

CORPORATE RESULTS					
FINANCIAL HIGHLIGHTS	2012	2011	2010	2009	2008
<i>(millions of dollars, unless noted)</i>					
Net income attributable to ExxonMobil	44,880	41,060	30,460	19,280	45,220
Cash flow from operations and asset sales ⁽¹⁾	63,825	66,478	51,674	29,983	65,710
Capital and exploration expenditures ⁽¹⁾	39,799	36,766	32,226	27,092	26,143
Research and development costs	1,042	1,044	1,012	1,050	847
Total debt at year end	11,581	17,033	15,014	9,605	9,425
Average capital employed ⁽¹⁾	179,094	170,721	145,217	125,050	129,683
Market valuation at year end	389,680	401,249	364,035	322,329	397,239
Regular employees at year end <i>(thousands)</i>	76.9	82.1	83.6	80.7	79.9

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS					
KEY FINANCIAL RATIOS	2012	2011	2010	2009	2008
Return on average capital employed ⁽¹⁾ (percent)	25.4	24.2	21.7	16.3	34.2
Earnings to average ExxonMobil share of equity (percent)	28.0	27.3	23.7	17.3	38.5
Debt to capital ⁽²⁾ (percent)	6.3	9.6	9.0	7.7	7.4
Net debt to capital ⁽³⁾ (percent)	1.2	2.6	4.5	(1.0)	(23.0)
Current assets to current liabilities (times)	1.01	0.94	0.94	1.06	1.47
Fixed charge coverage (times)	62.4	53.2	42.2	25.8	54.6

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

(2) Debt includes short-term and long-term debt. Capital includes short-term and long-term debt and total equity.

(3) Debt net of cash and cash equivalents, excluding restricted cash.

CORPORATE RESULTS					
DIVIDEND AND SHAREHOLDER RETURN INFORMATION	2012	2011	2010	2009	2008
Dividends per common share (dollars)	2.18	1.85	1.74	1.66	1.55
Dividends per share growth (annual percent)	17.8	6.3	4.8	7.1	13.1
Number of common shares outstanding (millions)					
Average	4,628	4,870	4,885	4,832	5,194
Average - assuming dilution	4,628	4,875	4,897	4,848	5,221
Year end	4,502	4,734	4,979	4,727	4,976
Total shareholder return⁽¹⁾ (annual percent)	4.7	18.7	10.1	(12.6)	(13.2)
Common stock purchases (millions of dollars)	21,068	22,055	13,093	19,703	35,734
Market quotations for common stock (dollars)					
High	93.67	88.23	73.69	82.73	96.12
Low	77.13	67.03	55.94	61.86	56.51
Average daily close	86.53	79.71	64.99	70.95	82.68
Year-end close	86.55	84.76	73.12	68.19	79.83

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS	2012 Quarters				2012	2011	2010	2009	2008
	First	Second	Third	Fourth					
FUNCTIONAL EARNINGS ⁽¹⁾									
<i>(millions of dollars)</i>									
Earnings (U.S. GAAP)									
Upstream									
United States	1,010	678	633	1,604	3,925	5,096	4,272	2,893	6,243
Non-U.S.	6,792	7,680	5,340	6,158	25,970	29,343	19,825	14,214	29,159
Total	7,802	8,358	5,973	7,762	29,895	34,439	24,097	17,107	35,402
Downstream									
United States	603	834	1,441	697	3,575	2,268	770	(153)	1,649
Non-U.S.	983	5,812	1,749	1,071	9,615	2,191	2,797	1,934	6,502
Total	1,586	6,646	3,190	1,768	13,190	4,459	3,567	1,781	8,151
Chemical									
United States	433	494	565	728	2,220	2,215	2,422	769	724
Non-U.S.	268	955	225	230	1,678	2,168	2,491	1,540	2,233
Total	701	1,449	790	958	3,898	4,383	4,913	2,309	2,957
Corporate and financing	(639)	(543)	(383)	(538)	(2,103)	(2,221)	(2,117)	(1,917)	(1,290)
Net income attributable to ExxonMobil (U.S. GAAP)	9,450	15,910	9,570	9,950	44,880	41,060	30,460	19,280	45,220
Special Items									
Upstream									
Non-U.S.	—	—	—	—	—	—	—	—	1,620
Corporate and financing	—	—	—	—	—	—	—	(140)	(460)
Corporate total	—	—	—	—	—	—	—	(140)	1,160
Earnings Excluding Special Items⁽²⁾									
Upstream									
United States	1,010	678	633	1,604	3,925	5,096	4,272	2,893	6,243
Non-U.S.	6,792	7,680	5,340	6,158	25,970	29,343	19,825	14,214	27,539
Total	7,802	8,358	5,973	7,762	29,895	34,439	24,097	17,107	33,782
Downstream									
United States	603	834	1,441	697	3,575	2,268	770	(153)	1,649
Non-U.S.	983	5,812	1,749	1,071	9,615	2,191	2,797	1,934	6,502
Total	1,586	6,646	3,190	1,768	13,190	4,459	3,567	1,781	8,151
Chemical									
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Non-U.S.	268	955	225	230	1,678	2,168	2,491	1,540	2,233
Total	701	1,449	790	958	3,898	4,383	4,913	2,309	2,957
Corporate and financing	(639)	(543)	(383)	(538)	(2,103)	(2,221)	(2,117)	(1,777)	(830)
Corporate total	9,450	15,910	9,570	9,950	44,880	41,060	30,460	19,420	44,060

(1) Total corporate earnings means net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless indicated, references to earnings, special items,

(2) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS					
RETURN ON AVERAGE CAPITAL EMPLOYED ⁽¹⁾ BY BUSINESS	2012	2011	2010	2009	2008
<i>(percent)</i>					
Upstream					
United States	6.8	9.3	12.2	18.2	42.6
Non-U.S.	31.7	39.2	29.0	24.8	56.7
Total	21.4	26.5	23.3	23.4	53.6
Downstream					
United States	77.2	42.5	12.5	(2.1)	23.7
Non-U.S.	49.6	12.1	15.6	10.9	34.8
Total	54.9	19.1	14.8	7.1	31.8
Chemical					
United States	47.5	46.2	53.0	17.6	16.0
Non-U.S.	10.8	14.4	17.6	12.6	22.4
Total	19.3	22.1	26.3	13.9	20.4
Corporate and financing	N.A.	N.A.	N.A.	N.A.	N.A.
Corporate total	25.4	24.2	21.7	16.3	34.2

(1) Capital employed consists of ExxonMobil's share of equity and consolidated debt, including ExxonMobil's share of amounts applicable to equity companies.

See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS					
AVERAGE CAPITAL EMPLOYED⁽¹⁾ BY BUSINESS	2012	2011	2010	2009	2008
<i>(percent)</i>					
Upstream					
United States	57,631	54,994	34,969	15,865	14,651
Non-U.S.	81,811	74,813	68,318	57,336	51,413
Total	139,442	129,807	103,287	73,201	66,064
Downstream					
United States	4,630	5,340	6,154	7,306	6,963
Non-U.S.	19,401	18,048	17,976	17,793	18,664
Total	24,031	23,388	24,130	25,099	25,627
Chemical					
United States	4,671	4,791	4,566	4,370	4,535
Non-U.S.	15,477	15,007	14,114	12,190	9,990
Total	20,148	19,798	18,680	16,560	14,525
Corporate and financing	(4,527)	(2,272)	(880)	10,190	23,467
Corporate total	179,094	170,721	145,217	125,050	129,683
Average capital employed applicable to equity companies included above	32,962	31,626	30,524	27,684	25,651

(1) Average capital employed is the average of beginning-of-year and end-of-year business segment capital employed, including ExxonMobil's share of amounts applicable to equity companies.

