

Nokia Conference Call

First Quarter 2006 Financial Results

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Chairman and CEO

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Bill Seymour
Head of Investor Relations

April 20th, 2006
15.00 Helsinki time / 08.00 New York time

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding: A) the timing of product and solution deliveries; B) our ability to develop, implement and commercialize new products, solutions and technologies; C) expectations regarding market growth, developments and structural changes; D) expectations regarding our mobile device volume growth, market share, prices, and margins. E) expectations and targets for our results of operations; F) the outcome of pending and threatened litigation; and G) statements preceded by “believe,” “expect,” “anticipate,” “foresee,” “target,” “estimate,” “designed” or similar expressions are forward-looking statements. Because these statements involve risks and uncertainties, actual results may differ materially from the results that we currently expect. Factors that could cause these differences include, but are not limited to: 1) the extent of the growth of the mobile communications industry, as well as the growth and profitability of the new market segments within that industry which we target; 2) the availability of new products and services by network operators and other market participants; 3) our ability to identify key market trends and to respond timely and successfully to the needs of our customers; 4) the impact of changes in technology and our ability to develop or otherwise acquire complex technologies as required by the market, with full rights needed to use; 5) competitiveness of our product portfolio; 6) timely and successful commercialization of new advanced products and solutions; 7) price erosion and cost management; 8) the intensity of competition in the mobile communications industry and our ability to maintain or improve our market position and respond to changes in the competitive landscape; 9) our ability to manage efficiently our manufacturing and logistics, as well as to ensure the quality, safety, security and timely delivery of our products and solutions; 10) inventory management risks resulting from shifts in market demand; 11) our ability to source quality components without interruption and at acceptable prices; 12) our success in collaboration arrangements relating to development of technologies or new products and solutions; 13) the success, financial condition and performance of our collaboration partners, suppliers and customers; 14) any disruption to information technology systems and networks that our operations rely on; 15) our ability to protect the complex technologies that we or others develop or that we license from claims that we have infringed third parties’ intellectual property rights, as well as our unrestricted use on commercially acceptable terms of certain technologies in our products and solution offerings; 16) general economic conditions globally and, in particular, economic or political turmoil in emerging market countries where we do business; 17) developments under large, multi-year contracts or in relation to major customers; 18) exchange rate fluctuations, including, in particular, fluctuations between the euro, which is our reporting currency, and the US dollar, the Chinese yuan, the UK pound sterling and the Japanese yen; 19) the management of our customer financing exposure; 20) our ability to recruit, retain and develop appropriately skilled employees; and 21) the impact of changes in government policies, laws or regulations; as well as 22) the risk factors specified on pages 12 – 22 of the company’s annual report on Form 20-F for the year ended December 31, 2005 under “Item 3.D Risk Factors.”

Nokia 1Q06 Highlights

- Industry quarterly device volumes were 215 million*
- Nokia shipped 75.1 million mobile devices
- Nokia device market share for Q1 was 35%*
- Device ASP's of EUR 103
- EPS flat sequentially to EUR 0.25
- Mobile Phones and Multimedia gross and operating margins up sequentially
- U.S. net sales almost doubled year on year

