## **Selected Financial Data**

CharterMac & Subsidiaries



The information set forth below presents our selected financial data. Additional financial information is set forth in the audited consolidated financial statements and notes thereto contained in "Item 8. Financial Statements and Supplementary Data".

For the Years Ended December 31, (Dollars in thousands except for share data)

Operations		2003		2002		2001		2000		1999	
Total revenues	\$	152,210	\$	116,413	\$	74,625	\$	59,091	\$	40,437	
Operating expenses		(52,871)		(33,397)		(6,074)		(4,563)		(3,151)	
Interest expense and financing costs		(33,335)		(19,004)		(16,132)		(16,488)		(8,768)	
Other-than-temporary impairments related to		(33,333)		(13,004)		(10,132)		(10,400)		(0,700)	
investments in revenue bonds		(1,759)		(920)		(400)				(1,859)	
Equity in earnings of ARCap		2,219		2,219		456					
Gain/(Loss) on repayment of revenue bonds and											
sales of loans		7,483		14,568		(912)		645		(463)	
Income before allocation to preferred shareholders											
and minority interest		73,947		79,879		51,563		38,685		26,196	
Income allocated to preferred shareholders of subsidiary (2)		(9,449)		(17,266)		(12,578)		(8,594)		(3,014)	
Income allocated to SCUs		(4,038)									
Income allocated to minority interest		54		(496)							
Income before provision for income taxes		60,514		62,117		38,985		30,091		23,182	
Benefit (provision) for income taxes		6,072		(1,284)							
Net income	\$	66,586	\$	60,833	\$	38,985	\$	30,091	\$	23,182	
Net income applicable to shareholders <sup>(3)</sup>	\$	61,248	\$	55,905	\$	35,010	\$	27,074	\$	20,951	
Net income per share <sup>(3)</sup>											
Basic	\$	1.31	\$	1.31	\$	1.14	\$	1.22	\$	1.02	
Diluted	\$	1.31	\$	1.31	\$	1.14	\$	1.22	\$	1.02	
Weighted average shares outstanding											
Basic	46	5,653,270	4	42,697,195		30,782,161		2,140,576	20,580,756		
Diluted	46,735,232		42,768,139		30,837,340		22,152,239		20,580,756		
Financial Position											
Total assets	\$ 2	2,583,273	\$	1,852,868	\$	1,421,059	\$	925,236	\$	673,791	
Financing arrangements	\$	900,008	\$	671,659	\$	541,796	\$	385,026	\$	257,770	
Notes payable	\$	153,350	\$	68,556	\$	56,586	\$		\$		
Total liabilities	\$ 1	1,473,417	\$	821,031	\$	663,659	\$	399,222	\$	268,239	
Preferred shares of subsidiary (subject to mandatory											
repurchase)	\$		\$	273,500	\$	218,500	\$	169,000	\$	90,000	
Total shareholders' equity/partners' capital	\$	817,657	\$	753,515	\$	535,248	\$	357,014	\$	315,552	
Distributions											
Distributions to Preferred Shareholders	\$18	\$18,897,500		\$17,265,500		\$12,577,894		\$ 8,593,956		\$ 3,014,375	
Distributions to shareholders (3)	\$64	\$64,062,301		\$55,118,956		\$36,607,592		\$23,973,872		\$ 20,478,112	
Distributions per share (1)	\$	1.37	\$	1.26	\$	1.14	\$	1.07	\$	1.00	

- (1) Distributions per share are the same for both common shares and Convertible CRA Shares.
- (2) Beginning July 2003, income allocated to preferred shareholders of subsidiary was reclassed to interest expense in accordance with SFAS I50.
- (3) Includes common shareholders and Convertible CRA Shareholders.