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Education Management LLC Reports Fiscal 2008 Fourth Quarter and Full Year Results

Pittsburgh, PA, September 9, 2008 -- Education Management LLC, one of the largest providers of post-secondary education in North America, today reported its financial results for the three months and twelve months ended June 30, 2008. For the fourth quarter of fiscal 2008, net revenues rose 19.8% from the fourth quarter of fiscal 2007 to \$416.4 million. For the twelve months ended June 30, 2008, net revenues and net income rose 23.5% to \$1,684.2 million and 101.0% to \$64.7 million, respectively, from fiscal 2007.

Todd S. Nelson, President and Chief Executive Officer of Education Management, commented, "We are pleased to report another year of excellent revenue and student enrollment growth. We are also extremely proud to announce that the Middle States Commission on Higher Education granted regional accreditation to The Art Institute of Pittsburgh, which includes The Art Institute of Pittsburgh – Online Division. This achievement will benefit the students at the school, and is a tribute to the leadership and dedication of the faculty and staff."

Financial Highlights

- Net revenues for the three months ended June 30, 2008 increased 19.8% to \$416.4 million, compared to \$347.7 million for the same period a year ago. For the twelve months ended June 30, 2008 net revenues rose 23.5% to \$1,684.2 million, compared to \$1,363.7 million for the comparable twelve-month period ended June 30, 2007. This increase resulted from an increase in average total student enrollment and an approximately 5% increase in tuition rates during the twelve months ended June 30, 2008.
- For the fourth quarter of fiscal 2008, net income increased to \$5.7 million from a net loss of \$1.0 million in the prior year period. Earnings before interest, taxes, depreciation and amortization (EBITDA) increased to \$70.2 million from \$64.4 million for the same period a year ago primarily due to higher student enrollment and the increase in tuition rates.
- For fiscal 2008, net income was \$64.7 million compared to \$32.2 million in fiscal 2007. Fiscal 2008 EBITDA increased to \$363.8 million from \$318.9 million for fiscal 2007 primarily due to higher student enrollment and the increase in tuition rates.
- At June 30, 2008, cash and cash equivalents were \$236.0 million compared to \$250.7 million at June 30, 2007. There were outstanding borrowings of \$120.0 million under the revolving credit facility at June 30, 2008 compared with borrowings of \$90.0 million at June 30, 2007. The outstanding borrowings under the revolving credit facility were repaid in full on July 1, 2008.
- Cash flow from operations for the twelve-month period ended June 30, 2008 was \$151.3 million compared to \$179.4 million in the twelve-month period ended June 30, 2007. The lower amount in fiscal 2008 is primarily related to timing of interest payments and net payments for income taxes, as opposed to net receipts from income taxes in fiscal 2007.

The presentation of EBITDA does not comply with U.S. generally accepted accounting principles (GAAP). For an explanation of EBITDA and Adjusted EBITDA (used for covenant compliance), and a reconciliation to net income, the most directly comparable GAAP financial measure, see the Non-GAAP Financial Measures disclosure in the financial tables section below.

Student Enrollment

(1)

At the start of the current July quarter (first quarter of fiscal 2009), total enrollment at our schools was approximately 91,600 students, a 16.3% increase from the same time last year. Same-school enrollment (schools with enrollment for one year or more) increased 14.6% to approximately 90,200 students. Students enrolled in fully online programs increased 54.2% to approximately 16,100 students.

	2008 July	2007 July	Percentage Change
Total enrollment	91,600	78,700	16.3%
Same-school enrollment ⁽¹⁾	90,200	78,700	14.6%
Students enrolled in fully online programs	16,100	10,400	54.2%

chools with enrollment for one year or more.

Our quarterly revenues and income fluctuate primarily as a result of the pattern of student enrollments. The seasonality of our business has decreased over the last several years due primarily to an increased percentage of students enrolling in online programs, which generally experience less seasonal fluctuation than campus-based programs. The first quarter is typically the lowest revenue recognition quarter due to student vacations.

Conference Call and Webcast

Education Management will host a conference call to discuss its fiscal 2008 fourth quarter and year end on Wednesday, September 10, 2008 at 10:30 a.m. (Eastern Time). Those wishing to participate in this call should dial 303-262-2125 approximately 10 minutes prior to the start of the call. A listen-only audio of the conference call will also be broadcast live over the Internet at www.edmc.com.

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About Education Management

Education Management (www.edmc.com), with approximately 96,000 students as of October 2007, is among the largest providers of post-secondary education in North America, based on student enrollment and revenue, with a total of 88 locations in 28 U.S. states and Canada. We offer academic programs to our students through campus-based and online instruction, or through a combination of both. We are committed to offering quality academic programs and continuously strive to improve the learning experience for our students. Our educational institutions offer students the opportunity to earn undergraduate and graduate degrees and certain specialized non-degree diplomas in a broad range of disciplines, including design, media arts, health sciences, psychology and behavioral sciences, culinary, fashion, business, education, legal and information technology.

Cautionary Statement

This press release may include information that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any such forward-looking statements may involve risk and uncertainties that could cause actual results to differ materially from any future results encompassed within the forward-looking statements. Factors that could cause or contribute to such differences include those matters disclosed in the Company's Securities and Exchange Commission filings. Past results of Education Management are not necessarily indicative of its future results. Education Management does not undertake any obligation to update any forward-looking statements.

