

Nokia Conference Call

First Quarter 2008 Financial Results

April 17, 2008 15.00 Helsinki time 8.00 New York time



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Rick Simonson Executive Vice President & CFO

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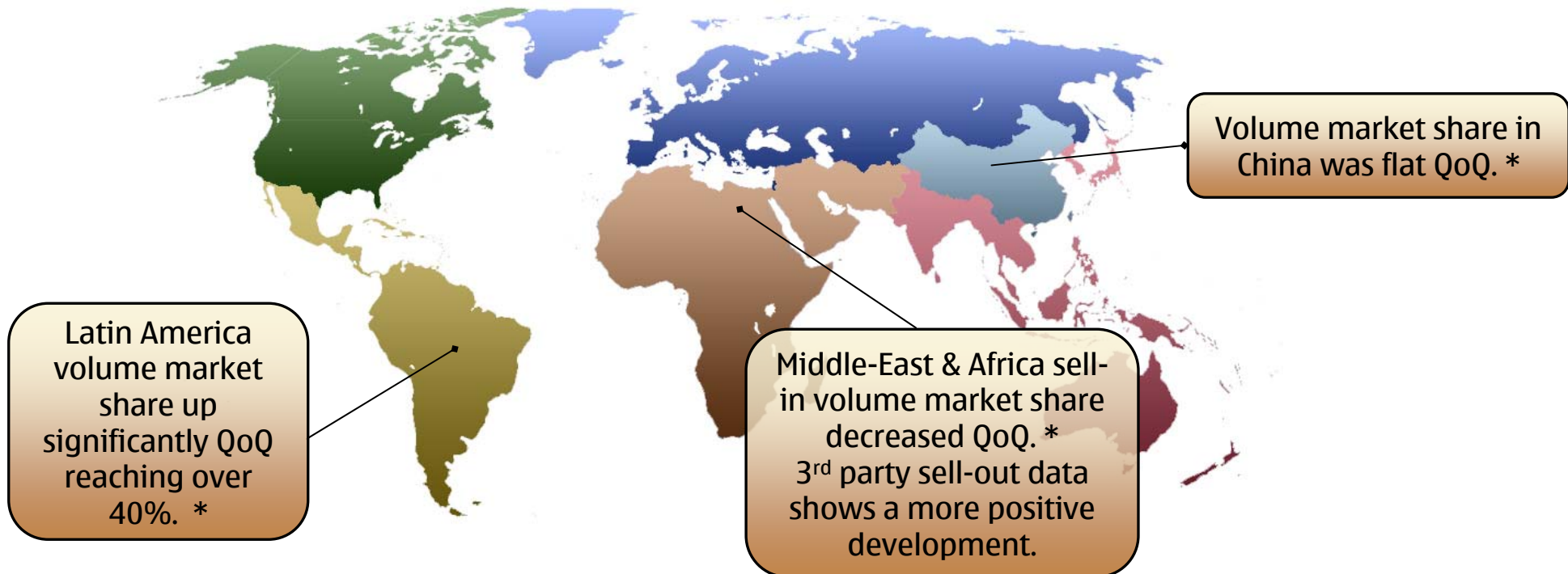
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Disclaimer

