



Corporate Overview

Autodesk®

Safe Harbor Statement

During the course of this presentation, we may make forward-looking statements regarding future events and the future performance of the Company.

We wish to caution you that such statements reflect our best judgment based on factors currently known to us and that actual events or results could differ materially.

We would like to refer you to the documents we file from time to time with the SEC and specifically our most recently filed Form 10-K and Form 10-Q.

These documents contain and identify important factors that may cause the actual results to differ from those contained in our forward-looking statements.

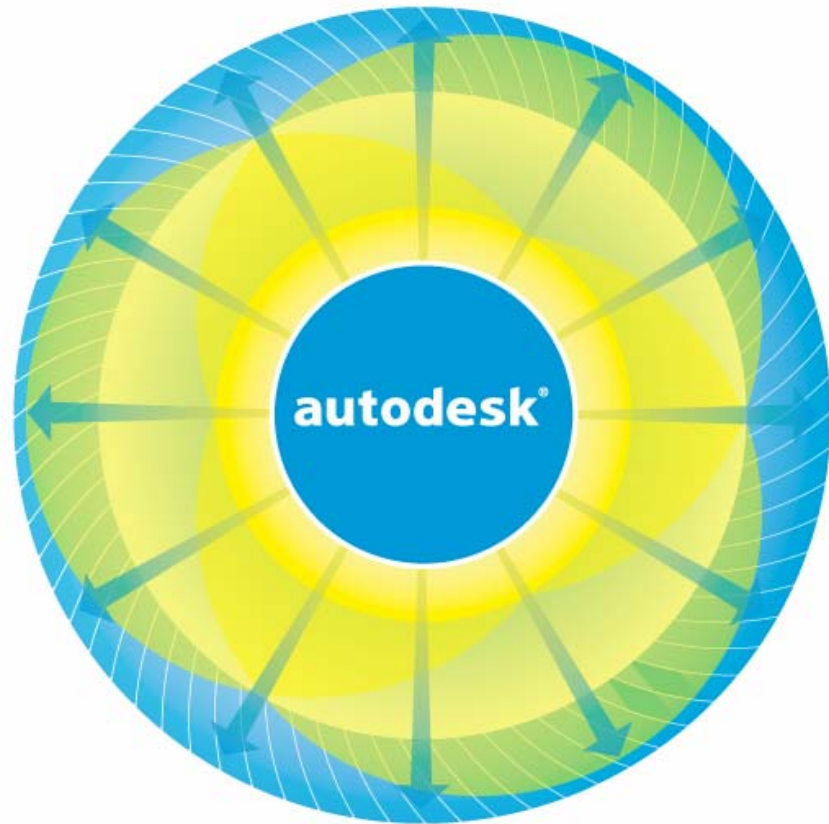
Agenda

Autodesk Core Strengths

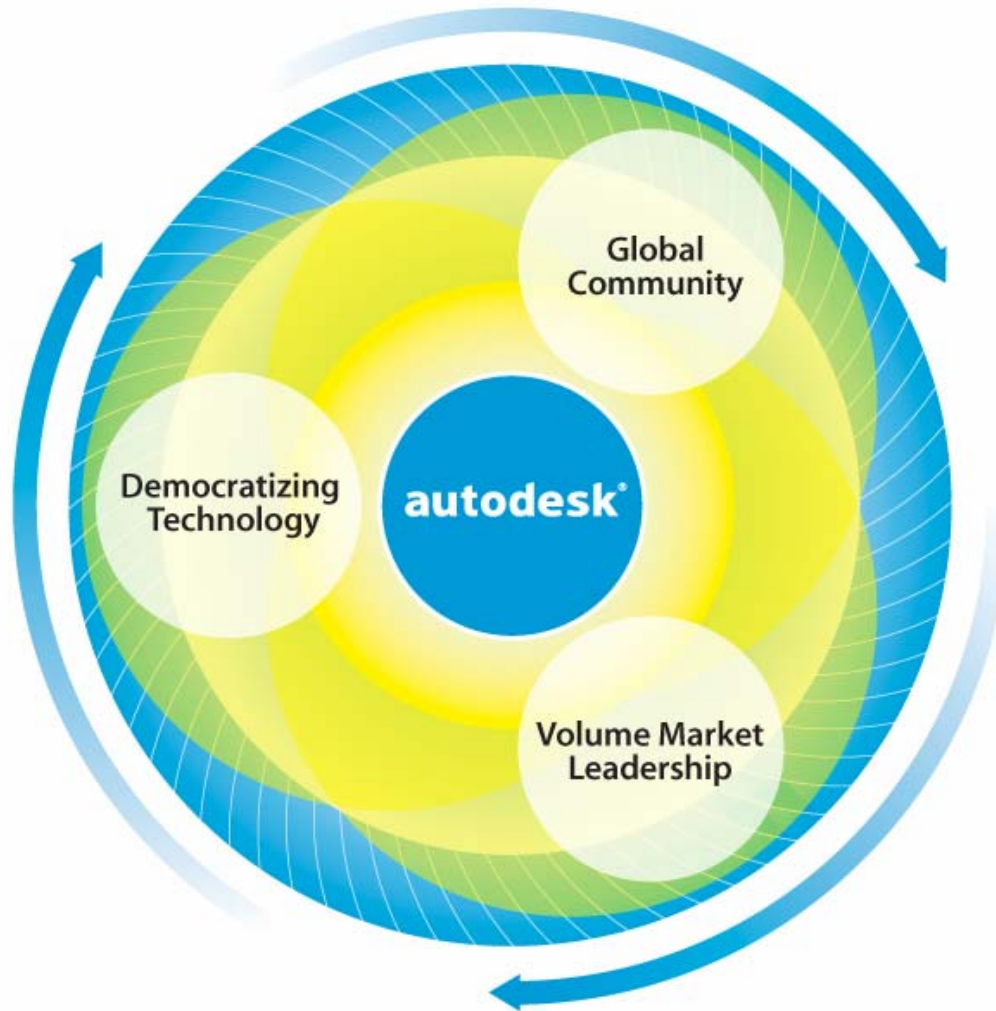
Autodesk Growth Strategy

- Strengthen the Core
- Grow the Core

Autodesk Financial Strength



Autodesk Core Strengths



Democratizing Technology

Autodesk's Core Technology Competence

- Innovation in existing technology categories to support volume markets
- Open architecture, easy extensibility and integration
- Rapid sales cycle
- Serial technology disruptor

Customer Benefits

- Low total cost of deployment and ownership
- Ease of learning and use
- Rapid return on investment
- Broad availability



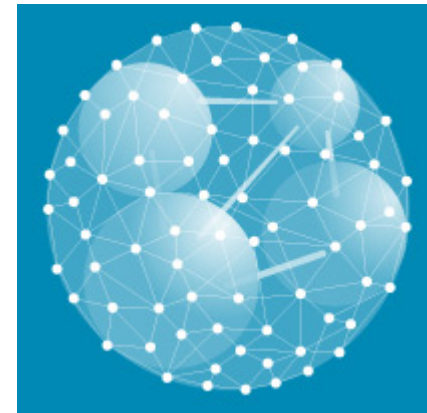
Global Community

Autodesk's vehicle to deliver technology to volume markets

- More than 6 million users
- 1700+ resellers and Autodesk system centers
- 2500+ registered third-party developers
- 1100+ training centers
- Global presence in 146 countries
- Publications and education presence
- 22 years of service to customers

