

# News Release

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# U.S. BANCORP REPORTS RECORD QUARTERLY EARNINGS

EARNINGS SUMMARY								Table 1
(\$ in millions, except per-share data)	3Q 2002	2Q 2002	3Q 2001	Percent Change 3Q02 vs 2Q02	Change	YTD 2002	YTD 2001	Percent Change
Before merger and restructuring-related items and cumulative effect of change in accounting principles*:  Operating earnings	\$906.2	\$869.8	\$149.7	4.2	nm		\$1,765.6	48.3
Earnings per common share (diluted)  Return on average common equity(%)  Return on average assets (%)  Efficiency ratio (%)	0.47 20.8 2.08 49.4	0.45 21.2 2.06 46.8	0.08 3.5 0.35 49.5	4.4	nm	1.36 21.0 2.06 47.5	0.91 14.7 1.43 49.2	49.5
Net income Earnings per common share (diluted)	860.3 0.45	823.1 0.43	38.7 0.02	4.5 4.7	nm nm	2,439.4 1.27	1,011.1 0.52	nm nm
Dividends declared per common share Book value per common share (period-end)	0.195 9.15	0.195 8.70	0.1875 8.54	5.2	4.0 7.1	0.585	0.5625	4.0

<sup>\*</sup> merger and restructuring-related items, net of taxes, totaled \$(45.9) million in 3Q02; \$(46.7) million in 2Q02, \$(111.0) million in 3Q01, \$(141.0) year-to-date 2002, and \$(754.5) year-to-date 2001; cumulative effect of change in accounting principles totaled \$(37.2) million in 1Q02 and year-to-date 2001; cumulative effect of change in accounting principles totaled \$(37.2) million in 1Q02 and year-to-date

MINNEAPOLIS, October 15, 2002 – U.S. Bancorp (NYSE: USB) today reported operating earnings of \$906.2 million for the third quarter of 2002, compared with \$149.7 million for the third quarter of 2001. Operating earnings of \$.47 per diluted share in the third quarter of 2002 were higher than the same period of 2001 by \$.39. Return on average common equity and return on average assets, excluding merger and restructuring-related items, were 20.8 percent and 2.08 percent, respectively, in the third quarter of 2002, compared with returns of 3.5 percent and .35 percent in the third quarter of 2001.

Including after-tax merger and restructuring-related items of \$(45.9) million in the third quarter of 2002 and \$(111.0) million in the third quarter of 2001, the Company recorded net income for the third quarter of 2002 of \$860.3 million, or \$.45 per diluted share, compared with \$38.7 million, or \$.02 per diluted share, for the same period of 2001.

The Company's results for the third quarter of 2002 improved significantly over the same period of 2001, primarily due to credit-related actions taken in the third quarter of 2001 that included an incremental provision for credit losses of \$1,025 million, and strong core revenue growth year-over-year given the current economic conditions. Notable items in the current quarter included gains on the sale of securities of \$119.0 million, an increase of \$59.2 million over the third quarter of 2001, offset by the recognition of \$117.7 million of mortgage servicing rights ("MSR") impairment, an increase of \$93.0 million over the third quarter of 2001.

U.S. Bancorp President and Chief Executive Officer Jerry A. Grundhofer said, "I am very proud of the results our Company achieved this quarter, as well as what we have been able to accomplish during the entire past twelve months. For the second straight quarter annualized linked quarter revenue achieved double-digit growth rates. Not only have we been able to grow revenue and net income in a challenging economic environment, we have now completed the major systems integration process that brought the customer relationship and services of the "old" U.S. Bancorp and Firstar Corporation together onto a single set of systems and operating platforms. Core revenue grew by 7.4 percent in the third quarter of 2002 over the third quarter of 2001 and 11.0 percent on an annualized basis over the second quarter of 2002. We achieved this growth despite weak capital markets activity and loan demand, and while many of our employees were dedicated to our integration efforts. Simultaneously, we have improved and enhanced our customer service across our combined 24-state footprint. We have now laid the groundwork. I am

very excited about the future of our newly integrated company and our ability to grow and prosper

for the benefit of our customers, communities and shareholders, as we bring the full force of our

employees, products, services and Five Star Service Guarantee to the markets in which we do

business.

On a very sad note, our Company was struck by tragedy on September 26<sup>th</sup>, as a robbery at

the U.S. Bank branch in Norfolk, Nebraska resulted in the deaths of four U.S. Bank employees and

one customer. Our deepest sympathies and condolences go out to the families and friends of the

victims and the community of Norfolk. We have permanently closed the branch location where

this senseless tragedy occurred."

Total net revenue on a taxable-equivalent basis for the third quarter of 2002 grew by \$371.3

million (12.7 percent) over the third quarter of 2001, despite the impact of portfolio sales in late

2001 and adverse capital markets. This growth was primarily due to improvement in the net

interest income, mortgage banking activities, gains on the sale of securities, core banking growth,

and acquisitions. Excluding the impact of acquisitions and securities gains, revenue growth was

7.4 percent relative to the third quarter of 2001.

Total noninterest expense, before merger and restructuring-related items, increased over the

third quarter of 2001 by \$151.2 million (10.7 percent), primarily reflecting the impact of MSR

impairment, acquisitions, and core banking growth, partially offset by the impact of adopting new

accounting standards related to business combinations and the amortization of intangibles.

Provision for credit losses, before merger and restructuring-related items, for the third quarter

of 2002 decreased by \$945.0 million from the third quarter of 2001, primarily reflecting actions

taken in the third quarter of 2001. The Company's results in the third quarter of 2001 included an

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incremental provision for credit losses of \$1,025 million reflecting management's expectation at the time of a prolonged economic slowdown and recovery.

Net charge-offs in the third quarter of 2002 were \$329.0 million, compared with the second quarter of 2002 net charge-offs of \$330.5 million and third quarter of 2001 net charge-offs of \$563.3 million. Net charge-offs in the third quarter of 2002 reflected continuing weakness in the communications, transportation and manufacturing sectors, as well as the impact of the economy on highly leveraged enterprise value financings. Higher net charge-offs in the third quarter of 2001 included \$313.2 million of charge-offs related to specific credit initiatives taken in response to events of a year ago and the expected impact to certain industries. Nonperforming assets increased from \$1,147.7 million at June 30, 2002, to \$1,344.4 million at September 30, 2002, principally due to the Company's exposure to certain communications, cable, manufacturing, and highly leveraged enterprise value financings. The ratio of allowance for credit losses to nonperforming loans was 204 percent at September 30, 2002, compared with 241 percent at June 30, 2002, and 243 percent at September 30, 2001.

During the first quarter of 2002, the Company fully adopted new accounting standards with respect to accounting for business combinations (SFAS 141) and goodwill and other intangible assets (SFAS 142). Accordingly goodwill is no longer amortized as an expense and the Company reclassified certain intangibles and reassessed the impact of the standard on amortization methods and estimated lives of other intangibles. Additionally, the Company recognized an after-tax goodwill impairment charge of \$37.2 million in the first quarter of 2002, primarily related to the purchase of a transportation leasing company in 1998 by the equipment leasing business. This charge was recognized as a "cumulative effect of change in accounting principles" in the income statement.

On July 22, 2002, the Company announced that it had entered into an agreement to purchase

57 branches in California from Bay View Bank, a wholly-owned subsidiary of Bay View Capital

Corporation (NYSE:BVC), in a cash transaction. The acquisition includes approximately \$3

billion in retail and small business deposits and \$376 million in selected loans. The transaction is

expected to close in the fourth quarter of 2002.

On August 13, 2002, the Company announced that it had entered into an agreement to acquire

the corporate trust business of State Street Bank and Trust Company. As a result of this

transaction, U.S. Bank's corporate trust division will acquire approximately 20,000 new client

issuances, 365,000 bondholders and \$689 billion in assets under administration with deposits of

\$2.6 billion. The transaction is subject to certain regulatory approvals and is expected to close in

the fourth quarter of 2002.

INCOME STATEMENT HIGHLIGHTS  (Taxable-equivalent basis, \$ in millions, except per-share data)				Percent Change	Percent Change			Table 2
	3Q 2002	2Q 2002	3Q 2001	3Q02 vs 2Q02	3Q02 vs 3Q01	YTD 2002	YTD 2001	Percent Change
Net interest income	\$1,741.1	\$1,689.8	\$1,609.7	3.0	8.2	\$5,101.3	\$4,748.8	7.4
Noninterest income*	1,558.3	1,437.3	1,318.4	8.4	18.2	4,322.5	4,004.7	7.9
Total net revenue	3,299.4	3,127.1	2,928.1	5.5	12.7	9,423.8	8,753.5	7.7
Noninterest expense*	1,569.9	1,448.8	1,418.7	8.4	10.7	4,381.3	4,154.9	5.4
Operating income before merger and restructuring- related items and cumulative effect of change in				1			-	
accounting principles	1,729.5	1,678.3	1,509.4	3.1	14.6	5,042.5	4,598.6	9.7
Provision for credit losses*	330.0	335.0	1,275.0	(1.5)	(74.1)	1,000.0	1,880.8	(46.8)
Income before taxes, merger and restructuring-related items and cumulative effect of change in								
accounting principles	1,399.5	1,343.3	234.4	4.2	nm	4,042.5	2,717.8	48.7
Taxable-equivalent adjustment	9.3	9.0	10.7	3.3	(13.1)	27.4	46.0	(40.4)
Income taxes*	484.0	464.5	74.0	4.2	nm	1,397.5	906.2	54.2
Income before merger and restructuring-related items and cumulative effect of change in				1				
accounting principles	906.2	869.8	149.7	4.2	nm	2,617.6	1,765.6	48.3
Merger and restructuring-related items (after-tax) Cumulative effect of change in accounting	(45.9)	(46.7)	(111.0)	(1.7)	nm	(141.0)	(754.5)	nm
principles (after-tax)				nm	nm	(37.2)		nm
Net income	\$860.3	\$823.1	\$38.7	4.5	nm	\$2,439.4	\$1,011.1	nm
Per diluted common share:								
Earnings, before merger and restructuring- related items and cumulative effect of change								
in accounting principles	\$0.47	\$0.45	\$0.08	4.4	nm	\$1.36	\$0.91	49.5
Net income	\$0.45	\$0.43	\$0.02	4.7	nm	\$1.27	\$0.52	nm
* before effect of merger and restructuring-related items and cumulati	ve effect of char	nge in account	ing principles	S				

# Net Interest Income

Third quarter net interest income on a taxable-equivalent basis was \$1,741.1 million, compared with \$1,609.7 million recorded in the third quarter of 2001. Average earning assets for the period increased over the third quarter of 2001 by \$4.5 billion (3.1 percent), primarily driven by increases in the investment portfolio and retail loan growth, partially offset by transfers of high

credit quality, low margin commercial loans to Stellar Funding Group, Inc. (the "loan conduit"), and a decline in commercial and commercial real estate loans given the current economy. The net interest margin in the third quarter of 2002 was 4.61 percent, compared with 4.59 percent in the second quarter of 2002 and 4.40 percent in the third quarter of 2001. The improvement in the net interest margin in the third quarter of 2002 over the third quarter of 2001 reflected the funding benefits of the declining interest rate environment, a more favorable funding mix and improving spreads due to product repricing dynamics, a shift in mix toward retail loans, and loan conduit transfers, partially offset by lower yields on the investment portfolio. The improvement in net interest margin in the third quarter of 2002 over the second quarter of 2002 reflected higher loan fees, net free funds and interest recoveries, partially offset by higher investment security balances at lower spreads. The Company expects the net interest margin to decline modestly in the fourth quarter of 2002 primarily due to declining yields on the investment portfolio. Net interest income on a taxable-equivalent basis in the third quarter of 2002 was higher than the second quarter of 2002, primarily due to a \$2.7 billion increase in average earning assets, driven by investment securities activities, growth in retail loans and day basis, the latter of which totaled \$11.8 million, offset somewhat by a shift in funding mix toward longer-term fixed-rate funding sources. Based on interest rate sensitivity analysis, the interest rate position of the Company was relatively neutral at September 30, 2002. An immediate upward movement in rates of 50 basis points is expected to increase net interest income by less than \$15.0 million over a 12-month period. An immediate downward movement in rates of 50 basis points is expected to reduce net interest income by less than \$15.0 million over a 12-month period. These estimates are based on the Company's balance sheet at September 30, 2002, and reflect current expectations regarding future changes in the balance sheet.

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(Taxable-equivalent basis; \$ in millions)	3Q 2002	2Q 2002	3Q 2001	Change 3Q02 vs 2Q02	Change 3Q02 vs 3Q01	YTD 2002	YTD 2001	Change
Components of net interest income								
Income on earning assets	\$2,429.3	\$2,384.6	\$2,719.0	\$44.7	\$(289.7)	\$7,185.6	\$8,579.1	\$(1,393.5)
Expenses on interest-bearing liabilities	688.2	694.8	1,109.3	(6.6)	(421.1)	2,084.3	3,830.3	(1,746.0)
Net interest income	\$1,741.1	\$1,689.8	\$1,609.7	\$51.3	\$131.4	\$5,101.3	\$4,748.8	\$352.5
Average yields and rates paid								
Earning assets yield	6.43 %	6.47 %	7.42 %	(0.04) %	(0.99) %	6.49 %	7.90 %	(1.41)
Rate paid on interest-bearing liabilities	2.26	2.32	3.67	(0.06)	(1.41)	2.33	4.28	(1.95)
Gross interest margin	4.17 %	4.15 %	3.75 %	0.02 %	0.42 %	4.16 %	3.62 %	0.54
Net interest margin	4.61 %	4.59 %	4.40 %	0.02 %	0.21 %	4.60 %	4.37 %	0.23
Average balances								
Investment securities	\$30,219	\$28,016	\$22,951	\$2,203	\$7,268	\$28,300	\$20,712	\$7,588
Loans	114,664	114,017	117,414	647	(2,750)	114,135	119,535	(5,400)
Earning assets	150,336	147,641	145,828	2,695	4,508	147,992	145,001	2,991
Interest-bearing liabilities	120,758	119,851	119,933	907	825	119,671	119,626	45
Net free funds*	29,578	27,790	25,895	1,788	3,683	28,321	25,375	2,946

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(\$ in millions)	3Q 2002	2Q 2002	3Q 2001	Percent Change 3Q02 vs 2Q02	Percent Change 3Q02 vs 3Q01	YTD 2002	YTD 2001	Percent Change
Commercial	\$37,673	\$38,826	\$43,698	(3.0)	(13.8)	\$38,707	\$45,382	(14.7)
Lease financing	5,543	5,601	5,925	(1.0)	(6.4)	5,627	5,853	(3.9)
Total commercial	43,216	44,427	49,623	(2.7)	(12.9)	44,334	51,235	(13.5)
Commercial mortgages	19,312	18,783	18,918	2.8	2.1	18,928	19,070	(0.7)
Construction and development	6,506	6,446	7,140	0.9	(8.9)	6,485	7,217	(10.1)
Total commercial real estate	25,818	25,229	26,058	2.3	(0.9)	25,413	26,287	(3.3)
Residential mortgages	8,513	8,194	8,355	3.9	1.9	8,225	8,798	(6.5)
Credit card	5,604	5,627	5,712	(0.4)	(1.9)	5,623	5,658	(0.6)
Retail leasing	5,543	5,337	4,630	3.9	19.7	5,309	4,463	19.0
Home equity and second mortgages	13,605	13,144	11,541	3.5	17.9	13,091	11,618	12.7
Other retail	12,365	12,059	11,495	2.5	7.6	12,140	11,476	5.8
Total retail	37,117	36,167	33,378	2.6	11.2	36,163	33,215	8.9
Total loans	\$114,664	\$114,017	\$117,414	0.6	(2.3)	\$114,135	\$119,535	(4.5)

Average loans for the third quarter of 2002 were \$2.8 billion (2.3 percent) lower than the third quarter of 2001. Approximately \$634 million of the change in average loans year-over-year was due to the transfer of high credit quality, low margin commercial loans to the loan conduit. Strong growth in average retail loans of \$3.7 billion (11.2 percent) in the third quarter of 2002 over the third quarter of 2001 was more than offset by an overall decline in commercial and commercial real estate loans of \$6.6 billion (8.8 percent) over the same period.

