

Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures

(See attached tables for 2007 and 2006 data; prior-period reconciliations available at www.cinfin.com/investors.)

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas – property casualty insurance, life insurance and investments – when analyzing both GAAP and certain non-GAAP measures may improve understanding of trends in the underlying business, helping avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- **Operating income:** Operating income is calculated by excluding net realized investment gains and losses (defined as realized investment gains and losses after applicable federal and state income taxes) from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.

For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.

- **Statutory accounting rules:** For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- **Written premium:** Under statutory accounting rules, property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.
- **Written premium adjustment – statutory basis only:** In 2002, the company refined its estimation process for matching property casualty written premiums to policy effective dates, which added \$117 million to 2002 written premiums. To better assess ongoing business trends, management may exclude this adjustment when analyzing trends in written premiums and statutory ratios that make use of written premiums.

Cincinnati Financial Corporation
Quarterly Net Income Reconciliation

(In millions except per share data)	Three months ended									Six months ended		Nine months ended		Twelve months ended	
	12/31/07	9/30/07	6/30/07	3/31/07	12/31/06	9/30/06	6/30/06	3/31/06	6/30/07	6/30/06	9/30/07	9/30/06	12/31/07	12/31/06	
Net income	\$ 187	\$ 124	\$ 351	\$ 194	\$ 130	\$ 115	\$ 132	\$ 552	\$ 545	\$ 684	\$ 669	\$ 800	\$ 855	\$ 930	
Net realized investment gains and losses	8	10	187	41	8	-	6	421	228	426	238	427	245	434	
Operating income	179	114	164	153	122	115	126	131	317	258	431	373	610	496	
Less catastrophe losses	1	(9)	(7)	(2)	(29)	(18)	(41)	(26)	(9)	(67)	(18)	(85)	(17)	(113)	
Operating income before catastrophe losses	\$ 178	\$ 123	\$ 171	\$ 155	\$ 151	\$ 133	\$ 167	\$ 157	\$ 326	\$ 325	\$ 449	\$ 458	\$ 627	\$ 609	
Diluted per share data															
Net income	\$ 1.11	\$ 0.72	\$ 2.02	\$ 1.11	\$ 0.75	\$ 0.66	\$ 0.76	\$ 3.13	\$ 3.13	\$ 3.90	\$ 3.86	\$ 4.56	\$ 4.97	\$ 5.30	
Net realized investment gains and losses	0.04	0.06	1.08	0.23	0.05	-	0.04	2.39	1.31	2.43	1.37	2.43	1.43	2.48	
Operating income	1.07	0.66	0.94	0.88	0.70	0.66	0.72	0.74	1.82	1.47	2.49	2.13	3.54	2.82	
Less catastrophe losses	0.01	(0.05)	(0.04)	(0.01)	(0.16)	(0.10)	(0.24)	(0.14)	(0.05)	(0.38)	(0.10)	(0.48)	(0.10)	(0.65)	
Operating income before catastrophe losses	\$ 1.06	\$ 0.71	\$ 0.98	\$ 0.89	\$ 0.86	\$ 0.76	\$ 0.96	\$ 0.88	\$ 1.87	\$ 1.85	\$ 2.59	\$ 2.61	\$ 3.64	\$ 3.47	

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

Cincinnati Insurance Group
Quarterly Property Casualty Data - Consolidated

(Dollars in millions)	Three months ended								Six months ended		Nine months ended		Twelve months ended	
	12/31/07	9/30/07	6/30/07	3/31/07	12/31/06	9/30/06	6/30/06	3/31/06	6/30/07	6/30/06	9/30/07	9/30/06	12/31/07	12/31/06
Premiums														
Adjusted written premiums (statutory)	\$ 749	\$ 779	\$ 808	\$ 811	\$ 785	\$ 787	\$ 804	\$ 796	\$ 1,619	\$ 1,600	\$ 2,398	\$ 2,387	\$ 3,149	\$ 3,172
Written premium adjustment – statutory only	(25)	(43)	2	35	(30)	(7)	10	33	37	43	(6)	36	(32)	6
Reported written premiums (statutory)*	\$ 724	\$ 736	\$ 810	\$ 846	\$ 755	\$ 780	\$ 814	\$ 829	\$ 1,656	\$ 1,643	\$ 2,392	\$ 2,423	\$ 3,117	\$ 3,178
Unearned premiums change	53	41	(23)	(61)	47	11	(21)	(51)	(85)	(72)	(44)	(61)	8	(14)
Earned premiums	\$ 777	\$ 777	\$ 787	\$ 785	\$ 802	\$ 791	\$ 793	\$ 778	\$ 1,571	\$ 1,571	\$ 2,348	\$ 2,362	\$ 3,125	\$ 3,164
Statutory combined ratio														
Statutory combined ratio	87.8 %	98.7 %	87.7 %	87.7 %	95.9 %	96.4 %	93.7 %	89.6 %	87.7 %	91.7 %	91.3 %	93.2 %	90.3 %	93.9 %
Less catastrophe losses	(0.3)	1.7	1.4	0.4	5.5	3.5	8.0	5.0	0.9	6.5	1.2	5.5	0.8	5.5
Statutory combined ratio excluding catastrophe losses	88.1 %	97.0 %	86.3 %	87.3 %	90.4 %	92.9 %	85.7 %	84.6 %	86.8 %	85.2 %	90.1 %	87.7 %	89.5 %	88.4 %
Commission expense ratio	23.1 %	18.1 %	18.1 %	18.0 %	19.9 %	19.3 %	17.6 %	18.2 %	18.0 %	17.9 %	18.0 %	18.3 %	19.2 %	18.7 %
Other expense ratio	13.9	13.2	11.7	11.4	13.4	11.9	10.8	10.8	11.6	10.8	12.1	11.2	12.5	11.7
Statutory expense ratio	37.0 %	31.3 %	29.8 %	29.4 %	33.3 %	31.2 %	28.4 %	29.0 %	29.6 %	28.7 %	30.1 %	29.5 %	31.7 %	30.4 %
GAAP combined ratio														
GAAP combined ratio	85.6 %	97.3 %	88.6 %	89.6 %	94.5 %	96.1 %	94.5 %	92.0 %	89.1 %	93.3 %	91.8 %	94.2 %	90.3 %	94.3 %

