

# Autodesk

Fiscal Year 2008	QTR 1	QTR 2	QTR 3	QTR 4	YTD2008
<b>Financial Statistics (in millions):</b>					
Total net revenue	\$ 508	\$ 526	\$ 538	\$ 599	\$ 2,172
License and other revenue	\$ 383	\$ 394	\$ 396	\$ 446	\$ 1,619
Maintenance revenue	\$ 125	\$ 132	\$ 143	\$ 153	\$ 553
Gross Margin - GAAP	90%	90%	90%	92%	90%
Gross Margin - Non-GAAP	90%	91%	91%	92%	91%
GAAP Operating Expenses	\$ 355	\$ 359	\$ 381	\$ 424	\$ 1,519
GAAP Operating Margin	20%	22%	20%	21%	21%
GAAP Net Income	\$ 83	\$ 92	\$ 85	\$ 96	\$ 356
GAAP Diluted Net Income Per Share	\$ 0.34	\$ 0.38	\$ 0.35	\$ 0.40	\$ 1.47
Non-GAAP Operating Expenses (1)(2)	\$ 328	\$ 336	\$ 341	\$ 393	\$ 1,398
Non-GAAP Operating Margin (1)(3)	26%	27%	28%	27%	27%
Non-GAAP Net Income (1)(4)	\$ 107	\$ 108	\$ 117	\$ 124	\$ 456
Non-GAAP Diluted Net Income Per Share (1)(5)	\$ 0.44	\$ 0.44	\$ 0.49	\$ 0.52	\$ 1.88
Total Cash and Marketable Securities	\$ 964	\$ 827	\$ 873	\$ 958	\$ 958
Days Sales Outstanding	47	48	51	59	59
Capital Expenditures	\$ 7	\$ 11	\$ 11	\$ 14	\$ 43
Cash from Operations	\$ 192	\$ 136	\$ 161	\$ 219	\$ 708
GAAP Depreciation and Amortization	\$ 14	\$ 15	\$ 15	\$ 17	\$ 61
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 185	\$ 195	\$ 218	\$ 206	\$ 804
Europe	\$ 206	\$ 204	\$ 203	\$ 262	\$ 875
Asia/Pacific	\$ 117	\$ 127	\$ 118	\$ 131	\$ 493
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 445	\$ 459	\$ 468	\$ 523	\$ 1,895
Platform Solutions and Emerging Business Division and Other	\$ 251	\$ 241	\$ 242	\$ 263	\$ 997
Architecture, Engineering and Construction Division	\$ 100	\$ 119	\$ 124	\$ 137	\$ 480
Manufacturing Solutions Division	\$ 94	\$ 99	\$ 102	\$ 123	\$ 418
Media and Entertainment Segment	\$ 59	\$ 62	\$ 67	\$ 71	\$ 259
Other	\$ 4	\$ 5	\$ 4	\$ 5	\$ 18
<b>Other Revenue Statistics:</b>					
% of Total Rev from AutoCAD, AutoCAD upgrades and AutoCAD LT	43%	38%	37%	37%	38%
% of Total Rev from 3D design products	21%	23%	24%	24%	23%
% of Total Rev from Emerging Economies	14%	15%	17%	19%	17%
Upgrade Revenue (in millions)	\$ 71	\$ 46	\$ 43	\$ 50	\$ 210
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 343	\$ 356	\$ 366	\$ 434	\$ 434
<b>Favorable (Unfavorable) Impact of U.S. Dollar Translation Relative to Foreign Currencies Compared to Comparable Prior Year Period (in millions):</b>					
FX Impact on Total Net Revenue	\$ 19	\$ 12	\$ 16	\$ 25	\$ 72
FX Impact on Total Operating Expenses	\$ (5)	\$ (5)	\$ (5)	\$ (9)	\$ (24)
FX Impact on Total Net Income	\$ 14	\$ 7	\$ 11	\$ 16	\$ 48
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 190	\$ 198	\$ 207	\$ 219	\$ 814
Media and Entertainment	\$ 21	\$ 22	\$ 24	\$ 24	\$ 91
Unallocated amounts	\$ (109)	\$ (106)	\$ (125)	\$ (119)	\$ (459)
<b>Common Stock Statistics:</b>					
GAAP Shares Outstanding	231,166,000	229,331,000	230,416,000	230,013,000	230,013,000
GAAP Fully Diluted Shares Outstanding	243,848,000	242,986,000	239,908,000	239,400,000	242,014,000
Shares Repurchased	-	7,062,000	3,001,000	2,064,000	12,127,000

# Autodesk®

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**Installed Base Statistics:**

