

#### **DECEMBER 2004**

Figures appearing in these statements are presented as general information and not in connection with any sale or offer to sell or solicitation of an offer to buy any securities, nor are they intended as a representation by the company of the value of its securities. All figures reported are subject to adjustments as the annual audit by independent accountants may determine to be necessary and to the explanatory notes affecting income and balance sheet accounts contained in the company's Annual Report on Form 10-K. Reference should also be made to information contained in that and other reports filed by TECO Energy, Inc. and Tampa Electric Company with the Securities and Exchange Commission.

## TECO ENERGY, Inc. CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (All significant intercompany transactions have been eliminated in the consolidated financial statements.)

	Three Month December		Twelve Mon Decemb	
(thousands)	2004	2003	2004	2003
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Revenues	\$660,167	\$598,867	\$2,669,086	\$2,598,305
Expenses				
Operation	465,247	403,857	1,798,731	1,631,693
Maintenance	41,775	41,961	140,686	145,376
Asset Impairment	706,708	28,737	713,455	132,862
Goodwill Impairment	4.757	6.674	4,757	32,876
Restructuring Charges	1,172	13,604	1,217	24.636
Depreciation	70,932	79,238	282,292	319,083
Taxes, other than income	43,345	42,733	185,068	172,480
	1,333,936		3,126,206	2,459,006
Total expenses Income from operations	(\$673,769)	616,804 (\$17,937)	(\$457,120)	\$139,299
ncome from operations	(\$073,709)	(\$17,937)	(\$437,120)	\$139,299
Other income (expense)			=10	10.555
Allowance for other funds used during construction		4,112	718	19,777
Other income (expense), net	29,445	70,974	143,969	112,709
Loss on Debt Extinguishment	(100)	-	(4,392)	-
Impairment on TIE Investment	-	-	(152,286)	-
Contingent Arbitration Reserve	-	-	5,633	(32,000)
Earnings from equity investments	9,457	(7,043)	36,069	(411)
Total other income (expense)	38,802	68,043	29,711	100,075
Interest charges	0-0	00.004	~~~ ~~	207 (20
Interest expense	77,858	80,926	321,915	285,639
Distribution on Preferred Securities	-	9,987	-	39,950
Allowance for borrowed funds used during construction		(1,588)	(277)	(7,638)
Total interest charges Income before provision for income taxes	77,858 (712,825)	89,325 (39,219)	321,638 (749,047)	317,951 (78,577)
income before provision for income taxes	(712,023)	(39,219)	(743,047)	(78,377)
(Benefit)Provision for income taxes	(284,990)	(48,743)	(265,145)	(91,503)
Net income from continuing operations before minority interest	(427,835)	9,524	(483,902)	12,926
Minority Interest	18,531	14,110	79,463	48,801
Net income from continuing operations	(409,304)	23,634	(404,439)	61,727
Discontinued Operations				
Income from discontinued operations	(118,252)	(1,270,079)	(225,121)	(1,514,710)
Income tax expense (benefit)-discontinued operations	(39,969)	(455,777)	(77,568)	(547,921)
Net income from discontinued operations	(78,283)	(814,302)	(147,553)	(966,789)
Cumulative effect of a change in accounting principle, net of tax				(4,344)
S				,
Net Income	(\$487,587)	(\$790,668)	(\$551,992)	(\$909,406)
Average common shares outstanding during				
the period (thousands)	199,695	187,829	192,636	179,862
Earnings per average common share outstanding:				
Earnings per average common share outstanding.  Earnings per share from continuing operations basic	(\$2.05)	\$0.13	(\$2.10)	\$0.34
Earnings per share basic	(\$2.44)	(\$4.21)	(\$2.87)	(\$5.05)
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	(A. O.E.)	do 12	(42.10)	40.24
Earnings per share from continuing operations diluted	(\$2.05)	\$0.12	(\$2.10)	\$0.34

### TECO ENERGY, Inc. CONSOLIDATED BALANCE SHEETS (Unaudited) (All significant intercompany transactions have been eliminated in the consolidated financial statements.)

