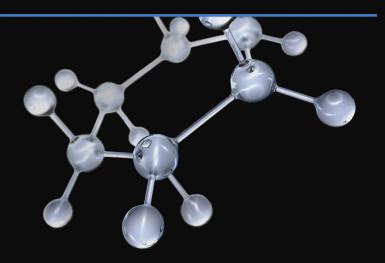
EXOnMobil

Taking on the world's toughest energy challenges.™



2009 Analyst Meeting

New York Stock Exchange



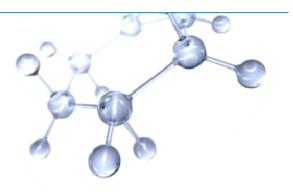
cautionary statement

Forward-Looking Statements. Outlooks, projections, estimates, targets, and business plans in this presentation or the subsequent discussion period are forward-looking statements. Actual future results, including demand growth and mix; ExxonMobil's own production growth and mix; the amount and mix of capital expenditures; resource additions and recoveries; finding and development costs; project plans, timing, costs, and capacities; revenue enhancements and cost efficiencies; industry margins; margin enhancements and integration benefits; product mix; and the impact of technology could differ materially due to a number of factors. These include changes in long-term oil or gas prices or other market conditions affecting the oil, gas, and petrochemical industries; reservoir performance; timely completion of development projects; war and other political or security disturbances; changes in law or government regulation; the outcome of commercial negotiations; the actions of competitors; unexpected technological developments; the occurrence and duration of economic recessions; unforeseen technical difficulties; and other factors discussed here and under the heading "Factors Affecting Future Results" in the *Investors* section of our Web site at exxonmobil.com. See also Item 1A of ExxonMobil's 2008 Form 10-K. Forward-looking statements are based on management's knowledge and reasonable expectations on the date hereof, and we assume no duty to update these statements as of any future date.

<u>Frequently Used Terms</u>. References to resources, resource base, recoverable resources, and similar terms include quantities of oil and gas that are not yet classified as proved reserves but that we believe will likely be moved into the proved reserves category and produced in the future. The discussion of reserves in this presentation generally excludes the effects of year-end price/cost revisions and includes reserves attributable to equity companies and our Canadian oil sands operations. For definitions of, and information regarding, reserves, return on average capital employed, normalized earnings, cash flow from operations and asset sales, and other terms used in this presentation, including information required by SEC Regulation G, see the "Frequently Used Terms" posted on the *Investors* section of our Web site. The Financial and Operating Review on our Web site also shows ExxonMobil's net interest in specific projects.



ExonMobilTaking on the world's toughest energy challenges."



Corporate Overview

2008 results









• industry-leading safety performance

record financial performance

	 net income 	\$45.2	В
	- ROCE	34	%
	 cash flow from operations and asset sales 	\$66	В
•	total distributions to shareholders*	\$40	В
•	capex	\$26	В
•	reserves replacement**	103	%
•	total shareholder return	-13	%



^{*}includes dividends and share purchases to reduce shares outstanding

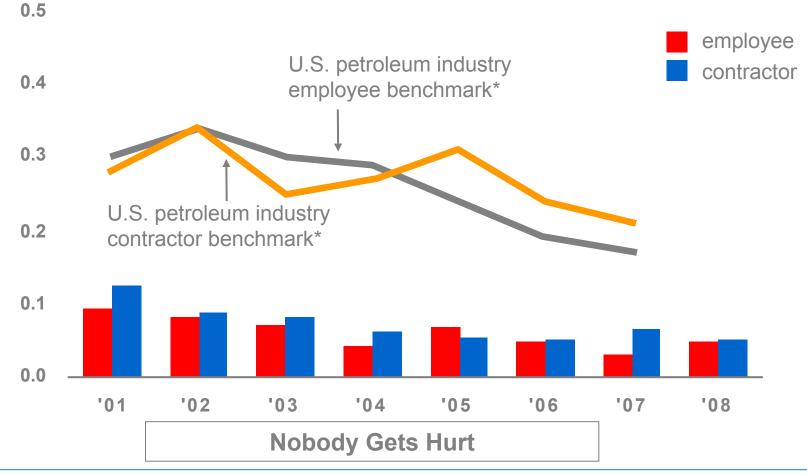
^{**}excludes year-end price/cost effects and includes Canadian oil sands operations and asset sales

safety leadership



lost time incident rate

incidents per 200K hours



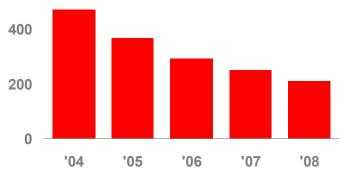


environmental performance

spills of more than one barrel

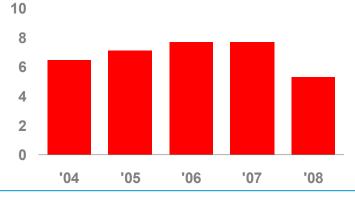
number of spills





hydrocarbon flaring from Upstream oil and gas production

million metric tons



reducing spills to the environment

 zero spills from company-operated and long-term chartered marine vessels

reducing GHG emissions from operations

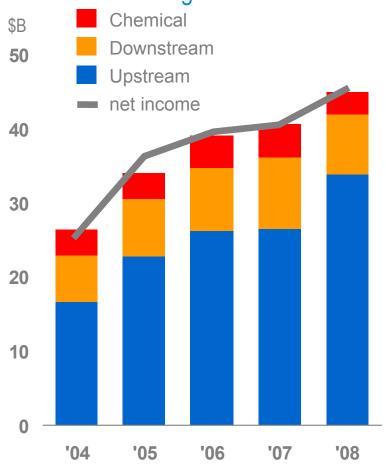
- improving energy efficiency
- increasing cogeneration
- reducing flaring

Protect Tomorrow. Today.



record earnings

normalized earnings



superior results in all business segments

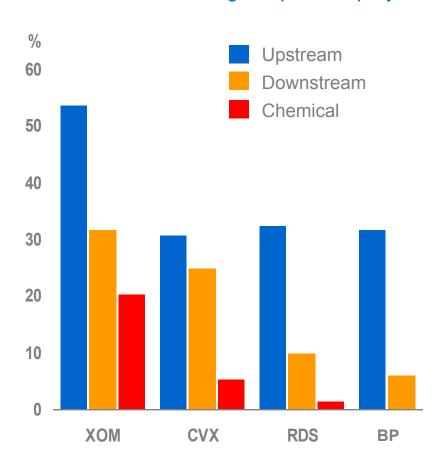
commitment to operational excellence

capitalizing on competitive advantages





2008 return on average capital employed*

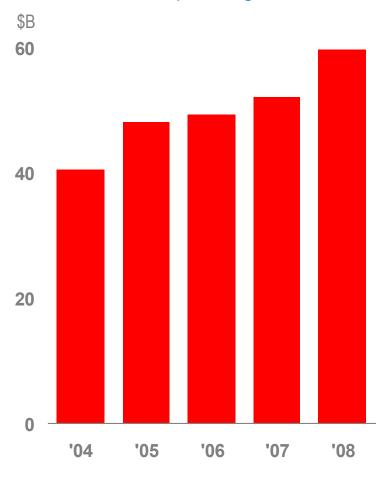


- industry-leading returns
- strength of integrated portfolio
- consistent execution of business model
- disciplined investment across the business cycle

record cash flow



cash flow from operating activities*



record \$60 billion in 2008

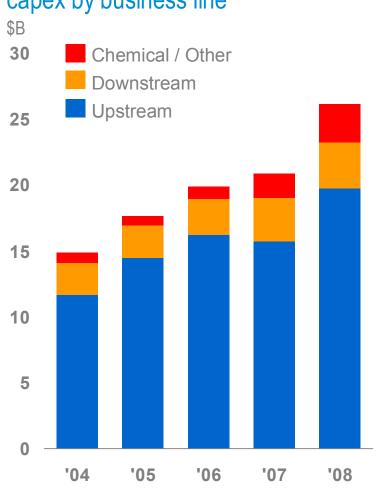
 average \$50 billion per year from 2004 to 2008

disciplined cash management

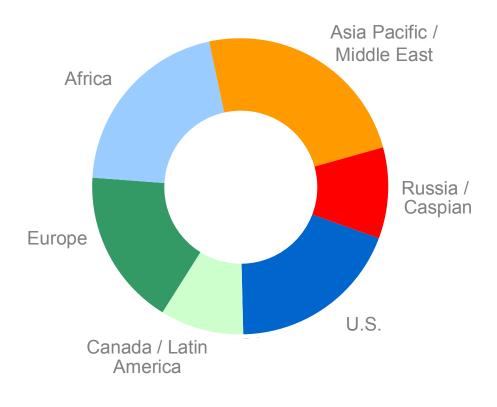
disciplined investments



capex by business line



geographic capex distribution*

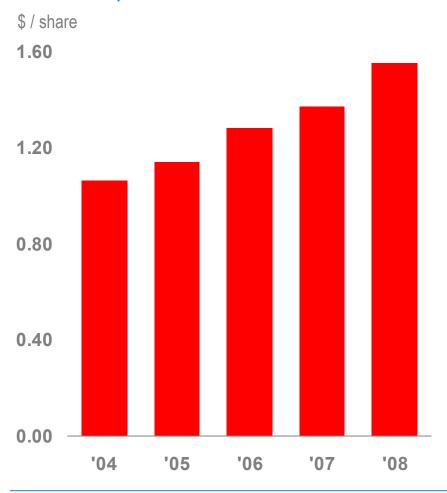


\$99 billion invested from 2004 to 2008

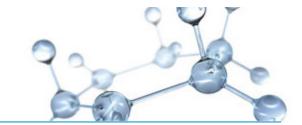


reliable and growing dividends

dividends per share



- paid dividends each year for more than 100 years
- dividends per share increased each year since 1983
- dividends per share increased 58% over the last 5 years
 - average growth 9.6% per year
 - U.S. inflation average 3.2% per year*

