



CNH Global N.V.

Summary North American Retail Unit Sales Activity  
For Selected Agricultural and Construction Equipment  
During the Month of [May](#) and Cumulative for [5 Months 2006](#),  
and Indicators of North American Dealer Inventory Levels for Selected Agricultural  
Equipment at the End of [April 2006](#)  
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY		
CATEGORY	Total North American Industry	CNH RELATIVE PERFORMANCE (All Brands)
<b>RETAIL UNIT SALES:</b> <b>MONTH of MAY 2006</b>		
Agricultural Tractors: under 40 horsepower (2WD)	+6.4%	Up low-single digits, slightly less than the industry
40 to 100 horsepower (2WD)	+7.7%	Up low-double digits, moderately more than the industry
over 100 horsepower (2WD)	(0.6)%	Up low-double digits, moderately more than the industry
4 wheel drive tractors	(12.8)	Down mid-single digits, moderately better than the industry
Sub total tractors over 40 hp	+5.5%	Up low double digits, moderately better than the industry
Total Ag tractors	+6.1%	Up mid-single digits, equal to the industry
Combines	+9.3%	Up high double digits
Loader/backhoes	Down high single digits	Down moderate double digits
Skid Steer Loaders	Down mid-single digits	Up low double digits
Total Heavy Construction Equipment	Flat	Down low double digits
<b>RETAIL UNIT SALES:</b> <b>5 MONTHS, 2006</b>		
Agricultural Tractors: under 40 horsepower (2WD)	+3.9%	Up mid-single digits, in-line with the industry
40 to 100 horsepower (2WD)	+4.9%	Up low double digits, moderately better than the industry
over 100 horsepower (2WD)	(8.1)%	Up high single digits, significantly better than the industry
4 wheel drive tractors	(13.1)%	Down low double digits, slightly worse than the industry
Sub total tractors over 40 hp	+1.0%	Up low double digits, moderately better than the industry
Total Ag tractors	+2.6%	Up high single digits, moderately better than the industry
Combines	+3.3%	Up moderate double digits
Loader/backhoes	Down high single digits	Down mid-single digits
Skid Steer Loaders	Down mid-single digits	Up low double digits
Total Heavy Construction Equipment	Up low double digits	Up low single digits
<b>DEALER INVENTORIES:</b> <b>END OF APRIL 2006</b>		
Agricultural Tractors: under 40 horsepower (2WD)	6.9 months supply	In line with the industry
40 to 100 horsepower (2WD)	5.5 months supply	½ month higher than the industry
over 100 horsepower (2WD)	4.0 months supply	In line with the industry
4 wheel drive tractors	3.2 months supply	In line with the industry
Total tractors	6.1 months supply	In line with the industry
Combines	2.9 months supply	More than 1 month higher than the industry

