposit intangible	~	1	~	1	٧	2
Other intangibles		1		1		1
Loan servicing rights		18		17		12
Deferred mutual fund distribution costs		11		12		17
Amortization of intangibles		-		1		_
AMOTETZACTOR OF THEATHYDIES				1		

 $<sup>\</sup>star$  March 31, 2004 ratios are estimated

## CONSOLIDATED BALANCE SHEETS

(in millions, except share data)	M	Iarch 31, 2004	December 2003	31,	N	March 31, 2003
		2004	2003			2003
ASSETS Cash and due from banks	\$	1.661	\$ 1.:	27	<b>C</b>	2.264
	•	,	,	527	Þ	2,264
Short-term investments		5,734	,	)13		4,183
Investment securities available-for-sale		4,639	4,	189		4,291
Commercial loans		22,869	22,	974		25,213
Real estate construction loans		3,243		397		3,609
Commercial mortgage loans		8,029	7,	378		7,406
Residential mortgage loans		867	;	375		826
Consumer loans		1,601	1,:	568		1,532
Lease financing		1,268		301		1,273
International loans		2,135	2,	309		2,710
Total loans		40,012	40,.			42,569
Less allowance for loan losses		(798)		303)		(801)
Net loans		39,214	39,	199		41,768
Premises and equipment		378		374		369
Customers' liability on acceptances outstanding		27		27		28
Accrued income and other assets		2,815	2,	563		2,902
Total assets	\$	54,468	\$ 52,	592	\$	55,805
LIABILITIES AND SHAREHOLDERS' EQUITY						
Noninterest-bearing deposits	\$	17,208	\$ 14,	104	\$	17,333
Interest-bearing deposits		26,315	27,	359		27,040
Total deposits		43,523	41,	163		44,373
Short-term borrowings		251		262		545
Acceptances outstanding		27		27		28
Accrued expenses and other liabilities		977	9	929		788
Medium- and long-term debt		4,597	4,3	301		5,068
Total liabilities		49,375	47,	182		50,802
Common stock - \$5 par value:						
Authorized - 325,000,000 shares						
Issued - 178,735,252 shares at 3/31/04, 12/31/03 and 3/31/03		894	:	394		894
Capital surplus		395		384		365
Accumulated other comprehensive income		92		74		192
Retained earnings		4,030	3,9	973		3,761
Less cost of common stock in treasury - 5,576,560 shares at 3/31/04, 3,735,163						
shares at 12/31/03, and 3,576,115 shares at 3/31/03		(318)	(	215)		(209)
Total shareholders' equity		5,093		110		5,003
Total liabilities and shareholders' equity	\$	54,468	\$ 52,	592	\$	55,805

## CONSOLIDATED STATEMENTS OF INCOME

	Th	ree Mo		Ended
(in millions, except per share data)	2	2004		2003
INTEREST INCOME				
Interest and fees on loans	\$	496	\$	593
Interest on investment securities	Ψ	40	Ψ	47
Interest on short-term investments		7		6
Total interest income		543		646
INTEREST EXPENSE				
Interest on deposits		73		104
Interest on short-term borrowings		1		3
Interest on medium- and long-term debt		24		28
Total interest expense		98		135
Net interest income		445		511
Provision for loan losses		65		106
Net interest income after provision for loan losses		380		405
NONINTEREST INCOME				
Service charges on deposit accounts		62		61
Fiduciary income		44		41
Commercial lending fees		14		15
Letter of credit fees		15		16
Foreign exchange income		9		10
Brokerage fees		10		8
Investment advisory revenue, net		9		7
Bank-owned life insurance		9		9
Equity in earnings of unconsolidated subsidiaries		3		2
Warrant income		1		-
Net securities gains/(losses)		5		13
Other noninterest income		39		38
Total noninterest income		220		220
NONINTEREST EXPENSES				
Salaries and employee benefits		226		222
Net occupancy expense		30		32
Equipment expense		15		16
Outside processing fee expense		17		17
Software expense		11		9
Customer services		2		7
Other noninterest expenses		68		64
Total noninterest expenses		369		367
Income before income taxes		231		258
Provision for income taxes		69		82
NET INCOME	\$	162	\$	176
Net income applicable to common stock	\$	162	\$	176
Basic net income per common share	\$	0.93	\$	1.01
Diluted net income per common share		0.92		1.00
Cash dividends declared on common stock		90		87
Dividends per common share		0.52		0.50

## CONSOLIDATED QUARTERLY STATEMENTS OF INCOME

Comerica Incorporated and Subsidiaries

		First		Fourth Ouarter		Third Ouarter		Second Quarter		First	For		Quarter 2004			To: ter 2003	
(in millions, except per share data)	-	uarter 2004	-	uarter 2003	_	uarter 2003	-	iarter 2003	-	uarter 2003		rtn Qua nount	rter 2003 Percent	Amount			
INTEREST INCOME				-000									10100110			1010011	
Interest and fees on loans	\$	496	\$	511	\$	530	\$	577	\$	593	\$	(15)	(2.8) %	¢	(97)	(16.3) %	
Interest and rees on loans Interest on investment securities	Ф	490	Ф	41	Ф	37	Ф	40	Ф	393 47	Ф	(13)	(5.4)	Ф	(7)	(14.8)	
Interest on short-term investments		7		8		12		10		6		(1)	(2.2)		1	18.5	
Total interest income		543		560		579		627		646		(17)	(3.0)		(103)	(15.9)	
INTEREST EXPENSE																	
Interest on deposits		73		77		86		103		104		(4)	(5.8)		(31)	(29.6)	
Interest on short-term borrowings		1		1		1		2		3		-	(17.2)		(2)	(78.5)	
Interest on medium- and long-term debt		24		25		27		29		28		(1)	0.1		(4)	(12.5)	
Total interest expense		98		103		114		134		135		(5)	(4.5)		(37)	(27.2)	
Net interest income		445		457		465		493		511		(12)	(2.7)		(66)	(12.9)	
Provision for loan losses		65		77		83		111		106		(12)	(15.6)		(41)	(38.7)	
Net interest income after provision																	
for loan losses		380		380		382		382		405		-	(0.1)		(25)	(6.1)	
NONINTEREST INCOME																	
Service charges on deposit accounts		62		59		60		58		61		3	5.0		1	2.7	
Fiduciary income		44		44		42		42		41		-	0.9		3	6.4	
Commercial lending fees		14		17		16		15		15		(3)	(20.2)		(1)	(12.5)	
Letter of credit fees		15		16		17		16		16		(1)	(7.1)		(1)	(4.2)	
Foreign exchange income		9		6		10		9		10		3	40.3		(1)	(12.8)	
Brokerage fees		10		10		8		8		8		-	3.1		2	26.9	
Investment advisory revenue, net		9		8		8		7		7		1	6.0		2	33.5	
Bank-owned life insurance		9		9		12		12		9		-	(0.8)		-	(0.3)	
Equity in earnings of unconsolidated subsidiaries		3		1		2		1		2		2	235.1		1	81.6	
Warrant income		1		3		1		-		-		(2)	(64.7)		1	N/M	
Net securities gains		5		4		4		29		13		1	30.5		(8)	(60.2)	
Other noninterest income		39 220		220		221		29 226		38 220		(4)	(9.4)		1	2.6	
Total noninterest income		220		220		221		226		220		-	(0.1)		-	-	
NONINTEREST EXPENSES Salaries and employee benefits		226		227		229		219		222		(1)	(0.6)		4	1.6	
Net occupancy expense		30		32		34		30		32		(2)	(5.2)		(2)	(4.5)	
Equipment expense		15		15		16		14		16		(2)	4.2		(1)	(3.3)	
Outside processing fee expense		17		18		18		18		17		(1)	(7.5)		(1)	(4.2)	
Software expense		11		9		10		9		9		2	8.1		2	17.0	
Customer services		2		7		6		5		7		(5)	(67.9)		(5)	(67.3)	
Other noninterest expenses		68		71		64		65		64		(3)	(4.5)		4	6.4	
Total noninterest expenses		369		379		377		360		367		(10)	(2.9)		2	0.5	
Income before income taxes		231		221		226		248		258		10	4.8		(27)	(10.2)	
Provision for income taxes		69		63		69		78		82		6	9.1		(13)	(15.5)	
NET INCOME	\$	162	\$	158	\$	157	\$	170	\$	176	\$	4		\$	(14)	(7.8) %	
Net income applicable to common stock	\$	162	\$	158	\$	157	\$	170	\$	176	\$	4		\$	(14)	(7.8) %	
Basic net income per common share	\$	0.93	\$	0.90	\$	0.90	\$	0.98	\$	1.01	\$	0.03	3.3 %	\$	(0.08)	(7.9) %	
Diluted net income per common share		0.92		0.89		0.89		0.97		1.00		0.03	3.4		(0.08)	(8.0)	
Cash dividends declared on common stock		90		88		88		87		87		2	2.6		3	3.2	
Dividends per common share		0.52		0.50		0.50		0.50		0.50		0.02	4.0		0.02	4.0	

