MITRIHOR OR

Fiscal Year 2012 Third Quarter Earnings Presentation

Chip McClure, Chairman, CEO & President Jay Craig, Senior VP & CFO

August 1, 2012

Forward-Looking Statements

This release contains statements relating to future results of the company (including certain projections and business trends) that are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "estimate," "should," "are likely to be," "will" and similar expressions. Actual results may differ materially from those projected as a result of certain risks and uncertainties, including but not limited to our ability to manage possible adverse effects on our European operations, or financing arrangements related thereto, in the event one or more countries exit the European monetary union; our ability to successfully manage rapidly changing volumes in the commercial truck markets and work with our customers to adjust their demands in view of rapid change in production levels; availability and sharply rising costs of raw materials, including steel, and our ability to manage or recover such costs; reduced production for certain military programs and the return of volumes of selected long-term military contracts to more normalized levels; our ability to secure new military programs to replace those that will wind down by design in future years; global economic and market cycles and conditions, including the recent global economic crisis; risks inherent in operating abroad (including foreign currency exchange rates, implications of foreign regulations relating to pensions and potential disruption of production and supply due to terrorist attacks or acts of aggression); rising costs of pension and other postretirement benefits; the ability to achieve the expected benefits of restructuring actions; the demand for commercial and specialty vehicles for which we supply products; whether the liquidity of the company will be affected by declining vehicle productions in the future; OEM program delays; demand for and market acceptance of new and existing products; successful development of new products; reliance on major OEM customers and possible negative outcomes from contract negotiations with our major customers; labor relations of the company, its suppliers and customers, including potential disruptions in supply of parts to our facilities or demand for our products due to work stoppages; the financial condition of the company's suppliers and customers, including potential bankruptcies; possible adverse effects of any future suspension of normal trade credit terms by our suppliers; potential difficulties competing with companies that have avoided their existing contracts in bankruptcy and reorganization proceedings; potential impairment of longlived assets, including goodwill; potential adjustment of the value of deferred tax assets; competitive product and pricing pressures; the amount of the company's debt; the ability of the company to continue to comply with covenants in its financing agreements; the ability of the company to access capital markets; credit ratings of the company's debt; the outcome of existing and any future legal proceedings, including any litigation with respect to environmental or asbestos-related matters; the outcome of actual and potential product liability, warranty and recall claims; and possible changes in accounting rules; as well as other substantial costs, risks and uncertainties, including but not limited to those detailed herein and from time to time in other filings of the company with the SEC. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law.

All earnings per share amounts are on a diluted basis. The company's fiscal year ends on the Sunday nearest Sept. 30, and its fiscal quarters generally end on the Sundays nearest Dec. 31, March 31 and June 30. All year and quarter references relate to the company's fiscal year and fiscal quarters, unless otherwise stated.



Sequential Performance (1)

(in millions except EPS)

EBITDA margin sustained despite volume headwind

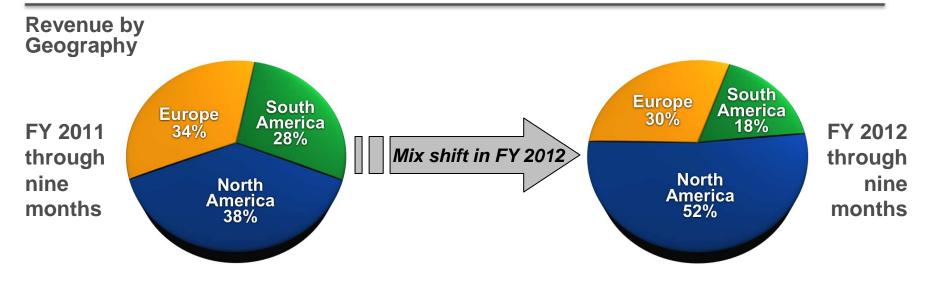
	Q2 2012	Q3 2012	Comments
Sales	\$1,160	\$1,113	Decreased 4 percent from Q2 FY 2012 primarily due to FX and deterioration in China and India markets
Adjusted EBITDA <i>Margin</i>	\$95 8.2 %	\$92 8.3 %	EBITDA margin improved despite revenue decline. Benefit of execution actions sustained as planned.
Adjusted Income from Cont. Ops. (2)	\$32	\$37	Increased 16 percent from Q2 FY 2012
Adjusted EPS from Cont. Ops. (2)	\$0.33	\$0.38	Reflects continuation of more normalized tax rate
Free Cash Flow ⁽²⁾	(\$69)	\$46	Significant improvement from prior quarter due primarily to improvements in working capital

¹⁾ See Appendix – "Non-GAAP Financial Information."

