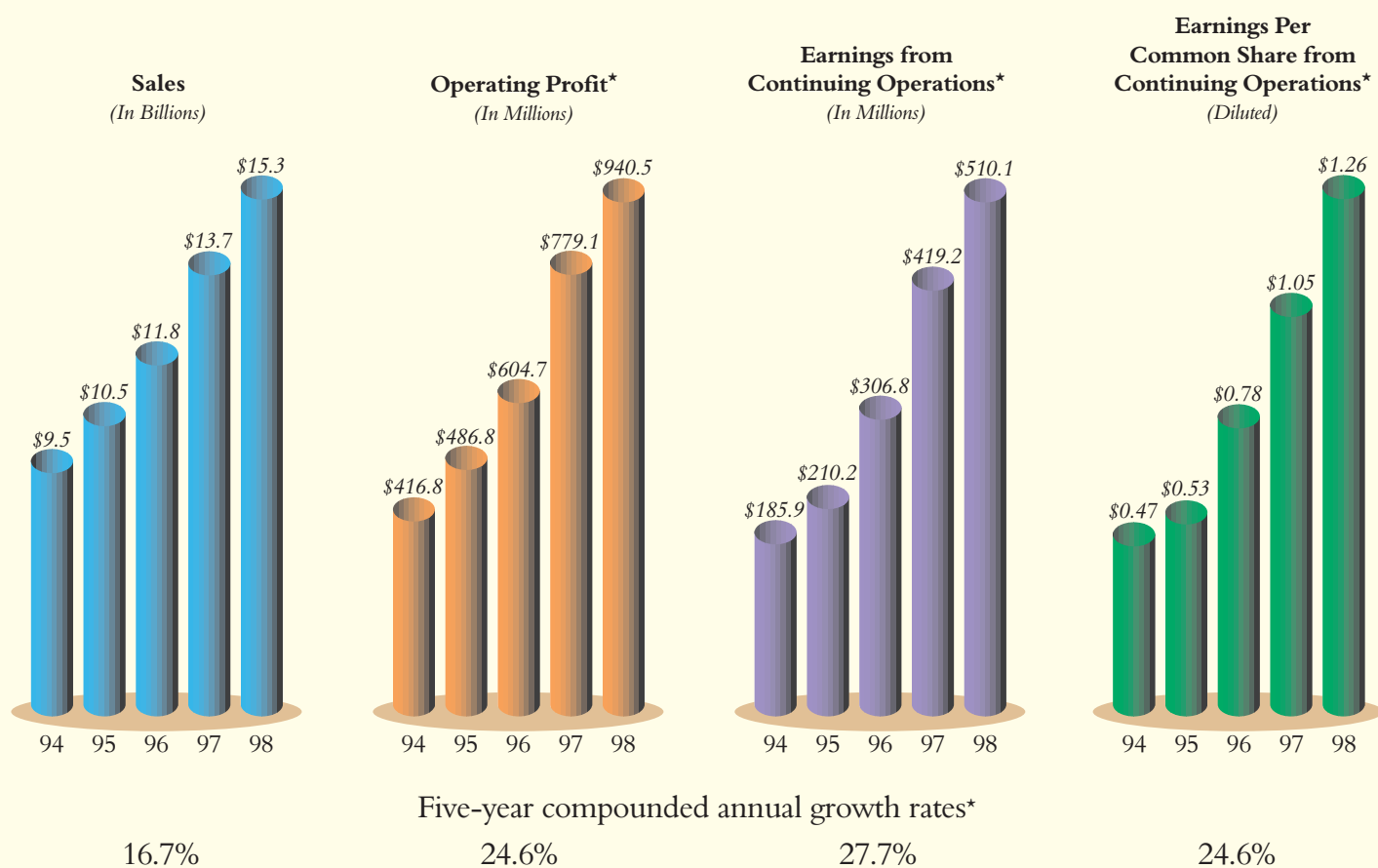


Financial Highlights

| <i>In millions, except per share data</i> | 1998 | 1997 | % Change |
|---|------------|---------------------------------|----------|
| Sales | \$15,273.6 | \$13,749.6 | 11.1% |
| Operating profit* | 940.5 | 779.1 | 20.7 |
| Earnings from continuing operations* | 510.1 | 419.2 | 21.7 |
| Diluted earnings per common share from continuing operations* | 1.26 | 1.05 | 20.0 |
| Closing stock price per common share | 55 | 32 ¹ / ₃₂ | 71.7 |
| Total market capitalization | 21,461.6 | 11,042.3 | 94.4 |



* Excludes the effect of non-recurring charges and gains. See page 39 for further information.