

#### SEPTEMBER 2004

Figures appearing in these statements are presented as general information and not in connection with any sale or offer to sell or solicitation of an offer to buy any securities, nor are they intended as a representation by the company of the value of its securities. All figures reported are subject to adjustments as the annual audit by independent accountants may determine to be necessary and to the explanatory notes affecting income and balance sheet accounts contained in the company's Annual Report on Form 10-K. Reference should also be made to information contained in that and other reports filed by TECO Energy, Inc. and Tampa Electric Company with the Securities and Exchange Commission.

### TECO ENERGY, Inc. CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(All significant intercompany transactions have been eliminated in the consolidated financial statements.)

	Three Months September		Nine Mont Septemb		Twelve Mo Septem		
(thousands)	2004	2003	2004	2003	2004	2003	
Revenues	\$742,288	\$759,099	\$2,097,636	\$2,106,202	\$2,730,904	\$2,768,363	
Expenses							
Operation	513,069	400.274	1 410 202	1 220 072	1.0/2.075	1,758,290	
Maintenance	33,270	488,264 35,500	1,418,392 98,239	1,329,073 105.801	1,862,875 144.807	1,758,290	
Asset Impairment	33,270	33,300	90,239	104,125	50,115	103,773	
Goodwill Impairment	-	-	9,170	95,156	27,506	95,156	
Restructuring Charges	6	11,032	- 45	11,032	13,625	21,463	
		·		·			
Depreciation Taxos other than income	71,816	86,894	217,395	244,910	298,458	321,482	
Taxes, other than income	45,841	45,165	143,459	132,155	186,432	175,502	
Total expenses	664,002	666,855	1,886,708 \$210,928	2,022,252	2,583,818	2,628,820	
Income from operations	\$78,286	\$92,244	\$210,928	\$83,950	\$147,086	\$139,543	
Other income (expense)				45.475			
Allowance for other funds used during construction		3,929	718	15,665	4,830	23,698	
Other income (expense), net	29,859	9,262	112,525	41,609	185,005	43,636	
Loss on Debt Extinguishment	(4,292)	-	(4,292)	-	(4,292)	(34,125)	
Impairment on TIE Investment	(426)	<del>-</del>	(152,286)	<del>-</del>	(152,286)	-	
Contingent Arbitration Reserve	5,633	(32,000)	5,633	(32,000)	5,633	(32,000)	
Earnings from equity investments	20,702	1,384	26,612	6,632	19,570	9,804	
Total other income (expense)	51,476	(17,425)	(11,090)	31,906	58,460	11,013	
Interest charges							
Interest expense	72,252	83,017	245,180	206,790	336,271	242,821	
Distribution on Preferred Securities	-	9,988	-	29,963		39,950	
Allowance for borrowed funds used during construction		(1,518)	(277)	(6,050)	(1,865)	(9,152)	
Total interest charges	72,252	91,487	244,903	230,703	334,406	273,619	
Income before provision for income taxes	57,510	(16,668)	(45,065)	(114,847)	(128,860)	(123,063)	
(Benefit)Provision for income taxes	23,713	(9,989)	16,586	(69,480)	(49,078)	(106,150)	
Net income from continuing operations before minority interest	33,797	(6,679)	(61,651)	(45,367)	(79,782)	(16,913)	
Minority Interest	19,353	11,275	60,983	34,691	75,094	34,691	
Net income from continuing operations	53,150	4,596	(668)	(10,676)	(4,688)	17,778	
<b>Discontinued Operations</b>							
Income from discontinued operations	(18,263)	(34,601)	(98,077)	(169,142)	(1,323,574)	(140,569)	
Income tax expense (benefit)-discontinued operations	(6,388)	(13,692)	(34,340)	(65,424)	(473,190)	(58,481)	
Net income from discontinued operations	(11,875)	(20,909)	(63,737)	(103,718)	(850,384)	(82,088)	
Cumulative effect of a change in accounting principle, net of tax	-	(3,233)	-	(4,344)	-	(4,344)	
Net Income	\$41,275	(\$19,546)	(\$64,405)	(\$118,738)	(\$855,072)	(\$68,654)	
			•	·			
Average common shares outstanding during the period (thousands)	194,081	179,469	190,513	177,469	189,896	175,566	
Earnings per average common share outstanding:							
Earnings per average common share outstanding.  Earnings per share from continuing operations basic	\$0.27	\$0.03	\$0.00	(\$0.06)	(\$0.02)	\$0.10	
Earnings per share basic	\$0.2 <i>1</i> \$0.21			1 1	(\$0.02) (\$4.50)	(\$0.39)	
במווווישט אפו אומופ שמאנ	\$U.Z I	(\$0.11)	(\$0.34)	(\$0.67)	(\$4.50)	(\$0.39)	
Earnings per share from continuing operations diluted	\$0.27	\$0.03	\$0.00	(\$0.06)	(\$0.02)	\$0.10	
Earnings per share diluted	\$0.21	(\$0.11)	(\$0.34)	(\$0.67)	(\$4.50)	(\$0.39)	