²⁾ GAAP net income attributable to Meritor, Inc. was \$20 million for Q2 FY 2012 and \$49 million for Q3 FY 2012. GAAP income from continuing operations attributable to Meritor, Inc. was \$29 million for Q2 FY 2012 and \$50 million for Q3 FY 2012. GAAP diluted earnings per share from continuing operations attributable to Meritor, Inc. was \$0.30 for Q2 FY 2012 and \$0.51 for Q3 FY 2012. Cash flow provided (used) by operations was (\$51) million for Q2 FY 2012 and \$68 million for Q3 FY 2012.



Industry Update – Commercial Truck



- Currency headwinds significant given our exposure in Brazil and Europe
- Challenging market in Brazil;
 recovery not yet seen as expected
- North America stable but recent Class 8 order intake cannot support current production levels, putting pressure on fourth quarter and FY 2013 outlook (1)

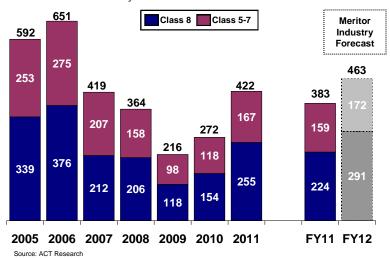
Commercial Truck Region	Current Meritor Industry Production Forecast FY 2011 to FY 2012	Prior Meritor Industry Production Forecast FY 2011 to FY 2012 ⁽²⁾
North America	Increase ~25%	Increase ~25%
South America	Decrease >20%	Decrease ~15%
Europe	Decrease ~10%	Decrease ~10%



Industry Update – Commercial Truck(1)

North America

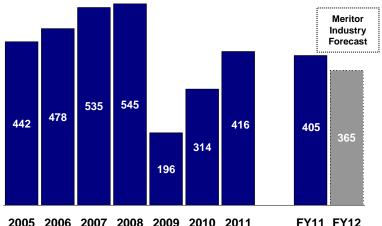
Class 8 & 5-7 Production (000)
Calendar Year History & Fiscal Year Forecast



- Freight demand strong; fleet utilization has increased but flattening out at levels not likely to drive fleet expansion
- Build rates have come down; industry backlog to build ratio fallen below four months, a sign of weakness
- Fleets continue to favor cost reductions and margin improvement over growth
- Driver shortage continues to be major issue for fleets

Western Europe

Medium & Heavy Production GVW>6t (000) Calendar Year History & Fiscal Year Forecast



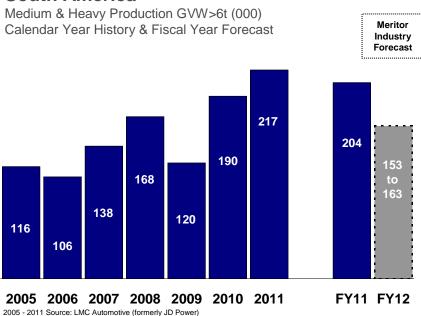
- Truck orders stable and in line with expectations
- June CYTD Western European medium- and heavy-duty commercial truck production down 10.2 percent from prior year (2)
- Meritor forecast consistent with primary customer
- Fourth fiscal quarter expected to be weaker sequentially due to cyclical, summer shutdown period



1) Meritor forecast based on management's current planning assumptions and other factors. Actual results may differ materially from projections as a result of risks and uncertainties. Please see slide "Forward Looking Statements."

Industry Update – Commercial Truck⁽¹⁾

South America



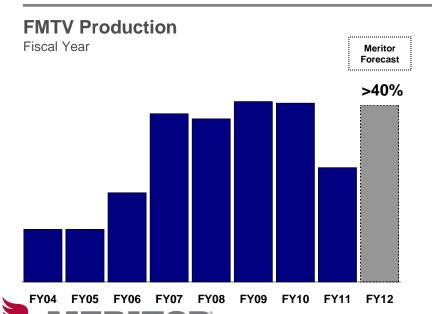
- Brazil transitioned to tighter emission standard requirements for commercial vehicles in January 2012
- South America medium and heavy commercial truck production declined significantly in the first two calendar quarters of 2012 versus prior year
- Decline in truck production in first half CY 2012 outpacing decline in truck sales, reducing inventory
- Euro III inventories being depleted but overall inventory still above historical levels
- S-50 diesel fuel and urea-based Diesel Exhaust Fluid (DEF), not readily available; both required for Euro V engines