— Tables to Follow —

EDUCATION MANAGEMENT LLC AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FISCAL FOURTH QUARTER & FULL YEAR

(Dollars in millions) (Unaudited)

	For the three months ended June 30,		For the twelve months ended June 30,	
	2008	2007	2008	2007
Net revenues	\$ 416.4	\$ 347.7	\$ 1,684.2	\$ 1,363.7
Costs and expenses:				
Educational services	237.6	194.0	901.1	729.9
General and administrative	108.6	89.3	419.3	314.9
Depreciation and amortization	24.6	22.9	100.3	90.5
Total costs and expenses	370.8	306.2	1,420.7	1,135.3
Income before interest and income taxes	45.6	41.5	263.5	228.4
Net interest expense	37.7	40.4	157.7	169.1
Income before income taxes	7.9	1.1	105.8	59.3
Provision for income taxes	2.2	2.1	41.1	27.1
Net income (loss)	\$ 5.7	\$ (1.0)	\$ 64.7	\$ 32.2

Note: Certain prior year amounts have been reclassified to conform to the current year's presentation

EDUCATION MANAGEMENT LLC AND SUBSIDIARIES SELECTED CASH FLOW DATA – FISCAL YEAR (Dollars in millions) (Unaudited)

	For the twelve months ended June 30,		
	2008 200		
Net cash flows provided by operations	\$ 151.3	\$ 179.4	
Depreciation and amortization (1)	100.3	90.5	
Capital expenditures (2)	(150.9)	(96.1)	

- (1) Includes non-cash charges related to fixed asset impairments of \$5.5 million in the 2008 twelve-month period.
- (2) Represents cash paid for long-lived assets

EDUCATION MANAGEMENT LLC AND SUBSIDIARIES SELECTED BALANCE SHEET DATA – FISCAL YEAR-END (Dollars in millions) (Unaudited)

	As of June 30,		
	2008	2007	
Cash and cash equivalents	\$ 236.0	\$ 250.7	
Current assets	418.9	388.4	
Total assets	4,054.3	3,949.0	
Current liabilities	460.0	431.1	
Long-term debt (including current portion)	1,901.4	1,940.0	
Member's equity	1,351.2	1,311.1	

EDUCATION MANAGEMENT LLC AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES

Reconciliation of Net Income to EBITDA (Dollars in millions) (Unaudited)

Note: Certain prior year amounts have been reclassified to conform to the current year's presentation

Non-GAAP Financial Measures

EBITDA, a measure used by management to measure operating performance, is defined as net income plus net interest expense, taxes and depreciation and amortization, including amortization of intangible assets. EBITDA is not a recognized term under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Additionally, EBITDA is not intended to be a measure of free cash flow available for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements. Management believes EBITDA is helpful in highlighting trends because EBITDA excludes the results of decisions that are outside the control of operating management and can differ significantly from company to company depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which companies operate and capital investments. In addition, management believes that EBITDA provides more comparability between our historical results and results that reflect purchase accounting and the new capital structure. Management compensates for the limitations of using non-GAAP financial measures by using them to supplement GAAP results to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to similarly titled measures of other companies.

For the three months ended June 30,		For the twelve months ended June 30,	
2008	2007	2008	2007
\$ 5.7	\$ (1.0)	\$ 64.7	\$ 32.2
37.7	40.4	157.7	169.1
2.2	2.1	41.1	27.1
24.6	22.9	100.3	90.5
\$ 70.2	\$ 64.4	\$ 363.8	\$ 318.9
	ended Jur 2008 \$ 5.7 37.7 2.2 24.6	ended June 30, 2008 2007 \$ 5.7 \$ (1.0) 37.7 40.4 2.2 2.1 24.6 22.9	ended June 30, ended June 30, 2008 2007 2008 \$ 5.7 \$ (1.0) \$ 64.7 37.7 40.4 157.7 2.2 2.1 41.1 24.6 22.9 100.3

⁽¹⁾ Includes non-cash charges related to fixed asset impairments of \$5.5 million in the 2008 twelvemonth period.

EDUCATION MANAGEMENT LLC AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES

Reconciliation of Net Income to Adjusted EBITDA for Covenant Compliance (Dollars in millions) (Unaudited)

Adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") is a non-GAAP measure used to determine our compliance with certain covenants contained in the indentures governing our outstanding senior notes and senior subordinated notes and in our senior secured credit facilities. Adjusted EBITDA is defined as EBITDA further adjusted to exclude unusual items and other adjustments permitted in calculating covenant compliance under the indentures governing the notes and our senior secured credit facilities. We believe that the inclusion of supplementary adjustments to EBITDA applied in presenting Adjusted EBITDA is appropriate to provide additional information to investors to demonstrate compliance with our financial covenants.

	For the twelve months ended June 30, 2008
Net income	\$ 64.7
Interest expense, net Provision for income taxes Depreciation and amortization of property,	157.7 41.1 100.3
equipment and intangible assets (1)	
EBITDA	363.8
Reversal of impact of unfavorable leases (2)	(1.5)
Advisory fees (3)	5.0
Severance and relocation	3.7
Other	2.9
Adjusted EBITDA - Covenant Compliance	\$373.9

- (1) Includes non-cash charges related to fixed asset impairments of \$5.5 million.
- (2) Represents non-cash reduction to rent expense due to the amortization on \$7.3 million of unfavorable lease liabilities resulting from fair value adjustments required under SFAS No. 141 as part of the Transaction.
- (3) Represents advisory fees incurred under a management advisory agreement with affiliates of certain of our shareholders in connection with the Transaction as of June 1, 2006.