



2Q10 Financial Results

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Safe Harbor and Non-GAAP Financial Measure Provisions

This presentation contains forward-looking statements which are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The forward-looking statements in this presentation do not constitute guarantees of future performance. Investors are cautioned that statements in this presentation, which are not strictly historical statements, including, without limitation, statements by our President and Chief Executive Officer and our Chief Financial Officer, and statements concerning our expected future performance, plans, objectives and strategies, constitute forward-looking statements. Such forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially from those anticipated by the forward-looking statements, including, without limitation, risks associated with the impact of the global economy and uncertainty in the IT spending environment; the success and growth of our product lines; our product concentration and our ability to develop and commercialize new products and services; risks associated with our acquisitions; our ability to maintain and expand our business; risks in effectively controlling operating expenses; litigation; the impairment of assets; competition; exposure to additional tax liabilities; and other risks detailed in our filings with the Securities and Exchange Commission. We assume no obligation to update any forward-looking information contained in this presentation.

Additionally during this presentation, we may discuss various non-GAAP financial measures as defined by the SEC's Regulation G. More information on the non-GAAP financial measures used in this presentation can be found in the earnings press release issued today and on the Investor Relations page of our corporate website at www.citrix.com/investors.

Financial Results & Business Outlook

David Henshall
Senior Vice President & CFO

2Q10 Financial Highlights

- Net revenue was \$458 million in 2Q10
 - An increase of 17% over 2Q09
- Adjusted operating margin was 26% in 2Q10
 - An increase of 370 basis points over 2Q09
- Adjusted EPS was \$0.41 for 2Q10, including tax-charge of \$0.07
 - An increase of 6% over 2Q09

2Q10 Product Mix Highlights

Net Revenue (in millions)	2Q10	2Q09	Y-O-Y	1Q09	SEQ
Product License	\$ 148.7	\$ 129.7	14.7%	\$ 122.7	21.2%
License Updates	\$ 168.6	\$ 149.3	12.9%	\$ 163.0	3.5%
Technical Services	\$ 51.9	\$ 38.5	34.9%	\$ 43.7	18.8%
Online Services	\$ 89.2	\$ 75.3	18.4%	\$ 85.0	5.0%
Total Net Revenue*	\$ 458.4	\$ 392.8	16.7%	\$ 414.3	10.7%

Percent of Total Net Revenue*	2Q10	2Q09	Y-O-Y	1Q09	SEQ
Product License	32.4%	33.0%	(0.6%)	29.6%	2.8%
License Updates	36.8%	38.0%	(1.2%)	39.3%	(2.6%)
Technical Services	11.3%	9.8%	1.5%	10.5%	0.8%
Online Services	19.5%	19.2%	0.3%	20.5%	(1.0%)

*amounts may not add due to rounding

2Q10 Geo Net Revenue Highlights

Net Revenue (in millions)	2Q10	2Q09	Y-O-Y	1Q10	SEQ
Americas	\$ 203.2	\$ 173.8	16.9%	\$ 177.7	14.3%
EMEA	\$ 125.2	\$ 112.6	11.1%	\$ 119.4	4.9%
Pacific	\$ 40.9	\$ 31.1	31.4%	\$ 32.2	26.8%
Online Services	\$ 89.2	\$ 75.3	18.4%	\$ 85.0	5.0%
Total Net Revenue*	\$ 458.4	\$ 392.8	16.7%	\$ 414.3	10.7%

*amounts may not add due to rounding

Desktop Solutions

- Total revenue of \$290 million in 2Q10
 - An increase of 15% over 2Q09
- Desktop Solutions product license revenue grew 16% over 2Q09
- Total XenDesktop revenue was \$60 million during 2Q10
- Strength in the XenDesktop 4 Trade-up promotion contributed \$30 million to the growth in deferred revenue

- 2Q10 Business Indicators
 - 18 deals over \$1 million, 13 included XenDesktop, 5 were Trade-up
 - 2,500 unique XenDesktop customers, including more than 1,300 new XenDesktop customers
 - Average XenDesktop transaction size was 3x XenApp average

Data Center and Cloud

- Total revenue of \$74 million in 2Q10
 - An increase of 20% over 2Q09
- Two-thirds of NetScaler deals from strength in Enterprise market
- Unique NetScaler customers increased 50% from 2Q10
- VPX virtual appliances grew more 70% sequentially

