In 2002, "Personal Television" came into its own and SeaChange was at the forefront, delivering the hardware and software applications to enable television operators to provide unprecedented new benefits to viewers.

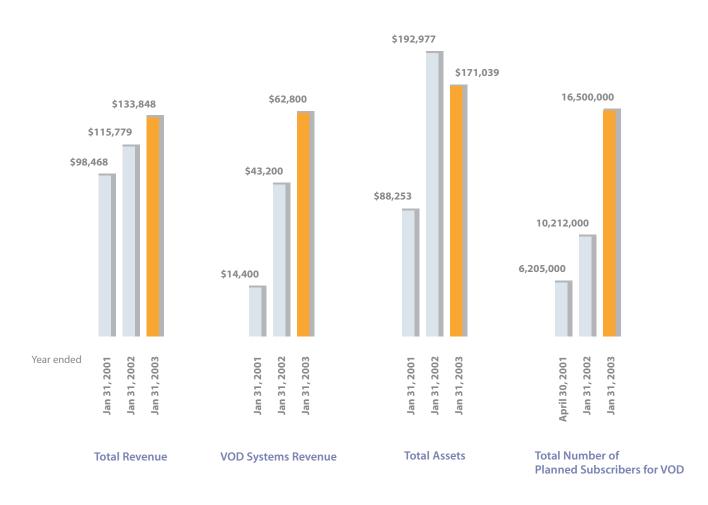


Empowering Television.



**SeaChange International, Inc.** is a leader in the market for digital video systems for television. We create powerful server and software systems that manage, store, and distribute professional-quality digital video. Our innovative products are based on a scalable, distributed software architecture and standard technology components. As a result, we enable broadband, broadcast, satellite and new media companies to streamline operations and reduce costs, allowing for expanded services, new applications, and increased revenues.

SeaChange International, Inc. Financial Highlights (all numbers in thousands, except number of subscribers)



# President's Letter

## Dear Shareholders,

For ten years SeaChange has been driving new advancements in digital video systems. In 1993 we saw the opportunity to bring promising new changes to television and today, I'm proud to say, we're at the forefront of a television revolution.

Our achievements are well known. SeaChange systems are entrusted with over \$3 billion of cable advertising per year. Our broadcast systems are used by hundreds of television stations around the world. Today, eight million cable subscribers are clicking their remotes to watch fare like "The Sopranos," or "Meet the Press," movies, or even pro sports, precisely when they want.

In fact, in Philadelphia Comcast is offering all that and more. The industry knows it as "Phillyvision" and the world's largest cable operator is making deals with programmers to move more and more content onto their SeaChange VOD (Video-on-Demand) Systems. We're working closely with Comcast to streamline the process of content acquisition and to ensure its model can be expanded across the U.S.

In the U.S. and Canada, all of the major cable operators are deploying VOD and eight of the top ten have chosen SeaChange. Each of them is providing a growing array of content and methodically rolling out more systems. VOD is an incredible new service for viewers with compelling business advantages for cable. It promises to attract and retain subscribers and it's a differentiator that satellite competitors cannot yet match.

This fiscal year our VOD revenues jumped 45 percent over the previous year. Our systems were installed in over 80 locations, delivering over 450,000 personal streams of video to viewers on demand. There are 65 million basic subscribers in the U.S. alone, and an additional 15 million television households with access to cable television that could be lured by its vast new potential. It's a multi-billion dollar market opportunity that's just emerging and we have the service, the value, and the performance that will enable SeaChange to continue to be the market leader.

Overall for this fiscal year SeaChange's total revenues increased by 16 percent. Of our three major product lines, VOD now comprises the largest portion of our revenues and stands out for its exciting potential. Our other two product lines are formidable in their own right, yet their strategic contribution to this age of "Personal Television" is just now beginning to be realized. Think about it. As television shifts from its legacy broadcast model to one that is personally interactive, there will be ever greater demands for entertainment and information content to satisfy the appetites of a vast and diversified audience. And digital video systems serve as the means by which Hollywood, television networks, local broadcasters, independent film producers and advertisers get their content from their production facilities to the VOD systems in your city.

Ten years ago we envisioned the flow of video content from disparate sources to widely distributed VOD systems. We call it the "Content Pipeline." Our expertise in massive storage, networking, software applications, and digital advertising are converging to streamline this process and ensure VOD's success. The comprehensive automation of our VOD System reflects this. For example, in Philadelphia as NBC programming is broadcast, our VOD Recording System automatically stores it for viewers to watch at their own convenience, with fast-forward, rewind and pause functions.