Customer Benefits

- Globally available resources for purchase, support and training
- Availability of trained users
- Trusted and stable business partner



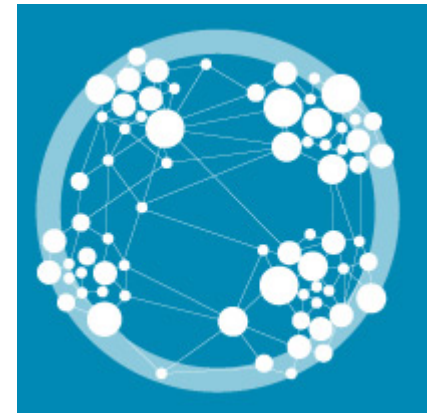
Volume Market Leadership

Autodesk's platform for growth

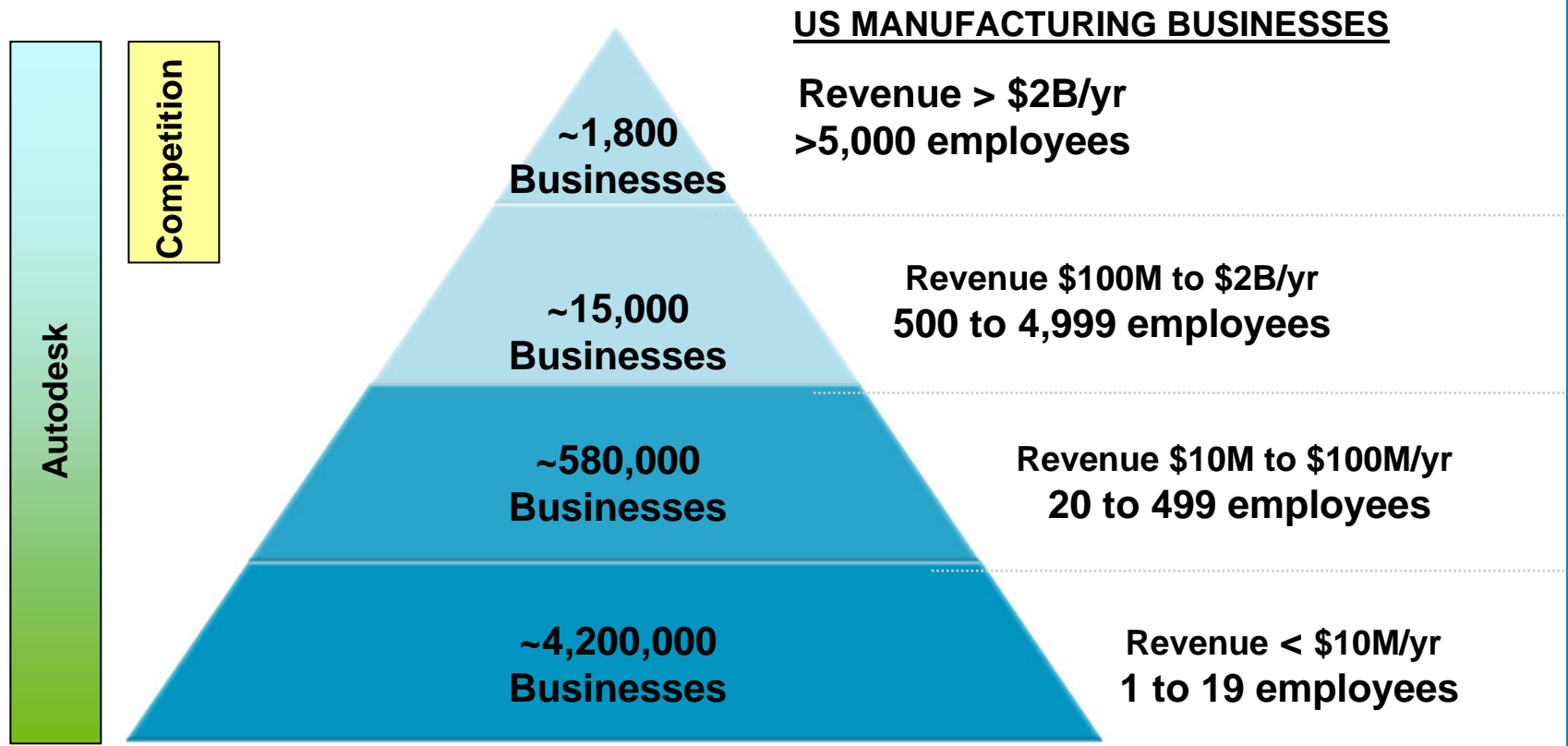
- Global presence in each vertical industry segment
- 98% of Fortune 500 and 100% of Fortune 100 are customers
- Massive amounts of mission critical data created, managed, and shared by Autodesk customers – 1 Billion+ Autodesk data files
- Cross-pollination of concepts and technologies
- Huge presence in small and mid-sized firms

Customer Benefits

- Industry standard technology
- Broad range of technology solutions
- Horizontal and cross-industry solutions