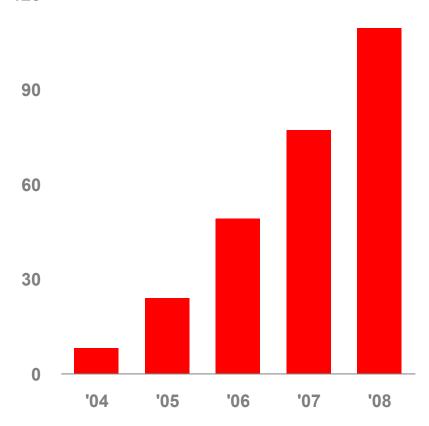


cumulative share purchases

purchases to reduce shares outstanding

\$B

120

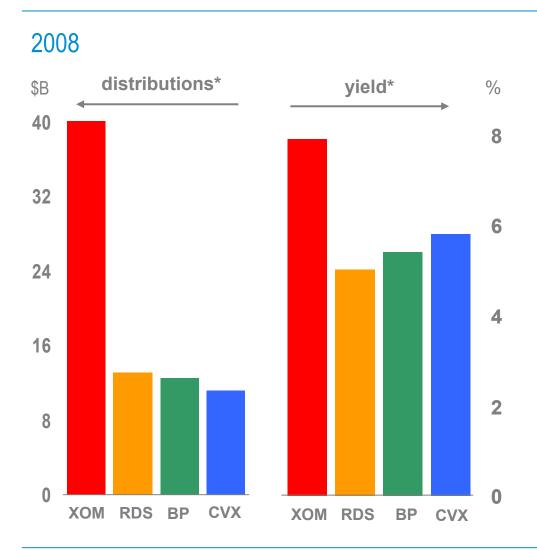


record \$32 billion distributed in 2008

 \$109 billion distributed over the last five years

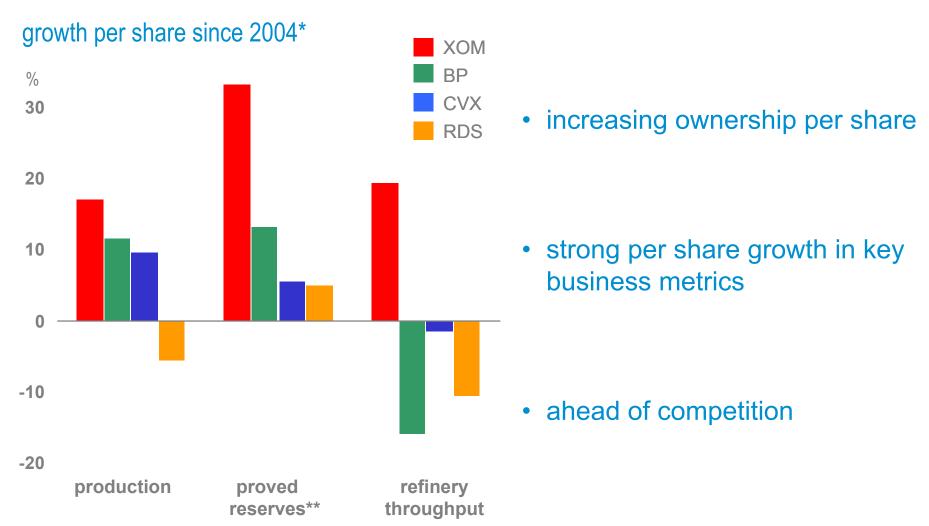
reduced shares outstanding by 24% since beginning of 2004

total shareholder distributions



- \$40 billion total distribution to shareholders
 - dividends \$8 billion
 - share purchases \$32 billion
 - larger than total distributions of competitors combined
- total distribution yield 7.9%

increasing ownership



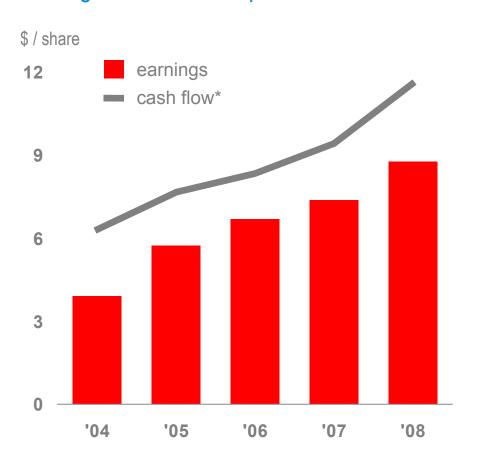
^{*}competitor data estimated on a consistent basis with ExxonMobil, and based on public information **2008 reserves data estimated for CVX based on Q4 2008 earnings release; 2007 reserves data used for BP and RDS as 2008 data not yet available





increasing value per share

earnings and cash flow per share



- average 22% EPS growth per year
- captured upside
- growth driven by
 - strong business performance
 - higher commodity prices and margins
 - share purchases contributed\$2.26 to 2008 EPS**

^{*}cash flow from operating activities

^{**}versus number of shares outstanding on January 1, 2001



recent business environment

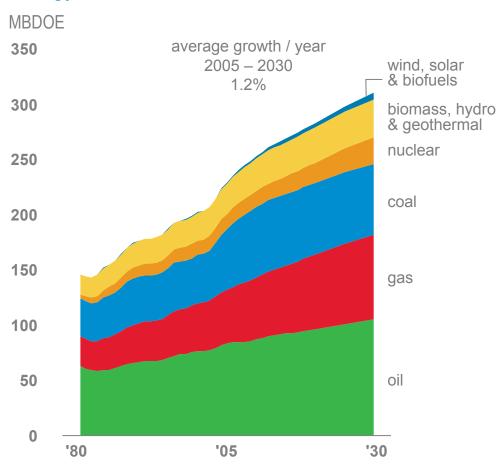
- volatile commodity prices and margins
- changing near-term demand
- dramatic financial market changes
- adjustments by competitors to business plans

ExxonMobil well-positioned, now and for the future

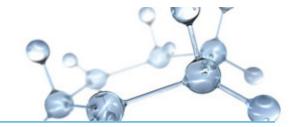


energy demand to 2030

energy demand

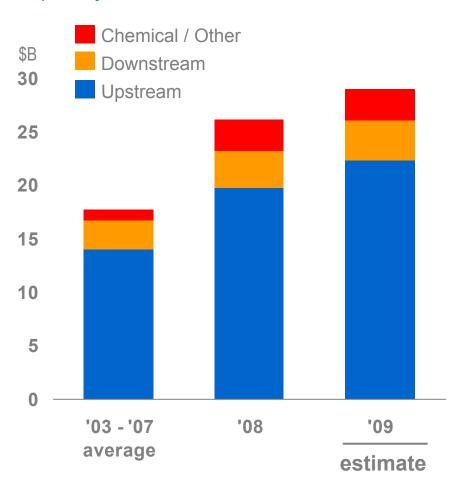


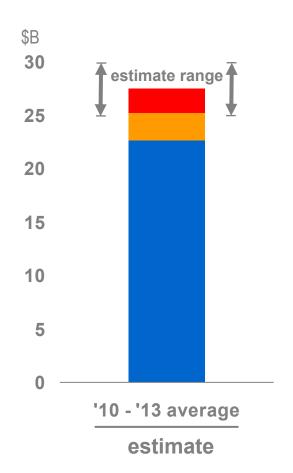
- economic progress driving global energy demand higher
- oil and natural gas are indispensable
- requirements to meet rising demand:
 - integrated solutions
 - technology innovations
 - massive investments
 - timely execution



investing for the future

capex by business line







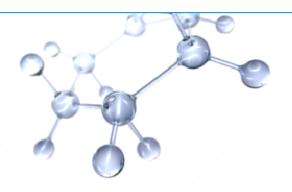
ExxonMobil strengths

- portfolio quality
- global integration
- discipline and consistency
- value maximization
- long-term perspective

industry leadership through the business cycle

underpinned by superior technology, organization, and financial strength

ExonMobilTaking on the world's toughest energy challenges.



Upstream Overview

2008 highlights









• eamings 535.4 E	•	earnings	\$35.4 B
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•	ROCE	53.6	3 %
		00. 1	<i></i>

•	production	volumes	3.9	MOEBD
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• resource adds 2.2 BOEB

• proved reserves adds 1.5 BOEB

• capex \$19.7 B



Upstream strategies

- ensure operations integrity: best-in-class performance
- identify and capture all attractive exploration opportunities
- invest in projects that deliver superior returns
- maximize profitability of existing oil and gas production
- capitalize on growing natural gas and power markets
- maximize resource value through highest impact technologies and integrated solutions



ExxonMobil strengths

- portfolio quality
- global integration
- discipline and consistency
- value maximization
- long-term perspective

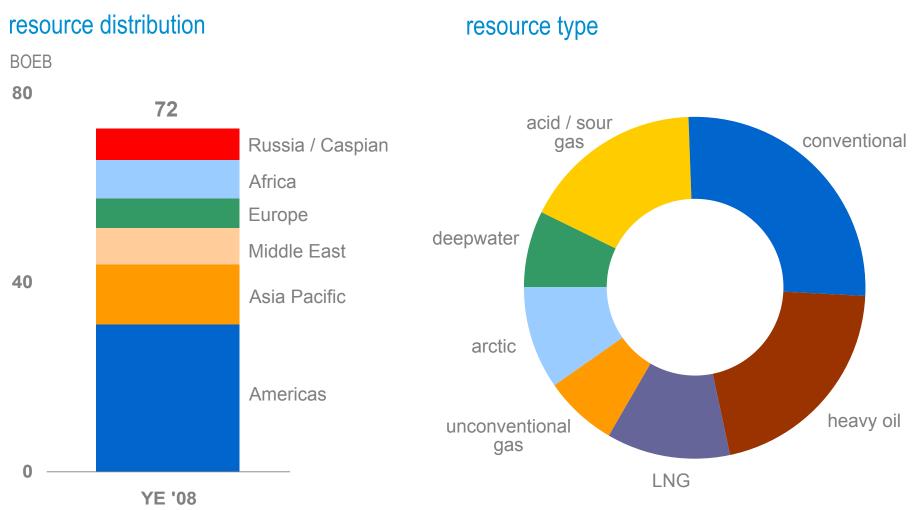
industry leadership through the business cycle

combining our strategies and strengths allows us to:

- capture the highest-quality resources
- develop them more cost effectively and in less time than others
- conduct operations with the highest standards of integrity
- deliver superior value to our shareholders and to resource owners