At the source of the "Content Pipeline," SeaChange Broadcast MediaCluster systems have been supporting content producers such as MTV, Disney, PBS, and others around the world in their traditional television business applications. Our new Broadcast MediaLibrary systems hold massive amounts of video and provide greater opportunities to access that content. The potential now exists for these content originators to effectively route their programming to VOD Systems automatically – to take advantage of new television opportunities. The synergy of our products was completely envisioned.

Advertisers will also continue to play their traditional role in supporting the business of television, but in new ways that will create greater, more relevant, connections with consumers. Over the next year, our unparalleled advertising expertise will be used to pluck ads from programs and replace them, intelligently, with ones more appropriate for each specific viewer. Eventually, the \$50 billion direct mail market will have nothing over the visual power of television and the facility of broadband to personalize demands for information and entertainment.

As we enter into our second decade, we're ready for new opportunities. Overseas, high-speed networks of various types are capable of providing access to this world of personal television. There are over 600 million television households in Europe and Asia. Although SeaChange systems are already supporting many international television operators, we're just beginning to see their inevitable transition to television on-demand.

Our financial assets are strong, our revenues are growing, and our organization is poised for new challenges. None of our competitors have the focus on television that we do. No other company has the proven success, the formidable software, and the unwavering commitment to our customers that we do. On behalf of everyone at SeaChange, we sincerely appreciate your support and confidence. We look forward to greater success in the years ahead.

Sincerely,

Bill Styslinger

President, CEO and Chairman

Bill Styslinger

SeaChange International



# Corporate Information

#### Board of Directors

Martin R. Hoffmann

Thomas F. Olson, Chief Executive Officer, National Cable Communications, a cable television advertising sales company William C. Styslinger, III - Chairman of the Board

Carmine Vona - President, Vona Information Systems, Inc., a consulting company

#### **Corporate Officers**

Scott Blais - Vice President, Customer Services

William L. Fiedler - Vice President, Finance and Administration, Chief Financial Officer, Treasurer and Secretary

Branko J. Gerovac - Vice President, Research

Ira Goldfarb - Vice President, Worldwide Sales

Bruce E. Mann - Vice President, Network Storage Engineering and President, SeaChange Systems, Inc.

William C. Styslinger, III - Chairman of the Board, President and Chief Executive Officer

HEADQUARTERS 124 Acton Street Maynard, MA 01754 www.seachangeinternational.com

tel: 1-978-897-0100 fax: 1-978-897-0132

SALES OFFICES Baltimore, MD Maynard, MA St. Louis, MO Beijing, China Genoa, Italy Valbonne, France Tokyo, Japan

CUSTOMER SUPPORT FACILITIES

Maynard, MA Singapore Valbonne, France Tokyo, Japan

DEVELOPMENT OFFICES Fort Washington, PA Greenville, NH Maynard, MA

STOCKHOLDERS INFORMATION
Requests for information about the Company
should be directed to:
Investor Relations
SeaChange International, Inc.
124 Acton Street
Mayord MA 01754

Maynard, MA 01754 tel: 1-978-897-0100 fax: 1-978-897-0132

investorrelations@schange.com

STOCK TRADING INFORMATION

SeaChange International's common stock trades on the Nasdaq Stock Market under the symbol SEAC

TRANSFER AGENT AND REGISTRAR Mellon Investor Services LLC 85 Challenger Road Overpeck Center Ridgefield Park, NJ 07660

INDEPENDENT ACCOUNTANTS PricewaterhouseCoopers LLP One Post Office Square Boston, MA 02109

GENERAL COUNSEL Testa, Hurwitz & Thibeault, LLP 125 High Street Boston, MA 02110

ANNUAL REPORT ON FORM 10-K

Stockholders may obtain additional financial information about SeaChange International, Inc. from the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission. Copies are available without charge upon request.

ANNUAL MEETING OF STOCKHOLDERS
The Annual Meeting of the Stockholders of SeaChange
International, Inc. will be held on or about July 16, 2003
at the offices of Testa, Hurwitz & Thibeault, LLP,
High Street Tower, 125 High Street, Boston, MA 02110

# Worldwide Customers (Partial Listing)

# Video-On-Demand Systems (Announced)

Adelphia Communications

Cablemas

Cablevision Systems

Comcast Cable Communications Guandong Cable Television Insight Communications

Intercable Mediacom RCN

Rogers Cable Systems

Time Warner Cable

## Near Video-On-Demand Systems

A2000 (UPC) Access Media Group AnYang S.O. Ara Cable Systems Aurora Media Technology

BB Cable

Beijing Cable TV Cable Onda

CableVision Argentina

CableVision

Capital Networks Ltd. Century Communications

Cogeco Dalian Cable Directrix ExpressVu Gehua Cable GloboSat Halifax Cable Home Cable

Innovative Communications Corp Jupiter Telecommunications Co. Ltd.