Total AutoCAD-based Installed Base	4,162,000	4,213,000	4,268,000	4,329,000	4,329,000
Stand-alone AutoCAD					2,857,000
AutoCAD Mechanical					237,000
AutoCAD Map 3D					264,000
AutoCAD Architecture					539,000
AutoCAD LT Installed Base					3,680,000
Total Inventor Installed Base	699,000	722,000	747,000	775,000	775,000
Total Subscription Installed Base	1,295,000	1,329,000	1,387,000	1,481,000	1,481,000

# Autodesk

Fiscal Year 2008

QTR 1

QTR 2

QTR 3

QTR 4

YTD 2008

**Note:** Totals may not agree with the sum of the components due to rounding.

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenues, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP interest and other income, net and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock-based compensation expense, employee tax reimbursements related to our stock option review, litigation expenses, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, investment impairment and income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying Autodesk's press release.

(2) GAAP Operating Expenses	\$	355	\$	359	\$	381	\$	424	\$	1,519
Stock-based compensation expense		(14)		(20)		(35)		(25)		(94)
Employee tax reimbursement related to stock option review		(11)		-		-		(2)		(13)
Amortization of customer relationships and trademarks		(2)		(2)		(2)		(3)		(9)
In-process research and development		-		(1)		(3)		(2)		(6)
Non-GAAP Operating Expenses	\$	328	\$	336	\$	341	\$	392	\$	1,397
(3) GAAP Operating Margin		20%		22%		20%		21%		21%
Stock-based compensation expense		3%		4%		7%		4%		4%
Employee tax reimbursement related to stock option review		2%		0%		0%		0%		1%
Amortization of developed technology		1%		0%		1%		1%		1%
Amortization of customer relationships and trademarks		0%		1%		0%		1%		0%
In-process research and development		0%		0%		1%		0%		0%
Non-GAAP Operating Margin		26%		27%		28%		27%		27%
(4) GAAP Net Income	\$	83	\$	92	\$	85	\$	96	\$	356
Stock-based compensation expense		15		21		37		26		99
Employee tax reimbursement related to stock option review		12		-		-		2		14
Investment impairment		-		-		4		-		4
Amortization of developed technology		2		2		3		4		11
Amortization of customer relationships and trademarks		2		2		2		3		9
In-process research and development		-		1		3		2		6
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate		(7)		(10)		(17)		(9)		(43)
Non-GAAP Net Income	\$	107	\$	108	\$	117	\$	124	\$	456
(5) GAAP Diluted Net Income Per Share	\$	0.34	\$	0.38	\$	0.35	\$	0.40	\$	1.47
Stock-based compensation expense		0.06		0.09		0.16		0.11		0.41
Employee tax reimbursement related to stock option review		0.05		-		-		0.01		0.06
Investment impairment		-		-		0.02		-		0.02
Amortization of developed technology		0.01		0.01		0.01		0.01		0.04
Amortization of customer relationships and trademarks		0.01		-		0.01		0.02		0.04
In-process research and development		-		-		0.01		0.01		0.02
total costs and expenses at a normalized rate		(0.03)		(0.04)		(0.07)		(0.04)		(0.18)
Non-GAAP Diluted Net Income Per Share	\$	0.44	\$	0.44	\$	0.49	\$	0.52	\$	1.88