Online Services

- Revenue of \$89 million in 2Q10
 - An increase of 18% over 2Q09
- Online Services contributed nearly 20% to quarterly revenue for Citrix

2Q10 Expenses and Operations

- Non-GAAP operating margin was 26%, up over 3 points from 2Q09
- Headcount increased by 135 over 1Q10
- Increase in Non-GAAP tax rate due to settlement in principle of IRS tax review for \$13 million or \$0.07 EPS

Balance Sheet and Cash Flow

- Cash and investments of \$1.4 billion
- Repurchased more than 2 million shares in 2Q10, average of \$46.74 a share
- Buy-back authority of over \$350 million as we enter 3Q10
- Deferred revenue increased by \$50 million from 1Q10 to \$686 million
 - Original Trade-Up program deferred approximately 75% of each deal
 - A few very large deals included additional years of Subscription Advantage

Summary and Guidance

3Q10 Outlook

- Net revenue expected to be \$450 million – \$460 million
- Interest Income of \$4 million
- Non-GAAP tax rate of 23% – 24%
- Non-GAAP earnings is expected to be \$0.48 – \$0.49 per share

FY10 Outlook

- Net revenue expected to be between \$1.81 billion – \$1.83 billion
- Non-GAAP operating margin expected to increase by 150 basis points as compared FY09
- Interest Income of \$10 million – \$12 million
- Non-GAAP tax rate of 26% – 27%
- Non-GAAP earnings expected to be \$1.87 – \$1.89 per share

Business Trajectory

Mark Templeton
President & CEO

Strong financial & operating metrics in 2Q10

- **At the center of key markets**
 - SaaS
 - Desktop Virtualization
 - Cloud Computing
- **Strong leading indicators**
 - Channel vibrancy improving
 - Strategic customer engagements increasing
 - Solid growth in opportunity pipeline

Online Services revenue grew 18% in 2Q

- **Performance**

- GoToMeeting & Webinar revenue grew over 30%
- 'Triple Play' offering increasing sales deal value
- ITF & HiDef Audio solutions driving strong attach rates

- **Highlights**

- 30+ million users experienced Citrix virtual meeting or support sessions in 2Q
- GoToMeeting app for iPad - a Top 5 business app
- GoToTraining awarded 'Favorite New Product in SaaS'
- GoToMeeting ranked #1 in Collaboration in Australia

Virtual Datacenters

Datacenter & Cloud revenue grew 20% in 2Q

- **XenServer 5.6**
 - Adds features across entire line – enhancing the Enterprise-ready, cloud-proven XenServer platform
- **Launched XenServer ‘Advanced Edition’**
 - Targets Enterprise & cloud customers running ‘free’ XenServer
 - Adds more advanced high-availability & management capabilities
- **World’s 2nd largest cloud provider standardizing on XenServer – Rackspace**
- **Gartner Magic Quadrant**
 - XenServer placed in ‘Visionary’ quadrant
 - Noted for leadership in features & price/performance