Average loans for the third quarter of 2002 were higher than the second quarter of 2002 by \$647 million (.6 percent), reflecting growth in retail loans and residential mortgages, partially offset by a decline in total commercial and commercial real estate loans. Included in the change in the average of both commercial and commercial real estate loans outstanding in the third quarter of 2002 from the second quarter of 2002 and third quarter of 2001 was a reclassification of

approximately \$775 million of commercial loans to the commercial real estate category in connection with conforming loan classifications at the time of system conversions. Prior quarters were not restated, as it was impractical to determine the extent of reclassification for all periods presented.

Average investment securities for the third quarter of 2002 were \$7.3 billion (31.7 percent) and \$2.2 billion (7.9 percent) higher than the third quarter of 2001 and second quarter of 2002, respectively, reflecting the reinvestment of proceeds from loan sales and declines in commercial and commercial real estate loan balances. Investment securities at September 30, 2002, were \$2.9 billion higher than at September 30, 2001, but \$2.2 billion lower than at June 30, 2002. During the third quarter of 2002, the Company sold \$4.6 billion of fixed-rate securities. A portion of the fixed-rate securities sold were replaced with floating-rate securities in conjunction with the Company's interest rate risk management strategies.

AVERAGE DEPOSITS								Table 5
(\$ in millions)	3Q 2002	2Q 2002	3Q 2001	Percent Change 3Q02 vs 2Q02	Percent Change 3Q02 vs 3Q01	YTD 2002	YTD 2001	Percent Change
Noninterest-bearing deposits	\$28,838	\$27,267	\$25,106	5.8	14.9	\$27,872	\$24,408	14.2
Interest-bearing deposits								
Interest checking	15,534	15,318	13,842	1.4	12.2	15,336	13,805	11.1
Money market accounts	24,512	24,384	25,168	0.5	(2.6)	24,563	24,815	(1.0)
Savings accounts	4,969	4,957	4,587	0.2	8.3	4,901	4,539	8.0
Savings products Time certificates of deposit less	45,015	44,659	43,597	0.8	3.3	44,800	43,159	3.8
than \$100,000	18,710	19,653	22,641	(4.8)	(17.4)	19,602	23,959	(18.2)
Time deposits greater than \$100,000	12,349	10,871	13,887	13.6	(11.1)	10,865	14,137	(23.1)
Total interest-bearing deposits	76,074	75,183	80,125	1.2	(5.1)	75,267	81,255	(7.4)
Total deposits	\$104,912	\$102,450	\$105,231	2.4	(0.3)	\$103,139	\$105,663	(2.4)

Average noninterest-bearing deposits in the third quarter of 2002 were higher than the third quarter of 2001 by \$3.7 billion (14.9 percent). Average interest-bearing deposits, however,

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declined by \$4.1 billion (5.1 percent) from the third quarter of 2001. Growth in average savings

products (3.3 percent) year-over-year was more than offset by reductions in the average balances of

higher cost time certificates (17.4 percent) and time deposits greater than \$100,000 (11.1 percent).

The decline in time certificates and time deposits greater than \$100,000 reflected funding decisions

toward more favorably priced wholesale funding sources given the rate environment.

(\$ in millions)	3Q 2002	2Q 2002	3Q 2001	Percent Change 3Q02 vs 2Q02	Percent Change 3Q02 vs 3Q01	YTD 2002	YTD 2001	Percent Change
Credit and debit card revenue	\$132.8	\$131.2	\$116.8	1.2	13.7	\$373.3	\$344.6	8.3
Corporate payment products revenue	87.6	82.5	73.1	6.2	19.8	245.3	229.3	7.0
Merchant processing services	147.3	144.4	108.0	2.0	36.4	425.3	169.7	nn
ATM processing services	36.7	33.5	32.8	9.6	11.9	101.1	97.4	3.8
Trust and investment management fees	225.2	234.9	226.2	(4.1)	(0.4)	684.4	679.2	0.8
Deposit service charges	192.7	173.3	170.1	11.2	13.3	521.7	495.7	5.2
Cash management fees	105.8	104.3	89.7	1.4	17.9	314.3	251.4	25.0
Commercial products revenue	125.0	123.7	108.7	1.1	15.0	370.9	304.3	21.9
Mortgage banking revenue	111.8	78.0	60.3	43.3	85.4	241.8	165.5	46.
Trading account profits and commissions	52.6	49.5	43.6	6.3	20.6	152.0	171.3	(11.3
Investment products fees and commissions	105.0	107.4	108.0	(2.2)	(2.8)	323.5	347.9	(7.0
Investment banking revenue	35.7	70.5	56.9	(49.4)	(37.3)	159.4	188.2	(15.3
Securities gains, net	119.0	30.6	59.8	nm	99.0	193.7	307.1	(36.9
Other	81.1	73.5	64.4	10.3	25.9	215.8	253.1	(14.7)
Subtotal	1,558.3	1,437.3	1,318.4	8.4	18.2	4,322.5	4,004.7	7.9
Merger and restructuring-related gains							62.2	
Total noninterest income	\$1,558.3	\$1,437.3	\$1,318.4			\$4,322.5	\$4,066.9	

### Noninterest Income

Third quarter noninterest income was \$1,558.3 million, an increase of \$239.9 million (18.2 percent) from the same quarter of 2001, and a \$121.0 million (8.4 percent) increase over the second quarter of 2002. The growth in noninterest income over the third quarter of 2001 was driven by growth in core banking product revenues of \$90.6 million (7.5 percent), net securities gains and acquisitions, including NOVA Corporation ("NOVA"), Pacific Century Bank and The Leader Mortgage Company, LLC ("Leader"), which contributed approximately \$54.1 million of the favorable variance. Credit and debit card revenue, corporate payment products revenue and ATM processing services revenue in the Payment Services line of business were higher in the third quarter of 2002 than the third quarter of 2001 by \$34.4 (15.4 percent), primarily reflecting growth

in sales and card usage. Merchant processing services grew by \$39.3 million year-over-year due to the acquisition of NOVA in July of 2001. Deposit service charges increased by \$22.6 million (13.3 percent), primarily due to fee enhancements and new accounts within the Consumer Banking line of business. Cash management fees and commercial products revenue grew by \$16.1 million (17.9 percent) and \$16.3 million (15.0 percent), respectively, in the third quarter of 2002 over the same period of 2001, with the majority of the variance attributed to the Wholesale Banking line of business. The increase in cash management fees and commercial products revenue over the third quarter of 2002 was driven by growth in core business, fees related to loan conduit activities and product enhancements. In addition to the impact of Leader, mortgage banking revenue in the Consumer Banking line of business increased in the third quarter of 2002 compared with the third quarter of 2001, due to mortgage originations and sales and loan servicing revenue. Offsetting these favorable variances was a decline in capital markets-related revenue of \$15.2 million (7.3 percent) principally in the Capital Markets line of business, reflecting softness in the equity capital Somewhat offsetting the reduction in investment products fees and commissions within the Capital Markets group, was an increase in investment products fees and commissions of \$6.3 million year-over-year within the Consumer Banking line of business, reflecting the expansion of investment product sales programs throughout the branch network. Other fee income was higher in the third quarter of 2002 over the same quarter of 2001 by \$16.7 million (25.9 percent) primarily due to a \$30.0 million impairment of retail leasing residuals posted in the third quarter of 2001.

Noninterest income increased in the third quarter of 2002 by \$121.0 million (8.4 percent) over the second quarter of 2002. Gains of the sale of securities contributed \$88.4 million of the variance. The Company experienced growth in the third quarter of 2002 over the second quarter of 2002 in credit and debit card revenue (1.2 percent), as well as corporate payment products revenue (6.2 percent) and merchant processing services (2.0 percent) within the Payment Services line of business, driven by higher sales/charge volumes. Deposit service charges increased 11.2 percent relative to the second quarter of 2002. The growth in deposit service charges was primarily due to seasonality, new accounts and revenue enhancement initiatives within the Consumer Banking line

of business. The Consumer Banking group's mortgage banking revenue increased in the third quarter of 2002 over the second quarter of 2002 due to higher mortgage originations and sales and loan servicing, partially offset by a reduction in the gain of sale of servicing rights. Cash management and commercial products revenue improved by \$2.8 million (1.2 percent) from the second quarter of 2002 to the third quarter of 2002. Total capital markets-related revenues, primarily in the Capital Markets line of business, declined \$34.1 million (15.0 percent) from the second quarter of 2002. Trust and investment management fees were lower in the third quarter of 2002 than the second quarter of 2002 by \$9.7 million (4.1 percent), primarily due to seasonally higher tax preparation fees in the second quarter and the impact of declining valuations of assets under management.

NONINTEREST EXPENSE								Table 7
(\$ in millions)	3Q 2002	2Q 2002	3Q 2001	Percent Change 3Q02 vs 2Q02	Percent Change 3Q02 vs 3Q01	YTD 2002	YTD 2001	Percent Change
Salaries	\$606.0	\$607.6	\$580.3	(0.3)	4.4	\$1,801.9	\$1,741.3	3.5
Employee benefits	93.8	91.1	85.4	3.0	9.8	281.3	284.2	(1.0)
Net occupancy	103.2	101.8	102.5	1.4	0.7	305.1	314.0	(2.8)
Furniture and equipment	75.7	77.0	74.9	(1.7)	1.1	229.6	226.7	1.3
Capitalized software	36.8	37.7	33.9	(2.4)	8.6	112.9	97.2	16.2
Communication	46.6	44.1	49.4	5.7	(5.7)	136.4	138.4	(1.4)
Postage	44.3	44.4	44.7	(0.2)	(0.9)	135.3	135.4	(0.1)
Goodwill			62.3	nm	nm		188.7	nm
Other intangible assets	211.4	104.7	84.8	nm	nm	396.3	185.4	nm
Other	352.1	340.4	300.5	3.4	17.2	982.5	843.6	16.5
Subtotal	1,569.9	1,448.8	1,418.7	8.4	10.7	4,381.3	4,154.9	5.4
Merger and restructuring-related charges	70.4	71.6	148.8			216.2	805.8	
Total noninterest expense	\$1,640.3	\$1,520.4	\$1,567.5			\$4,597.5	\$4,960.7	

# Noninterest Expense

Third quarter noninterest expense, before merger and restructuring-related charges, totaled \$1,569.9 million, an increase of \$151.2 million (10.7 percent) over the third quarter of 2001. The

increase in expense year-over-year was primarily due to an increase in MSR impairment of \$93.0 million and the impact of recent acquisitions, including NOVA, Pacific Century Bank and Leader, which accounted for approximately \$60.2 million of the increase. In addition, the third quarter of 2002 included higher expenses due to core banking growth. Employee benefit expense in the third quarter of 2002 included an additional \$10.0 million of pension expense related to a change in the 2002 expected long-term return on Company's pension plan assets. The change in the expected long-term return reflects the adverse trend in the capital markets since mid-2000. Offsetting these increases in expense were the Company's on-going integration activities and the impact of adopting new accounting standards related to business combinations and the amortization of intangibles.

Noninterest expense in the third quarter of 2002, before merger and restructuring-related charges, was higher than the second quarter of 2002 by \$121.1 million (8.4 percent). The unfavorable variance was primarily due to an increase in MSR impairment of \$103.4 million over the second quarter of 2002. The remaining increase of \$17.7 million (1.2 percent) was due to the impact of higher pension costs and core expenses to support revenue growth.

(\$ in millions)		Tim	ing			
Summary of Charges	Current Estimate	Actual 2001	Estimated 2002	Actual 1Q02	Actual 2Q02	Actual 3Q02
Firstar/U.S. Bancorp						
Severance and employee-related	\$269.3	\$268.2	\$1.1	\$(6.7)	\$2.2	\$1.0
Systems conversions and integration	402.4	208.1	194.3	57.6	64.9	33.0
Asset write-downs and lease terminations	240.1	130.4	109.7	14.8	17.4	32.9
Charitable foundation	76.0	76.0				
Balance sheet restructurings	418.8	457.6	(38.8)	(3.8)	(24.9)	(10.1)
Branch sale gain	(62.2)	(62.2)				
Branch consolidations	20.0	20.0				
Other merger-related items	73.9	69.1	4.8	2.5	0.9	1.4
Total Firstar/U.S. Bancorp	1,438.3	1,167.2	271.1	64.4	60.5	58.2
NOVA	70.3	1.6	43.3	5.4	8.6	7.7
Other acquisitions, net*	48.7	4.8	20.2	4.4	2.5	4.5
Total on-going merger and restructuring	1,557.3	1,173.6	334.6	74.2	71.6	70.4
Completed acquisitions and restructurings	92.8	92.8				
Total merger and restructuring	\$1,650.1	\$1,266.4	\$334.6	\$74.2	\$71.6	\$70.4

Earnings in the third quarter of 2002 included pre-tax net merger and restructuring-related items of \$70.4 million. The total merger and restructuring-related items included \$58.2 million of net expense associated with the Firstar/U.S. Bancorp merger. These merger and restructuring-related items were primarily related to systems conversions and integration and asset write-downs and lease terminations. Offsetting a portion of these costs were gains from the liquidation of U.S. Bancorp Libra's investment portfolio. The Company exited this business in 2001 and the liquidation efforts are substantively complete. The remaining merger and restructuring-related expense associated with the Firstar/U.S. Bancorp merger, currently estimated to be \$88.0 million, will be expensed in the fourth quarter of 2002, as the final stage of the integration process is completed.

In addition to the Firstar/U.S. Bancorp merger integration, the Company recorded \$12.2 million of expense in the third quarter of 2002 for NOVA and other smaller acquisitions. In connection with the recently announced acquisitions of Bayview Bank and the corporate trust

business of State Street Bank and Trust Company, the Company expects to have approximately \$23.4 million of charges.

ALLOWANCE FOR CREDIT LOSSES					Table 9
(\$ in millions)	3Q 2002	2Q 2002	1Q 2002	4Q 2001	3Q 2001
Balance, beginning of period	\$2,466.4	\$2,461.5	\$2,457.3	\$2,458.0	\$1,715.7
Net charge-offs					
Commercial	124.0	110.6	120.5	65.4	307.2
Lease financing	23.4	35.2	32.1	7.1	78.2
Total commercial	147.4	145.8	152.6	72.5	385.4
Commercial mortgages	3.5	6.0	8.8	5.2	6.9
Construction and development	6.0	0.4	1.9	5.1	3.4
Total commercial real estate	9.5	6.4	10.7	10.3	10.3
Residential mortgages	5.9	3.9	2.7	2.5	3.6
Credit card	70.8	73.4	67.0	72.9	71.5
Retail leasing	9.4	8.3	10.5	9.4	7.1
Home equity and second mortgages	21.5	25.3	26.1	35.0	19.6
Other retail	64.5	67.4	65.4	63.2	65.8
Total retail	166.2	174.4	169.0	180.5	164.0
Total net charge-offs	329.0	330.5	335.0	265.8	563.3
Provision for credit losses					
Operating basis	330.0	335.0	335.0	265.8	1,275.0
Merger-related					14.3
Total provision for credit losses	330.0	335.0	335.0	265.8	1,289.3
Losses from loan sales/transfers					(1.3)
Acquisitions and other changes	(6.9)	0.4	4.2	(0.7)	17.6
Balance, end of period	\$2,460.5	\$2,466.4	\$2,461.5	\$2,457.3	\$2,458.0
Net charge-offs to average loans (%)	1.14	1.16	1.19	0.92	1.90
Allowance as a percentage of:					
Period-end loans	2.12	2.15	2.15	2.15	2.15
Nonperforming loans	204	241	250	245	243
Nonperforming assets	183	215	222	219	217

# **Credit Quality**

The allowance for credit losses was \$2,460.5 million at September 30, 2002, compared with the allowance for credit losses of \$2,466.4 million at June 30, 2002. The ratio of allowance for

credit losses to nonperforming loans was 204 percent at September 30, 2002, compared with 241 percent at June 30, 2002. The ratio of allowance for credit losses to period-end loans was 2.12 percent at September 30, 2002, compared with 2.15 at June 30, 2002. Total net charge-offs in the third quarter of 2002 were \$329.0 million, compared with the second quarter of 2002 net charge-offs of \$330.5 million and the third quarter of 2001 net charge-offs of \$563.3 million.

Commercial and commercial real estate loan net charge-offs were \$156.9 million for the third quarter of 2002, or .90 percent of average loans outstanding, compared with \$152.2 million, or .88 percent of average loans outstanding, in the second quarter of 2002. Commercial and commercial real estate loan net charge-offs in the third quarter of 2001 were \$395.7 million, or 2.07 percent of average loans outstanding. Included in the 2001 total were \$313.2 million of commercial charge-offs related to specific credit initiatives taken by management in the third quarter of 2001.