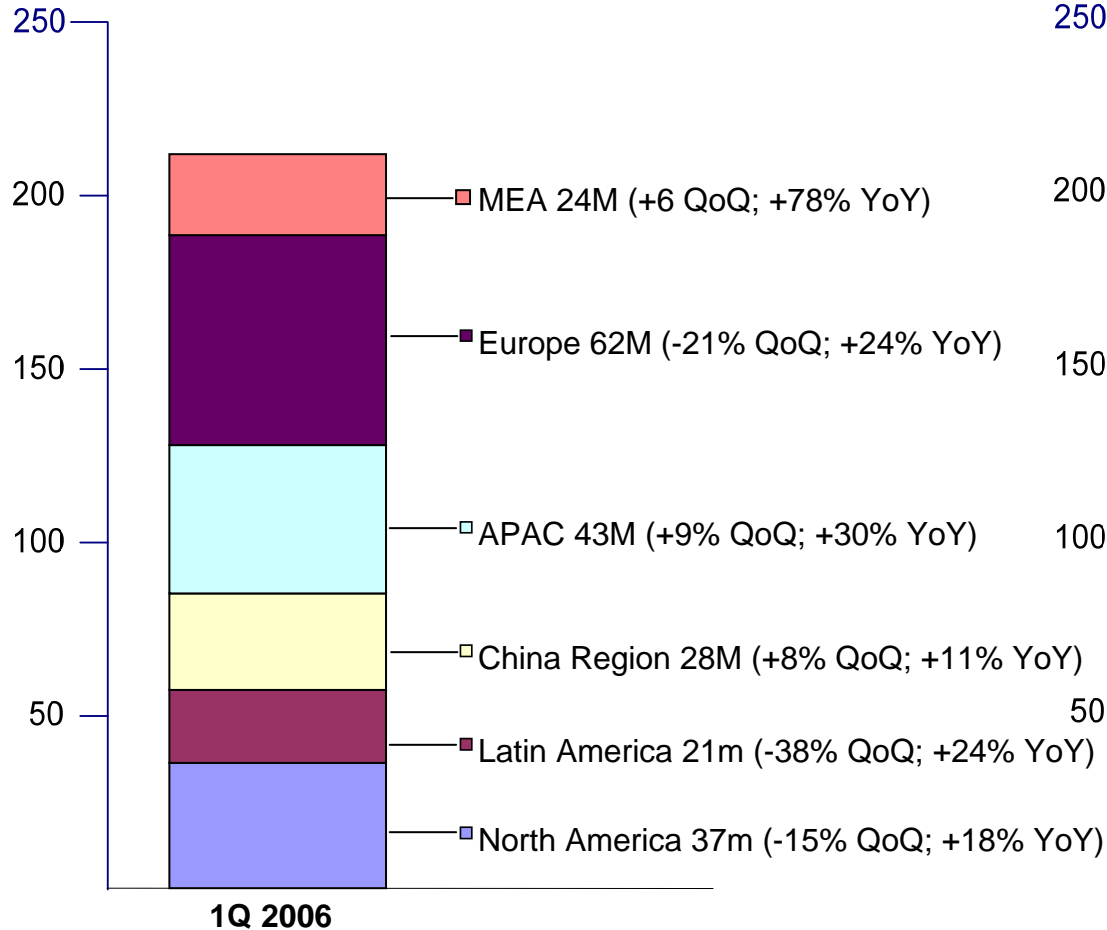


The Nokia 8800

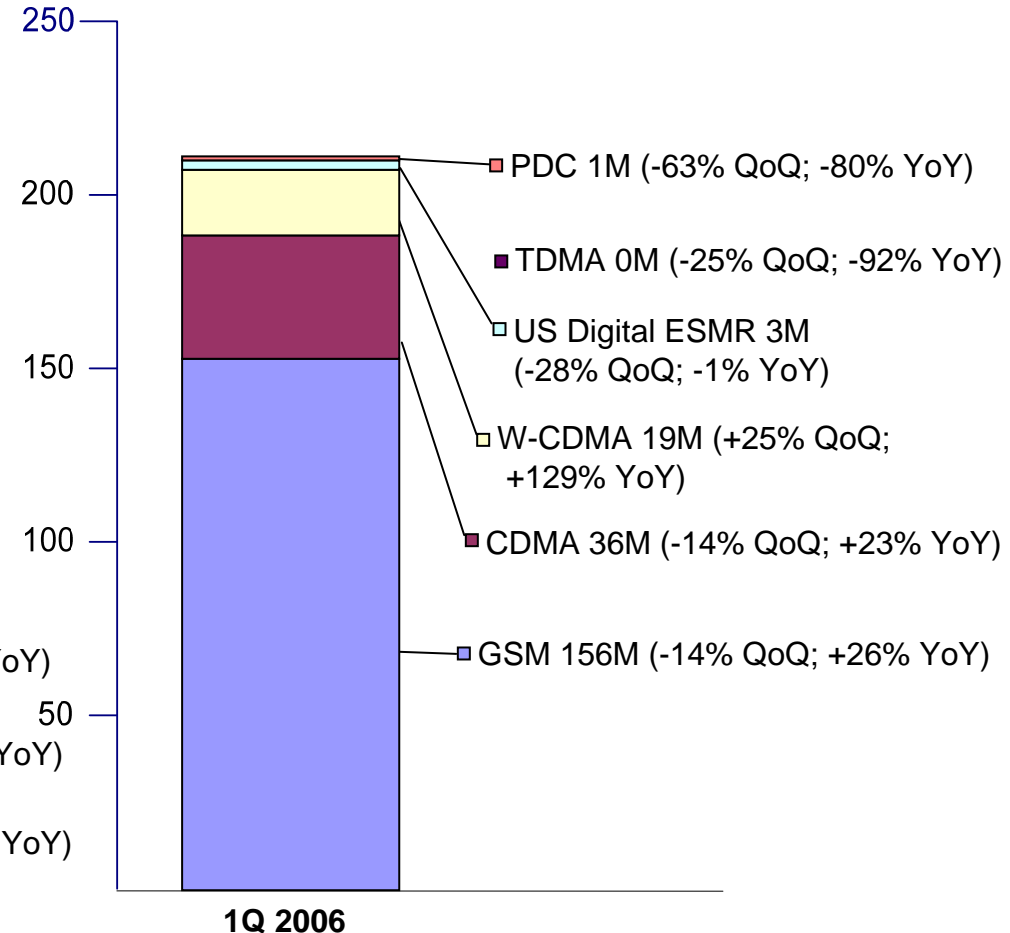
() Based on Nokia's preliminary market estimates*