N/M - Not meaningful

## ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES

	2004		2003									
(in millions)	1st Qtr	4t	h Qtr	31	rd Qtr	2	2nd Qtr	1	lst Qtr			
Balance at beginning of period	\$ 803	\$	802	\$	802		\$ 801	\$	791			
Loans charged-off:												
Commercial	65		75		71		87		72			
Real estate construction:												
Real estate construction business line	-		1		-		-		-			
Other	-		-		-		-		1			
Total real estate construction	-		1		-		-		1			
Commercial mortgage:												
Commercial real estate business line	-		-		-		4		-			
Other	6		6		4		3		5			
Total commercial mortgage	6		6		4		7		5			
Consumer	2		2		2		2		2			
Lease financing	8		-		-		4		-			
International	3		13		17		17		20			
Total loans charged-off	84		97		94		117		100			
Recoveries on loans previously charged-off:												
Commercial	10		16		5		6		2			
Real estate construction	-		-		-		-		-			
Commercial mortgage	-		-		1		-		-			
Consumer	-		-		1		-		1			
Lease financing	1		-		-		-		-			
International	3		5		4		1		1			
Total recoveries	14		21		11		7		4			
Net loans charged-off	70		76		83		110		96			
Provision for loan losses	65		77		83		111		106			
Balance at end of period	\$ 798	\$	803	\$	802	(	\$ 802	Ş	801	_		
Allowance for loan losses as a percentage of total loans	1.99	%	1.99	%	1.97	%	1.89	%	1.88	9		
Net loans charged-off as a percentage of average total loans	0.69		0.75		0.79		1.02		0.88			
Allowance for credit losses on lending-related commitments*	\$ 32	\$	33	\$	29		\$ 33	9	34			

<sup>\*</sup> Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.

