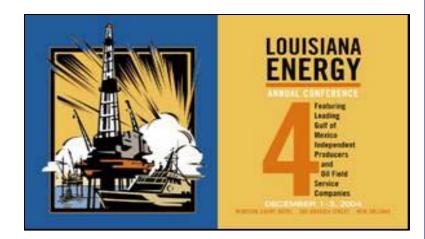


# **ATP Oil & Gas Corporation**

Al Reese, Jr. Chief Financial Officer

Brian C. Nelson Senior Financial Analyst

Louisiana Energy Conference December 1-3, 2004





# **Forward Looking Statement**



This presentation contains projections and other forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These projections and statements reflect the Company's current view with respect to future events and financial performance. No assurances can be given, however, that these events will occur or that these projections will be achieved, and actual results could differ materially from those projected as a result of certain factors. A discussion of these factors is included in the Company documents filed with the Securities and Exchange Commission.

This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities, or the solicitation of a proxy or an attempt to influence any voting of securities, by any person.



# **Company Overview**



Development Oriented

Exclusively Offshore:
 Gulf of Mexico
 North Sea



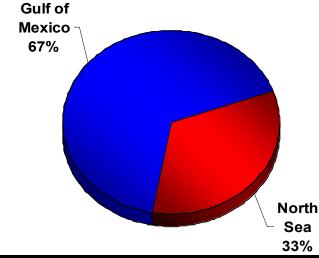
**Helvellyn Well Test** 



# **Areas of Operation**



#### **Proved Reserves By Region**



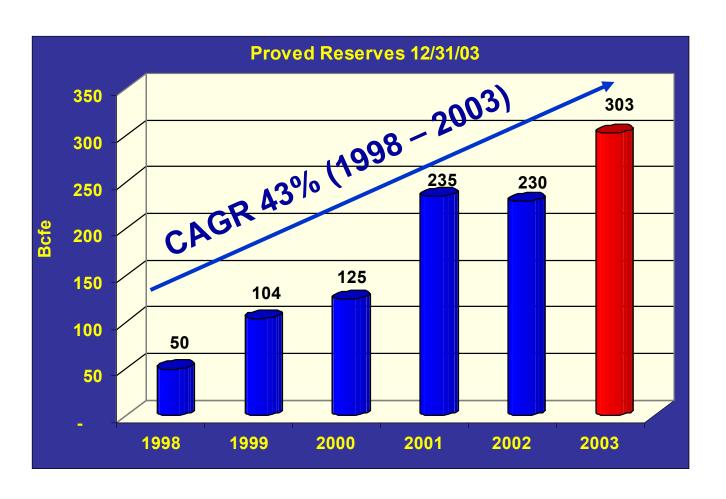






# **Strong Reserve Growth**







## **Strong Reserve Growth**



## Net reserve replacement ratio

#### 2003

- 526%
- Second highest in Company history

### **3-Year Average**

• 356%

Cheviot, potentially the Company's largest field, not included in above ratios



# Accuracy of Oil & Gas Reserves



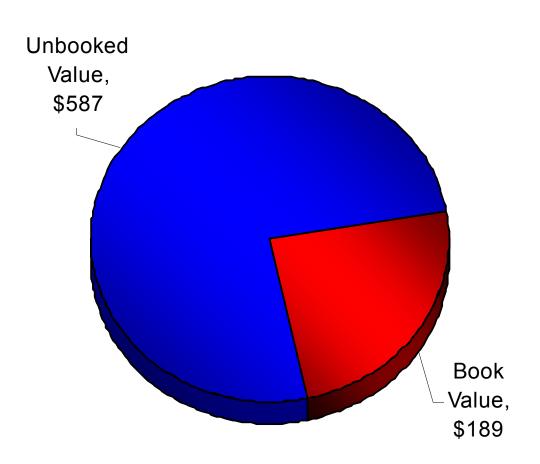
### 99%+ Level of Accuracy

Since December 31, 2000, the last report as a private company, our third party independent engineers have estimated our proved reserves with a **99%+** level of accuracy



## **Substantial Unbooked Value**

# Proved Reserves \$776 Million PV 10 Value 12/31/03







# **Company Performance**



### **Success Rate**

- 97%
- 36 of 37 non-producing properties with PUD's to commercial production
- 100% of developments operated by ATP