	Dec. 31,	Dec. 31,
(thousands)	2004	2003
ASSETS		
Current assets		
Cash and cash equivalents	\$96,739	\$108,228
Restricted cash	57,119	51,373
Short-term investments	6	6
Receivables, less allowance for uncollectibles	286,760	280,365
Inventories, at average cost		
Fuel	46,207	88,215
Materials and supplies	74,586	82,522
Current derivative asset	3,761	21,061
Prepayments and other current assets	43,613	68,653
Assets held for sale, current	128,801	169,358
Total current assets	737,592	869,781
Property, plant and equipment		
Utility plant in service-electric	4,857,881	5,245,634
Utility plant in service-gas	810,781	778,159
Construction work in progress	207,123	1,151,016
Other property	847,548	865,385
	6,723,333	8,040,194
Accumulated depreciation	(2,065,450)	(2,361,161)
Total property, plant and equipment, net	4,657,883	5,679,033
Other assets		
Other investments	7,959	16,509
Investment in unconsolidated affiliates	262,959	343,476
Intangible asset	-	4,930
Goodwill	59,360	71,188
Long term derivative asset	-	-
Regulatory asset	200,963	188,305
Deferred income taxes	1,379,207	1,051,509
Deferred charges and other assets	11,454	160,179
Assets held for sale	2,059,116	2,077,438
Total other assets	3,981,018	3,913,534
Total assets	\$9,376,493	\$10,462,348
LIABILITIES AND CAPITAL		
Current liabilities		
Long-term debt due within one year		
Recourse	\$5,500	\$6,050
Non-recourse	8,083	25,496
Notes payable	115,000	37,500
Accounts payable	257,735	313,732
Current derivative liability	11,474	12,045
Customer deposits	105,841	101,405
Interest accrued	50,598	56,634
Taxes accrued	36,349	149,935
Liabilities associated with held for sale, current	1,631,820	1,544,368
Total current liabilities	\$2,222,400	\$2,247,165
Other liabilities		
Deferred income taxes	504,069	498,028
Investment tax credits	19,955	22,819
		560,227
Regulatory liability	538,948	
• • •	538,948 542	-
• • •	•	364,060
Long term derivative liability Other deferred credits and other liabilities	542	-
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale	542 351,529	- 364,060
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale	542 351,529	- 364,060
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year	542 351,529 672,220	- 364,060 697,846
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse	542 351,529 672,220 3,588,930	364,060 697,846 3,660,284
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities	542 351,529 672,220 3,588,930 13,396	364,060 697,846 3,660,284 83,237
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse	542 351,529 672,220 3,588,930 13,396 277,675	364,060 697,846 3,660,284 83,237 649,125
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest	542 351,529 672,220 3,588,930 13,396 277,675	364,060 697,846 3,660,284 83,237 649,125
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital	542 351,529 672,220 3,588,930 13,396 277,675	364,060 697,846 3,660,284 83,237 649,125
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital Common equity (outstanding 199,747,809 shares in 2004	542 351,529 672,220 3,588,930 13,396 277,675 2,946	364,060 697,846 3,660,284 83,237 649,125 1,852
Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital Common equity (outstanding 199,747,809 shares in 2004 and 187,792,475 shares in 2003)	542 351,529 672,220 3,588,930 13,396 277,675 2,946	364,060 697,846 3,660,284 83,237 649,125 1,852
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital Common equity (outstanding 199,747,809 shares in 2004 and 187,792,475 shares in 2003) Unearned compensation	542 351,529 672,220 3,588,930 13,396 277,675 2,946	364,060 697,846 3,660,284 83,237 649,125 1,852 1,692,347 (14,642)
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital Common equity (outstanding 199,747,809 shares in 2004 and 187,792,475 shares in 2003)	542 351,529 672,220 3,588,930 13,396 277,675 2,946	364,060 697,846 3,660,284 83,237 649,125 1,852
Long term derivative liability Other deferred credits and other liabilities Liabilities associated with assets held for sale Long-term debt, less amount due within one year Recourse Non-recourse Preferred company securities Minority interest  Capital Common equity (outstanding 199,747,809 shares in 2004 and 187,792,475 shares in 2003) Unearned compensation	542 351,529 672,220 3,588,930 13,396 277,675 2,946	364,060 697,846 3,660,284 83,237 649,125 1,852 1,692,347 (14,642)

# TECO ENERGY, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (All significant intercompany transactions have been eliminated in the consolidated financial statements.)

