

Segments (Fraction of 2006 Total Sales)



RESIDENTIAL - 47%

Bedding	Mattress springs; foundations; wooden components; adjustable beds
Home Furniture & Consumer Products	Recliner, seating, and sofa sleeper components; ornamental beds; steel bed frames
Fabric, Foam, & Fiber	Textile converting; geo components; fibers; carpet pad; non-slip coated fabric

COMMERCIAL - 17%

Fixtures & Displays	Retail store fixtures; point of purchase displays; storage products
Office Furniture Comp.	Chair controls, bases, frames; plastic components

ALUMINUM - 10%

Non-automotive die castings; tool & die

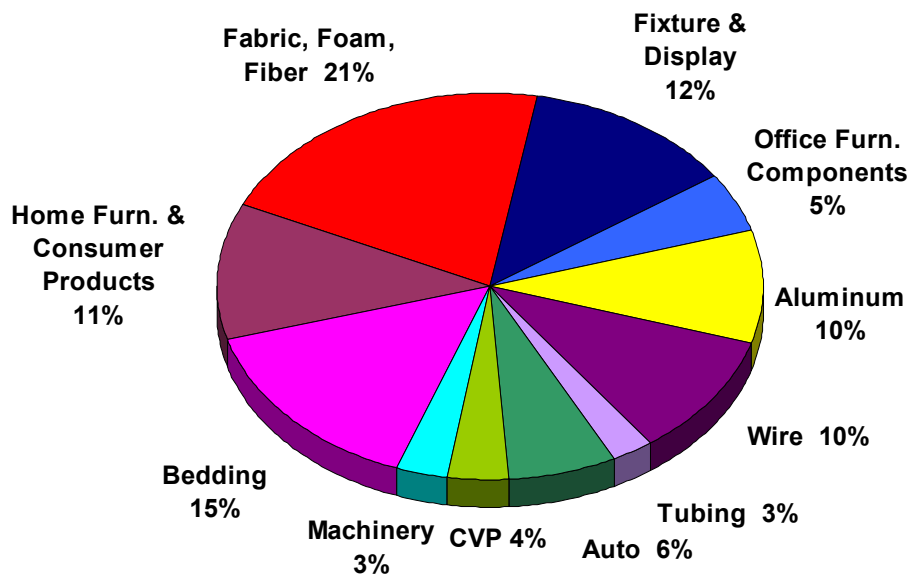
INDUSTRIAL - 13%

Wire	Drawn steel wire; wire products
Tubing	Welded steel tubing; tubular products

SPECIALIZED - 13%

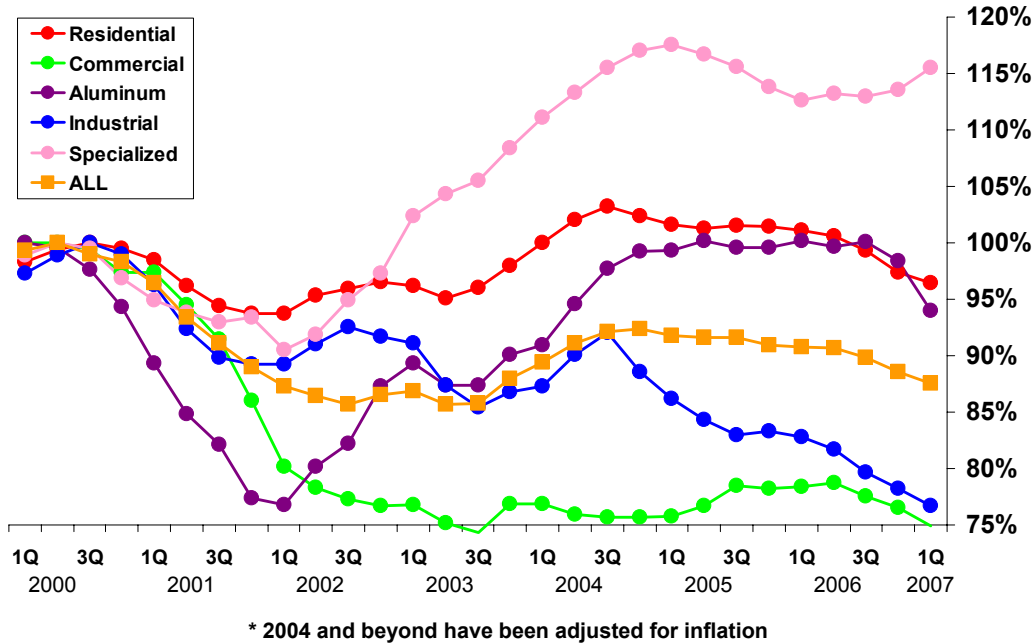
Machinery	Machinery for spring forming and bedding manufacturing
Automotive	Auto seat suspension, lumbar, & cable systems
Commercial Vehicle Products	Service van interiors and truck bodies