Retail loan net charge-offs of \$166.2 million in the third quarter of 2002 were lower than the second quarter of 2002 by \$8.2 million (4.7 percent) and \$2.2 million (1.3 percent) higher than the third quarter of 2001. The decrease in retail loan net charge-offs in the third quarter of 2002 from the second quarter of 2002 was primarily due to seasonal reductions in net charge-offs of credit card and home equity and second mortgages. Retail loan net charge-offs as a percent of average loans outstanding were 1.78 percent in the third quarter of 2002, compared with 1.93 percent and 1.95 percent in the second quarter of 2002 and third quarter of 2001, respectively. The improvement principally reflects changes in the mix of the retail loan portfolio and ongoing collection efforts.

CREDIT RATIOS					Table 10
	3Q 2002	2Q 2002	1Q 2002	4Q 2001	3Q 2001
Net charge-offs ratios*					
Commercial	1.31	1.14	1.23	0.64	2.79
Lease financing	1.67	2.52	2.27	0.48	5.24
Total commercial	1.35	1.32	1.36	0.62	3.08
Commercial mortgages	0.07	0.13	0.19	0.11	0.14
Construction and development	0.37	0.02	0.12	0.30	0.19
Total commercial real estate	0.15	0.10	0.17	0.16	0.16
Residential mortgages	0.27	0.19	0.14	0.13	0.17
Credit card	5.01	5.23	4.82	5.16	4.97
Retail leasing	0.67	0.62	0.84	0.77	0.61
Home equity and second mortgages	0.63	0.77	0.85	1.15	0.67
Other retail	2.07	2.24	2.21	2.15	2.27
Total retail	1.78	1.93	1.95	2.10	1.95
Total net charge-offs	1.14	1.16	1.19	0.92	1.90
Delinquent loan ratios - 90 days or more p	ast due**				
Commercial	2.24	1.79	1.70	1.71	1.76
Commercial real estate	0.82	0.85	0.70	0.68	0.88
Residential mortgages	1.62	1.64	1.65	1.79	1.62
Retail	0.70	0.74	0.89	1.03	0.92
* annualized and calculated on average loan balances					
** ratios include nonperforming loans and are expressed as a	percent of ending	g loan balance	s		

The level of net charge-offs in the third quarter of 2002 reflected current economic conditions and continued weakness in the communications, transportation and manufacturing sectors, as well as the impact of the economy on highly leveraged enterprise value financings. Assuming no further deterioration in the economy, net charge-offs are expected to remain at current levels until the economy gains strength.

ASSET QUALITY					Table 11
(\$ in millions)					
	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Sep 30 2001
Nonperforming loans					
Commercial	\$745.2	\$549.9	\$529.9	\$526.6	\$580.8
Lease financing	170.6	202.0	203.2	180.8	136.6
Total commercial	915.8	751.9	733.1	707.4	717.4
Commercial mortgages	157.6	133.6	121.4	131.3	124.7
Construction and development	49.1	43.4	32.3	35.9	55.5
Commercial real estate	206.7	177.0	153.7	167.2	180.2
Residential mortgages	57.7	62.0	63.7	79.1	76.7
Retail	27.1	34.3	32.6	47.6	37.0
Total nonperforming loans	1,207.3	1,025.2	983.1	1,001.3	1,011.3
Other real estate	63.3	49.8	42.6	43.8	55.4
Other nonperforming assets	73.8	72.7	85.1	74.9	65.7
Total nonperforming assets*	\$1,344.4	\$1,147.7	\$1,110.8	\$1,120.0	\$1,132.4
Accruing loans 90 days past due	\$387.9	\$392.6	\$426.8	\$462.9	\$483.8
Nonperforming assets to loans plus ORE (%)	1.16	1.00	0.97	0.98	0.99
*does not include accruing loans 90 days past due					

Nonperforming assets at September 30, 2002, totaled \$1,344.4 million, compared with \$1,147.7 million at June 30, 2002, and \$1,132.4 million at September 30, 2001. The ratio of nonperforming assets to loans and other real estate was 1.16 percent at September 30, 2002, compared with 1.00 percent at June 30, 2002, and .99 percent at September 30, 2001, principally due to the Company's exposure to certain communications, cable, manufacturing, and highly leveraged enterprise value financings. The Company continues to remain cautious regarding the economy. Nonperforming assets are expected to remain at elevated levels until the economy rebounds.

CAPITAL POSITION					Table 12
(\$ in millions)	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Sep 30 2001
Total shareholders' equity	\$17,518	\$16,650	\$15,892	\$16,461	\$16,817
Tier 1 capital	13,172	12,628	12,246	12,488	11,802
Total risk-based capital	20,420	19,937	19,722	19,148	18,687
Common equity to assets	10.1%	9.6%	9.6%	9.6%	10.0%
Tangible common equity to assets	6.1	5.7	5.8	5.7	5.9
Tier 1 capital ratio	8.1	7.9	7.7	7.7	7.2
Total risk-based capital ratio	12.6	12.5	12.4	11.7	11.5
Leverage ratio	7.9	7.8	7.6	7.7	7.4

Total shareholder's equity was \$17.5 billion at September 30, 2002, compared with \$16.8 billion at September 30, 2001. The increase was the result of corporate earnings, including merger and restructuring-related items and cumulative effect of change in accounting principles, offset by dividends, share buybacks and acquisitions.

Tangible common equity to assets was 6.1 percent at September 30, 2002, compared with 5.7 percent at June 30, 2002, and 5.9 percent at September 30, 2001. The tier 1 capital ratio was 8.1 percent at September 30, 2002, compared with 7.9 percent at June 30, 2002, and 7.2 percent at September 30, 2001. The total risk-based capital ratio was 12.6 percent at September 30, 2002, compared with 12.5 percent at June 30, 2002, and 11.5 percent at September 30, 2001. The improvement in the total risk-based capital ratio from September 30, 2001, to September 30, 2002, primarily reflects the issuance of \$1.0 billion of fixed-rate subordinated notes during the first quarter of 2002. The leverage ratio was 7.9 percent at September 30, 2002, compared with 7.8 percent at June 30, 2002, and 7.4 percent at September 30, 2001. All regulatory ratios continue to be in excess of stated "well capitalized" requirements.

COMMON SHARES					Table 13
(Millions)	3Q 2002	2Q 2002	1Q 2002	4Q 2001	3Q 2001
Beginning shares outstanding	1,914.2	1,915.1	1,951.7	1,969.0	1,907.6
Shares issued for stock option and stock purchase					
plans, acquisitions and other corporate purposes	0.9	3.9	3.4	1.1	62.7
Shares repurchased	(0.4)	(4.8)	(40.0)	(18.4)	(1.3)
Ending shares outstanding	1,914.7	1,914.2	1,915.1	1,951.7	1,969.0

On December 18, 2001, the board of directors of U.S. Bancorp approved an authorization to repurchase 100 million shares of outstanding common stock through 2003. During the third quarter of 2002, the Company repurchased 432 thousand shares of common stock related to this authorization. There are approximately 91.5 million shares remaining to be repurchased under this authorization.

(\$ in millions)									
	Pre-Provi	sion Contribu	ution**	Percent	Change				3Q 2002
	3Q	2Q	3Q	3Q02 vs	3Q02 vs	YTD	YTD	Percent	Earnings
<b>Business Line</b>	2002	2002	2001	2Q02	3Q01	2002	2001	Change	Composition
Wholesale Banking	\$602.7	\$562.1	\$576.2	7.2	4.6	\$1,737.8	\$1,763.8	(1.6)	35 %
Consumer Banking	698.9	684.7	643.4	2.1	8.6	2,024.1	2,000.6	1.2	40
Private Client, Trust									
and Asset Management	176.0	187.2	181.5	(6.0)	(3.0)	543.8	540.0	0.7	10
Payment Services	423.6	371.5	345.7	14.0	22.5	1,128.6	947.5	19.1	25
Capital Markets	2.1	8.9	16.3	(76.4)	(87.1)	26.0	44.4	(41.4)	
Treasury and Corporate Support	(173.8)	(136.1)	(253.7)	(27.7)	31.5	(417.8)	(697.7)	40.1	(10)
Consolidated Company	\$1,729.5	\$1,678.3	\$1,509.4	3.1	14.6	\$5,042.5	\$4,598.6	9.7	100 %

# Lines of Business

Within the Company, financial performance is measured by major lines of business which include: Wholesale Banking, Consumer Banking, Private Client, Trust and Asset Management, Payment Services, Capital Markets, and Treasury and Corporate Support. Business line results are derived from the Company's business unit profitability reporting systems. Designations, assignments and allocations may change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to our diverse customer base. All results for 2002 and 2001 have been restated to present consistent methodologies for all business lines.

Wholesale Banking offers lending, depository, treasury management and other financial services to middle market, large corporate and public sector clients. Wholesale Banking's preprovision contribution was \$602.7 million in the third quarter of 2002, a 4.6 percent increase over the same period of 2001 and a 7.2 percent increase over the second quarter of 2002. The increase in Wholesale Banking's third quarter 2002 pre-provision contribution over the third quarter of 2001 was the result of higher net revenue and lower noninterest expense. Total net revenue in the third quarter of 2002 was higher than the third quarter of 2001 by 3.0 percent, with an unfavorable

variance in net interest income (3.1 percent), more than offset by an increase in noninterest income (22.8 percent). The reduction in net interest income was primarily due to lower average loans outstanding (13.2 percent), partially offset by an increase in average deposits (26.0 percent) and higher spreads. The transfer of high credit quality, low margin commercial loans to the loan conduit contributed \$664 million of the unfavorable variance in average loans outstanding year-over-year. Offsetting the decline in net interest income was an increase in noninterest income year-over-year, which was driven by cash management fees and commercial products revenue. Noninterest expense declined by 5.6 percent in the third quarter of 2002 over the third quarter of 2001, primarily due to asset write-downs taken in the third quarter of 2001. The increase in Wholesale Banking's pre-provision contribution in the third quarter of 2002 over the second quarter of 2002 was the result of favorable variances in both net revenue (4.8 percent) and noninterest expense (7.6 percent).

Consumer Banking delivers products and services to the broad consumer market and small businesses through banking offices, telesales, on-line services, direct mail and automated teller machines ("ATMs"). It encompasses community banking, metropolitan banking, small business banking, consumer lending, mortgage banking, workplace banking, student banking, 24-hour banking, and investment product and insurance sales. Consumer Banking's pre-provision contribution was \$698.9 million in the third quarter of 2002, an 8.6 percent increase over the same period of 2001 and a 2.1 percent increase over the second quarter of 2002. The increase in Consumer Banking's third quarter 2002 pre-provision contribution over the third quarter of 2001 was the result of higher net revenue (15.1 percent), partially offset by an increase in noninterest expense (24.0 percent). Although net interest income modestly improved compared with the same period of 2001, noninterest income rose by 50.0 percent. The growth in noninterest income was primarily due to increases in mortgage banking revenue, gains on the sale of securities and deposit service charges. The Consumer Banking group also posted increases in cash management fees, investment products fees and commissions and other revenue. The increase in mortgage banking revenue can be attributed to the acquisition of Leader and higher mortgage originations and sales and loan servicing, partially offset by a reduction in the gain on the sale of servicing rights. The \$66.5 million of gains on the sale of securities were taken during the third quarter of 2002 to offset a portion of the increase in MSR impairment of \$93.0 million. Noninterest expense in the third quarter of 2002 was higher than the third quarter of 2001 (24.0 percent), primarily due to the

increase in MSR impairment and the impact of acquisitions. The improvement in Consumer Banking's pre-provision contribution in the third quarter of 2002 over the second quarter of 2002 was the result of higher net revenue (11.3 percent), partially offset by an increase in noninterest expense (24.8 percent).

Private Client, Trust and Asset Management provides mutual fund processing services, trust, private banking and financial advisory services through four businesses, including: the Private Client Group, Corporate Trust, Institutional Trust and Custody, and Mutual Fund Services, LLC. The business segment also offers investment management services to several client segments including mutual funds, institutional customers, and private asset management. Private Client, Trust and Asset Management's pre-provision contribution was \$176.0 million in the third quarter of 2002, a 3.0 percent decline from the same period of 2001 and a 6.0 percent decrease from the second quarter of 2002. The decrease in the business line's pre-provision contribution in the third quarter of 2002 from the third quarter of 2001 was the result of unfavorable variances in both net revenue and noninterest expense. Net revenue in the third quarter of 2002 was lower than the third quarter of 2001 by \$2.1 million (.7 percent), while noninterest expense was higher in the third quarter of 2002 than the same quarter of 2001 by \$3.4 million (2.8 percent). The decrease in the business line's pre-provision contribution in the third quarter of 2002 from the second quarter of 2002 was the result of lower net revenue (2.2 percent) and higher noninterest expense (3.9 percent).

Payment Services includes consumer and business credit cards, corporate and purchasing card services, consumer lines of credit, ATM processing, merchant processing, and debit cards. Payment Services' pre-provision contribution was \$423.6 million in the third quarter of 2002, a 22.5 percent increase over the same period of 2001 and a 14.0 percent increase over the second quarter of 2002. The increase in Payment Services' pre-provision contribution in the third quarter of 2002 over the third quarter of 2001 was the result of higher net revenue (23.1 percent), partially offset by higher noninterest expense (24.2 percent). The growth in net revenue year-over-year was primarily due to the acquisition of NOVA, which contributed approximately \$40.6 million to the growth in net revenue in the third quarter of 2002. In addition, credit and debit card revenue, corporate payment products revenue and ATM processing services increased in total by \$34.4 million in the third quarter of 2002 over the same period of 2001. Noninterest expense grew by \$38.5 million in the third quarter of 2002 over the third quarter of 2001, primarily due to the

acquisition of NOVA. The increase in Payment Services' pre-provision contribution in the third quarter of 2002 over the second quarter of 2002 was the result of higher net revenue (8.6 percent) and a slight decrease in noninterest expense (1.3 percent).

Capital Markets engages in equity and fixed income trading activities, offers investment banking and underwriting services for corporate and public sector customers and provides financial advisory services and securities, mutual funds, annuities and insurance products to consumers and regionally based businesses through a network of brokerage offices. Capital Markets' pre-provision contribution was \$2.1 million in the third quarter of 2002, an 87.1 percent decline from the third quarter of 2001 and a 76.4 percent decrease from the second quarter of 2002. The decrease in Capital Markets' pre-provision contribution in the third quarter of 2002 from the third quarter of 2001 was the result of a decline in net revenue (14.3 percent), partially offset by a favorable variance in noninterest expense (7.6 percent). The unfavorable variance in net revenue in the third quarter of 2002 to the same period of 2001 was primarily due to lower trading, investment products fees and commissions and investment banking revenues. The decrease in Capital Markets' pre-provision contribution in the third quarter of 2002 from the second quarter of 2002 was the result of lower net revenue (16.0 percent), partially offset by a decline in noninterest expense (13.1 percent).

Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management and asset securitization activities, interest rate risk management, the net effect of transfer pricing related to average balances, and the change in residual allocations associated with the provision for credit losses. It also includes business activities managed on a corporate basis, including enterprise-wide operations and administrative support functions. Treasury and Corporate Support recorded a pre-provision loss of \$173.8 million in the third quarter of 2002, compared with pre-provision losses of \$253.7 million in the third quarter of 2001 and \$136.1 million in the second quarter of 2002. The reduction in the pre-provision loss year-over-year was primarily the result of a \$95.7 million increase in net revenue, slightly offset by an increase in noninterest expense of \$15.8 million (4.1 percent). The increase in the business line's pre-provision loss in the third quarter of 2002 over the second quarter of 2002 was the result unfavorable variances in net revenue (.5 percent) and noninterest expense (10.1 percent).

Additional schedules containing more detailed information about the Company's business line results are available on the web at usbank.com or by calling Investor Relations at 612-303-0781.

