



FACT SHEET

Corporate Mission: To make organizations and people more productive through secure, on-demand access to business information from anywhere, using any device.

Year Founded: 1989

Nasdaq: CTXS - Member of the NASDAQ 100 and S&P 500 Index

Revenue: FY05 \$909 million

Employees: 3,200+ in 35 countries

Customers: 180,000+
• 100% of *Fortune* 100
• 98% of *Fortune* 500
• 98% of *Fortune* Global 500

Customer Loyalty: 94%

Primary Markets: Citrix has a strong presence and momentum in six key industries:

- **Government:** 200+ U.S. agencies
- **Education:** All U.S. "Big Ten" universities, 200+ U.S. primary and secondary schools
- **Manufacturing:** Top 20 global automotive, top 15 global electronics and top 10 global pharmaceutical companies
- **Financial Services:** Top 15 U.S. commercial banks
- **Healthcare:** Top 10 global healthcare organizations
- **Telecommunications:** Top 15 U.S. telcos and top 20 global telcos

About Citrix Systems, Inc.

Citrix Systems, Inc. (Nasdaq:CTXS) is the global leader and most trusted name in on-demand access. More than 180,000 organizations around the world rely on Citrix to provide the best possible access experience to any application for any user. Citrix customers include 100% of the *Fortune* 100 companies and 98% of the *Fortune* Global 500, as well as hundreds of thousands of small businesses and individuals. Citrix has approximately 6,200 channel and alliance partners in more than 100 countries. Citrix annual revenues in 2005 were \$909 million. Learn more at www.citrix.com.

CITRIX ACCESS PLATFORM

The Citrix Access Platform, Citrix's portfolio of solutions for on-demand access, provides a consistent and integrated infrastructure that can accommodate every access variable. Each product is purpose-built to solve a particular access challenge and is designed to work with the others.

- **Citrix Access Suite™**, including Citrix Presentation Server™, Citrix Access Gateway™ and Citrix Password Manager™ is the most powerful enterprise solution available for providing secure on-demand access to any enterprise resource — from anywhere, with any device, over any network.
- **Citrix Presentation Server™**, as the world's most widely deployed presentation server, has become the industry standard for providing secure on-demand access to client/server and legacy applications using virtualization, considered the best delivery method for these types of business applications.
- **Citrix Access Gateway™** is a universal SSL VPN appliance that provides a secure, always-on, single point-of-access to all applications and protocols. With the Advanced Action Control option, Access Gateway finely controls what enterprise resources can be accessed *and* what actions can be performed.
- **Citrix Password Manager™** is the most secure, efficient, and easy-to-deploy enterprise single sign-on solution for accessing password-protected Windows®, Web, and host-based applications.
- **Citrix® NetScaler® Application Accelerator** is an integrated network appliance that delivers industry-leading application acceleration, SSL acceleration, and network-layer denial of service (DoS) attack protection.



Citrix Worldwide

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- **Citrix® NetScaler® Application Switch** is a comprehensive network system that combines state-of-the-art application acceleration, layer 4-7 traffic management, SSL acceleration, and robust application security into a single, tightly integrated solution for optimization, considered the best delivery method for Web-based and browser-based applications.
- **Citrix® Voice Office** is a suite of IP telephone applications for IP telephones and PCs, delivered from the Citrix Application Gateway™ appliance.
- **Citrix Application Firewall™** is the leading Web application security solution, protecting against application-layer attacks and identity theft.
- **Citrix® GoToMeeting™** is the easiest to use, most secure, most cost-effective, and fastest solution available for online meetings, training sessions, and collaborative gatherings.
- **Citrix® GoToAssist™** is an industry-leading, remote technical-support solution that enables organizations to provide best-in-class support over the Internet, on demand and securely.
- **Citrix® GoToMyPC®** is a managed service that provides secure, encrypted, remote access to Windows® PC desktops from any Internet-connected computer.
- **Citrix Access Essentials™** brings secure remote access and simple, centralized management of information resources within easy reach of organizations with up to 75 users.