# Autodesk

Fiscal Year 2007	QTR 1	QTR 2	QTR 3	QTR 4	YTD2007
<b>Financial Statistics (in millions):</b>					
Total net revenue	\$ 436	\$ 450	\$ 457	\$ 497	\$ 1,840
License and other revenue	\$ 349	\$ 346	\$ 346	\$ 375	\$ 1,416
Maintenance revenue	\$ 87	\$ 104	\$ 111	\$ 123	\$ 424
Gross Margin - GAAP	89%	88%	88%	89%	88%
Gross Margin - Non-GAAP	89%	88%	88%	90%	89%
GAAP Operating Expenses	\$ 327	\$ 292	\$ 332	\$ 323	\$ 1,274
GAAP Operating Margin	14%	23%	15%	24%	19%
GAAP Net Income	\$ 49	\$ 87	\$ 58	\$ 96	\$ 290
GAAP Diluted Net Income Per Share	\$ 0.20	\$ 0.36	\$ 0.24	\$ 0.40	\$ 1.19
Non-GAAP Operating Expenses (1)(2)	\$ 288	\$ 282	\$ 298	\$ 305	\$ 1,172
Non-GAAP Operating Margin (1)(3)	23%	25%	23%	28%	25%
Non-GAAP Net Income (1)(4)	\$ 80	\$ 96	\$ 86	\$ 113	\$ 375
Non-GAAP Diluted Net Income Per Share (1)(5)	\$ 0.32	\$ 0.39	\$ 0.35	\$ 0.46	\$ 1.53
Total Cash and Marketable Securities	\$ 386	\$ 468	\$ 597	\$ 778	\$ 778
Days Sales Outstanding	58	52	51	55	55
Capital Expenditures	\$ 11	\$ 7	\$ 7	\$ 10	\$ 35
Cash from Operations	\$ 90	\$ 163	\$ 133	\$ 191	\$ 577
GAAP Depreciation and Amortization	\$ 13	\$ 14	\$ 13	\$ 14	\$ 54
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 170	\$ 168	\$ 194	\$ 203	\$ 735
Europe	\$ 164	\$ 174	\$ 160	\$ 189	\$ 687
Asia/Pacific	\$ 101	\$ 108	\$ 103	\$ 105	\$ 418
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 387	\$ 388	\$ 390	\$ 430	\$ 1,595
Platform Solutions and Emerging Business Division and Other	\$ 224	\$ 223	\$ 212	\$ 220	\$ 879
Architecture, Engineering and Construction Division	\$ 88	\$ 90	\$ 92	\$ 112	\$ 382
Manufacturing Solutions Division	\$ 75	\$ 75	\$ 85	\$ 98	\$ 333
Media and Entertainment Segment	\$ 47	\$ 59	\$ 64	\$ 65	\$ 234
Other	\$ 2	\$ 3	\$ 3	\$ 3	\$ 11
<b>Other Revenue Statistics:</b>					
% of Total Rev from AutoCAD, AutoCAD upgrades and AutoCAD LT	44%	41%	38%	37%	40%
% of Total Rev from 3D design products	20%	20%	22%	24%	22%
% of Total Rev from Emerging Economies	12%	13%	15%	15%	14%
Upgrade Revenue (in millions)	\$ 75	\$ 49	\$ 51	\$ 78	\$ 253
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 233	\$ 245	\$ 256	\$ 309	\$ 309
<b>Favorable (Unfavorable) Impact of U.S. Dollar Translation Relative to Foreign Currencies Compared to Comparable Prior Year Period (in millions):</b>					
FX Impact on Total Net Revenue	\$ (19)	\$ (2)	\$ 6	\$ 16	\$ 1
FX Impact on Total Operating Expenses	\$ 4	\$ -	\$ (1)	\$ (4)	\$ (2)
FX Impact on Total Net Income	\$ (16)	\$ (2)	\$ 6	\$ 12	\$ (1)
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 165	\$ 171	\$ 161	\$ 191	\$ 688
Media and Entertainment	\$ 1	\$ 16	\$ 17	\$ 22	\$ 56
Unallocated amounts	\$ (106)	\$ (85)	\$ (110)	\$ (93)	\$ (394)
<b>Common Stock Statistics:</b>					
GAAP Shares Outstanding	231,296,000	230,523,000	230,919,000	231,166,000	230,741,000
GAAP Fully Diluted Shares Outstanding	244,698,000	243,119,000	242,029,000	243,861,000	243,172,000
Shares Repurchased	1,700,000	2,498,000	-	-	4,198,000

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<b>Fiscal Year 2007</b>	<b>QTR 1</b>	<b>QTR 2</b>	<b>QTR 3</b>	<b>QTR 4</b>	<b>YTD2007</b>
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base	3,928,000	3,987,000	4,056,000	4,114,000	4,114,000
Stand-alone AutoCAD					2,758,000
AutoCAD Mechanical					200,000
AutoCAD Map 3D					245,000
AutoCAD Architecture					494,000
AutoCAD LT Installed Base					3,335,000
Total Inventor Installed Base	578,000	610,000	643,000	676,000	676,000
Total Subscription Installed Base	990,000	1,086,000	1,163,000	1,232,000	1,232,000

# Autodesk®

Fiscal Year 2007

QTR 1

QTR 2

QTR 3

QTR 4

YTD2007

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(2) GAAP Operating Expenses	\$	327	\$	292	\$	332	\$	323	\$	1,274
Litigation accrual		(17)		12		-		-		(5)
Stock-based compensation expense		(20)		(19)		(32)		(16)		(88)
Amortization of customer relationships and trademarks		(2)		(2)		(2)		(2)		(8)
Non-GAAP Operating Expenses	\$	288	\$	282	\$	298	\$	305	\$	1,172
(3) GAAP Operating Margin		14%		23%		15%		24%		19%
Litigation accrual		4%		-3%		0%		0%		0%
Stock-based compensation expense		5%		4%		7%		3%		5%
Amortization of developed technology		0%		0%		0%		0%		0%
Amortization of customer relationships and trademarks		0%		0%		0%		0%		0%
Non-GAAP Operating Margin		23%		25%		23%		28%		25%
(4) GAAP Net Income		49		87		58		96		290
Litigation accrual		17		(12)		-		-		5
Stock-based compensation expense		21		21		34		18		94
Amortization of developed technology		2		2		2		2		7
Amortization of customer relationships and trademarks		2		2		2		2		8
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate		(10)		(4)		(10)		(6)		(29)
Non-GAAP Net Income		80		96		86		113		375
(5) GAAP Diluted Net Income Per Share	\$	0.20	\$	0.36	\$	0.24	\$	0.40	\$	1.19
Litigation accrual		0.07		(0.05)		-		-		0.02
Stock-based compensation expense		0.08		0.08		0.14		0.07		0.38
Amortization of developed technology		-		0.01		0.01		0.01		0.03
Amortization of customer relationships and trademarks		0.01		-		0.01		0.01		0.03
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate		(0.04)		(0.01)		(0.05)		(0.02)		(0.13)
Non-GAAP Diluted Net Income Per Share	\$	0.32	\$	0.39	\$	0.35	\$	0.46	\$	1.53