See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS	2012	2011	2010	2009	2008
NET INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT AT YEAR END					
<i>(millions of dollars)</i>					
Upstream					
United States	78,352	75,140	69,003	19,601	17,920
Non-U.S.	103,443	88,835	79,149	68,718	55,493
Total	181,795	163,975	148,152	88,319	73,413
Downstream					
United States	9,119	9,516	10,585	11,013	10,492
Non-U.S.	13,934	19,285	19,510	19,486	18,762
Total	23,053	28,801	30,095	30,499	29,254
Chemical					
United States	3,846	3,928	4,068	4,274	4,396
Non-U.S.	10,239	10,541	10,187	9,237	7,034
Total	14,085	14,469	14,255	13,511	11,430
Other	8,016	7,419	7,046	6,787	7,249
Total net investment	226,949	214,664	199,548	139,116	121,346

CORPORATE RESULTS					
DEPRECIATION AND DEPLETION EXPENSES	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
Upstream					
United States	5,104	4,879	3,506	1,768	1,391
Non-U.S.	7,340	7,021	7,574	6,376	7,266
Total	12,444	11,900	11,080	8,144	8,657
Downstream					
United States	594	650	681	687	656
Non-U.S.	1,280	1,560	1,565	1,665	1,672
Total	1,874	2,210	2,246	2,352	2,328
Chemical					
United States	376	380	421	400	410
Non-U.S.	508	458	432	457	422
Total	884	838	853	857	832
Other	686	635	581	564	562
Total depreciation and depletion expenses	15,888	15,583	14,760	11,917	12,379

CORPORATE RESULTS					
OPERATING COSTS ⁽¹⁾	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
Production and manufacturing expenses	38,521	40,268	35,792	33,027	37,905
Selling, general, and administrative	13,877	14,983	14,683	14,735	15,873
Depreciation and depletion	15,888	15,583	14,760	11,917	12,379
Exploration	1,840	2,081	2,144	2,021	1,451
Subtotal	70,126	72,915	67,379	61,700	67,608
ExxonMobil's share of equity company expenses	12,239	11,401	9,049	6,670	7,204
Total operating costs	82,365	84,316	76,428	68,370	74,812

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS
CAPITAL AND EXPLORATION EXPENDITURES⁽¹⁾
2012
2011
2010
2009
2008
(millions of dollars)
Upstream
Exploration

United States	2,386	2,720	1,607	735	734
Non-U.S.	2,354	2,744	2,514	2,983	2,137
Total	4,740	5,464	4,121	3,718	2,871

Production⁽²⁾

United States	8,694	8,021	4,742	2,850	2,600
Non-U.S.	22,395	19,387	18,214	13,877	14,011
Total	31,089	27,408	22,956	16,727	16,611

Power and Coal

United States	—	—	—	—	—
Non-U.S.	255	219	242	259	252
Total	255	219	242	259	252

Total Upstream	36,084	33,091	27,319	20,704	19,734
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Downstream
Refining

United States	482	370	833	1,300	1,430
Non-U.S.	1,233	1,088	1,000	1,146	1,248
Total	1,715	1,458	1,833	2,446	2,678

Marketing

United States	118	117	98	171	176
Non-U.S.	385	514	520	536	638
Total	503	631	618	707	814

Pipeline/Marine

United States	34	31	51	40	30
Non-U.S.	10	—	3	3	7
Total	44	31	54	43	37

Total Downstream	2,262	2,120	2,505	3,196	3,529
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Chemical

United States	408	290	279	319	441
Non-U.S.	1,010	1,160	1,936	2,829	2,378

Total Chemical	1,418	1,450	2,215	3,148	2,819
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Other

United States	35	105	187	44	61
Non-U.S.	—	—	—	—	—

Total Other	35	105	187	44	61
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Total capital and exploration expenditures	39,799	36,766	32,226	27,092	26,143
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(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

(2) Including related transportation.

CORPORATE RESULTS	2012	2011	2010	2009	2008
TOTAL CAPITAL AND EXPLORATION EXPENDITURES BY GEOGRAPHY					
<i>(millions of dollars)</i>					
United States	12,157	11,654	7,797	5,459	5,472
Canada/Latin America	8,616	6,186	5,732	3,448	1,926
Europe	3,111	2,914	3,901	3,251	3,727
Africa	3,907	4,291	4,915	6,182	5,422
Asia	6,704	7,066	6,693	7,535	8,845
Australia/Oceania	5,304	4,655	3,188	1,217	751
Total worldwide	39,799	36,766	32,226	27,092	26,143

CORPORATE RESULTS	2012	2011	2010	2009	2008
DISTRIBUTION OF CAPITAL AND EXPLORATION EXPENDITURES					
<i>(millions of dollars)</i>					
Consolidated Companies' Expenditures					
Capital expenditures	35,375	32,425	27,343	22,441	19,841
Exploration costs charged to expense					
United States	392	268	283	219	189
Non-U.S.	1,441	1,802	1,855	1,795	1,252
Depreciation on support equipment ⁽¹⁾	7	11	6	7	10
Total exploration expenses	1,840	2,081	2,144	2,021	1,451
Total consolidated companies' capital and exploration expenditures	37,208	34,495	29,481	24,455	21,282
<i>(excluding depreciation on support equipment)</i>					
ExxonMobil's Share of Non-Consolidated Companies' Expenditures					
Capital Expenditures	2,565	2,248	2,720	2,624	4,845
Exploration costs charged to expense	26	23	25	13	16
Total non-consolidated companies' capital and exploration expenditures	2,591	2,271	2,745	2,637	4,861
Total capital and exploration expenditures	39,799	36,766	32,226	27,092	26,143

(1) Not included as part of total capital and exploration expenditures, but included as part of exploration expenses, including dry holes, in the Summary Statement of Income, page 90 of ExxonMobil's 2012 Financial & Operating Review.

CORPORATE RESULTS

SUMMARY STATEMENT OF INCOME	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
Revenues and Other Income					
Sales and other operating revenue ⁽¹⁾	453,123	467,029	370,125	301,500	459,579
Income from equity affiliates	15,010	15,289	10,677	7,143	11,081
Other income ⁽²⁾	14,162	4,111	2,419	1,943	6,699
Total revenues and other income	482,295	486,429	383,221	310,586	477,359
Costs and Other Deductions					
Crude oil and product purchases	265,149	266,534	197,959	152,806	249,454
Production and manufacturing expenses	38,521	40,268	35,792	33,027	37,905
Selling, general, and administrative expenses	13,877	14,983	14,683	14,735	15,873
Depreciation and depletion	15,888	15,583	14,760	11,917	12,379
Exploration expenses, including dry holes	1,840	2,081	2,144	2,021	1,451
Interest expense	327	247	259	548	673
Sales-based taxes ⁽¹⁾	32,409	33,503	28,547	25,936	34,508
Other taxes and duties	35,558	39,973	36,118	34,819	41,719
Total costs and other deductions	403,569	413,172	330,262	275,809	393,962
Income before income taxes	78,726	73,257	52,959	34,777	83,397
Income taxes	31,045	31,051	21,561	15,119	36,530
Net income including noncontrolling interests	47,681	42,206	31,398	19,658	46,867
Net income attributable to noncontrolling interests	2,801	1,146	938	378	1,647
Net income attributable to ExxonMobil	44,880	41,060	30,460	19,280	45,220
Earnings per common share (dollars)	9.70	8.43	6.24	3.99	8.70
Earnings per common share - assuming dilution (dollars)	9.70	8.42	6.22	3.98	8.66

(1) Sales and other operating revenue includes sales-based taxes of \$32,409 million for 2012, \$33,503 million for 2011, \$28,547 million for 2010, \$25,936 million for 2009, and \$34,508 million for 2008.

(2) Other income for 2008 includes a \$62 million gain from the sale of a non-U.S. investment and a related \$143 million foreign exchange loss.

The information in the Summary Statement of Income (for 2010 to 2012), the Summary Balance Sheet (for 2011 and 2012), and the Summary Statement of Cash Flows (for 2010 to 2012), shown on pages 90 through 92 of ExxonMobil's 2012 Financial & Operating Review, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2012 Form 10-K. See also Management's Discussion and Analysis of Financial Condition and Results of Operations and other information in the Financial Section of the 2012 Form 10-K.