Autodesk Unique Volume Opportunity

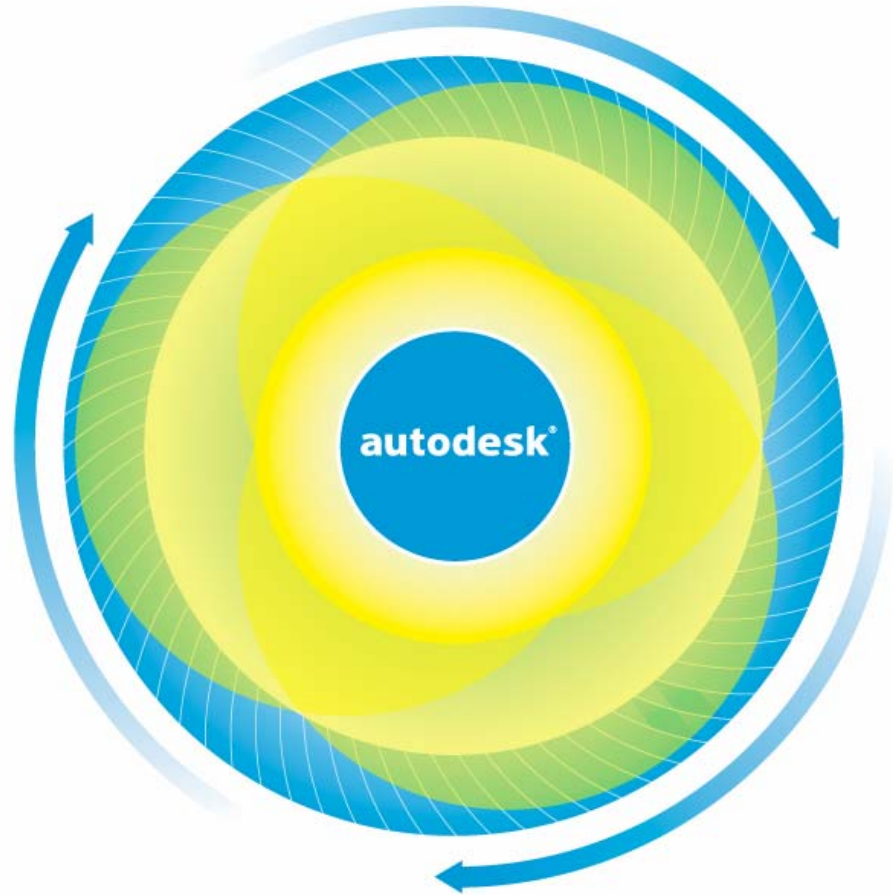


Source: Aberdeen Group and Company estimates

Autodesk Growth Strategy

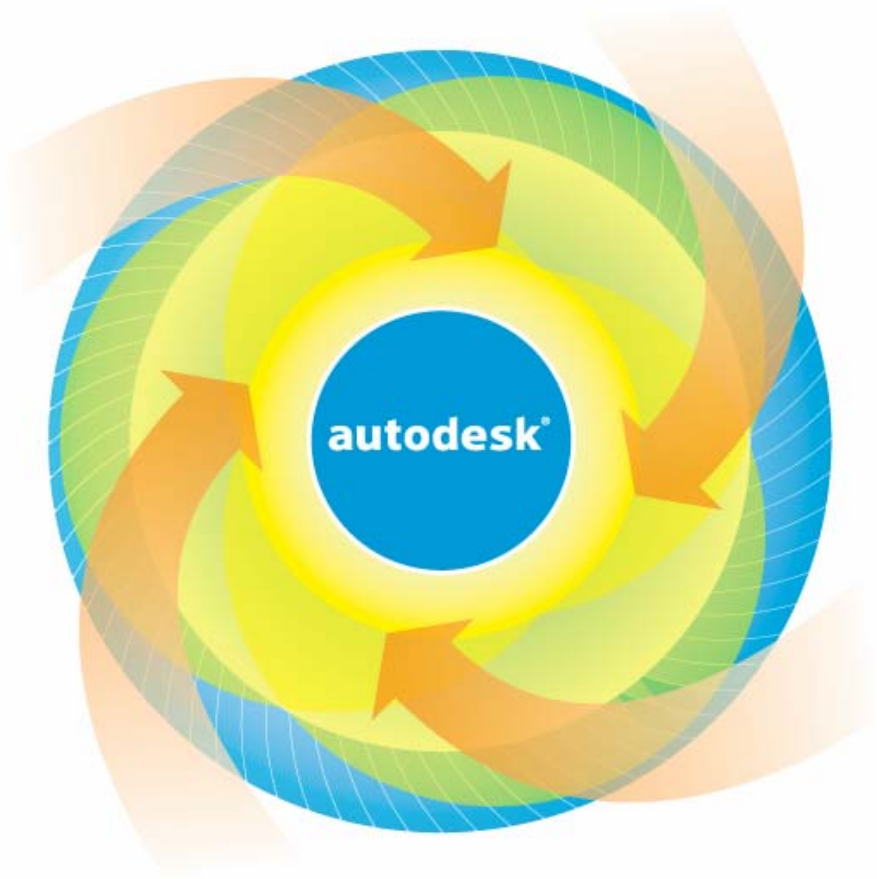
Growth through adjacency:

- ***Strengthen*** the Core
- ***Grow*** the Core



Strengthen the Core

- Increased value and productivity of desktop design tools
- Industry solutions
- 2D to 3D migration
- New products and services for existing users
- Annual release cycle and subscription
- Geographic expansion
- Improving efficiency and productivity



AutoCAD 2006

Everyday drafting will never be the same

- 20th release
- Enhancements to core 2D drafting capabilities
 - Heads-Up-design
 - Dynamic blocks
 - Data extraction
 - Improved annotation
 - Migration

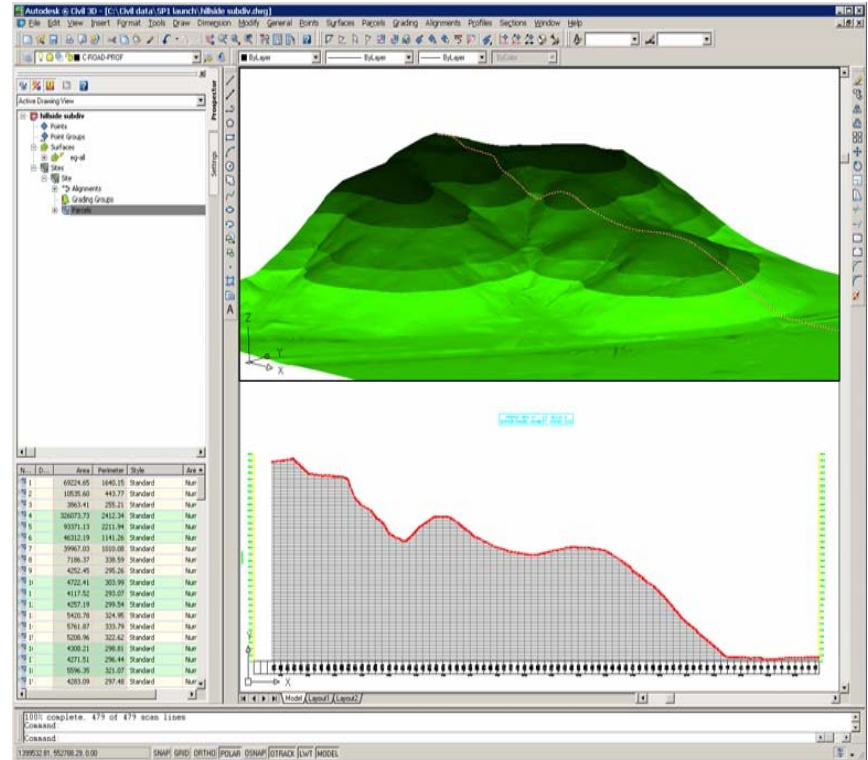


***“I thought AutoCAD was pretty much at the end of its life...
I think Autodesk is now proving that there’s plenty to be added.”***

*Martyn Day, Editor
AEC Magazine and MCAD Magazine*

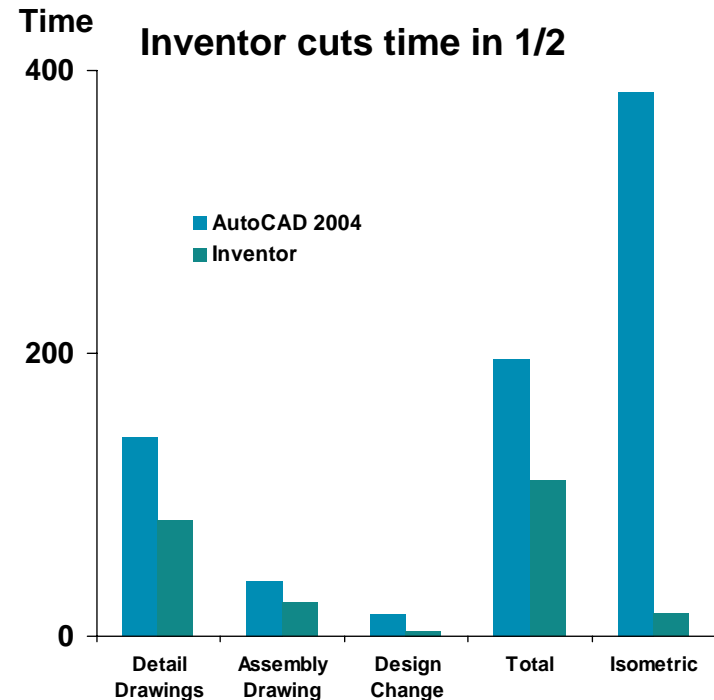
Model Based Design: 2D to 3D Migration

- Capturing more intelligence about the physical world and the customer's work product is key
 - Faster design time
 - Reduction in design error
 - Automation of design documentation
 - Better analysis and decisions – “computable information”
- Critical for adjacent processes downstream from design
- Inventor, Revit, Civil 3D