		nths Ended ber 31,	Twelve Mo Decem	
(thousands)	2004	2003	2004	2003
Cash flows from operating activities				
Net income	\$ (487,587)	\$ (790,668)	\$ (551,992)	\$ (909,406)
Adjustments to reconcile net income to net cash:				
Depreciation	72,227	101,436	289,622	382,021
Deferred income taxes	(262,904)	(574,517)	(355,540)	(709,356)
Investment tax credit, net	(697)	(1,169)	(2,864)	(4,677)
Allowance for funds used during construction		(5,700)	(995)	(27,415)
Amortization of unearned compensation	3,390	5,683	13,610	18,278
Cumulative effect of a change in accounting principle, pretax	-	-	-	7,064
Gain on asset sales, pretax	16,024	(65,261)	(92,860)	(147,534)
Equity in earnings of unconsolidated affiliates	(9,298)	8,060	(34,319)	13,771
Minority loss	(18,480)	(14,110)	(79,463)	(48,801)
Asset impairment, pretax	715,239	1,226,616	876,703	1,330,741
Goodwill impairment and intangible asset impairment, pretax	16,585	27,506	16,585	122,662
Contingent arbitration reserve, pretax	-	-	(5,633)	32,000
Loss on TPGC transaction, pretax	· · · · ·	-		153,933
Deferred recovery clause	(10,438)	(2,771)	20,179	(27,266)
Receivables, less allowance for uncollectibles	39,273	78,906	32,088	96,422
Inventories	19,895	(12,498)	41,854	7,003
Prepayments and other current assets	215	20,231	(802)	(16,534)
Taxes accrued	(110,837)	73,441	(81,991)	34,498
Interest accrued	(15,911)	(25,626)	76,712	(60,705)
Accounts payable	3,121	(16,966)	(69,188)	(17,453)
Other	7,057	8,901	47,906	82,088
	(23,126)	41,494	139,612	311,334
Cash flows from investing activities				
Capital expenditures	(100,851)	(130,118)	(273,155)	(590,608)
Allowance for funds used during construction	(100,051)	5,700	995	27,415
Net proceeds from sale of assets	162,459	20,757	349,515	188,779
Net proceeds from sale of business	102,107	107,718	-	107,718
Net cash reduction from deconsolidation	_	-	(22,755)	-
Restricted cash	6,012	17,302	(34,293)	(46,153)
Investment in unconsolidated affiliates	1,448	(1,444)	45,375	(30,627)
Other non-current investments	7,767	4,284	24,720	(32,414)
	76,835	24,199	90,402	(375,890)
	,		,	
Cash flows from financing activities				
Dividends	(37,926)	(35,686)	(145,252)	(165,225)
Common stock	2,192	800	10,217	136,632
Proceeds from long-term debt	-	5,618	-	655,060
Minority interest	15,754	12,153	76,066	44,371
Restricted cash	-	26,368	-	(5,850)
Repayment of long-term debt	(127,287)	(10,790)	(224,973)	(526,482)
Early exchange of equity units	(48)	-	(17,682)	-
Settlement of joint venture termination obligation	-	-		(33,534)
Net increase (decrease) in short-term debt	90,000	(360,000)	77,500	(323,000)
Equity contract adjustment payments	(2,131)	(5,082)	(17,379)	(20,330)
	(59,446)	(366,619)	(241,503)	(238,358)
Not increase (degrees) in each and	(E 828\	(200.026)	(11.400)	(202.014)
Net increase (decrease) in cash and cash equivalents	(5,737)	(300,926)	(11,489)	(302,914)
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	102,476 \$ 96,739	\$ 108,228	\$ 96,739	\$ 108,228
Cash and cash equivalents at end of period	\$ 90,739	φ 108,228	p 70,/39	\$ 1U8,228

