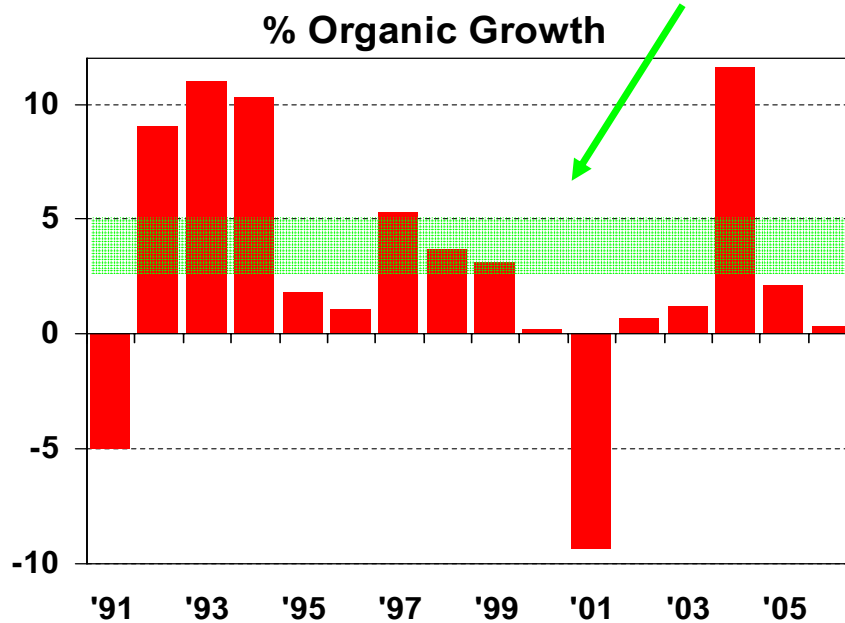


Organic Growth

Targeting 3%-5% Annual Organic Growth

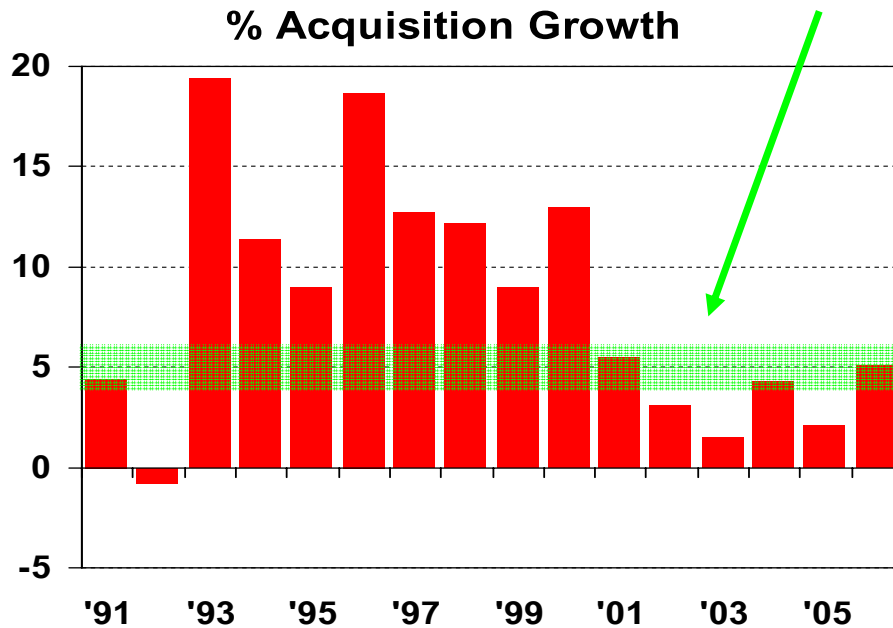


3-5% Organic Growth Target

- Renewed Focus on Innovation, Product Development
- Better Understanding of Consumer Trends, Needs
- Geographic Expansion, Especially International
- Product Line Expansion
- Deverticalize Maker-Users

Acquisition Growth

Targeting ~5% Annual Acq. Growth



~5% Acquisition Growth Target

■ Acquisitions (in Existing Markets)

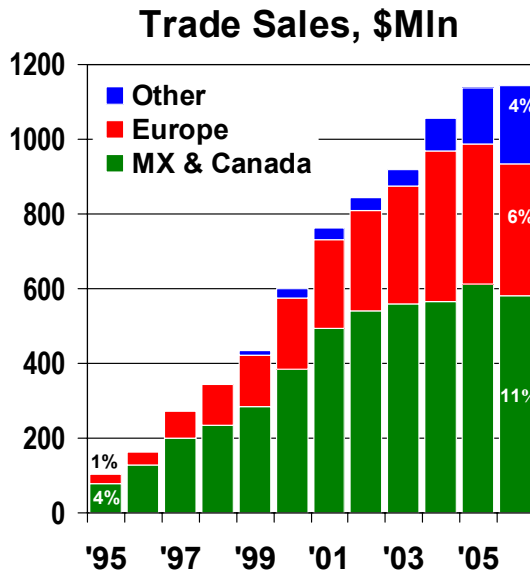
- Larger Average Size, perhaps \$40m vs. \$20m historically
- Competition Moving Prices To Upper End of 5-7X EBIT Range

■ New Growth Platforms

- Forming Corporate Group to Concentrate on NGP Search
- Head of Group Will Report Directly to CEO
- Seek Higher Growth Markets Not Prone to Foreign Competition
- One Step Away
- Examples: CVP, Geo Components, Nestaway



International Growth



International Opportunity

- Establish Operations Where Demand for Our Products is Growing
- Supply Customers Who Source Finished Products Overseas
- Supply Growing Demand in Developing International Markets

Trade Sales: 5% foreign in 1995; 21% in 2006

1995 – 2006 Foreign Sales CAGR = 24%



China

- Viewed as an Opportunity
- Sourcing for More Than a Decade
- First Operation Started in 1997
- 11 Facilities Currently
 - 3 innerspring; 3 furniture components; 3 automotive; 1 machinery; 1 fixtures & display
- About 3% of Revenues and Growing
- Two-Part Strategy
 - Participate in Large, Developing Chinese Market
 - Locate our Operations Where Demand for Components is Growing



New Markets

- Enter Primarily Through Acquisitions
- Rationale Will Be Logical
 - May Overlap in Some Area (e.g. Customers, Materials, End Markets)
- Markets Where We Can Be Major Player
- Above Average Growth Potential
- Little or No Exposure to Imports



Margin Targets

- | | |
|--|---|
| <ul style="list-style-type: none">■ Company Margins<ul style="list-style-type: none">□ 11% EBIT; 7% Net■ Segment EBIT Margins<ul style="list-style-type: none">□ 9%: Industrial, Specialized□ 10%: Residential, Aluminum□ 12%: Commercial | <ul style="list-style-type: none">■ To Reach Targets<ul style="list-style-type: none">□ Higher Throughput in Existing Plants□ New Products with Higher Margins□ Benefit of 2006 Restructuring□ Efficiency / CI / Other |
|--|---|