

CORPORATE RESULTS					
OPERATING COSTS ⁽¹⁾	2012	2011	2010	2009	2008
<i>(millions of dollars)</i>					
Production and manufacturing expenses	38,521	40,268	35,792	33,027	37,905
Selling, general, and administrative	13,877	14,983	14,683	14,735	15,873
Depreciation and depletion	15,888	15,583	14,760	11,917	12,379
Exploration	1,840	2,081	2,144	2,021	1,451
Subtotal	70,126	72,915	67,379	61,700	67,608
ExxonMobil's share of equity company expenses	12,239	11,401	9,049	6,670	7,204
Total operating costs	82,365	84,316	76,428	68,370	74,812

(1) See Frequently Used Terms on pages 93 through 95 of ExxonMobil's 2012 Financial & Operating Review.