

POTLATCH CORPORATION

Securities Law Compliance and Insider Trading Policy

Policy as to Trades in the Company's Securities By Company Personnel and Treatment of Confidential Information

1. Purpose.

Both the Securities and Exchange Commission (the "SEC") and Congress are very concerned about maintaining the fairness and integrity of the U.S. capital markets. The securities laws are continually reviewed and amended to prevent people from taking advantage of "inside information" and to increase the punishment for those who do. These laws require publicly traded companies to have clear policies on insider trading. If companies like ours do not take active steps to adopt preventive policies and procedures covering securities trades by company personnel, the consequences could be severe.

We have adopted this Insider Trading Policy to avoid even the appearance of improper conduct on the part of anyone employed by or associated with our Company (not just so-called insiders). We have all worked hard to establish our reputation for integrity and ethical conduct. We cannot afford to damage this reputation.

This Insider Trading Policy applies equally to employees of Potlatch Corporation and of subsidiaries of Potlatch Corporation (all of which are referred to collectively for convenience as the "Company").

2. The Consequences.

The consequences of insider trading violations can be substantial:

For individuals who trade on inside information (or tip information to others):

- A jail term of up to 20 years;
- A civil penalty of up to three times the profit gained or loss avoided; and
- A criminal fine (no matter how small the profit) of up to \$5 million.

For a company (as well as possibly any supervisory person) that fails to take appropriate steps to prevent illegal trading:

- A civil penalty of the greater of \$1 million or three times the profit gained or loss avoided as a result of the employee's violation; and
- A criminal penalty of up to \$25 million.

Further, if an employee violates the Company's Insider Trading Policy, the Company may impose sanctions, including dismissal for cause. Needless to say, any of the above consequences, even an SEC investigation that does not result in prosecution, can tarnish one's reputation (as well as the Company's) and irreparably damage a career. Finally, the size of a transaction has no impact on potential insider trading liability. In the past, even relatively small trades have resulted in SEC investigations and lawsuits.

3. Our Insider Trading Policy.

No Trading on the Basis of Material Non-Public Information. If a director, officer or any employee has material non-public information (often referred to as "inside information") relating to our Company, it is our policy that neither that person nor any related person may buy or sell securities of the Company or engage in any other action to take advantage of that information (such as by passing the information onto others who trade). In addition, if a director, officer or any employee has inside information relating to another company (including our customers, partners or suppliers) that was obtained in the course of employment at the Company, it is our policy that neither that person nor any related person may buy or sell securities of the other company or engage in any other action to take advantage of that information.

Transactions that may be necessary or justifiable for independent reasons (such as the need to raise money for an emergency expenditure) are no exception. Even the appearance of an improper transaction must be avoided to preserve our reputation for adhering to the highest standards of conduct.

What is Material Information? "Material information" is any information that a reasonable investor would consider important in deciding whether to buy, hold or sell securities of the Company. In short, "material information" includes any information that reasonably could affect the price of our securities. Either positive or negative information may be material. It can be information about the Company or about a company with which we do business.

Common examples of information that will frequently be regarded as material are:

- projections of future earnings or losses;
- news of a possible merger, acquisition or tender offer;
- news of a significant sale of assets or divisions;
- changes in dividend policies or the declaration of a stock split or the offering of additional securities;
- changes in management;
- plans to raise additional capital through stock sales or otherwise;
- financial liquidity problems; and
- the gain or loss of a substantial customer or supplier.

20/20 Hindsight. Remember, if your securities transactions become the subject of scrutiny, they will be viewed after-the-fact with the benefit of hindsight. As a result, before engaging in any transaction you should carefully consider how regulators and others might view your transaction in hindsight.

Transactions by Family Members. The same restrictions apply to (1) your family members living in your household, (2) any other persons living in your household and (3) any immediate family members who are financially dependent on you. You are responsible for the compliance of your immediate family and personal household.

Do Not Pass Information to Others. Whether the information is proprietary information about our Company or information that could have an impact on our stock price, employees must not pass the information on to others. It is illegal to advise others to trade on the basis of undisclosed material information. Liability in these cases can extend to both the “tippee” — the person to whom the insider disclosed inside information — and you, as the “tipper,” and will apply whether or not you derive any economic benefit from the tippee’s trades.

Trading Blackouts. From time to time, the Company may require that directors, officers, certain employees and others suspend trading because of developments known to the Company and not yet disclosed to the public. In that event, these persons will be advised in writing or by email not to engage in any transaction involving the purchase or sale of the Company’s securities until otherwise advised. Those so restricted should not disclose to others the fact that they have been suspended from trading.