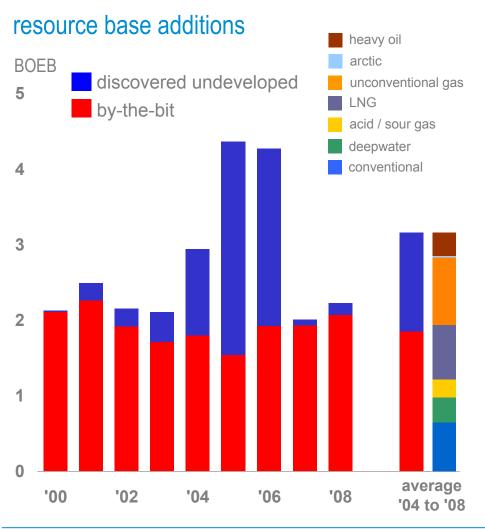


superior resource base



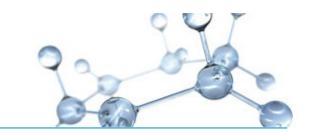


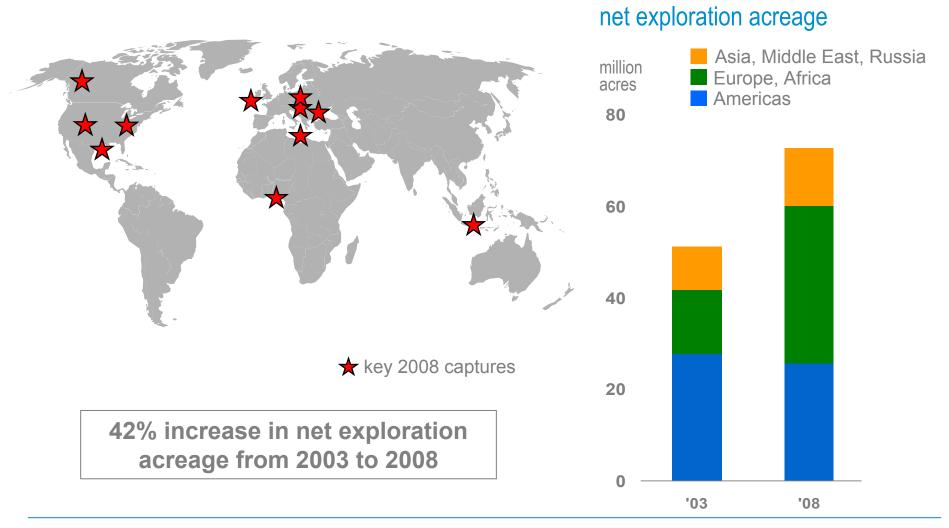
adding to the resource base



- 2.2 BOEB resource additions in 2008, with key contributions from:
 - onshore U.S.
 - deepwater Gulf of Mexico
 - Athabasca
 - West Africa
- completed 77 exploratory wells
 - 60% wildcat success rate
- 2008 finding cost of \$1.3 per OEB

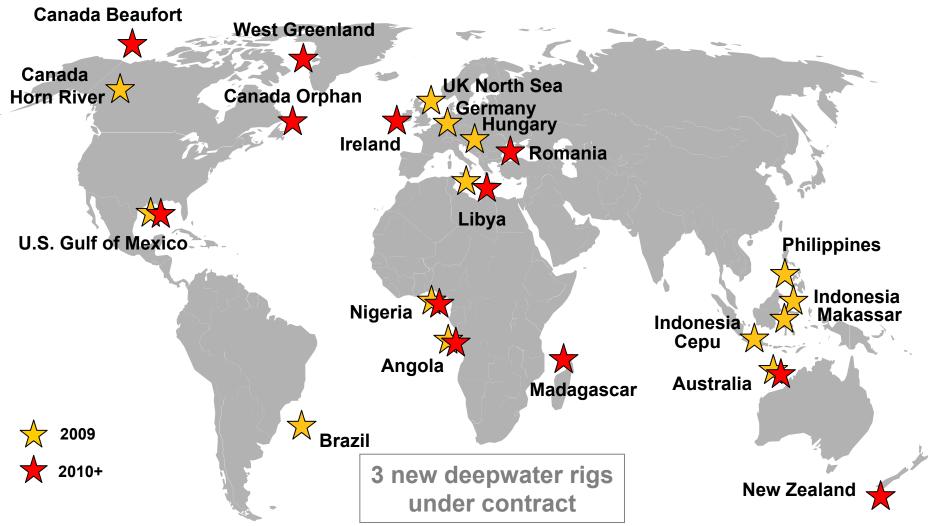


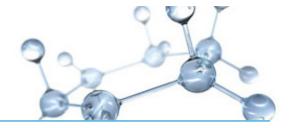




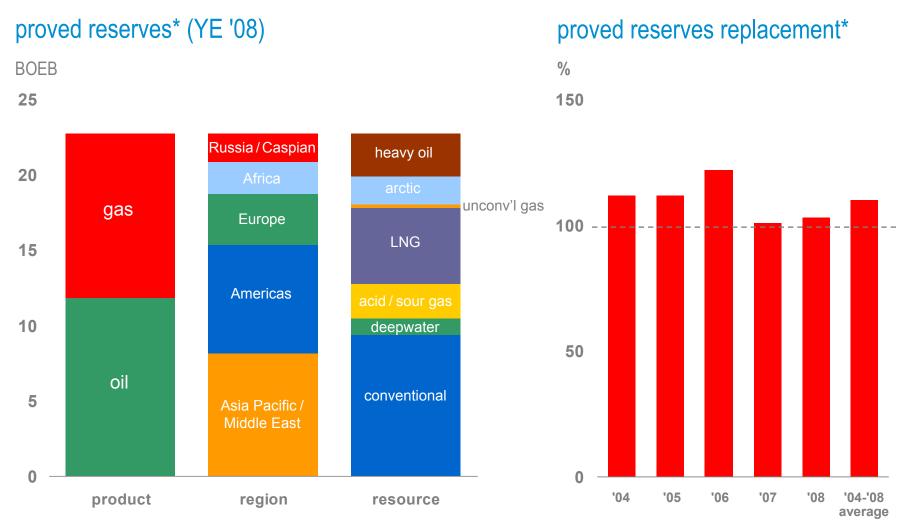






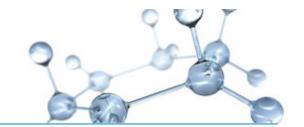


reserves base: size and diversity



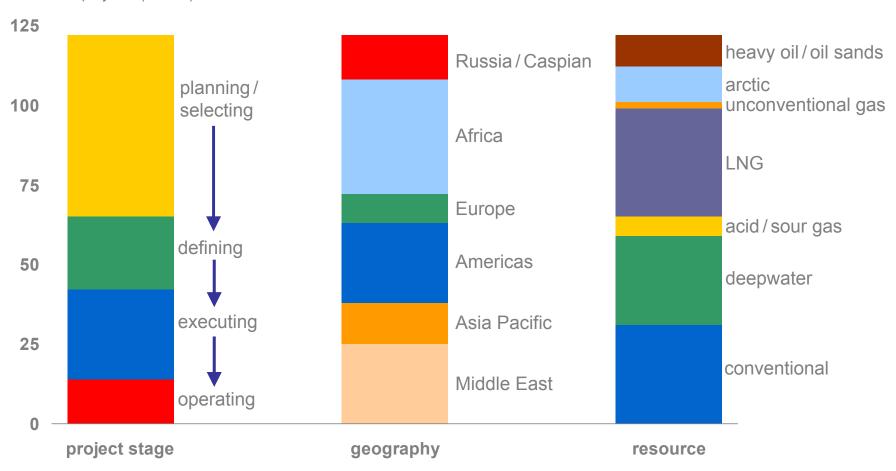
^{*}excludes year-end price/cost effects and includes Canadian oil sands operations and asset sales





strong project inventory

number of projects (YE '08)



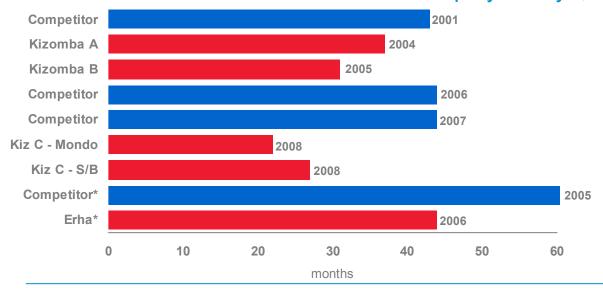


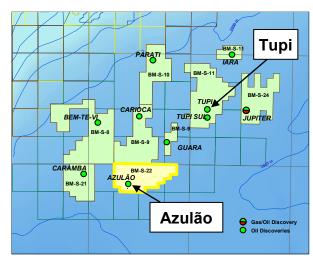




Angola and Nigeria* project cycle time

- 7 operated deepwater projects in West Africa
 - 270 KBD net production
 - two FPSO start-ups in 2008
 - leveraged designs reduce cycle time and cost
 - Kizomba uptime of 98%
- GoM: 7 wells and 141 new blocks in 2008
- first deepwater Santos Basin wildcat
- new plays: Libya, Black Sea, SE Asia, Australia...