Global Device Market in 1Q06

Volumes by Region (*)



Volumes by Technology (*)



1Q06 volume reached 215 M units with growth of +27% YoY (170 M units in 1Q05) and -12% QoQ (244 M in 4Q05)*

(* Based on Nokia's preliminary market estimates)

Nokia Mobile Devices in 1Q06

Nokia Mobile Device Volume By Geographic Area					
(million units)	Q1 2006	Q1 2005	YoY Change	Q4 2005	QoQ Change
Europe	20.4	17.4	17%	29.9	-32%
Middle East & Africa	11.9	10	19%	10.3	16%
China	10.9	7.1	54%	9.5	15%
Asia-Pacific	16.4	10.6	55%	14.8	11%
North America	8.4	4.3	95%	9.8	-14%
Latin America	7.1	4.4	61%	9.4	-24%
Total	75.1	53.8	40%	83.7	-10%

Nokia Device Market Share(*)

#1 in all of EMEA

#1 in all of APAC

#1 in China

#1 in India

#1 in Russia

#1 in Middle East and Africa

#1 in South East Asia Pacific

#1 in U.S. GSM

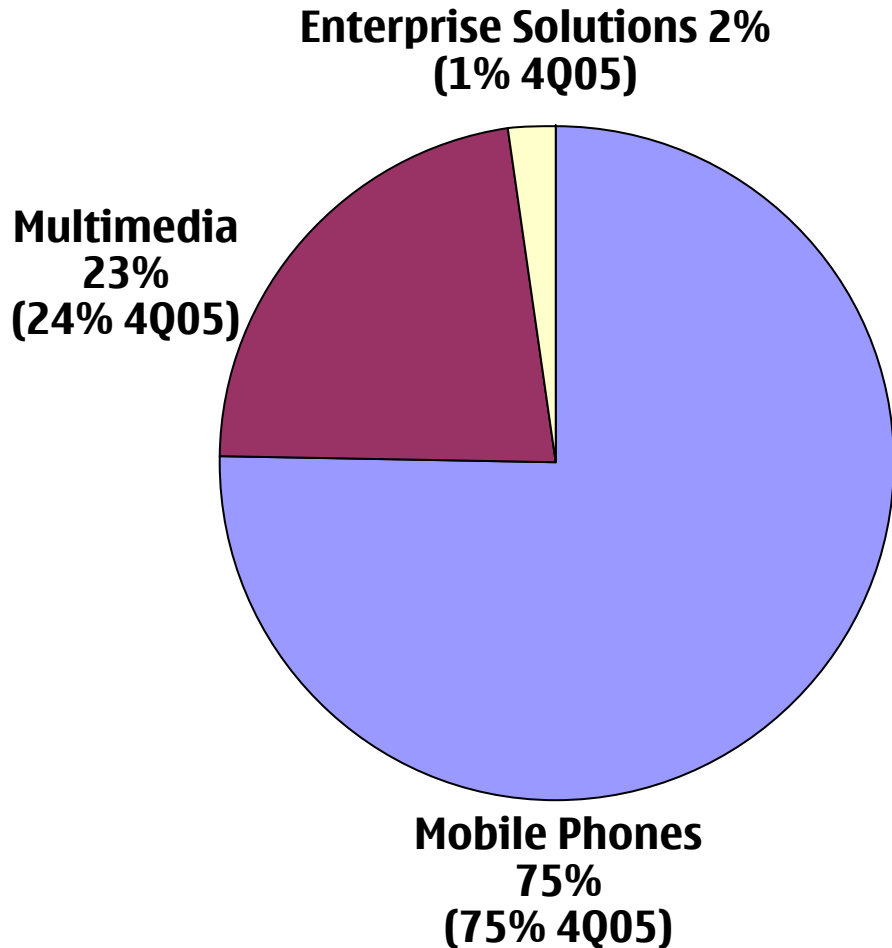
#1 in WCDMA

() Based on Nokia's preliminary market estimates*



Nokia Mobile Devices in 1Q06

Mobile Device Revenue Mix 1Q06



	1Q06	4Q05	QoQ	1Q05	YoY
ASP (EUR)	103	99	4%	110	-6%

Key Products for 2Q06



**Nokia
1100**



**Nokia
1110**



**Nokia
1600**



**Nokia
6230i**



**Nokia
6131**



**Nokia
6111**



**Nokia
6233**



**NOKIA
6101**



**Nokia
6280**



Nokia Eseries



**Nokia
N70**



**Nokia
N80**



**Nokia
8800**

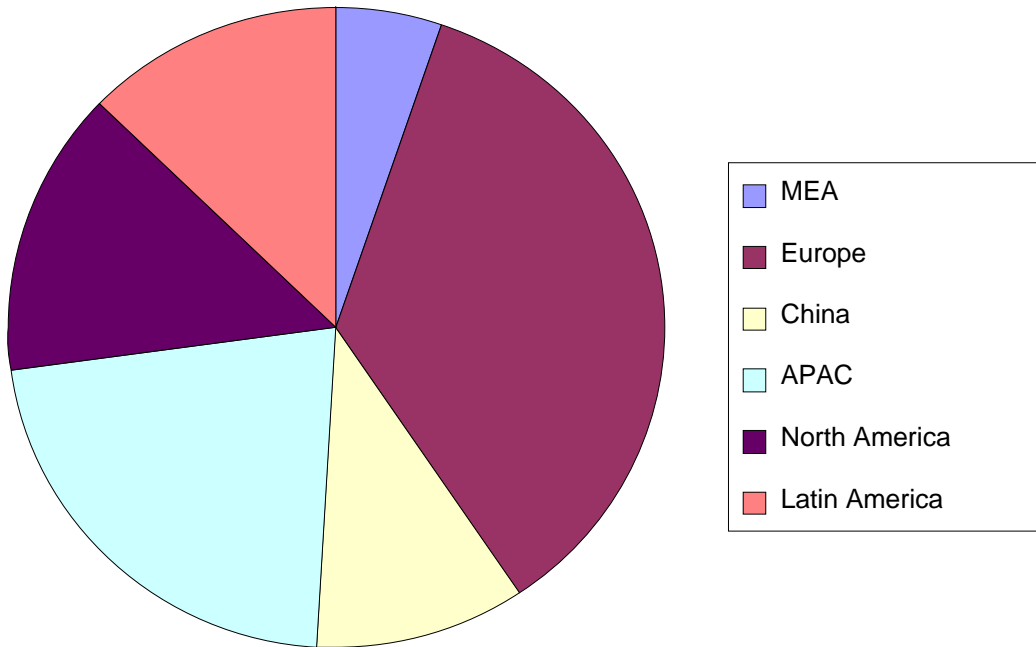


**Nokia
6630**

Nokia Networks in 1Q06

	1Q06	1Q05	YoY	4Q05	QoQ
Sales (MEUR)	1699	1431	19%	1951	-13%
OM %	8.8%	15.4%		13.7%	