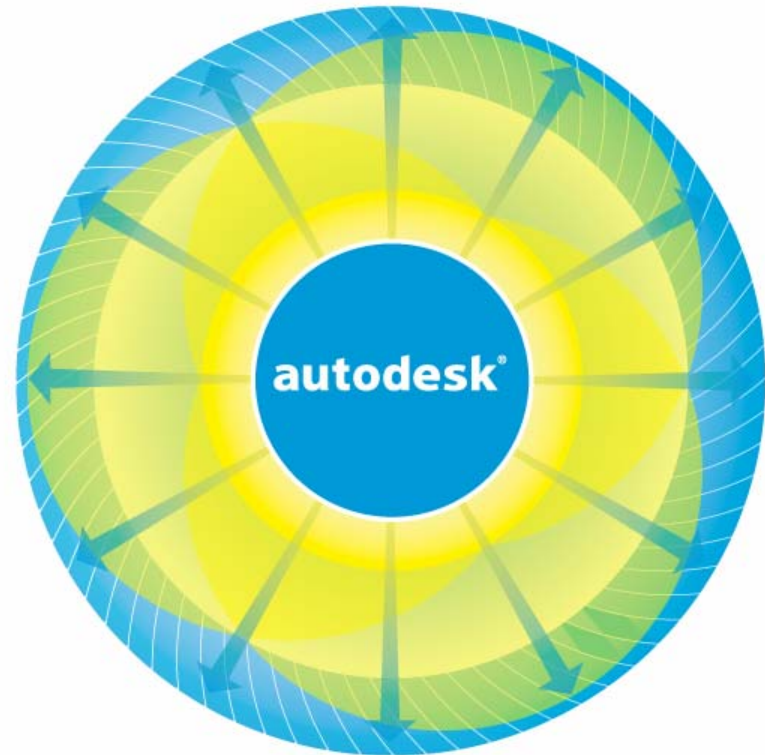
2D to 3D migration – Why Autodesk?

- Inventor Series is the only mixed 2D & 3D solution
- Only comprehensive solution for the mainstream market
- Integrated data management
- Best 2D reuse
- Best engineering productivity
- Shortest learning curve



Growing the Core

- New products and services for adjacent users – Lifecycle Management
- Adjacent processes and markets
- Solve today's problem for today's user
- Pull in new users
- Solutions for multiple markets
- **The next major Autodesk disruption is underway**



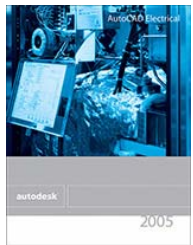
Practical Product Lifecycle Management



Inventor Professional



Inventor Series



AutoCAD Electrical



AutoCAD Mechanical



Productstream



Streamline



DWF Composer

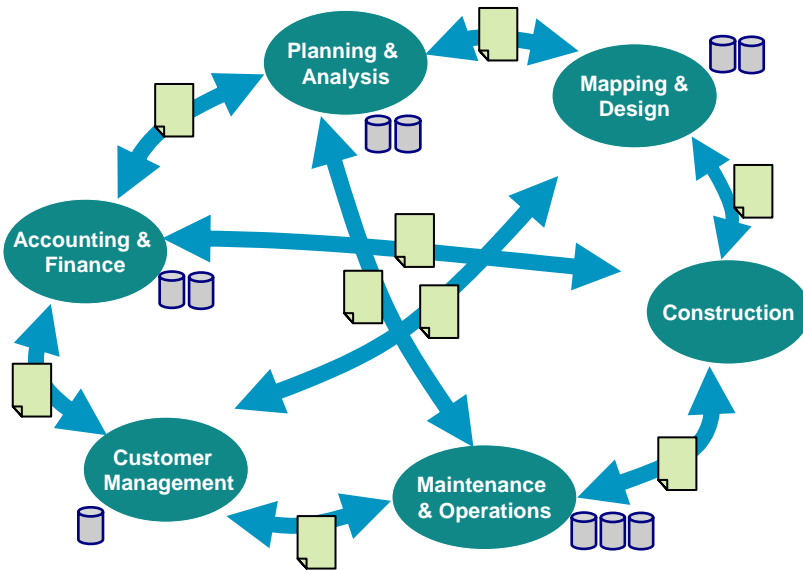


DWF Viewer

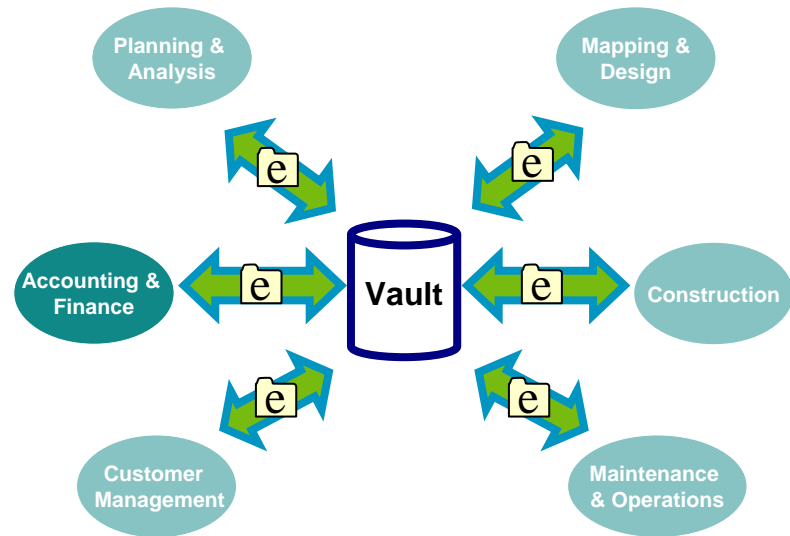


Practical PLM Improves Data Flow....

