## **Consolidated Balance Sheets**

December 31, (In thousands, except share data)	2002	2003
Assets		
Current assets		
Cash and cash equivalents	\$ 68,413	\$118,182
Marketable securities	_	19,345
Accounts receivable, net of allowance for uncollectible accounts of		
\$6,781 and \$7,877, respectively	56,195	86,119
Inventory, net of reserves of \$4,782 and \$5,025, respectively	38,010	44,400
Prepaid and other	13,062	16,762
Notes receivable—officers	1,113	_
Total current assets	176,793	284,808
Property and equipment	,	,
Office furniture and equipment	5,932	6,563
Molds and tooling	31,069	34,481
Leasehold improvements	2,464	2,429
Total		
	39,465	43,473
Less accumulated depreciation and amortization	24,640	31,751
Property and equipment, net	14,825	11,722
Intangibles and other, net	8,169	13,217
Investment in joint venture	8,119	9,097
Goodwill, net	189,336	206,952
Trademarks, net	11,568	11,568
Total assets	\$408,810	\$537,364
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable	\$ 8,994	\$ 25,064
Accrued expenses	19,394	17,351
Reserve for sales returns and allowances	13,579	7,753
Current portion of long-term debt	18	19
Income taxes payable	5,625	2,021
Total current liabilities	47,610	52,208
Long-term debt, net of current portion	60	98,042
Deferred income taxes	563	1,164
Total liabilities	48,233	151,414
Commitments and contingencies	10,233	1019111
Stockholders' equity		
Preferred shares, \$.001 par value; 5,000,000 shares authorized; nil outstanding		
Common stock, \$.001 par value; 100,000,000 shares authorized;		_
24,472,884 and 24,866,940 shares issued and outstanding, respectively	24	25
Additional paid-in capital	240,102	245,219
Retained earnings	120,451	141,055
Accumulated other comprehensive loss		(349)
Total stockholders' equity	360,577	385,950
Total liabilities and stockholders' equity	\$408,810	\$537,364

See notes to consolidated financial statements.