Virtual Datacenters

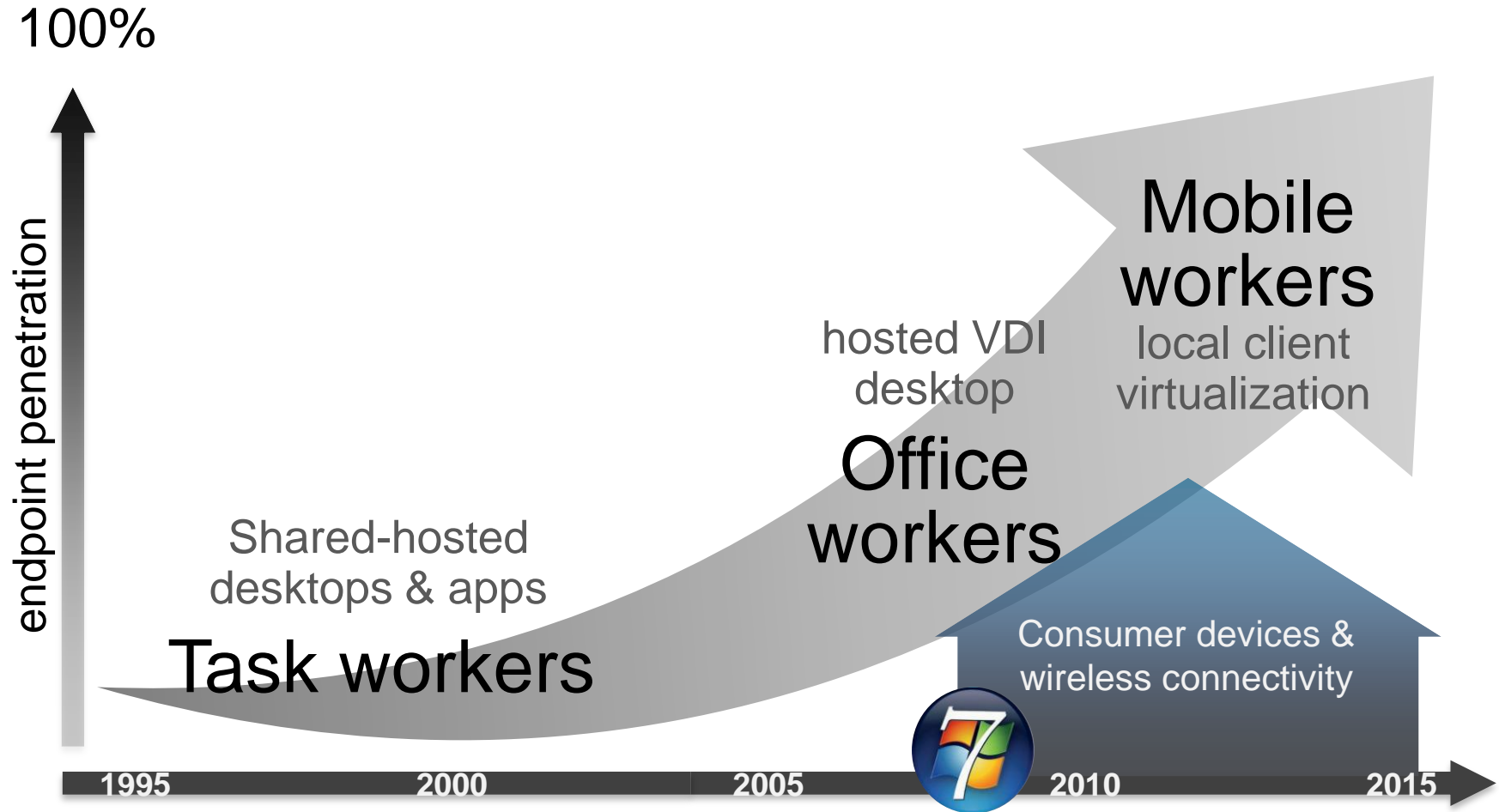
- **NetScaler Highlights**

- Growth fueled by new high-end MPX appliances
- Multiple \$1 million orders from largest internet customers
- Added 385 new customers

