

CORPORATE RESULTS					
OPERATING COSTS ⁽¹⁾	2011	2010	2009	2008	2007
<i>(millions of dollars)</i>					
Production and manufacturing expenses	40,268	35,792	33,027	37,905	31,885
Selling, general, and administrative	14,983	14,683	14,735	15,873	14,890
Depreciation and depletion	15,583	14,760	11,917	12,379	12,250
Exploration	2,081	2,144	2,021	1,451	1,469
Subtotal	72,915	67,379	61,700	67,608	60,494
ExxonMobil's share of equity company expenses	11,401	9,049	6,670	7,204	5,619
Total operating costs	84,316	76,428	68,370	74,812	66,113

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2011 Financial and Operating Review.