Old Way

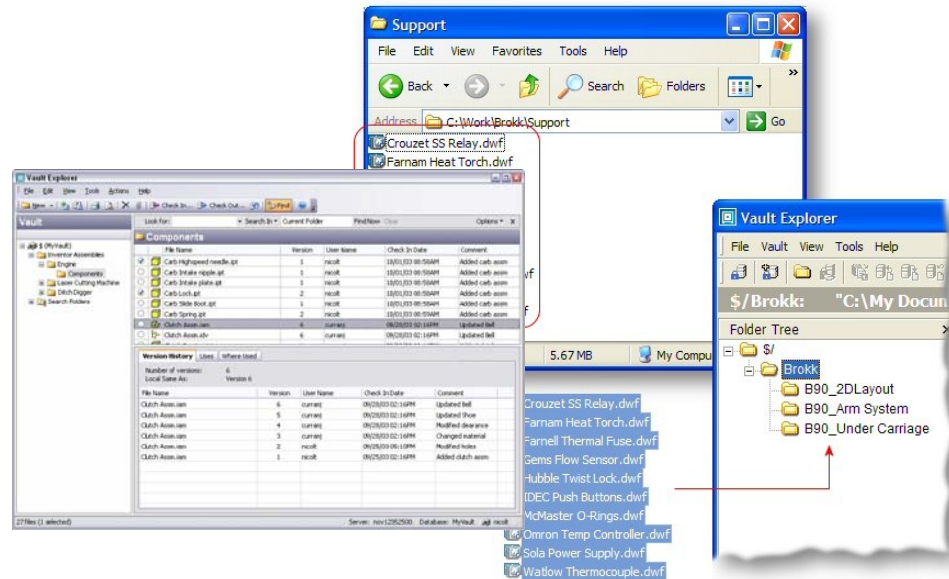


With Autodesk Vault



Autodesk Vault

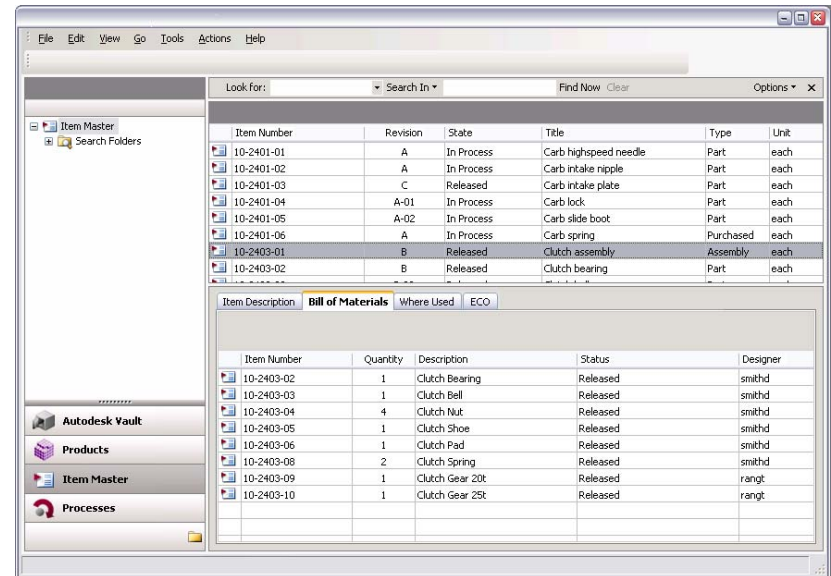
- Work in process design data management
- Embedded with all design tools
- Check-in / Check-out
- Where used
- Secure access
- Versions
- R4 available



Autodesk Productstream

Enterprise product data management

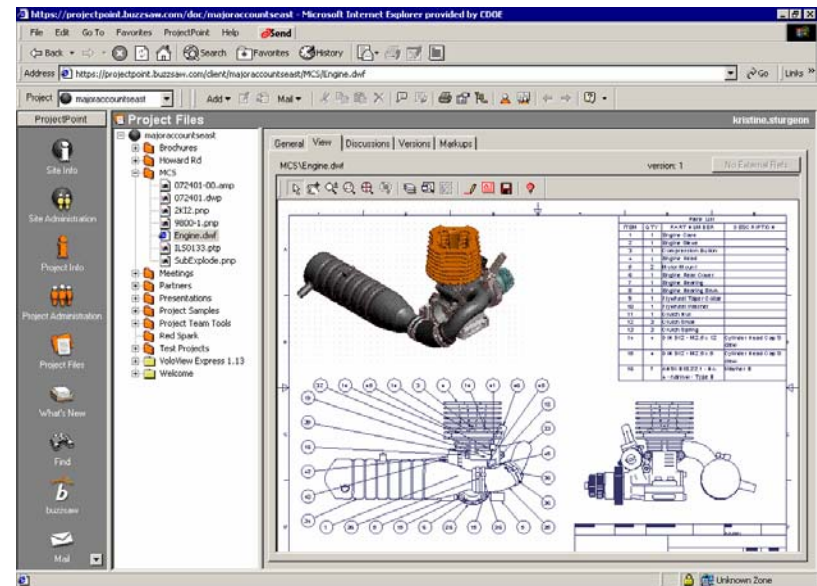
- Targets engineering and the extended enterprise
- Release management & state control
- Revision control
- Change management
- Secure access & workflow
- ERP link
- Based on DWF
- R4 now available



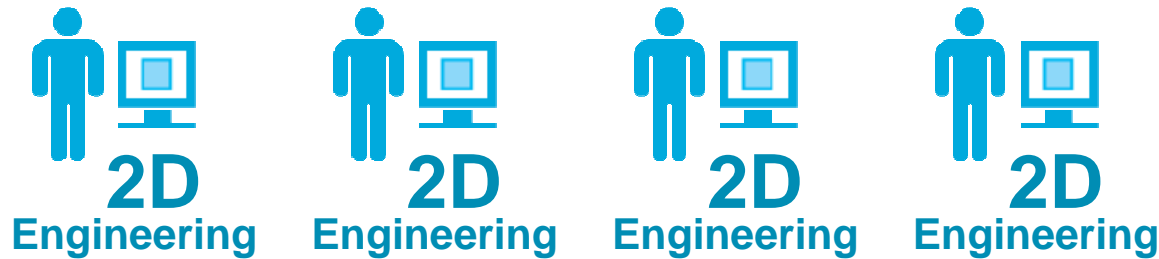
Autodesk Streamline

Supply chain collaboration

- Project management
- Central repository outside the firewall
- Secure access
- Linked with Autodesk Vault and Productstream
- Based on DWF
- Available now