	_ 2	004				200	3				
(in millions)	1s	t Qtr	4	4th Qtr	3	3rd Qtr	2nd Qtr			1st Qtr	
SUMMARY OF NONPERFORMING ASSETS AND	PAST I	UE LOAN	S								
Nonaccrual loans:											
Commercial	\$	286	\$	300	\$	388	\$	346	\$	400	
Real estate construction:	*		•		•		•		,		
Real estate construction business line		19		21		28		37		38	
Other		5		3		4		3		1	
Total real estate construction		24		24		32		40		39	
Commercial mortgage:											
Commercial real estate business line		3		3		3		3		8	
Other		90		84		65		52		49	
Total commercial mortgage		93		87		68		55		57	
Residential mortgage		3		1		-		-		-	
Consumer		2		3		3		2		2	
Lease financing		13		24		25		26		35	
International		68		68		82		90		91	
Total nonaccrual loans		489		507		598		559		624	
Reduced-rate loans		-		-		-		-		-	
Total nonperforming loans		489		507		598		559		624	
Other real estate		32		30		25		18		13	
Nonaccrual debt securities		1		1		4		4		4	
Total nonperforming assets	\$	522	\$	538	\$	627	\$	581	\$	641	
Nonperforming loans as a percentage of total loans		1.22 %		1.26 %		1.47 %		1.32 %		1.47 %	
Nonperforming assets as a percentage of total loans,											
other real estate and nonaccrual debt securities		1.30		1.33		1.54		1.37		1.51	
Allowance for loan losses as a percentage											
of total nonperforming assets		153		149		128		138		125	
Loans past due 90 days or more and still accruing	\$	35	\$	32	\$	56	\$	42	\$	50	
ANALYSIS OF NONACCRUAL LOANS											
Nonaccrual loans at beginning of period	\$	507	\$	598	\$	559	\$	624	\$	565	
Loans transferred to nonaccrual (1)		92		114		211		148		187	
Nonaccrual business loan gross charge-offs (2)		(81)		(94)		(92)		(115)		(98)	
Loans transferred to accrual status (1)		-		-		-		(6)		(9)	
Nonaccrual business loans sold (3)		(14)		(48)		(37)		(56)		(3)	
Payments/Other (4)		(15)		(63)		(43)		(36)		(18)	
Nonaccrual loans at end of period	\$	489	\$	507	\$	598	\$	559	\$	624	
(1) Based on an analysis of nonaccrual loans with book ba (2) Analysis of gross loan charge-offs:	alances	greater than	\$2 mi	llion.							
Nonaccrual business loans	\$	81	\$	94	\$	92	\$	115	\$	98	
Performing watch list loans sold		1		1		-		-		-	
Consumer loans		2		2		2		2		2	
	\$	84	\$	97	\$	94	\$	117	\$	100	
Total gross loan charge-offs									_		
Total gross loan charge-offs (3) Analysis of loans sold:	4										
(3) Analysis of loans sold:		14	\$	48	¢	37	\$	56	\$	3	
	\$	14 18	\$	48 15	\$	37	\$	56	\$	3	

<sup>(4)</sup> Net change related to nonaccrual loans with balances less than \$2 million, other than business loan gross charge-offs and nonaccrual loans sold, are included in Payments/Other.