#### TECO ENERGY, Inc. CONSOLIDATED BALANCE SHEETS (Unaudited) (All significant intercompany transactions have been eliminated in the consolidated financial statements.)

	Sep. 30,	Dec. 31,
(thousands) ASSETS	2004	2003
ASSETS Current assets		
Cash and cash equivalents	\$102,476	\$108,228
Restricted cash	57,183	51,373
Short-term investments	6	6
Receivables, less allowance for uncollectibles	324,038	280,365
Note receivable Inventories, at average cost	•	-
Fuel	59,602	88,215
Materials and supplies	86,619	82,522
Current derivative asset	19,545	21,061
Prepayments and other current assets	167,759	68,653
Assets held for sale, current	144,652	169,358
Total current assets	961,880	869,781
Property, plant and equipment		
Utility plant in service-electric	5,095,280	5,245,634
Utility plant in service-gas	800,434	778,159
Construction work in progress Other property	802,888	1,151,016
Other property	880,395 7,578,997	865,385 8,040,194
Accumulated depreciation	(2,077,711)	(2,361,161)
Total property, plant and equipment, net	5,501,286	5,679,033
Othersesset		
Other assets Other investments	11,526	16,509
Investment in unconsolidated affiliates	254,792	343,476
Intangible asset	4,800	4,930
Goodwill	71,188	71,188
Long term derivative asset	560	-
Regulatory asset	165,350	188,305
Deferred charges and other assets	967,811	1,051,509
Deferred charges and other assets Assets held for sale	141,426 2,052,344	160,179 2,077,438
Total other assets	3,669,797	3,913,534
Total assets	\$10,132,963	\$10,462,348
LIABILITIES AND CAPITAL		
Current liabilities		
Long-term debt due within one year		<b>*</b> / 050
Recourse Non-recourse	\$5,500 7,738	\$6,050 25,496
Notes payable	25,000	37,500
Accounts payable	256,451	313,732
Current derivative liability	3,792	12,045
Customer deposits	103,990	101,405
Interest accrued	96,054	56,634
Taxes accrued Liabilities associated with held for sale, current	112,811 1,593,807	149,935 1,544,368
Total current liabilities	\$2,205,143	\$2,247,165
Other liabilities	547.400	400.000
Deferred income taxes Investment tax credits	517,423 20,652	498,028
Regulatory liability	547,565	22,819 560,227
Long term derivative liability	399	-
Other deferred credits and other liabilities	361,132	364,060
Liabilities associated with assets held for sale	675,271	697,846
Long-term debt, less amount due within one year		
Recourse	3,587,402	3,660,284
Non-recourse Preferred company securities	14,105 400,398	83,237 649,125
Minority interest	2,736	1,852
•		
Capital Common equity (outstanding 199,641,959 shares in 2004		
and 187,792,475 shares in 2003)	1,808,179	1,692,347
Unearned compensation	(7,442)	(14,642)
Total liabilities and capital	\$10,132,963	\$10,462,348
Book value per share	\$9.06	\$9.01