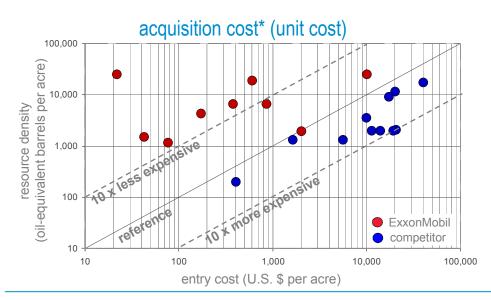








- global approach to capture highest-quality opportunities
 - acreage in high-value gas markets (Europe, North America)
 - drilling programs under way in U.S., Canada, Germany, Hungary
 - Piceance Phase 1 tight gas development start-up Q1 2009
 - proprietary fracturing technologies reducing development costs
- · disciplined, targeted approach
 - pursuit of high-quality, material opportunities based on global ranking
 - entered high-potential plays at lower average cost than competitors
 - European opportunities: larger, contiguous and near attractive gas markets



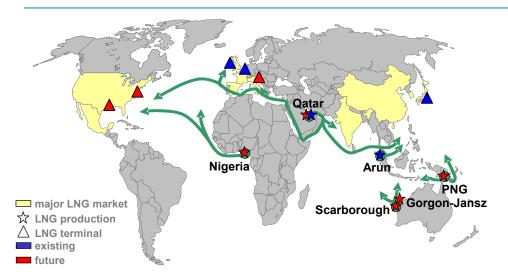
captured 1.8 million net acres in 2007 and 2008



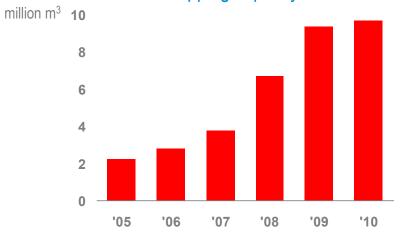


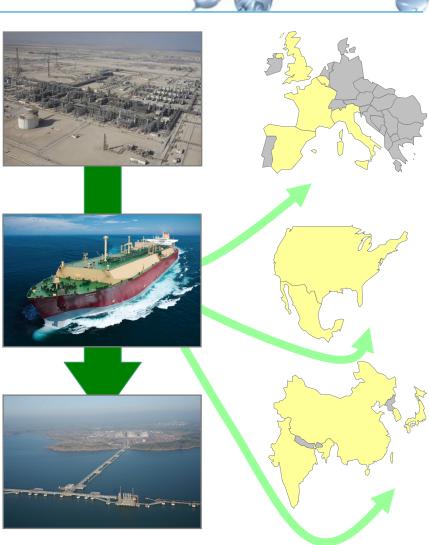
global LNG integration





ExxonMobil JV LNG shipping capacity

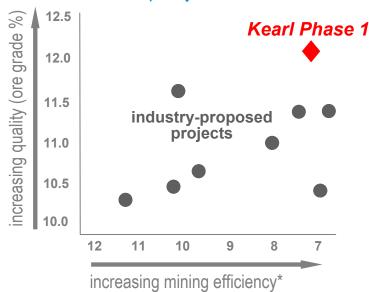


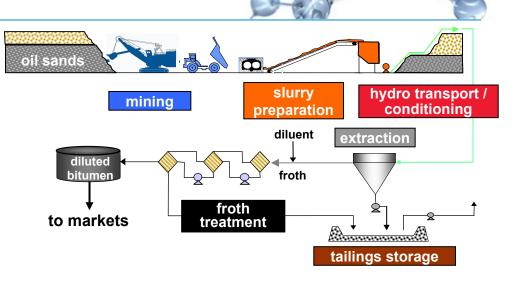


oil sands resources

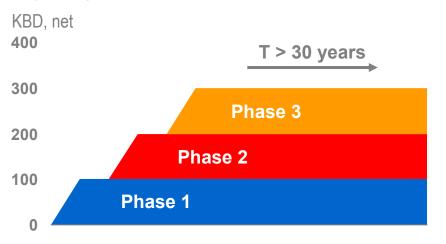
- very high-quality oil sands portfolio
- proprietary froth treatment process removes need for upgrader
 - lowest unit development cost
- Kearl: phased development of 4 BBO
- new resource additions in 2008

oil sands resource quality





large, long-plateau flowstream

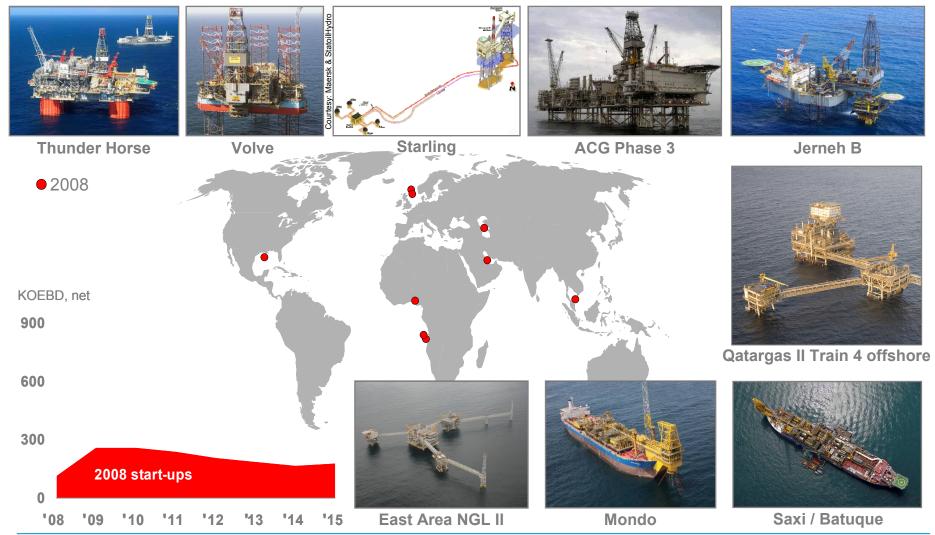












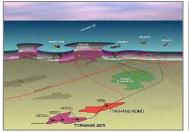
2009 major project start-ups













Piceance Phase 1

South Hook Terminal

Adriatic LNG Terminal

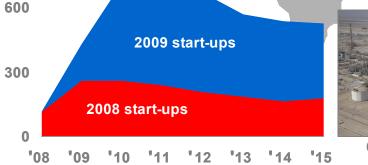
Tyrihans

Qatargas II Train 4





RasGas Train 6



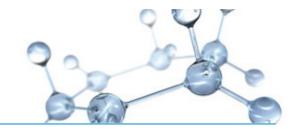




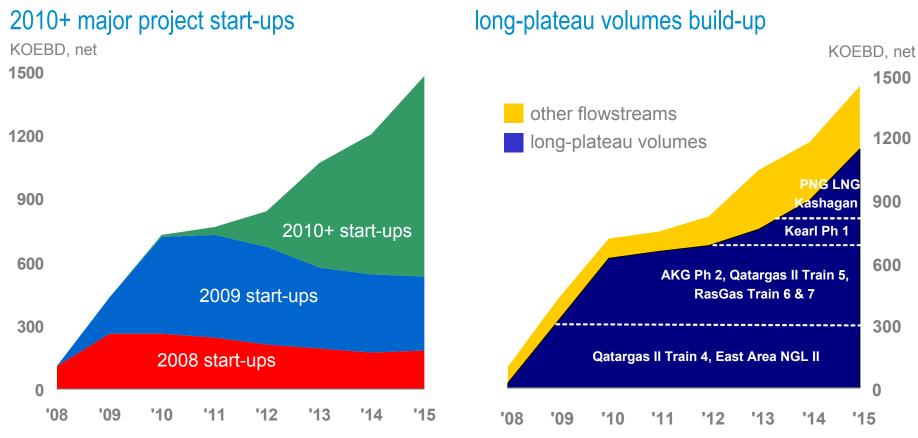
RasGas Train 7



Al Khaleej Gas Phase 2



future capacity growth



- approximately 1.5 MOEBD net new production capacity added by 2015
- more than 80% of total volume adds are long-plateau volumes



project execution

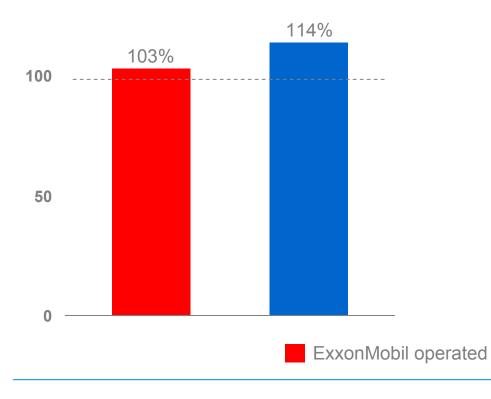
cost performance

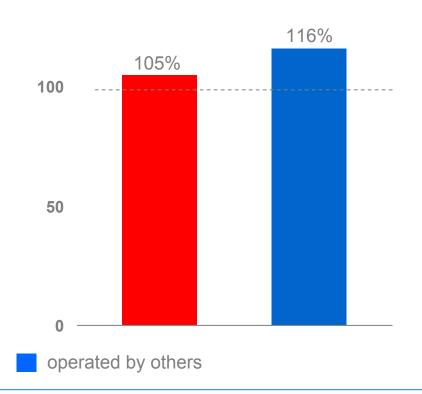
variance: actual versus funded (%), '04 to '08 start-ups

150

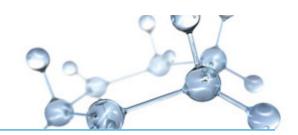
150

schedule performance

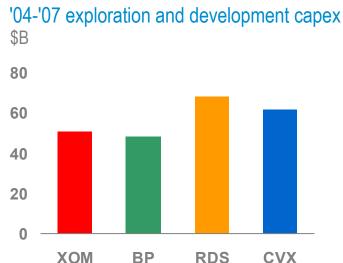




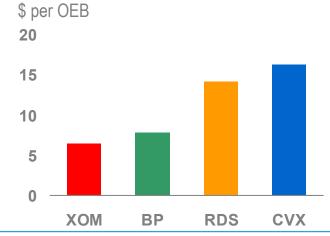








'04-'07 reserves replacement cost**



^{*}calculated using year-end pricing; includes Canada oil sands; excludes asset sales. 2008 competitor data not available for all companies due to later SEC filing deadline