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding: A) the timing of product, services and solution deliveries; B) our ability to develop, implement and commercialize new products, services, solutions and technologies; C) expectations regarding market growth, developments and structural changes; D) expectations regarding our mobile device volume growth, market share, prices and margins; E) expectations and targets for our results of operations; F) the outcome of pending and threatened litigation; G) expectations regarding the successful completion of contemplated acquisitions on a timely basis and our ability to achieve the set targets upon the completion of such acquisitions; and H) statements preceded by “believe,” “expect,” “anticipate,” “foresee,” “target,” “estimate,” “designed,” “plans,” “will” or similar expressions are forward-looking statements. These statements are based on management’s best assumptions and beliefs in light of the information currently available to it. Because they involve risks and uncertainties, actual results may differ materially from the results that we currently expect. Factors that could cause these differences include, but are not limited to: 1) competitiveness of our product, service and solutions portfolio; 2) the extent of the growth of the mobile communications industry and general economic conditions globally; 3) the growth and profitability of the new market segments that we target and our ability to successfully develop or acquire and market products, services and solutions in those segments; 4) our ability to successfully manage costs; 5) the intensity of competition in the mobile communications industry and our ability to maintain or improve our market position or respond successfully to changes in the competitive landscape; 6) the impact of changes in technology and our ability to develop or otherwise acquire complex technologies as required by the market, with full rights needed to use; 7) timely and successful commercialization of complex technologies as new advanced products, services and solutions; 8) our ability to protect the complex technologies, which we or others develop or that we license, from claims that we have infringed third parties’ intellectual property rights, as well as our unrestricted use on commercially acceptable terms of certain technologies in our products, services and solution offerings; 9) our ability to protect numerous Nokia and Nokia Siemens Networks patented, standardized or proprietary technologies from third-party infringement or actions to invalidate the intellectual property rights of these technologies; 10) Nokia Siemens Networks’ ability to achieve the expected benefits and synergies from its formation to the extent and within the time period anticipated and to successfully integrate its operations, personnel and supporting activities; 11) whether, as a result of investigations into alleged violations of law by some current or former employees of Siemens AG (“Siemens”), government authorities or others take further actions against Siemens and/or its employees that may involve and affect the carrier-related assets and employees transferred by Siemens to Nokia Siemens Networks, or there may be undetected additional violations that may have occurred prior to the transfer, or ongoing violations that may have occurred after the transfer, of such assets and employees that could result in additional actions by government authorities; 12) any impairment of Nokia Siemens Networks customer relationships resulting from the ongoing government investigations involving the Siemens carrier-related operations transferred to Nokia Siemens Networks; 13) occurrence of any actual or even alleged defects or other quality issues in our products, services and solutions; 14) our ability to manage efficiently our manufacturing and logistics, as well as to ensure the quality, safety, security and timely delivery of our products, services and solutions; 15) inventory management risks resulting from shifts in market demand; 16) our ability to source sufficient amounts of fully functional components and sub-assemblies without interruption and at acceptable prices; 17) any disruption to information technology systems and networks that our operations rely on; 18) developments under large, multi-year contracts or in relation to major customers; 19) economic or political turmoil in emerging market countries where we do business; 20) our success in collaboration arrangements relating to development of technologies or new products, services and solutions; 21) the success, financial condition and performance of our collaboration partners, suppliers and customers; 22) exchange rate fluctuations, including, in particular, fluctuations between the euro, which is our reporting currency, and the US dollar, the Chinese yuan, the UK pound sterling and the Japanese yen, as well as certain other currencies; 23) the management of our customer financing exposure; 24) allegations of possible health risks from electromagnetic fields generated by base stations and mobile devices and lawsuits related to them, regardless of merit; 25) unfavorable outcome of litigations; 26) our ability to recruit, retain and develop appropriately skilled employees; 27) the impact of changes in government policies, laws or regulations; and 28) our ability to effectively and smoothly implement our new organizational structure; as well as the risk factors specified on pages 10-25 of Nokia’s annual report on Form 20-F for the year ended December 31, 2007 under “Item 3.D Risk Factors.” Other unknown or unpredictable factors or underlying assumptions subsequently proving to be incorrect could cause actual results to differ materially from those in the forward-looking statements. Nokia does not undertake any obligation to update publicly or revise forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent legally required.

Nokia 1Q08 Highlights

- Net sales of EUR 12.7 billion (up 35% YoY at constant currency)
- Nokia device market share at 39%* (up 3 points YoY)
- Operating margin of 14.7% (excluding special items; up 39% YoY)
- Nokia diluted EPS of EUR 0.38 (excluding special items; up 46% YoY)