### TECO ENERGY, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(All significant intercompany transactions have been eliminated in the consolidated financial statements.)

		nths Ended nber 30,		nths Ended ober 30,	Twelve Months Ended September 30,		
_(thousands)	2004	2003	2004	2003	2004	2003	
Cook flours from an analytics activities							
Cash flows from operating activities  Net income	\$ 41,275	\$ (19,546)	\$ (64,405)	\$ (118,738)	\$ (855,072)	\$ (68,654)	
TVC IIIOOTIIC	Ψ 11,270	ψ (17,010)	ψ (01,100)	Ψ (110,700)	ψ (000,072)	ψ (66,661)	
Adjustments to reconcile net income to net cash:							
Depreciation	71,816	104,364	217,395	280,585	318,817	349,492	
Deferred income taxes	18,426	(51,406)	(92,636)	(134,839)	(667,153)	(164,427)	
Investment tax credit, net	(697)	(1,254)	(2,167)	(3,508)	(3,336)	(4,939)	
Allowance for funds used during construction	-	(5,447)	(995)	(21,715)	(6,695)	(32,850)	
Amortization of unearned compensation	3,380	4,126	10,220	12,595	15,903	17,880	
Cumulative effect of a change in accounting principle, pretax	-	5,264	-	7,064	-	7,064	
Gain on asset sales, pretax	(27,329)	(10,444)	(108,884)	(82,273)	(174,145)	(97,379)	
Equity in earnings of unconsolidated affiliates	(19,223)	210	(25,021)	5,711	(16,961)	17,070	
Minority loss	(19,353)	(11,275)	(60,983)	(34,691)	(75,094)	(34,691)	
Asset impairment, pretax	426	-	161,464	104,125	1,388,080	113,382	
Goodwill impairment and intangible asset impairment, pretax	-	-	-	95,156	27,506	95,156	
Contingent arbitration reserve, pretax	(5,633)	32,000	(5,633)	32,000	(5,633)	32,000	
Loss on TPGC transaction, pretax	-	-	-	153,933	=	153,933	
Deferred recovery clause	4,886	(7,067)	30,617	(24,495)	27,846	(27,480)	
Refund to customers	-	-	-	-	-	(254)	
Receivables, less allowance for uncollectibles	15,897	85,397	(7,185)	17,516	71,721	44,366	
Inventories	9,417	19,628	21,959	19,501	9,461	14,618	
Prepayments and other current assets	(3,746)	10,374	(1,017)	(36,765)	19,214	(37,792)	
Taxes accrued	(73,708)	42,411	28,846	(38,943)	102,287	(44,997)	
Interest accrued	60,816	(56,846)	92,623	(35,079)	66,997	(64,904)	
Accounts payable	(28,734)	58,226	(72,309)	(487)	(89,275)	68,486	
Other	54,784	17,093	40,849	73,190	49,761	91,172	
	102,700	215,808	162,738	269,843	204,229	426,252	
Cash flows from investing activities	(40.200)	(140.010)	(170.004)	(4(0,400)	(202.422)	(722.010)	
Capital expenditures	(48,390)	(149,818)	(172,304)	(460,490)	(302,422)	(733,919)	
Allowance for funds used during construction	-	5,447	995	21,715	6,695	32,850	
Net proceeds from sale of assets	45,637	18,309	187,056	168,022	207,813	271,298	
Net proceeds from sale of business	-	-	(00.755)	-	107,718	-	
Net cash reduction from deconsolidation	(00.000)	- (40.450)	(22,755)	- ((0.450)	(22,755)	- ((0.450)	
Restricted cash	(30,992)	(10,658)	(40,305)	(63,458)	(23,000)	(63,458)	
Investment in unconsolidated affiliates	-	(1,496)	43,927	(29,183)	42,483	(36,865)	
Other non-current investments	4,202	6,850	16,953	(36,698)	21,237	(220,669)	
	(29,543)	(131,366)	13,567	(400,092)	37,769	(750,763)	
Cash flows from financing activities							
Dividends	(35,825)	(33,567)	(107,326)	(129,539)	(143,012)	(191,894)	
Common stock	1,535	131,279	8,025	135,832	8,825	345,518	
Proceeds from long-term debt	-	1,309	-	649,442	5,618	1,023,313	
Minority interest	16,815	11,783	60,312	32,218	72,465	32,218	
Restricted cash	-	(11,783)	-	(32,218)	26,368	(32,218)	
Repayment of long-term debt	(11,107)	(17,141)	(97,686)	(515,692)	(108,476)	(743,535)	
Early exchange of equity units	(17,634)	-	(17,634)	-	(17,634)	-	
Settlement of joint venture termination obligation	-	-	-	(33,534)	-	(33,534)	
Net increase (decrease) in short-term debt	(5,000)	(20,000)	(12,500)	37,000	(372,500)	166,682	
Equity contract adjustment payments	(5,083)	(5,083)	(15,248)	(15,248)	(20,330)	(20,331)	
	(56,299)	56,797	(182,057)	128,261	(548,676)	546,219	
Not be seen of decreased to each on the state of the seen to the s	4/ 050	1/1 000	/F 750)	(4.000)	(20) (75)	004 700	
Net increase (decrease) in cash and cash equivalents	16,858	141,239	(5,752)	(1,988)	(306,678)	221,708	
Cash and cash equivalents at beginning of period	85,618 \$ 103,474	267,915	108,228	411,142	409,154	187,446	
Cash and cash equivalents at end of period	\$ 102,476	\$ 409,154	\$ 102,476	\$ 409,154	\$ 102,476	\$ 409,154	

