



2006 RESULTS

BUSINESS OUTLOOK

FEBRUARY 22, 2007

**Technip**

# 2006 Full Year Financial Highlights

€ in Millions, Except EPS  
(Audited)

<b>Revenues</b>	<b>6,926.5</b>	<b>+ 28.8 %</b>
<b>Operating Income</b>	<b>360.1</b>	<b>+ 55.9 %</b>
<b><i>Operating Margin Ratio</i></b>	<b><i>5.2 %</i></b>	<b><i>+ 90 bp</i></b>
<b>Net Income</b>	<b>200.1</b>	<b>+ 114.5 %</b>
<b>EPS (€) (on a fully diluted basis)</b>	<b>1.95</b>	<b>+ 75.7 %</b>
<b>Backlog (at December 31)</b>	<b>10,273</b>	<b>- 8.0 %</b>

*2006 financial targets have been met*

bp: basis point

- I. 2006 FINANCIAL FIGURES
- II. WHAT IT TAKES TO GROW THE BUSINESS
- III. 2007 MARKET TRENDS AND OUTLOOK

- I. 2006 FINANCIAL FIGURES
  1. Business Segment Performance
  2. Net Cash
  3. Shareholder Value

## 1.1 SURF

€ in Millions  
(Audited)

	2006	2005	Change
<b>Revenues</b>	<b>2,209.2</b>	<b>1,797.6</b>	<b>+ 22.9%</b>
<b>Operating Income</b>	<b>213.5</b>	<b>118.8</b>	<b>+ 79.7%</b>
<i><b>Operating Margin Ratio</b></i>	<i><b>9.7%</b></i>	<i><b>6.6%</b></i>	<i><b>+ 310 bp</b></i>
<b>Backlog (at December 31)</b>	<b>2,718.9</b>	<b>2,687.9</b>	<b>+ 1.2%</b>

- Before depreciation, the margin ratio (“EBITDA margin”) was 15.7% in 2006, and reached 18.9% in the 4<sup>th</sup> quarter
- High vessel utilization rate: 88% for the full year
- Dalia UFL, Greater Plutonio, Angola, and Pohokura, New Zealand: installation completed
- Contract close-out negotiations ongoing on Simian-Sapphire, Dalia UFL
- Agbami (Nigeria): Engineering and manufacturing progressing as planned

## 1.2 Offshore Facilities

€ in Millions  
(Audited)

	2006	2005	Change
<b>Revenues</b>	<b>1,195.5</b>	<b>1,013.4</b>	<b>+ 18.0%</b>
<b>Operating Income</b>	<b>83.8</b>	<b>27.1</b>	<b>+ 209.2%</b>
<i><b>Operating Margin Ratio</b></i>	<i><b>7.0%</b></i>	<i><b>2.7%</b></i>	<i><b>+ 430 bp</b></i>
<b>Backlog (at December 31)</b>	<b>741.6</b>	<b>1,206.7</b>	<b>- 38.5%</b>

- Excluding capital gain on GMF sale, operating margin ratio was 5.2%
- Shallow water technologies
  - > Shah Deniz, East Area and Amenam II: completed
  - > QatarGas II Offshore: project under progress
- Deep water technologies
  - > SPAR:
    - First Spar outside the GoM successfully installed on Kikeh field (Malaysia)
    - First selection by Shell with the award of the GoM Perdido project
  - > Semi submersible: P52 open sea floatover, commissioning ongoing (Brazil)
  - > FPSO: Dalia completed, Akpo under construction at HHI yard (Korea)

## 1.3 Onshore-Downstream

€ in Millions  
(Audited)

	2006	2005	Change
<b>Revenues</b>	<b>3,317.8</b>	<b>2,318.2</b>	<b>+ 43.1%</b>
<b>Operating Income</b>	<b>73.8</b>	<b>88.3</b>	<b>- 16.4%</b>
<i><b>Operating Margin Ratio</b></i>	<i><b>2.2%</b></i>	<i><b>3.8%</b></i>	<i><b>- 160 bp</b></i>
<b>Backlog (at December 31)</b>	<b>6,650.4</b>	<b>7,126.9</b>	<b>- 6.7%</b>

- **ORYX (Qatar): the first industrial scale GTL plant started up**
- **Gonfreville (France) & NEB (Abu Dhabi) projects completed**
- **LNG projects (Qatar & Yemen): Construction ramping up with 44 000 workers**
- **Refining and ethylene projects: good progress**

## 1.4 Industries

€ in Millions  
(Audited)

	2006	2005	Change
<b>Revenues</b>	<b>204.0</b>	<b>246.9</b>	<b>- 17.4%</b>
<b>Operating Income</b>	<b>11.3</b>	<b>6.0</b>	<b>+ 88.3%</b>
<i>Operating Margin Ratio</i>	<i>5.5%</i>	<i>2.4%</i>	<i>+ 310 bp</i>
<b>Backlog (at December 31)</b>	<b>161.9</b>	<b>148.0</b>	<b>+ 9.4%</b>