Industry Update – Industrial (1)

- Stable forecasts for FY 2012 military programs
- Challenging market in China off-highway as government infrastructure projects were cut back
- India still trying to balance inflation and slowdown in growth

Industrial Region	Current Meritor Industry Production Forecast FY 2011 to FY 2012	Prior Meritor Industry Production Forecast FY 2011 to FY 2012 ⁽²⁾
North America Defense	FMTV Increase > 40%	FMTV Increase > 40%
China	Decrease ~15%	Decrease ~10%
India	Decrease >5%	Flat

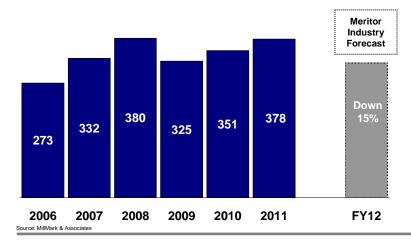


- FMTV shipments returning to peak volumes in FY 2012 as expected
- Department of Defense budget cuts have not impacted FMTV volumes to date
- Caiman program nearing completion with bolt-on award of incremental 371 units to be produced in Q4 FY 2012 and Q1 FY 2013

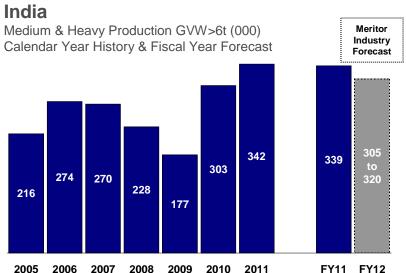
Industry Update – Industrial (1)

China Construction Production

Calendar Year History & Meritor Forecast (000)



- Typical spring seasonal peak for China off-highway did not occur
- Mining production decreasing due to lower energy consumption and lower commodity prices
- Loader and excavator production down with slowing of housing sector
- Rail construction remains at trough
- Meritor sales now expected to be ~30 percent lower in second half FY 2012 versus first half



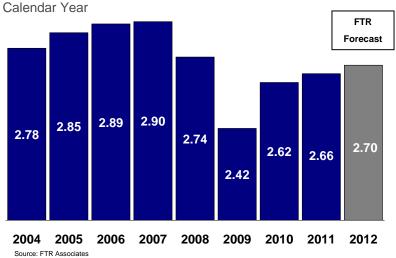
- GDP growth in second fiscal quarter in 2012; a nine-year low
- Inflation well below 2011 levels but still a concern for the government
- Exports very weak
- OEMs carrying higher inventory and are de-stocking
- Meritor sales now expected to be ~40 percent lower⁽²⁾ in second half FY 2012 versus first half



Industry Update – Aftermarket & Trailer(1)

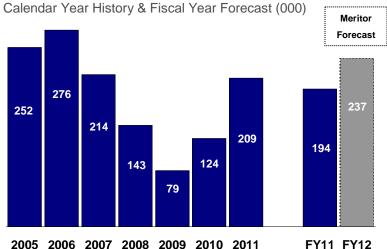
U.S. Truck Freight Ton Miles

Seasonally Adjusted (trillions)



- Revenue peak historically in the third quarter for seasonal maintenance but muted in FY 2012 due to pull ahead from mild winter
- Year-over-year growth for U.S. truck ton miles continue to decrease
- Experienced year-over-year growth in first two fiscal quarters but year-over-year decline in third fiscal quarter

North America Trailer Production



- Seasonal slow period in summer months for trailer orders
- Three consecutive monthly declines in orders combined with increased production reduced backlogs 5 percent in June
- Order boards have now leveled out to historically strong levels of demand
- Cancellations remain low



New Business Wins

Commercial Truck

- Rear axle award (RS120) for new Volkswagen 10-ton truck in Brazil
- Dual source supplier to Iveco for inter-axle drivelines in Brazil
- MeritorWABCO anti-lock braking system now standard at Navistar
- Disc brakes released with all major OEMs in North America
- Introduced FUELite[™] tandem axle in North America