#### TECO ENERGY, Inc. SEGMENT INFORMATION (Unaudited)

	Three Mon Septem	 30,	Nine Months Septembe	r 30,	Twelve Months Ended September 30,			
(in millions)	2004	2003	2004	2003	2004	2003		
Revenues								
Tampa Electric	\$ 473.9	\$ 456.2	\$ 1,274.4 \$	1,206.0	\$ 1,654.5 \$	1,591.1		
Peoples Gas	92.3	103.2	315.8	324.9	399.3	406.0		
TECO Wholesale Generation-Merchant	32.5	33.6	80.2	83.9	92.2	112.9		
TECO Transport	62.0	63.9	180.4	195.5	245.6	262.5		
TECO Coal	84.1	72.3	245.5	225.9	315.9	298.9		
Other unregulated companies	20.2 765.0	73.8 803.0	67.2 2,163.5	214.8 2,251.0	111.4 2,818.9	292.8 2,964.2		
	703.0	803.0	2,103.5	2,231.0	2,616.7	2,704.2		
Other/eliminations	(22.7)	(43.9)	(65.9)	(144.8)	(88.0)	(195.8)		
Consolidated revenues	\$ 742.3	\$ 759.1	\$ 2,097.6 \$	2,106.2	\$ 2,730.9 \$	2,768.4		
Net income (1)  Tampa Electric (2) Peoples Gas TECO Wholesale Generation-Merchant (3) TECO Transport TECO Coal (4) Other unregulated companies (5) Other/financing/eliminations (6)	\$ 53.4 3.0 (6.4) 0.6 12.5 13.9 (23.9)	\$ 53.3 2.9 (36.0) 2.6 18.4 4.6 (41.2)	\$ 119.2 \$ 21.7 (135.8) 3.6 45.6 14.7 (69.7)	83.8 19.6 (120.1) 12.4 64.9 6.5 (77.8)	\$ 134.2 \$ 26.7 (163.3) 6.5 57.7 2.8 (69.3)	111.1 26.5 (128.3) 17.6 82.6 6.4 (98.2)		
Net income from continuing operations	53.1	4.6	(0.7)	(10.7)	(4.7)	17.7		
Discontinued operations (7)	(11.8)	(20.9)	(63.7)	(103.7)	(850.4)	(82.1)		
Cumulative effect of change in accounting principle, net of tax (8)	-	(3.2)	-	(4.3)	-	(4.3)		
Net income	\$ 41.3	\$ (19.5)	\$ (64.4) \$	(118.7)	\$ (855.1) \$	(68.7)		
Average common shares outstanding during the period (thousands)	194,081	179,469	190,513	177,469	189,896	175,566		