- Technip positioning on Biofuel: success story in France (6 projects)
- Breakthrough in chemical projects (chlorine & derivative) in Russia, Saudi Arabia and Brazil
- The repositioning of Industries is bearing fruit with the confirmation of a strong recovery in operating margin



## 1.5 Corporate

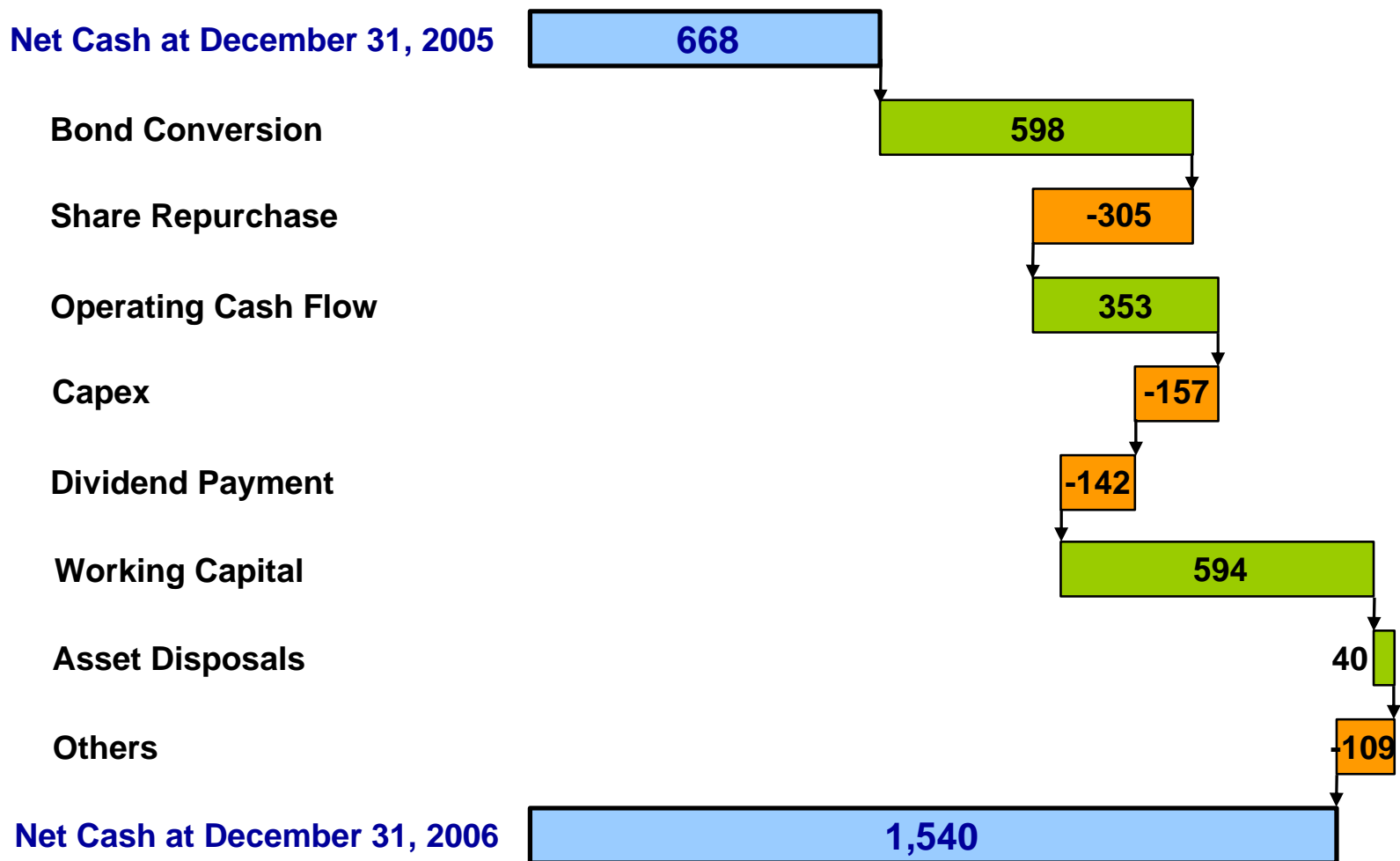
€ in Millions  
(Audited)

	2006	2005	Change
Operating Income	(22.3)	(9.2)	- 13.1

*2006 Sarbanes-Oxley implementation cost: € 14.9 million*

## 2. Net Cash

€ in Millions, (Audited)



*Very strong cash position at year-end*

### 3. Shareholder Value

#### 2006

■ Buybacks:

Since convertible bonds conversion in March, 6% of shares bought back for €304 million (6.83 million shares at an average price of €44.48), pushing EPS up 6%

■ In December 2006:

- > cancellation of 5,57 million of treasury shares
  - > 50 cents per share down-payment on the 2006 dividend
- 

#### 2007

■ 1.12 million shares bought back for €55.7 million

■ To be proposed at the General Shareholders Meeting:

- > a 14% increase in dividend to €1.05<sup>(\*)</sup> per share
- > an exceptional dividend of €2.10 per share.