#### TECO ENERGY, INC. SEGMENT INFORMATION (Unaudited) (1)

(millions)													
Three Months ended December 31,	ampa lectric	P	eoples Gas	TWG erchant	TECO ansport	•	TECO Coal		Other (1) nregulated	E	liminations & Other		CO (1) nergy
2004 Revenues - outsiders Sales to affiliates	\$ 412.1 0.9	\$	101.4	\$ 6.9	\$ 51.2 17.9	\$	82.1	\$	6.4 2.0	\$	0.1 (20.8)	\$	660.2
Total revenues	413.0		101.4	6.9	69.1		82.1		8.4		(20.8)		660.2
Depreciation	45.4		8.7	2.2	5.4		8.8		0.4		(20.7)		70.9
Restructuring costs	45.4		0.7	0.5	5.4		0.0		0.4		-		1.2
	04.0										31.7		
Total Interest charges (including Alloc Interest) <sup>(2)</sup>	24.0		3.8	9.9	1.1		3.4		4.0				77.9
Allocated interest expense <sup>(2)</sup>				10.0	(0.3)		3.3	n	3.7	21	(17.0)		(0.3)
(Benefit) provision for income taxes	11.8		3.6	(260.9)	3.0		(2.5)		(8.0)		(32.0)		(285.0)
Net (loss) income from continuing operations	\$ 26.8	\$	6.0	\$ (449.6)	\$ 6.6	\$	15.7	9) \$	(5.7)	s) \$	(9.1)	\$	(409.3)
2003 Revenues - outsiders	\$ 379.3	\$	83.5	\$ 2.4	\$ 45.8	\$	70.4	\$	17.4	\$	0.1	\$	598.9
Sales to affiliates	0.8		-	-	19.3		-		2.1		(22.2)		-
Total revenues	380.1		83.5	2.4	65.1		70.4		19.5		(22.1)		598.9
Depreciation	52.2		8.0	1.7	5.3		9.3		2.7		-		79.2
Restructuring costs	7.7		2.4	0.1	1.7		-		1.1		0.6		13.6
Total Interest charges (including Alloc Interest) <sup>(2)</sup>	18.8		3.8	20.1	1.3		3.0		0.8		41.5	7)	89.3
Allocated interest expense (2)	-		-	13.6	(0.3)		3.1		4.1		(21.5)	7)	(1.0)
(Benefit) provision for income taxes	9.7		2.9	(14.3)	1.4		(10.9) (5	5)	5.2 <sup>(6</sup>	3)	(42.7)	7)	(48.7)
Net (loss) income from continuing operations	\$ 15.1	\$	4.9	\$ (23.7)	\$ 2.9	\$	12.2	<sup>5)</sup> \$	11.9 (6	s) \$		" \$	23.6

(mill	ions)															
Twelve Months Ended December 31,		Ta ed December 31, Ele				P	eoples Gas	TWG erchant	T	TECO ransport	TECO Coal	ι	Other (1) Inregulated	ı	Eliminations & Other	CO (1) energy
2004	Revenues - outsiders	\$	1,683.8	\$	417.2	\$ 37.3	\$	173.4	\$ 327.6	\$	29.0	\$	0.8	\$ 2,669.1		
	Sales to affiliates		3.6		-	-		76.2	-		7.6		(87.4)	-		
	Total revenues		1,687.4		417.2	37.3		249.6	327.6		36.6		(86.6)	2,669.1		
	Depreciation		180.9		34.1	7.4		21.9	36.3		1.6		0.1	282.3		
	Restructuring costs		-		0.7	0.5		-	-		-		-	1.2		
	Total Interest charges (including Alloc Interest) (2)		95.8		15.2	49.4		4.7	11.2		15.8		129.5	321.6		
	Allocated interest expense <sup>(2)</sup>		-		-	50.7		(1.0)	11.1		15.3		(77.8)	(1.7)		
	(Benefit) provision for income taxes		83.9		17.3	(334.0) (4		4.6	22.0	(5)	10.2	(6)	(75.9)	(265.1)		
	Net (loss) income from continuing operations	\$	146.0	\$	27.7	\$ (583.0) (4	) \$	10.2	\$ 61.3	(5) \$	12.1	<sup>(6)</sup> \$	(78.7)	\$ (404.4)		
2003	Revenues - outsiders Sales to affiliates	\$	1,582.7 3.4	\$	408.4	\$ 32.8	\$	162.2 98.4	\$ 296.3	\$	115.5 58.0	\$	0.4 (159.8)	\$ 2,598.3		
	Total revenues		1,586.1		408.4	32.8		260.6	296.3		173.5		(159.4)	2,598.3		
	Depreciation		210.3		32.7	5.9		20.6	34.2		15.3		0.1	319.1		
	Restructuring costs		9.9		4.1	0.4		1.7	-		5.9		2.6	24.6		
	Total Interest charges (including Alloc Interest) (2)		85.0		15.6	57.2		4.9	11.0		25.4		118.9	318.0		
	Allocated interest expense (2)		-		-	67.8		(2.0)	11.0		15.3		(95.8)	(3.7)		
	(Benefit) provision for income taxes		40.1	(3)	15.2	(60.1) <sup>(4</sup>		9.7	(04.4)	(5)	0.0	(6)	(46.6)	(91.5)		
	Net (loss) income from continuing operations	\$	98.9	(3) \$	24.5	\$ (99.8) (4	) \$	15.3	\$ 77.1	(5) \$	23.2	<sup>(6)</sup> \$	(77.5)	\$ 61.7		