# Autodesk®

Fiscal Year 2006	QTR 1	QTR 2	QTR 3	QTR 4	YTD2006
<b>Financial Statistics (in millions):</b>					
Total net revenue	\$ 359	\$ 377	\$ 382	\$ 420	\$ 1,537
License and other revenue	\$ 299	\$ 313	\$ 309	\$ 341	\$ 1,262
Maintenance revenue	\$ 60	\$ 64	\$ 73	\$ 79	\$ 275
Gross Margin - GAAP and Non-GAAP	88%	88%	89%	90%	89%
GAAP Operating Expenses	\$ 222	\$ 241	\$ 244	\$ 281	\$ 988
GAAP Operating Margin	26%	24%	25%	23%	25%
GAAP Net Income	\$ 78	\$ 77	\$ 96	\$ 83	\$ 334
GAAP Diluted Net Income Per Share	\$ 0.31	\$ 0.31	\$ 0.38	\$ 0.33	\$ 1.35
Non-GAAP Operating Expenses (1)(2)	\$ 221	\$ 240	\$ 243	\$ 271	\$ 974
Non-GAAP Operating Margin (1)(3)	26%	25%	25%	26%	26%
Non-GAAP Net Income (1)(4)	\$ 77	\$ 76	\$ 79	\$ 93	\$ 325
Non-GAAP Diluted Net Income Per Share (1)(5)	\$ 0.31	\$ 0.30	\$ 0.32	\$ 0.37	\$ 1.31
Total Cash and Marketable Securities	\$ 538	\$ 522	\$ 548	\$ 378	\$ 378
Days Sales Outstanding	49	49	49	57	57
Capital Expenditures	\$ 6	\$ 4	\$ 5	\$ 5	\$ 21
Cash from Operations	\$ 63	\$ 113	\$ 125	\$ 114	\$ 415
GAAP Depreciation and Amortization	\$ 13	\$ 12	\$ 10	\$ 10	\$ 44
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 134	\$ 145	\$ 164	\$ 180	\$ 623
Europe	\$ 134	\$ 141	\$ 133	\$ 150	\$ 558
Asia/Pacific	\$ 91	\$ 91	\$ 85	\$ 90	\$ 356
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 313	\$ 326	\$ 334	\$ 372	\$ 1,345
Platform Solutions and Emerging Business Division and Other	\$ 195	\$ 196	\$ 199	\$ 214	\$ 804
Architecture, Engineering and Construction Division	\$ 59	\$ 70	\$ 72	\$ 83	\$ 284
Manufacturing Solutions Division	\$ 59	\$ 60	\$ 63	\$ 75	\$ 257
Media and Entertainment Segment	\$ 41	\$ 45	\$ 43	\$ 43	\$ 172
Other	\$ 5	\$ 6	\$ 5	\$ 4	\$ 20
<b>Other Revenue Statistics:</b>					
% of Total Rev from AutoCAD, AutoCAD upgrades and AutoCAD LT	46%	44%	43%	43%	44%
% of Total Rev from 3D design products	16%	18%	19%	21%	19%
% of Total Rev from Emerging Economies	11%	12%	13%	13%	12%
Upgrade Revenue (in millions)	\$ 60	\$ 71	\$ 64	\$ 76	\$ 271
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 157	\$ 166	\$ 169	\$ 194	\$ 194
<b>Favorable (Unfavorable) Impact of U.S. Dollar Translation Relative to Foreign Currencies Compared to Comparable Prior Year Period (in millions):</b>					
FX Impact on Total Net Revenue	\$ 7	\$ 6	\$ (0)	\$ (21)	\$ (9)
FX Impact on Total Operating Expenses	\$ (2)	\$ (2)	\$ (1)	\$ 4	\$ (1)
FX Impact on Total Net Income	\$ 4	\$ 4	\$ (1)	\$ (17)	\$ (10)
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 152	\$ 155	\$ 161	\$ 179	\$ 647
Media and Entertainment	\$ 8	\$ 10	\$ 6	\$ 10	\$ 33
Unallocated amounts	\$ (66)	\$ (73)	\$ (72)	\$ (90)	\$ (301)
<b>Common Stock Statistics:</b>					
GAAP Shares Outstanding	228,612,000	228,412,000	230,179,000	229,614,000	229,614,000
GAAP Fully Diluted Shares Outstanding	249,272,000	250,310,000	249,462,000	248,921,000	247,546,000
Shares Repurchased	2,498,000	3,504,000	3,224,000	2,500,000	11,726,000