VICE CHAIRMAN AND CHIEF FINANCIAL OFFICER DAVID M. MOFFETT WILL HOST A CONFERENCE CALL TO REVIEW THE FINANCIAL RESULTS ON TUESDAY, October 15, 2002, AT 1: 00 p.m. (CDT). To access the conference call, please dial 800-223-9488 and ask for the U.S. Bancorp earnings conference call. Participants calling from outside the United States, please call 785-830-1956. For those unable to participate during the live call, a recording of the call will be available from 5:00 p.m. (CDT) on Tuesday, October 15, 2002 through 11:00 p.m. (CDT) on Tuesday, October 22, 2002. To access the recorded message dial 888-566-0194. If calling from outside the United States, please dial 402-351-0814.

Minneapolis-based U.S. Bancorp ("USB"), with \$174 billion in assets, is the 8th largest financial services holding company in the United States. The company operates 2,133 banking offices and 4,680 ATMs, and provides a comprehensive line of banking, brokerage, insurance, investment, mortgage, and trust and payment services products to consumers, businesses and institutions. U.S. Bancorp is the parent company of U.S. Bank. Visit U.S. Bancorp on the web at usbank.com.

# **Forward-Looking Statements**

This press release contains forward-looking statements. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements. These forward-looking statements cover, among other things, anticipated future expenses and revenue, and the future prospects of the Company. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated, including the following, in addition to those contained in the Company's reports on file with the SEC: (i) general economic or industry conditions could be less favorable than expected, resulting in a deterioration in credit quality, a change in the allowance for credit losses, or a reduced demand for credit or fee-based products and services; (ii) changes in the domestic interest rate environment could reduce net interest income and could increase credit losses; (iii) the conditions of the securities markets could change, adversely affecting revenues from capital markets businesses, the value or credit quality of the Company's assets, or the availability and terms of funding necessary to meet the Company's liquidity needs; (iv) changes in the extensive laws, regulations and policies governing financial services companies could alter the Company's business environment or affect operations; (v) the potential need to adapt to industry changes in information technology systems, on which the Company is highly dependent, could present operational issues or require significant capital spending; (vi) competitive pressures could intensify and affect the Company's profitability, including as a result of continued industry consolidation, the increased availability of financial services from non-banks, technological developments, or bank regulatory reform; (vii) acquisitions may not produce revenue enhancements or cost savings at levels or within time frames originally anticipated, or may result in unforeseen integration difficulties; and (viii) capital investments in the Company's businesses may not produce expected growth in earnings anticipated at the time of the expenditure. Forwardlooking statements speak only as of the date they are made, and the Company undertakes no obligation to update them in light of new information or future events.

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# $\stackrel{\cdot}{\textbf{CONSOLIDATED}} \textbf{STATEMENT OF INCOME}$

(Dollars and Shares in Millions, Except Per Share Data)	Three Month			Nine Months Ended September 30,		
(Unaudited)	2002	2001	2002	2001		
Interest Income						
Loans	\$1,961.2	\$2,275.5	\$5,830.0	\$7,353.3		
Loans held for sale	37.3	53.9	113.1	96.4		
Investment securities		224.2		0.60.0		
Taxable	372.2	321.2	1,066.1	862.3		
Non-taxable	10.9	15.9	35.8	74.9		
Money market investments	3.3	6.3	8.8	22.6		
Trading securities Other interest in a research	9.7	11.2	27.3	41.2		
Other interest income Total interest income	25.4	24.3	77.1	82.4		
	2,420.0	2,708.3	7,158.2	8,533.1		
Interest Expense						
Deposits	370.3	670.0	1,141.6	2,336.7		
Short-term borrowings	56.4	122.9	203.6	433.5		
Long-term debt	208.0	276.7	579.0	957.4		
Company-obligated mandatorily redeemable preferred securities of subsidiary	52.5	20.7	160.1	102.5		
trusts holding solely the junior subordinated debentures of the parent company	53.5	39.7	160.1	102.7		
Total interest expense	688.2	1,109.3	2,084.3	3,830.3		
Net interest income	1,731.8	1,599.0	5,073.9	4,702.8		
Provision for credit losses	330.0	1,289.3	1,000.0	2,263.0		
Net interest income after provision for credit losses	1,401.8	309.7	4,073.9	2,439.8		
Noninterest Income						
Credit and debit card revenue	132.8	116.8	373.3	344.6		
Corporate payment products revenue	87.6	73.1	245.3	229.3		
Merchant processing services	147.3	108.0	425.3	169.7		
ATM processing services	36.7	32.8	101.1	97.4		
Trust and investment management fees	225.2	226.2	684.4	679.2		
Deposit service charges	192.7	170.1	521.7	495.7		
Cash management fees	105.8	89.7	314.3	251.4		
Commercial products revenue	125.0	108.7	370.9	304.3		
Mortgage banking revenue	111.8	60.3	241.8	165.5		
Trading account profits and commissions	52.6	43.6	152.0	171.3		
Investment products fees and commissions	105.0	108.0	323.5	347.9		
Investment banking revenue	35.7	56.9	159.4	188.2		
Securities gains, net	119.0	59.8	193.7	307.1		
Merger and restructuring-related gains				62.2		
Other	81.1	64.4	215.8	253.1		
Total noninterest income	1,558.3	1,318.4	4,322.5	4,066.9		
Noninterest Expense						
Salaries	606.0	580.3	1,801.9	1,741.3		
Employee benefits	93.8	85.4	281.3	284.2		
Net occupancy	103.2	102.5	305.1	314.0		
Furniture and equipment	75.7	74.9	229.6	226.7		
Capitalized software	36.8	33.9	112.9	97.2		
Communication	46.6	49.4	136.4	138.4		
Postage	44.3	44.7	135.3	135.4		
Goodwill		62.3		188.7		
Other intangible assets	211.4	84.8	396.3	185.4		
Merger and restructuring-related charges	70.4	148.8	216.2	805.8		
Other	352.1	300.5	982.5	843.6		
Total noninterest expense	1,640.3	1,567.5	4,597.5	4,960.7		
Income before income taxes and cumulative effect of change in accounting principles	1,319.8	60.6	3,798.9	1,546.0		
Applicable income taxes	459.5	21.9	1,322.3	534.9		
**	-					
Income before cumulative effect of change in accounting principles	860.3	38.7	2,476.6	1,011.1		
Cumulative effect of change in accounting principles			(37.2)			
Net income	\$860.3	\$38.7	\$2,439.4	\$1,011.1		
Earnings Per Share						
Income before cumulative effect of change in accounting principles	\$.45	\$.02	\$1.29	\$.53		
Cumulative effect of change in accounting principles			(.02)			
Net income	\$.45	\$.02	\$1.27	\$.53		
Diluted Earnings Per Share						
Income before cumulative effect of change in accounting principles	\$.45	\$.02	\$1.29	\$.52		
Cumulative effect of change in accounting principles	Φ. <b>+</b> 3	φ.02	(.02)	φ.54		
Net income	\$.45	\$.02	\$1.27	\$.52		
Dividends declared per share	\$.195	\$.1875	\$.585	\$.5625		
Average common shares	1,915.0	1,952.7	1,916.0	1,919.9		
Average diluted common shares	1,923.3	1,965.4	1,926.7	1,932.9		

# CONSOLIDATED ENDING BALANCE SHEET

IDDITEST IN MILLIONS         2002         2001         Contamental Contaments         Contamental Contaments         Contamental Contaments         S. 75.00         Contamental Contaments         S. 75.00         Contamental Contaments         S. 75.00         S. 75.00 <th< th=""><th></th><th>September 30,</th><th>December 31,</th><th>September 30,</th></th<>		September 30,	December 31,	September 30,
Cash and due from banks         \$8,705         \$9,120         \$7,500           Money market investments         485         625         763           Trading account securities         848         982         746           Investment securities         257         299         279           Available-for-sale         28,237         26,309         25,349           Loans held for sale         2,575         2,820         2,407           Loans         Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,355           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,567           Less allowance for credit losses         2,461         2,457         2,488           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customer' liability on acceptances         132         178         150           Other intangible assets         2,077         1,953         1,913	(Dollars in Millions)	2002	2001	2001
Money market investments         485         625         763           Trading account securities         848         982         746           Investment securities         848         982         746           Investment securities         28,237         26,309         25,349           Loans held for sale         28,237         26,309         25,407           Loans held for sale         26,304         25,373         25,535           Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         33,741           Total loans         115,934         114,405         114,567           Residential mortgages         8,439         7,829         8,839           Retail         37,365         34,873         33,741           Total Ioans         115,934         114,405         114,567           Less allowance for credit losses         2,461         2,457         2,458           Less allowance for credit losses         2,461         2,457         2,458           Less allowance for credit losses         2,461         2,457         2,458           Less allowance for credit losses         2,461         2,459         5,535 <td>Assets</td> <td>(Unaudited)</td> <td></td> <td>(Unaudited)</td>	Assets	(Unaudited)		(Unaudited)
Trading account securities         848         982         746           Investment securities         1         257         299         279           Held-to-maturity         257         26,309         25,349           Loans held for sale         28,237         26,309         25,349           Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,353           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         14,567           Less allowance for credit losses         2,461         2,457         2,458           Net loans         113,473         111,448         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         1,533           Other assets         2,077         1,953         1,913           Other assets         2,077         1,953         1,913           Other assets         2,070         5,732         5,742           Total deposits<	Cash and due from banks	\$8,705	\$9,120	\$7,570
Newstment securities	Money market investments	485	625	763
Held-to-maturity	Trading account securities	848	982	746
Available-for-sale         28,237         26,309         25,349           Loans held for sale         2,575         2,820         2,407           Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,335           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,567           Les allowance for credit losses         2,461         2,457         2,458           Nct loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customer' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         332,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater tha	Investment securities			
Loans Incomercial         2,575         2,820         2,407           Loans         Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,535           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,567           Less allowance for credit losses         2,461         2,457         2,488           Nct loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         1,74         150           Goodwill         5,442         5,459         5,535           Other assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$17,390         \$16,839           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         \$3,635         \$5,447         \$6,874           Time de	Held-to-maturity	257	299	279
Loans         Commercial cel estate         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,355           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,567           Less allowance for credit losses         2,461         2,475         2,488           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         1,006         9,956         9,236           Total assets         \$174,006         \$17,139         \$16,830           Chistities and Shareholders' Equity           Liabilities and Shareholders' Equity           Deposits         \$1,006         \$31,212         \$27,074           Interest-bearing         \$32,189         \$31,212	Available-for-sale	28,237	26,309	25,349
Commercial         43,826         46,330         47,259           Commercial real estate         26,304         25,373         25,535           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,05         114,676           Less allowance for credit losses         2,461         2,457         2,488           Net loans         113,473         111,948         112,09           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$17,190         \$167,830           Total assets         \$10,069         9,956         9,236           Poposits         \$2,826         \$17,000         \$11,598         \$3,1212         \$27,074           Interest-bearing         \$32,189         \$31,212         \$27,074         \$1	Loans held for sale	2,575	2,820	2,407
Commercial real estate         26,304         25,373         25,353           Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,055         114,567           Less allowance for credit losses         2,461         2,457         2,458           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         3174,006         \$17,390         \$167,830           Deposits         Strates         \$10,069         9,956         9,236           Interest-bearing         63,639         85,1212         \$27,074           Interest-bearing         63,639         65,447         65,874           Total deposits greater than \$100,000         11,598         8,560         10,855	Loans			
Residential mortgages         8,439         7,829         8,032           Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,667           Less allowance for credit losses         2,461         2,457         2,458           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$17,390         \$16,783           Total assets         \$10,069         9,956         9,236           Total assets         \$10,069         9,956         9,236           Total assets         \$10,069         \$9,956         9,236           Total deposits         \$2,115         \$2,826         \$2,774           Interest-bearing         \$32,189         \$31,212         \$2,704           Interest-bearing         \$32,	Commercial	43,826	46,330	47,259
Retail         37,365         34,873         33,741           Total loans         115,934         114,405         114,667           Less allowance for credit losses         2,461         2,457         2,458           Net loans         113,473         111,948         12,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Equity           Experimental Shareholders' Equity           Deposits         \$32,189         \$31,212         \$27,074           Interest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         \$32,89         \$31,212         \$27,074           Interest-bearing         \$32,489	Commercial real estate	26,304	25,373	25,535
Total loans         115,934         114,405         114,567           Less allowance for credit losses         2,461         2,457         2,488           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,335           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Sharcholders' Equity           Liabilities and Sharcholders' Equity           Liabilities and Sharcholders' Equity           Say 189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Interest-bearing         63,639         65,447         65,874           Interest-bearing         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt	Residential mortgages	8,439	7,829	8,032
Less allowance for credit losses         2,461         2,457         2,458           Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         1,78         1,50           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Exposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,47         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding s	Retail	37,365	34,873	33,741
Net loans         113,473         111,948         112,109           Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Sharcholders' Equity           Expectations         \$174,006         \$171,390         \$167,830           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         2,975         2,826         2,115           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the	Total loans	115,934	114,405	114,567
Premises and equipment         1,706         1,741         1,773           Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Exposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         2,975         2,826         2,815           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178	Less allowance for credit losses	2,461	2,457	2,458
Customers' liability on acceptances         132         178         150           Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Exposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         108,77           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448     <	Net loans	113,473	111,948	112,109
Goodwill         5,442         5,459         5,535           Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Deposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         108,57           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         6,771         6,320         5,448 <tr< td=""><td>Premises and equipment</td><td>1,706</td><td>1,741</td><td>1,773</td></tr<>	Premises and equipment	1,706	1,741	1,773
Other intangible assets         2,077         1,953         1,913           Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Deposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         5,448         154,929         151,013           Shareholders' equity         20         20         20	Customers' liability on acceptances	132	178	150
Other assets         10,069         9,956         9,236           Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Exposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         20         20         20           Common stock         20         20         20           Capital surplus         4,870         4,906         4,918           Retained	Goodwill	5,442	5,459	5,535
Total assets         \$174,006         \$171,390         \$167,830           Liabilities and Shareholders' Equity           Deposits           Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)	Other intangible assets	2,077	1,953	1,913
Liabilities and Shareholders' Equity           Deposits         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710	Other assets	10,069	9,956	9,236
Deposits         S32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareh	Total assets	\$174,006	\$171,390	\$167,830
Deposits         S32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareh	Liabilities and Shareholders' Equity			
Noninterest-bearing         \$32,189         \$31,212         \$27,074           Interest-bearing         63,639         65,447         65,874           Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           T	_ · ·			
Time deposits greater than \$100,000         11,598         8,560         10,857           Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	_	\$32,189	\$31,212	\$27,074
Total deposits         107,426         105,219         103,805           Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Interest-bearing	63,639	65,447	65,874
Short-term borrowings         7,499         14,670         12,614           Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Time deposits greater than \$100,000	11,598	8,560	10,857
Long-term debt         31,685         25,716         26,881           Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Total deposits	107,426	105,219	103,805
2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Short-term borrowings	7,499	14,670	12,614
securities of subsidiary trusts holding solely the junior         2,975         2,826         2,115           Acceptances outstanding         132         178         150           Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Long-term debt	31,685	25,716	26,881
subordinated debentures of the parent company       2,975       2,826       2,115         Acceptances outstanding       132       178       150         Other liabilities       6,771       6,320       5,448         Total liabilities       156,488       154,929       151,013         Shareholders' equity       20       20       20         Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Company-obligated mandatorily redeemable preferred			
Acceptances outstanding       132       178       150         Other liabilities       6,771       6,320       5,448         Total liabilities       156,488       154,929       151,013         Shareholders' equity       20       20       20         Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	securities of subsidiary trusts holding solely the junior			
Other liabilities         6,771         6,320         5,448           Total liabilities         156,488         154,929         151,013           Shareholders' equity         20         20         20           Capital surplus         4,870         4,906         4,918           Retained earnings         13,243         11,918         11,585           Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	subordinated debentures of the parent company	2,975	2,826	2,115
Total liabilities       156,488       154,929       151,013         Shareholders' equity       20       20       20         Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Acceptances outstanding	132	178	150
Shareholders' equity       20       20       20         Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Other liabilities	6,771	6,320	5,448
Common stock       20       20       20         Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Total liabilities	156,488	154,929	151,013
Capital surplus       4,870       4,906       4,918         Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Shareholders' equity			
Retained earnings       13,243       11,918       11,585         Treasury stock       (1,325)       (478)       (62)         Other comprehensive income       710       95       356         Total shareholders' equity       17,518       16,461       16,817	Common stock	20	20	20
Treasury stock         (1,325)         (478)         (62)           Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Capital surplus	4,870	4,906	4,918
Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Retained earnings	13,243	11,918	11,585
Other comprehensive income         710         95         356           Total shareholders' equity         17,518         16,461         16,817	Treasury stock	(1,325)	(478)	(62)
Total shareholders' equity 17,518 16,461 16,817	•	· · · · · · · · · · · · · · · · · · ·	95	356
	*	17,518	16,461	16,817
	_ ·	\$174,006	\$171,390	\$167,830

