

WATTS WATER TECHNOLOGIES, INC.

CORPORATE PRESENTATION

2008

Forward-looking statements

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

These statements are related to forecasts of sales, earnings, earnings per share, water market growth, management goals and objectives.

Watts cautions investors that any such forward-looking statements made by Watts are not guarantees of future performance. All forward-looking statements are subject to known and unknown risks, uncertainties and contingencies, many that are beyond the control of Watts, which may cause actual results, performance or achievements to differ materially from anticipated future results, performance or achievements expressed or implies by the forward-looking statements.

Factors that might affect forward-looking statements include overall economics and business conditions, competitive factors, changes in laws affecting Watts, future acquisitions of material assets or businesses by Watts, the demand for Watts' products and services and other factors identified in Watts' most recent Annual Report on Form 10-K and subsequent reports filed with the SEC.



Watts overview - who we are

- Watts is a leader in water-related products
 - \$1.5bn in sales for last twelve months
 - \$72.4mm in income from operations for last twelve months
 - Mix split between residential and commercial
 - 45% of sales currently outside of U.S.
 - Replacement business significant









Today

- Sales in over 100 countries
- Manufacturing in 11 countries
- ■7,300 employees



What we do - Water by Watts

(Residential Applications)

KITCHEN

- Reverse Osmosis Water Filtration Systems
- Thermostatic Mixing Valves
- Electric Tile Warming
- Flexible Connectors for Faucets, Dishwashers and Ice Makers
- Ice Maker Filtration Systems
- Quarter Turn Stop Valves
- Metal & Plastic Tubular Products

BATHROOM

- Thermostatic Tempering Valves for Tubs, Showers and Sinks
- Electric Tile Warming
- Quarter Turn Stop Valves
- Hot Water Demand Recirculation Systems
- Decorative Faucets
- Bath Waste Drains
- P-Traps
- Toilet Ball Cock Valves

LAUNDRY ROOM

- Washing Machine Shutoff Valves
- Water Hammer Arrestors
- Flexible Connectors for Faucets and Washing Machines
- Gas Ball Valves

RADIANT HEAT PRODUCTS

- Radiant Underfloor Heating Systems
- Snowmelting
- Electronic Temperature Controls
- Quick Connect Fittings
- Hydrocontrol Panels
- PEX Tubing
- Manifolds

WATER HEATER

- T&P Relief Valves
- Tempering Valves
- Pressure Reducing Valves
- **■** Expansion Tanks
- Water Detector Shutoffs
- Backflow Preventers
- Ball Valves
- Drain Tubes
- **Floor Drains**
- Gas Connectors

BOILER

- Temperature and Pressure Gauges
- Tempering Valves
- Safety Relief Valves
- Fill Valves
- Backflow Preventers
- Boiler Drains
- Air Separators
- Flow Control Valves
- Purge Valves
- Float Vents



What we do - Water by Watts

(Commercial Applications)

WASTEWATER (DRAINAGE) SYSTEM

- Roof Drains
- Floor Drains
- Trench Drains
- Fixture Carriers
- Acid Waste Systems
- Cleanouts
- Interceptors
- Hydrants

HVAC SYSTEM

- Balancing Valves
- Feed Water Regulators
- Backflow Preventers
- Radiant Underfloor Heating **Systems**
- Radiant Snowmelting Systems Valves
- Hydrocontrol Panels
- PEX Plumbing System

- Manifolds
- Electronic **Temperature Controls**
- Safety Relief Valves
- Automatic Air Vent
- Expansion Tanks
- Tempering Valves
- Flow Switches
- Gauges & **Thermometers**
- Steam Traps
- Strainers
- Gas Connectors

■ Movable Gas Connectors

■ Water Filtration Systems

■ Internal Fluid Conveyance

Gas and Water Shutoff Valves

Metal & Plastic Tubular Parts

FOOD SERVICE APPLICATIONS

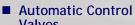
IRRIGATION SYSTEM

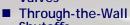
- Backflow Enclosures
- Valves
- Shutoffs
- Water Pressure Reducing

- Relief Valves
- **Valves**

- Butterfly Valves

■ Backflow Preventers





- Ball Valves



Gas Regulators ■ Thermostatic Mixing Valves

Grease Interceptors

Commercial Faucets

Float Valves

Assemblies

■ Equipment Placement Systems

FIRE PROTECTION SYSTEM

- Backflow Preventers
- Transition Risers

- UL/FM Fire Service Strainers
- Automatic Control Valves
- Pre-Engineered Valve Stations
- Relief Valves
- Check Valves
- Gate Valves

POTABLE WATER SYSTEM

- Gas Connectors
- PEX Plumbing Systems
- Reverse Osmosis Water **Filtration System**
- Water Softeners
- Backflow Preventers
- Pre-Engineered Valve Stations
- Water Pressure Reducing Valves
- Gate, Globe & Check Valves

- Ball Valves
- T&P Relief Valves
- Tempering Valves
- **Water Connectors**
- Shower Valves
- Monitoring and **Turbidity Monitors**
- Strainers
- Butterfly Valves
- Anti-Scale Systems

Why invest in Watts?