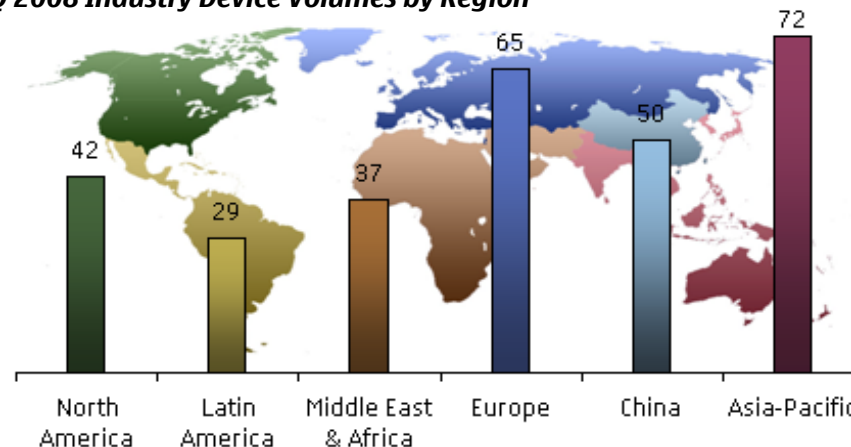
* Based on Nokia's preliminary market estimates

Estimated Global Device Market

- Nokia continues to expect industry mobile device volumes in 2008 to grow approximately 10% from the approximately 1.14 billion units Nokia estimates for 2007.
- Nokia expects the mobile device market to decline in value in Euro terms in 2008, compared to 2007. (Nokia expects value growth when measured in constant currency.)

Industry Volume by Region (millions)	1Q08	4Q07	QoQ	1Q07	YoY
North America	42	50	-16%	38	9%
Latin America	29	42	-30%	24	24%
Middle East & Africa	37	36	1%	28	29%
Europe	65	89	-26%	63	4%
China	50	48	4%	42	18%
Asia-Pacific	72	71	2%	58	24%
Total	295	336	-12%	253	17%

1Q 2008 Industry Device Volumes by Region



GSM	202	233	-13%	179	13%
CDMA	43	48	-10%	41	5%
W-CDMA	47	52	-10%	31	50%
Other	3	3		2	
Total	295	336	-12%	253	17%

1Q 2008 Industry Device Volumes by Technology



Industry Volume by Technology (millions)	1Q08	4Q07	QoQ	1Q07	YoY
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Key Devices in 1Q08



**Nokia
5610 XpressMusic**



**Nokia
6500 slide**



**Nokia
N95 8GB**



**Nokia
1200**



**Nokia
1208**



**Nokia
1650**



**Nokia
2630**



**Nokia
5310
XpressMusic**



**Nokia
6300**



**Nokia
6500 classic**



**Nokia
N95**



**Nokia
E51**



**Nokia
E65**

Key Products Going Forward



Nokia 1200



Nokia 1208



Nokia 1680



Nokia 2630



Nokia 2680



Nokia 3110 classic



Nokia N73



Nokia N78



Nokia N95 8GB



Nokia N96



Nokia E51



Nokia E65



Nokia 5000



Nokia 5610 XpressMusic



Nokia 6220 classic



Nokia 6500 slide



Nokia E90 Communicator



Nokia 5310 XpressMusic



Nokia 6210 Navigator



Nokia 6300



Nokia 6500 classic

Nokia Services



Games

N-Gage service now live on S60 3rd edition devices. Offers games from leading mobile games publishers.

Music

Offering over 2 million tracks from major and independent labels. Planned expansion to 11 markets in 1H08.

Maps

Nokia Maps 2.0 offers pedestrian navigation, car navigation, satellite images and city guides.