CORPORATE RESULTS					
SUMMARY BALANCE SHEET AT YEAR END	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
Assets					
Current assets					
Cash and cash equivalents	9,582	12,664	7,825	10,693	31,437
Cash and cash equivalents - restricted	341	404	628	—	—
Notes and accounts receivable, less estimated doubtful amounts	34,987	38,642	32,284	27,645	24,702
Inventories					
Crude oil, products and merchandise	10,836	11,665	9,852	8,718	9,331
Materials and supplies	3,706	3,359	3,124	2,835	2,315
Other current assets	5,008	6,229	5,271	5,344	4,481
Total current assets	64,460	72,963	58,984	55,235	72,266
Investments, advances and long-term receivables	34,718	34,333	35,338	31,665	28,556
Property, plant and equipment, at cost, less accumulated depreciation and depletion	226,949	214,664	199,548	139,116	121,346
Other assets, including intangibles, net	7,668	9,092	8,640	7,307	5,884
Total assets	333,795	331,052	302,510	233,323	228,052
Liabilities					
Current liabilities					
Notes and loans payable	3,653	7,711	2,787	2,476	2,400
Accounts payable and accrued liabilities	50,728	57,067	50,034	41,275	36,643
Income taxes payable	9,758	12,727	9,812	8,310	10,057
Total current liabilities	64,139	77,505	62,633	52,061	49,100
Long-term debt	7,928	9,322	12,227	7,129	7,025
Postretirement benefits reserves	25,267	24,994	19,367	17,942	20,729
Deferred income tax liabilities	37,570	36,618	35,150	23,148	19,726
Long-term obligations to equity companies	3,555	1,808	962	65	41
Other long-term obligations	23,676	20,061	19,492	17,586	13,908
Total liabilities	162,135	170,308	149,831	117,931	110,529
Commitments and contingencies	<i>See footnote 1</i>				
Equity					
Common stock without par value	9,653	9,512	9,371	5,503	5,314
Earnings reinvested	365,727	330,939	298,899	276,937	265,680
Accumulated other comprehensive income	(12,184)	(9,123)	(4,823)	(5,461)	(9,931)
Common stock held in treasury	(197,333)	(176,932)	(156,608)	(166,410)	(148,098)
ExxonMobil share of equity	165,863	154,396	146,839	110,569	112,965
Noncontrolling interests	5,797	6,348	5,840	4,823	4,558
Total equity	171,660	160,744	152,679	115,392	117,523
Total liabilities and equity	333,795	331,052	302,510	233,323	228,052

(1) For more information, please refer to Note 16 in the Financial Section of ExxonMobil's 2012 Form 10-K.

The information in the Summary Statement of Income (for 2010 to 2012), the Summary Balance Sheet (for 2011 and 2012), and the Summary Statement of Cash Flows (for 2010 to 2012), shown on pages 90 through 92 of ExxonMobil's 2012 Financial & Operating Review, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2012 Form 10-K. See also Management's Discussion and Analysis of Financial Condition and Results of Operations and other information in the Financial Section of the 2012 Form 10-K.

CORPORATE RESULTS

SUMMARY STATEMENT OF CASH FLOWS

2012

2011

2010

2009

2008

(millions of dollars)

Cash Flows from Operating Activities

Net income including noncontrolling interests	47,681	42,206	31,398	19,658	46,867
Adjustments for noncash transactions					
Depreciation and depletion	15,888	15,583	14,760	11,917	12,379
Deferred income tax charges/(credits)	3,142	142	(1,135)	–	1,399
Postretirement benefits expense in excess of/(less than) net payments	(315)	544	1,700	(1,722)	57
Other long-term obligation provisions in excess of/(less than) payments	1,643	(151)	160	731	(63)
Dividends received greater than/(less than) equity in current earnings of equity companies	(1,157)	(273)	(596)	(483)	921

Changes in operational working capital, excluding cash and debt

Reduction/(increase) – Notes and accounts receivable	(1,082)	(7,906)	(5,863)	(3,170)	8,641
– Inventories	(1,873)	(2,208)	(1,148)	459	(1,285)
– Other current assets	(42)	222	913	132	(509)
Increase/(reduction) – Accounts and other payables	3,624	8,880	9,943	1,420	(5,415)
Net (gain) on asset sales	(13,018)	(2,842)	(1,401)	(488)	(3,757)
All other items – net	1,679	1,148	(318)	(16)	490

Net cash provided by operating activities	56,170	55,345	48,413	28,438	59,725
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Cash Flows from Investing Activities

Additions to property, plant and equipment	(34,271)	(30,975)	(26,871)	(22,491)	(19,318)
Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments	7,655	11,133	3,261	1,545	5,985
Decrease/(increase) in restricted cash and cash equivalents	63	224	(628)	–	–
Additional investments and advances	(972)	(3,586)	(1,239)	(2,752)	(2,495)
Collection of advances	1,924	1,119	1,133	724	574
Additions to marketable securities	–	(1,754)	(15)	(16)	(2,113)
Sales of marketable securities	–	1,674	155	571	1,868

Net cash used in investing activities	(25,601)	(22,165)	(24,204)	(22,419)	(15,499)
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Cash Flows from Financing Activities

Additions to long-term debt	995	702	1,143	225	79
Reductions in long-term debt	(147)	(266)	(6,224)	(68)	(192)
Additions to short-term debt	958	1,063	598	1,336	1,067
Reductions in short-term debt	(4,488)	(1,103)	(2,436)	(1,575)	(1,624)
Additions/(reductions) in debt with three months or less maturity	(226)	1,561	709	(71)	143
Cash dividends to ExxonMobil shareholders	(10,092)	(9,020)	(8,498)	(8,023)	(8,058)
Cash dividends to noncontrolling interests	(327)	(306)	(281)	(280)	(375)
Changes in noncontrolling interests	204	(16)	(7)	(113)	(419)
Tax benefits related to stock-based awards	130	260	122	237	333
Common stock acquired	(21,068)	(22,055)	(13,093)	(19,703)	(35,734)
Common stock sold	193	924	1,043	752	753

Net cash used in financing activities	(33,868)	(28,256)	(26,924)	(27,283)	(44,027)
Effects of exchange rate changes on cash	217	(85)	(153)	520	(2,743)
Increase/(decrease) in cash and cash equivalents	(3,082)	4,839	(2,868)	(20,744)	(2,544)
Cash and cash equivalents at beginning of year	12,664	7,825	10,693	31,437	33,981
Cash and cash equivalents at end of year	9,582	12,664	7,825	10,693	31,437

The information in the Summary Statement of Income (for 2010 to 2012), the Summary Balance Sheet (for 2011 and 2012), and the Summary Statement of Cash Flows (for 2010 to 2012), shown on pages 90 through 92 of ExxonMobil's 2012 Financial & Operating Review, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2012 Form 10-K. See also Management's Discussion and Analysis of Financial Condition and Results of Operations and other information in the Financial Section of the 2012 Form 10-K.

UPSTREAM OPERATING STATISTICS	2012	2011	2010	2009	2008
NET LIQUIDS PRODUCTION ⁽¹⁾ - Including Oil Sands and Non-Consolidated Operations					
(thousands of barrels per day)					
United States					
Alaska	110	114	117	123	130
Lower 48	308	309	291	261	237
Total United States	418	423	408	384	367
Canada/South America	251	252	263	267	292
Total Americas	669	675	671	651	659
Europe					
United Kingdom	20	55	80	90	123
Norway	177	205	246	280	295
Other	10	10	9	9	10
Total Europe	207	270	335	379	428
Africa					
Nigeria	293	324	391	391	364
Angola	120	99	141	194	181
Equatorial Guinea	38	45	53	55	60
Other	36	40	43	45	47
Total Africa	487	508	628	685	652
Asia					
Malaysia	40	38	48	52	56
Middle East	548	567	478	368	381
Russia/Caspian	179	191	191	182	160
Other	5	12	13	5	2
Total Asia	772	808	730	607	599
Australia/Oceania	50	51	58	65	67
Total worldwide	2,185	2,312	2,422	2,387	2,405
Gas Plant Liquids Included Above					
United States	83	78	59	50	49
Non-U.S.	184	213	207	173	164
Total Worldwide	267	291	266	223	213
Oil Sands and Non-Consolidated Volumes Included Above					
United States	63	66	69	73	78
Canada/South America - Bitumen	123	120	115	120	124
Canada/South America - Synthetic Oil	69	67	67	65	62
Europe	4	5	5	5	5
Asia	410	425	404	320	280
Total worldwide	669	683	660	583	549

(1) Net liquids production quantities are the volumes of crude oil and natural gas liquids withdrawn from ExxonMobil's oil and gas reserves, excluding royalties and quantities due to others when produced, and are based on the volumes delivered from the lease or at the point measured for royalty and/or severance tax purposes. Volumes include 100 percent of the production of majority-owned affiliates, including liquids production from oil sands operations in Canada, and ExxonMobil's ownership of the production by companies owned 50 percent or less.