- (1) All periods have been adjusted to reflect the reclassification of results from continuing operations to discontinued operations for the Frontera operations (previously part of TWG Merchant), and BCH Mechanical and other Energy Services operations (previously part of Other Unregulated).
- (2) Segment net income is reported on a basis that includes internally allocated financing costs. Allocated interest is included Total interest charges.
- (3) Tampa Electric results for the 12-month period ended Dec. 31, 2003 include a \$48.9 million after-tax (\$79.6 million pre-tax) asset impairment charge related turbine purchase cancellations.
- (4) TWG Merchant results for the 3-months and 12-months ended Dec. 31, 2004 include after-tax charges of \$433.0 million for valuation adjustments for the Commonwealth Chesapeake, Dell and McAdams power stations. Results for the 12-months ended Dec. 31, 2004 also include a \$99.0 million after-tax charge to write-off its investment in the Texas Independent Energy (TIE) project and a \$4.3 million after-tax benefit from the reversal of costs previously accrued for the TMDP arbitration that was settled in the third quarter of 2004. Results for the 3-months and 12-months ended Dec. 31, 2003 include a \$26.7 million after-tax charge associated with TMDP arbitration expenses. The 12-months ended Dec. 31, 2003 also includes a \$16.3 million after-tax charge for a goodwill write-off associated with the Commonwealth Chesapeake power station.
- (5) TECO Coal's results for the 3-months and 12-months ended Dec. 31, 2004 include a \$7.0 million positive adjustment related to Section 29 tax credits that had been written-off in 2003's fourth quarter due to projected limitations on taxable income prior to filing the TECO Energy 2003 tax return. Results for the 3-months and 12-months ended Dec. 31, 2003 include the \$7.0 million tax credit write-off.
- (6) Other unregulated results for the 3-months ended Dec. 31, 2004 include an \$12.8 million after-tax impairment charge for steam turbines and a \$1.9 million favorable adjustment for offshore cash repatriation taxes. Results for the 12-months ended Dec. 31, 2004 include the impairment charge associated with the steam turbines, a \$6.7 million after-tax charge related to the refinancing of the debt associated with the San Jose power station in Guatemala, \$17.4 million for income taxes due to the repatriation of cash from Guatemala following the refinancing, and a \$12.0 million after-tax gain on the sale of the propane business interests. Results for the 3-months and 12-months ended Dec. 31, 2003 include after-tax charges of \$13.2 million for steam turbine impairments, \$9.0 million for asset impairments on cancelled TWG projects, and \$3.2 million of other charges, and a \$34.4 million after-tax gain on the sale and operations of Hardee Power Partners. The 12-months ended also include an after-tax charge of \$15.3 million for certain turbine purchase cancellations and \$8.5 million of operating profits for the first 9-months of the year for Hardee Power Partners.
- (7) Interest charges for 2003 that were previously internally allocated to Union and Gila river power stations are now reflected as TECO Energy parent company interest expense. These interest expense allocations were \$7.7 million after-tax (\$12.4 million pre-tax) and \$25.5 million after-tax (\$40.9 million pre-tax) for the 3-months and 12-months ended Dec. 31, 2003, respectively.