- 1) Segment net income is reported on a basis that includes internally allocated financing costs.
- 2) Tampa Electric net income for the 9-month and 12-month periods ended Sep. 30, 2003, include a \$48.9 million after-tax asset impairment related to turbine purchase cancellations.
- 3) TWG Merchant results for the 3-month and 9-month periods ended Sep. 30, 2004 include after-tax charges of \$0.3 million (\$0.4 million pre-tax) and \$99.0 million (\$152.3 million pre-tax), respectively, to write-off its investment in the Texas Independent Energy (TIE) project. The 3-month and 9-month periods also include a \$4.3 million after-tax benefit from the reversal of costs previously accrued for the TMDP arbitration that was settled in the third quarter of 2004. The 12-month periods ended Sep. 30, 2004 includes a net benefit of \$3.5 million from the reversal of TMDP arbitration costs and the \$99.0 million after-tax charge for the TIE write-off. The 3-month, 9-month and 12-month periods ended Sep. 30, 2003 include a \$5.9 million after-tax charge associated with TMDP arbitration expenses. The 9-month and 12-month periods ended Sep. 30, 2003 also include a \$6.1.2 million after-tax charge to record goodwill impairments for the Frontera and Commonwealth Chesapeake power stations.
- 4) TECO Coal's net income for the 12-month period ended Sep. 30, 2004 includes a reversal of \$7.0 million of tax credits which were not usable due to insufficient taxable income in 2003.
- 5) Other unregulated net income for the 9-month period ended Sep. 30, 2004 includes a \$6.7 million after-tax charge related to the refinancing of the debt associated with the San Jose Power Station in Guatemala, a \$19.3 million provision for income taxes due to the repatriation of cash from Guatelmala following the financing, a \$4.9 million after-tax asset impairment at TECO Solutions and a \$12.2 million after-tax gain on the sale of the propane business interests. Results for the 12-months ended Sep. 30, 2004 additioanly include \$48.8 million of after-tax charges related to asset impairments, goodwill impairments, tax credit reversals and other non operating charges, and a \$34.6 million after-tax gain on the sale of Hardee Power Partners. Results for the 9-month and 12-month periods ended Sep. 30, 2003 include an after-tax charge of \$15.3 million related to turbine purchase cancelations.
- 6) The 12-months ended Sep. 30, 2003 includes a \$20.9 million after-tax charge for debt extinguishment. Interest expense that was previously internally allocated to Union and Gila River power stations is now reflected as a TECO Energy parent company expense. These interest expense allocations were \$7.7 million for the 12-month period ended Sep. 30, 2004, \$7.1 million for the 3-months ended Sep. 30, 2003, and \$17.8 million for the 9-months and 12-months ended Sep. 30, 2003.
- 7) Net (loss) income from discontinued operations for all periods ended Sep. 30, 2004 include the losses from operations of the Union and Gila River power stations. The 12-months ended Sep. 30, 2004 also includes \$762.0 million in after-tax asset impariment charges associated with the designation of these TPGC projects as discontinued operations. The 9-month and 12-month periods ended Sep. 30, 2003 include an after-tax charge of \$94.7 million related to the partnership termination and resulting consolidation of the Union and Gila River stations. The 9-month and 12-month periods ended Sep. 30, 2003 also include gains of \$23.5 million and \$31.2 million, respectively, primarily related to the sale of TECO Coalbed Methane's assets.
- 8) The 3-month, 9-month and 12-month periods ended Sep. 30, 2003 include a \$3.2 million after tax charge for the cumulative effect of an accounting change to reflect the implementation of FAS 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity. In addition, the 9-month and 12-month periods ended Sep. 30, 2003 also include a \$1.1 million after-tax charge for the cumulative effect of an accounting change to reflect the adoption of FAS 143, Accounting for Asset Retirement Obligations.