UPSTREAM OPERATING STATISTICS	2012	2011	2010	2009	2008
NET NATURAL GAS PRODUCTION AVAILABLE FOR SALE ⁽¹⁾ - Including Non-Consolidated Operations					
<i>(millions of cubic feet per day)</i>					
United States	3,822	3,917	2,596	1,275	1,246
Canada/South America	362	412	569	643	640
Total Americas	4,184	4,329	3,165	1,918	1,886
Europe					
Netherlands	1,841	1,826	2,041	1,676	1,748
United Kingdom	306	441	550	594	750
Norway	605	663	700	786	764
Germany	468	518	545	633	687
Total Europe	3,220	3,448	3,836	3,689	3,949
Africa	17	7	14	19	32
Asia					
Indonesia	131	164	215	245	239
Malaysia	376	420	513	545	582
Middle East	3,835	4,261	3,865	2,367	1,911
Russia/Caspian	177	184	187	153	114
Other	19	18	21	22	24
Total Asia	4,538	5,047	4,801	3,332	2,870
Australia/Oceania	363	331	332	315	358
Total Worldwide	12,322	13,162	12,148	9,273	9,095
Non-Consolidated Natural Gas Volumes Included Above					
United States	3	—	1	1	1
Europe	1,774	1,747	1,977	1,618	1,696
Asia	3,093	3,168	2,954	1,918	1,433
Total Worldwide	4,870	4,915	4,932	3,537	3,130

(1) Net natural gas available for sale quantities are the volumes withdrawn from ExxonMobile's natural gas reserves, excluding royalties and volumes due to others when produced, and excluding gas purchased from others, gas consumed in producing operations, field processing plant losses, volumes used for gas lift, gas injection and cycling operations, quantities flared, and volume shrinkage due to the removal of condensate or natural gas liquids fractions.

UPSTREAM OPERATING STATISTICS					
NATURAL GAS SALES ⁽¹⁾	2012	2011	2010	2009	2008
<i>(millions of cubic feet per day)</i>					
United States	4,816	5,002	3,166	1,321	1,292
Canada/South America	407	517	696	739	845
Europe	5,727	6,254	6,401	5,854	5,665
Africa	17	7	14	19	32
Asia	3,865	4,289	4,102	2,760	2,612
Australia/Oceania	370	338	339	322	366
Total worldwide	15,202	16,407	14,718	11,015	10,812

(1) Natural gas sales include 100 percent of the sales of ExxonMobil and majority-owned affiliates and ExxonMobil's ownership of sales by companies owned 50 percent or less. Numbers include sales of gas purchased from third parties.

UPSTREAM OPERATING STATISTICS	2012	2011	2010	2009	2008
NUMBER OF NET WELLS DRILLED ANNUALLY ⁽¹⁾					
<i>(net wells drilled)</i>					
Productive					
Exploratory ⁽²⁾	16	25	37	20	19
Development	1,310	1,554	1,200	829	731
Total	1,326	1,579	1,237	849	750
Dry					
Exploratory ⁽²⁾	8	11	7	9	9
Development	8	16	5	5	4
Total	16	27	12	14	13
Net Wells Drilled					
Exploratory ⁽²⁾	24	36	44	29	28
Development	1,318	1,570	1,205	834	735
Total	1,342	1,606	1,249	863	763

(1) A regional breakout of this data is included on pages 11 and 12 of ExxonMobil's 2012 Form 10-K.

(2) These include near-field and appraisal wells classified as exploratory for SEC reporting.

UPSTREAM OPERATING STATISTICS					
NET ACREAGE AT YEAR END ⁽¹⁾	2012	2011	2010	2009	2008
<i>(thousands of net acres)</i>					
Undeveloped					
United States	5,185	5,326	4,914	5,111	5,691
Canada/South America	8,700	9,877	11,977	17,107	19,953
Europe	16,123	16,107	16,118	13,470	7,913
Africa	7,707	8,100	8,612	10,555	26,439
Asia	20,244	19,919	19,086	20,457	6,824
Australia/Oceania	1,991	1,476	1,352	5,216	5,738
Total worldwide	59,950	60,805	62,059	71,916	72,558
Developed					
United States	10,366	10,311	9,919	5,120	5,148
Canada/South America	1,940	1,959	2,439	2,460	2,488
Europe	2,872	2,868	2,986	3,806	4,026
Africa	780	700	684	758	756
Asia	1,165	1,230	1,271	1,160	1,048
Australia/Oceania	719	719	719	719	719
Total worldwide	17,842	17,787	18,018	14,023	14,185

(1) Includes non-consolidated interests and Canadian oil sands operations.

UPSTREAM OPERATING STATISTICS					
NET CAPITALIZED COSTS AT YEAR END ⁽¹⁾	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
United States	80,135	76,363	70,011	20,363	18,542
Canada/South America	28,683	21,721	18,089	13,408	9,967
Europe	13,042	11,399	12,845	14,357	11,477
Africa	23,010	24,790	22,563	20,917	17,797
Asia	26,852	25,594	23,765	21,859	19,191
Australia/Oceania	9,230	6,864	5,284	3,725	2,407
Total worldwide	180,952	166,731	152,557	94,629	79,381

(1) Includes non-consolidated interests and Canadian oil sands operations.

UPSTREAM OPERATING STATISTICS**COSTS INCURRED IN PROPERTY ACQUISITION, EXPLORATION, AND DEVELOPMENT ACTIVITIES⁽¹⁾**

	Property Acquisition Costs	Exploration Costs	Development Costs	Total Costs
<i>(millions of dollars)</i>				
During 2012				
United States	1,923	646	7,676	10,245
Canada/South America	76	405	7,601	8,082
Europe	119	488	2,793	3,400
Africa	15	520	3,081	3,616
Asia	43	554	3,998	4,595
Australia/Oceania	31	248	2,333	2,612
Total worldwide	2,207	2,861	27,482	32,550
During 2011				
United States	2,967	484	8,505	11,956
Canada/South America	178	372	5,478	6,028
Europe	—	672	2,063	2,735
Africa	—	303	4,316	4,619
Asia	642	518	3,618	4,778
Australia/Oceania	—	154	1,710	1,864
Total worldwide	3,787	2,503	25,690	31,980
During 2010				
United States	45,143	694	8,270	54,107
Canada/South America	136	527	4,757	5,420
Europe	64	606	1,452	2,122
Africa	3	453	4,390	4,846
Asia	115	547	3,195	3,857
Australia/Oceania	—	228	1,146	1,374
Total worldwide	45,461	3,055	23,210	71,726
During 2009				
United States	205	549	2,787	3,541
Canada/South America	353	498	2,394	3,245
Europe	1	525	3,639	4,165
Africa	605	880	4,596	6,081
Asia	121	529	2,946	3,596
Australia/Oceania	—	130	768	898
Total worldwide	1,285	3,111	17,130	21,526
During 2008				
United States	281	453	2,739	3,473
Canada/South America	126	325	1,421	1,872
Europe	25	401	1,863	2,289
Africa	82	686	4,783	5,551
Asia	73	307	3,384	3,764
Australia/Oceania	76	100	443	619
Total worldwide	663	2,272	14,633	17,568

(1) Includes non-consolidated interests and Canadian oil sands operations.