### TAMPA ELECTRIC COMPANY ELECTRIC OPERATING STATISTICS (Unaudited)

		Operating R	evenues	*		Sales Kilowatt	-hours*	
Three Months Ended December 31,					Percent			Percent
		2004		2003	Change	2004	2003	Change
Residential	\$	192,907	\$	180,085	7.1	1,941,600	1,905,129	1.9
Commercial	•	127,166	_	115,823	9.8	1,507,465	1,457,839	3.4
Industrial Phosphate		17,982		16,239	10.7	320,158	318,519	0.5
Industrial Other		23,896		22,256	7.4	326,174	327,657	(0.5)
Other sales of electricity		35,564		32,983	7.8	408,976	403,745	1.3
Deferred and other revenues		(5,237)		(3,462)	51.3	<b></b>		
	\$	392,278	\$	363,924	7.8	4,504,373	4,412,889	2.1
Sales for resale	·	10,590		8,823	20.0	173,540	136,366	27.3
Other operating revenue		10,079		7,343	37.3	·		
	\$	412,947	\$	380,090	8.6	4,677,913	4,549,255	2.8
Average customers		623,303		610,430	2.1			
Retail Output to Line						4,600,365	4,496,823	2.3
Twelve Months Ended December 31,		Operating R	evenues	*	Percent	Sales Kilowatt	-hours*	Percent
		2004		2003	Change	2004	2003	Change
Residential	\$	820,221	\$	767,405	6.9	8,292,828	8,264,748	0.3
Commercial		505,461		460,060	9.9	5,988,052	5,860,214	2.2
Industrial Phosphate		68,642		65,358	5.0	1,228,749	1,276,556	(3.7)
Industrial Other		97,336		88,526	10.0	1,326,918	1,302,778	1.9
Other sales of electricity		139,194		124,865	11.5	1,600,122	1,538,020	4.0
Deferred and other revenues		(22,308)		(5,208)				
	\$	1,608,546	\$	1,501,006	7.2	18,436,669	18,242,316	1.1
Sales for resale		41,067		41,590	(1.3)	664,624	691,085	(3.8)
Other operating revenue		37,777		43,525	(13.2)			
	\$	1,687,390	\$	1,586,121	6.4	19,101,293	18,933,401	0.9
Average customers		619,535		604,900	2.4			

<sup>\*</sup> in thousands

## PEOPLES GAS SYSTEM GAS OPERATING STATISTICS (Unaudited)

	Operating	g Reve	enues*		Therms*					
<b>Three Months Ended December 31,</b>	, i			Percent			Percent			
	2004		2003	Change	2004	2003	Change			
By Customer Segment:										
Residential	\$ 27,350	\$	25,495	7.3	14,641	14,833	(1.3)			
Commercial	36,276		34,390	5.5	91,250	90,637	0.7			
Industrial	2,421		2,618	(7.5)	53,358	56,760	(6.0)			
Off System Sales	24,670		10,896		41,557	27,848	49.2			
Power generation	3,034		2,493	21.7	71,079	77,867	(8.7)			
Other revenues	7,626		7,634	(0.1)	·					
	\$ 101,377	\$	83,526	21.4	271,885	267,945	1.5			
By Sales Type:										
System supply	\$ 73,050	\$	56,242	29.9	75,430	63,668	18.5			
Transportation	20,701		19,650	5.3	196,455	204,277	(3.8)			
Other revenues	7,626		7,634	(0.1)	·					
	\$ 101,377	\$	83,526	21.4	271,885	267,945	1.5			
Average customers	311,114		295,651	5.2						

		Operating	g Revo	enues*		Therms*				
Twelve Months Ended December 31,		_			Percent			Percent		
		2004		2003	Change	2004	2003	Change		
By Customer Segment:										
Residential	\$	115,003	\$	105,668	8.8	65,820	64,218	2.5		
Commercial		151,784		143,687	5.6	368,121	354,821	3.7		
Industrial		10,158		10,393	(2.3)	221,251	220,158	0.5		
Off System Sales		96,343		104,506	<b>(7.8)</b>	178,200	186,094	(4.2)		
Power generation		11,126		10,116	10.0	291,643	363,693	(19.8)		
Other revenues		32,758		34,046	(3.8)					
	\$	417,172	\$	408,416	2.1	1,125,035	1,188,984	(5.4)		
By Sales Type:										
System supply	\$	303,136	\$	298,231	1.6	326,401	337,274	(3.2)		
Transportation		81,278		76,139	6.7	798,634	851,710	(6.2)		
Other revenues		32,758		34,046	(3.8)					
	\$	417,172	\$	408,416	2.1	1,125,035	1,188,984	(5.4)		
Average customers		307,371		291,919	5.3					

<sup>\*</sup> in thousands