Industrial

- Launched two-speed "green" axle in India with Tata Motors and Ashok Leyland
- Introduced off-highway axles in India with two new customers
- New military 6X6 axle prototype shipped to customer in India
- Launching market leading drum brake technology in Asia Pacific
- Introduced three new axle models for mining truck market in China
- Aligned with three prime contractors on JLTV program

Aftermarket and Trailer

- MTA trailer suspensions specified by Bynum Transport
- Opened new Aftermarket warehouse in Singapore and South America
- Awarded private label brake shoes from major North American distributor
- Awarded contract to remanufacture trailer axles for the intermodal market





Execution Highlights

- Awarded new business based on market leading product lines
- Executed operational improvements to increase productivity and significantly reduce premium costs
- Enhanced EBITDA margin
- Restructured business to fit current market conditions
- Generated positive cash flow despite revenue declines
- Maintained high level of liquidity to manage all cycles



Third Quarter Income Statement from Continuing Operations

(in millions, except per share amounts)		Three I	Month	s Ended Ju	ıne 30,	
	2	2012	2	011 (2)		tter / orse)
Sales	\$	1,113	\$	1,272	\$	(159)
Cost of Sales		(981)		(1,137)		156
Gross Margin		132		135		(3)
SG&A		(68)		(72)		4
Restructuring Costs		(3)		(7)		4
Gain on Sale of Property		16		-		16
Other Operating Expense		(1)				(1)
Operating Income		76		56		20
Other Income, Net		1		5		(4)
Equity in Earnings of Affiliates		12		21		(9)
Interest Expense, Net		(25)		(22)		(3)
Income Before Income Taxes		64		60		4
Provision for Income Taxes		(12)		(28)		16
Income From Continuing Operations		52		32		20
Noncontrolling Interests		(2)		(5)		3
Income From Continuing Operations	\$	50	\$	27	\$	23
Adjustments:						
Restructuring Costs		3		7		(4)
Gain on Sale of Property		(16)		-		(16)
Gain on Settlement of Note Receivable		-		(5)		5
Adjusted Income From Continuing Operations ⁽¹⁾	\$	37	\$	29	\$	8
DILUTED ADJUSTED EARNINGS PER SHARE(1)(3)	\$	0.38	\$	0.30	\$	0.08
Diluted Shares Outstanding		97.2		96.8		



¹⁾ See Appendix – "Non-GAAP Financial Information."

²⁾ Prior period amounts have been recast to reflect our European Trailer business as discontinued operations.

³⁾ GAAP diluted earnings per share from continuing operations attributable to Meritor, Inc. was \$0.51 for Q3 FY 2012 and \$0.28 for Q3 FY 2011.

Commercial Truck Segment Results

(in millions)

	Three Months Ended June 30,							
	2012		2011		Better/(\ \$		Worse) %	
Sales	\$	690	\$	770	\$	(80)	-10%	
Segment EBITDA ⁽¹⁾		48		49		(1)	-2%	
Percent of Sales		7.0%		6.4%		0.6 p	ots	

Sales Decrease

Continued production growth in North America more than offset by significant decreases in Brazil and Europe and weaker currency translation

EBITDA Margin Increase

North America pricing actions and Europe footprint rationalization partially offset by impact of lower volumes and weaker affiliate earnings in Brazil









Industrial Segment Results

(in millions)

		Three	Moi	nths E	nde	d Jun	e 30,
	2	2012	2	2011	В	etter/(Worse) %
						Ψ	70
Sales	\$	242	\$	308	\$	(66)	-21%
Segment EBITDA ⁽¹⁾		20		21		(1)	-5%
Percent of Sales		8.3%		6.8%		1.5	pts

Sales Decrease

Significantly weaker volumes in both China off-highway and India

EBITDA Margin Increase

Improved military mix and pricing actions in North America partially offset by lower sales









Aftermarket & Trailer Segment Results

(in millions)

		Three	Mo	nths E	Ende	ed Jun	e 30,
	2	2012	20	11 (2)	В	etter/(\	Worse)
						\$	%
Sales	\$	265	\$	278	\$	(13)	-5%
Segment EBITDA ⁽¹⁾		25		36		(11)	-31%
Percent of Sales		9.4%		12.9%		(3.5)	pts

Sales Decrease

Weaker currency translation and lower Europe Aftermarket volumes

EBITDA Margin Decrease

Higher material costs, reduced Trailer affiliate earnings in Brazil and negative impact of foreign exchange







- 1) Meritor uses Segment EBITDA as the primary basis for the chief operating decision maker to evaluate the performance of each of the company's reportable segments.
- 2) Prior period amounts have been recast to reflect our European Trailer business as discontinued operations.