- Pure play global leader in water
 - Highly attractive market fundamentals in water
 - Increasing energy costs are a revenue driver
- Attractive franchise
 - Leading brands in growing categories
 - Comprehensive product offering and distribution capability
 - Significant recurring revenue stream
 - Low cost/Lean manufacturing strategy
- Strong growth story
 - Proven industry consolidator
 - Increasing international and emerging market presence
 - Success in code development and enforcement
 - Capital structure provides stability
 - Cash flow supports growth
- Solid foundation

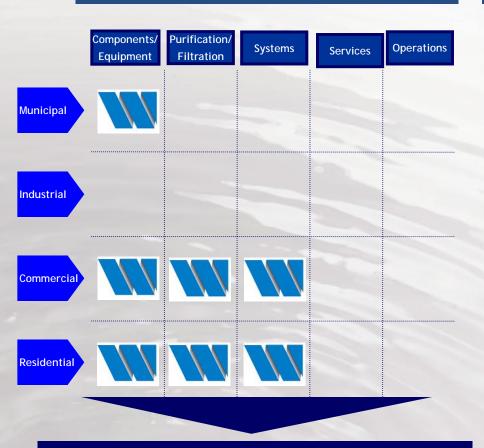
Diversified business model provides stable platform for growth





Large and attractive market

Current global market size \$365bn+



Watts addressable market > \$60 billion



Key market growth drivers

- Demand for water growing at 3x population growth and will grow by 40% by 2020
- Increasing requirements for energy and water conservation
- Alternative fuels to heat water require Watts' technology
- Increasingly stringent industry codes and potential for legislative action
- Asian infrastructure inadequate to support growing population and economic development
- Residential filtration market already estimated at ~\$1.25 billion and growing rapidly
- New drain platform in Europe

Brand Leverage

Brand

- Premium brands allow for premium pricing and input cost recapture
- Develop complementary products in existing markets
- Brand name expansion to new markets through acquisitions

Products

- Unparalleled product breadth
- Long-standing tradition of product quality
- Innovative product design

Codes

- Focus on meeting local code requirements
- Promote code adoption and enforcement to create entry barriers





























Global distribution capability with limited customer concentration

North American Wholesale \$712mm/47%



European Wholesale \$305mm/20%



North American Retail \$162mm/11%



European OEM \$261mm/17%



China \$51mm/3%



European DIY \$26mm/2%



Global Manufacturing Footprint

Substantial presence in low cost regions

Implementing Lean techniques

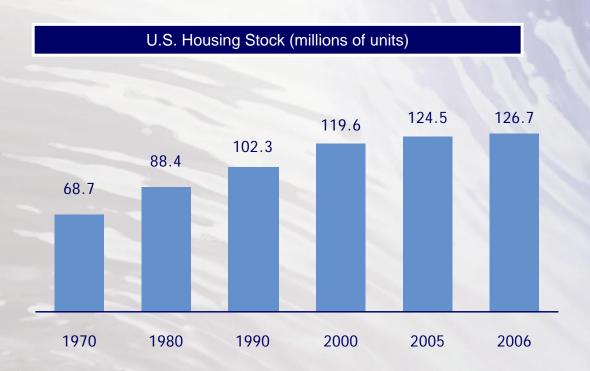
Plant consolidations



Watts is uniquely placed to successfully capitalize on industry trends

| Industry trends | | Watts advantage |
|--|-------|---|
| Consolidation of manufacturers | •••• | Disciplined acquisition strategy with proven track record |
| Consolidation of North American Wholesalers/European OEM customers | •••• | Broadest product line with most effective distribution capabilities |
| Growth in emerging markets | > | Expanding footprint in high growth Chinese and Eastern European markets |
| Renewable energy | •••• | Robust existing product offering |
| Volatile commodity costs | ····> | Manufacturing strategy/aggressive cost reductions/price increases |

Expanding installed base supports replacement business



Source: HUD



We have been highly successful in promoting industry code development and education

- Consistently advocate development and enforcement of industry codes
- Industry codes based on Watts product specifications create a significant growth opportunity and barrier to market entry
 - Approximately 66% of sales are derived from code approved products
- Efforts include thermostatic scald protection in the American Society of Sanitary Engineers ASSE 1069/1070
 - Subsequent adoption into national and state codes
 - Recently included in the Recommended Backflow Product List prepared by the Chinese National Backflow Standards Committee
 - U.S. Pex codes



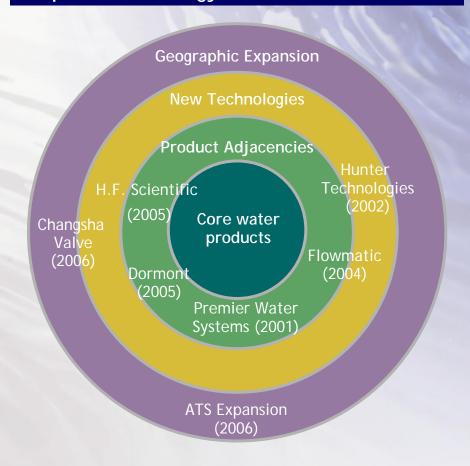


Watts has successfully acquired and integrated 48 companies since 1987

Disciplined acquisition criteria

- Business logic
 - "Water by Watts"
 - Proprietary brand names
 - Entry into new markets
 - Product line expansion
- Financial
 - Accretive to EPS Year 1
 - CFROI in mid-teens Year 1
 - EVA positive in Year 2+

