

### CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment
During the Month of December and Cumulative for 12 Months 2005,
and Indicators of North American Dealer Inventory Levels for Selected Agricultural
Equipment at the End of November 2005
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

3		TH AMERICAN RETAIL ACTIVITY				
CATEGORY	Total North American INDUSTRY	CNH RELATIVE PERFORMANCE (All Brands)				
RETAIL UNIT SALES: MONTH of DECEMBER 2005						
Agricultural Tractors:						
under 40 horsepower (2WD)	+5.2%	down low double digits				
40 to 100 horsepower (2WD)	(4.6)%	down moderate double digits				
over 100 horsepower (2WD)	+10.7%	up low double digits, moderately better than the industry				
4 wheel drive tractors	(25.0)%	down high double digits, significantly more than the industry				
Sub total tractors over 40 hp	(2.3)%	down low double digits				
Total Ag tractors	+1.1%	down low double digits				
Combines	+23.3%	up high double digits, significantly more than the industry				
Loader/backhoes	down low double digits	down low double digits, equal to the industry				
Skid Steer Loaders	down low double digits	down moderate double digits, moderately more than the industry				
Total Heavy  Construction Equipment	down mid single digits	down low double digits				
RETAIL UNIT SALES: 12 MONTHS, 2005						
Agricultural Tractors:						
under 40 horsepower (2WD)	(4.0)%	down low double digits				
40 to 100 horsepower (2WD)	+6.4%	down low double digits				
over 100 horsepower (2WD)	+1.4%	up low single digits, equal to the industry				
4 wheel drive tractors	(0.3)%	down low single digits, in line with the industry				
Sub total tractors over 40 hp	+5.0%	down mid single digits				
Total Ag tractors	(0.1)%	down high single digits				
Combines	+0.6%	up low single digits, equal to the industry				
Loader/backhoes	up mid single digits	up mid single digits, equal to the industry				
Skid Steer Loaders	up mid single digits up low single digits	down high single digits				
	up tow strigte digits	down mgn singre digits				
Total Heavy  Construction Equipment	up low double digits	up low double digits, in line with the industry				
DEALER INVENTORIES:						
END OF NOVEMBER 2005						
Agricultural Tractors:						
under 40 horsepower (2WD)	5.3 months supply	1 month more than the industry				
40 to 100 horsepower (2WD)	4.8 months supply	½ month more than the industry				
over 100 horsepower (2WD)  4 wheel drive tractors	4.5 months supply  3.2 months supply	in line with the industry  ½ month less than the industry				
		·				
Total tractors	5.0 months supply	½ month more than the industry				
Combines	2.5 morths sumals	> 1 month more than the industry				
Combines	2.5 months supply	> 1 month more than the industry				

Dated: January 13, 2005



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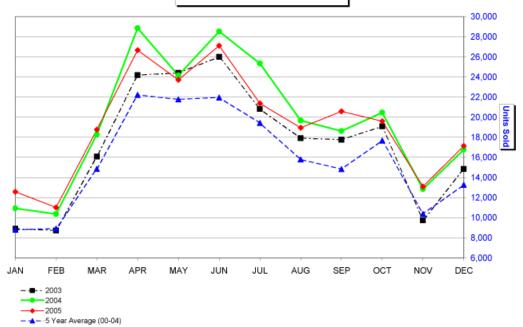
# December 2005 Flash Report U.S. Unit Retail Sales

(Report released 1/12/2006)

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Equipment	December 2005	December 2004	% Chg.	Y-T-D 2005	Y-T-D 2004	% Chg.	November 2005 U.S. Field Inventory
Farm Wheel Tractors - 2 Wheel Drive							
Under 40 HP	7,820	7,523	3.9	127,240	133,965	-5.0	56,249
40 & Under 100 HP	6,251	6,538	-4.4	75,781	71,027	6.7	30,345
100 HP & Over	2,002	1,801	11.2	19,831	19,838	0.0	7,302
Total - 2 Wheel Drive	16,073	15,862	1.3	222,852	224,830	-0.9	93,896
Total - 4 Wheel Drive	262	359	-27.0	3,655	3,593	1.7	941
Total Farm Wheel Tractors	16,335	16,221	0.7	226,507	228,423	-0.8	94,837
Combines (Self-Propelled)	811	614	32.1	6,713	6,666	0.7	1,334

## U.S. Unit Retail Sales 2-4 WD Tractors & Combines



111 East Wisconsin Avenue Milwaukee, WI 53202-4806 414-298-4146 414 272-2464/FAX Web Site: www.aem.org E-mail: dcarson@aem.org These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

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# **Canadian Ag Flash Reports**

#### **December 2005 Flash Report Canada Unit Retail Sales**

(Report released 1/12/2006)

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the Provinces of Canada.

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	December		December YTD			November		
Equipment	2005	2004	% Chg.	2005	2004	% Chg.	2005 Canadian (Field) Inventory	2004 Canadian (Field) Inventory
Farm Wheel Tractors - 2 Wheel Drive								
Under 40 HP	577	456	26.5	8,138	7,063	15.2	3,718	3,056
40 & Under 100 HP	568	613	-7.3	6,766	6,538	3.5	2,612	2,513
100 HP & Over	325	302	7.6	3,797	3,459	9.8	1,445	1,538
Total - 2 Wheel Drive	1,470	1,371	7.2	18,701	17,060	9.6	7,775	7,107
Total - 4 Wheel Drive	71	85	-16.5	641	716	-10.5	216	204
Total Farm Wheel Tractors	1,541	1,456	5.8	19,342	17,776	8.8	7,991	7,311
Combines (Self-Propelled)	140	157	-10.8	1,559	1,559	0.0	373	351

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