Post-Termination Transactions. This Insider Trading Policy continues to apply to your transactions in Company securities even after you have terminated employment. If you are in possession of material nonpublic information when your employment terminates, you may not trade in Company securities until that information has become public or is no longer material.

4. Rules Applicable to “Designated Insiders.”

Pre-Clearance of Trades. To provide assistance in preventing inadvertent violations and avoiding even the appearance of an improper transaction (which could result, for example, where an employee engages in a trade while unaware of a pending major development), all directors, officers and certain employees in a position to have access to material non-public information (the “Designated Insiders”) are subject to pre-clearance in writing or by email by our General Counsel of all transactions in Company securities (acquisitions, dispositions, transfers, gifts, etc.). Persons who are identified as Designated Insiders and therefore subject to this pre-clearance policy will be notified by our General Counsel. If our General Counsel is not available for some reason to pre-clear a trade, please contact the Company’s Human Resources department and they will let you know the appropriate person to contact for pre-clearance. Pre-clearance is subject to a five business day expiration, unless suspended earlier by our General Counsel or other authorized personnel, and must be renewed by the applicant after five business days to be valid. If any employee is in doubt of whether or not pre-clearance is required, the employee should inquire with our General Counsel or obtain pre-clearance as a cautionary measure.

Pre-clearance does not relieve anyone of their responsibility under SEC rules. All employees, whether they are Designated Insiders or not, are responsible for adherence to this Insider Trading Policy.

Mandatory Trading Blackouts/Open Windows. The Company has adopted the following mandatory trading blackout requirements in its securities:

- **Open Window Period** – Transactions in the Company’s securities by Designated Insiders shall be made only during the “open window” period beginning on the second business day after the Company releases its quarterly and annual financial results, and ending on the fourth calendar day of the third month of each calendar quarter (or earlier, when an in-person meeting of the Company’s board of directors occurs during the open-window period). All other periods are considered “blackout periods” and Designated Insiders may not engage in transactions in the Company’s securities during any blackout period. In addition, all employees are prohibited from trading on the basis of material non-public information at all times, including during open window periods. Persons subject to these blackout restrictions will be notified by our General Counsel or other authorized personnel. If an employee is in doubt of whether or not he or she is subject to these blackout restrictions, the employee should inquire with our General Counsel as a cautionary measure.

Of course, no trading should be done at any time that a director, officer or employee is actually aware of a major undisclosed corporate development.

Options. Although a cash exercise of options may be made by a Designated Insider at any time (including cash exercises in which you elect to have the Company withhold shares subject to the option to satisfy tax withholding requirements), this Insider Trading Policy’s trading restrictions apply to any sale of the underlying stock acquired upon the exercise of the option. Therefore, same day sales and cashless exercises of options through a broker are subject to trading windows and blackout restrictions, as these transactions entail selling a portion of the underlying stock to cover the costs of exercise.

Exception for Approved 10b5-1 Plans. Trades by Designated Insiders in the Company’s securities that are executed pursuant to an approved 10b5-1 trading plan (a “Trading Plan”) are not subject to the prohibition on trading on the basis of material non-public information contained in this Insider Trading Policy or to the restrictions set forth above relating to pre-clearance procedures and blackout periods. SEC Rule 10b5-1 provides an affirmative defense from insider trading liability under the federal securities laws for trading plans that meet certain requirements.

This Insider Trading Policy permits individuals to adopt Trading Plans with brokers that outline a pre-set plan for trading of the Company’s securities. Trading Plans are to be implemented only during open windows and when the individual is not aware of any material non-public information. Any Trading Plan must comply with SEC Rule 10b5-1 and be approved in writing in advance by our General Counsel, and the establishment of such a Trading Plan with respect to an individual may be publicly announced by the Company.

An individual may revoke his or her Trading Plan at any time. Revocation is effected upon written notice to the broker. However, if the individual terminates the Trading Plan after option exercises or stock sales have been made under the Trading Plan, then the individual must cancel all outstanding Trading Plans and agree not to enter into another Trading Plan until six months after termination of the Trading Plan.

Under certain circumstances, a Trading Plan must be revoked. This includes circumstances such as the announcement of a merger or the occurrence of an event that would cause the transaction either to violate the law or to have an adverse effect on the Company. The Chief Financial Officer, General Counsel or any stock administrator of the Company is authorized to notify the broker in such circumstances.

Amendments to Trading Plans will not be allowed once the Trading Plan is in place.