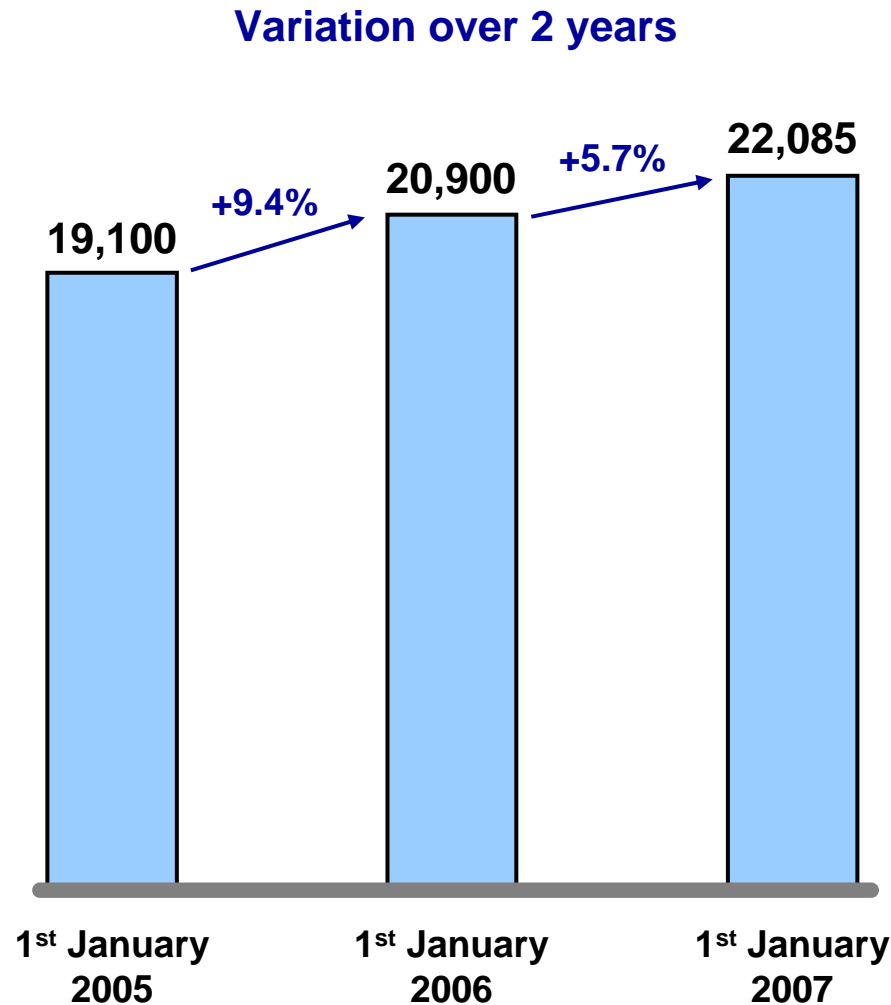
*Our €600 million program of cash distribution to shareholders will be completed by the end of April 2007*

(\*): including the €0.50 down payment

## II. WHAT IT TAKES TO GROW THE BUSINESS

1. Enlarging Human Resources
2. Expanding Manufacturing Capacities
3. Adding New Vessels to the Fleet
4. Significant Increase in Capital Expenditures in 2007