Photos

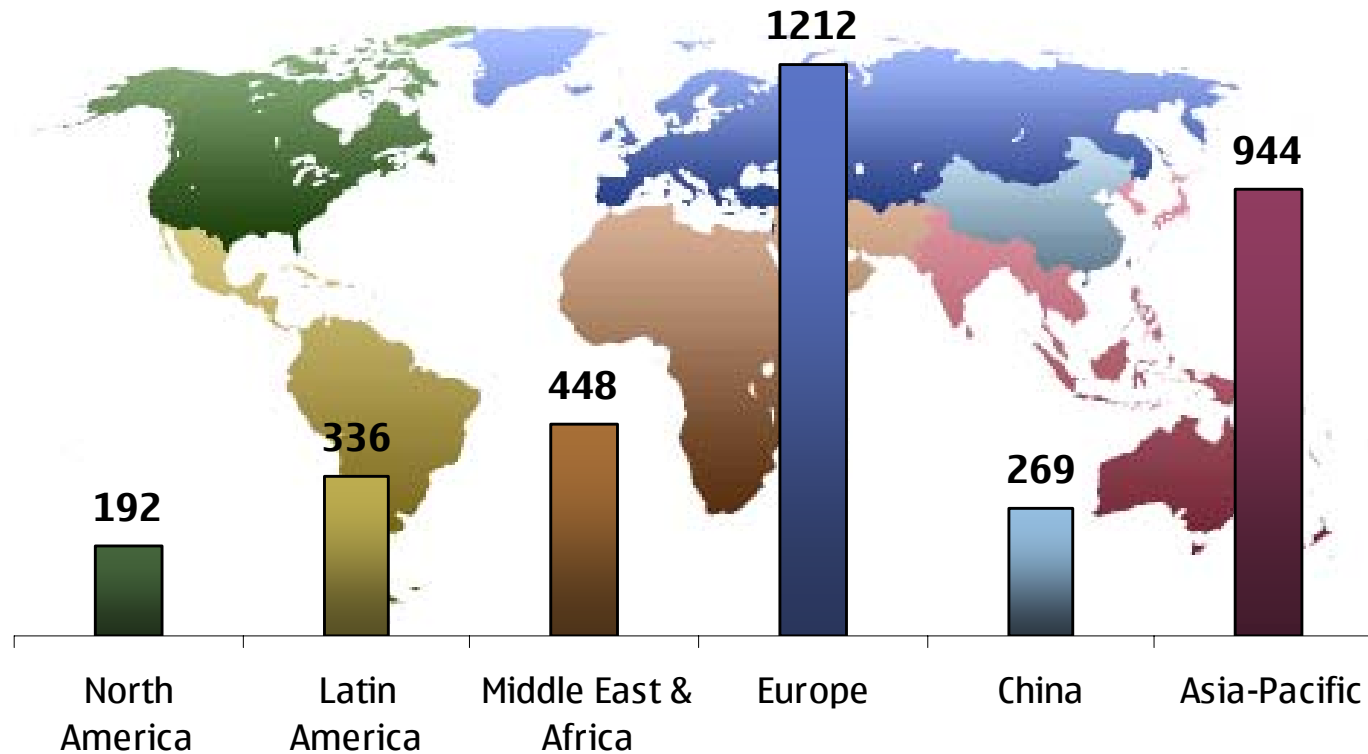
Share on Ovi allows users to easily share their photos and other media via their mobile device or desktop computer.

Nokia Siemens Networks in 1Q08: Highlights

- Net sales of EUR 3.4 billion, down 26% QoQ
- Operating margin of 2.4% excluding special items and Purchase Price Accounting related items arising from the formation of Nokia Siemens Networks

Geographic Distribution of Net Sales 1Q08

(EUR millions)



Nokia Profit & Loss Account

EUR (million)	Devices & Services	Nokia Siemens Networks	Nokia 1Q08	Nokia 1Q07	Change	Nokia 4Q07	Change
Net sales	9 263	3 401	12 660	9 856	28%	15 717	-19%
<i>YoY growth</i>	<i>13%</i>		<i>28%</i>	<i>4%</i>		<i>34%</i>	
Gross profit	3 569	958	4 527	3 262	39%	5 694	-20%
<i>Gross margin, %</i>	<i>38.5%</i>	<i>28.2%</i>	<i>35.8%</i>	<i>33.1%</i>		<i>36.3%</i>	
R&D	-766	-607	-1 375	-923	49%	-1 617	-15%
<i>% of net sales</i>	<i>8.3%</i>	<i>17.8%</i>	<i>10.9%</i>	<i>9.4%</i>		<i>10.3%</i>	
S&M	-696	-338	-1 035	-789	31%	-1 296	-20%
<i>% of net sales</i>	<i>7.5%</i>	<i>9.9%</i>	<i>8.2%</i>	<i>8.0%</i>		<i>8.2%</i>	
AG&O	-224	-87	-586	-278	111%	-289	
<i>% of net sales</i>	<i>2.4%</i>	<i>2.6%</i>	<i>4.6%</i>	<i>2.8%</i>		<i>1.8%</i>	
Operating profit	1 883	-74	1 531	1 272	20%	2 492	-39%
<i>Operating margin, %</i>	<i>20.3%</i>	<i>-2.2%</i>	<i>12.1%</i>	<i>12.9%</i>		<i>15.9%</i>	
Financial income and expenses			68	48	42%	64	6%
Profit before tax and minority interests			1 607	1 325	21%	2 573	-38%
Net profit			1 222	979	25%	1 835	-33%
EPS, Diluted (EUR)			0.32	0.25	28%	0.47	-32%