## ANALYSIS OF NET INTEREST INCOME (FTE)

				Thre	ee Months l	Ended			
	N	Iarch 31, 20	004	Dec	ember 31,	2003	N	1arch 31, 20	003
	Average		Average	Average		Average	Average		Average
(dollar amounts in millions)	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
Commercial loans	\$ 23,087	\$ 233	4.06 %	\$ 23,556	\$ 242	4.08 %	\$ 26,313	\$ 273	4.20 %
Real estate construction loans	3,354	42	5.01	3,500	44	5.00	3,558	45	5.14
Commercial mortgage loans	7,964	100	5.03	7,727	100	5.11	7,254	101	5.65
Residential mortgage loans	874	13	6.07	867	13	6.16	809	14	6.84
Consumer loans	1,607	20	4.95	1,538	17	4.48	1,534	22	5.90
Lease financing	1,291	14	4.40	1,290	15	4.58	1,290	17	5.12
International loans	2,250	23	4.11	2,406	26	4.36	2,760	30	4.41
Business loan swap income	-	52	-	-	54	-	-	92	-
Total loans	40,427	497	4.94	40,884	511	4.97	43,518	594	5.53
Investment securities available-for-sale (1)	4,551	40	3.48	4,792	42	3.47	3,972	47	4.74
Short-term investments	1,844	7	1.66	1,805	8	1.72	788	6	3.31
Total earning assets	46,822	544	4.67	47,481	561	4.69	48,278	647	5.43
Cash and due from banks	1,664			1,703			1,799		
Allowance for loan losses	(831)			(832)			(826)		
Accrued income and other assets	3,083			3,033			3,395		
Total assets	\$ 50,738	-		\$ 51,385	- -		\$ 52,646	- -	
Money market and NOW deposits	\$ 17,908	42	0.95	\$ 17.991	44	0.98	\$ 16.452	55	1.35
Savings deposits	1,607	2	0.39	1,592	2	0.42	1,549	2	0.61
Certificates of deposit	6,515	26	1.58	6,991	28	1.58	8,862	41	1.87
Foreign office time deposits	590	3	2.41	557	4	2.62	687	6	3.40
Total interest-bearing deposits	26,620	73	1.10	27,131	78	1.13	27,550	104	1.53
Short-term borrowings	311	1	0.89	334	1	0.98	976	3	1.33
Medium- and long-term debt	4,795	24	2.06	4,772	24	2.04	5,078	28	2.23
Total interest-bearing sources	31,726	98	1.25	32,237	103	1.27	33,604	135	1.63
Noninterest-bearing deposits	12,985			13,198			13,288		
Accrued expenses and other liabilities	931			850			783		
Common shareholders' equity	5,096			5,100			4,971		
Total liabilities and shareholders' equity	\$ 50,738	-		\$ 51,385	_		\$ 52,646	=	
Net interest income/rate spread (FTE)	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>\$</b> 446	3.42	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>\$</b> 458	3.42	, , ,	\$ 512	3.80
FTE adjustment		\$ 1			\$ 1			\$ 1	
Impact of net noninterest-bearing									
sources of funds			0.41			0.41			0.50
Net interest margin (as a percentage									
of average earning assets) (FTE)			3.83 %			3.83 %			4.30 %

<sup>(1)</sup> The average rate for investment securities available-for-sale was computed using average historical cost.

(in millions, except per share data)		March 31, 2004	De	ecember 31, 2003	Sej	ptember 30, 2003		June 30, 2003		March 31, 2003
Commercial loans:	<u> </u>									
Floor plan	\$	2,797	\$	2,731	\$	2,053	\$	2,752	\$	2,715
Other	•	20,072	,	20,243	•	21,333	•	22,321	*	22,498
Total commercial loans		22,869		22,974		23,386		25,073		25,213
Real estate construction loans:		,		,		,		,		,
Real estate construction business line		2,628		2,754		2,866		2,959		3,016
Other		615		643		630		619		593
Total real estate construction loans		3,243		3,397		3,496		3,578		3,609
Commercial mortgage loans:										
Commercial real estate business line		1,718		1,655		1,574		1,687		1,682
Other		6,311		6,223		6,057		5,920		5,724
Total commercial mortgage loans		8,029		7,878		7,631		7,607		7,406
Residential mortgage loans		867		875		844		828		826
Consumer loans:										
Home equity		1,193		1,176		1,110		1,127		1,121
Other consumer		408		392		401		369		411
Total consumer loans		1,601		1,568		1,511		1,496		1,532
Lease financing		1,268		1,301		1,289		1,275		1,273
International loans		2,135		2,309		2,478		2,607		2,710
Total loans	\$	40,012	\$	40,302	\$	40,635	\$	42,464	\$	42,569
Goodwill	\$	247	\$	247	\$	247	\$	247	\$	247
Core deposit intangible		1		1		2		2		2
Other intangible assets		1		1		1		1		1
Loan servicing rights		18		17		16		14		12
Deferred mutual fund distribution costs		11		12		14		15		17
Amortization of intangibles (quarterly)		-		1		-		-		-
Tier 1 common capital ratio*		7.98 %	6	8.04 %		7.92 %		7.61 %	)	7.47 %
Tier 1 risk-based capital ratio*		8.65		8.72		8.58		8.26		8.12
Total risk-based capital ratio *		12.60		12.71		12.64		12.30		11.73
Leverage ratio*		10.20		10.13		9.54		9.38		9.46
Book value per share	\$	29.41	\$	29.20	\$	29.05	\$	29.02	\$	28.56
Market value per share for the quarter:										
High	\$	59.23	\$	56.34	\$	49.75	\$	53.58	\$	46.74
Low		52.30		46.38		45.28		37.79		37.10
Close		54.32		56.06		46.60		46.50		37.88
Quarterly ratios:										
Return on average common shareholders' equity		12.71 %	6	12.33 %		12.55 %		13.51 %	)	14.13 %
Return on average assets		1.28		1.22		1.16		1.27		1.33
Efficiency ratio		55.84		56.34		55.28		52.02		51.10
Number of banking offices		362		360		358		357		352