# TAMPA ELECTRIC COMPANY ELECTRIC OPERATING STATISTICS (Unaudited)

		Operating R	Revenues	S*				
Three Months Ended September 30,		-			Percent		Percent	
		2004		2003	Change	2004	2003	Change
Residential	\$	248,151	\$	227,477	9.1	2,543,240	2,452,192	3.7
Commercial	Ψ	139,507	Ψ	128,524	8.5	1,665,683	1,639,689	1.6
Industrial Phosphate		15,339		16,070	(4.5)	258,307	293,677	(12.0
•								
Industrial Other Other sales of electricity		24,717		24,128	2.4	335,271	344,682	(2.7)
		36,876		33,280	10.8	428,860	412,493	4.0
Deferred and other revenues		(12,102)	Φ.	(2,940)			 140 700	
	\$	452,488	\$	426,539	6.1	5,231,361	5,142,733	1.7
Sales for resale		11,232		10,341	8.6	181,814	168,370	8.0
Other operating revenue		10,220	Φ.	19,316	(47.1)	 F 440 47F	 F 211 102	
	\$	473,940	\$	456,196	3.9	5,413,175	5,311,103	1.9
Average customers		620,114		605,357	2.4			
Retail Output to Line						5,509,566	5,422,390	1.6
		Operating R	Revenue	S*		Sales Kilowat	t-hours*	
Nine Months Ended September 30,					Percent			Percen
		2004		2003	Change	2004	2003	Change
Residential	\$	627,313	\$	587,319	6.8	6,351,228	6,359,619	(0.1)
Commercial	*	378,296	*	344,237	9.9	4,480,587	4,402,375	1.8
Industrial Phosphate		50,660		49,119	3.1	908,591	958,037	(5.2)
Industrial Other		73,440		66,270	10.8	1,000,744	975,121	2.6
Other sales of electricity		103,630		91,882	12.8	1,191,146	1,134,275	5.0
Deferred and other revenues		(17,072)		(1,746)		1,171,140	1,134,273	3.0
Deferred and other revenues	\$	1,216,267	\$	1,137,081	7.0	13,932,296	13,829,427	0.7
Sales for resale	Ф	30,477	Ф	32,768	7.0 (7.0)	491,084	13,629,427 554,719	(11.5)
Other operating revenue		27,698		36,182		491,004	554,719	(11.5
Other operating revenue	\$	1,274,442	\$	1,206,031	(23.4) 5.7	14,423,380	14,384,146	0.3
	Ψ	1,217,772	Ψ	1,200,001	5.7	14,420,500	14,004,140	0.0
Average customers		618,281		603,057	2.5			
Retail Output to Line						14,781,553	14,713,091	0.5
		Operating R	Revenue	S*	_	Sales Kilowatt-hours*		
Twelve Months Ended September 30		2004		2003	Percent	2004	2003	Percent
		2004		2003	Change	2004	2003	Change
Residential	\$	807,399	\$	769,116	5.0	8,256,357	8,293,041	(0.4)
Commercial		494,119		457,841	7.9	5,938,426	5,840,562	1.7
Industrial Phosphate		66,898		67,996	(1.6)	1,227,110	1,307,264	(6.1)
Industrial Other		95,696		87,652	9.2	1,328,401	1,287,217	3.2
Other sales of electricity		136,613		122,638	11.4	1,594,891	1,511,297	5.5
Deferred and other revenues		(20,534)		(9,456)				
	\$	1,580,191	\$	1,495,787	5.6	18,345,185	18,239,381	0.6
Sales for resale	*	39,300	Ψ	50,660	(22.4)	627,450	861,238	(27.1)
Other operating revenue		35,041		44,692	(21.6)			
Onto operating revenue	\$	1,654,532	\$	1,591,139	4.0	18,972,635	19,100,619	(0.7)
Average customers		414 210		400.000	2.4			
Average customers		616,318		600,988	2.6			