# Supplemental Analyst Schedules 3Q 2002

# QUARTERLY INCOME STATEMENT ANALYSIS

Content Interest Income	QUINTERET INCOME STATEMENT MAN		Thre	ee Months Ende	d			
Interest Income	• • • • • • • • • • • • • • • • • • • •			,		September 30,		
Loans held for sale         31,981,0         \$1,919,0         \$2,000,0         \$2,200,0         \$3,980         \$1,920,0         \$3,980         \$1,920,0         \$3,980         \$1,920,0         \$3,980         \$3,		2002	2002	2002	2001	2001		
Duma held för sale   1972		¢1 061 2	¢1 027 0	¢1 021 0	¢2.060.4	\$2.27 <i>5.5</i>		
Investment securities		· · · · · · · · · · · · · · · · · · ·						
Total Interest member   1972   3461   3478   3438   3212   Non-faunable   10.99   11.77   13.2   14.6   15.99   15.90   15.72   13.2   14.6   15.99   15.72   15.20   15.30   16.3   15.20		37.3	30.0	39.2	30.3	33.9		
Nonexymake twiestments		372.2	346.1	347.8	343.8	321.2		
Money market investments         33         22         33         40         51           Todin ferest income         254         327         19.0         19.2         24           Ober interest income         240         2375         23.26         25.08         20,83           Total interest income         240         2375         23.26         25.08         20,83           Bort Stepter         8         40         33         78.9         100         6           Gongard field in markatority redeemable preferred securities         355         28         53.8         47.2         30.7           Comparted field markatority redeemable preferred securities         6882         6948         30.13         166.3         129.0           Portician for credit fosses         1,718         1,608.3         1,601.3         1,604.3         1,709.0           Provision for credit fosses         1,718         1,608.3         1,603.3         1,603.3         1,603.3         1,603.3         1,603.3         1,609.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3         1,509.3 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>								
Part								
Description								
Propension								
Deposits   Proposits   Same   Same	Total interest income	2,420.0	2,375.6	2,362.6	2,508.8	2,708.3		
Deposits   Short-term bornowings   So 4   Ros 3   To 8   Pol 10   Co 10	Interest Expense							
Short-tem borrowings	•	370.3	375.8	395.5	491.4	670.0		
Company-obligated mandatorily redeemable preferred securities         53.5         52.8         53.8         47.2         39.7           Total interest expenses         68.8         29.4         80.13         1.64.3         1.90.9           Privision for credit losses         1,731.8         1.680.8         1.661.3         1.661.3         1.95.9           Provision for credit losses         1,401.8         1,345.8         1,326.3         1.398.5         324.0           Provision for credit losses         1,401.8         1,345.8         1,326.3         1,398.5         324.0           Noniterest income after provision for credit losses         1,401.8         1,345.8         1,326.3         1,398.5         324.0           Cedit and debtor and credit         87.6         82.5         75.2         68.4         73.1           Mechant processing services         147.3         144.4         133.6         139.2         138.0           ATM processing services         36.7         33.5         30.9         33.2         228.2           Tust and nivesternet management fees         25.2         24.9         224.3         19.9         29.7           Commercial products revenue         115.2         17.3         155.7         171.0         10.5         1	÷							
Total interest expense	Long-term debt	208.0	197.9	173.1	205.3	276.7		
Net interest income   1,731,8   1,680,8   1,661,3   1,693,   1,290,0     Provision for credit losses   1,401,8   1,345,8   1,326,3   1,398,5   324,0     Net interest income after provision for credit losses   1,401,8   1,345,8   1,326,3   1,398,5   324,0     Net interest income after provision for credit losses   1,401,8   1,345,8   1,326,3   1,398,5   324,0     Net interest income after provision for credit losses   1,401,8   1,345,8   1,326,3   1,302,3   1,304,0     Net interest income after provision for credit losses   1,401,8   1,312,3   1,312,3   1,303,3   1,304	<u> </u>	53.5	52.8	53.8	47.2	39.7		
Provision for credit losses   3300   335.0   335.0   265.8   1275.0   127	Total interest expense	688.2	694.8	701.3	844.5	1,109.3		
Not interest income after provision for credit losses	Net interest income		1,680.8	1,661.3	1,664.3	1,599.0		
Nomerous Condition and debit card revenue         132.8         131.2         109.3         121.3         168.4         73.1           Corporate payment products revenue         87.6         82.5         75.2         68.4         73.1           Merchant processing services         147.3         144.4         133.6         139.2         108.0           ATM processing services         36.7         33.5         30.9         33.2         228.2           Tust and investment management fees         225.2         224.9         224.3         215.2         226.2           Eposit service charges         19.7         173.3         157.5         171.6         170.1           Calmanagement fees         10.8         104.3         104.2         39.9         89.7           Commercial products revenue         111.8         78.0         52.0         68.5         60.3           Mortage banking revenue         315.7         70.5         52.2         108.0         109.3         109.2         108.0           Investment products fees and commissions         10.6         10.74         111.1         112.2         108.0           Investment banking revenue         35.7         70.5         52.2         70.0         6.9	Provision for credit losses		335.0	335.0	265.8			
Credit and debit card revenue         13.2 k         13.1 z         100.3         12.1 3         116.8           Corporate payment products revenue         87.6 k         82.5 k         75.2 k         68.4 d         73.1           Merchant processing services         147.3 k         144.4 k         133.6 k         139.2 k         108.0 k           ATM processing services         36.7 k         33.5 k         30.9 k         33.2 k         228.2 k           Deposit service charges         192.7 k         173.3 k         155.7 k         171.6 k         170.1 k           Commercial products revenue         112.5 k         123.7 k         122.2 k         133.1 k         108.7 k           Mortgage banking revenue         111.8 k         87.0 k         40.9 k         50.3 k         43.6 k           Mortgage banking revenue         35.7 k         40.5 k         40.9 k         50.3 k         43.6 k           Mortgage banking revenue         31.0 k         40.4 k         11.1 k         11.2 k         108.0 k           Mortgage banking revenue         35.7 k         70.5 k         40.9 k         50.3 k         43.6 k           Mestament products fees and commissions         10.5 k         40.4 k         41.1 k         12.0 k         50.8 k	Net interest income after provision for credit losses	1,401.8	1,345.8	1,326.3	1,398.5	324.0		
Corporate payment products revenue         87.6         82.5         75.2         88.4         73.1           Merchant processing services         147.3         144.4         133.6         139.2         108.0           ATM processing services         36.7         33.5         30.9         33.2         23.8           Trust and investment management fees         225.2         234.9         224.3         215.2         226.2           Copposit service charges         192.7         173.3         155.7         171.6         216.0           Cab management fees         108.8         104.3         104.2         95.9         89.7           Mortage banking revenue         111.8         78.0         52.0         68.5         60.3           Irvating account profits and commissions         22.6         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         49.5         49.9         50.3         43.6           Investment products fees and commissi	Noninterest Income							
Merchant processing services	Credit and debit card revenue	132.8	131.2	109.3	121.3	116.8		
ATD processing services	Corporate payment products revenue	87.6	82.5	75.2	68.4	73.1		
Trust and investment management fees         225.2         234,9         224,3         215.2         256.0           Deposit service charges         192,7         173,3         155,7         171,6         170,1           Cash management fees         108,8         104,3         104,2         95,9         87,7           Commercial products revenue         118,8         78,0         22,0         133,1         108,7           Mortgage banking revenue         118,8         78,0         20,0         68,5         60,3           Investment poducts fees and commissions         52,6         49,5         49,9         50,3         43,6           Investment poducts fees and commissions         105,0         107,4         111,1         112,2         108,0           Investment poducts fees and commissions         35,7         70,5         53,2         70,0         56,9           Securities gains, net         119,0         30,6         41,1         22,0         33,3         64,4           Other poducts fees and commissions         1,558,3         1,373,3         1,36,2         1,334,3         1,32,2         1,334,3         1,34,2         1,34,2         1,34,2         1,34,2         1,34,2         1,34,2         1,34,2         1,34,2		147.3	144.4		139.2	108.0		
Deposit service charges         192 ft         173.3         155.7         171.6         170.1           Cash management fees         105.8         104.3         104.2         95.9         89.7           Commercial products revenue         111.8         78.0         122.2         133.1         108.7           Mortgage banking revenue         111.8         78.0         52.0         68.5         60.3           Trading account profits and commissions         105.0         107.4         111.1         112.2         108.0           Investment products fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment products fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment banking revenue         35.7         70.5         53.2         70.0         56.9           Securities gains, net         119.0         306.6         44.1         22.0         39.8           Other         81.1         73.5         152.5         133.2         133.4         14.4           Mortingeres         660.0         60.6         60.6         58.3         605.8         89.3           Salvaies         59.3         91		36.7	33.5	30.9	33.2	32.8		
Cash management fees         105.8         104.3         104.2         95.9         89.7           Commercial products revenue         125.0         123.7         122.2         133.1         108.7           Mortgage banking revenue         111.8         78.0         52.0         88.5         60.3           Irvastment products fees and commissions         52.6         49.5         49.9         50.3         43.6           Investment poducts fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment poducts fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment poducts fees and commissions         105.0         107.4         111.1         112.2         108.0           Cecurities gains, net         119.0         30.6         44.1         22.0         59.8           Other         81.1         75.5         51.2         33.3         64.4           Voluties gains, net         119.0         30.6         607.6         58.8         36.8         36.8         50.7         58.2         605.8         580.3         580.3         580.3         580.3         580.3         580.3         580.3         580.3 <td< td=""><td>•</td><td></td><td></td><td></td><td></td><td></td></td<>	•							
Commercial products revenue         125.0         123.7         122.2         133.1         108.7           Mortagage banking revenue         111.8         78.0         52.0         68.5         60.3           Trading account profits and commissions         52.6         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment banking revenue         35.7         705.5         53.2         700.0         65.9           Scurities gains, net         119.0         30.6         44.1         22.0         98.8           Other         1,558.3         1,437.3         1,32.0         1,33.2         1,318.4           Total nominerest income         1,558.3         1,437.3         1,32.0         1,33.2         1,318.4           Note that the commissions         606.0         607.6         588.3         605.8         80.3           Salaries         606.0         607.6         588.3         605.8         80.3           Salaries         93.8         91.1         96.4         82.0         88.4           Net ucupate         93.8         91.1         96.4         82.0<								
Mortagae banking revenue         11.18         78.0         52.0         68.5         00.3           Trading account profits and commissions         152.6         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment banking revenue         35.7         70.5         53.2         70.0         56.9           Securities gains, net         1119.0         30.6         44.1         22.0         79.8           Other         81.1         73.5         61.2         33.3         64.4           Total noninterest income         1,558.3         1,347.3         1,326.9         1,334.2         1,318.4           Morter Stepser         58.1         606.0         607.6         588.3         605.8         580.3           Employee benefits         93.8         91.1         96.4         82.0         85.4           Ket occupancy         103.2         161.8         100.1         103.9         18.8         149.9           Capitalized software         35.8         37.7         77.0         76.9         78.8         149.9           Ober intuiture and equipment         75.7								
Trading account profits and commissions         52.6         49.5         49.9         50.3         43.6           Investment products fees and commissions         105.0         107.4         111.1         112.2         108.0           Investment banking revenue         35.7         70.5         53.2         70.0         56.9           Securities gains, net         119.0         30.6         44.1         22.0         59.8           Other         81.1         73.5         61.2         33.3         64.4           Total noninterest income         1,558.3         1,437.3         1,326.9         1,334.2         1,318.4           Noninterest Expense           Stalaries         606.0         607.6         588.3         605.8         580.3           Employee benefits         93.8         91.1         96.4         82.0         85.4           Net occupancy         103.2         101.8         100.1         103.9         102.5           Furniture and equipment         75.7         77.0         76.9         78.8         74.9           Capitalized software         36.8         37.7         38.4         38.9         33.9           Communication         46.6         44.1								
Investment products fees and commissions   105.0   107.4   111.1   112.2   108.0   Investment banking revenue   35.7   70.5   53.2   70.0   56.9   Securities gains, net   119.0   30.6   44.1   22.0   59.8   Other   1558.3   1,43.7   13.26   13.3   64.4   Total noninterest income   1,558.3   1,437.3   1,326.9   1,31.2   Total noninterest Expense   13.5   1,31.3   1,326.9   1,31.2   Samployee benefits   606.0   607.6   58.8.3   605.8   580.3   Employee benefits   93.8   91.1   96.4   82.0   85.4   Net occupancy   103.2   101.8   100.1   103.9   102.5   Furniture and equipment   75.7   77.0   76.9   78.8   74.9   Capitalized software   36.8   37.7   38.4   38.9   33.9   Communication   46.6   44.1   45.7   43.0   49.4   Postage   44.3   44.4   46.6   44.4   44.7   Goodwill								
Investment banking revenue								
Securities gains, net         119.0         30.6         44.1         22.0         59.8           Ohen         81.1         73.5         61.2         33.3         64.4           Total noninterest income         1,558.3         1,437.3         1,362.9         1,342.2         1,348.4           Noninterest Expense           Salaries         606.0         607.6         588.3         60.8         580.3           Employee benefits         93.8         91.1         96.4         82.0         858.4           Net occupancy         103.2         101.8         100.1         103.9         102.5           Furniture and equipment         75.7         77.0         76.9         78.8         74.9           Capitalized software         36.8         37.7         78.4         38.9         33.9           Communication         46.6         44.1         45.7         49.0         49.3           Obdayil         -								
Other Total noninterest income         81.1         73.5         61.2         33.3         64.4           Total noninterest income         1,558.3         1,437.3         1,326.9         1,334.2         1,318.4           Noninterest Expense         30.8         1,437.3         1,926.9         605.8         580.3           Employee benefits         606.0         607.6         588.3         605.8         580.3           Employee benefits         93.8         91.1         96.4         82.0         85.4           Net occupancy         103.2         101.8         100.1         103.9         102.5           Furniture and equipment         75.7         77.0         76.9         78.8         74.9           Captage         44.3         34.4         45.7         43.0         49.4           Communication         46.6         44.1         45.7         43.0         49.7           Ownbring and equipment         75.7         77.0         76.9         78.8         74.9           Optating and equipment equipment equipment equipment equipment equipm	•							
Total noninterest income								
Noninterest Expense   Salaries   606.0   607.6   588.3   605.8   580.3   580.5   580.3   580.5   580.3   580.5   580.3   580.5   580.3   580.5   580.3   580.5   580.3   580.5   580.5   580.3   580.5   580								
Salaries         606.0         607.6         588.3         605.8         580.3           Employee benefits         93.8         91.1         96.4         82.0         85.4           Net occupancy         103.2         101.8         100.1         103.9         102.5           Furniture and equipment         75.7         77.0         76.9         78.8         74.9           Capitalized software         36.8         37.7         38.4         38.9         33.9           Communication         46.6         44.1         45.7         43.0         49.4           Postage         44.3         44.4         46.6         44.4         44.7           Goodwill		1,336.3	1,437.3	1,320.9	1,334.2	1,516.4		
Employee benefits	•	606.0	607.6	500 2	605.9	590.2		
Net occupancy         103.2         101.8         100.1         103.9         102.5           Furniture and equipment         75.7         77.0         76.9         78.8         74.9           Capitalized software         36.8         37.7         77.0         76.9         78.8         74.9           Communication         46.6         44.1         45.7         43.0         49.4           Postage         44.3         44.4         46.6         44.4         44.7           Godwill         -         -         -         62.4         62.3           Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other of incomit accounting principles         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,48.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         46.5         449.0         443.6         74.0           Hoerger and restructuring-related it								
Furniture and equipment	* *							
Capitalized software         36.8         37.7         38.4         38.9         33.9           Communication         46.6         44.1         45.7         43.0         49.4           Postage         44.3         44.4         46.6         44.4         46.7         49.4           Goodwill             62.4         62.3           Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,448.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related titems and cumulative effect of change in accounting principles         484.0         464.5         449.0         43.6         74.0           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles	* *							
Communication         46.6         44.1         45.7         43.0         49.4           Postage         44.3         44.4         46.6         44.4         44.7           Goodwill             62.4         62.3           Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,448.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         464.5         449.0         443.6         785.2         149.7           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles         - <td>* *</td> <td></td> <td></td> <td></td> <td></td> <td></td>	* *							
Postage         44.3         44.4         46.6         44.4         44.7           Goodwill         -         -         -         -         62.4         62.3           Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,48.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related titems and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         464.5         449.0         443.6         74.0           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles         -         -         -         (37.2)         -         -           Net income         \$860.3         \$8	1							
Goodwill         —         —         —         —         62.4         62.3           Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,448.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         464.5         449.0         443.6         74.0           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles         —         —         37.2         —         —           Net income         \$860.3         \$823.1         \$75.0         \$695.4         \$38.7           Earnings Per Share         \$47         \$4.5 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Other intangible assets         211.4         104.7         80.2         93.0         84.8           Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,448.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         464.5         449.0         443.6         78.2           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles         -         -         -         (37.2)         -								
Other         352.1         340.4         290.0         351.7         300.5           Total noninterest expense         1,569.9         1,448.8         1,362.6         1,503.9         1,418.7           Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles         1,390.2         1,334.3         1,290.6         1,228.8         223.7           Applicable income taxes         484.0         464.5         449.0         443.6         74.0           Income before merger and restructuring-related items and cumulative effect of change in accounting principles         906.2         869.8         841.6         785.2         149.7           Merger and restructuring-related items, net of tax         (45.9)         (46.7)         (48.4)         (89.8)         (111.0)           Cumulative effect of change in accounting principles         -         -         -         (37.2)         -         -         -           Net income         \$860.3         \$823.1         \$756.0         \$695.4         \$387           Earnings Per Share         1,915.0         1,913.2         1,919.8         1,951.7         1,952.7           Operating earnings per share         \$47         \$.45         \$.44         \$.40         \$.08           Earning								
Total noninterest expense   1,569.9   1,448.8   1,362.6   1,503.9   1,418.7	e e e e e e e e e e e e e e e e e e e							
Income before income taxes, merger and restructuring-related items and cumulative effect of change in accounting principles   1,390.2   1,334.3   1,290.6   1,228.8   223.7	Total noninterest expense	1,569.9	1,448.8	1,362.6	1,503.9	1,418.7		
items and cumulative effect of change in accounting principles       1,390.2       1,334.3       1,290.6       1,228.8       223.7         Applicable income taxes       484.0       464.5       449.0       443.6       74.0         Income before merger and restructuring-related items and cumulative effect of change in accounting principles       906.2       869.8       841.6       785.2       149.7         Merger and restructuring-related items, net of tax       (45.9)       (46.7)       (48.4)       (89.8)       (111.0)         Cumulative effect of change in accounting principles         (37.2)           Net income       \$860.3       \$823.1       \$756.0       \$695.4       \$38.7         Earnings Per Share       \$45.0       \$1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$47       \$45       \$44       \$40       \$08         Earnings Per Share       \$45       \$43       \$39       \$36       \$02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$47       \$45       \$44       \$40       \$08    <	Income before income taxes, merger and restructuring-related							
Applicable income taxes       484.0       464.5       449.0       443.6       74.0         Income before merger and restructuring-related items and cumulative effect of change in accounting principles       906.2       869.8       841.6       785.2       149.7         Merger and restructuring-related items, net of tax       (45.9)       (46.7)       (48.4)       (89.8)       (111.0)         Cumulative effect of change in accounting principles         (37.2)           Net income       \$860.3       \$823.1       \$756.0       \$695.4       \$38.7         Earnings Per Share       1,915.0       1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08         Earnings Per Share       \$.45       \$.43       \$.39       \$.36       \$.02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08		1.390.2	1.334.3	1.290.6	1.228.8	223.7		
Income before merger and restructuring-related items and cumulative effect of change in accounting principles   906.2   869.8   841.6   785.2   149.7		,		,				
cumulative effect of change in accounting principles       906.2       869.8       841.6       785.2       149.7         Merger and restructuring-related items, net of tax       (45.9)       (46.7)       (48.4)       (89.8)       (111.0)         Cumulative effect of change in accounting principles         (37.2)           Net income       \$860.3       \$823.1       \$756.0       \$695.4       \$38.7         Earnings Per Share       1,915.0       1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08         Earnings per share       \$.45       \$.43       \$.39       \$.36       \$.02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08								
Cumulative effect of change in accounting principles           (37.2)             Net income         \$860.3         \$823.1         \$756.0         \$695.4         \$38.7           Earnings Per Share         Average common shares         1,915.0         1,913.2         1,919.8         1,951.7         1,952.7           Operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08           Earnings Per Share         \$.45         \$.43         \$.39         \$.36         \$.02           Diluted Earnings Per Share         \$.93.3         1,926.9         1,930.1         1,958.9         1,965.4           Average diluted common shares         \$.47         \$.45         \$.44         \$.40         \$.08           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08		906.2	869.8	841.6	785.2	149.7		
Net income         \$860.3         \$823.1         \$756.0         \$695.4         \$38.7           Earnings Per Share         8.47         \$1,913.2         \$1,919.8         \$1,951.7         \$1,952.7           Operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08           Earnings per share         \$.45         \$.43         \$.39         \$.36         \$.02           Diluted Earnings Per Share           Average diluted common shares         \$1,923.3         \$1,926.9         \$1,930.1         \$1,958.9         \$1,965.4           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08	Merger and restructuring-related items, net of tax	(45.9)	(46.7)	(48.4)	(89.8)	(111.0)		
Earnings Per Share         Average common shares       1,915.0       1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08         Earnings per share       \$.45       \$.43       \$.39       \$.36       \$.02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08	Cumulative effect of change in accounting principles							
Average common shares       1,915.0       1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08         Earnings per share       \$.45       \$.43       \$.39       \$.36       \$.02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08	Net income	\$860.3	\$823.1	\$756.0	\$695.4	\$38.7		
Average common shares       1,915.0       1,913.2       1,919.8       1,951.7       1,952.7         Operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08         Earnings per share       \$.45       \$.43       \$.39       \$.36       \$.02         Diluted Earnings Per Share         Average diluted common shares       1,923.3       1,926.9       1,930.1       1,958.9       1,965.4         Diluted operating earnings per share       \$.47       \$.45       \$.44       \$.40       \$.08	Earnings Per Share			·				
Operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08           Earnings per share         \$.45         \$.43         \$.39         \$.36         \$.02           Diluted Earnings Per Share           Average diluted common shares         1,923.3         1,926.9         1,930.1         1,958.9         1,965.4           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08		1,915.0	1,913.2	1,919.8	1,951.7	1,952.7		
Earnings per share         \$.45         \$.43         \$.39         \$.36         \$.02           Diluted Earnings Per Share           Average diluted common shares         1,923.3         1,926.9         1,930.1         1,958.9         1,965.4           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08	•	,						
Diluted Earnings Per Share           Average diluted common shares         1,923.3         1,926.9         1,930.1         1,958.9         1,965.4           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08								
Average diluted common shares         1,923.3         1,926.9         1,930.1         1,958.9         1,965.4           Diluted operating earnings per share         \$.47         \$.45         \$.44         \$.40         \$.08								
Diluted operating earnings per share \$.47 \$.45 \$.44 \$.40 \$.08	e e e e e e e e e e e e e e e e e e e	1.923.3	1,926.9	1,930.1	1.958.9	1.965.4		
	e							
, , , , , , , , , , , , , , , , , , ,	Diluted earnings per share	\$.45	\$.43	\$.39	\$.36	\$.02		