Geographic Distribution of Sales 1Q06



Nokia Profit & Loss Account

EUR (million)	Mobile Phones	Multi-media	Enterprise Solutions	Networks	Nokia 1Q06	Nokia 1Q05	Change	Nokia 4Q05	Change
Net sales	5,869	1,758	186	1,699	9,507	7396	29%	10333	-8%
<i>YoY growth</i>	30%	55%	-39%	19%	29%				
Gross profit	1,809	703	86	620	3,224	2739	18%	3523	-8%
<i>Gross margin, %</i>	30.8%	40.0%	46.2%	36.5%	33.9%	37.0%		34.1%	
R&D	-304	-215	-76	-285	-946	-919	3%	-1050	-10%
<i>% of net sales</i>	5.2%	12.2%	40.9%	16.8%	10.0%	12.4%		10.2%	
S&M	-362	-147	-53	-121	-688	-557	24%	-886	-22%
<i>% of net sales</i>	6.2%	8.4%	28.5%	7.1%	7.2%	7.5%		8.6%	
AG&O	-58	-18	-23	-65	-223	-145	54%	-219	2%
<i>% of net sales</i>	1.0%	1.0%	12.4%	3.8%	2.3%	2.0%		2.1%	
Operating profit	1,085	323	-66	149	1,367	1118	22%	1368	0%
<i>Operating margin, %</i>	18.5%	18.4%	-35.5%	8.8%	14.4%	15.1%		13.2%	
Financial income and expenses					74	78	-5%	78	-5%
Profit before tax and minority interests					1,445	1,192	21%	1,453	-1%
Net profit					1,048	863	21%	1,073	-2%
EPS, Basic and Diluted (EUR)					0.25	0.19	32%	0.25	0%

One Time Items: 2005 and 2006

SPECIAL ITEMS (MEUR)

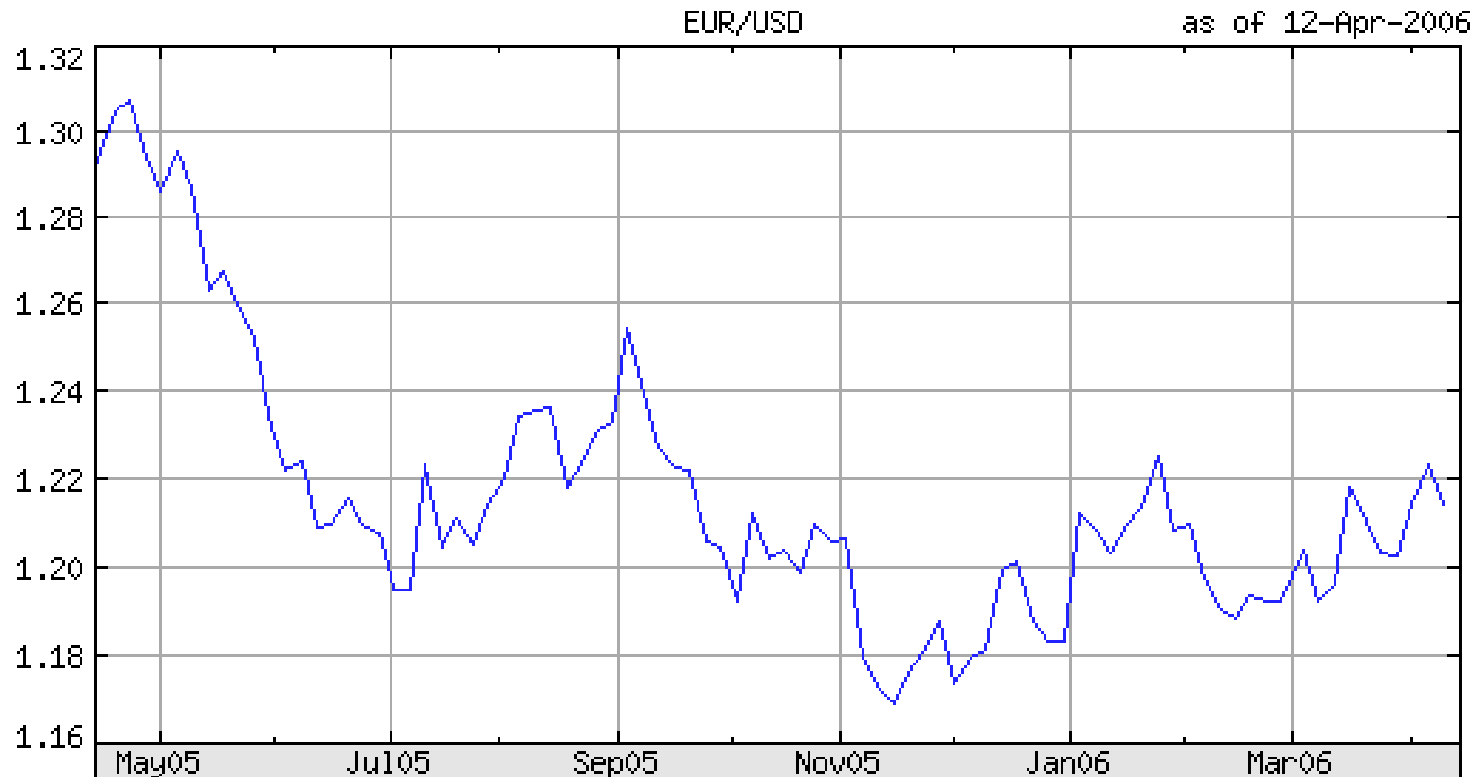
2006	Q1	Q2	Q3	Q4	Total
Initial restructuring charge of CDMA business in Mobile Phones unit	-14				
Restructuring charge in Enterprise Solutions business unit	-8				
Total impact on operating profit:	-22				
Total impact on EPS (EUR)	0.00				