# Autodesk®

Fiscal Year 2006	QTR 1	QTR 2	QTR 3	QTR 4	YTD2006
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base	3,701,000	3,747,000	3,803,000	3,871,000	3,871,000
Stand-alone AutoCAD					2,647,000
AutoCAD Mechanical					171,000
AutoCAD Map 3D					223,000
AutoCAD Architecture					442,000
AutoCAD LT Installed Base					3,009,000
Total Inventor Installed Base	446,000	471,000	511,000	549,000	549,000
Total Subscription Installed Base					889,000



# Autodesk

Fiscal Year 2006	QTR 1	QTR 2	QTR 3	QTR 4	YTD2006
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(2) GAAP Operating Expenses	\$	222	\$	241	\$	244	\$	281	\$	988
In-process research and development (Alias)		-		-		-		(8)		(8)
Stock-based compensation expense		(1)		(1)		(1)		(2)		(5)
Amortization of customer relationships, trademarks and deferred compensation (Alias)		-		-		-		(0)		(0)
Non-GAAP Operating Expenses	\$	221	\$	240	\$	243	\$	271	\$	974
(3) GAAP Operating Margin		26%		24%		25%		23%		25%
Amortization of developed technology (Alias)		0%		0%		0%		0%		0%
In-process research and development (Alias)		0%		0%		0%		2%		1%
Stock-based compensation expense		0%		0%		0%		0%		0%
Amortization of customer relationships, trademarks and deferred compensation (Alias)		0%		0%		0%		0%		0%
Non-GAAP Operating Margin		26%		25%		25%		26%		26%
(4) GAAP Net Income	\$	78	\$	77	\$	96	\$	83	\$	334
Amortization of developed technology (Alias)		-		-		-		0		0
In-process research and development (Alias)		-		-		-		8		8
Stock-based compensation expense		1		1		1		2		5
Amortization of customer relationships, trademarks and deferred compensation (Alias)		-		-		-		0		0
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate		(0)		(0)		(0)		(2)		(3)
Dividends received deduction benefit for prior fiscal years		-		(2)		(11)		-		(13)
Non-recurring tax benefits		(1)		-		(7)		1		(7)
Non-GAAP Net Income	\$	77	\$	76	\$	79	\$	93	\$	325
(5) GAAP Diluted Net Income Per Share	\$	0.31	\$	0.31	\$	0.38	\$	0.33	\$	1.35
Amortization of developed technology (Alias)		-		-		-		-		-
In-process research and development (Alias)		-		-		-		0.03		0.03
Stock-based compensation expense		-		0.01		-		0.01		0.01
Amortization of customer relationships, trademarks and deferred compensation (Alias)		-		-		-		-		-
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate		-		-		-		(0.01)		(0.01)
Dividends received deduction benefit for prior fiscal years		-		(0.01)		(0.04)		-		(0.05)
Non-recurring tax benefits		-		(0.00)		(0.03)		0.02		(0.02)
Non-GAAP Diluted Net Income Per Share	\$	0.31	\$	0.30	\$	0.32	\$	0.37	\$	1.31

