

## Selected Financial Data

You should read the financial data set forth below in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our consolidated financial statements and the related notes.

Year Ended December 31,	1998	1999	2000	2001	2002
(in thousands, except per share data)					
<b>Consolidated Statement of Operations Data:</b>					
Net sales	\$85,253	\$183,685	\$252,288	\$284,309	\$310,016
Cost of sales	52,000	107,602	149,881	164,222	179,465
Gross profit	33,253	76,083	102,407	120,087	130,551
Selling, general and administrative expenses	24,007	51,154	80,435	89,575	91,848
Acquisition shut-down and product recall costs	—	—	1,469	1,214	6,718
Income from operations	9,246	24,929	20,503	29,298	31,985
Profit from joint venture	—	(3,605)	(15,906)	(6,675)	(8,004)
Interest, net	423	(1,588)	(3,833)	(2,057)	(1,141)
Other (income) expense, net	591	(182)	(92)	—	—
Income before provision for income taxes and minority interest	8,232	30,304	40,334	38,030	41,130
Provision for income taxes	1,857	8,334	11,697	9,797	9,049
Income before minority interest	6,375	21,970	28,637	28,233	32,081
Minority interest	—	—	—	—	810
Net income	\$ 6,375	\$ 21,970	\$ 28,637	\$ 28,233	\$ 31,271
Basic earnings per share	\$ 0.75	\$ 1.55	\$ 1.50	\$ 1.55	\$ 1.42
Weighted average shares outstanding	8,539	13,879	19,060	18,199	21,963
Diluted earnings per share	\$ 0.59	\$ 1.39	\$ 1.41	\$ 1.45	\$ 1.37
Weighted average shares and equivalents outstanding	11,403	15,840	20,281	19,410	22,747

At December 31,	1998	1999	2000	2001	2002
(in thousands)					
<b>Consolidated Balance Sheet Data:</b>					
Cash and cash equivalents	\$12,452	\$ 57,546	\$ 29,275	\$ 25,036	\$ 68,413
Working capital	\$13,736	\$113,170	\$ 86,897	\$116,492	\$129,183
Total assets	\$58,736	\$232,878	\$248,722	\$284,041	\$408,810
Long-term debt, net of current portion	\$ 5,940	\$ 9	\$ 1,000	\$ 77	\$ 60
Total stockholders’ equity	\$37,754	\$187,501	\$204,530	\$244,403	\$360,577