UPSTREAM OPERATING STATISTICS					
PROVED OIL AND GAS RESERVES ⁽¹⁾	2012	2011	2010	2009	2008
Liquids, Including Oil Sands and Non-Consolidated Reserves (millions of barrels at year end)					
Net proved developed and undeveloped reserves					
United States	2,758	2,372	2,303	1,972	1,971
Canada/South America	4,446	3,894	2,946	2,918	2,683
Europe	373	405	454	517	560
Africa	1,501	1,675	1,799	1,907	2,137
Asia	3,488	3,620	3,896	4,049	4,424
Australia/Oceania	250	262	275	288	231
Total worldwide	12,816	12,228	11,673	11,651	12,006
Proportional interest in oil sands and non-consolidated reserves included above					
United States	348	353	351	356	327
Canada/South America (bitumen) ⁽²⁾	3,560	3,106	2,102	2,055	1,767
Canada/South America (synthetic oil) ⁽²⁾	599	653	681	691	734
Europe	28	29	31	30	27
Asia	1,726	1,733	1,873	2,050	2,205
Net proved developed reserves included above					
United States	1,753	1,722	1,749	1,490	1,521
Canada/South America	1,266	1,281	1,333	1,311	1,315
Europe	296	330	382	386	419
Africa	1,004	1,050	1,055	1,122	1,284
Asia	2,503	2,617	2,929	2,876	2,514
Australia/Oceania	116	126	139	153	165
Total worldwide	6,938	7,126	7,587	7,338	7,218
Natural Gas, Including Non-Consolidated Reserves (billions of cubic feet at year end)					
Net proved developed and undeveloped reserves					
United States	26,370	26,366	26,111	11,802	11,890
Canada/South America	925	835	1,258	1,368	1,383
Europe	12,784	13,755	14,788	16,173	17,284
Africa	929	982	908	920	918
Asia	25,515	27,037	28,399	30,304	32,383
Australia/Oceania	7,568	7,247	7,351	7,440	2,021
Total worldwide	74,091	76,222	78,815	68,007	65,879
Proportional interest in non-consolidated reserves included above					
United States	155	112	117	114	112
Europe	9,535	10,169	10,746	11,450	11,839
Asia	19,670	20,566	21,139	22,001	22,526
Net proved developed reserves included above					
United States	14,597	15,533	15,441	7,582	7,931
Canada/South America	670	658	1,077	1,200	1,148
Europe	9,583	10,629	11,683	12,782	13,710
Africa	814	853	711	739	738
Asia	23,581	25,067	27,087	25,206	17,876
Australia/Oceania	1,012	1,070	1,174	1,262	1,346

Total worldwide	50,257	53,810	57,173	48,771	42,749
Oil-Equivalent, Including Oil Sands and Non-Consolidated Reserves <i>(millions of barrels at year end)</i>					
Net proved developed and undeveloped reserves					
United States	7,153	6,766	6,654	3,939	3,953
Canada/South America	4,600	4,033	3,155	3,146	2,914
Europe	2,504	2,698	2,919	3,212	3,441
Africa	1,656	1,839	1,951	2,060	2,290
Asia	7,740	8,126	8,630	9,100	9,820
Australia/Oceania	1,511	1,470	1,500	1,528	568
Total worldwide	25,164	24,932	24,809	22,985	22,986

(1) ExxonMobil reserves using SEC historical price bases. Proved reserves as defined by the SEC are based on historical market prices: prior to 2009, the SEC defined price as the market price on December 31; beginning in 2009, the SEC changed the definition to the average of the market prices on the first day of each calendar month during the year. Mining and equity company reserves are included for all periods. See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

(2) Proved reserves classified as bitumen are associated with the Cold Lake and Kearl projects in Canada. Proved reserves classified as synthetic oil are associated with the Syncrude project in Canada. Cold Lake uses in situ methods, and hydrocarbons are produced from wells drilled into the subsurface. Syncrude is an oil sands mining project which includes an upgrader that converts the mined hydrocarbons into a higher gravity crude oil. Kearl is an oil sands mining project that does not incorporate an upgrader.

UPSTREAM OPERATING STATISTICS
PROVED OIL AND GAS RESERVES REPLACEMENT⁽¹⁾
2012
2011
2010
2009
2008
**Average
2008-2012**
(million barrels of oil or billion cubic feet of gas unless specified otherwise)
Liquids (millions of barrels)

Revisions	471	270	358	361	583	409
Improved recovery	23	–	5	15	6	10
Extensions/discoveries	760	1,166	185	142	1,308	712
Purchases	219	16	378	–	–	123
Sales	(86)	(54)	(21)	(3)	(86)	(50)
Total additions	1,387	1,398	905	515	1,811	1,204
Production	799	843	883	870	879	855
Reserves replacement ratio, excluding sales (percent)	184	172	105	60	216	147
Reserves replacement ratio, including sales (percent)	174	166	102	59	206	141

Natural Gas (billions of cubic feet)

Revisions	(1,873)	64	879	135	643	(30)
Improved recovery	–	–	–	–	1	–
Extensions/discoveries	4,383	2,682	1,988	5,694	692	3,087
Purchases	509	303	12,789	8	–	2,722
Sales	(353)	(523)	(106)	(13)	(82)	(215)
Total additions	2,666	2,526	15,550	5,824	1,254	5,564
Production	4,797	5,119	4,742	3,696	3,637	4,398
Reserves replacement ratio, excluding sales (percent)	63	60	330	158	37	131
Reserves replacement ratio, including sales (percent)	56	49	328	158	34	127

Oil-Equivalent (millions of barrels)

Revisions	159	281	505	383	690	404
Improved recovery	23	–	5	15	7	10
Extensions/discoveries	1,490	1,613	516	1,091	1,423	1,227
Purchases	304	67	2,510	1	–	576
Sales	(145)	(141)	(38)	(5)	(100)	(86)
Total additions	1,831	1,820	3,498	1,485	2,020	2,131
Production	1,599	1,697	1,674	1,486	1,485	1,588
Reserves replacement ratio, excluding sales (percent)	124	116	211	100	143	140
Reserves replacement ratio, including sales (percent)	115	107	209	100	136	134

(1) ExxonMobil reserves using SEC historical price bases. Proved reserves as defined by the SEC are based on historical market prices: prior to 2009, the SEC defined price as the market price on December 31; beginning in 2009, the SEC changed the definition to the average of the market prices on the first day of each calendar month during the year. Mining and equity company reserves are included for all periods. See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

UPSTREAM OPERATING STATISTICS
2012 RESERVES CHANGES BY REGION⁽¹⁾

	Crude Oil and Natural Gas Liquids							Bitumen	Synthetic Oil	Liquids Total
<i>(million barrels of oil or billion cubic feet of gas unless noted)</i>	United States	Canada / South America	Europe	Africa	Asia	Australia / Oceania	Total	Canada / South America	Canada / South America	
Liquids <i>(millions of barrels)</i>										
Revisions	5	38	25	21	140	6	235	265	(29)	471
Improved recovery	22	–	–	–	1	–	23	–	–	23
Extensions/discoveries	330	138	8	41	9	–	526	234	–	760
Purchases	199	–	20	–	–	–	219	–	–	219
Sales	(18)	(2)	(8)	(58)	–	–	(86)	–	–	(86)
Total additions	538	174	45	4	150	6	917	499	(29)	1,387
Production	152	22	77	178	282	18	729	45	25	799
Net change	386	152	(32)	(174)	(132)	(12)	188	454	(54)	588
Reserves replacement ratio, excluding sales <i>(percent)</i>	366	800	69	35	53	33	138	1,109	–	184
Reserves replacement ratio, including sales <i>(percent)</i>	354	791	58	2	53	33	126	1,109	–	174
Natural Gas <i>(billions of cubic feet)</i>										
Revisions	(2,839)	168	185	2	146	465	1,873			
Improved recovery	–	–	–	–	–	–	–			
Extensions/discoveries	4,045	95	184	–	59	–	4,383			
Purchases	503	–	6	–	–	–	509			
Sales	(181)	(20)	(140)	(12)	–	–	(353)			
Total additions	1,528	243	235	(10)	205	465	2,666			
Production	1,524	153	1,206	43	1,727	144	4,797			
Net change	4	90	(971)	(53)	(1,522)	321	(2,131)			
Reserves replacement ratio, excluding sales <i>(percent)</i>	112	172	31	5	12	323	63			
Reserves replacement ratio, including sales <i>(percent)</i>	100	159	19	–	12	323	56			

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

UPSTREAM OPERATING STATISTICS

PROVED OIL AND GAS RESERVES REPLACEMENT ⁽¹⁾	2012	2011	2010	2009	2008	Average 2008-2012
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(million barrels of oil or billion cubic feet of gas unless specified otherwise)

Non-U.S.