NOTE: The above schedule represents an analysis of U.S. Bancorp's quarterly operating activities. Operating earnings represent net income before merger and restructuring-related items and cumulative effect of change in accounting principles.

# CONSOLIDATED ENDING BALANCE SHEET

	September 30,	June 30,	March 31,	December 31,	
(Dollars in Millions)	2002	2002	2002	2001	2001
Assets	(Unaudited)	(Unaudited)	(Unaudited)		(Unaudited)
Cash and due from banks	\$8,705	\$7,531	\$6,499	\$9,120	\$7,570
Money market investments	485	1,113	538	625	763
Trading account securities	848	703	699	982	746
Investment securities					
Held-to-maturity	257	290	299	299	279
Available-for-sale	28,237	30,384	24,491	26,309	25,349
Loans held for sale	2,575	1,930	1,924	2,820	2,407
Loans					
Commercial	43,826	44,491	46,355	46,330	47,259
Commercial real estate	26,304	25,300	25,149	25,373	25,535
Residential mortgages	8,439	8,107	7,902	7,829	8,032
Retail	37,365	36,672	35,341	34,873	33,741
Total loans	115,934	114,570	114,747	114,405	114,567
Less allowance for credit losses	2,461	2,466	2,462	2,457	2,458
Net loans	113,473	112,104	112,285	111,948	112,109
Premises and equipment	1,706	1,718	1,737	1,741	1,773
Customers' liability on acceptances	132	157	118	178	150
Goodwill	5,442	5,442	5,427	5,459	5,535
Other intangible assets	2,077	2,176	1,998	1,953	1,913
Other assets	10,069	9,408	8,730	9,956	9,236
Total assets	\$174,006	\$172,956	\$164,745	\$171,390	\$167,830
Liabilities and Shareholders' Equity					
Deposits					
Noninterest-bearing	\$32,189	\$31,272	\$28,146	\$31,212	\$27,074
Interest-bearing	63,639	63,172	65,020	65,447	65,874
Time deposits greater than \$100,000	11,598	10,612	9,296	8,560	10,857
Total deposits	107,426	105,056	102,462	105,219	103,805
Short-term borrowings	7,499	9,156	10,644	14,670	12,614
Long-term debt	31,685	33,008	27,054	25,716	26,881
Company-obligated mandatorily	2 -,000	,	_,,,,,	,,,	,,,,,
redeemable preferred securities	2,975	2,894	2,820	2,826	2,115
Acceptances outstanding	132	157	118	178	150
Other liabilities	6,771	6,035	5,755	6,320	5,448
Total liabilities	156,488	156,306	148,853	154,929	151,013
Shareholders' equity	120,100	150,500	110,023	15 1,525	101,013
Common stock	20	20	20	20	20
Capital surplus	4,870	4,875	4,894	4,906	4,918
Retained earnings	13,243	12,756	12,306	11,918	11,585
Treasury stock	(1,325)	(1,341)	(1,322)	(478)	(62)
Other comprehensive income	710	340	(6)	95	356
Total shareholders' equity	17,518	16,650	15,892	16,461	16,817
Total liabilities and shareholders' equity	\$174,006	\$172,956	\$164,745	\$171,390	\$167,830
Total habilities and shareholders equity	\$1/4,000	φ1/2,930	\$10 <del>4</del> ,/43	\$1/1,390	\$107,830

# CONSOLIDATED QUARTERLY AVERAGE BALANCE SHEET

(Dollars in Millions)	September 30,	June 30,	March 31,	December 31,	September 30,
(Unaudited)	2002	2002	2002	2001	2001
Assets Money market investments	\$683	\$779	\$713	\$821	\$659
Trading account securities	915	1,022	904	875	703
Taxable securities	29,321	27,051	25,549	24,293	21,661
Non-taxable securities	898	965	1,077	1,194	1,290
Loans held for sale					
Loans  Loans	2,264	2,142	2,354	2,730	2,482
Commercial					
Commercial	37,673	38,826	39,641	40,774	43,698
Lease financing	5,543	5,601	5,740	5,848	5,925
Total commercial	43,216	44,427	45,381	46,622	49,623
Commercial real estate	43,210	44,427	45,561	40,022	49,023
	10.212	10 702	10.603	10.005	10.010
Commercial mortgages	19,312	18,783	18,682	18,805	18,918
Construction and development	6,506	6,446	6,504	6,663	7,140
Total commercial real estate	25,818	25,229	25,186	25,468	26,058
Residential mortgages	8,513	8,194	7,962	7,918	8,355
Retail	7.604	5.625	5.600	5.605	5.710
Credit card	5,604	5,627	5,632	5,607	5,712
Retail leasing	5,543	5,337	5,042	4,821	4,630
Home equity and second mortgages	13,605	13,144	12,513	12,053	11,541
Other retail	12,365	12,059	11,992	11,659	11,495
Total retail	37,117	36,167	35,179	34,140	33,378
Total loans	114,664	114,017	113,708	114,148	117,414
Other earning assets	1,591	1,665	1,632	1,589	1,619
Allowance for credit losses	2,545	2,546	2,535	2,527	1,798
Total earning assets*	150,336	147,641	145,937	145,650	145,828
Other assets	25,276	24,052	24,370	25,172	23,421
Total assets	\$173,067	\$169,147	\$167,772	\$168,295	\$167,451
Liabilities and Shareholders' Equity					
Noninterest-bearing deposits	\$28,838	\$27,267	\$27,485	\$27,189	\$25,106
Interest-bearing deposits	Ψ20,030	\$27,207	\$27,403	\$27,109	\$23,100
Interest checking	15,534	15,318	15,152	14,428	13,842
Money market accounts	24,512	24,384	24,797	25,279	25,168
Savings accounts	4,969	4,957	4,773	4,666	4,587
Time certificates of deposit less than \$100,000	18,710	19,653	20,464	21,455	22,641
1	12,349	19,033	9,341	9,840	
Time deposits greater than \$100,000  Total interest-bearing deposits	76,074	75,183	74,527	75,668	13,887 80,125
<u> </u>	•		14,564		
Short-term borrowings	9,641	11,650	· · · · · · · · · · · · · · · · · · ·	15,021	12,662
Long-term debt	32,089	30,152	26,450	25,508	25,058
Company-obligated mandatorily	2.074	2.077	2.020	2.402	2 000
redeemable preferred securities	2,954	2,866	2,838	2,492	2,088
Total interest-bearing liabilities	120,758	119,851	118,379	118,689	119,933
Other liabilities	6,196	5,554	5,749	5,656	5,467
Shareholders' equity	17,275	16,475	16,159	16,761	16,945
Total liabilities and shareholders' equity	\$173,067	\$169,147	\$167,772	\$168,295	\$167,451

<sup>\*</sup> Before deducting the allowance for credit losses and excluding the unrealized gain (loss) on available-for-sale securities.

### CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES

For the Three Months Ended

September 30, 2002 September 30, 2001 Yields Yields % Change (Dollars in Millions) Average and Average and Average (Unaudited) Balances Interest Rates Balances Interest Rates Balances Assets 3.6 % \$683 \$3.3 1.92 % \$659 \$6.3 3.80 % Money market investments 4.79 Trading account securities 915 6.58 30.2 11.0 703 11.5 5.93 Taxable securities 29.321 372.2 5.08 21.661 321.2 35.4 Non-taxable securities 898 15.5 1.290 22.7 7.02 6.86 (30.4)Loans held for sale 2,264 37.3 6.59 2,482 53.9 8.69 (8.8)Loans 663.1 857.2 6.86 Commercial 43,216 6.10 49,623 (12.9)Commercial real estate 25,818 412.2 6.33 26.058 493.4 7.51 (.9)Residential mortgages 8,513 150.6 7.06 8,355 156.7 7.48 1.9 37.117 7.90 33.378 9.19 Retail 738.7 771.8 11.2 114,664 1.964.6 6.80 117,414 2.279.1 7 71 Total loans (2.3)Other earning assets 1,591 25.4 6.34 1,619 24.3 5.97 (1.7)Allowance for credit losses 2,545 1,798 41.5 2,429,3 2,719.0 Total earning assets\* 150,336 6.43 145,828 7.42 3.1 Other assets 25,276 23,421 7.9 \$167,451 Total assets \$173,067 3.4 Liabilities and Shareholders' Equity Noninterest-bearing deposits \$28,838 \$25,106 14.9 Interest-bearing deposits Interest checking 25.8 44.7 1.28 12.2 15,534 .66 13,842 2.59 Money market accounts 24,512 80.5 1.30 25,168 164.3 (2.6)Savings accounts 4,969 6.6 .52 4,587 10.5 .91 8.3 Time certificates of deposit less than \$100,000 22,641 18,710 177.0 3.75 295.9 5.18 (17.4)Time deposits greater than \$100,000 12.349 80.4 2.58 13.887 154.6 4.42 (11.1)Total interest-bearing deposits 76,074 370.3 1.93 80,125 670.0 3.32 (5.1)Short-term borrowings 9,641 56.4 2.32 12,662 122.9 3.85 (23.9)Long-term debt 32,089 208.0 25,058 276.7 2.58 4.39 28.1 Company-obligated mandatorily redeemable preferred securities 2,954 53.5 7.18 2,088 39.7 7.53 41.5 Total interest-bearing liabilities 120,758 688.2 2.26 119,933 1.109.3 3.67 .7 Other liabilities 6,196 5,467 13.3 Shareholders' equity 17,275 16,945 1.9 \$167,451 3.4 % Total liabilities and shareholders' equity \$173,067 Net interest income \$1,741.1 \$1,609.7 Gross interest margin 4.17 % 3.75 % Gross interest margin without taxable-equivalent increments 4.15 3.72 **Percent of Earning Assets** Interest income 6.43 % 7.42 % 3.02 Interest expense 1.82 Net interest margin 4.61 4.40 Net interest margin without taxable-equivalent increments 4.59 % 4.37

Interest and rates are presented on a fully taxable-equivalent basis under a tax rate of 35 percent.

Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

<sup>\*</sup> Before deducting the allowance for credit losses and excluding the unrealized gain (loss) on available-for-sale securities.

### CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES

For the Three Months Ended

September 30, 2002 June 30, 2002 Yields Yields % Change (Dollars in Millions) Average and Average and Average (Unaudited) Balances Interest Rates Balances Interest Rates Balances Assets 1.09 % (12.3) % \$683 \$3.3 1.92 % \$779 \$2.2 Money market investments Trading account securities 3.96 915 4.79 10.1 (10.5)11.0 1,022 5.12 Taxable securities 29,321 372.2 5.08 27,051 346.1 8.4 Non-taxable securities 898 15.5 16.5 6.87 (6.9)6.86 965 Loans held for sale 2,264 37.3 6.59 2,142 36.6 6.84 5.7 Loans 663.1 670.0 6.05 Commercial 43,216 6.10 44,427 (2.7)Commercial real estate 25,818 412.2 6.33 25,229 403.4 6.41 2.3 Residential mortgages 8,513 150.6 7.06 8,194 147.1 7.18 3.9 37.117 7.90 719.9 7.98 Retail 738.7 36.167 2.6 114,664 1.964.6 6.80 114,017 1.940.4 6.82 Total loans .6 Other earning assets 1,591 25.4 6.34 1,665 32.7 7.88 (4.4)Allowance for credit losses 2,545 2,546 2,429,3 2.384.6 Total earning assets\* 150,336 6.43 147,641 6.47 1.8 Other assets 25,276 24.052 5.1 \$169,147 Total assets \$173,067 2.3 Liabilities and Shareholders' Equity Noninterest-bearing deposits \$28,838 \$27,267 5.8 Interest-bearing deposits Interest checking 25.8 25.4 .67 1.4 15,534 .66 15,318 Money market accounts 24,512 80.5 1.30 24,384 76.3 1.26 .5 Savings accounts 4,969 6.6 .52 4,957 6.6 .54 .2 Time certificates of deposit less than \$100,000 18,710 177.0 3.75 19,653 192.8 3.93 (4.8)Time deposits greater than \$100,000 12.349 80.4 2.58 10.871 74.7 2.76 13.6 Total interest-bearing deposits 76,074 370.3 1.93 75,183 375.8 2.00 1.2 Short-term borrowings 9,641 56.4 2.32 11,650 68.3 2.35 (17.2)197.9 Long-term debt 32,089 208.0 30,152 2.58 2.63 6.4 Company-obligated mandatorily redeemable preferred securities 2,954 53.5 7.18 2,866 52.8 7.39 3.1 Total interest-bearing liabilities 120,758 688.2 2.26 119.851 694.8 2.32 .8 Other liabilities 6,196 5,554 11.6 Shareholders' equity 17,275 16,475 4.9 \$169,147 2.3 % Total liabilities and shareholders' equity \$173,067 Net interest income \$1,741.1 \$1,689.8 Gross interest margin 4.17 % 4.15 % Gross interest margin without taxable-equivalent increments 4.15 4.13 **Percent of Earning Assets** Interest income 6.43 6.47 % % 1.88 Interest expense 1.82 Net interest margin 4.61 4.59 Net interest margin without taxable-equivalent increments 4.59 % 4.57

Interest and rates are presented on a fully taxable-equivalent basis under a tax rate of 35 percent.

Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

<sup>\*</sup> Before deducting the allowance for credit losses and excluding the unrealized gain (loss) on available-for-sale securities.

### CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES

For the Nine Months Ended

September 30, 2002 September 30, 2001 Yields Yields % Change (Dollars in Millions) Average and Average and Average (Unaudited) Balances Interest Rates Balances Interest Rates Balances Assets 7.2 % \$725 \$8.8 1.62 % \$22.6 4.46 % Money market investments \$676 Trading account securities 28.7 947 29.6 42.7 7.74 4.16 736 27,321 Taxable securities 1.066.1 5.20 18.725 862.3 6.14 45.9 6.90 108.1 Non-taxable securities 979 50.7 1.987 7.25 (50.7)Loans held for sale 2,256 113.1 6.69 1,634 96.4 7.87 38.1 Loans 2.003.3 6.04 2,882.2 7.52 Commercial 44.334 51,235 (13.5)1.222.8 Commercial real estate 25,413 6.43 26,287 1,563.8 7.95 (3.3)Residential mortgages 8,225 441.5 7.16 8,798 509.8 7.73 (6.5)36.163 8.03 33.215 2,408.8 9.69 Retail 2.172.6 8.9 114,135 5.840.2 6.84 119,535 7.364.6 8 23 (4.5)Total loans Other earning assets 1,629 77.1 6.33 1,708 82.4 6.45 (4.6)Allowance for credit losses 1,794 2,542 41.7 7.185.6 8.579.1 Total earning assets\* 147,992 6.49 145,001 7.90 2.1 Other assets 24,567 21.941 12.0 \$165,148 Total assets \$170,017 2.9 Liabilities and Shareholders' Equity Noninterest-bearing deposits \$27,872 \$24,408 14.2 Interest-bearing deposits Interest checking 77.5 .68 1703 1.65 11.1 15,336 13,805 Money market accounts 24,563 232.4 1.27 24,815 609.2 3.28 (1.0)Savings accounts 4,901 19.7 .54 4,539 34.8 1.02 8.0 Time certificates of deposit less than \$100,000 19,602 584.2 3.98 23,959 985.6 5.50 (18.2)Time deposits greater than \$100,000 10.865 227.8 2.80 14.137 536.8 5.08 (23.1)Total interest-bearing deposits 75,267 1,141.6 2.03 81,255 2,336.7 3.84 (7.4)Short-term borrowings 11,934 203.6 2.28 12,293 433.5 4.72 (2.9)Long-term debt 29,584 579.0 24,304 957.4 5.26 2.61 21.7 Company-obligated mandatorily redeemable preferred securities 2,886 160.1 7.42 1,774 102.7 7.74 62.7 Total interest-bearing liabilities 119,671 2.084.3 2.33 119,626 3.830.3 4.28 Other liabilities 5,834 5,102 14.3 Shareholders' equity 16,640 16,012 3.9 Total liabilities and shareholders' equity \$170,017 \$165,148 2.9 % Net interest income \$5,101.3 \$4,748.8 Gross interest margin 3.62 % 4.16 % Gross interest margin without taxable-equivalent increments 4.14 3.58 **Percent of Earning Assets** Interest income 6.49 7.90 % % 1.89 3.53 Interest expense Net interest margin 4.60 4.37

4.58 %

4.33

Interest and rates are presented on a fully taxable-equivalent basis under a tax rate of 35 percent.

Net interest margin without taxable-equivalent increments

Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

<sup>\*</sup> Before deducting the allowance for credit losses and excluding the unrealized gain (loss) on available-for-sale securities.

U.S. Bancorp

# LOAN PORTFOLIO

	Septembe	er 30, 2002	June 3	0, 2002	March :	31, 2002	Decembe	er 31, 2001	Septembe	er 30, 2001
(Dollars in Millions)		Percent		Percent		Percent		Percent		Percent
(Unaudited)	Amount	of Total	Amount	of Total	Amount	of Total	Amount	of Total	Amount	of Total
Commercial										
Commercial	\$38,330	33.1 %	\$38,889	33.9 %	\$40,679	35.5 %	\$40,472	35.4 %	\$41,333	36.0 %
Lease financing	5,496	4.7	5,602	4.9	5,676	4.9	5,858	5.1	5,926	5.2
Total commercial	43,826	37.8	44,491	38.8	46,355	40.4	46,330	40.5	47,259	41.2
Commercial real estate										
Commercial mortgages	19,774	17.1	18,875	16.5	18,776	16.4	18,765	16.4	18,861	16.5
Construction and development	6,530	5.6	6,425	5.6	6,373	5.5	6,608	5.8	6,674	5.8
Total commercial real estate	26,304	22.7	25,300	22.1	25,149	21.9	25,373	22.2	25,535	22.3
Residential mortgages	8,439	7.3	8,107	7.1	7,902	6.9	7,829	6.8	8,032	7.0
Retail										
Credit card	5,608	4.8	5,699	5.0	5,437	4.7	5,889	5.1	5,700	5.0
Retail leasing	5,575	4.8	5,466	4.8	5,187	4.5	4,906	4.3	4,708	4.1
Home equity and second mortgages	13,668	11.8	13,434	11.7	12,777	11.2	12,235	10.7	11,797	10.3
Other retail										
Revolving credit	2,708	2.3	2,638	2.3	2,600	2.3	2,673	2.3	2,680	2.3
Installment	2,336	2.0	2,259	2.0	2,219	1.9	2,292	2.0	2,255	2.0
Automobile	5,991	5.2	5,811	5.1	5,714	5.0	5,660	5.0	5,379	4.7
Student	1,479	1.3	1,365	1.1	1,407	1.2	1,218	1.1	1,222	1.1
Total other retail	12,514	10.8	12,073	10.5	11,940	10.4	11,843	10.4	11,536	10.1
Total retail	37,365	32.2	36,672	32.0	35,341	30.8	34,873	30.5	33,741	29.5
Total loans	\$115,934	100.0 %	\$114,570	100.0 %	\$114,747	100.0 %	\$114,405	100.0 %	\$114,567	100.0 %

# SUPPLEMENTAL FINANCIAL DATA

(Dollars in Millions, Except Per Share Data) (Unaudited)	September 30, 2002	June 30, 2002	March 31, 2002	December 31, 2001	September 30, 2001
Ending common shares outstanding (in millions)	1,914.7	1,914.2	1,915.1	1,951.7	1,969.0
Book value per common share	\$9.15	\$8.70	\$8.30	\$8.43	\$8.54
Book value of intangibles					
Goodwill	\$5,442	\$5,442	\$5,427	\$5,459	\$5,535
Merchant processing contracts	630	649	652	680	651
Core deposit benefits  Mortgage servicing rights	471 609	490 656	510 449	530 360	572 326
Other identified intangibles	367	381	387	383	364
Total intangibles	\$7,519	\$7,618	\$7,425	\$7,412	\$7,448
		Γ	Three Months End	ed	
	September 30,	June 30,	March 31,	December 31,	September 30,
	2002	2002	2002	2001	2001
Amortization of intangibles		•	<b>*</b>	<b>0.60 4</b>	0.00
Goodwill	\$	\$	\$	\$62.4	\$62.3
Merchant processing contracts Core deposit benefits	34.0 19.4	32.6 19.8	31.8 20.0	18.7 20.1	13.4 20.4
Mortgage servicing rights	143.7	38.1	14.1	40.1	36.5
Other identified intangibles	14.3	14.2	14.3	14.1	14.5
Total intangibles	\$211.4	\$104.7	\$80.2	\$155.4	\$147.1
Mortgage banking revenue					
Origination and sales	\$64.3	\$29.9	\$25.3	\$42.8	\$36.1
Loan servicing	46.6	42.2	26.7	26.0	23.0
Gain (loss) on sale of servicing rights	.9	5.9	\$52.0	(.3)	1.2
Total mortgage banking revenue	\$111.8	\$78.0		\$68.5	\$60.3
Mortgage production volume	\$5,882	\$4,220	\$4,205	\$5,690	\$3,852
Mortgages serviced for others	\$39,413	\$37,114	\$25,404	\$21,964	\$20,836
Income taxes		• 4 • 00 /	• • • • •		
Book rate *	34.8%	34.8%	34.8%	36.1%	33.1%
Tax equivalent adjusted rate *	35.3% \$9.3	35.3%	35.2%	36.6% \$9.9	36.2%
Tax equivalent adjustment	\$9.3	\$9.0	\$9.1	\$9.9	\$10.7
Net interest income **	\$1,741.1	\$1,689.8	\$1,670.4	\$1,674.2	\$1,609.7
Net interest margin**	4.61%	4.59%	4.62%	4.57%	4.40%
Interest yield on average loans **	6.80%	6.82%	6.89%	7.18%	7.71%
Rate paid on interest-bearing liabilities	2.26%	2.32%	2.40%	2.82%	3.67%
Return on average common equity *	20.8%	21.2%	21.1%	18.6%	3.5%
Return on average assets *	2.08%	2.06%	2.03%	1.85%	.35%
Efficiency ratio *	49.4%	46.8%	46.1%	50.4%	49.5%
Banking efficiency ratio ***	46.1%	43.3%	42.4%	46.6%	45.7%
Gross charge-offs	\$379.8	\$393.0	\$385.7	\$324.2	\$620.7
Gross recoveries	\$50.8	\$62.5	\$50.7	\$58.4	\$57.4

<sup>\*</sup> Excluding merger and restructuring-related items and cumulative effect of change in accounting principles

<sup>\*\*</sup> On a taxable equivalent basis

<sup>\*\*\*</sup> Excluding merger and restructuring-related items and cumulative effect of change in accounting principles; without investment banking and brokerage activity

# LINE OF BUSINESS FINANCIAL PERFORMANCE \*

		Vholesale Banking			Consumer Banking			e Client, Trust et Managemer			Payment Services	
For the Three Months Ended	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent
(Dollars in Millions)	2002	2001	Change	2002	2001	Change	2002	2001	Change	2002	2001	Change
Condensed Income Statement						Ĭ			ŭ			Ŭ
Net interest income (taxable-equivalent basis)	\$509.5	\$525.7	(3.1) %	\$828.2	\$810.9	2.1 %	\$80.2	\$81.2	(1.2) %	\$179.3	\$156.5	14.6 %
Noninterest income	197.0	160.4	22.8	453.8	302.6	50.0	219.3	220.4	(.5)	442.0	348.4	26.9
Total net revenue	706.5	686.1	3.0	1,282.0	1,113.5	15.1	299.5	301.6	(.7)	621.3	504.9	23.1
Noninterest expense	98.6	103.6	(4.8)	425.5	418.4	1.7	115.7	112.3	3.0	157.2	140.4	12.0
Other intangible amortization	5.2	6.3	(17.5)	157.6	51.7	**	7.8	7.8		40.5	18.8	**
Goodwill amortization												
Total noninterest expense	103.8	109.9	(5.6)	583.1	470.1	24.0	123.5	120.1	2.8	197.7	159.2	24.2
Operating income	602.7	576.2	4.6	698.9	643.4	8.6	176.0	181.5	(3.0)	423.6	345.7	22.5
Provision for credit losses	118.1	750.5	(84.3)	118.5	195.2	(39.3)	6.8	19.4	(64.9)	111.3	128.9	(13.7)
Income before income taxes	484.6	(174.3)	**	580.4	448.2	29.5	169.2	162.1	4.4	312.3	216.8	44.0
Income taxes and taxable-equivalent adjustment	176.3	(63.4)	**	211.2	163.1	29.5	61.6	59.0	4.4	113.6	78.9	44.0
Operating earnings, before merger and restructuring-related items and cumulative effect of change in accounting principles	\$308.3	(\$110.9)	**	\$369.2	\$285.1	29.5	\$107.6	\$103.1	4.4	\$198.7	\$137.9	44.1
Merger and restructuring-related items (after-tax)		(41111)	•	4447.1	4=0011		420,10	4.00.1		4-2-017	4.0	
Cumulative effect of change in accounting principles												
Net income												
Average Balance Sheet Data												
Loans	\$47,547	\$54,789	(13.2)	\$51,376	\$48,058	6.9	\$4,861	\$4,462	8.9	\$10,109	\$10,025	.8
Goodwill	1,314	1,352	(2.8)	1,722	1,696	1.5	289	284	1.8	1,811	1,411	28.3
Other intangible assets	124	148	(16.2)	994	760	30.8	224	248	(9.7)	765	702	9.0
Assets	53,538	61,626	(13.1)	59,185	57,060	3.7	5,863	5,802	1.1	13,433	12,734	5.5
Noninterest-bearing deposits	13,205	10,280	28.5	13,255	12,270	8.0	2,251	2,283	(1.4)	198	163	21.5
Interest-bearing deposits	8,150	6,671	22.2	57,156	60,866	(6.1)	4,715	4,889	(3.6)	8	6	33.3
Total deposits	21,355	16,951	26.0	70,411	73,136	(3.7)	6,966	7,172	(2.9)	206	169	21.9
Shareholders' equity	5,423	5,992	(9.5)	4,913	4,917	(.1)	1,341	1,386	(3.2)	3,254	2,768	17.6