# Autodesk

Fiscal Year 2005	QTR 1	QTR 2	QTR 3	QTR 4	YTD2005
<b>Financial Statistics (in millions, except per share data):</b>					
Total net revenue	\$ 299	\$ 281	\$ 301	\$ 358	\$ 1,239
License and other revenue	\$ 262	\$ 240	\$ 257	\$ 307	\$ 1,065
Maintenance revenue	\$ 37	\$ 41	\$ 45	\$ 51	\$ 174
Gross Margin - GAAP and Non-GAAP	86%	86%	86%	88%	86%
GAAP Operating Expenses	\$ 204	\$ 192	\$ 206	\$ 236	\$ 838
GAAP Operating Margin	18%	17%	17%	22%	19%
GAAP Net Income	\$ 42	\$ 39	\$ 75	\$ 65	\$ 221
GAAP Diluted Net Income Per Share	\$ 0.18	\$ 0.16	\$ 0.30	\$ 0.26	\$ 0.90
Non-GAAP Operating Expenses (1)(2)	\$ 194	\$ 186	\$ 200	\$ 222	\$ 803
Non-GAAP Operating Margin (1)(3)	21%	19%	19%	26%	22%
Non-GAAP Net Income (1)(4)	\$ 52	\$ 46	\$ 48	\$ 76	\$ 222
Non-GAAP Diluted Net Income Per Share (1)(5)	\$ 0.22	\$ 0.18	\$ 0.19	\$ 0.30	\$ 0.90
Total Cash and Marketable Securities	\$ 519	\$ 572	\$ 518	\$ 533	\$ 533
Days Sales Outstanding	43	51	50	50	50
Capital Expenditures	\$ 6	\$ 10	\$ 14	\$ 12	\$ 41
Cash from Operations	\$ 55	\$ 84	\$ 91	\$ 144	\$ 374
GAAP Depreciation and Amortization	\$ 13	\$ 13	\$ 13	\$ 13	\$ 52
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 122	\$ 116	\$ 138	\$ 139	\$ 516
Europe	\$ 109	\$ 99	\$ 96	\$ 140	\$ 444
Asia/Pacific	\$ 68	\$ 66	\$ 67	\$ 79	\$ 279
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 260	\$ 243	\$ 256	\$ 312	\$ 1,071
Platform Solutions and Emerging Business Division and Other	\$ 168	\$ 151	\$ 157	\$ 189	\$ 665
Architecture, Engineering and Construction Division	\$ 47	\$ 48	\$ 49	\$ 63	\$ 207
Manufacturing Solutions Division	\$ 45	\$ 44	\$ 50	\$ 60	\$ 199
Media and Entertainment Segment	\$ 38	\$ 37	\$ 43	\$ 43	\$ 161
Other	\$ 1	\$ 1	\$ 2	\$ 3	\$ 7
<b>Other Revenue Statistics:</b>					
% of Total Rev from AutoCAD, AutoCAD upgrades and AutoCAD LT	48%	44%	41%	45%	45%
% of Total Rev from 3D design products	12%	14%	15%	16%	14%
% of Total Rev from Emerging Economies	9%	10%	11%	11%	11%
Upgrade Revenue	\$ 66	\$ 46	\$ 56	\$ 93	\$ 261
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 96	\$ 105	\$ 110	\$ 136	\$ 136
<b>Favorable (Unfavorable) Impact of U.S. Dollar Translation Relative to Foreign Currencies Compared to Comparable Prior Year Period (in millions):</b>					
FX Impact on Total Net Revenue	\$ 17	\$ 9	\$ 9	\$ 16	\$ 51
FX Impact on Total Operating Expenses	\$ (5)	\$ (3)	\$ (3)	\$ (5)	\$ (16)
FX Impact on Total Net Income	\$ 12	\$ 6	\$ 6	\$ 11	\$ 35
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 123	\$ 106	\$ 115	\$ 148	\$ 491
Media and Entertainment	\$ 3	\$ 7	\$ 7	\$ 11	\$ 28
Unallocated amounts	\$ (73)	\$ (63)	\$ (70)	\$ (81)	\$ (287)
<b>Common Stock Statistics:</b>					
GAAP Shares Outstanding	226,048,000	229,031,000	228,101,000	227,611,000	227,611,000
GAAP Fully Diluted Shares Outstanding	238,565,000	250,607,000	248,045,000	252,674,000	246,977,000
Shares Repurchased	10,365,000	3,320,000	8,032,000	4,200,000	25,917,000

# Autodesk®

Fiscal Year 2005	QTR 1	QTR 2	QTR 3	QTR 4	YTD2005
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base	3,469,000	3,515,000	3,572,000	3,618,000	3,618,000
Stand-alone AutoCAD					2,490,000
AutoCAD Mechanical					149,000
AutoCAD Map 3D					204,000
AutoCAD Architecture					384,000
<i>AutoCAD LT Installed Base</i>					
Total Inventor Installed Base	307,000	350,000	389,000	423,000	423,000
Total Subscription Installed Base					610,000

# Autodesk

Fiscal Year 2005

QTR 1

QTR 2

QTR 3

QTR 4

YTD2005

**Note:** Totals may not agree with the sum of the components due to rounding.

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenues, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock based compensation expense, litigation expenses, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, and income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying Autodesk's press release.