Third Quarter EBITDA Walk

(in millions, except margin %)

	Sales	Adjusted EBITDA ⁽¹⁾
Q2 FY 2012	\$1,160	\$95 <i>8.2%</i>
Pricing and favorable mix offsetting volume decline		4
Q2 charge for litigation contingency (Q3 better than Q2)		4
Foreign exchange		(6)
Equity in earnings of affiliates		(2)
Other		(3)
Q3 FY 2012	\$1,113	\$92 8.3%

Better/(Worse):

(\$47)

(\$3)

~6% Downside Conversion

1) See Appendix – "Non-GAAP Financial Information.



Third Quarter FY 2012 Income Tax Expense

Continuing Operations

Third Quarter FY 2012 (in millions)	Income (Loss) Before Taxes	Income Tax Expense (Benefit)	Effective Rate
Income not subject to VA	\$42	\$10	24%
Income subject to VA, excluding Cwmbran Excess Land Sale ⁽¹⁾	6	1	
Other ⁽²⁾	-	2	
Sub-total	\$48	\$12	25%
Cwmbran Excess Land Sale ⁽¹⁾	16	-	
Income before taxes and income tax expense	\$64	\$12	19%

¹⁾ Tax expense on income is not realized due to valuation allowances established in prior years.



²⁾ Relates to tax contingencies and other tax adjustments.

Free Cash Flow^{(1) (3)}

(in millions)		nree Mon June	ths Ended 30,		
	2	2012	2	011	
Income From Continuing Operations	\$	52	\$	32	
Net Spending (D&A less Capital Expenditures)		(7)		(10)	
Pension and Retiree Medical, Net of Expense		(40)		(2)	
Performance Working Capital (2)		20		(40)	
Off-Balance Sheet Accounts Receivable Securitization and Factoring		8		(4)	
Other		23		45	
Free Cash Flow from Continuing Operations before Restructuring	\$	56	\$	21	
Restructuring Payments		(5)		(3)	
Discontinued Operations		(5)		(19)	
Free Cash Flow	\$	46	\$	(1)	
Memo: Cash Flow Provided by Operations	\$	68	\$	25	

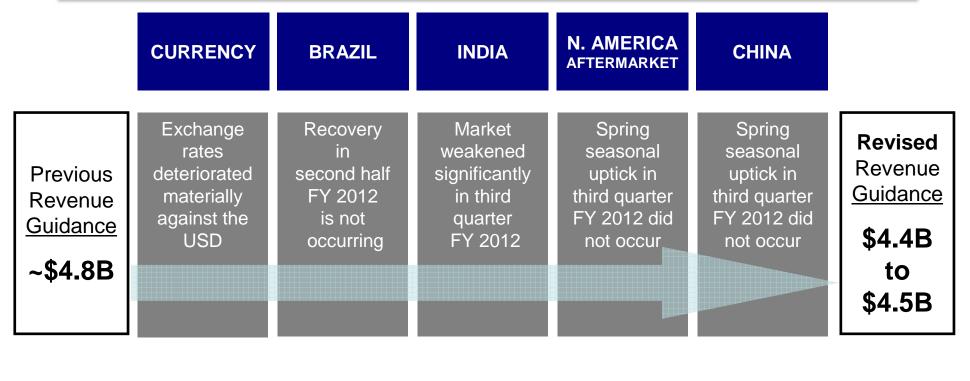
¹⁾ See Appendix – "Non-GAAP Financial Information."

³⁾ Prior period amounts have been recast to reflect our European Trailer business as discontinued operations.



²⁾ Change in payables less changes in receivables and inventory.

FY 2012 Revenue Headwinds⁽²⁾



Revised Assumption



Exchange

Rates vs. Q2

Revenue⁽¹⁾ ~20%

2H vs. 1H

~35%

2H vs. 1H

Revenue⁽¹⁾

Q3 vs. Q2 Revenue



2H vs. 1H Revenue⁽¹⁾



Revenue Headwinds Currency: ~ 25% Revenue Headwinds Markets: ~ 75%



- 1) Excludes currency impact.
- 2) Meritor forecast based on management's current planning assumptions and other factors. Actual results may differ materially from projections as a result of risks and uncertainties. Please see slide "Forward Looking Statements."