Nokia Siemens Networks Integration Progress

- On track to deliver against EUR 2 billion cost synergy goal
- NSN restructuring costs in 1Q 2008 totaled EUR 100 million or a total of EUR 1.2 billion since April 1, 2007
- Estimate restructuring charges in 2Q 2008 will be greater than restructuring charges in 1Q 2008

Special Items: 2007 and 2008

2007 (EURm)	Q1	Q2	Q3	Q4	Total
Restructuring charge (Devices & Services)	-32				-32
Charge related to restructuring of a group company (Devices & Services)	-25				-25
NSN incremental expenses	-12				-12
Restructuring charge and one-offs (Nokia Siemens Networks)		-905	-86	-119	-1110
NSN related post-acquisition carve-out expenses (Corporate common functions)		-23			-23
Gain on formation of NSN (Corporate common functions)		1879			1879
Gain on sale of real estates (Corporate common functions)		15	60		75
Gain on sale of real estates (Nokia Siemens Networks)				53	53
Gain on business transfer (Devices & Services)				53	53
Total impact on operating profit	-69	966	-26	-13	858
Total impact on EPS (EUR):	-0.01	0.40			0.39

2008 (EURm)	Q1	Q2	Q3	Q4	Total
Loss on transfer of Finnish pension liability (Corporate common functions)	-217				-217
Gain on transfer of Finnish pension liability (Nokia Siemens Networks)	65				65
Facilities impairment and other charges related to closure of Bochum site in Germany (Devices & Services)	-81				-81
Restructuring charge and one-offs (Nokia Siemens Networks)	-100				-100
Total impact on operating profit	-333				-333
Total impact on EPS (EUR):	-0.06				-0.06

- EUR 217 million loss due to transfer of Finnish pension liabilities (impacting Common Group Functions)
- EUR 81 million facilities impairment and other charges related to closure of the Bochum site in Germany (impacting Devices & Services operating profit)
- EUR 65 million gain due to transfer of Finnish pension liabilities (impacting Nokia Siemens Networks operating profit)
- EUR 100 million restructuring charge (impacting Nokia Siemens Networks operating profit)
- Excluding the net impact of these special items, diluted EPS was EUR 0.38

Balance Sheet & Cash Flow Metrics

EUR (million)	1Q 2008	1Q 2007	YoY	4Q 2007	QoQ
Inventories	2 793	1 577	77%	2 876	-3%
Accounts Receivable	10 440	5 781	81%	11 200	-7%
Accounts Payable	5 589	3 818	46%	7 074	-21%
Operating Cash Flow	757	1 641	-54%	2 715	-72%
Capital Expenditure	179	123	46%	123	46%
Depreciation	347	173	101%	280	24%
Cash and Other liquid assets	10 366	9 085	14%	11 753	-12%
Gearing (Net-Debt ratio)	-53%	-72%		-61%	
Distributions	1 374	760		950	
Dividends					
Buybacks	1 374	760	81%	950	45%

Currency

- Nokia 1Q 2008 Reported YoY Net Sales Growth: 28%
- Nokia 1Q 2008 Constant Currency YoY Net Sales Growth: 35%
- 1Q08 EUR/USD average rate for P&L: 1.4558
- 2Q08 EUR/USD Plan rate: 1.570



Source: Bloomberg

Estimates for Market and Nokia

2Q08 Outlook

- Mobile device market volumes: up slightly sequentially, similar to the market growth in 2Q 2007, compared to 1Q 2007
- Nokia mobile device market share: increase sequentially