(2) GAAP Operating Expenses	204	192	206	236	838
Restructuring	(8)	(4)	(3)	(12)	(27)
Stock-based compensation expense	(1)	(2)	(3)	(2)	(8)
Amortization of customer relationships, trademarks and deferred compensation	-	-	-	-	-
Non-GAAP Operating Expenses	194	186	200	222	803
(3) GAAP Operating Margin	18%	17%	17%	22%	19%
Restructuring	3%	1%	1%	3%	2%
Stock-based compensation expense	0%	1%	1%	1%	1%
Amortization of customer relationships, trademarks and deferred compensation	0%	0%	0%	0%	0%
Non-GAAP Operating Margin	21%	19%	19%	26%	22%
(4) GAAP Net Income	\$ 42	\$ 39	\$ 75	\$ 65	\$ 221
Restructuring	8	4	3	12	27
Stock-based compensation expense	1	2	3	2	8
Amortization of customer relationships, trademarks and deferred compensation	-	-	-	-	-
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate	(2)	(1)	(4)	(3)	(10)
Dividends Received Deduction benefit for current fiscal year	2	2	(4)	-	0
Dividends Received Deduction benefit for prior fiscal years	-	-	(16)	-	(16)
Non-recurring tax benefit	-	-	(9)	-	(9)
Non-GAAP Net Income	\$ 52	\$ 46	\$ 48	\$ 76	\$ 222
(5) GAAP Diluted Net Income Per Share	\$ 0.18	\$ 0.16	\$ 0.30	\$ 0.26	\$ 0.90
Restructuring	0.03	0.01	0.01	0.05	0.11
Stock-based compensation expense	0.01	0.01	0.01	0.01	0.03
Amortization of customer relationships, trademarks and deferred compensation	-	-	-	-	-
Income tax effect on difference between GAAP and non-GAAP total costs and expenses at a normalized rate	(0.01)	-	(0.02)	(0.01)	(0.04)
Dividends Received Deduction benefit for current fiscal year	0.01	0.01	(0.02)	-	-
Dividends Received Deduction benefit for prior fiscal years	-	-	(0.06)	-	(0.06)
Non-recurring tax benefit	-	-	(0.04)	-	(0.04)
Non-GAAP Diluted Net Income Per Share	\$ 0.22	\$ 0.18	\$ 0.19	\$ 0.30	\$ 0.90

# Autodesk®

Fiscal Year 2004	QTR 1	QTR 2	QTR 3	QTR 4	YTD2004
<b>Financial Statistics (in millions):</b>					
Total net revenue	\$ 211	\$ 212	\$ 234	\$ 295	\$ 952
License and other revenue	\$ 187	\$ 183	\$ 204	\$ 262	\$ 837
Maintenance revenue	\$ 24	\$ 28	\$ 30	\$ 33	\$ 115
Gross Margin - GAAP and Non-GAAP	82%	83%	84%	87%	84%
GAAP Operating Expenses	\$ 167	\$ 163	\$ 170	\$ 202	\$ 702
GAAP Operating Margin	2%	6%	12%	19%	11%
GAAP Net Income	\$ 6	\$ 32	\$ 22	\$ 56	\$ 115
GAAP Diluted Net Income Per Share	\$ 0.03	\$ 0.14	\$ 0.09	\$ 0.23	\$ 0.50
Non-GAAP Operating Expenses (1)(2)	\$ 166	\$ 162	\$ 169	\$ 197	\$ 694
Non-GAAP Operating Margin (1)(3)	3%	7%	12%	21%	12%
Non-GAAP Net Income (1)(4)	\$ 7	\$ 13	\$ 23	\$ 53	\$ 96
Non-GAAP Diluted Net Income Per Share (1)(5)	\$ 0.03	\$ 0.06	\$ 0.10	\$ 0.22	\$ 0.42
Total Cash and Marketable Securities	\$ 402	\$ 412	\$ 453	\$ 530	\$ 530
Days Sales Outstanding	58	59	51	51	51
Capital Expenditures	\$ 4	\$ 10	\$ 5	\$ 7	\$ 26
Cash from Operations	\$ 17	\$ 30	\$ 53	\$ 119	\$ 220
GAAP Depreciation and Amortization	\$ 12	\$ 12	\$ 12	\$ 14	\$ 50
<b>Revenue by Geography (in millions):</b>					
Americas	\$ 92	\$ 85	\$ 105	\$ 128	\$ 410
Europe	\$ 68	\$ 79	\$ 78	\$ 112	\$ 337
Asia/Pacific	\$ 51	\$ 48	\$ 51	\$ 55	\$ 205
<b>Revenue by Division (in millions):</b>					
Design Solutions Segment	\$ 173	\$ 181	\$ 200	\$ 258	\$ 812
Platform Solutions and Emerging Business Division and Other	\$ 111	\$ 121	\$ 131	\$ 165	\$ 527
Architecture, Engineering and Construction Division	\$ 31	\$ 30	\$ 36	\$ 46	\$ 143
Manufacturing Solutions Division	\$ 31	\$ 30	\$ 33	\$ 47	\$ 141
Media and Entertainment Segment	\$ 38	\$ 31	\$ 34	\$ 37	\$ 140
Other	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Other Revenue Statistics:</b>					
% of Total Rev from AutoCAD, AutoCAD upgrades and AutoCAD LT	44%	47%	45%	46%	45%
% of Total Rev from 3D design products	11%	11%	10%	12%	11%
% of Total Rev from Emerging Economies	10%	9%	11%	11%	10%
Upgrade revenue	\$ 31	\$ 46	\$ 59	\$ 103	\$ 239
<b>Deferred Maintenance Revenue (in millions):</b>					
Deferred Maintenance Revenue Balance	\$ 61	\$ 66	\$ 67	\$ 84	\$ 84
<b>Favorable (Unfavorable) Impact of U.S. Dollar Translation Relative to Foreign Currencies Compared to Comparable Prior Year Period (in millions):</b>					
FX Impact on Total Net Revenue	\$ 16	\$ 14	\$ 10	\$ 17	\$ 58
FX Impact on Total Operating Expenses	\$ (7)	\$ (6)	\$ (4)	\$ (7)	\$ (24)
FX Impact on Total Net Income	\$ 10	\$ 8	\$ 6	\$ 10	\$ 34
<b>Operating Income (Loss) by Segment (in millions):</b>					
Design Solutions	\$ 61	\$ 69	\$ 86	\$ 128	\$ 343
Media and Entertainment	\$ 2	\$ (1)	\$ (1)	\$ 6	\$ 6
Unallocated amounts	\$ (58)	\$ (55)	\$ (58)	\$ (77)	\$ (248)
<b>Common Stock Statistics:</b>					
GAAP Shares Outstanding	223,273,000	222,324,000	223,176,000	223,440,000	223,440,000
GAAP Fully Diluted Shares Outstanding	226,892,000	226,919,000	228,333,000	239,674,000	231,304,000
Shares Repurchased	4,002,000	2,000,000	3,999,000	8,122,000	18,123,000