Product Mix (Fraction of 2006 Total Sales)

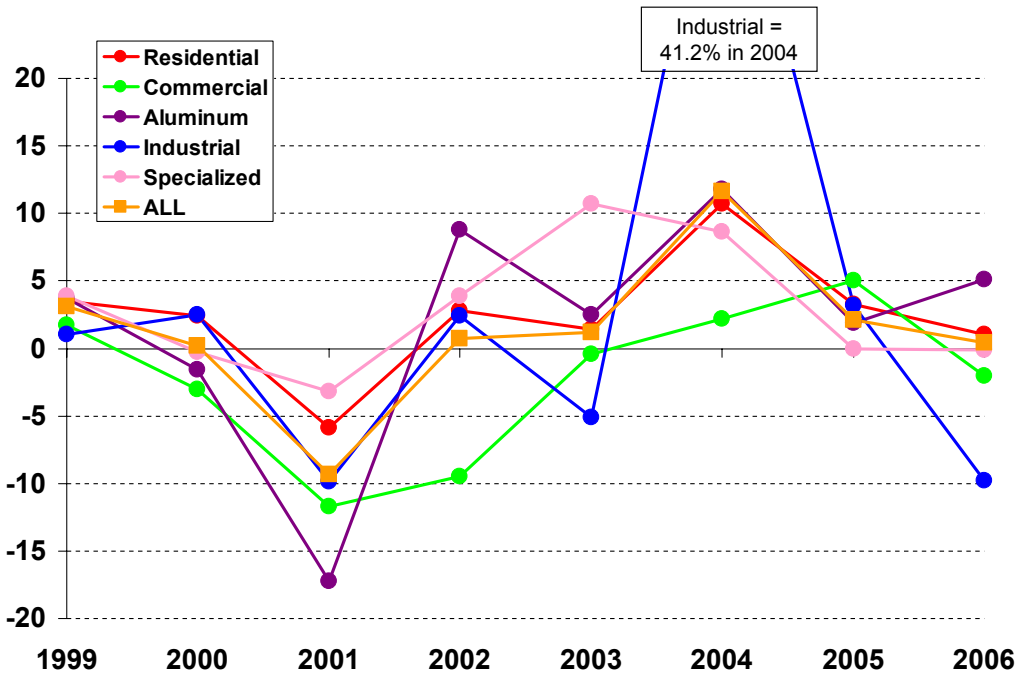


Segment Sales Trends

Normalized TTM Net Sales, Excl. Acquisitions



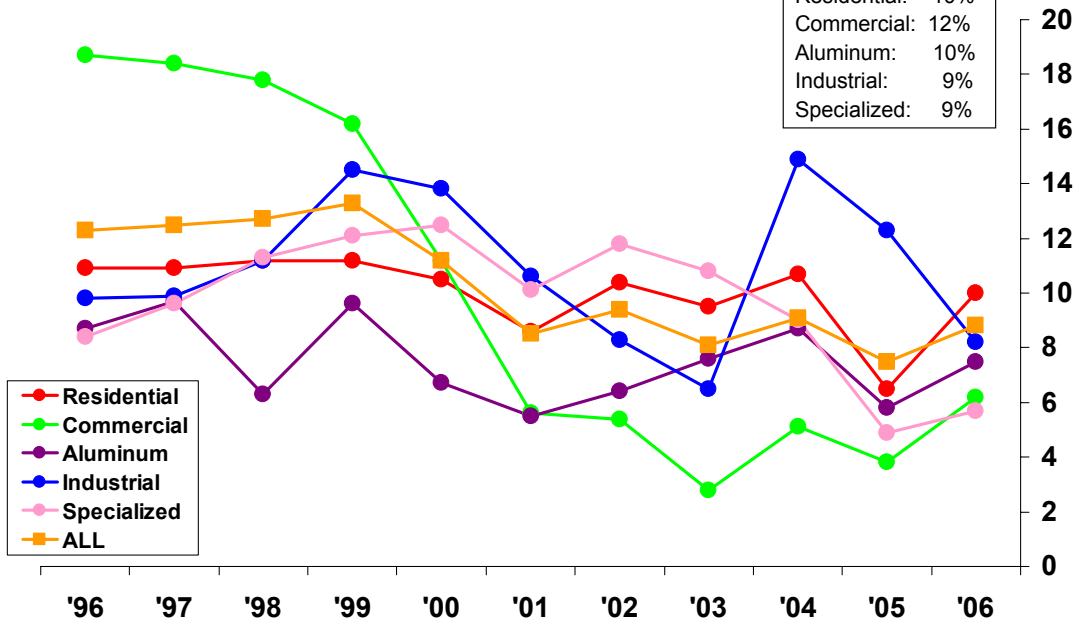
Organic Growth by Year



EBIT Margin by Year

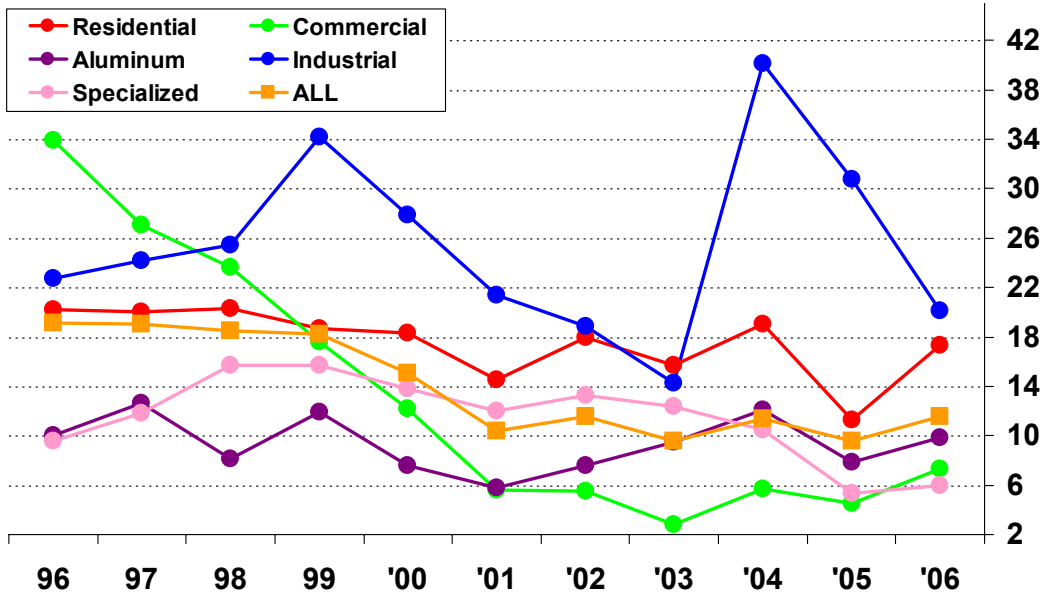
Segments = EBIT / Total Sales.
 ALL = EBIT / External Sales

Targets	
Company:	11%
Residential:	10%
Commercial:	12%
Aluminum:	10%
Industrial:	9%
Specialized:	9%



Segment ROA (Pre Tax)

ROA = EBIT / Average Assets.



Major Facilities

Each is roughly \$20 million in sales, or larger

Name	City	State	Country
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Aluminum

Pace Industries de Mexico	Saltillo Coahuila		Mexico
Pace Industries de Chihuahua	Chihuahua		Mexico
Pace Industries - Auburn	Auburn	AL	USA
Pace Industries - Harrison	Harrison	AR	USA
Pace - Precision Industries	Malvern	AR	USA
Cambridge - Billerica	N. Billerica	MA	USA
St. Paul Metal Craft	St. Paul	MN	USA
Product Technologies	Maple Lake	MN	USA
Pace Industries - Monroe City	Monroe City	MO	USA
Airo Die Casting	Loyalhanna	PA	USA
EST Division	Grafton	WI	USA

Commercial - Office Furn. & Plastic Components

Gordon Manufacturing Co.	Grand Rapids	MI	USA
Davidson Plyforms	Grand Rapids	MI	USA
Northfield Metal Products	Waterloo	Ontario	Canada
EST Contract	Grafton	WI	USA
Pulsar Plastics	Carlyle	IL	USA
Technical Plastics	Poplar Bluff	MO	USA