5. Transactions under Company Benefit Plans

The following are special applications of the Insider Trading Policy to transactions under certain of the Company's benefit plans:

- **401(k) Plan** – Purchases of the Company's stock (or the Company stock fund) in the Company's 401(k) plan resulting from the periodic contribution of money to the plan pursuant to a timely payroll deduction election (i.e., "new money") can be done at any time. Purchases or sales of the Company's stock (or the Company stock fund) in the Company's 401(k) plan resulting from a previous automatic "rebalance" election (i.e., "old money") applicable to the following calendar year can be done at any time unless you are one of the Company's Section 16 officers. The Company's Section 16 officers are not permitted to make automatic rebalance elections under the Company's 401(k) plan. In addition, the following are subject to the prohibition on trading on the basis of material non-public information contained in this Insider Trading Policy and to the restrictions applicable to Designated Insiders set forth above relating to pre-clearance procedures and blackout periods:
 - (a) an election to begin or terminate investing in the Company's stock or the Company stock fund of the 401(k) plan;
 - (b) an election to increase or decrease the percentage of periodic contributions that will be allocated to the Company's stock or the Company stock fund;
 - (c) an election to make an intra-plan transfer of an existing account balance into or out of, or an election to make an in-service withdrawal from, the Company's stock or Company stock fund;
 - (d) a "rebalance" election that applies to the Company's stock or Company stock fund other than an annual rebalance election applicable to the following calendar year;
 - (e) an election to borrow money against your 401(k) plan account if the loan will result in a liquidation of Company stock or the Company stock fund balance;¹ and

¹ Directors and executive officers are prohibited by Company policy from taking 401(k) plan loans due to the provisions of the Sarbanes-Oxley Act of 2002.

- (f) an election to pre-pay a plan loan if the pre-payment will result in allocation of loan proceeds to the Company's stock or the Company stock fund.
- **Dividend Reinvestment Plan** – Purchases of Company stock under a dividend reinvestment plan resulting from the reinvestment of dividends paid on Company stock can be done at any time. However, elections to participate in a dividend reinvestment plan and sales of any Company stock purchased pursuant to the plan are subject to the prohibition on trading on the basis of material non-public information contained in this Insider Trading Policy and to the restrictions applicable to Designated Insiders set forth above relating to pre-clearance procedures and blackout periods.
- **Management Deferred Compensation Plan** – This Insider Trading Policy does not apply to (i) timely elections to defer base salary or performance based compensation under the Company's Management Deferred Compensation Plan (or any successor or similar plan subsequently adopted by the Company) or (ii) the revocation of an existing election and the making of a new election as to the time and form of payment of deferred compensation under the Company's Management Deferred Compensation Plan (or any successor or similar deferred compensation plan subsequently adopted by the Company). However, the following are subject to the prohibition on trading on the basis of material non-public information contained in this Insider Trading Policy and to the restrictions applicable to Designated Insiders set forth above relating to pre-clearance procedures and blackout periods, in each case to the extent otherwise permissible under the Management Deferred Compensation Plan:
 - (a) an election to begin or terminate investing in the Company stock fund of the Management Deferred Compensation Plan;
 - (b) an election to increase or decrease the percentage of your periodic contributions that will be allocated to the Company stock fund; and
 - (c) an election to make an intra-plan transfer of an existing account balance into or out of, or an election to make an in-service withdrawal from, the Company stock fund.

6. Additional Prohibited Transactions.

We believe it is improper and inappropriate for any Company personnel to engage in speculative transactions involving Company securities. We believe that this trading can reflect badly on the Company and that Company personnel should not engage in any types of transactions that are commonly viewed as a form of "betting" for or against the Company. Accordingly, it is the Company's policy that directors, officers and employees should not engage in any of the following activities with respect to securities of the Company:

- **Director and officer cashless exercise** – In response to the restrictions set forth in the Sarbanes-Oxley Act of 2002, the Company will not arrange with brokers to

administer cashless exercises on behalf of directors and officers of the Company. Directors and officers of the Company may only utilize the cashless exercise feature of their options if (i) the director or officer retains a broker independently of the Company, (ii) the Company's involvement is limited to confirming that it will deliver the stock promptly upon payment of the exercise price and (iii) the director or officer uses a "T+3" cashless exercise arrangement, in which the Company agrees to deliver stock against the payment of the purchase price on the same day the sale of the stock underlying the option settles. Under a T+3 cashless exercise, a stock broker, the issuer, and the transfer agent of the issuer work together to make all transactions settle simultaneously. This approach is to avoid any inference that the Company has "extended credit" in the form of a personal loan to the director or executive officer. Any employee who has any questions about cashless exercises may obtain additional guidance from our stock plan administrator.