2005	Q1	Q2	Q3	Q4	Total
Restructuring charge (Multimedia)	-15				-15
Gain on the sale of real estates (Common group functions)		37	8		45
Gain related to the divestiture of Nokia's Tetra business (42 MEUR in Networks and 19 MEUR in Multimedia)			61		61
Gain related to the partial sale of a minority investment (Networks)			18		18
Restructuring charge (Enterprise Solutions)				-29	-29
Total impact on operating profit:	-15	37	87	-29	80
Other special items include:					
Gain on the sale of France Telecom Bond (included in financial income)	40	17			57
Tax refund (included in taxes)				48	48
Total impact on EPS (EUR)		0.01	0.015		0.04

Currency

- Nokia 1Q 2006 Reported Sales Growth: 29%
- Nokia 1Q 2006 Constant Currency Sales Growth: 23%

- 1Q06 EUR/USD average rate for P&L: 1.2026
- 2Q06 EUR/USD Plan rate: 1.2168



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Balance Sheet & Cash Flow Metrics

EUR (million)	1Q 2006	1Q 2005	YoY	4Q 2005	QoQ
Inventories	1,738	1,363	28%	1668	4%
Accounts Receivable	5,279	3,939	34%	5346	-1%
Accounts Payable	3,643	2,889	26%	3494	4%
Operating Cash Flow	967	1,348	-28%	1063	-9%
Capital Expenditure	149	112	33%	183	-19%
Depreciation	189	180	5%	189	0%
Cash and Other liquid assets	9,035	12,566	-28%	9910	-9%
Gearing (Net-Debt ratio)	-82%	-94%		-77%	
Distributions	1,380	651		1763	
Dividends					
Buybacks	1,380	651	112%	1763	-22%

Market and Nokia Outlook



Nokia 7380

Nokia 7360

Nokia 7370

Nokia L'Amour Collection

2Q06 Outlook

- Mobile device market volumes:
- Nokia device market share:
- Nokia infrastructure sales:

up sequentially
market share expected to be approx. at same level sequentially
develop according to normal seasonality

2006 Outlook

- Mobile Device market volumes:
- Mobile Device market value growth:
- Infrastructure market:
- Nokia device market share :
- Nokia infrastructure market share :

15% or more volume growth (estimated 795 million units in 2005)
value growth – but ASPs down
moderate market growth (Euros)
goal to increase market share
goal to increase market share

2006 Other Items

- We estimate our tax rate will be:
- We estimate CAPEX will be:
- We estimate depr. and amort. will total:

approximately 27%
approximately EUR 800 million
approximately EUR 800 million

NOKIA