<b>Fiscal Year 2004</b>	<b>QTR 1</b>	<b>QTR 2</b>	<b>QTR 3</b>	<b>QTR 4</b>	<b>YTD2004</b>
<b>Installed Base Statistics:</b>					
<i>AutoCAD</i>					
Total AutoCAD-based Installed Base	3,300,000	3,333,000	3,382,000	3,423,000	3,423,000
Stand-alone AutoCAD					2,368,000
AutoCAD Mechanical					139,000
AutoCAD Map 3D					190,000
AutoCAD Architecture					336,000
AutoCAD LT Installed Base					2,430,000
Total Subscription Installed Base					387,000

# Autodesk

Fiscal Year 2004

QTR 1

QTR 2

QTR 3

QTR 4

YTD2004

**Note:** Totals may not agree with the sum of the components due to rounding.

(1) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenues, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock based compensation expense, litigation expenses, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, and income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

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(2) GAAP Operating Expenses	167	163	170	202	702
Restructuring	-	-	-	(3)	(3)
Stock-based compensation expense	(1)	(1)	(1)	(2)	(5)
Amortization of customer relationships, trademarks and deferred compensation	-	-	-	-	-
Non-GAAP Operating Expenses	166	162	169	197	694
(3) GAAP Operating Margin	2%	6%	12%	19%	11%
Restructuring	0%	0%	0%	1%	0%
Stock-based compensation expense	1%	1%	0%	1%	1%
Amortization of customer relationships, trademarks and deferred compensation	0%	0%	0%	0%	0%
Non-GAAP Operating Margin	3%	7%	12%	21%	12%
(4) GAAP Net Income	\$ 6	\$ 32	\$ 22	\$ 56	\$ 115
Restructuring	-	-	-	3	3
Stock-based compensation expense	1	1	1	2	5
Amortization of customer relationships, trademarks and deferred compensation	-	-	-	-	-
Non-recurring tax benefit	-	(20)	-	(7)	(27)
Income tax effect	-	-	-	(1)	(1)
Non-GAAP Net Income	\$ 7	\$ 13	\$ 23	\$ 53	\$ 96
(5) GAAP Diluted Net Income Per Share (6)	\$ 0.03	\$ 0.14	\$ 0.09	\$ 0.23	\$ 0.50
Restructuring	-	-	-	0.01	0.01
Stock-based compensation expense	0.01	0.00	0.00	0.01	0.02
Non-recurring tax benefit	-	(0.09)	-	(0.03)	(0.12)
Income tax effect	-	-	-	(0.01)	(0.01)
Non-GAAP Diluted Net Income Per Share (6)	\$ 0.03	\$ 0.06	\$ 0.10	\$ 0.22	\$ 0.42

(6) On November 16, 2004 the Board of Directors authorized a two-for-one stock split in the form of a stock dividend to stockholders of record as of December 6, 2004. Historical common stock statistics and per share amounts have been restated to reflect the effect of the stock split.