E&P costs (millions of dollars)	22,305	20,024	17,619	17,985	14,095	18,406
Liquids reserves additions	849	1,175	426	375	1,933	952
Liquids production	647	689	735	731	747	710
Gas reserves additions	1,138	712	179	5,340	2,099	1,894
Gas production	3,273	3,560	3,680	3,124	3,075	3,342
Oil-equivalent reserves additions, excluding sales	1,135	1,425	459	1,266	2,377	1,333
Oil-equivalent reserves additions, including sales	1,038	1,295	456	1,264	2,283	1,267
Oil-equivalent production	1,193	1,283	1,348	1,252	1,259	1,267
Reserves replacement ratio, excluding sales (percent)	95	111	34	101	189	105
Reserves replacement ratio, including sales (percent)	87	101	34	101	181	100
Reserves replacement costs ⁽²⁾ (dollars per barrel)	19.65	14.05	38.39	14.21	5.93	13.81

United States

E&P costs (millions of dollars)	10,245	11,959	54,107	3,541	3,473	16,664
Liquids reserves additions	538	223	479	140	(122)	252
Liquids production	152	154	148	139	132	145
Gas reserves additions	1,528	1,814	15,371	484	(845)	3,670
Gas production	1,524	1,559	1,062	572	562	1,056
Oil-equivalent reserves additions, excluding sales	841	536	3,077	224	(257)	884
Oil-equivalent reserves additions, including sales	793	525	3,041	221	(263)	864
Oil-equivalent production	406	414	325	234	226	321
Reserves replacement ratio, excluding sales (percent)	207	129	947	96	–	275
Reserves replacement ratio, including sales (percent)	195	127	936	94	–	269
Reserves replacement costs ⁽²⁾ (dollars per barrel)	12.18	22.31	17.58	15.81	–	18.85

Worldwide

E&P costs (millions of dollars)	32,550	31,980	71,726	21,526	17,568	35,070
Liquids reserves additions	1,387	1,393	905	515	1,811	1,204
Liquids production	799	843	883	870	879	855
Gas reserves additions	2,666	2,526	15,550	5,824	1,254	5,564

Gas production	4,797	5,119	4,742	3,696	3,637	4,398
Oil-equivalent reserves additions, excluding sales	1,976	1,961	3,536	1,490	2,120	2,217
Oil-equivalent reserves additions, including sales	1,831	1,820	3,497	1,485	2,020	2,131
Oil-equivalent production	1,599	1,697	1,673	1,486	1,485	1,588
Reserves replacement ratio, excluding sales <i>(percent)</i>	124	116	211	100	143	140
Reserves replacement ratio, including sales <i>(percent)</i>	115	107	209	100	136	134
Reserves replacement costs ⁽²⁾ <i>(dollars per barrel)</i>	16.47	16.31	20.28	14.45	8.29	15.82

(1) ExxonMobil reserves using SEC historical price bases. Proved reserves as defined by the SEC are based on historical market prices: prior to 2009, the SEC defined price as the market price on December 31; beginning in 2009, the SEC changed the definition to the average of the market prices on the first day of each calendar month during the year. Mining and equity company reserves are included for all periods. See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

(2) Calculation based on exploration and production costs divided by oil-equivalent reserves additions. All values exclude the impact of asset sales; i.e., reserves sold and proceeds received.

OIL AND GAS EXPLORATION AND PRODUCTION EARNINGS

Total Revenues and Costs, Including Non-Consolidated Interests and Oil Sands Revenues and Costs per Unit of Sales or Production⁽¹⁾

	(dollars per barrel of net oil-equivalent production)										
Total revenue	16,365	7,261	18,648	20,577	41,487	2,207	106,545	42.39	63.54	78.89	68.68
Less costs:											
Production costs excluding taxes	4,511	3,079	2,812	2,395	2,090	488	15,375	11.68	26.94	7.41	9.91
Depreciation and depletion	5,038	848	1,711	2,879	2,461	264	13,201	13.05	7.42	6.96	8.51
Exploration expenses	400	292	291	234	513	136	1,866	1.04	2.56	1.12	1.20
Taxes other than income	2,005	89	4,082	1,702	8,906	446	17,230	5.20	0.78	14.39	11.12
Related income tax	1,561	720	6,307	8,091	14,850	281	31,810	4.04	6.30	28.10	20.50
Results of producing activities	2,850	2,233	3,445	5,276	12,667	592	27,063	7.38	19.54	20.91	17.44
Other earnings ⁽²⁾	1,084	(703)	526	1,943	(200)	(59)	2,591	2.81	(6.15)	2.11	1.68
Total earnings, excluding power and coal	3,934	1,530	3,971	7,219	12,467	533	29,654	10.19	13.39	23.02	19.12
Power and coal	(9)	—	—	—	250	—	241				
Total earnings	3,925	1,530	3,971	7,219	12,717	533	29,895				

[illegible]

Production costs excluding taxes	4,589	2,751	3,037	2,608	2,050	497	15,532	11.68	23.58	7.22	9.45
Depreciation and depletion	4,815	980	2,088	2,159	2,256	236	12,534	12.26	8.40	5.94	7.62
Exploration expenses	278	290	612	233	618	73	2,104	0.71	2.49	1.35	1.28
Taxes other than income	2,193	79	3,626	2,055	8,337	295	16,585	5.58	0.68	12.61	10.08
Related income tax	2,445	969	7,689	7,888	14,062	353	33,406	6.22	8.31	26.43	20.32
Results of producing activities	4,968	3,009	4,375	5,268	13,399	820	31,839	12.65	25.79	21.03	19.36
Other earnings ⁽²⁾	133	(322)	2,729	88	(259)	(9)	2,360	0.33	(2.76)	2.24	1.44

Total earnings, excluding power and coal	5,101	2,687	7,104	5,356	13,140	811	34,199	12.98	23.03	23.27	20.80
Power and coal	(5)	—	—	—	245	—	240				
Total earnings	5,096	2,687	7,104	5,356	13,385	811	34,439				

2010	<i>(millions of dollars)</i>						<i>(dollars per unit of sales)</i>				
Revenue											
Liquids	10,567	6,343	8,935	17,511	19,118	1,418	63,892	70.98	66.27	74.67	73.12
Natural gas	3,716	707	9,358	11	7,990	401	22,183	3.92	3.41	5.42	5.00

	<i>(dollars per barrel of net oil-equivalent production)</i>										
Total revenue	14,283	7,050	18,293	17,522	27,108	1,819	86,075	46.53	54.18	54.59	53.04
Less costs:											
Production costs excluding taxes	3,275	2,612	3,011	2,215	1,628	462	13,203	10.67	20.07	6.17	8.14
Depreciation and depletion	3,507	1,015	2,719	2,580	1,596	219	11,636	11.43	7.80	6.00	7.17
Exploration expenses	287	464	413	587	362	56	2,169	0.94	3.57	1.20	1.34
Taxes other than income	1,220	86	2,997	1,742	5,142	204	11,391	3.96	0.67	8.49	7.02
Related income tax	2,093	715	5,543	6,068	9,147	262	23,828	6.82	5.49	17.73	14.68
Results of producing activities	3,901	2,158	3,610	4,330	9,233	616	23,848	12.71	16.58	15.00	14.69
Other earnings ⁽²⁾	379	(538)	216	96	(120)	(15)	18	1.23	(4.13)	0.15	0.02
Total earnings, excluding power and coal	4,280	1,620	3,826	4,426	9,113	601	23,866	13.94	12.45	15.15	14.71
Power and coal	(8)	—	—	—	239	—	231				
Total earnings	4,272	1,620	3,826	4,426	9,352	601	24,097				

2009	<i>(millions of dollars)</i>						<i>(dollars per unit of sales)</i>				
Revenue											
Liquids	7,573	5,135	7,739	14,868	12,941	1,311	49,567	54.02	51.88	58.53	57.04
Natural gas	1,442	748	9,080	12	4,237	341	15,860	3.10	3.19	5.09	4.69