Acquisition strategy





BLÜCHER

- Revenue 2007 \$89M
- Purchase Price \$170M
- Accretion in year 2 \$0.20 / share
- Blucher offers the broadest range of stainless steel drainage systems in Europe
- New platform for Watts in Europe





BLÜCHER

- Growth Strategy
 - Geographic expansion
 - New products
 - Leverage specification opportunities
- Fragmented market





BLÜCHER

Markets Served

■ Housing 25%

■ Commercial 25%

■ Marine 20%

■ Industrial 30%





TOPWAY GLOBAL

- Revenue \$18M
- Purchase Price \$18M
- Based in Brea, California
- Manufactures wide range of water quality products
- Broadens Watts distribution to water quality dealers in Southwest U.S.

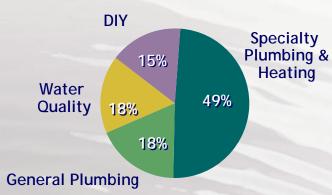




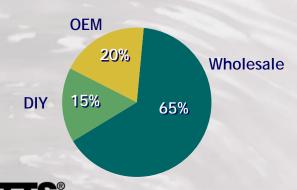
Our diversified business model

Based on 2007 Sales

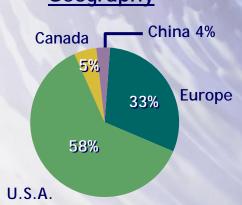




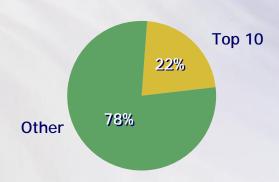
Distribution channel



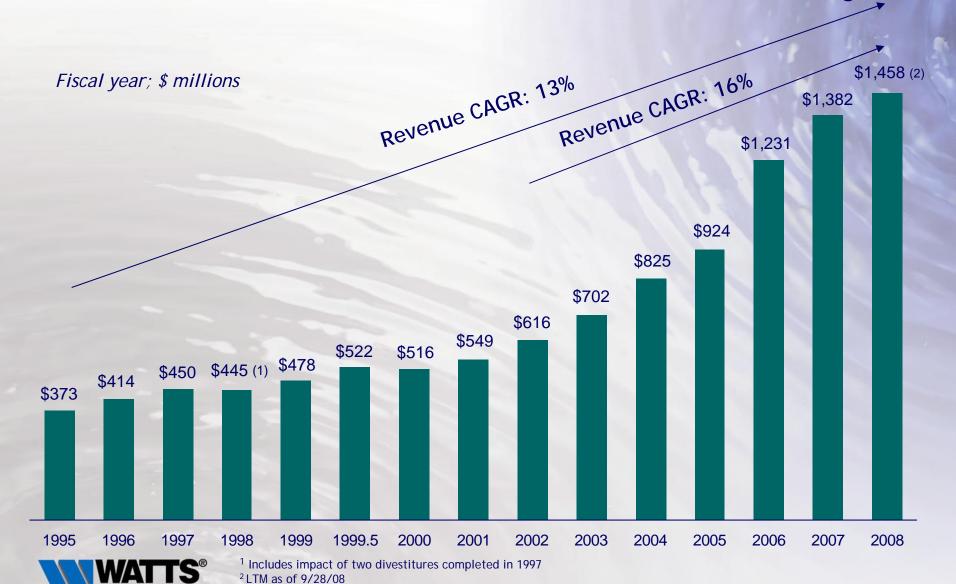
Geography



Customer



Watts has an enviable track record of consistent revenue growth



Note: 1997-1999 shown of fiscal year ending June 30; 1999.5 represents an annualized 1st half 1999 for illustrative purposes; 2000-2007 as calendar year basis

Capital Structure September 30, 2008

| Cash | \$129.4 |
|----------------------------|---------|
| Revolving Line of Credit | 59.3 |
| Other Long Term Debt | 358.5 |
| Equity | 908.1 |
| Net Debt to Capitalization | 24.1% |



Cash Flow 9 Months Ended September 30

| | 9/28/08 | 9/30/07 |
|--------------------------|---------|-----------------|
| Cash from Operations | \$91.5 | \$21.8 |
| Net Capital Expenditures | (20.5) | (<u>25.1</u>) |
| Free Cash Flow | \$71.0 | \$(3.3) |
| TICC CUSITION | Ψ/1.0 | Ψ(3.3) |



Why invest in Watts?

Pure-play opportunity in

Conservative capital structure

attractive water market

Well positioned to benefit from:

- Water market stability
- Emerging markets
- Renewable energy

Stable, diversified business

Strong track record of delivering growth



Leader in industry consolidation