Commercial - Store Fixtures & Displays

Beeline	Newark	CA	USA
MZM	Mexico City		Mexico
Design Fabricators	Lafayette	CO	USA
Genesis Fixtures	Ft. Collins	CO	USA
Dann Dee Display Fixtures	Chicago	IL	USA
Morgan Marshall	Chicago	IL	USA
Syndicate Systems	Middlebury	IN	USA
Tarrant Interiors	Ft. Worth	TX	USA
Rodgers Wade Manufacturing	Paris	TX	USA
Wilson Display	Mississauga	Ontario	Canada
China Display Fixture Co.	Kun Shan		China
Amco / ISS	Covington	GA	USA
Gillis / Jarke	Chicago	IL	USA
Kelmax - Decatur	Stone Mountain	GA	USA

Industrial - Tubing

Blazon Tube	West Point	MS	USA
Parthenon Metal Works	La Vergne	TN	USA

Industrial - Wire

Metrock Steel & Wire	Montevallo	AL	USA
Adcom Wire - Jacksonville	Jacksonville	FL	USA
Merit Steel	Kouts	IN	USA
Adcom Wire - Nicholasville	Nicholasville	KY	USA
Carthage Wire Mill	Carthage	MO	USA
Sterling Steel	Sterling	IL	USA
L&P Wire Tie	Carthage	MO	USA
Solon Specialty Wire	Solon	OH	USA
Nestaway - McKenzie	McKenzie	TN	USA
Nestaway - Beaver Dam	Beaver Dam	KY	USA
Nestaway - Clinton	Clinton	NC	USA

Specialized - Machinery

Spuhl Ag, St. Gallen	St. Gallen		Switzerland
Gribetz International	Sunrise	FL	USA
L&P Machine Products	Carthage	MO	USA

Specialized - Commercial Vehicle Products

Masterack - Atlanta	Atlanta	GA	USA
ABC - Columbus	Columbus	OH	USA
ABC - Nanticoke	Nanticoke	PA	USA
ABC - Oakwood Village	Oakwood Village	OH	USA
Gamber-Johnson	Stevens Point	WI	USA

Name	City	State	Country
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Residential - Bedding

Phoenix Spring	Phoenix	AZ	USA
L.A. Spring	South Gate	CA	USA
Monroe Spring	Monroe	GA	USA
Winchester Spring	Winchester	KY	USA
Carthage Spring	Carthage	MO	USA
High Point Spring	High Point	NC	USA
Ennis Spring	Ennis	TX	USA
Pride Frame	Wilkes Barre	PA	USA
Globe Spring	Toronto	Ontario	Canada
L&P Springs Denmark	Tistrup		Denmark
Camanducaia Spring	Sorocaba		Brasil
Wellhouse Wire Products	Barnoldswick		U.K.
L&P Cerritos	Cerritos	CA	USA
Georgetown Adj. Beds	Georgetown	KY	USA
US Bed Frame	Bridgeville	PA	USA

Residential - Home Furniture & Consumer Products

Simpsonville	Simpsonville	KY	USA
Omega Motion	Saltillo	MS	USA
Super Sagless	Tupelo	MS	USA
West Coast Furniture	City of Industry	CA	USA
Jiaxing Furniture	Jiaxing		China
Hui Zhou	Guangdong		China
Tai Zhou	Jiang Yan City		China
Leitchfield	Leitchfield	KY	USA
Tupelo Sleeper	Tupelo	MS	USA
High Point Furniture	High Point	NC	USA
Fashion Bed Group	Chicago	IL	USA
Whittier	Whittier	CA	USA
L&P Linwood	Linwood	NC	USA
Duro Metal	Dallas	TX	USA
Kendallville	Kendallville	IN	USA