19,278,377

19,152,766

0.7

Retail Output to Line

\* in thousands

# PEOPLES GAS SYSTEM GAS OPERATING STATISTICS (Unaudited)

		Operatin	g Rev	renues*		Therr			
Three Months Ended September 30,	, ,				Percent			Percent	
·		2004		2003	Change	2004	2003	Change	
By Customer Segment:									
Residential	\$	18,931	\$	18,460	2.6	8,974	9,084	(1.2)	
Commercial		29,605		29,875	(0.9)	77,292	77,765	(0.6)	
Industrial		2,081		2,338	(11.0)	46,344	49,289	(6.0)	
Off System Sales		31,866		42,278	(24.6)	55,701	76,452	(27.1)	
Power generation		2,604		2,541	2.5	75,902	108,113	(29.8)	
Other revenues		7,149		7,734	(7.6)				
	\$	92,236	\$	103,226	(10.6)	264,213	320,703	(17.6)	
By Sales Type:									
System supply	\$	67,378	\$	78,130	(13.8)	80,210	103,106	(22.2)	
Transportation		17,709		17,362	2.0	184,003	217,597	(15.4)	
Other revenues		7,149		7,734	(7.6)			`	
	\$	92,236	\$	103,226	(10.6)	264,213	320,703	(17.6)	
Average customers		306,856		291,230	5.4				

	Operatin	g Rev	enues*		Therms*			
Nine Months Ended September 30,	•	_		Percent			Percent	
	2004		2003	Change	2004	2003	Change	
By Customer Segment:								
Residential	\$ 87,653	\$	80,173	9.3	51,179	49,384	3.6	
Commercial	115,507		109,297	5.7	276,871	264,183	4.8	
Industrial	7,737		7,775	(0.5)	222,967	163,398	36.5	
Off System Sales	71,673		93,610	(23.4)	136,643	158,246	(13.7)	
Power generation	8,093		7,623	6.2	165,490	285,827	(42.1)	
Other revenues	25,132		26,412	(4.8)				
	\$ 315,795	\$	324,890	(2.8)	853,150	921,038	(7.4)	
By Sales Type:								
System supply	\$ 230,086	\$	241,989	(4.9)	250,971	273,606	(8.3)	
Transportation	60,577		56,489	7.2	602,179	647,432	(7.0)	
Other revenues	25,132		26,412	(4.8)	•		`	
	\$ 315,795	\$	324,890	(2.8)	853,150	921,038	(7.4)	
	201.404		000 (70					
Average customers	306,124		290,672	5.3				

	Operating	g Rev	enues*		Therms*			
Twelve Months Ended September 30,				Percent	Percent			
	2004		2003	Change	2004	2003	Change	
By Customer Segment:								
Residential	\$ 113,148	\$	102,034	10.9	66,012	65,390	1.0	
Commercial	149,898		141,101	6.2	367,508	347,441	5.8	
Industrial	10,355		10,941	(5.4)	224,653	223,465	0.5	
Off System Sales	82,569		108,039	(23.6)	164,491	189,749	(13.3)	
Power generation	10,586		10,231	3.5	298,431	386,545	(22.8)	
Other revenues	32,766		33,592	(2.5)				
	\$ 399,322	\$	405,938	(1.6)	1,121,095	1,212,590	(7.5)	
By Sales Type:								
System supply	\$ 286,328	\$	296,375	(3.4)	314,639	344,109	(8.6)	
Transportation	80,228		75,971	5.6	806,456	868,481	(7.1)	
Other revenues	32,766		33,592	(2.5)			`	
	\$ 399,322	\$	405,938	(1.6)	1,121,095	1,212,590	(7.5)	
Average customers	303,505		288,276	5.3				

<sup>\*</sup> in thousands