^{**}costs incurred in property acquisition and exploration plus development activities, divided by proved oil-equivalent reserves additions, including purchases. Competitor data estimated on a consistent basis with ExxonMobil, and based on public information



global best operating practices

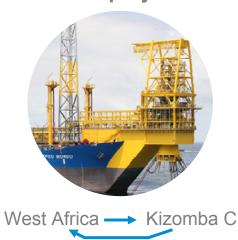
100



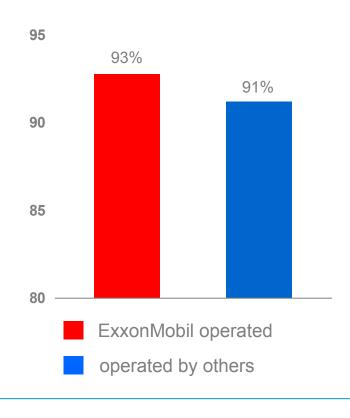
tight gas



FPSO projects



operations uptime, '04 to '08 %



extended reach drilling

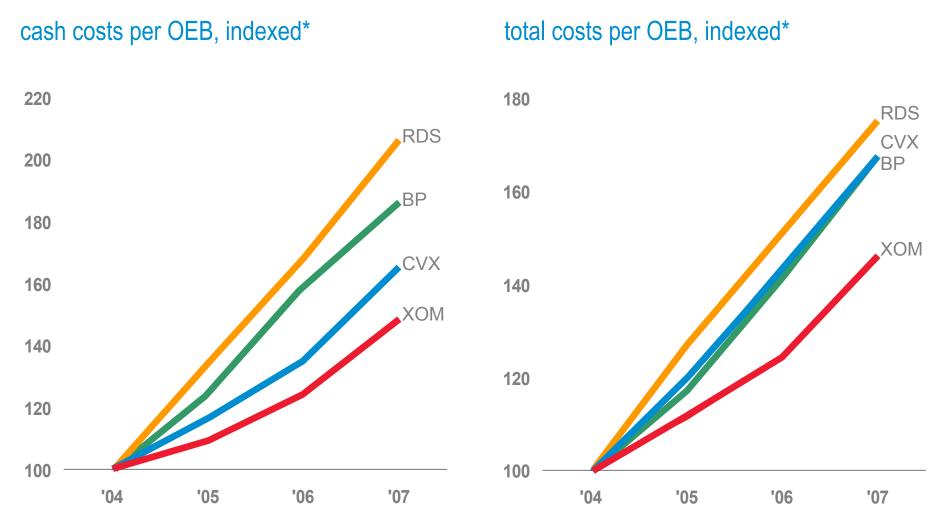


heavy oil operations



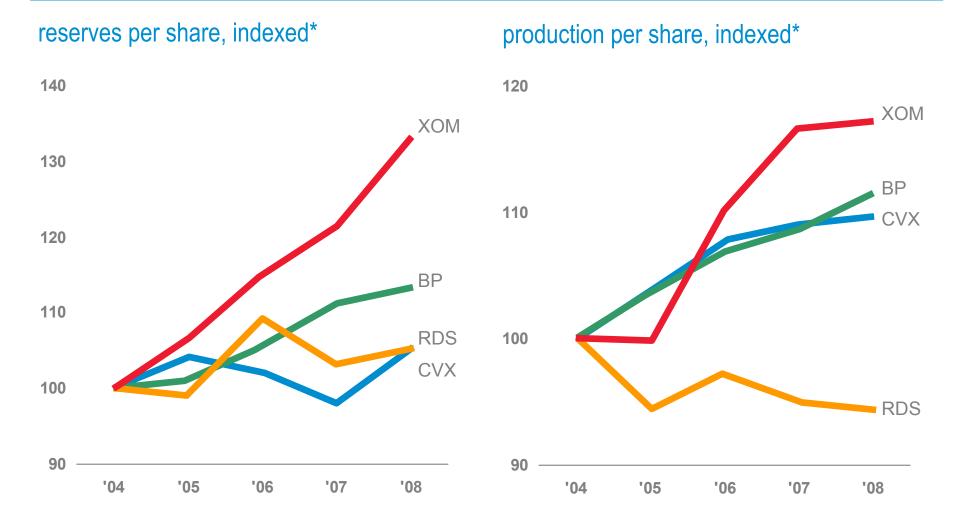
industry-leading cost management





^{*}Upstream technical costs (FAS 69) normalized using 10-K/20-F information; 2008 competitor data not available for all companies due to later SEC filing deadline

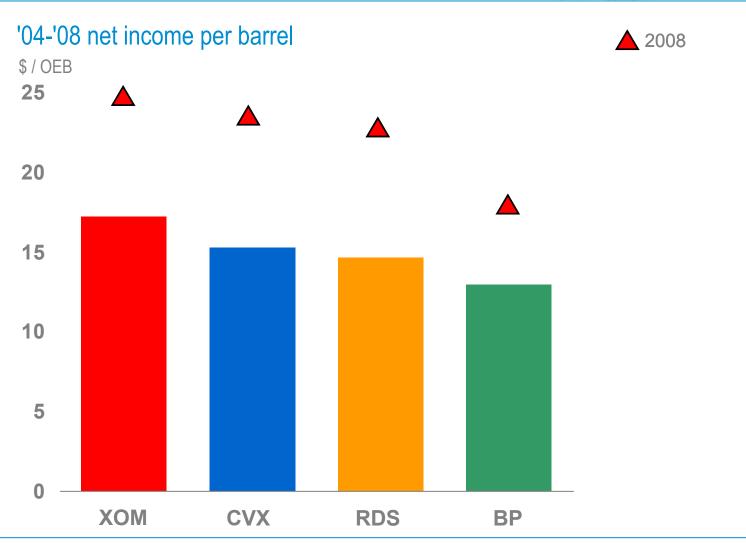
industry-leading volumes per share



^{*}competitor data estimated using a consistent basis with ExxonMobil, and based on public information; 2008 reserves data estimated for CVX based on Q4 2008 earnings release; 2007 reserves data used for BP and RDS as 2008 data not yet available



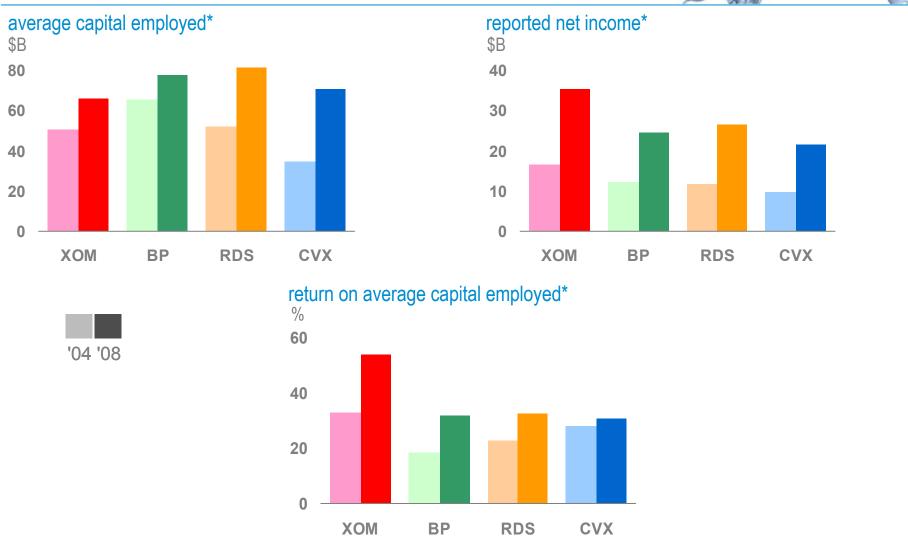
industry-leading earnings







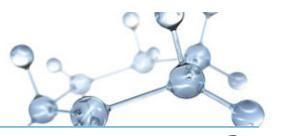
industry-leading returns



^{*}competitor data estimated on a consistent basis with ExxonMobil, and based on public information



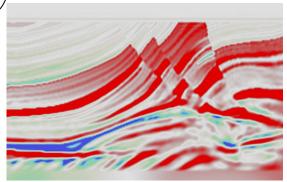
long-term commitment to research



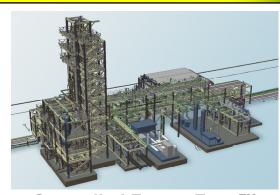
identified opportunities

evaluation

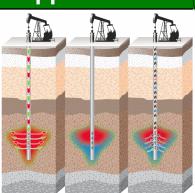
commercial applications



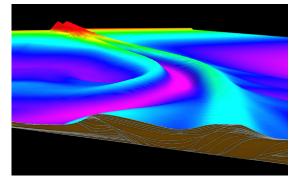
Advanced Subsurface Imaging



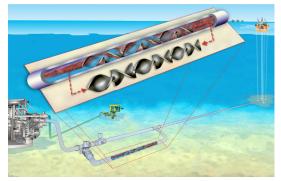
Controlled Freeze Zone™



LASER



Sub-Seismic Reservoir Characterization



EMColdFlowTM



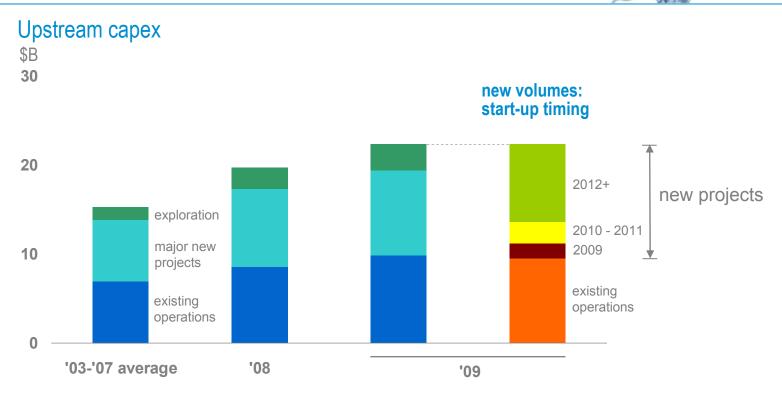
Fast Drill Process







long-term investing for future growth

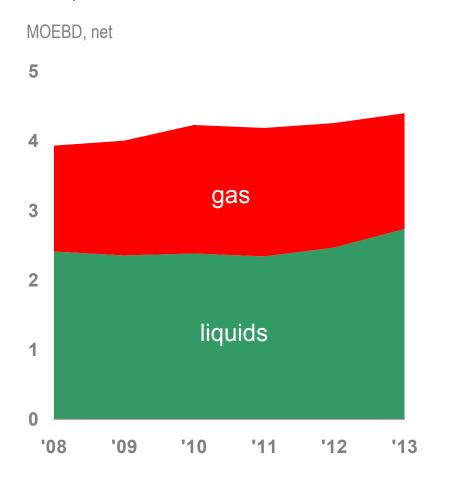


- ExxonMobil continues to take a long-term view and invest in attractive projects
 - financial strength to invest through the cycle
 - increased development project investment to deliver near- to mid-term volumes
 - increased exploration activity driven by quality opportunity captures



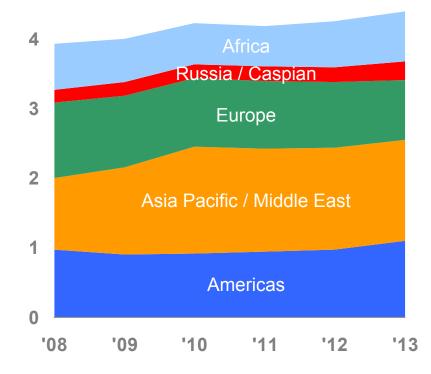
profitable production growth

total production outlook





5

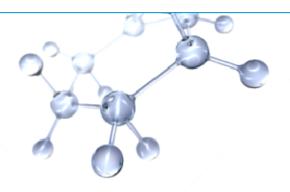




Upstream summary

- largest, highest-quality opportunity portfolio
- lowest life-cycle cost, exploration to production
- highest standards of integrity
- proprietary suite of industry-leading technologies
- superior value for our shareholders and for resource owners
- uniquely positioned for attractive growth

ExonMobilTaking on the world's toughest energy challenges."