Residential - Fabric, Foam & Fiber

Hanes Dye & Finishing Co.	Winston-Salem	NC	USA
Hanes Converting	Conover	NC	USA
Edmund Bell	Bradford		U.K.
Lenrod	Mount-Royal	Quebec	Canada
Ikex - Middlesex	Middlesex	NC	USA
Jarex	Macon	GA	USA
Lone Star Geo	Grand Prairie	TX	USA
Buffalo Batt & Felt	Depew	NY	USA
Mary Ann Industries	Villa Rica	GA	USA
Carpet Cushion - Hi-Life	Ontario	CA	USA
Carpet Cushion - Tracy	Tracy	CA	USA
Carpet Cushion - No-Sag	Chicago	IL	USA
CC - Cape Girardeau	Cape Girardeau	MO	USA
Carpet Cushion - Houston	Houston	MS	USA
Carpet Cushion - Edison	Edison	NJ	USA
Carpet Cushion - Berwick	Berwick	PA	USA
Carpet Cushion - Ft Worth	Ft. Worth	TX	USA
Carpet Cushion - Morris	Morris	IL	USA
Carpet Cushion - Iredell Fibers	Statesville	NC	USA
Vantage Atlanta	Atlanta	GA	USA

Specialized - Automotive

Flex-O-Lators - Carthage	Carthage	MO	USA
Modern Industries	Chattanooga	TN	USA
Pullmaflex - Benelux	Wevelgem		Belgium
Schukra - Windsor	Windsor	Ontario	Canada
Schukra - Berndorf	Berndorf		Austria
L&C China Pangeo	Changsha		China
L&H Hua Guang	Wuxi		China
L&V Guangdong	Zhaoqing City		China

ROA	2002 Actual		2003 Actual		2004 Actual		2005 Actual		2006 Actual		Full Year																
	1Q02	2Q02	3Q03	4Q03	1Q04	2Q04	3Q04	4Q04	1Q05	2Q05	3Q06	4Q06	1007	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006				
EBIT/Average Assets																											
Residential Furnishings	20.4%	20.0%	17.2%	17.5%	20.7%	20.9%	19.9%	16.2%	15.6%	13.1%	8.7%	9.0%	14.7%	15.7%	21.5%	17.9%	14.6%	20.1%	20.8%	18.7%	18.3%	14.7%	18.0%	15.8%	19.0%	11.3%	17.3%
Commercial Fixturing & Cc	3.9%	6.5%	4.3%	1.9%	2.6%	7.7%	9.5%	3.4%	5.0%	6.5%	7.8%	-3.1%	5.0%	9.9%	10.0%	4.7%	4.4%	27.1%	23.6%	17.6%	12.3%	5.6%	5.5%	2.8%	5.7%	4.0%	7.3%
Aluminum Products	5.9%	13.7%	4.4%	9.1%	15.2%	14.9%	8.2%	9.9%	12.2%	11.9%	1.6%	5.9%	13.2%	16.5%	6.9%	3.2%	4.8%	12.6%	8.1%	11.9%	7.6%	5.8%	7.6%	9.5%	12.1%	7.9%	9.5%
Industrial Materials	25.1%	24.0%	10.4%	18.5%	30.2%	51.0%	40.1%	36.7%	25.3%	27.8%	31.1%	23.1%	23.1%	18.1%	21.2%	19.3%	18.3%	24.2%	25.4%	34.2%	27.4%	21.4%	18.9%	14.3%	40.1%	30.8%	20.1%
Specialized Products	10.1%	16.5%	10.3%	14.2%	9.9%	14.0%	7.4%	11.7%	8.2%	9.6%	3.4%	4.8%	3.2%	5.7%	4.6%	10.4%	6.4%	10.6%	13.3%	15.7%	13.8%	11.2%	13.3%	12.3%	10.5%	6.3%	6.0%
Overall	11.3%	13.5%	8.7%	10.1%	10.5%	12.6%	13.0%	9.8%	11.6%	13.0%	8.7%	6.2%	10.1%	11.7%	12.8%	10.9%	9.3%	19.0%	18.5%	18.2%	15.1%	10.4%	11.6%	9.6%	11.4%	9.6%	11.6%
Adds to PP&E																											
Residential Furnishings																		42	55	61	74	73	45	52	60	60	37
Commercial Fixturing & Components																		13	10	22	31	15	11	21	18	15	23
Aluminum Products																		24	43	31	29	11	19	19	22	40	45
Industrial Materials																		16	7	18	9	6	27	15	15	16	7
Specialized Products																		14	28	15	12	12	17	22	32	23	35
Unallocated																		9	6	14	15	11	6	9	10	10	20
Sum																		119	148	159	170	128	124	137	157	164	166
Assets of Acq Co Long Lived assets of acquired companies																											
Residential Furnishings																		68	65	128	34	12	8	46	4	81	97
Commercial Fixturing & Components																		76	116	163	109	54	3	25	15	16	0
Aluminum Products																		11	25	0	4	3	0	0	0	0	0
Industrial Materials																		3	10	5	27	5	7	0	0	0	0
Specialized Products																		47	5	16	79	7	8	14	26	95	0
Sum																		204	220	313	253	81	25	85	45	191	97
Depr & Amort Depreciation and amortization																											
Residential Furnishings																		50	59	62	68	82	70	71	72	74	69
Commercial Fixturing & Components																		15	21	28	42	50	32	30	33	25	25
Aluminum Products																		14	18	22	24	25	24	23	23	22	24
Industrial Materials																		12	13	14	15	16	17	17	15	14	14
Specialized Products																		7	8	12	15	16	14	16	23	25	32
Unallocated																		8	9	11	10	8	8	10	11	11	12
Sum																		106	128	149	173	197	165	167	177	171	175