		Capital Markets			easury and orate Support			onsolidated Company	
For the Three Months Ended	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent
(Dollars in Millions)	2002	2001	Change	2002	2001	Change	2002	2001	Change
Condensed Income Statement									
Net interest income (taxable-equivalent basis)	\$9.2	\$4.7	95.7 %	\$134.7	\$30.7	** %	\$1,741.1	\$1,609.7	8.2 %
Noninterest income	156.2	188.3	(17.0)	90.0	98.3	(8.4)	1,558.3	1,318.4	18.2
Total net revenue	165.4	193.0	(14.3)	224.7	129.0	74.2	3,299.4	2,928.1	12.7
Noninterest expense	163.3	176.7	(7.6)	398.2	320.2	24.4	1,358.5	1,271.6	6.8
Other intangible amortization				.3	.2	50.0	211.4	84.8	**
Goodwill amortization					62.3	**		62.3	**
Total noninterest expense	163.3	176.7	(7.6)	398.5	382.7	4.1	1,569.9	1,418.7	10.7
Operating income	2.1	16.3	(87.1)	(173.8)	(253.7)	31.5	1,729.5	1,509.4	14.6
Provision for credit losses	(.1)		**	(24.6)	181.0	**	330.0	1,275.0	(74.1)
Income before income taxes	2.2	16.3	(86.5)	(149.2)	(434.7)	65.7	1,399.5	234.4	**
Income taxes and taxable-equivalent adjustment	.8	5.9	(86.4)	(70.2)	(158.8)	55.8	493.3	84.7	**
Operating earnings, before merger and restructuring-related items									
and cumulative effect of change in accounting principles	\$1.4	\$10.4	(86.5)	\$(79.0)	\$(275.9)	71.4	906.2	149.7	**
Merger and restructuring-related items (after-tax)							(45.9)	(111.0)	
Cumulative effect of change in accounting principles									
Net income							\$860.3	\$38.7	
Average Balance Sheet Data									
Loans	\$224	\$179	25.1	\$547	\$(99)	**	\$114.664	\$117.414	(2.3)
Goodwill	306	313	(2.2)				5,442	5,056	7.6
Other intangible assets				16		**	2.123	1.858	14.3
Assets	3,041	3,226	(5.7)	38,007	27,003	40.8	173,067	167,451	3.4
Noninterest-bearing deposits	206	172	19.8	(277)	(62)	**	28,838	25,106	14.9
Interest-bearing deposits				6,045	7,693	(21.4)	76,074	80,125	(5.1)
Total deposits	206	172	19.8	5,768	7,631	(24.4)	104,912	105,231	(.3)
Shareholders' equity	626	627	(.2)	1,718	1,255	36.9	17,275	16,945	1.9

<sup>\*</sup>Preliminary data \*\*Not meaningful

# LINE OF BUSINESS FINANCIAL PERFORMANCE \*

	7	Wholesale		(	Consumer			e Client, Trust			Payment	
		Banking			Banking		and Ass	et Managemer	nt		Services	
For the Three Months Ended	Sep 30,	Jun 30,	Percent	Sep 30,	Jun 30,	Percent	Sep 30,	Jun 30,	Percent	Sep 30,	Jun30,	Percent
(Dollars in Millions)	2002	2002	Change	2002	2002	Change	2002	2002	Change	2002	2002	Change
Condensed Income Statement												
Net interest income (taxable-equivalent basis)	\$509.5	\$488.4	4.3 %	\$828.2	\$808.4	2.4 %	\$80.2	\$79.3	1.1 %	\$179.3	\$165.8	8.1 %
Noninterest income	197.0	186.0	5.9	453.8	343.6	32.1	219.3	226.8	(3.3)	442.0	406.1	8.8
Total net revenue	706.5	674.4	4.8	1,282.0	1,152.0	11.3	299.5	306.1	(2.2)	621.3	571.9	8.6
Noninterest expense	98.6	107.1	(7.9)	425.5	414.8	2.6	115.7	111.0	4.2	157.2	161.6	(2.7)
Other intangible amortization	5.2	5.2		157.6	52.5	**	7.8	7.9	(1.3)	40.5	38.8	4.4
Goodwill amortization												
Total noninterest expense	103.8	112.3	(7.6)	583.1	467.3	24.8	123.5	118.9	3.9	197.7	200.4	(1.3)
Operating income	602.7	562.1	7.2	698.9	684.7	2.1	176.0	187.2	(6.0)	423.6	371.5	14.0
Provision for credit losses	118.1	(30.3)	**	118.5	73.4	61.4	6.8	1.9	**	111.3	112.1	(.7)
Income before income taxes	484.6	592.4	(18.2)	580.4	611.3	(5.1)	169.2	185.3	(8.7)	312.3	259.4	20.4
Income taxes and taxable-equivalent adjustment	176.3	215.6	(18.2)	211.2	222.5	(5.1)	61.6	67.4	(8.6)	113.6	94.4	20.3
Operating earnings, before merger and restructuring-related items												
and cumulative effect of change in accounting principles	\$308.3	\$376.8	(18.2)	\$369.2	\$388.8	(5.0)	\$107.6	\$117.9	(8.7)	\$198.7	\$165.0	20.4
Merger and restructuring-related items (after-tax)												
Cumulative effect of change in accounting principles												
Net income												
Average Balance Sheet Data												
Loans	\$47,547	\$48,299	(1.6)	\$51,376	\$50,281	2.2	\$4,861	\$4,697	3.5	\$10,109	\$10,089	.2
Goodwill	1,314	1,314		1,722	1,720	.1	289	289		1,811	1,813	(.1)
Other intangible assets	124	130	(4.6)	994	1,000	(.6)	224	232	(3.4)	765	773	(1.0)
Assets	53,538	54,614	(2.0)	59,185	58,385	1.4	5,863	5,744	2.1	13,433	13,146	2.2
Noninterest-bearing deposits	13,205	11,961	10.4	13,255	13,043	1.6	2,251	2,328	(3.3)	198	162	22.2
Interest-bearing deposits	8,150	7,191	13.3	57,156	57,799	(1.1)	4,715	4,783	(1.4)	8	7	14.3
Total deposits	21,355	19,152	11.5	70,411	70,842	(.6)	6,966	7,111	(2.0)	206	169	21.9
Shareholders' equity	5,423	5,260	3.1	4,913	4,623	6.3	1,341	1,344	(.2)	3,254	3,197	1.8

		Capital Markets		Treasury and Corporate Support			Consolidated Company			
For the Three Months Ended	Sep 30,	Jun 30,	Percent	Sep 30,	Jun 30,	Percent	Sep 30,	Jun 30,	Percent	
(Dollars in Millions)	2002	2002	Change	2002	2002	Change	2002	2002	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$9.2	\$3.1	** %	\$134.7	\$144.8	(7.0) %	\$1,741.1	\$1,689.8	3.0 %	
Noninterest income	156.2	193.8	(19.4)	90.0	81.0	11.1	1,558.3	1,437.3	8.4	
Total net revenue	165.4	196.9	(16.0)	224.7	225.8	(.5)	3,299.4	3,127.1	5.5	
Noninterest expense	163.3	188.0	(13.1)	398.2	361.6	10.1	1,358.5	1,344.1	1.1	
Other intangible amortization				.3	.3		211.4	104.7	**	
Goodwill amortization										
Total noninterest expense	163.3	188.0	(13.1)	398.5	361.9	10.1	1,569.9	1,448.8	8.4	
Operating income	2.1	8.9	(76.4)	(173.8)	(136.1)	(27.7)	1,729.5	1,678.3	3.1	
Provision for credit losses	(.1)		**	(24.6)	177.9	**	330.0	335.0	(1.5)	
Income before income taxes	2.2	8.9	(75.3)	(149.2)	(314.0)	52.5	1,399.5	1,343.3	4.2	
Income taxes and taxable-equivalent adjustment	.8	3.2	(75.0)	(70.2)	(129.6)	45.8	493.3	473.5	4.2	
Operating earnings, before merger and restructuring-related items	<u> </u>		1							
and cumulative effect of change in accounting principles	\$1.4	\$5.7	(75.4)	\$(79.0)	\$(184.4)	57.2	906.2	869.8	4.2	
Merger and restructuring-related items (after-tax)							(45.9)	(46.7)		
Cumulative effect of change in accounting principles			1							
Net income			1				\$860.3	\$823.1		
Average Balance Sheet Data										
Loans	\$224	\$223	.4	\$547	\$428	27.8	\$114.664	\$114,017	.6	
Goodwill	306	306					5,442	5,442		
Other intangible assets				16	14	14.3	2.123	2.149	(1.2)	
Assets	3,041	3,171	(4.1)	38,007	34,087	11.5	173,067	169,147	2.3	
Noninterest-bearing deposits	206	202	2.0	(277)	(429)	35.4	28,838	27,267	5.8	
Interest-bearing deposits				6,045	5,403	11.9	76,074	75,183	1.2	
Total deposits	206	202	2.0	5,768	4,974	16.0	104,912	102,450	2.4	
Shareholders' equity	626	641	(2.3)	1,718	1,410	21.8	17,275	16,475	4.9	

<sup>\*</sup>Preliminary data \*\*Not meaningful

# LINE OF BUSINESS FINANCIAL PERFORMANCE \*

	Wholesale Banking			Consumer Banking			Private Client, Trust and Asset Management			Payment Services		
For the Nine Months Ended	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent
(Dollars in Millions)	2002	2001	Change	2002	2001	Change	2002	2001	Change	2002	2001	Change
Condensed Income Statement									g-			
Net interest income (taxable-equivalent basis)	\$1,486.7	\$1,627.0	(8.6) %	\$2,425.7	\$2,448.8	(.9) %	\$238.4	\$236.4	.8 %	\$515.5	\$447.8	15.1 %
Noninterest income	564.5	455.2	24.0	1,090.5	933.0	16.9	667.3	664.7	.4	1,212.7	886.6	36.8
Total net revenue	2,051.2	2,082.2	(1.5)	3,516.2	3,381.8	4.0	905.7	901.1	.5	1,728.2	1,334.4	29.5
Noninterest expense	297.8	299.6	(.6)	1,253.5	1,269.8	(1.3)	338.6	338.0	.2	481.7	355.6	35.5
Other intangible amortization	15.6	18.8	(17.0)	238.6	111.4	**	23.3	23.1	.9	117.9	31.3	**
Goodwill amortization												
Total noninterest expense	313.4	318.4	(1.6)	1,492.1	1,381.2	8.0	361.9	361.1	.2	599.6	386.9	55.0
Operating income	1,737.8	1,763.8	(1.5)	2,024.1	2,000.6	1.2	543.8	540.0	.7	1,128.6	947.5	19.1
Provision for credit losses	48.1	1,029.8	(95.3)	311.9	396.1	(21.3)	12.4	25.2	(50.8)	338.1	343.6	(1.6)
Income before income taxes	1,689.7	734.0	**	1,712.2	1,604.5	6.7	531.4	514.8	3.2	790.5	603.9	30.9
Income taxes and taxable-equivalent adjustment	614.9	267.1	**	623.1	583.9	6.7	193.4	187.3	3.3	287.6	219.8	30.8
Operating earnings, before merger and restructuring-related items												
and cumulative effect of change in accounting principles	\$1,074.8	\$466.9	**	\$1,089.1	\$1,020.6	6.7	\$338.0	\$327.5	3.2	\$502.9	\$384.1	30.9
Merger and restructuring-related items (after-tax)												
Cumulative effect of change in accounting principles												
Net income												
Average Balance Sheet Data												
Loans	\$48,337	\$56,245	(14.1)	\$50,376	\$48,798	3.2	\$4,706	\$4,365	7.8	\$10,073	\$9,958	1.2
Goodwill	1,336	1,394	(4.2)	1,713	1,725	(.7)	289	289		1,815	679	**
Other intangible assets	130	159	(18.2)	927	656	41.3	230	255	(9.8)	779	324	**
Assets	54,703	63,341	(13.6)	58,471	56,737	3.1	5,804	5,724	1.4	13,272	11,426	16.2
Noninterest-bearing deposits	12,481	10,130	23.2	12,914	11,913	8.4	2,298	2,089	10.0	208	162	28.4
Interest-bearing deposits	7,482	6,375	17.4	57,996	61,756	(6.1)	4,746	5,024	(5.5)	7	6	16.7
Total deposits	19,963	16,505	21.0	70,910	73,669	(3.7)	7,044	7,113	(1.0)	215	168	28.0
Shareholders' equity	5,328	6,277	(15.1)	4,666	4,899	(4.8)	1,343	1,407	(4.5)	3,211	1,603	**

		Capital Markets			easury and orate Support		Consolidated Company		
For the Nine Months Ended	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent	Sep 30,	Sep 30,	Percent
(Dollars in Millions)	2002	2001	Change	2002	2001	Change	2002	2001	Change
Condensed Income Statement									
Net interest income (taxable-equivalent basis)	\$19.7	\$21.7	(9.2) %	\$415.3	\$(32.9)	** %	\$5,101.3	\$4,748.8	7.4 %
Noninterest income	520.4	624.9	(16.7)	267.1	440.3	(39.3)	4,322.5	4,004.7	7.9
Total net revenue	540.1	646.6	(16.5)	682.4	407.4	67.5	9,423.8	8,753.5	7.7
Noninterest expense	514.1	602.2	(14.6)	1,099.3	915.6	20.1	3,985.0	3,780.8	5.4
Other intangible amortization				.9	.8	12.5	396.3	185.4	**
Goodwill amortization					188.7	**		188.7	**
Total noninterest expense	514.1	602.2	(14.6)	1,100.2	1,105.1	(.4)	4,381.3	4,154.9	5.4
Operating income	26.0	44.4	(41.4)	(417.8)	(697.7)	40.1	5,042.5	4,598.6	9.7
Provision for credit losses	(.1)		**	289.6	86.1	**	1,000.0	1,880.8	(46.8)
Income before income taxes	26.1	44.4	(41.2)	(707.4)	(783.8)	9.7	4,042.5	2,717.8	48.7
Income taxes and taxable-equivalent adjustment	9.5	16.2	(41.4)	(303.6)	(322.1)	(5.7)	1,424.9	952.2	49.6
Operating earnings, before merger and restructuring-related items and cumulative effect of change in accounting principles	\$16.6	\$28.2	(41.1)	\$(403.8)	\$(461.7)	12.5	2,617.6	1,765.6	48.3
	\$10.0	\$20.2	(41.1)	3(403.8)	\$(461.7)	12.3			46.3
Merger and restructuring-related items (after-tax)							(141.0)	(754.5)	
Cumulative effect of change in accounting principles							(37.2)		
Net income							\$2,439.4	\$1,011.1	
Average Balance Sheet Data									
Loans	\$225	\$170	32.4	\$418	\$(1)	**	\$114,135	\$119,535	(4.5)
Goodwill	306	321	(4.7)				5,459	4,408	23.8
Other intangible assets				8	1	**	2,074	1,395	48.7
Assets	3,144	3,159	(.5)	34,623	24,761	39.8	170,017	165,148	2.9
Noninterest-bearing deposits	207	164	26.2	(236)	(50)	**	27,872	24,408	14.2
Interest-bearing deposits				5,036	8,094	(37.8)	75,267	81,255	(7.4)
Total deposits	207	164	26.2	4,800	8,044	(40.3)	103,139	105,663	(2.4)
Shareholders' equity	634	638	(.6)	1,458	1,188	22.7	16,640	16,012	3.9

<sup>\*</sup>Preliminary data \*\*Not meaningful