To ensure the success of every Citrix implementation, the company offers several value-added services:

- **Citrix® Consulting:** A professional services group that uses proven methodologies, tools and best practices to help customers and partners achieve the maximum benefits from their Citrix environment.
- **Citrix Education:** Offers professional training through Citrix Authorized Learning Centers (CALCs) and eLearning courses to educate industry professionals on the company's products and technologies.
- **Citrix Support:** Citrix Preferred Support Services allow organizations to customize the level of support they receive.

CITRIX accessPARTNER NETWORK

The Citrix® accessPARTNER Network is designed to help partners engage with Citrix to deliver high levels of customer satisfaction in access infrastructure solutions. This network encompasses Citrix® Alliance Partners, Citrix® Solution Advisors, and Citrix Certified™ and Education Professionals. With more than 4,500 members worldwide, the Citrix accessPARTNER network is one of the largest partner communities in the industry.

STRATEGIC PARTNERS

HP: Citrix is a member of the HP Business Partners Program and a Platinum Enterprise Management Alliance partner. HP is a Strategic Partner in the Citrix Global Alliance Partner program and a Citrix Global Systems Integrator. Citrix and HP deliver solutions that transform your user environment to provide transparent access from the broadest range of devices to your applications and information, improving IT productivity and ROI for critical business applications through a single, secure access platform. In 2005, HP selected Citrix Password Manager as its leading Enterprise Single Sign-On offering for Identity and Access Management solutions.

IBM: IBM is a Strategic Partner in the Citrix Global Alliance Partner program and a Citrix Global Systems Integrator. Citrix Presentation Server is certified with IBM xSeries. Citrix Password Manager integrates with IBM Tivoli Identity Manager and Tivoli Access Manager to provide customers with credential and access management to support growth and change in the on-demand adaptive enterprise. The WebSphere Portlet for Citrix Presentation Server allows WebSphere customers to access Citrix published applications via the portal. Citrix and IBM Global Services deliver enterprise solutions to our mutual customers worldwide. Citrix is one of fewer than 40 Managed Alliances for IBM. Citrix is a member of IBM's Partnerworld program at the Advanced level.

Microsoft: One of Citrix's most strategic partners for many years, Microsoft is a Strategic Partner in the Citrix Global Alliance Partner program and Citrix is a Microsoft Global Gold Certified Partner. Citrix embraces Windows Servers and the .NET Framework as leading platforms for the Citrix Access Suite. Citrix Presentation Server extends Microsoft® Windows Server™ 2003 and Terminal Server, allowing Windows applications to be accessed from any device over any connection. In 2003 and again in 2005, Citrix won Microsoft's Global ISV of the Year award. The companies have in place a five-year Technology Collaboration Agreement to ensure deep, ongoing technical, marketing and executive engagement.

SAP: Citrix is an SAP Global Technology Partner and certified for SAP NetWeaver®. SAP is a Strategic Partner in the Citrix Global Alliance Partner program. As a Citrix customer, SAP provides access to more than 40 applications, including the mySAP ERP Business Suite, to over 28,900 internal users leveraging Citrix solutions. Citrix runs its global business on SAP. Today, over 40% of SAP's customer base uses Citrix solutions to increase the time-to-value of their SAP investment, while lowering the TCO of their SAP application environment.

COMMUNITY OUTREACH

Citrix's community outreach and social responsibility initiatives are intertwined with our belief in "information citizenship for all", where access is available across every business, educational, social, and economic strata. In 2005, Citrix donated close to \$2 million to charities in cash, products and employee time.

CITRIX MANAGEMENT



Mark B. Templeton, *President and CEO*

Mark Templeton joined Citrix as vice president for marketing in 1995, the year the company went public with \$14 million in revenues and 80 employees. Appointed president in 1998 and chief executive officer in 1999, Templeton has led Citrix to become one of the world's top technology companies. Early on, he spearheaded the company's marketing strategy and product leadership in the thin-client and server-based computing markets, which Citrix leads with over 80% market share. He also architected Citrix's unsurpassed global network of more than 6,200 distribution, system integration, and strategic partners. Over the past three years, Templeton has led the evolution of Citrix from a company with a single product, customer segment, and go-to-market path to a company with multiple products, multiple business models, multiple customer segments, and multiple go-to-market channels. In the process, revenues have grown from \$527 million in 2002 to \$909 million in 2005.