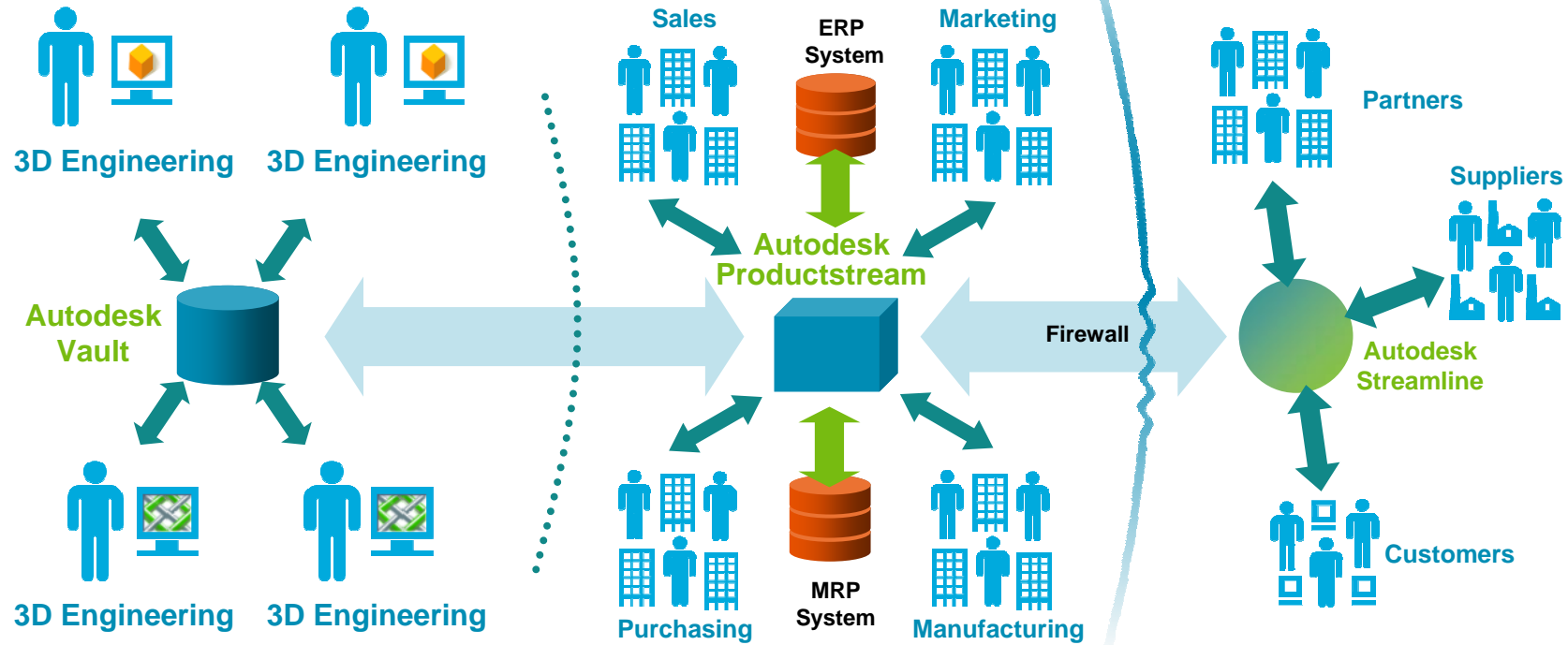


Autodesk Product Lifecycle Management *Starts with 2D Design*



AutoCAD 2D (4 users)	\$ 1,680
Annual Total:	\$ 1,680

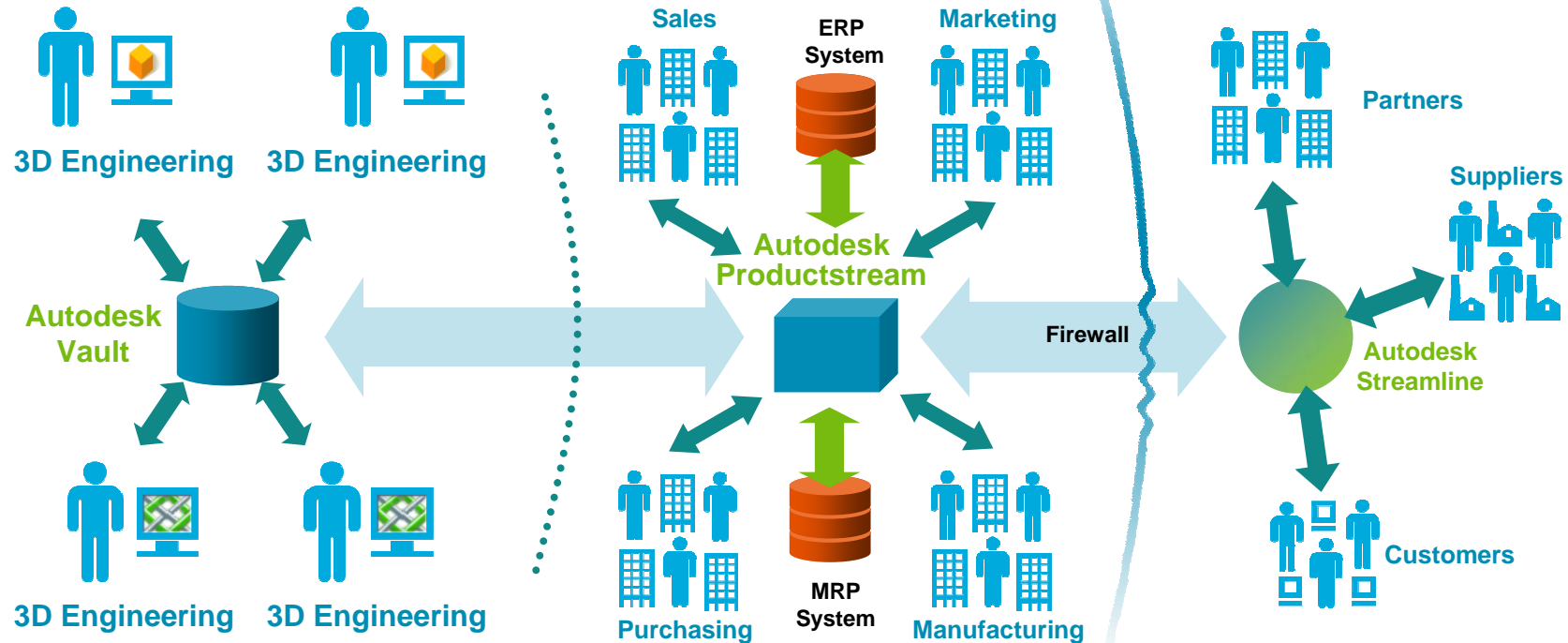
Autodesk Product Lifecycle Management *Extends to Supply Chain and Customers*



AutoCAD 2D (4 users)	\$ 1,680
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Streamline (50 users)	\$6,000
Enterprise Integration	\$1,800
Enterprise Productstream (20 users)	\$6,500
Workgroup Productstream (4 users)	\$1,300
AIS & AIP w/ Vault (4 users)	\$5,180
Annual Total:	\$20,780