Kunming TV KyunGI S.O. Metropolis Intercom Mountain Cablevision LTD.

Nanjing Cable NetUno

Prime Television Rogers Cable Systems Shaw Communications

Shin Ho Sichuan Cable Singapore Cablevision

Star TV SuperCable TeleCable The Movie Network

Tele Denmark
Telekabel (UPC)
Telekabel Brabant (UPC)
Telewest Communications Group
Television Distributors System

Teluga TVD Radio Public

Tricom UPC

Videon Cable TV Yun'nan Cable

## Spot Ad Insertion Systems

ABS – CBN International Adelphia/Media Partners Antietam Cable TV Bell Atlantic Video Services Black Hills Fiber

Bresnan Commmunications Buckeye Cablevision

Cable One Cable Time Cablevision

Charter Communications

Comcast Cable Communications
COSMOS Cable Vantage

Cox Media

Dakota Cable Communications
East Utilities Commission
EchoStar Communications
Frankfort Plant Board
FrontierVision
Garden State
GTE
Helicon Cable
Horizon Cable

Insight Communications InterMountain Cable

KTBS

Liberty Media Love Communications Massilon Cable

McKibbon Communications
Mid Continent Cable
Mid-Hudson Cable
Millennium Digital Media
National Cable Communications
New York Interconnect
Players Network
Prime Time Cable Ad

RCN

Seren Innovations

South Florida Interconnect Time Warner Cable Willamette Broadband

#### **GuestServe Network Systems**

CableVision

Charter Communications

Comcast

Cox Cable Communications/HN

Time Warner Cable
Time Warner Cable/Oceanic

### **Broadcast MediaCluster Systems**

21 Forum ABC\*

Adachi Cable TV After Movies Anheuser Busch

Anne Arundel County Govt.

Antenna TV ARTE

Ascent Media Network Services
Asia Broadcast Centre

Astra BCTV Beijing TV

Beijing Sino-Canada College

BELO\*

Benedek Broadcasting

CAST

CANAL +

CCTV CHTV Chongging TV

City of Lakewood
Clear Channel Communications\*

CNBC Asia Pacific CNBC Europe Cognacq Jay TV

Colorado Satellite Broadcasting Comcast Cable Communications

CS-Wowow TV
Dalian TV
Deutsche Telekom
Digital Chosun
Digital Latin America
Diocese of Orange

Electro Sonic

Electroteks Global Networks (PTE)

ESPN Star Sports E! Networks

Experience Music Project

Fox\*

EuroHITS (UPC)
Fashion TV
Four Media Company

France 3
Fujian South-East TV

Fu Jian TV Future Television Gannett Broadcasting\* Guangdong TV

Hefei TV Hangzhou TV HBO Latin America Hispanic TV Network Home Shopping Network Hong Kong Cable TV

Hyundai

IPC Television Network Corp. (Portuguese & Spanish Broadcasting Station) Japan Mobile Broadcasting

Jupiter Telecommunications Co., Ltd.

Kakeai Town KDTV KOBI Liaoning TV

Liaoning Education TV Max Media

MBC Dubai MBC Dubai Media General\* Media One MediaSet Megacable Metropolis Intercom

M-Net MTV3 MTV

Multithematiques National Geographic News Broadcasting Japan

NBC\*

Nishiorwari CATV Northstar Studios Omnilab On Media

Oribe Network / Himawari

CATV Group

ORBIT

Pacific Century CyberWorks

Japan Co., Ltd. Pacific Digital Paris Premiere PBS\* Pearson TV Prime Television Q Channel RAI RCTI RR Satellite RTV 38 Rui'an TV

SAT 2000 Senat Seven Network Seocho SO

Shandong Television Shanghai TV Shopping Channel

SIGE Sky KBS SkyperfecTV Sky TV Network Solar

Sony Pictures Entertainment

Sony Pictures Limited SPNN Star TV Supercanal 13 Super TV (Sony Pictures Entertainment) Tangshen TV

Tangshen TV
Tele+
TeleRadioPace
Teleserenissima
Television New Zealand
Ten Network

TF1
The Movie Network

TNT & Cartoon Network Asia Pacific

Toonami Eisei Tsushin TV Tokyo Dome Toyama Cable TV TPS France TV Asahi TV Azteca TVSN

UPC UPN\* USA Broadcasting Video Italia Video Roia VTM Belgium

URS

WCMU WIN Television Network WSPA Yomiuri Newspaper Yun'nan TV Zeelink

### **Broadcast Media Library**

Ascent Media Network Services HBO Latin America Group MTV Italia

MTV Ita

<sup>\*</sup> Including broadcast affiliates

# **■** SeaChange™