# 1.1 Global Workforce Evolution



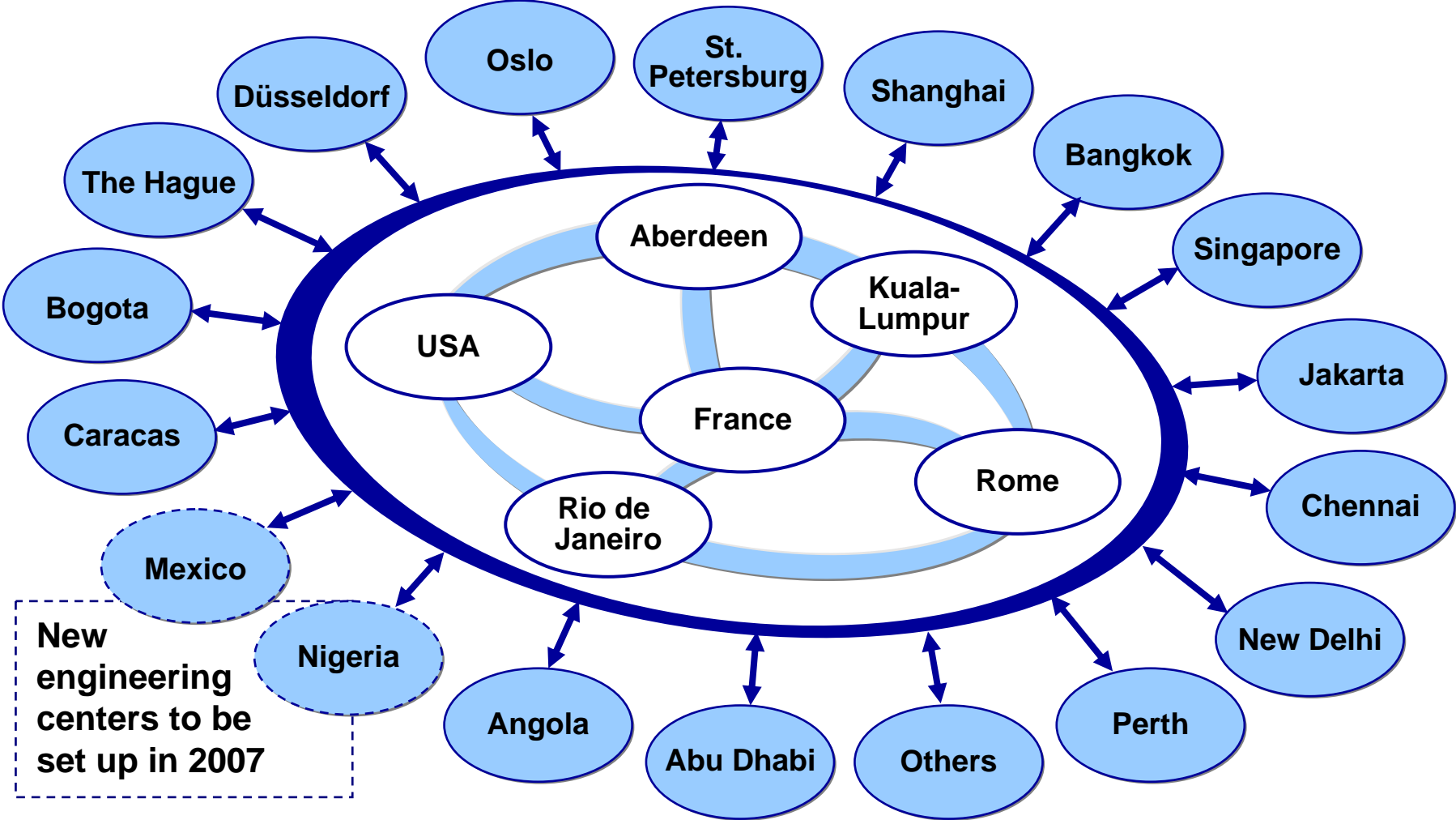
■ Variation over 2 years: + 15,6%

■ Largest increases:

- > Asia Pacific + 42%
- > Middle East + 31%
- > Europe + 22%

■ A sought-after employer:  
47,000 unsolicited job applications in 2006

# 1.2 Human Resources: Expanding the Network



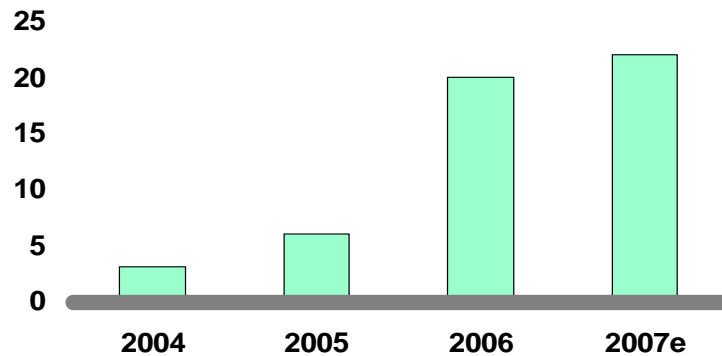
*Network organization provides flexibility and productivity*

## 2. Expanding Flexible Pipe Manufacturing Capacities

Two major expansion projects launched in 2006 increasing by Q2 2007 our production capacity by about 30% and maintaining our global leadership.

### VITÓRIA (BRAZIL)

Capex €in Millions

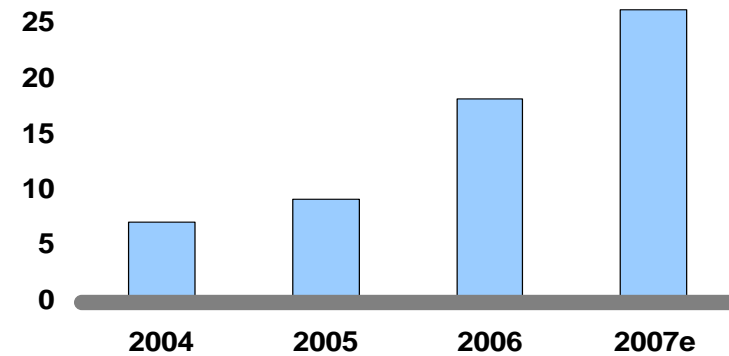


+ 50 % capacity



### LE TRAIT (FRANCE)

Capex €in Millions
















+ 20 % capacity



### 3. Adding New Vessels to the Fleet

#### Existing Fleet: 13 Vessels

		
Deep Blue	Apache	
		
Constructor	Deep Pioneer	Sunrise 2000
		
Alliance	Wellservicer	Venturer
		
Seamec 1	Seamec 2	Seamec 3
		
Orelia	Normand Pioneer	

#### 5 New Vessels


New Pipelay Vessel

Skandi Achiever

Diving Support Vessel

Seamec Princess

Geoholm

A newbuilt for deepwater pipelay (delivery in 2010)