- **Cloud Momentum**

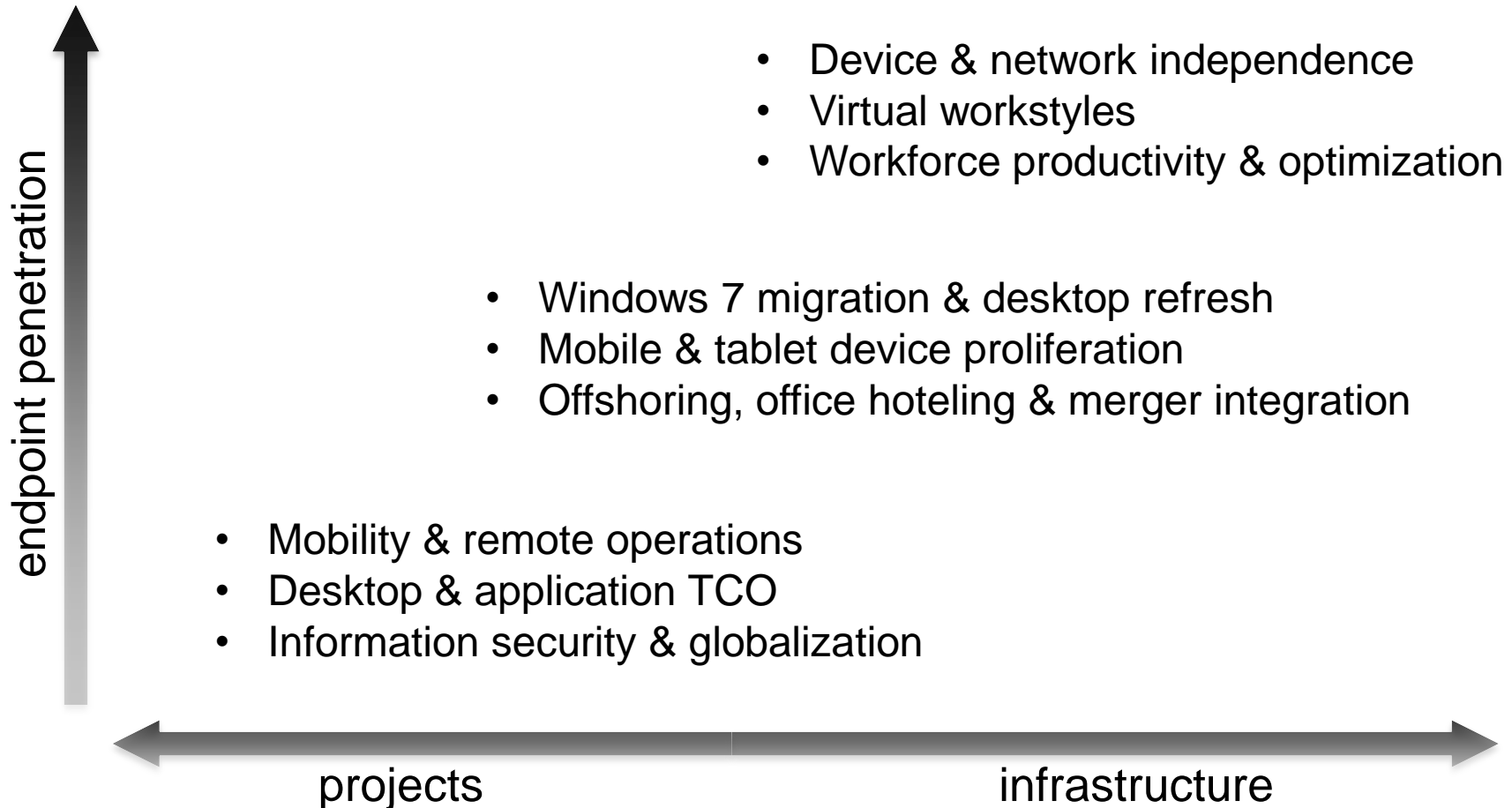
- 460 cloud providers signed up for Citrix Cloud Solutions
 - Based on our new “open cloud framework”
- Joined “OpenStack” Project
 - Consortium of leading vendors including Rackspace, AMD, Dell & others

Desktop virtualization market evolution



Desktop virtualization market drivers

100%



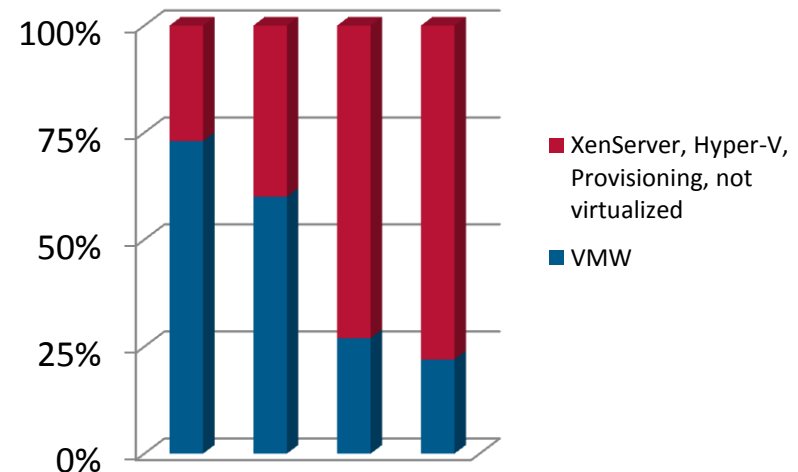
Desktop Virtualization Momentum

- **Why we win --**
 - Superior, complete product
 - Broad device compatibility
 - High fidelity user experience
 - Microsoft partnership
 - 7,000+ attended joint desktop virtualization roadshow
 - Successful POC's & customer references
 - Open architecture
 - > 75% of XenDesktop deployments on XenServer or Hyper-V
 - Single license approach
 - Every desktop scenario covered under one license