John C. Burris, *Senior Vice President, Sales, Services and Field Marketing*

John Burris leads the global Citrix sales and services organization, which comprises approximately 1,800 Citrix professionals and 4,400 channel and distribution partners worldwide. Since joining Citrix in 1999, Burris has implemented an innovative sales strategy that rewards value-added selling; strengthened the Citrix channel organization; and expanded the company's presence in high-growth markets across the globe.



David R. Friedman, *General Counsel and Corporate VP, Human Resources*

David Friedman is responsible for Citrix's worldwide legal and human resources functions. As the company's chief legal officer, he oversees acquisitions, commercial transactions, corporate governance initiatives, regulatory and other legal matters. As the principal human resources executive, he leads the company's strategic efforts to recruit, manage and develop best-in-class talent and competitive pay and benefits practices. He also serves as secretary to the Citrix board of directors.



David J. Henshall, *Senior Vice President and Chief Financial Officer*

David Henshall oversees all aspects of Citrix's worldwide financial management, control, reporting, planning and investor relations functions. Previously, Henshall served as vice president, CFO, treasurer and secretary for Rational Software Corporation, playing a major role in managing the \$2.1 billion acquisition of Rational by IBM Corporation.



Mick Hollison, *Vice President and Chief of Staff*

Mick Hollison manages the Office of the President and CEO, focusing on strategic planning, operational excellence, communications and executive-level customer/partner relationships. He joined Citrix from Microsoft, where he was responsible for marketing messaging aimed at C-level executives and for high-level customer events. He previously spent 13 years at IBM.



Kate Hutchison, *Corporate Vice President Corporate Marketing*

Kate Hutchison is responsible for corporate marketing functions and provides strategic leadership on Citrix positioning, as well as building and communicating the Citrix brand globally. She has 18 years of management experience at start-ups and established companies, most recently serving on the executive team at BEA Systems.



David A.G. Jones, *Corporate Vice President Business Development and Corporate Affairs*

David Jones is responsible for developing and leveraging Citrix industry partnerships, including the company's Microsoft relationship and the Citrix Alliance Partner program, and driving new-business development projects. He has over 23 years of international technology management experience with Apple, Adobe and Macromedia.

CITRIX MANAGEMENT PRODUCT GROUP EXECUTIVES



Brett Caine, *Group Vice President and General Manager, Online Group*

Brett Caine is responsible for the Online Group's worldwide market strategy and programs, product development and revenue goal attainment. Caine was senior vice president of worldwide sales for Expercity, acquired in 2003. He has over 22 years of experience in software sales and marketing.



Scott Herren, *Group Vice President and General Manager, Access Management Group*

Scott Herren is responsible for products built on the Citrix application virtualization technical platform, including Citrix Presentation Server and Citrix Access Essentials, as well as Citrix Password Manager and upcoming products currently under development. Herren joined Citrix in March 2000, with 16 years of experience in senior positions in corporate finance and operations at Federal Express and IBM.



B.V. Jagadeesh, *Group Vice President and General Manager, Application Networking Group*

B.V. Jagadeesh is responsible for the Application Networking Group's revenue attainment and product marketing, product management, development and strategic direction. Prior to his tenure with Citrix, Jagadeesh served as president and CEO of NetScaler, Inc., a privately held leader in high-performance application networking that Citrix acquired in 2005.



Murli Thirumale, *Group Vice President and General Manager, Gateways Group*

Murli Thirumale is responsible for driving revenue growth, marketing and product management, and alliances for the Gateways Group and product lines. Thirumale is one of the co-founders and former CEO of Net6, which Citrix acquired in 2004. Prior to Net6, he served as executive vice president and general manager of Symmetricom, and also spent seven years as a general manager of HP.