Downstream Overview











_	earnings	\$8.2	В
_	ROCE	31.8	%
_	refinery throughput	5.4	MBD
_	petroleum product sales	6.8	MBD

- focus on operational excellence
- maintaining capital discipline
- results underpinned by technology, efficiency, integration, and margin enhancement





global products demand*

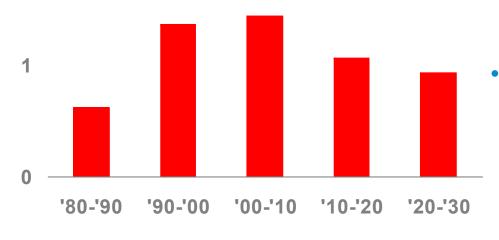
annual compound growth %

9

3

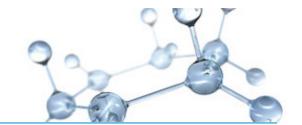
 2005 – 2030 products growth averages about 1% per year





diesel demand driving growth

gasoline demand slowing



Downstream strategies

- maintain best-in-class operations, in all respects
- provide quality, valued products and services to our customers
- lead industry in efficiency and effectiveness
- capitalize on integration with other ExxonMobil businesses
- selectively invest for resilient, advantaged returns
- maximize value from leading-edge technologies

operational excellence



safety and environment



energy efficiency



controls integrity



product quality





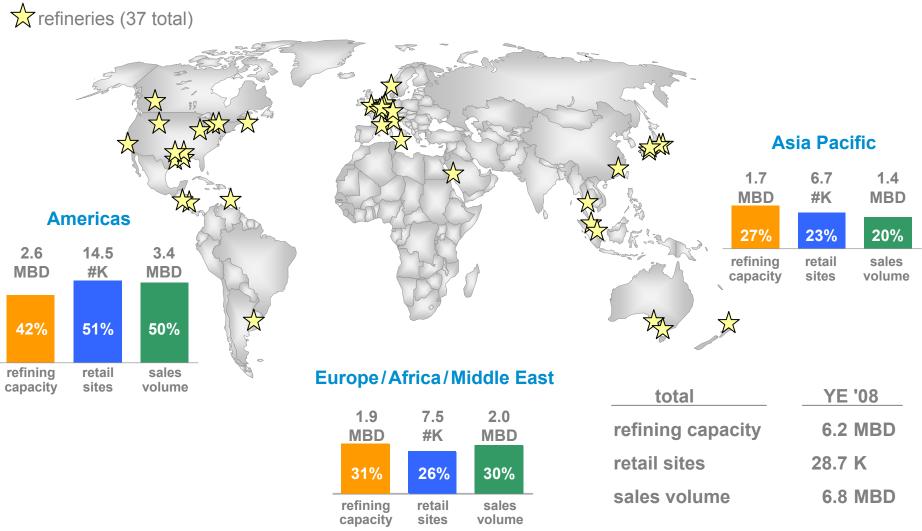
reliability



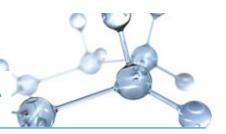
project execution

business overview

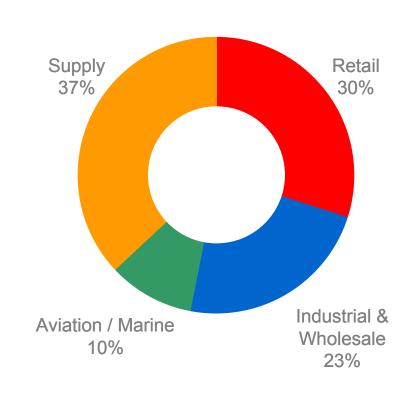




fuels marketing structural advantages

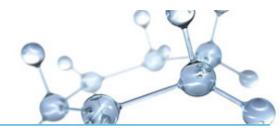


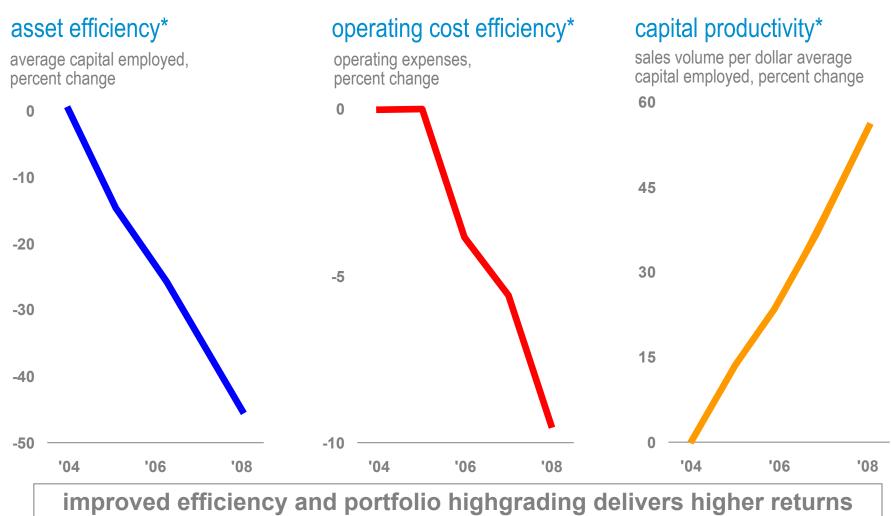
global fuel sales



- largest supplier / marketer of petroleum products
- leveraging integration with Refining
- broad spectrum of customer channels
- product placement for highest value
- global systems, work processes and best practices

fuels marketing self-help



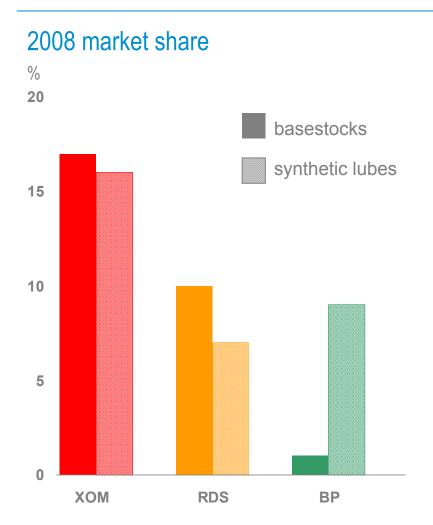


^{*}all data at constant foreign exchange rates; operating cost efficiency at constant foreign exchange rates and energy price





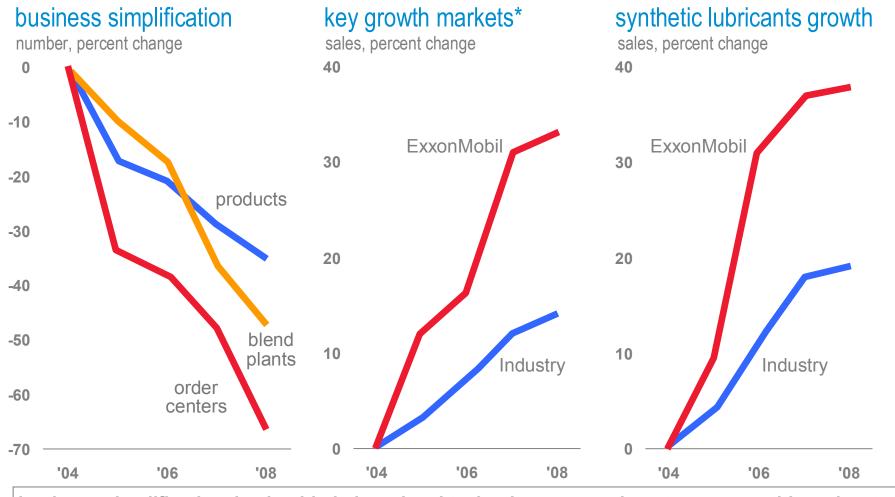
lubes structural advantages



- largest global manufacturer of lube basestocks
- leveraging integration with Refining and Chemical
- leading synthetic lube brands
- renowned for innovation and technology leadership
- strong relationships with original equipment manufacturers



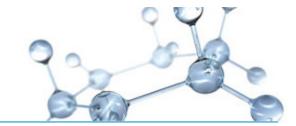
lubes self-help



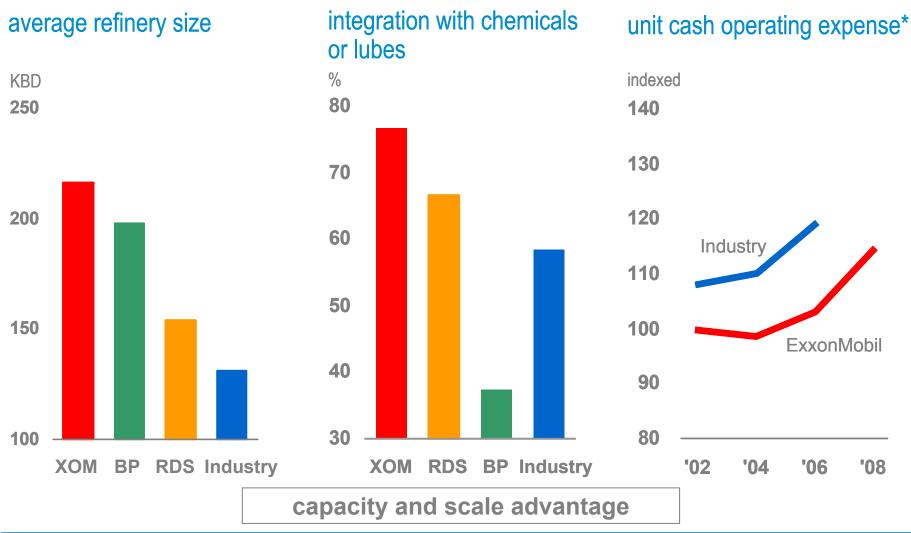
business simplification, leadership in brand and technology ensure long-term competitive advantage