- ***Director and officer trading during pension and 401(k) plan blackout periods*** – In response to the restrictions set forth in the Sarbanes-Oxley Act of 2002, directors and officers of the Company are prohibited from trading Company securities during pension and 401(k) plan blackouts, if any.
- ***Purchases of Company securities on margin*** — This means borrowing from a brokerage firm, bank or other entity in order to buy Company securities (other than in connection with a so-called "cashless" exercise of options under the Company's stock plans).
- ***Short sales of Company securities*** — This involves selling Company securities that you do not own in the expectation that the price of the securities will fall, or as part of an arbitrage transaction.
- ***Buying or selling puts or calls on Company securities*** — This includes options or derivatives trading on any of the stock exchanges or futures exchanges.

7. Section 16 Rules and Reports

Section 16 of the Securities Exchange Act of 1934 imposes on certain officers and all directors of the Company ("Section 16 Insiders") three substantive obligations and restrictions. First, Section 16 Insiders must report, on a Form 4, all transactions involving the Company's securities (including open market purchases) within two business days of the transaction. Second, Section 16 provides that any profit realized by a Section 16 Insider upon a "short swing" transaction (i.e., any purchase and sale, or any sale and purchase, of any equity security of the Company within a period of less than six months) must be disgorged and surrendered. Third, Section 16 prohibits Section 16 Insiders from engaging in any short sales of the Company's equity securities. The Section 16 rules, obligations and restrictions are complex and, while the Company endeavors to assist Section 16 Insiders with their Form 4 reporting requirements (described above), the Section 16 Insiders are ultimately responsible for compliance. Due in part to the Section 16 rules and in order to assist in compliance with the Form 4 reporting requirements described above, this Insider Trading Policy requires all Section 16 Insiders to obtain prior written clearance from our General Counsel no later than one business day before

the proposed date of execution of transactions involving the Company's securities, including open market transactions. Questions regarding Section 16 and compliance with its terms should be directed to our General Counsel. All other employees of the Company are strongly discouraged from selling Company securities that were purchased in the open market and that have been owned less than six months.

8. Form 144 Reports

Certain officers of the Company designated by the Board of Directors and all directors of the Company must comply with SEC Rule 144 that requires them to file a Form 144 in connection with any open-market sale of Company securities. The broker handling the sale of Company securities should be advised that a "Rule 144 sale" is being made and that a Form 144 should be filed with the SEC and New York Stock Exchange when the order is placed.

9. Confidential Information and Communications with the Media.

Unauthorized disclosure of internal information relating to the Company (including information regarding new products, the Company's suppliers or customers) could cause competitive harm to the Company and in some cases could result in liability for the Company.

Unauthorized Disclosure. Company personnel should not disclose internal information about the Company to anyone outside the Company, except as required in the performance of regular duties for the Company.

Internet "Chat" Rooms. Company employees are prohibited from posting internal information about the Company on a "bulletin board" on the Internet or communicating about the Company and its business in Internet-based "chat" rooms.

Communications with the Media, Securities Analysts and Investors.

Communications on behalf of the Company with the media, securities analysts and investors must be made only by specifically designated representatives of the Company. Unless you have been expressly authorized to make such communications, if you receive any inquiry relating to the Company from the media, a securities analyst or an investor, you should refer the inquiry to our Media Relations department or our General Counsel.

Safeguarding Confidential Information. Care must be taken to safeguard the confidentiality of internal information. For example, sensitive documents should not be left lying on desks, and visitors should not be left unattended in offices containing internal company documents.

Rumors. Rumors concerning the business and affairs of the Company may circulate from time to time. Our general policy is not to comment upon those rumors. Individual employees should also refrain from commenting upon or responding to rumors and should refer any requests for comments or responses to our Media Relations department or our General Counsel.

10. Company Assistance.

Any person who has any questions about specific transactions may obtain additional guidance from our General Counsel.

Remember, however, the ultimate responsibility for adhering to this Insider Trading Policy and avoiding improper transactions rests with you. In this regard, it is imperative that you use your best judgment.

11. Modifications.

This Insider Trading Policy has been approved by the Company's Board of Directors. Officers of the Company may, from time to time, make non-substantive modifications to this Insider Trading Policy (including, without limitation, substitution of the names of the appropriate contact persons within the Company) without prior approval of the Company's Board of Directors.