Dated: June 15, 2006

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## May 2006 Flash Report

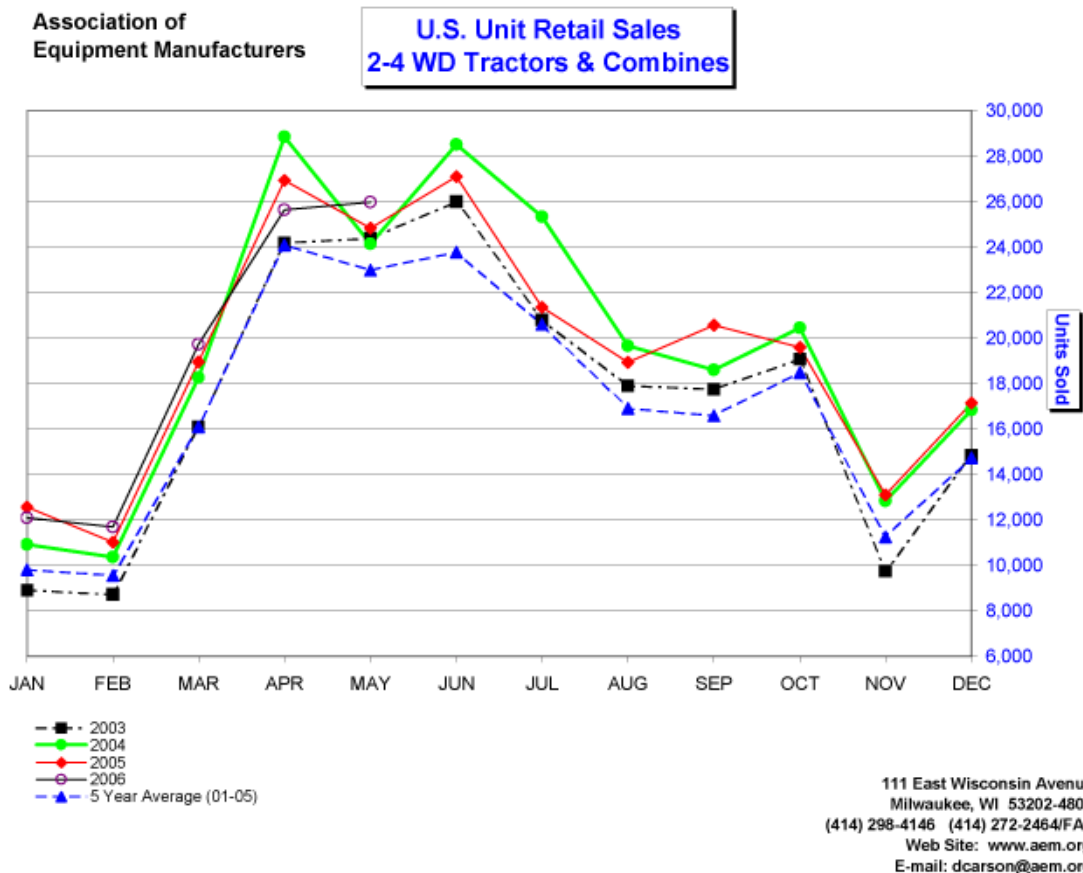
### U.S. Unit Retail Sales

(Report released 6/12/2006)

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution.

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Equipment	May 2006	May 2005	% Chg.	Y-T-D 2006	Y-T-D 2005	% Chg.	April 2006 U.S. Field Inventory
<b>Farm Wheel Tractors - 2 Wheel Drive</b>							
Under 40 HP	16,005	15,391	4.0	53,552	52,112	2.8	72,698
40 & Under 100 HP	7,943	7,358	8.0	30,895	29,534	4.6	35,222
100 HP & Over	1,368	1,423	-3.9	8,348	9,370	-10.9	5,998
<b>Total - 2 Wheel Drive</b>	<b>25,316</b>	<b>24,172</b>	<b>4.7</b>	<b>92,795</b>	<b>91,016</b>	<b>2.0</b>	<b>113,909</b>
<b>Total - 4 Wheel Drive</b>	<b>247</b>	<b>269</b>	<b>-8.2</b>	<b>1,429</b>	<b>1,682</b>	<b>-15.0</b>	<b>881</b>
<b>Total Farm Wheel Tractors</b>	<b>25,563</b>	<b>24,441</b>	<b>4.6</b>	<b>94,224</b>	<b>92,698</b>	<b>1.6</b>	<b>114,790</b>
<b>Combines (Self-Propelled)</b>	<b>424</b>	<b>402</b>	<b>5.5</b>	<b>1,843</b>	<b>1,779</b>	<b>3.6</b>	<b>1,446</b>



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

For further information, please contact Deb Carson at 414-298-4146.

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# Canadian Ag Flash Reports

## May 2006 Flash Report Canada Unit Retail Sales

(Report released 6/12/2006)

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	May			May YTD			April	
Equipment	2006	2005	% Chg.	2006	2005	% Chg.	2006 Canadian (Field) Inventory	2005 Canadian (Field) Inventory
<b>Farm Wheel Tractors - 2 Wheel Drive</b>								
Under 40 HP	1,595	1,144	39.4	3,586	2,903	23.5	5,623	4,462
40 & Under 100 HP	720	687	4.8	2,645	2,432	8.8	3,229	3,083
100 HP & Over	429	384	11.7	1,631	1,483	10.0	1,623	1,561
<b>Total - 2 Wheel Drive</b>	<b>2,744</b>	<b>2,215</b>	<b>23.9</b>	<b>7,862</b>	<b>6,818</b>	<b>15.3</b>	<b>10,475</b>	<b>9,106</b>
<b>Total - 4 Wheel Drive</b>	<b>59</b>	<b>82</b>	<b>-28.0</b>	<b>333</b>	<b>346</b>	<b>-3.8</b>	<b>215</b>	<b>257</b>
<b>Total Farm Wheel Tractors</b>	<b>2,803</b>	<b>2,297</b>	<b>22.0</b>	<b>8,195</b>	<b>7,164</b>	<b>14.4</b>	<b>10,690</b>	<b>9,363</b>
<b>Combines (Self-Propelled)</b>	<b>92</b>	<b>70</b>	<b>31.4</b>	<b>357</b>	<b>351</b>	<b>1.7</b>	<b>583</b>	<b>450</b>

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