

CORPORATE RESULTS	2012 Quarters				2012	2011	2010	2009	2008
	First	Second	Third	Fourth					
FUNCTIONAL EARNINGS ⁽¹⁾									
<i>(millions of dollars)</i>									
Earnings (U.S. GAAP)									
Upstream									
United States	1,010	678	633	1,604	3,925	5,096	4,272	2,893	6,243
Non-U.S.	6,792	7,680	5,340	6,158	25,970	29,343	19,825	14,214	29,159
Total	7,802	8,358	5,973	7,762	29,895	34,439	24,097	17,107	35,402
Downstream									
United States	603	834	1,441	697	3,575	2,268	770	(153)	1,649
Non-U.S.	983	5,812	1,749	1,071	9,615	2,191	2,797	1,934	6,502
Total	1,586	6,646	3,190	1,768	13,190	4,459	3,567	1,781	8,151
Chemical									
United States	433	494	565	728	2,220	2,215	2,422	769	724
Non-U.S.	268	955	225	230	1,678	2,168	2,491	1,540	2,233
Total	701	1,449	790	958	3,898	4,383	4,913	2,309	2,957
Corporate and financing	(639)	(543)	(383)	(538)	(2,103)	(2,221)	(2,117)	(1,917)	(1,290)
Net income attributable to ExxonMobil (U.S. GAAP)	9,450	15,910	9,570	9,950	44,880	41,060	30,460	19,280	45,220
Special Items									
Upstream									
Non-U.S.	—	—	—	—	—	—	—	—	1,620
Corporate and financing	—	—	—	—	—	—	—	(140)	(460)
Corporate total	—	—	—	—	—	—	—	(140)	1,160
Earnings Excluding Special Items⁽²⁾									
Upstream									
United States	1,010	678	633	1,604	3,925	5,096	4,272	2,893	6,243
Non-U.S.	6,792	7,680	5,340	6,158	25,970	29,343	19,825	14,214	27,539
Total	7,802	8,358	5,973	7,762	29,895	34,439	24,097	17,107	33,782
Downstream									
United States	603	834	1,441	697	3,575	2,268	770	(153)	1,649
Non-U.S.	983	5,812	1,749	1,071	9,615	2,191	2,797	1,934	6,502
Total	1,586	6,646	3,190	1,768	13,190	4,459	3,567	1,781	8,151
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Total	701	1,449	790	958	3,898	4,383	4,913	2,309	2,957
Corporate and financing	(639)	(543)	(383)	(538)	(2,103)	(2,221)	(2,117)	(1,777)	(830)
Corporate total	9,450	15,910	9,570	9,950	44,880	41,060	30,460	19,420	44,060

(1) Total corporate earnings means net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless indicated, references to earnings, special items,

(2) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.