Revised FY 2012 Outlook⁽¹⁾

Continuing Operations

(in millions)	Current FY 2012 Outlook ⁽¹⁾
Sales (assuming constant currency)	\$4,400 - \$4,500 (Previously ~ \$4,800)
Adjusted EBITDA Margin	7.6% - 8.0% (Previously 8.2% - 8.6%)
Adjusted Income from Cont. Ops.	\$85 - \$110 (Previously \$105 - \$135)
Adjusted Earnings per Share from Continuing Operations	\$0.90 - \$1.15 (Previously \$1.08 - \$1.39)
Free Cash Flow from Continuing Operations before Restructuring	\$0 - \$50
Effective Tax Rate	~40%

¹⁾ Based on management's current planning assumptions and other factors. Actual results may differ materially from projections as a result of risks and uncertainties. Please see slide "Forward Looking Statements."



Revised FY 2012 Planning Assumptions⁽¹⁾

Continuing Operations

(in millions)	FY 2012 Full Year Estimate				
Capital Expenditures	\$90 - \$100 (Previously \$100 - \$110)				
Interest Expense	~ \$95 (Previously \$85 - \$95)				
Cash Interest	~ \$85 (Previously \$75 - \$85)				
Cash Income Taxes	\$55 - \$65 (Previously \$65 - \$80)				
Restructuring Cash	~ \$20				

¹⁾ Based on management's current planning assumptions and other factors. Actual results may differ materially from projections as a result of risks and uncertainties. Please see slide "Forward Looking Statements."



2012 Priorities

Execute EBITDA margin enhancing strategies



Secure pricing equal to Meritor's value proposition



Invest to alleviate premium costs



 Continue collaboration with customers and suppliers to profitably address demand



Continue to drive new product development



 Reduce debt and implement other appropriate balance sheet strategies









Appendix



Use of Non-GAAP Financial Information

In addition to the results reported in accordance with accounting principles generally accepted in the United States ("GAAP") included throughout this press release, the company has provided information regarding Adjusted income or loss from continuing operations, Adjusted diluted earnings per share from continuing operations, Adjusted EDITDA, free cash flow and free cash flow from continuing operations before restructuring payments which are non-GAAP financial measures.

Adjusted income (loss) from continuing operations and Adjusted diluted earnings (loss) per share from continuing operations are defined as reported income or loss from continuing operations and reported diluted earnings or loss per share from continuing operations before restructuring expenses, asset impairment charges and other special items as determined by management. Adjusted EBITDA is defined as income (loss) from continuing operations before interest, income taxes, depreciation and amortization, non-controlling interests in consolidated joint ventures, loss on sale of receivables, restructuring expenses, asset impairment charges and other special items as determined by management. Free cash flow is defined as cash flows provided by (used for) operating activities less capital expenditures.

Management believes that the non-GAAP financial measures used in this press release are useful to both management and investors in their analysis of the company's financial position and results of operations. In particular, management believes that Adjusted EBITDA is a meaningful measure of performance as it is commonly utilized by management and the investment community to analyze operating performance in our industry. Further, management uses Adjusted EBITDA for planning and forecasting in future periods. Management believes that free cash flow is useful in analyzing our ability to service and repay debt.

Adjusted income (loss) from continuing operations, Adjusted diluted earnings (loss) per share from continuing operations and Adjusted EBITDA should not be considered a substitute for the reported results prepared in accordance with GAAP and should not be considered as an alternative to net income as an indicator of our operating performance or to cash flows as a measure of liquidity. Free cash flow should not be considered a substitute for cash provided by (used for) operating activities, or other cash flow statement data prepared in accordance with GAAP, or as a measure of financial position or liquidity. In addition, these non-GAAP cash flow measures do not reflect cash used to service debt or cash received from the divestitures of businesses or sales of other assets and thus do not reflect funds available for investment or other discretionary uses. These non-GAAP financial measures, as determined and presented by the company, may not be comparable to related or similarly titled measures reported by other companies.

Set forth on the following pages are reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP.