	<i>(dollars per barrel of net oil-equivalent production)</i>										
Total revenue	9,015	5,883	16,819	14,880	17,178	1,652	65,427	41.41	43.02	46.74	45.58
Less costs:											
Production costs excluding taxes	2,736	2,428	2,923	2,027	1,498	386	11,998	12.57	17.75	6.32	8.36

Depreciation and depletion	1,833	948	2,246	2,293	1,182	195	8,697	8.42	6.93	5.47	6.06
Exploration expenses	220	339	387	662	393	33	2,034	1.01	2.48	1.36	1.42
Taxes other than income	767	78	2,826	1,343	3,111	252	8,377	3.52	0.57	6.97	5.83
Related income tax	1,127	597	5,179	4,667	5,943	237	17,750	5.18	4.37	14.83	12.37
Results of producing activities	2,332	1,493	3,258	3,888	5,051	549	16,571	10.71	10.92	11.79	11.54
Other earnings ⁽²⁾	565	(605)	325	81	(86)	36	316	2.60	(4.43)	0.33	0.22
Total earnings, excluding power and coal	2,897	888	3,583	3,969	4,965	585	16,887	13.31	6.49	12.12	11.76
Power and coal	(4)	—	—	—	224	—	220				
Total earnings	2,893	888	3,583	3,969	5,189	585	17,107				

2008	<i>(millions of dollars)</i>							<i>(dollars per unit of sales)</i>			
Revenue											
Liquids	11,788	8,540	13,910	20,606	20,288	2,111	77,243	87.95	81.43	91.66	89.84
Natural gas	3,296	1,834	15,230	39	7,005	389	27,793	7.23	7.82	8.59	8.35

	<i>(dollars per barrel of net oil-equivalent production)</i>										
Total revenue	15,084	10,374	29,140	20,645	27,293	2,500	105,036	71.73	71.23	73.74	73.19
Less costs:											
Production costs excluding taxes	2,675	2,625	3,051	1,603	1,392	332	11,678	12.72	18.03	5.91	8.14
Depreciation and depletion	1,427	1,043	2,662	2,471	1,231	179	9,013	6.79	7.16	6.06	6.28
Exploration expenses	189	251	183	439	292	109	1,463	0.90	1.72	0.95	1.02
Taxes other than income	2,021	81	4,248	1,815	5,457	665	14,287	9.61	0.55	11.29	9.95
Related income tax	3,191	1,813	11,979	8,119	10,691	399	36,192	15.17	12.45	28.90	25.22
Results of producing activities	5,581	4,561	7,017	6,198	8,230	816	32,403	26.54	31.32	20.63	22.58
Other earnings ⁽²⁾	687	(997)	2,860	212	(45)	29	2,746	3.27	(6.85)	2.83	1.91
Total earnings, excluding power	6,268	3,564	9,877	6,410	8,185	845	35,149	29.81	24.47	23.46	24.49
Power and coal	(25)	—	—	—	278	—	253				
Total earnings	6,243	3,564	9,877	6,410	8,463	845	35,402				

(1) The per-unit data are divided into two sections: (a) revenue per unit of sales from ExxonMobil's own production; and, (b) operating costs and earnings per unit of net oil-equivalent production. Units for crude oil and natural gas liquids are barrels, while units for natural gas are thousands of cubic feet. The volumes of crude oil and natural gas liquids production and net natural gas production available for sale used in this calculation are shown on pages 50 and 51 of ExxonMobil's 2012 Financial & Operating Review. The volumes of natural gas were converted to oil-equivalent barrels based on a conversion factor of 6 thousand cubic feet per barrel.

(2) Includes earnings related to transportation operations, LNG liquefaction and transportation operations, sale of third-party purchases, technical services agreements, other nonoperating activities, and adjustments for minority interests.

DOWNSTREAM OPERATING STATISTICS	2012	2011	2010	2009	2008
THROUGHPUT, CAPACITY, AND UTILIZATION ⁽¹⁾					
Refinery Throughput⁽²⁾ (thousands of barrels per day)					
United States	1,816	1,784	1,753	1,767	1,702
Canada	435	430	444	413	446
Europe	1,504	1,528	1,538	1,548	1,601
Asia Pacific	998	1,180	1,249	1,328	1,352
Middle East/Other	261	292	269	294	315
Total worldwide	5,014	5,214	5,253	5,350	5,416
Average Refinery Capacity⁽³⁾ (thousands of barrels per day)					
United States	1,951	1,952	1,962	1,970	1,967
Canada	506	506	505	502	502
Europe	1,761	1,752	1,744	1,742	1,740
Asia Pacific	1,285	1,685	1,711	1,686	1,694
Middle East/Other	274	331	331	331	330
Total worldwide	5,777	6,226	6,253	6,231	6,233
Utilization of Refining Capacity (percent)					
United States	93	91	89	90	87
Canada	86	85	88	82	89
Europe	85	87	88	89	92
Asia Pacific	78	70	73	79	80
Middle East/Other	95	88	81	89	95
Total worldwide	87	84	84	86	87

(1) Excludes ExxonMobil's interest in the Laffan Refinery in Qatar and ExxonMobil's minor interests in certain small refineries.

(2) Refinery throughput includes 100 percent of crude oil and feedstocks sent directly to atmospheric distillation units in operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, throughput includes the greater of either crude and feedstocks processed for ExxonMobil or ExxonMobil's equity interest in raw material inputs.




(3) Refining capacity is the stream-day capability to process inputs to atmospheric distillation units under normal operating conditions, less the impact of shutdowns for regular repair and maintenance activities, averaged over an extended period of time. These annual averages include partial-year impacts for capacity additions or deletions during the year. Any idle capacity that cannot be made operable in a month or less has been excluded. Capacity volumes include 100 percent of the capacity of refinery facilities managed by ExxonMobil or majority-owned subsidiaries. At facilities of companies owned 50 percent or less, the greater of either that portion of capacity normally available to ExxonMobil or ExxonMobil's equity interest is included.

DOWNSTREAM OPERATING STATISTICS

REFINING CAPACITY AT YEAR-END 2012⁽¹⁾

			ExxonMobil Share ⁽²⁾	Capacity at 100%					ExxonMobil Interest %
				Atmospheric Distillation	Catalytic Cracking	Hydrocracking	Residuum Conversion ⁽³⁾	Lubricants ⁽⁴⁾	
<i>(thousands of barrels per day)</i>									
United States									
Torrance	California	●	150	150	83	21	50	0	100
Joliet	Illinois	●	238	238	94	0	56	0	100
Baton Rouge	Louisiana	■ ●	502	502	232	25	117	16	100
Chalmette	Louisiana	● ▲	95	189	72	0	29	0	50
Billings	Montana	●	60	60	18	6	10	0	100
Baytown	Texas	■ ●	561	561	204	27	90	22	100
Beaumont	Texas	■ ●	345	345	113	60	46	10	100
Total United States			1,951	2,045	816	139	398	48	
Canada									
Strathcona	Alberta		189	189	63	0	0	2	69.6
Dartmouth	Nova Scotia	▲	85	85	31	0	0	0	69.6
Nanticoke	Ontario	▲	113	113	48	0	0	0	69.6
Sarnia	Ontario	■ ●	119	119	30	18	25	0	69.6
Total United States			506	506	172	18	25	2	
Europe									
Antwerp	Belgium	■ ●	307	307	35	0	0	0	100
Fos-sur-Mer	France	● ▲	131	131	31	0	0	0	82.9
Gravenchon	France	■ ●	235	235	39	0	0	13	82.9
Karlsruhe	Germany	● ▲	78	310	86	0	30	0	25
Augusta	Italy	● ▲	198	198	50	0	0	14	100
Trecate	Italy	● ▲	126	126	35	0	0	0	75.5
Rotterdam	Netherlands	■ ●	191	191	0	52	41	0	100
Slagen	Norway		116	116	0	0	32	0	100
Fawley	United Kingdom	■ ●	258	258	89	0	37	9	100
Total Europe			1,640	1,872	365	52	140	36	
Asia Pacific									
Altona	Australia	▲	79	79	27	0	0	0	100
Fujian	China	■ ●	63	252	37	41	10	0	25
Chiba	Japan	● ▲	19	172	33	39	0	0	11
Kawasaki	Japan	■ ●	53	240	87	23	0	0	21.9
Sakai	Japan	● ▲	30	139	40	0	0	0	21.9
Wakayama	Japan	● ▲	28	127	37	0	0	7	21.9
Whangarei	New Zealand		27	134	0	31	0	0	19.2
Jurong/PAC	Singapore	■ ●	592	592	0	35	103	38	100
Sriracha	Thailand	■ ●	170	170	41	0	0	0	66
Total Asia Pacific			1,061	1,905	302	169	113	45	
Middle East									
Martinique	Martinique		2	17	0	0	0	0	14.5
Laffan ⁽⁵⁾	Qatar		15	153	0	0	0	0	10