New built DSV, chartered with delivery in 2007

New built DSV, 50% owned with delivery in 2008

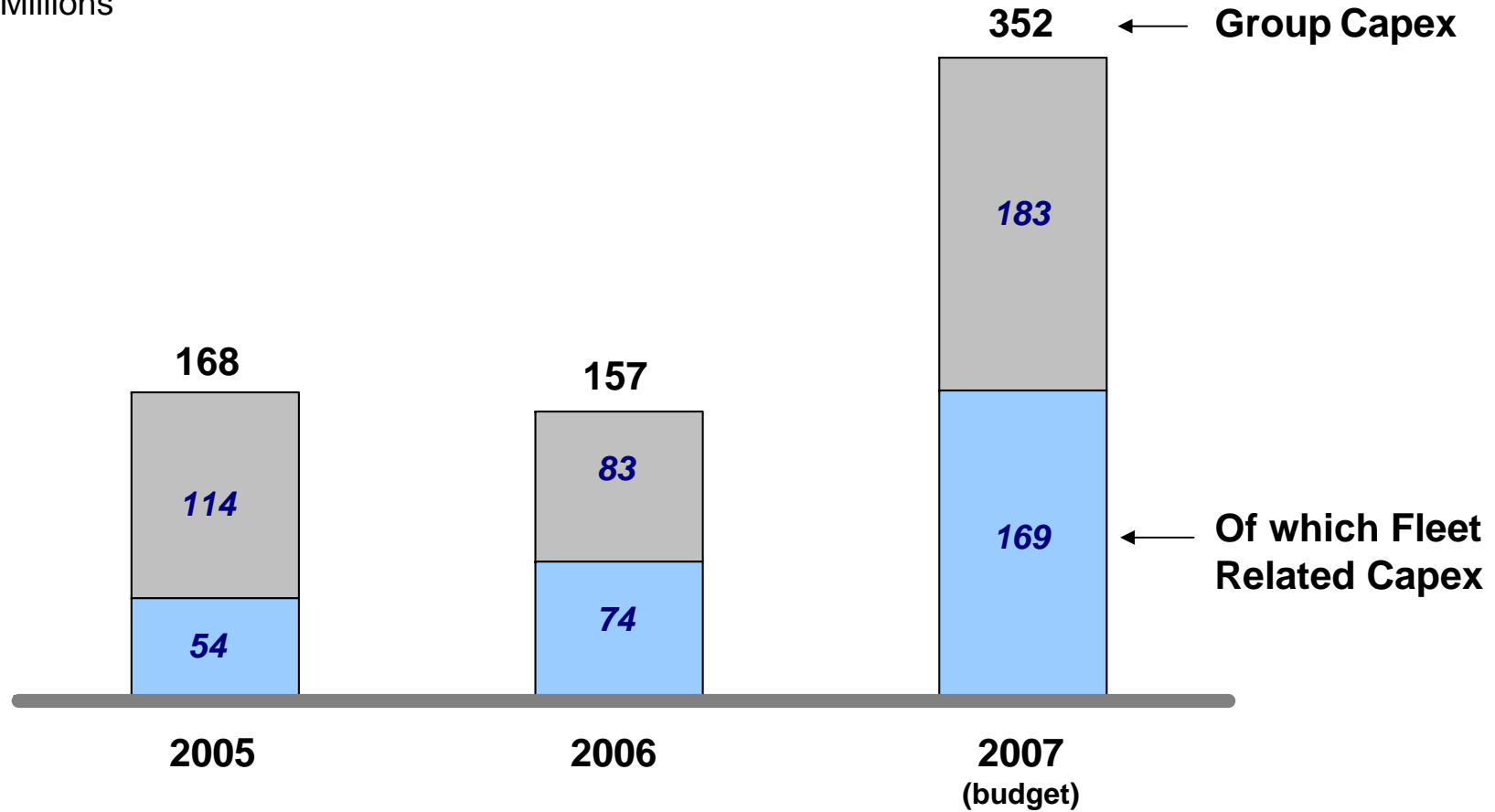
Purchased in 2006, under conversion into DSV (operational mid 2007)