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*nm - Not meaningful

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Cincinnati Insurance Group
Quarterly Property Casualty Data - Commercial Lines

(Dollars in millions)	Three months ended									Six months ended		Nine months ended		Twelve months ended	
	12/31/07	9/30/07	6/30/07	3/31/07	12/31/06	9/30/06	6/30/06	3/31/06	6/30/07	6/30/06	9/30/07	9/30/06	12/31/07	12/31/06	
Premiums															
Adjusted written premiums (statutory)	\$ 586	\$ 587	\$ 611	\$ 658	\$ 618	\$ 589	\$ 593	\$ 635	\$ 1,269	\$ 1,228	\$ 1,857	\$ 1,817	\$ 2,444	\$ 2,435	
Written premium adjustment -- statutory only	(24)	(43)	2	35	(29)	(7)	10	33	37	43	(6)	36	(31)	7	
Reported written premiums (statutory)*	\$ 562	\$ 544	\$ 613	\$ 693	\$ 589	\$ 582	\$ 603	\$ 668	\$ 1,306	\$ 1,271	\$ 1,851	\$ 1,853	\$ 2,413	\$ 2,442	
Unearned premiums change	39	56	(6)	(89)	30	20	(4)	(86)	(96)	(90)	(41)	(70)	(2)	(40)	
Earned premiums	\$ 601	\$ 600	\$ 607	\$ 604	\$ 619	\$ 602	\$ 599	\$ 582	\$ 1,210	\$ 1,181	\$ 1,810	\$ 1,783	\$ 2,411	\$ 2,402	
Statutory combined ratio															
Statutory combined ratio	89.7 %	97.3 %	84.4 %	86.5 %	92.4 %	94.1 %	89.6 %	87.5 %	85.4 %	88.6 %	89.2 %	90.3 %	89.2 %	90.8 %	
Less catastrophe losses	-	0.2	0.8	1.8	1.9	2.3	5.6	5.1	1.3	5.3	0.9	4.3	0.6	3.7	
Statutory combined ratio excluding catastrophe losses	89.7 %	97.1 %	83.6 %	84.7 %	90.5 %	91.8 %	84.0 %	82.4 %	84.1 %	83.3 %	88.3 %	86.0 %	88.6 %	87.1 %	
GAAP combined ratio															
GAAP combined ratio	87.3 %	95.4 %	85.2 %	88.9 %	91.1 %	93.4 %	90.3 %	90.5 %	87.0 %	90.4 %	89.8 %	91.4 %	89.2 %	91.3 %	

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Cincinnati Insurance Group
Quarterly Property Casualty Data - Personal Lines

(Dollars in millions)	Three months ended								Six months ended		Nine months ended		Twelve months ended	
	12/31/07	9/30/07	6/30/07	3/31/07	12/31/06	9/30/06	6/30/06	3/31/06	6/30/07	6/30/06	9/30/07	9/30/06	12/31/07	12/31/06
Premiums														
Adjusted written premiums (statutory)	\$ 163	\$ 192	\$ 197	\$ 153	\$ 167	\$ 198	\$ 211	\$ 161	\$ 350	\$ 372	\$ 541	\$ 570	\$ 705	\$ 737
Written premium adjustment -- statutory only	(1)	-	-	-	(1)	-	-	-	-	-	-	-	(1)	(1)
Reported written premiums (statutory)*	\$ 162	\$ 192	\$ 197	\$ 153	\$ 166	\$ 198	\$ 211	\$ 161	\$ 350	\$ 372	\$ 541	\$ 570	\$ 704	\$ 736
Unearned premiums change	14	(15)	(17)	28	17	(9)	(17)	35	11	18	(3)	9	10	26
Earned premiums	\$ 176	\$ 177	\$ 180	\$ 181	\$ 183	\$ 189	\$ 194	\$ 196	\$ 361	\$ 390	\$ 538	\$ 579	\$ 714	\$ 762
Statutory combined ratio														
Statutory combined ratio	81.4 %	103.6 %	98.6 %	93.5 %	107.7 %	104.0 %	106.4 %	98.1 %	95.8 %	101.6 %	98.3 %	102.3 %	94.1 %	103.6 %
Less catastrophe losses	(1.0)	7.0	3.5	(4.1)	17.9	7.1	15.6	5.0	(0.3)	10.3	2.1	9.2	1.3	11.3
Statutory combined ratio excluding catastrophe losses	82.4 %	96.6 %	95.1 %	97.6 %	89.8 %	96.9 %	90.8 %	93.1 %	96.1 %	91.3 %	96.2 %	93.1 %	92.8 %	92.3 %
GAAP combined ratio														
GAAP combined ratio	79.7 %	103.8 %	99.9 %	92.0 %	106.0 %	104.4 %	107.6 %	96.4 %	96.0 %	102.0 %	98.6 %	102.8 %	93.9 %	103.6 %

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