<sup>\*</sup> March 31, 2004 ratios are estimated

## PARENT COMPANY ONLY BALANCE SHEETS

Comerica Incorporated

(in millions, except share data)	arch 31, 2004	December 31, 2003	rch 31, 2003
ASSETS			
Cash and due from banks	\$ -	\$ -	\$ 17
Short-term investments with subsidiary bank	227	296	60
Investment in subsidiaries, principally banks	5,643	5,599	5,502
Premises and equipment	3	3	3
Other assets	309	262	284
Total assets	\$ 6,182	\$ 6,160	\$ 5,866
LIABILITIES AND SHAREHOLDERS' EQUITY			
Commercial paper	\$ -	\$ -	\$ 100
Long-term debt	839	826	176
Subordinated debt issued to and advances from subsidiaries	-	-	353
Other liabilities	250	224	234
Total liabilities	1,089	1,050	863
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 178,735,252 shares at 3/31/04, 12/31/03 and 3/31/03	894	894	894
Capital surplus	395	384	365
Accumulated other comprehensive income	92	74	192
Retained earnings	4,030	3,973	3,761
Less cost of common stock in treasury - 5,576,560 shares at 3/31/04,			
3,735,163 shares at 12/31/03 and 3,576,115 shares at 3/31/03	 (318)	(215)	 (209)
Total shareholders' equity	 5,093	5,110	5,003
Total liabilities and shareholders' equity	\$ 6,182	\$ 6,160	\$ 5,866

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(in millions, except share data)	(	Common Stock		Capital Surplus		Other omprehensive Income		Retained Earnings		Treasury Stock	Total Shareholder Equity	·s'
BALANCE AT JANUARY 1, 2003	S	894	\$	363	\$		\$	3,684	\$	(231)		7
Net income	ψ	- 0,74	Ψ	303	Ψ	231	Ψ	176	Ψ	(231)	17	
Other comprehensive income, net of tax		_		_		(45)		-		_	(4	-
Total comprehensive income		_		_		(43)		_		_	13	
Cash dividends declared on common stock (\$0.50 per share) Net issuance of common stock under		-		-		-		(87)		-		37)
employee stock plans		-		(5)	)	-		(12)		22		5
Recognition of stock-based				( )				,				
compensation expense		-		7		-		-		_		7
BALANCE AT MARCH 31, 2003	\$	894	\$	365	\$	192	\$	3,761	\$	(209)	\$ 5,00	3
BALANCE AT JANUARY 1, 2004	\$	894	\$	384	\$	74	\$	3,973	\$	(215)	\$ 5,11	0
Net income		-		-		-		162		-	16	
Other comprehensive income(loss), net of tax		-		-		18		-		-	1	8
Total comprehensive income		-		-		-		-		-	18	0
Cash dividends declared on common stock (\$0.52 per share)		-		-		_		(90)		-	(9	0)
Purchase of 2,376,593 shares of common stock		-		-		_				(133)	(13:	3)
Net issuance of common stock under										, ,	`	
employee stock plans		-		5		_		(15)		30	2	0.9
Recognition of stock-based								` '				
compensation expense		-		6		_		-		_		6
BALÂNCE AT MARCH 31, 2004	\$	894	\$	395	\$	92	\$	4,030	\$	(318)	\$ 5,09	3