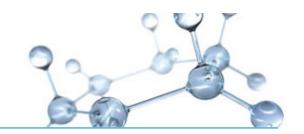
refining structural advantages



source: equity share capacity calculated on consistent basis using public information source: unit cash operating expense based on data from Solomon Associates and ExxonMobil estimates *only even-year Solomon data available through '06; '08 estimated by ExxonMobil; data at constant foreign exchange rates and energy price; unit cash operating expense data indexed to ExxonMobil ('02)

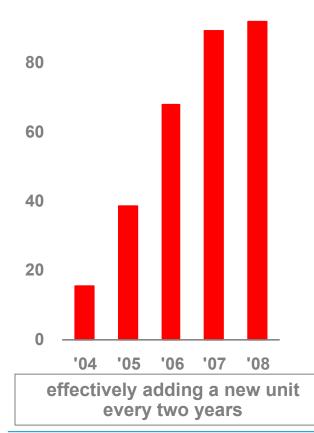


refining self-help



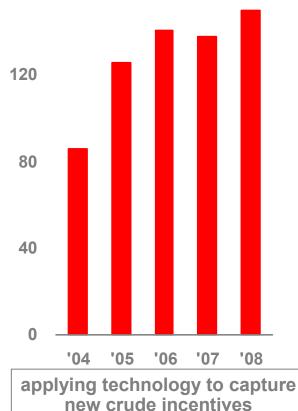
conversion capacity growth*

incremental KBD vs '03 **100**



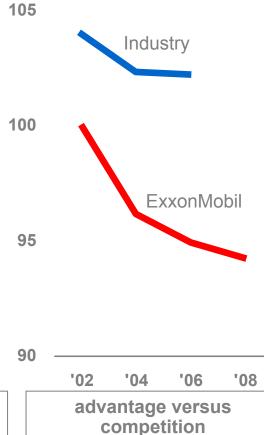
new crudes to individual refineries





energy intensity**





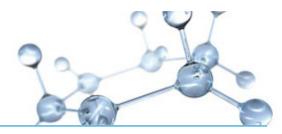
source: energy intensity based on data from Solomon Associates and ExxonMobil estimates

*ExxonMobil capacity share excluding divestments and acquisitions



^{**}only even-year Solomon data available through '06; '08 estimated by ExxonMobil; data indexed to ExxonMobil ('02)

technology leadership





improved catalysts



site optimization



advanced modeling

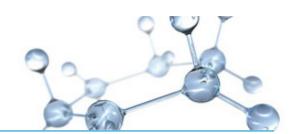


efficiency and reliability



advanced lubricants

advantaged investments



product demand

lower-sulfur diesel

integrated projects

Fujian joint venture

efficiency

cogeneration

unit expansions and debottlenecks

increased conversion capacity



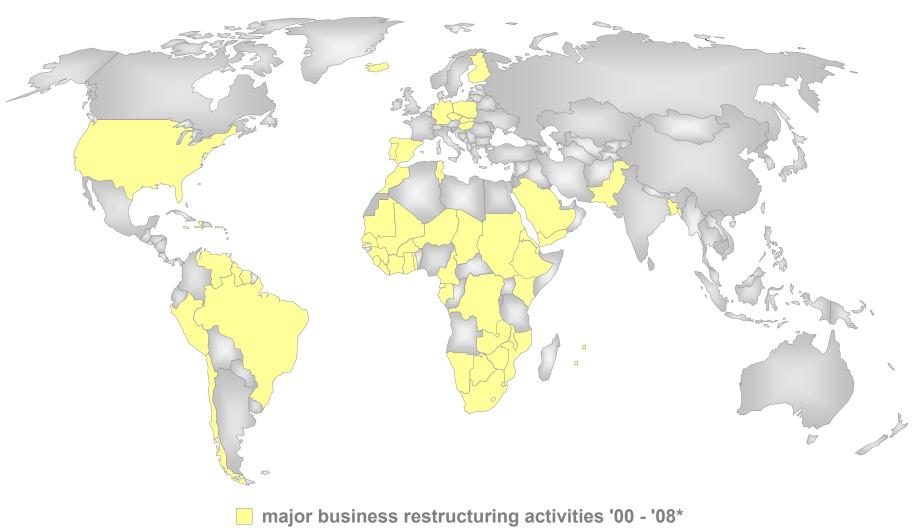






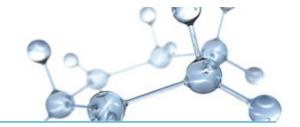
portfolio highgrading





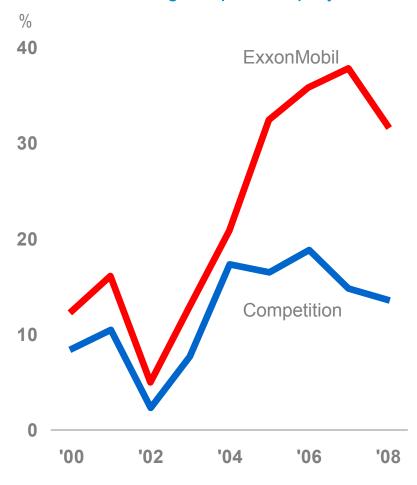






industry-leading returns

return on average capital employed*



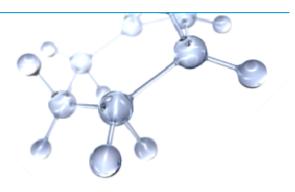
proven business strategies

leveraging corporate strengths

significant competitive advantage

^{*}competitor data estimated on a consistent basis with ExxonMobil, and based on public information

ExonMobilTaking on the world's toughest energy challenges."



Chemical Overview











- global scale
- integration and feedstock flexibility

operational excellence continues

- safety
- efficiency

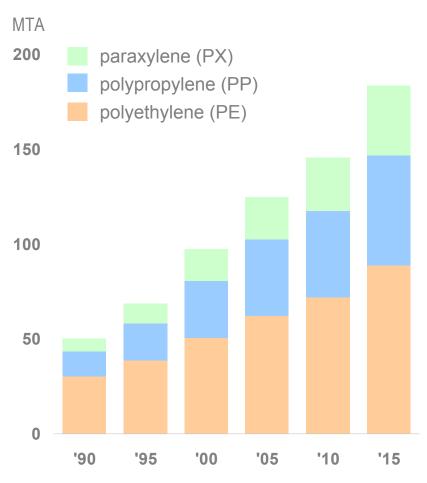
capex of \$2.8 B

- advantaged Asia Pacific growth
- specialty business growth

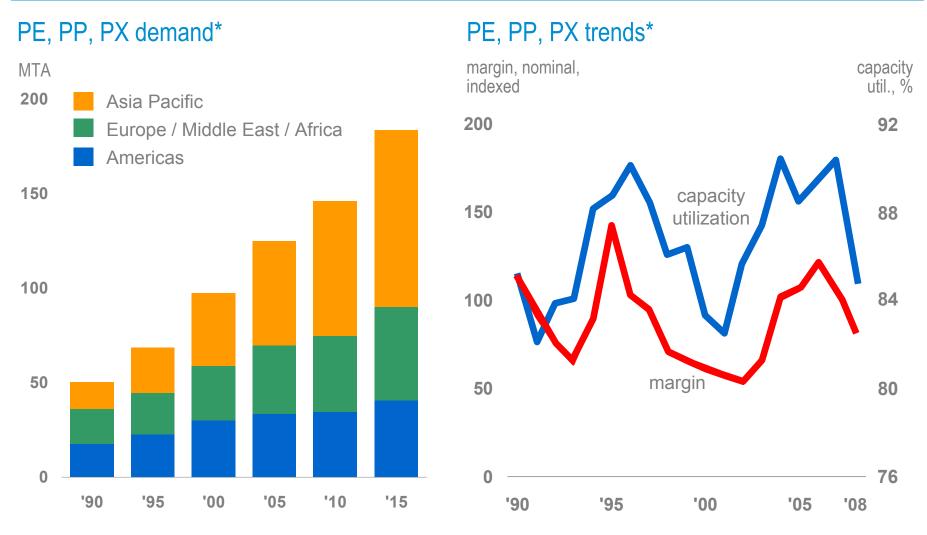


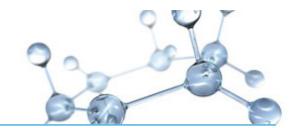
chemical industry environment

PE, PP, PX demand*



chemical industry environment





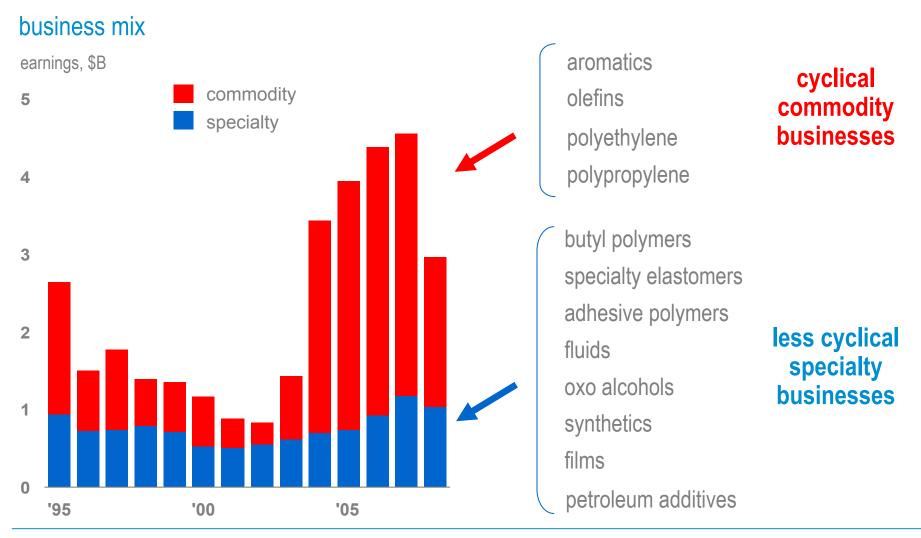
Chemical strategies

- unique portfolio of global businesses
- integration across ExxonMobil operations
- relentless focus on operational excellence
- disciplined investment in advantaged projects
- technology leadership