Light construction vessel chartered in 2006



## 4. Significant Increase in Capital Expenditures in 2007

€ in Millions



### III. MARKET TRENDS AND 2007 OUTLOOK

1. Current Backlog
2. Favorable Market Conditions
3. Prospects for New Order Intake in 2007
4. 2007 Outlook

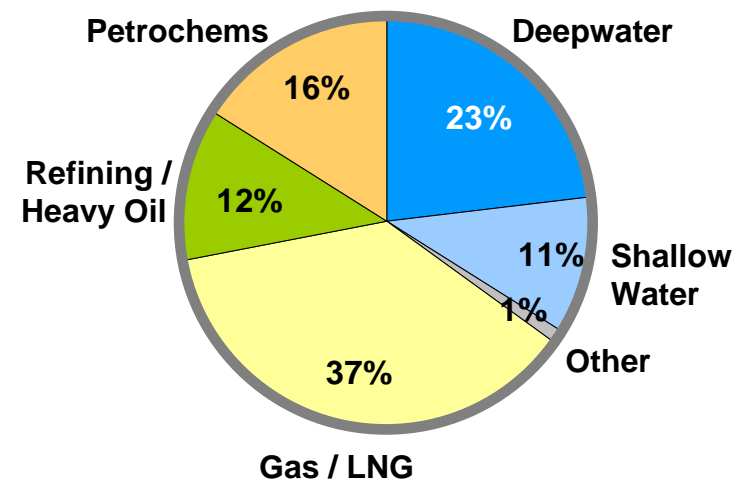
# 1. Current Backlog

€ in Millions

## SCHEDULING \*

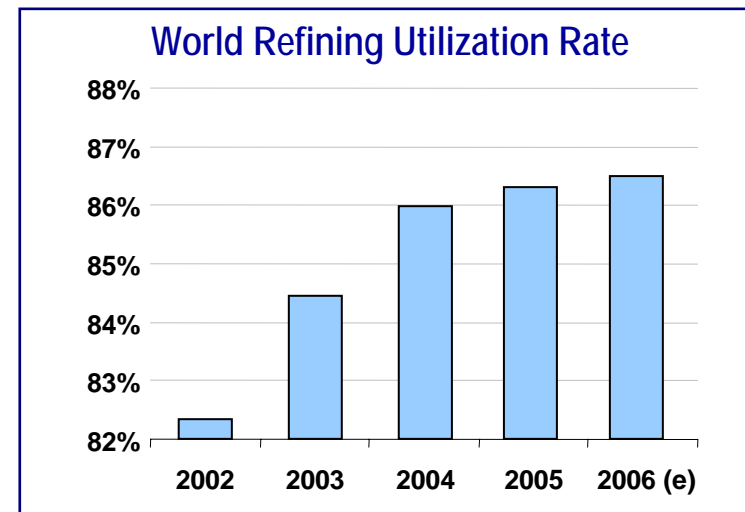
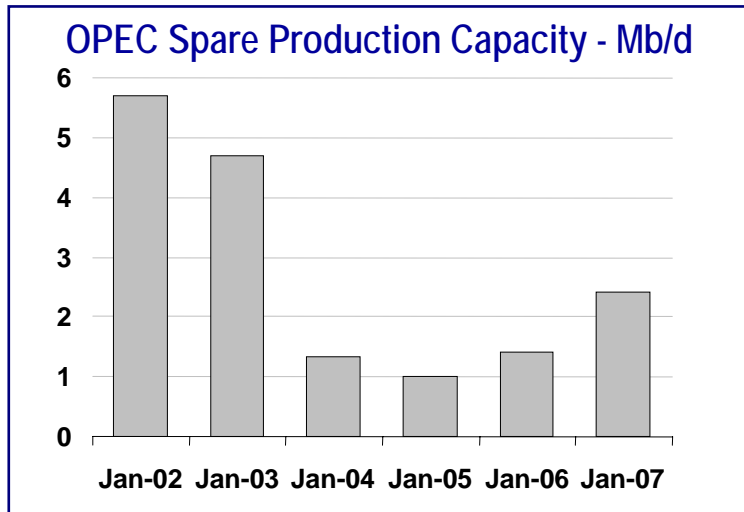
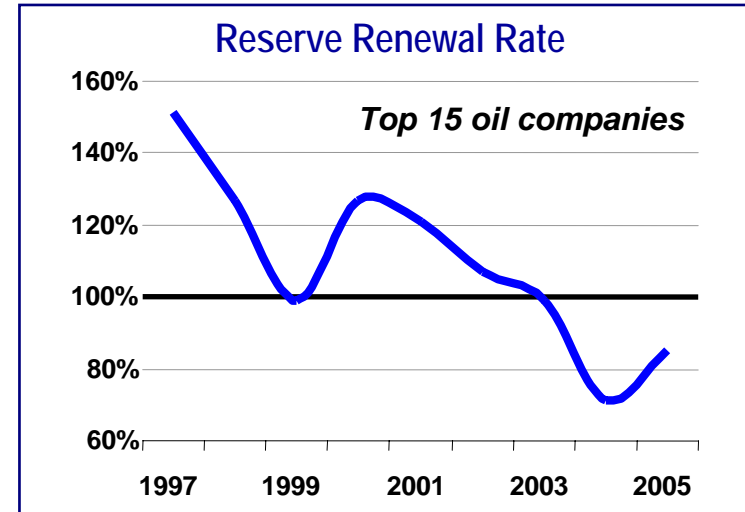
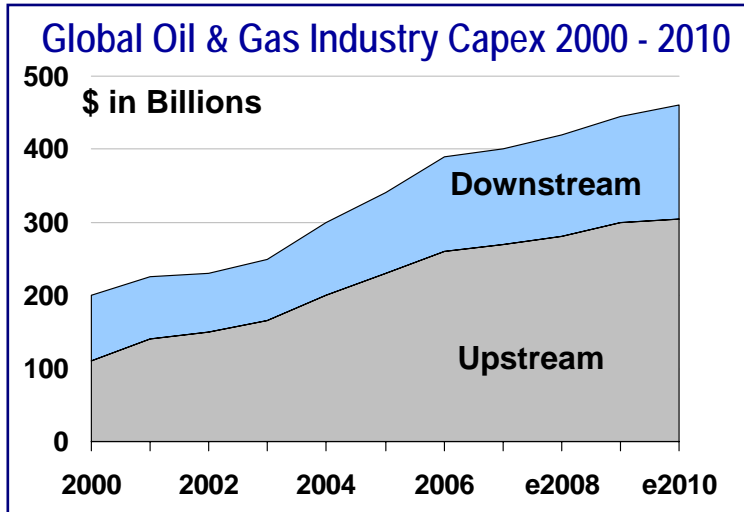
	SURF	Offshore Facilities	Onshore Downstream	Industries	Group
2007	1,824	570	3,214	141	5,749
2008	784	172	2,432	14	3,402
2009 +	111	-	1,004	7	1,122
<b>Total</b>	<b>2,719</b>	<b>742</b>	<b>6,650</b>	<b>162</b>	<b>10,273</b>

