

# 2007 Financial Results

March 19<sup>th</sup>, 2008



UNITED COLORS  
OF BENETTON.



# Profit & Loss\*

€m

	2007	2006	Ch %			
<b>Revenues</b>	<b>2,085</b>	<b>1,911</b>	<b>9.1%</b>			
Gross Profit	909	806	12.8%			
%	43.6%	42.2%				
Contribution margin	763	669	14.1%			
%	36.6%	35.0%				
Ebit	243	180	35.4%			
%	11.7%	9.4%				
Income before taxes	203	159	27.5%			
<b>Net Income</b>	<b>145</b>	<b>125</b>	<b>16.3%</b>			
%	7.0%	6.5%				
				<b>Ordinary Ebit</b>		
				<b>246</b>	<b>179</b>	<b>37.8%</b>
				11.8%	9.4%	
				<b>Ordinary Ebitda</b>		
Ebitda	341	276	23.6%	<b>337</b>	<b>264</b>	<b>27.6%</b>
%	16.3%	14.4%		16.2%	13.8%	

\* The analysis on the operative results of the Income Statement and on the business management dynamics of the 2007 Financial Results have been already examined in "2007 Preliminary Results" presentation. Further informations are available on the Investor Relations site: [www.benettongroup.com/investors](http://www.benettongroup.com/investors)

# Consolidated Balance Sheet

UNITED COLORS  
OF BENETTON.

€m

	2007	2006	Ch
<b>Working capital</b>	<b>652</b>	<b>623</b>	29
Asset to be sold	6	7	-1
Tang. and intang.fixed assets	1,171	1,027	144
Financial fixed assets	23	21	2
Other assets/(liabilities)	37	32	5
<b>Net capital employed</b>	<b>1,889</b>	<b>1,710</b>	179

*financed by*

<b>Net financial indebtedness</b>	<b>475</b>	<b>369</b>	106
<b>Total shareholders' equity</b>	<b>1,414</b>	<b>1,341</b>	73

€m

	2007	2006	Ch
<b>Working Capital</b>	<b>652</b>	<b>623</b>	29
Net trade receivables	686	627	59
Inventories	336	331	5
Trade payables	-385	-403	18
Other credits/(debts)	15	68	-53

# Statement of Consolidated Cash Flow

UNITED COLORS  
OF BENETTON.

€m

	2007	2006
Cash from operating act. before changes in working capital	343	258
Change in working capital	-96	28
Interests paid/received - Foreign currency gains/(losses)	-40	-25
Payment of taxes	-11	-24
<b>Net cash flow from operating activities</b>	<b>196</b>	<b>237</b>
Net operating assets	-225	-188
Financial fixed assets	-5	-28
<b>Net cash flow from investment activities</b>	<b>-230</b>	<b>-216</b>
<b>Free cash flow</b>	<b>-34</b>	<b>21</b>
Payment of dividends	-69	-64
Equity by minorities	2	12
<b>Surplus/Deficit</b>	<b>-101<sup>*</sup></b>	<b>-31</b>

\* Change in Net Financial Indebtedness equal to 106 €m, accruals impact equal to -1 €m, translation differences equal to 6 €m

This presentation contains forward looking statements which reflect Management's current views and estimates. The forward looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those contained in the forward looking statements. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments.