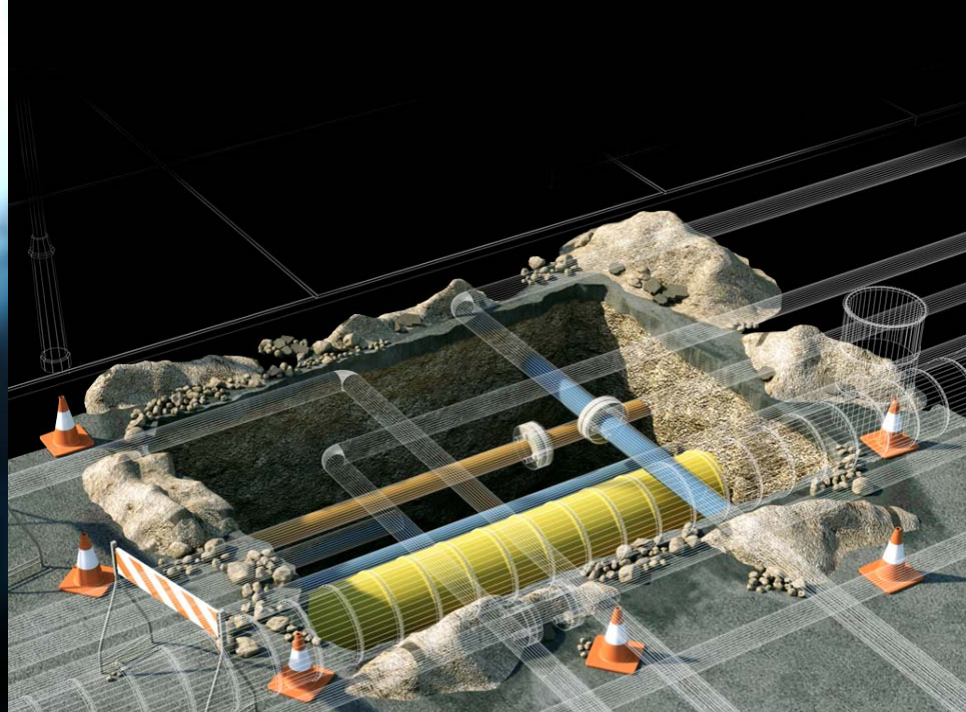




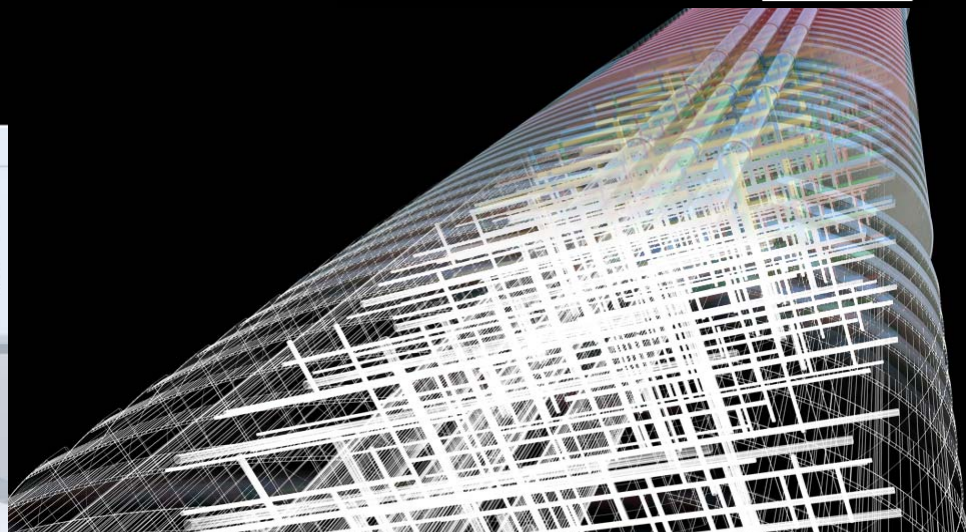
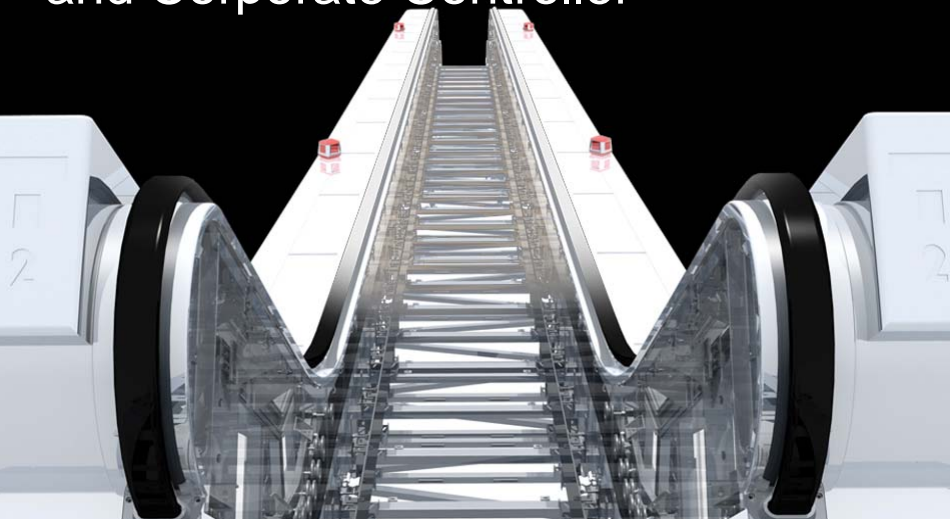
*Assassin's Creed, image courtesy of Ubisoft Montreal*



## Andrew Miller

Chief Accounting Officer, Vice President Finance  
and Corporate Controller

Autodesk **25**



# Safe Harbor Statement

During the course of this presentation, we may make forward-looking statements regarding future events and the expected performance of the Company. We wish to caution you that such statements reflect our best judgment based on factors currently known to us and that actual events or results could differ materially. For important factors that may cause actual results to differ from those contained in our forward-looking statements, we would like to refer you to the documents we file from time to time with the SEC and specifically our Form 10K filed on March 30, 2006. We do not assume any obligation to update any forward looking statements we make to reflect events that occur or circumstances that exist after the date of this presentation.

# Design Innovation Is Good Business

**Autodesk solutions allow customers to:**

- **Experience designs before they are real**
  - visualize, simulate, and analyze
- **Save time and money, improve quality, and foster innovation**



# 25 Years of Market Leadership

## Portfolio of markets

- Manufacturing, AEC, Infrastructure, Media

## Global presence – 160 countries

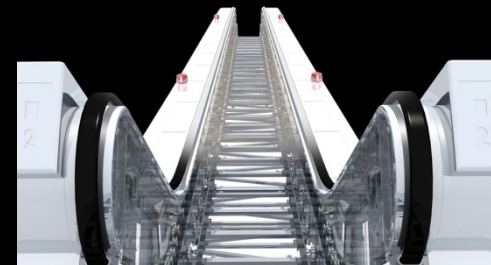
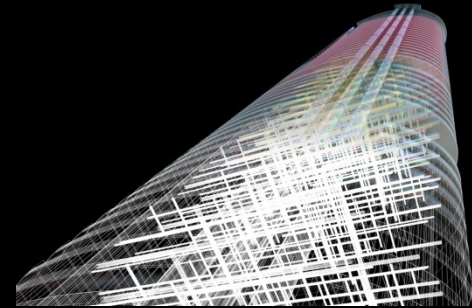
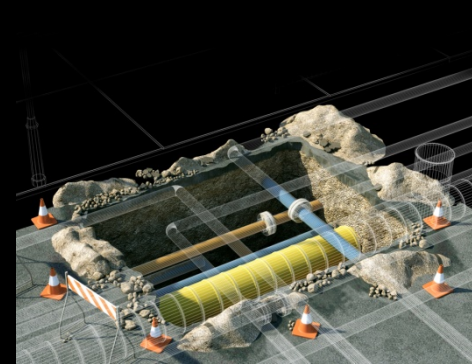
- Revenue: 40% Americas, 60% International

## Enterprise customers and SMBs

- Fortune 100 to 3-person architectural firms
- Ecosystem to address SMB market

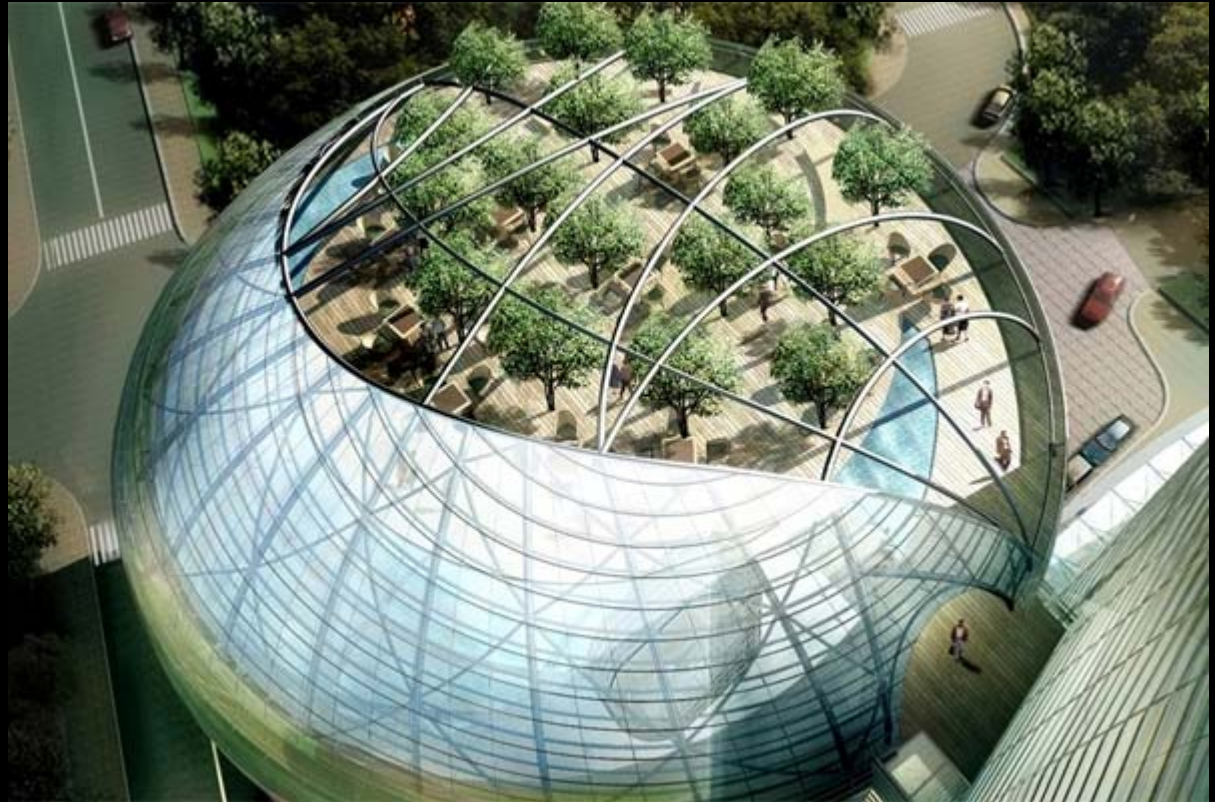
## Unparalleled channel

- 1700 Partners with 7,500 “Feet-on-the-Street”
- 4,500+ Instructors
- 2,700+ Development Partners



# Our Customer's World is Changing

- **Globalization**
- **Global building and infrastructure boom**
- **Sustainability and rising energy costs**
- **Digital life**

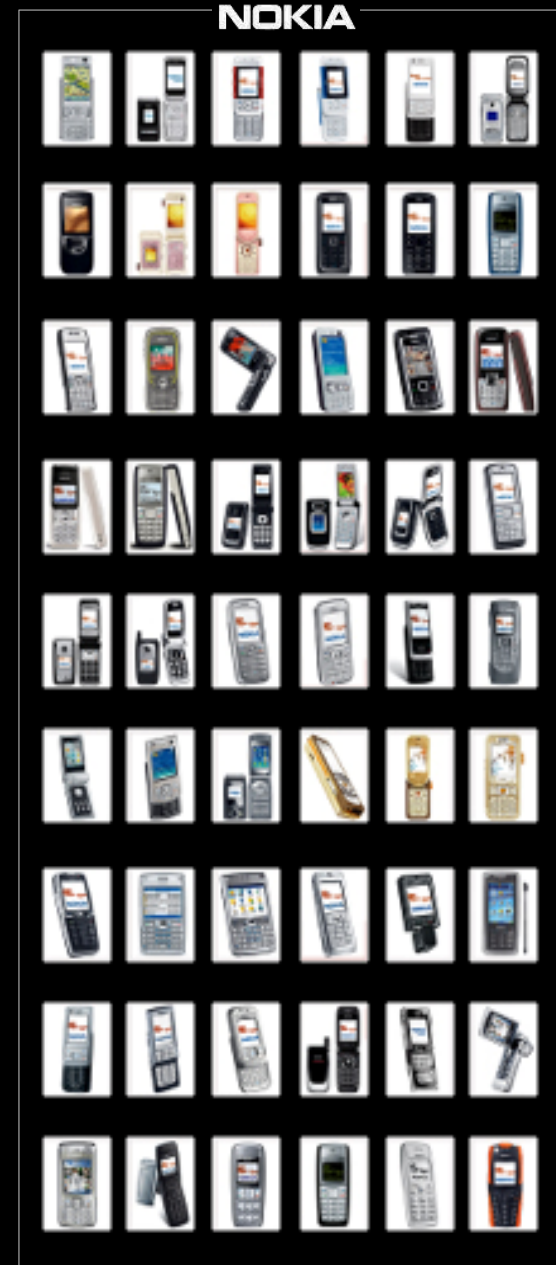
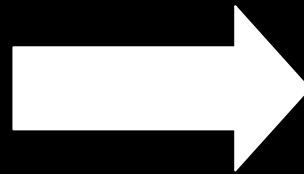


# Globalization



# Globalization.....

Differentiation Through Design



# Global Building and Infrastructure Boom



# Sustainability and Rising Energy Costs



# Digital Life

YouTube - Broadcast Yourself.

http://youtube.com/results?search\_query=carl+bass&search=Search

Apple (51) Amazon eBay Yahoo! News (385)

**You Tube**  
Broadcast Yourself™

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- People & Blogs
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- Travel & Places


Travel & Places




**Carl Bass anti-PLM rap**  
03:45  
Carl Bass anti-PLM rap  
Tags: [carl bass](#) [autodesk](#) [anti plm](#)  
Added: 2 weeks ago in Category: [Howto & DIY](#)  
From: [jbsu](#)  
Views: 1



**banned corvette ad**  
00:57  
banned corvette ad  
Tags: [corvette](#)  
Added: 10 months ago in Category: [Autos & Vehicles](#)  
From: [speedkills20](#)  
Views: 62,688  
★★★★★  
65 ratings




**Nuclear Audio - Carl HC (Murder was the Bass)**  
01:34  
Carl HC playing DK8's Murder was the Bass at Nuclear Audio, uptairs @ The Masque (Barfly) in Liverpool  
Tags: [Carl HC](#) [Nuclear Audio](#) [Murder](#) [Bass](#) [Masque](#) [Barfly](#)  
Added: 4 months ago in Category: [Music](#)  
From: [stevelfc04](#)  
Views: 397  
★★★★★  
4 ratings



**Nike commercial (extended version)**  
02:31  
Nike basketball commercial extended version  
Tags: [basketball](#) [Nike](#) [freestyle](#)  
Added: 1 year ago in Category: [Sports](#)  
From: [nosx20](#)  
Views: 270,708  
★★★★★

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# Key Trends Driving Our Business

- **New seats still represent ~2/3 revenue**
- **2D growth remains strong**
- **3D revenue is accelerating**
- **Subscription continues to gain traction**
- **Emerging economies provide significant opportunity**

# Guidance Summary

## Q2 FY 2008

- Revenue of \$520-\$530
- Non-gAAP eps of \$.41-\$.43

## Q3 FY 2008

- Revenue of \$520-\$530
- Non-gAAP eps of \$.41-\$.43

## FY 2008

- Revenue of \$2.115B-\$2.150B
- Non-gAAP eps of \$1.82-\$1.89

## Long Term Goal

- 15% CAGR Revenue

**Autodesk®**