2008 Outlook

- Mobile device market: approximately 10% volume growth (from estimated 1.14 billion units in 2007)
- Mobile device market: decline in value in Euro terms
- Nokia device market share : target to increase market share
- Infrastructure market (mobile, fixed and related services): flat compared to 2007 (Euros)
- Target Nokia Siemens Networks' market share to remain constant



Nokia 5000

Moving Forward





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Nokia Mobile Devices in 1Q 2008

Nokia Market share (*):

- Nokia estimated market share of 39% (from 40% in 4Q07 and 36% in 1Q07)
- Nokia converged device volumes of 14.6 million units (from 18.8 million units in 4Q07 and 11.8 million units 1Q07)
- Nokia #1 in fastest growing markets: #1 in China, #1 in India, #1 in Middle East and Africa, #1 in South East Asia Pacific and #1 in WCDMA

Mobile Device Volumes by Region

<i>Million units</i>	1Q08	4Q07	QoQ	1Q07	YoY
Europe	25.7	37.2	-30.9%	23.9	7.5%
Middle East & Africa	20.2	23.6	-14.4%	15.7	28.7%
China Region	21.0	20.2	4.0%	15.7	33.8%
Asia-Pacific	34.1	34.0	0.3%	23.7	43.9%
North America	2.6	5.1	-49.0%	4.8	-45.8%
Latin America	11.9	13.4	-11.2%	7.3	63.0%
Total	115.5	133.5	-13.5%	91.1	26.8%

Average Selling Price (ASP)

<i>EUR</i>	1Q08	4Q07	QoQ	1Q07	YoY
ASP	79	83	-5%	89	-11%

(*) Based on Nokia's preliminary market estimates

Nokia Siemens Networks 1Q 2008 Profit & Loss Account

EUR (million) **Nokia Siemens Networks ***

Net sales	3 401
<i>YoY growth</i>	<i>100%</i>
Gross profit	958
<i>Gross margin, %</i>	<i>28.2%</i>
R&D	-607
<i>% of net sales</i>	<i>17.8%</i>
S&M	338
<i>% of net sales</i>	<i>-9.9%</i>
AG&O	-87
<i>% of net sales</i>	<i>2.6%</i>
Operating profit	-74
<i>Operating margin, %</i>	<i>-2.2%</i>

Operating margin was 2.4%, excluding special items and items associated with Purchase Price Accounting (PPA) arising from the formation of Nokia Siemens Networks.

Restructuring charges & other one-time costs totaling EUR 100 million

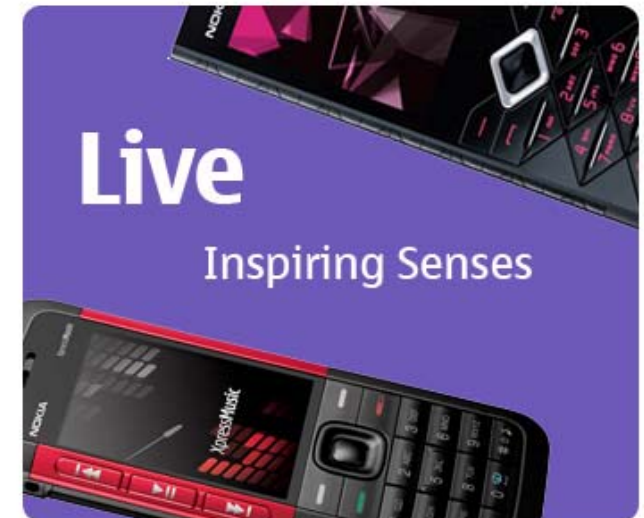
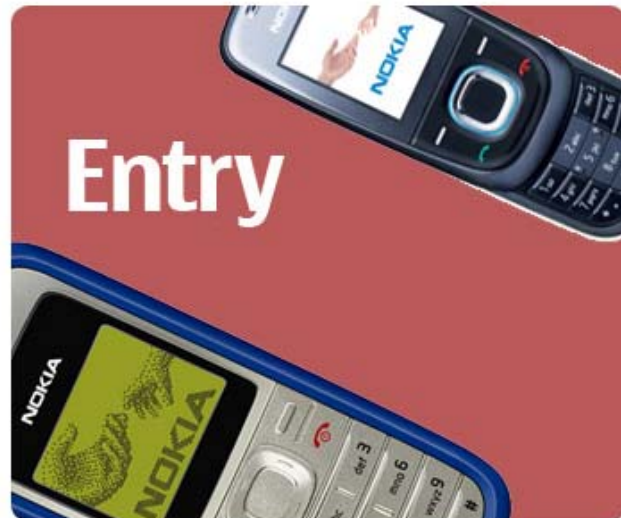
- CoS - EUR 75 million
- S&M - EUR -5 million
- AG&O - EUR 30 million