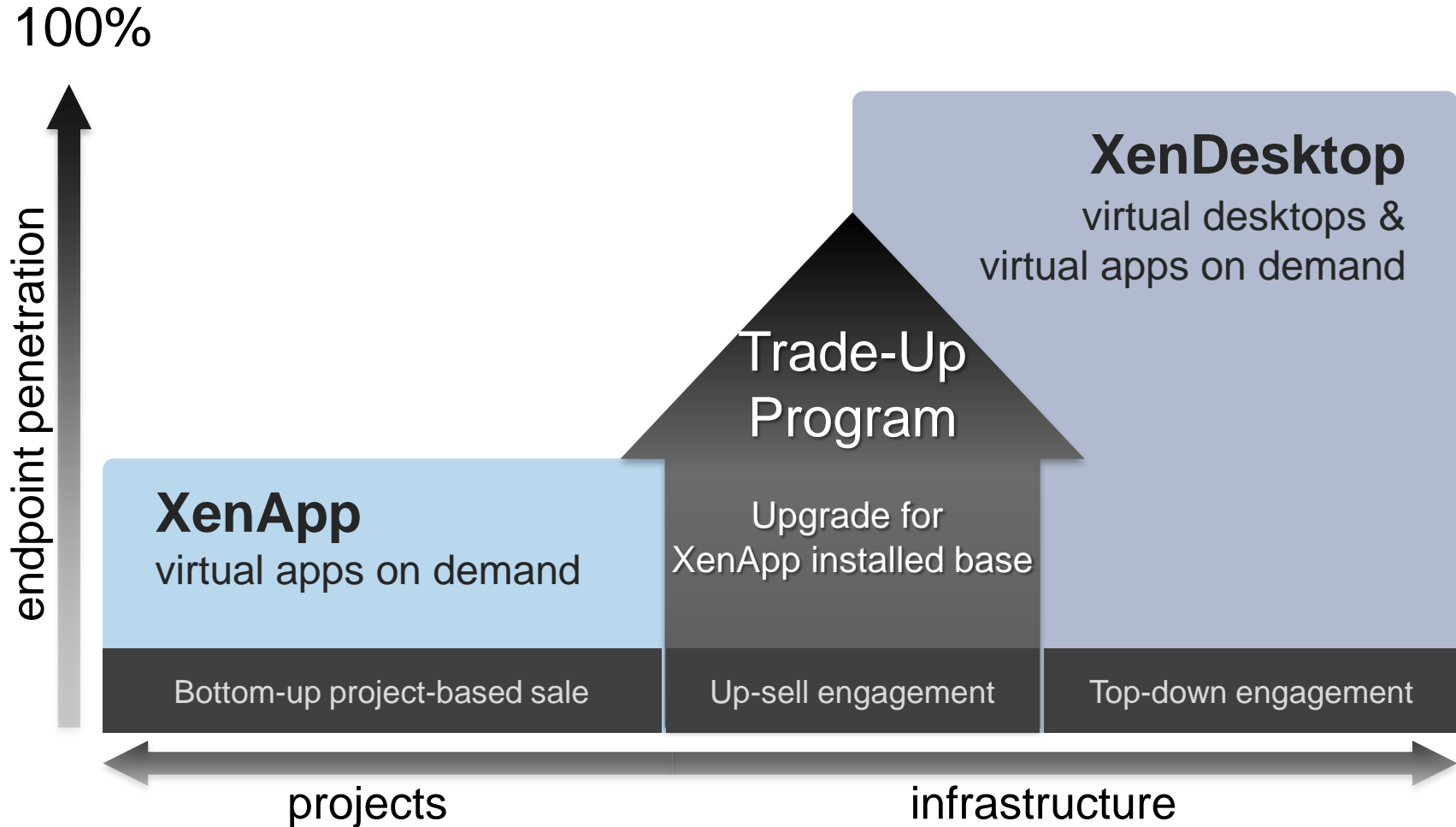
XD Highlights in Q2

- **3,800 unique customers**
- **1,300 'new' customers**
- **2/3^{rds} of product mix is Platinum edition**

Platform Trend for XenDesktop Deployments



Moving Citrix to a coverage model



Looking ahead --

- **Priorities and areas of investment**
 - Strengthen our go-to-market motion
 - Elevate our brand visibility
 - Expand our SaaS footprint globally
 - Drive further penetration in cloud infrastructure
 - Accelerate pace of innovation we're delivering
- **Synergy 2010 [EMEA] – industry conference**
 - Takes place October 6-8 in Berlin, Germany
 - Register at www.citrixsynergy.com to join us for the event



Q & A