Segment Overview

Leggett & Platt manufactures thousands of different items. These products are organized into five segments and further divided into 11 groups and 28 business units. Here we share more information about our five segments.

Residential Furnishings

Leggett's beginnings stem from our 1885 patent of the steel coil bedspring. Today, we are the leading worldwide supplier of a wide range of components used by bedding and upholstered furniture manufacturers in the assembly of their finished products. We also design and produce select lines of consumer products that we sell primarily to retailers and distributors.

Competitive Advantages

Ongoing research and development and design expertise make us leaders in product innovation. In some cases, we also develop and build the machines used to make these new products. We gain cost advantage due to internal production of key raw materials, high volume manufacturing, superior technology, and a culture of continuous improvement. In addition, a global presence allows us to participate in worldwide economic growth and to continue supplying customers when they move production to lower-cost regions of the world. These advantages, along with unequalled customer service, have resulted in long-term relationships with many customers.

Key Strategies

Our ability to develop new, proprietary products provides an ongoing opportunity to increase business with customers, including those who continue to make some of their own components. Many of our capabilities, including product innovation, are being successfully employed as we move into new regions of the world. Internationally, we locate our operations where demand for components is growing. We continue to look for acquisitions that expand our customer base, add new product lines or capabilities, or help establish a presence in new geographic regions.

Major Product Groups

- Bedding components
- Furniture components
- Adjustable beds
- Ornamental beds
- Fabrics
- Carpet cushion
- Geo components

Commercial Fixturing & Components

Our Commercial Fixturing & Components segment encompasses three areas. We are the market leader in the design and production of store fixtures, point-of-purchase displays, and storage products used by retailers. In addition, we are the leading independent producer of chair controls, bases and other components for office furniture manufacturers. We also produce injection molded plastic components used in a wide variety of end products.

Competitive Advantages

Our Fixture & Display group is the industry's only one-stop supplier, with broad capabilities that include design, production, installation, and project management. We are by far the largest producer in the industry, with internal production of key raw materials and flexibility in sourcing through our own nationwide network of facilities and established relationships with foreign manufacturers. Our financial stability ensures customers that we can weather economic downturns and will be there for them in the future.

Technical and design capabilities allow us to develop new, innovative products in our businesses that supply office furniture components. Other advantages include a broad product line, low-cost production capability, longstanding customer relationships, and a leading market position.

In our plastics businesses, we are a leader in manufacturing technology with full service capability; we can fulfill our customers' requirements from tool design and mold building to production and part finishing.

Key Strategies

Our Fixture & Display business strategy is to be the industry's premier, most financially stable, and most customer-oriented one-stop supplier of fixture and display products. Our focus is to increase volume within current markets and also to look for opportunities to expand into new, related markets.

In our businesses serving office furniture manufacturers, we will continue to develop new products and pursue opportunities to supply more components to customers. We will also continue to make strategic acquisitions that add new products or expand operations into new regions of the world.

Principal growth strategies for our plastics operations include expanding our position in key markets, cross-selling to customers of other Leggett divisions, and supplying more of Leggett's internal requirements.

Major Product Groups

- Shelving, racks, and display cases
- Point-of-purchase displays
- Chair controls and bases
- Plastic components

Aluminum Products

Leggett's Aluminum group is the leading independent producer of non-automotive die castings in North America. Our components are used in a wide range of products across many industries. Major customers include manufacturers of motorcycles, small engines, electric motors, outdoor lighting, appliances, gas barbecue grills, power tools, consumer electronics, telecommunications, and other products that use aluminum, zinc and magnesium die cast components. In addition to die casting, we offer additional processes such as machining, finishing, and assembly of components and sub-systems. We also provide full service tool and die manufacturing to support our customers' tooling needs.