Non-GAAP Financial Information

EBITDA Reconciliation

(in millions)

	Three Months Ended					
	June 30, 2012		March 31, 2012		June 30, 2011 (1)	
Adjusted EBITDA	\$	92	\$	95	\$	103
Depreciation and Amortization		(15)		(16)		(16)
Interest Expense, Net		(25)		(23)		(22)
Provision for Income Taxes		(12)		(17)		(28)
Non-controlling Interests		(2)		(4)		(5)
Loss on Sale of Receivables		(1)		(3)		(3)
Restructuring Costs		(3)		(3)		(7)
Gain on Settlement of Notes Receivable		-		-		5
Gain on Sale of Property		16		-		-
Income From Continuing Operations Attributable to Meritor, Inc		50		29		27
Loss From Discontinued Operations						
Attributable to Meritor, Inc		(1)		(9)		(10)
Net Income Attributable to Meritor, Inc.	<u>\$</u>	49	\$	20	\$	17
Adjusted EBITDA Margin		8.3%		8.2%		8.1%



Non-GAAP Financial Information

Income from Continuing Operations Reconciliation

(in millions except EPS)

	Three Months Ended						
	June 30, 2012		March 31, 2011		June 30, 2011 (1)		
Income From Continuing Operations							
Attributable to Meritor, Inc.		50		29		27	
Adjustments:							
Restructuring Costs		3		3		7	
Gain on Sale of Property		(16)		-		-	
Gain on Settlement of Note Receivable				<u>-</u>		(5)	
Adjusted Income From Continuing Operations	\$	37	\$	32	\$	29	
Adjusted Earnings Per Share							
From Continuing Operations	\$	0.38	\$	0.33	\$	0.30	
Diluted Shares Outstanding		97.2		97.2		96.8	



Non-GAAP Financial Information

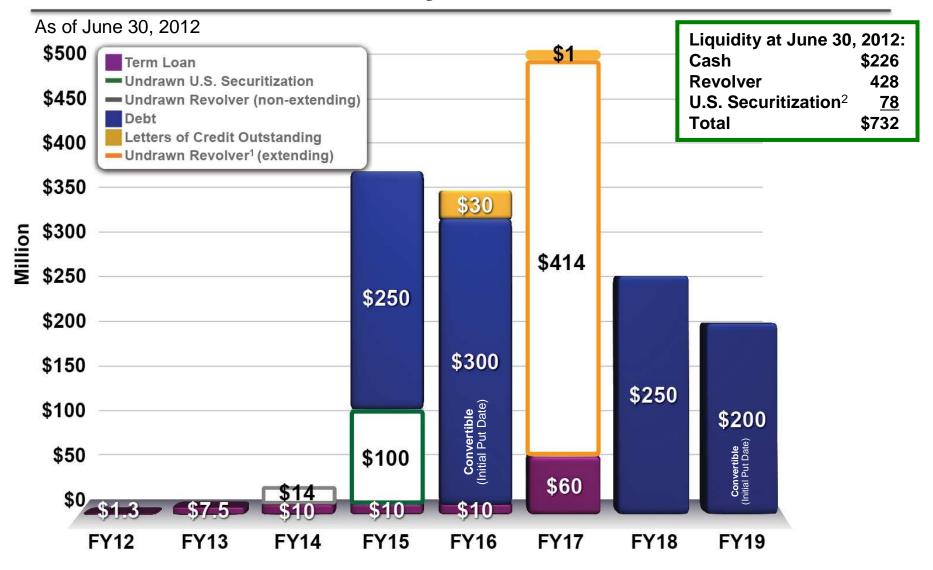
Free Cash Flow Reconciliation

(in millions)

	Three Months Ended						
	June 30, 2012		March 31, 2012		June 30, 2011 (1)		
Cash provided by (used for) operating activities -							
continuing operations	\$	73	\$	(46)	\$	44	
Capital expenditures - continuing operations		(22)		(18)		(26)	
Free cash flow - continuing operations		51		(64)		18	
Cash used for operating activities -							
discontinued operations		(5)		(5)		(19)	
Capital expenditures - discontinued operations				<u>-</u>			
Free cash flow - discontinued operations		(5)		(5)		(19)	
Free cash flow - total company	\$	46	\$	(69)	\$	(1)	
Free cash flow - continuing operations	\$	51	\$	(64)	\$	18	
Restructuring payments		5		3		3	
Free cash flow from continuing operations before restructuring payments	\$	56	\$	(61)	\$	21	



Proforma Debt Maturity Profile



^{1.} Provided that if aggregate outstanding principal of 2015 senior notes >\$100M on 6/1/15, maturity would be 6/10/15 and if aggregate outstanding principal amount of 2026 convertible notes >\$100M on 11/1/15 & conversion price is greater than company's equity price, then maturity would be 11/15/15.