long-term strategy built on ExxonMobil's strengths

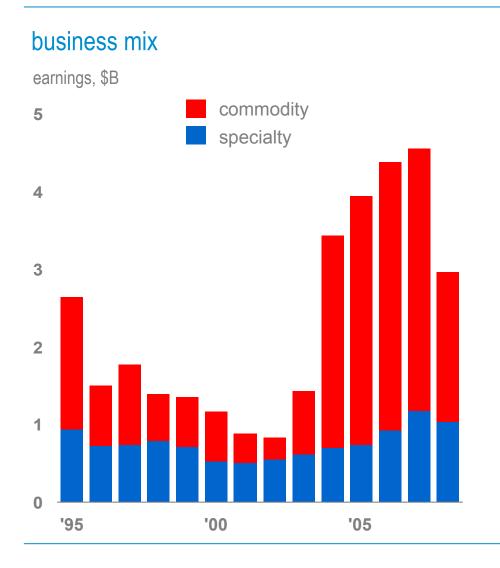


high-performing business portfolio



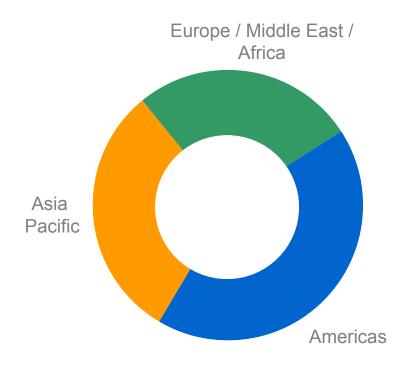
high-performing business portfolio





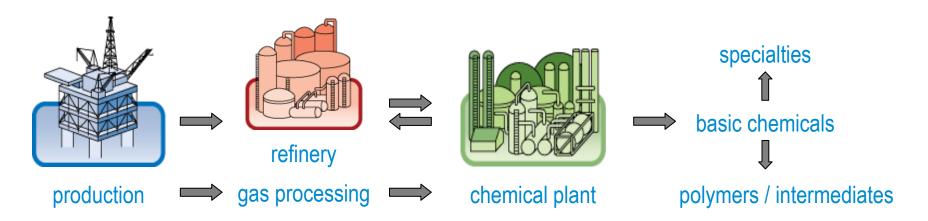
geographic mix

2008 sales volume



value through integration







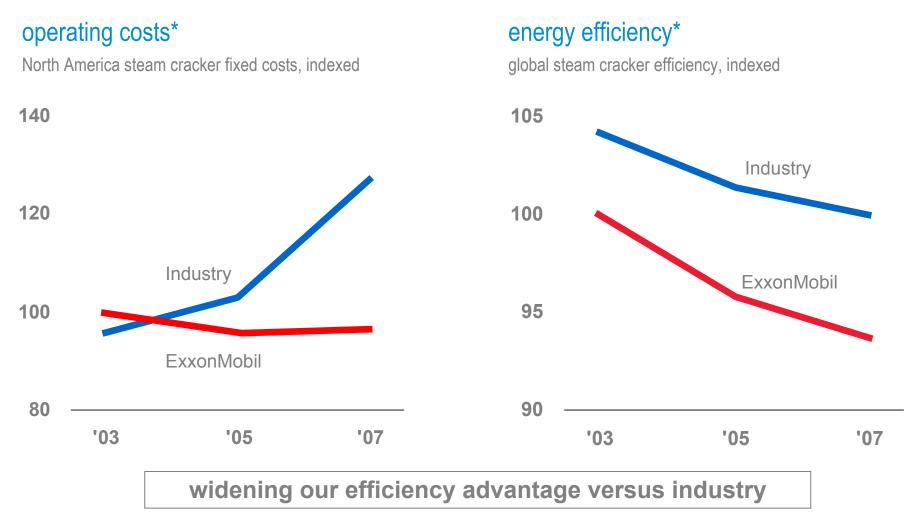




polyethylene plant

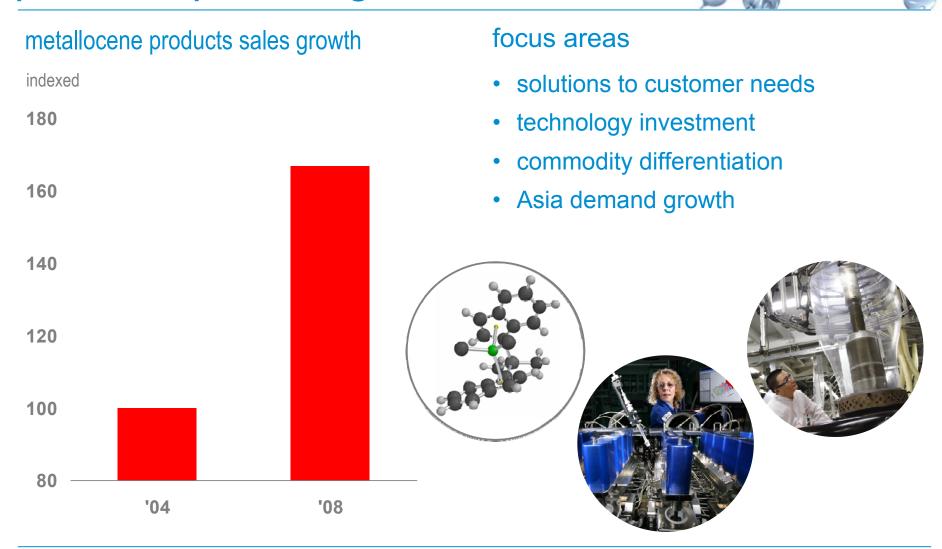


operational excellence





premium product growth



major growth projects

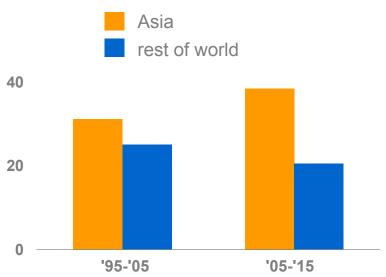


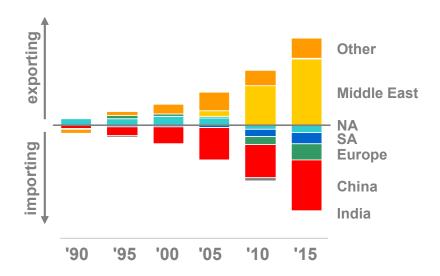


existing large / integrated sites in Asia Pacific and the Middle East

major growth projects currently under development

PE, PP, PX net trade*





MT

^{*}ExxonMobil estimates

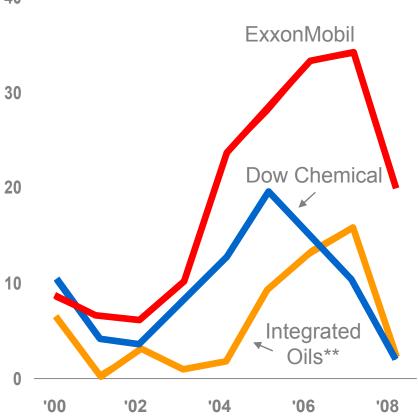


delivering superior returns

return on average capital employed*

%

40



proven business strategies

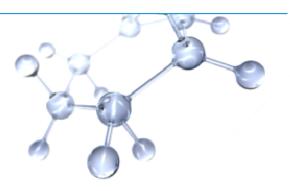
leveraging corporate strengths

significant competitive advantage

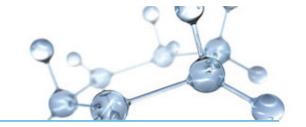
^{*}competitor data estimated on a consistent basis with ExxonMobil, and based on public information

^{**}BP (through '04), RDS, CVX

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Summary



proven business model







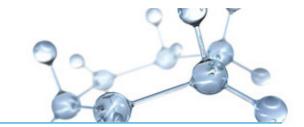




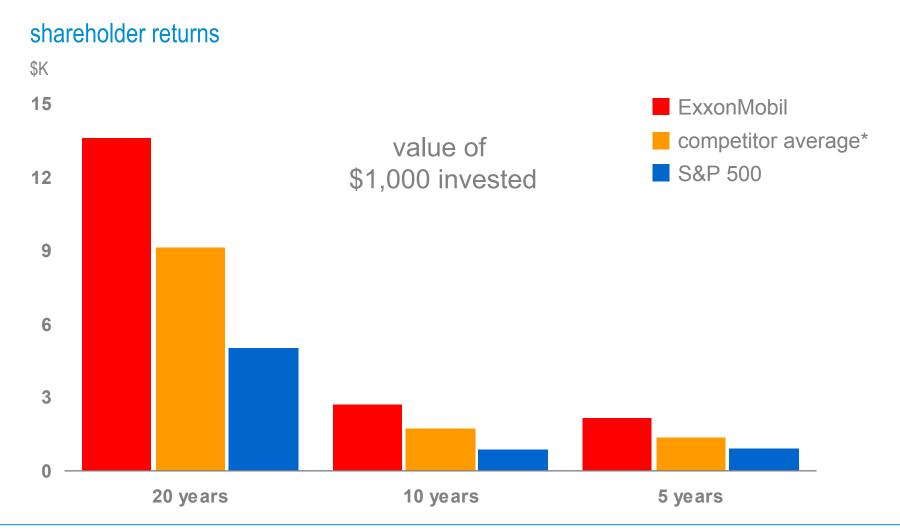


- long-term planning
- commitment to technology
- consistent financial approach
- global systems and processes
- operational excellence
- enduring business controls

disciplined, comprehensive approach delivering long-term success



growth in shareholder value



ExxonMobil



- industry-leading portfolio of businesses and assets
- disciplined and consistent approach across the business
- commitment to technology leadership
- superior financial flexibility
- relentless focus on maximizing long-term value
- uniquely well-positioned for the future