Competitive Advantages

As the market leader in technological and manufacturing capabilities, we are a one-stop shop for die cast components. We work with customers from design concept to market introduction and then through the product lifecycle to continually refine functionality and reduce cost. We are focused on offering the best value and are committed to excellence in customer service. Finally, our financial stability reassures customers that we will be there for them in the future.

Key Strategies

Market share growth is a major focus. We pursue large users of castings, target customers who currently make their own aluminum components, and look for opportunities to expand into new markets where die cast components are used. We continue to develop technology that allows opportunities for growth in new markets. Finally, we are committed to establishing a global presence, enabling us to supply customers in instances when they move their production overseas. Acquisitions may play a part in accomplishing these plans.

Major Product Groups

- Aluminum die castings
- Magnesium and zinc die castings
- Tooling and dies

Industrial Materials

We are North America's leading supplier of drawn steel wire and a major producer of welded steel tubing. About half of the wire we produce and roughly one-quarter of our tubing is used by other Leggett businesses. Other customers include bedding and furniture makers, mechanical spring producers, and automotive seat manufacturers. Our businesses also produce specialty wire products (things like cotton bale ties, and boxed and shaped wire); equipment used for baling agricultural products and recyclable waste; coated wire dishwasher racks and coated wire products for other industries; and wire retail fixtures and point-of-purchase displays. We also cut, form, and bend steel tubing used for automotive seat frames and other components.

Competitive Advantages

High quality products and service, and low cost make us the leading producer in the markets we serve. Cost advantages result from our internal production of steel rod (the material used to make wire), high volume purchasing and manufacturing, efficient facilities, use of automation, and low labor content. Consistently delivering one of the industry's highest levels of product acceptance, coupled with our focus on customer service, allows us to meet and exceed customer expectations.

Key Strategies

The core strategy of our wire and tubing businesses is to efficiently supply consistent, high-quality raw material to other Leggett businesses. We also provide that benefit to our external (trade) customers. Growth will occur as our internal requirements increase, both domestically and abroad. Additionally, we will pursue further opportunities in current and new markets. We will also expand our capabilities to add value through the forming, shaping, coating, and welding of our wire and tube. This may occur through start-up operations or acquisitions.

Major Product Groups

- Steel wire
- Specialty wire products
- Coated wire products
- Wire retail fixtures and point-of-purchase displays
- Welded steel tubing

Specialized Products

This segment is comprised of three groups that design and produce:

- Lumbar systems and wire seating components sold primarily to automotive seating manufacturers
- Van interiors (racks, shelving and cabinets installed in service vans), docking stations (for computers and other electronic equipment), and truck bodies (for cargo vans, flatbed trucks, service trucks, and dump trucks) used in light-to-medium duty commercial trucks, and sold primarily to truck manufacturers and dealers, fleet owners (typically utility, telecom, and other service and delivery companies), and other commercial end-users
- Wire forming equipment, industrial quilting and sewing machinery, and other automation equipment, both for our own use and for external customers (primarily bedding manufacturers)

Competitive Advantages

Our automotive businesses are innovation leaders, focused on product development and cost reduction. We are the low-cost producer due to our continuous improvement programs, worldwide supply sources, and internal production of certain materials and components.

In our commercial vehicle products business, we benefit from a wide range of products and service locations, special delivery relationships with some customers, design and product development capabilities, purchasing leverage, and internal production of key raw materials.

Our machinery operations, with an extensive network of offices and agents providing sales and service support worldwide, are recognized as the industry's technical and design leader.

Key Strategies

In our automotive operations, we will continue the focus on research and development, looking for ways to improve the function and cost of our products. The introduction of new products allows us to expand into new markets. Growing our global presence (to serve developing markets and to expand our sourcing options) will remain a priority.

Geographic expansion and product innovation (to improve product functionality, quality, and cost) are key growth strategies of our commercial vehicle products business.

Providing proprietary machinery to support product development in our bedding operations is a critical function of our machinery businesses. We will continue to develop technology to improve efficiency in our own plants and our customers' operations.

Major Product Groups

- Lumbar systems and other automotive seating components
- Service van interiors, docking stations, and truck bodies
- Wire forming, quilting, and automation machinery