Autodesk Product Lifecycle Management *Extends to Supply Chain and Customers*



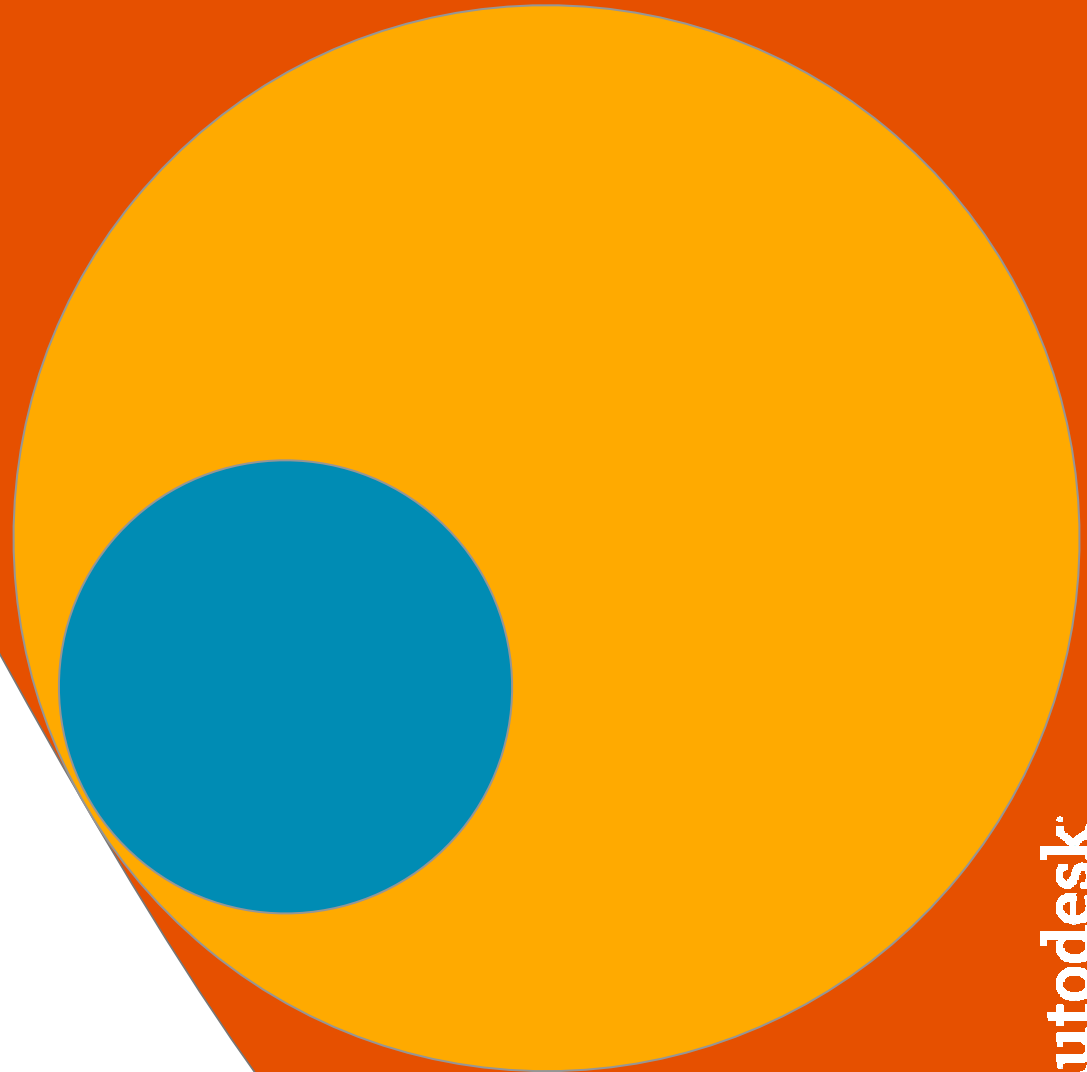
AutoCAD 2D (4 users)	\$ 1,680
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Streamline (50 users)	\$6,000
Enterprise Integration	\$1,800
Enterprise Product Development (s)	\$6,500
Workgroup Product Development (s)	\$1,300
AIS & AIP w/ Vault	\$5,180
Annual Total:	\$20,780

12x

Lifecycle Management Opportunity

- Autodesk Design Software
Installed Base: **6.7M users**
- Design Software Market:
> 25M users
- Total Lifecycle Market:
> 500M users



Autodesk Financial Strength

Critical Changes In Our Model Past 24 Months

- Strong annual releases
- 2D to 3D migration
- New products & services
- Upgrade price increase
- Subscription growth
- Productivity focus
- Management changes



Improving Financial Performance

	2Q-06	2Q-05	Y/Y % Change	FY2005	FY2004	Y/Y % Change
Revenue (\$M)	\$373	\$280	+33%	\$1,234	\$952	+30%
Gross Margin	88%	86%	+2pp	86%	84%	+2pp
Pro-Forma OPEX(\$M)	\$240	\$186	+29%	\$803	\$694	+16%
Pro-Forma Operating Margin	24%	19%	+5pp	21%	11%	+10pp
Pro-Forma EPS	\$0.29	\$0.18	+61%	\$0.88	\$0.42	+110%

New Guidance Summary

- **Q3FY 2006**
 - **Revenue** **Flat w/Q2**
 - **GAAP & non-GAAP EPS** **Flat w/Q2 non-GAAP**
- **Fiscal 2006**
 - **Revenue** **\$1.49 to \$1.51 Billion**
 - **GAAP & non-GAAP EPS** **\$1.20 to \$1.25**
 - **Full Year Operating Margin** **Nearly 25%**
- **Fiscal 2007**
 - **Revenue** **Double-digit revenue growth**
 - **GAAP & non-GAAP EPS** **Increase non-GAAP operating margin a couple of percentage points per year**

FY05 Autodesk Revenue Linearity

\$1,234

Benefits of Revenue Linearity:

- Predictability
- DSO improvement
- Sales discipline
- Operational efficiency

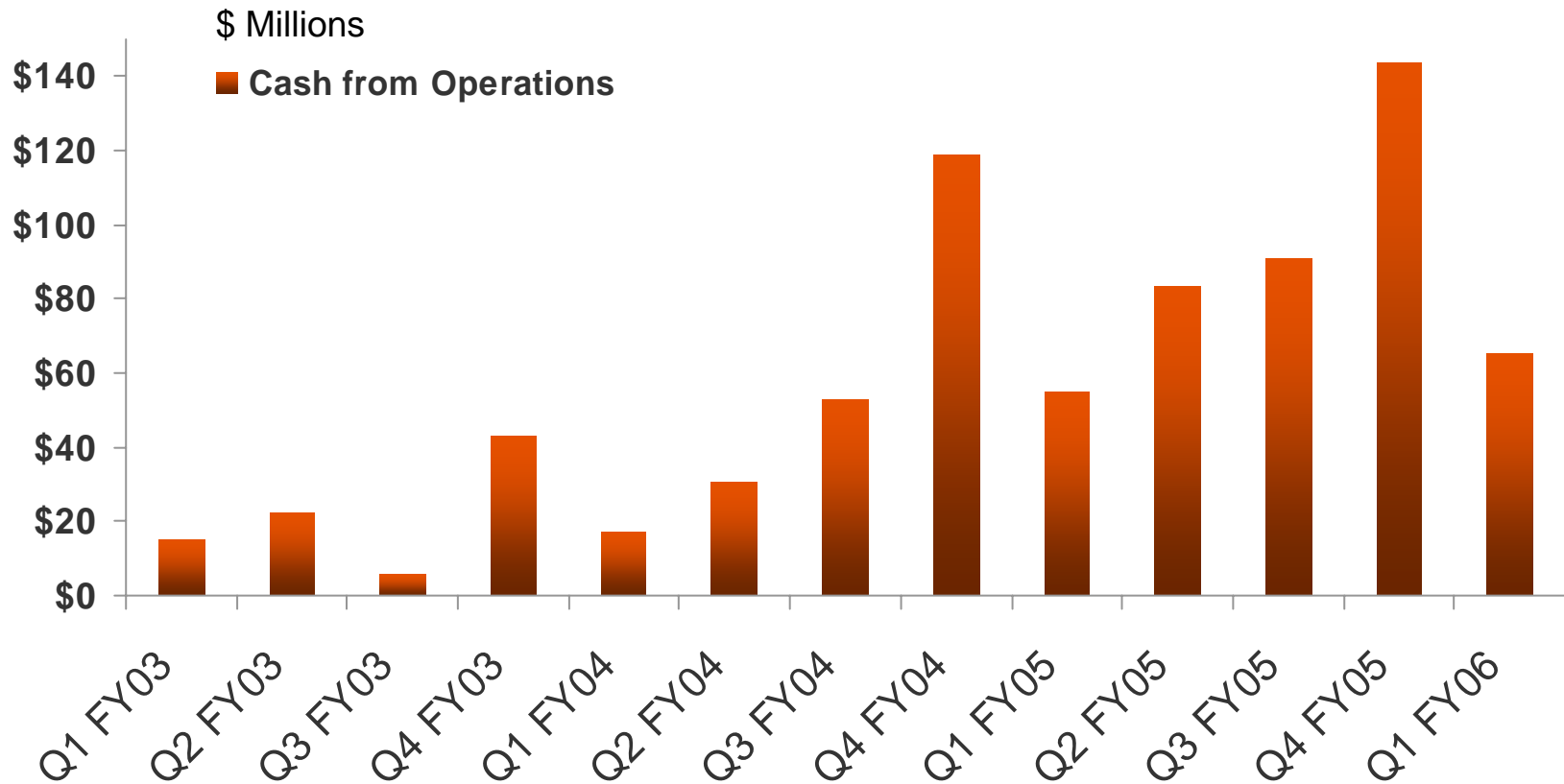
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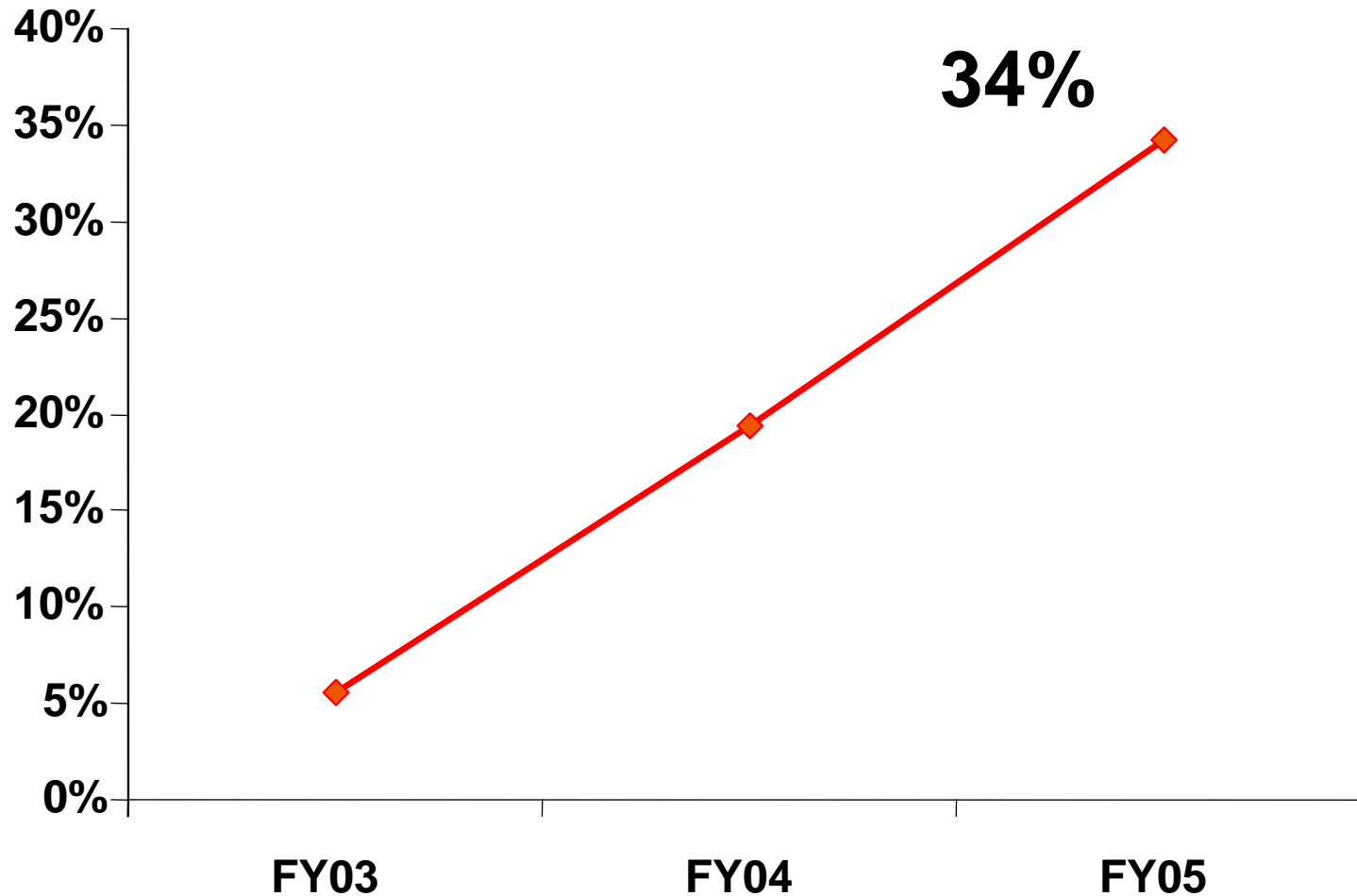
Weeks

52

Strong Cash Generation



Return on Shareholders' Equity Improving



Uses of Cash and Securities

FY2005

- Stock Repurchases: \$546m
 - 26m shares
- Acquisitions: \$12m
 - MechSoft, Inc.
 - Unreal Pictures
 - DESK, Inc.
- Dividends: \$14m
 - \$0.015 per share per quarter
 - Final dividend paid March 2005

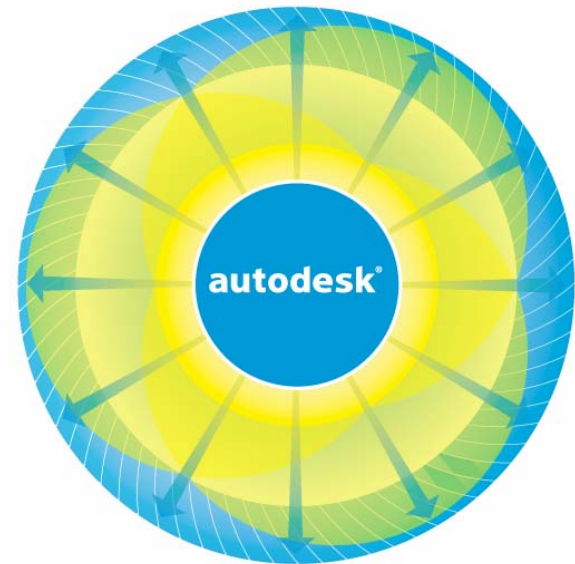
Future Business Model

Rule of 35% - 40%

Revenue Growth + Operating Margins

Our Investment Appeals

- **Huge installed base**
- **Customer loyalty**
- **Increasing market**
- **Growth in recurring revenue base**
- **Strong balance sheet**
- **Strong management team**
- **Very efficient business model**



Autodesk Investor Relations
415-407-6705

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