EUR 65 million gain on pension transfer

EUR 120 million of intangible asset amortization and other Purchase Price Accounting related items arising from the formation of Nokia Siemens Networks

* Reported figures

Nokia Device Categories



Potential Ongoing Factors Impacting Device Gross Margin & ASP

Potential Positive Drivers of Device Gross Margin

- Improving product portfolio in mid and higher end; strong performance in entry-level
- Growth of value add markets (e.g. WCDMA, smart phones, multimedia, enterprise, etc.)
- Continuing cost control

Potential Positive Drivers of ASP

- Continuously improving product portfolio
- Growth of value add markets (e.g. WCDMA, smart phones, multimedia, enterprise, etc.)

Potential Negative Drivers of Device Gross Margin

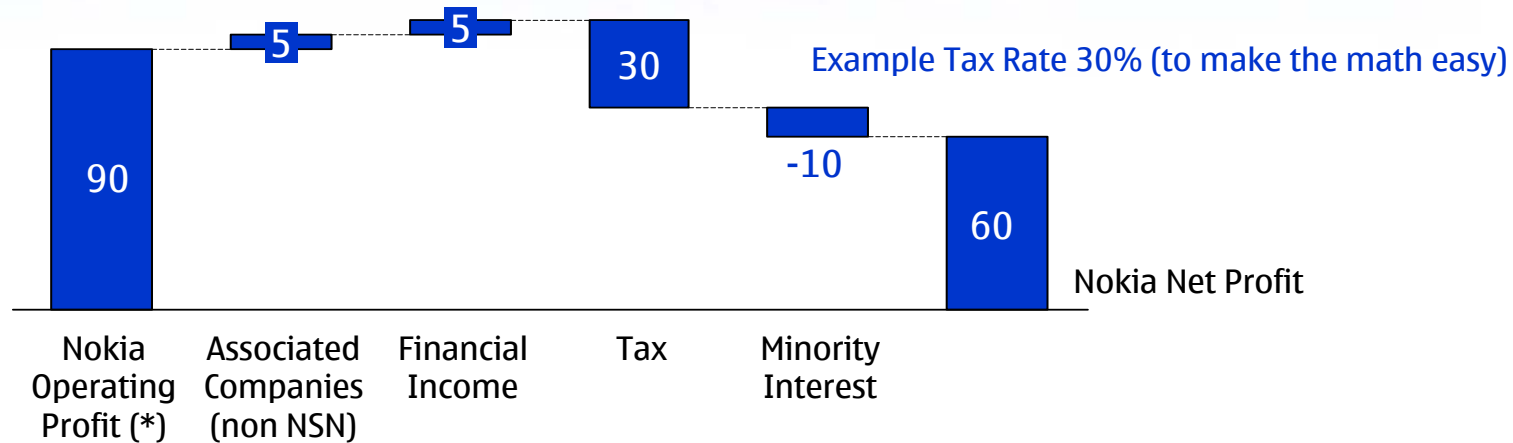
- Competitive factors in general
- Need to have an ever more competitive product portfolio

Potential Negative Drivers of ASP

- Competitive factors in general
- Shift in market to higher growth emerging markets

Nokia Siemens Networks Accounting Mechanics

Theoretical example with Nokia Profit Before Taxes of 100, excluding special items



Theoretical example, reported including special items