## BREAKDOWN BY MARKET



\* Estimation

## 2. Favorable Market Conditions



### 3. Major Awards Expected by Technip and Competition in Next 12 Months

SURF		OFFSHORE FACILITIES		GAS / LNG		REFINING / PETCHEM.	
USAN (Nigeria)	L	USAN FPSO (Nigeria)	L	OK LNG (Nigeria)	XXL	MA'ADEN Phosphate (S.Arabia)	XL
PAZ FLOR (Angola)	XL	PAZ FLOR (Angola)	L	NLNG TRAIN 7 (Nigeria)	XL	SALALAH Methanol (Oman)	XL
BLOCK 31 (Angola)	XL	BROWSE (Australia)	L	TARANTO LNG Terminal (Italy)	L	INEOS / Delta Polyethylene (S.Arabia)	L
GUMUSUT (Malaysia)	L	ZAKUM (UAE)	L	AGX Gas Treatment (Qatar)	L	EXXON Ethylene (Singapore)	XL
VEGA FLOWLINES (Norway)	L	OFON Phase 2 (Nigeria)	L	PASCAGOULA LNG Terminal (USA)	L	DOW Ethylene (Oman)	XXL
CHINOOK CASCADE (GoM)	L	BONGKOT 4A (Thailand)	L	BAB GAS COMP. (UAE)	L	SPICHEM Petrochem. (S.Arabia)	XL
BLOCK 15 Gas Gathering (Angola)	L	P-55 (Brazil)	L	GATE LNG Terminal (Netherlands)	L	4 <sup>th</sup> Refinery (Kuwait)	XXL

TECHNIP POTENTIAL SHARE		
L	XL	XXL
€200m to €500m	€500m to €1,000m	> €1,000m

## 4. 2007 Outlook

- **Group revenues are expected to show a moderate growth**
- **We anticipate a further improvement in operating income (excluding any capital gain)**
- **Our robust backlog and favorable market conditions enable us to manage the growth of our backlog, focusing on the quality of new order intake**
- **On top of its organic growth, Technip will continue to explore new opportunities for external growth, mainly (but not exclusively) in the Industries segment**

**For more information,  
please contact:**

## **INVESTOR RELATIONS**

- **Xavier d'Ouince**  
Tel. +33 (0) 1 47 78 25 75  
e-mail: [xdouince@technip.com](mailto:xdouince@technip.com)

# Trading Technip

**TKP**  
**LISTED**  
**NYSE**



**ISIN**  
**FR0000131708**





## Cautionary Note Regarding Forward-looking Statements

***This presentation contains both historical and forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements, or statements of future expectations; within the meaning of Section 27A of the Securities Act of 1933 or Section 21E of the Securities Exchange Act of 1934, each as amended. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large integrated services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material, especially steel, price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere that we seek to do business; changes in tax legislation; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards (IFRS), according to which we prepare our financial statements as of January 1, 2006; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; and our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.***

***Some of these risk factors are set forth and discussed in more detail in our Annual Report on Form 20-F as filed with the SEC on June 29, 2006, and as updated from time to time in our SEC filings. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward looking information set forth in this release to reflect subsequent events or circumstances. Except as otherwise indicated, the financial information contained in this document has been prepared in accordance with IFRS, and certain elements would differ materially upon reconciliation to U.S. GAAP.***

## ANNEXES

1. U.S. GAAP Net Income
2. FY 2006 Income Statement and Balance Sheet
3. Fourth Quarter 2006 Accounts
4. Backlog Regional Split

# Annex 1: U.S. GAAP Net Income

€ in Millions  
(Not Audited)

	<b>FY 2006</b>
<b>IFRS Net Income</b>	<b>200.1</b>
Restatement IAS 32/39 & FAS 133 and Other	<b>13.2</b>
<b>U.S. GAAP Net Income</b>	<b>213.3</b>