Yanbu	Saudi Arabia	200	400	91	0	46	0	50
Total Middle East		217	570	91	0	46	0	
Total worldwide		5,375	6,898	1,746	378	722	131	

-  Integrated Refinery and Chemical Complex
-  Cogeneration Capacity
-  Refineries with Some Chemical Production

- (1) Capacity data is based on 100 percent of rated refinery process unit stream-day capacities under normal operating conditions, less the impact of shutdowns for regular repair and maintenance activities, averaged over an extended period of time.
- (2) ExxonMobil share reflects 100 percent of atmospheric distillation capacity in operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, ExxonMobil share is the greater of ExxonMobil's equity interest or that portion of distillation capacity normally available to ExxonMobil.
- (3) Includes thermal cracking, visbreaking, coking, and hydrorefining processes.
- (4) Lubes capacity based on dewaxed oil production.
- (5) Financial results incorporated into Upstream business.

DOWNSTREAM OPERATING STATISTICS					
RETAIL SITES	2012	2011	2010	2009	2008
<i>(number of sites at year end)</i>					
Worldwide					
Owned/leased	5,593	7,753	8,710	9,965	10,516
Distributors/resellers	13,789	17,267	17,568	17,755	18,158
Total worldwide	19,382	25,020	26,278	27,720	28,674

DOWNSTREAM OPERATING STATISTICS	2012	2011	2010	2009	2008
PETROLEUM PRODUCT SALES ⁽¹⁾ BY GEOGRAPHIC AREA					
<i>(thousands of barrels per day)</i>					
United States					
Motor gasoline, naphthas	1,416	1,372	1,445	1,425	1,449
Heating oils, kerosene, diesel oils	565	564	480	517	501
Aviation fuels	184	178	181	207	224
Heavy fuels	113	129	122	106	108
Lubricants, specialty, and other petroleum products	291	287	283	268	258
Total United States	2,569	2,530	2,511	2,523	2,540
Canada					
Motor gasoline, naphthas	219	219	217	199	203
Heating oils, kerosene, diesel oils	121	126	125	119	131
Aviation fuels	31	31	27	23	25
Heavy fuels	30	29	27	27	30
Lubricants, specialty, and other petroleum products	52	50	54	45	55
Total Canada	453	455	450	413	444
Europe					
Motor gasoline, naphthas	423	433	423	409	409
Heating oils, kerosene, diesel oils	722	706	707	710	730
Aviation fuels	106	116	116	127	149
Heavy fuels	158	166	179	175	183
Lubricants, specialty, and other petroleum products	162	175	186	204	241
Total Europe	1,571	1,596	1,611	1,625	1,712
Asia Pacific					
Motor gasoline, naphthas	269	347	365	379	378
Heating oils, kerosene, diesel oils	345	405	432	455	467
Aviation fuels	91	102	95	116	123
Heavy fuels	172	213	209	234	238
Lubricants, specialty, and other petroleum products	139	137	140	145	153
Total Asia Pacific	1,016	1,204	1,241	1,329	1,359
Latin America					
Motor gasoline, naphthas	60	79	80	83	139
Heating oils, kerosene, diesel oils	80	111	113	113	161
Aviation fuels	24	31	29	28	45
Heavy fuels	16	31	34	33	47
Lubricants, specialty, and other petroleum products	20	24	24	22	27
Total Latin America	200	276	280	279	419
Middle East/Africa					
Motor gasoline, naphthas	102	91	81	78	76
Heating oils, kerosene, diesel oils	114	107	94	99	106
Aviation fuels	37	34	28	35	41
Heavy fuels	26	20	32	23	30
Lubricants, specialty, and other petroleum products	86	100	86	24	34
Total Middle East/Africa	365	352	321	259	287
Worldwide					
Motor gasoline, naphthas	2,489	2,541	2,611	2,573	2,654
Heating oils, kerosene, diesel oils	1,947	2,019	1,951	2,013	2,096
Aviation fuels	473	492	476	536	607
Heavy fuels	515	588	603	598	636
Lubricants, specialty, and other petroleum products	750	773	773	708	768
Total worldwide	6,174	6,413	6,414	6,428	6,761

(1) Petroleum product sales include 100 percent of the sales of ExxonMobil and majority-owned subsidiaries, and the ExxonMobil equity interest in sales by companies owned 50 percent or less.

CHEMICAL OPERATING STATISTICS

LARGE/INTEGRATED PRODUCTION COMPLEX CAPACITY
– AT YEAR-END 2012⁽¹⁾⁽²⁾

Ethylene

Polyethylene

Polypropylene

Paraxylene

Additional Products

(millions of tonnes per year)

North America

Baton Rouge, Louisiana	1.0	1.3	0.4	–	P B E A F O
Baytown, Texas	2.2	–	0.8	0.6	P B F
Beaumont, Texas	0.9	1.0	–	0.3	P S
Mont Belvieu, Texas	–	1.0	–	–	
Sarnia, Ontario	0.3	0.5	–	–	P F O

Europe

Antwerp, Belgium	–	0.4	–	–	F O
Fawley, United Kingdom	–	–	–	–	B F O
Fife, United Kingdom	0.4	–	–	–	
Meerhout, Belgium	–	0.5	–	–	
Gravenchon, France	0.4	0.4	0.3	–	P B E A O S Z
Rotterdam, Netherlands	–	–	–	0.7	O

Middle East

Al Jubail, Saudi Arabia	0.6	0.6	–	–	
Yanbu, Saudi Arabia	1.0	0.7	0.2	–	P

Asia Pacific

Fujian, China	0.2	0.2	0.1	0.2	P
Kawasaki, Japan	0.1	–	–	–	P B A F
Singapore	0.9(3)	1.9	0.9	0.9	P E F O Z
Sriracha, Thailand	–	–	–	0.5	F
All other	–	–	–	0.2	

Total worldwide	8.0	8.5	2.7	3.4	
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P Propylene **B** Butyl **E** Specialty Elastomers **A** Adhesive Polymers **F** Fluids **O** Oxo Alcohols **S** Synthetics **Z** Petroleum Additives

(1) Based on size or breadth of product slate.

(2) Capacity reflects 100 percent for operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, capacity is ExxonMobil's interest.

(3) Excludes 1.0 millions tonnes of new ethylene capacity that fully starts up in 2013.

CHEMICAL OPERATING STATISTICS					
VOLUMES	2012	2011	2010	2009	2008
<i>Includes ExxonMobil's share of equity companies</i>					
Worldwide Production Volumes (thousands of tonnes)					
Ethylene	6,911	7,855	7,973	7,381	7,540
Polyethylene	6,572	6,482	6,506	6,120	6,088
Polypropylene	1,937	1,870	1,945	1,864	1,897
Paraxylene	2,875	2,935	2,973	2,758	2,472
Prime Product Sales Volumes ⁽¹⁾ by Region (thousands of tonnes)					
Americas ⁽²⁾	10,450	10,268	10,826	10,665	10,628
Europe/Middle East/Africa	6,310	6,555	6,654	6,433	6,635
Asia Pacific	7,397	8,183	8,411	7,727	7,719
Total worldwide	24,157	25,006	25,891	24,825	24,982
Prime Product Sales Volumes ⁽¹⁾ by Business (thousands of tonnes)					
Specialties	5,219	5,471	5,586	5,183	5,618
Commodities	18,938	19,535	20,305	19,642	19,364
Total	24,157	25,006	25,891	24,825	24,982

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.

(2) Includes North America and Latin America.