## ANNEX 2: FY 2006 INCOME STATEMENT AND BALANCE SHEET

1. Income Statement
2. Balance Sheet

# 1. Full Year Consolidated Income Statement

€ in Millions, except EPS  
(Audited)

	2006	2005	Change
<b>Revenues</b>	<b>6,926.5</b>	<b>5,376.1</b>	<b>+ 28.8%</b>
<b>Operating Income</b>	<b>360.1</b>	<b>231.0</b>	<b>+ 55.9%</b>
Financial Charges	(61.5)	(88.8)	- 30.7%
Income of Equity Affiliates	(2.6)	1.3	
<b>Profit Before Tax</b>	<b>296.0</b>	<b>143.5</b>	<b>+ 106.3%</b>
Tax	(94.1)	(43.5)	+ 116.3%
Discontinued Operations	-	(5.0)	
Minority Interests	(1.8)	(1.7)	
<b>Net Income</b>	<b>200.1</b>	<b>93.3</b>	<b>+ 114.5%</b>
<b>Fully Diluted EPS (€)</b>	<b>1.95</b>	<b>1.11</b>	<b>+ 75.7%</b>
<b>Fully Diluted E/ADS (\$)</b>	<b>2.57</b>	<b>1.32</b>	<b>+ 75.7%</b>

## 2. Group Balance Sheet

€ in Millions  
(Audited)

	Dec. 31, 2006	Dec. 31, 2005
FIXED ASSETS	3,241.1	3,244.5
OTHER ASSETS	2,054.9	1,864.7
CASH	2,402.8	2,187.8
<b>TOTAL ASSETS</b>	<b>7,698.8</b>	<b>7,297.0</b>
SHAREHOLDERS' EQUITY (incl. Min. Interests)	2,416.8	1,967.6
CONVERTIBLE BONDS	-	650.1
OTHER FINANCIAL DEBT	862.5	869.6
OTHER LIABILITIES	4,419.5	3,809.7
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>7,698.8</b>	<b>7,297.0</b>

## ANNEX 3: FOURTH QUARTER RESULTS

1. Revenues, Operating Income and Net Income
2. Business Segment Performance
3. Income Statement

# 1. Revenues, Operating Income and Net Income

€ in Millions, except EPS  
(Not Audited)

	Q4 2006	Q4 2005	Change
<b>Revenues</b>	<b>1,982.3</b>	<b>1,384.2</b>	<b>+ 43.2%</b>
<b>Operating Income</b>	<b>113.8</b>	<b>30.7</b>	<b>+ 270.7%</b>
<i>Operating Margin Ratio</i>	<i>5.7%</i>	<i>2.2%</i>	<i>+350bp</i>
<b>Net Income</b>	<b>63.0</b>	<b>1.4</b>	<b>nm</b>
<b>Fully Diluted EPS (€)</b>	<b>0.58</b>	<b>0.12</b>	<b>+ 383.3%</b>



## 2. Q4 Business Segment Operating Performance

€ in Millions  
(not audited)

	SURF	Offshore Facilities	Onshore- Downstream	Industries
<b>Revenues</b>	<b>635.8</b>	<b>294.6</b>	<b>1,001.8</b>	<b>50.1</b>
<i>Change</i>	<i>+40.6%</i>	<i>+11.8%</i>	<i>+63.2%</i>	<i>-8.4%</i>
<b>Op. Income</b>	<b>70.3</b>	<b>20.8</b>	<b>32.1</b>	<b>3.0</b>
<i>Change</i>	<i>nm</i>	<i>+184.9%</i>	<i>+26.9%</i>	<i>+20.0%</i>
<b>Op. Margin Ratio</b>	<b>11.1%</b>	<b>7.1%</b>	<b>3.2%</b>	<b>6.0%</b>

### 3. Q4 Group Income Statement

€ in Millions, except EPS  
(Not Audited)

	Q4 2006	Q4 2005	Change
<b>Revenues</b>	<b>1,982.3</b>	<b>1,384.2</b>	<b>+ 43.2%</b>
<b>Operating Income</b>	<b>113.8</b>	<b>30.7</b>	<b>+ 270.7%</b>
Financial Charges	(16.7)	(31.5)	- 47.0%
Income of Equity Affiliates	(3.0)	0.5	
<b>Profit Before Tax</b>	<b>94.1</b>	<b>(0.3)</b>	<b>nm</b>
Tax	(30.7)	3.7	nm
Minority Interests	(0.4)	(2.0)	
<b>Net Income</b>	<b>63.0</b>	<b>1.4</b>	<b>nm</b>
<b>Fully Diluted EPS (in €)</b>	<b>0.58</b>	<b>0.12</b>	<b>+ 383.3%</b>
<b>Fully Diluted E/ADS (in \$)</b>	<b>0.77</b>	<b>0.14</b>	

# Annex 4: Backlog Regional Split

As of December 31, 2005:

€11,170 M

As of December 31, 2006:

€10,273 M