# **2004 Development**



<u>Prospect</u>	Water Depth (ft.)	Working <u>Intereest</u>	Development <u>Status</u>	<u>Region</u>
Helvellyn	120'	50%	On Production	North Sea
Matia-Cabrito	542'	80%	On Production	Gulf of Mexico
Ship Shoal 358	384'	51%	On Production	Gulf of Mexico
Matagorda Island 704/709	128'	63%	On Production	Gulf of Mexico
West Cameron 237	50'	75%	On Production	Gulf of Mexico
Eugene Island 30/71	20'	75%	On Production	Gulf of Mexico
West Cameron 101	40'	75%	On Production	Gulf of Mexico
West Cameron 432	90'	75%	In Progress	Gulf of Mexico
East Cameron 240	145'	75%	In Progress	Gulf of Mexico



# 2005 Development



	Water Depth	Working	Development	
<u>Prospect</u>	<u>(ft.)</u>	<u>Intereest</u>	<u>Status</u>	<u>Region</u>
Mississippi Canyon 711	3000'	100%	In Progress	Gulf of Mexico
Eugene Island 71	40'	75%	2005	Gulf of Mexico
South Marsh Island 189/190	350'	75%	2005	Gulf of Mexico
Matagorda Island 709	140'	63%	2005	Gulf of Mexico
Garden Banks 409	1350'	50%	2005	Gulf of Mexico
West Cameron 462/480	75'	100%	2005	Gulf of Mexico
L-06d	75'	50%	2005	North Sea

**ATP Operates 100% of Its Future Developments** 



## Mississippi Canyon 711 – "GOMEZ"





Noble Therald Martin
On location at MC 711

#### MC 711 ("Gomez') Profile

- Gross proved reserves > 100 Bcfe
- Six wells encountered hydrocarbons;
   and four wells re-enterable
- ATP operates with a 99% WI
- Approximately 3,000' water depth

First Production Estimate Accelerated From 2006 to Early 4Q05



## Mississippi Canyon 711 – "GOMEZ"

### **Accelerated Development Plan**





Re-enter, complete, and test the MC711 No.4 ST1 well



- Re-enter, complete, and test a second well
- Retrofit mobile production platform
- Install subsea equipment
- Lay pipeline
- First production early 4Q05



**Rowan Midland MC 711 Mobile Production** 

**Platform** 



## South Marsh Island189/190



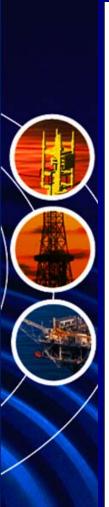
#### 2005

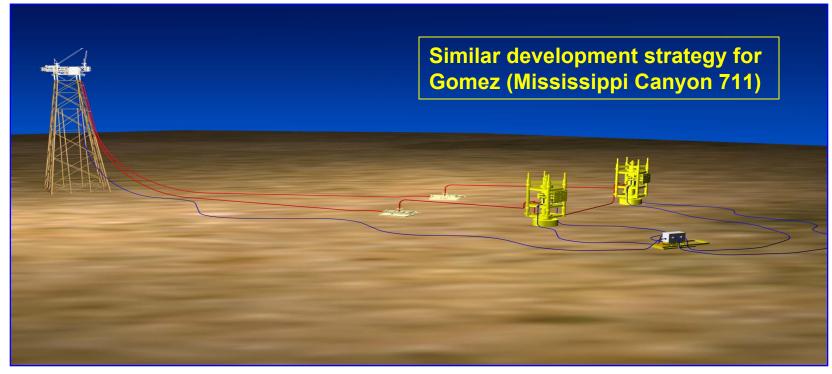
- Refurbish and relocate platform from HI A-354 to SMI 189/190
- Two well development
- ATP operates with a 75% WI
- First production 2005





# Garden Banks 409 – "Ladybug"





#### First production 2001

Total production 5+ MMBO & 5.5+ BCF, exceeding original estimates

#### 2005

Sidetrack #3 well to a new location



# **2006 Development**



<u>Prospect</u>	Water Depth (ft.)	Working <u>Intereest</u>	Region
West Cameron 663	350'	100%	Gulf of Mexico
Garden Banks 409	1350'	50%	Gulf of Mexico
Venture	80'	50%	North Sea
The Tors	170'	75%	North Sea

**ATP Operates 100% of Its Future Developments** 



### **UK North Sea - The Tors**



- ATP operates with a 75% working interest
  - Gaz de France owns remaining 25% interest
- The Tors Reservoirs
  - Garrow tested at 12 MMcf/d
  - Kilmar tested at 33 MMcf/d
- Located in 185 feet of water
- First production currently scheduled 2006



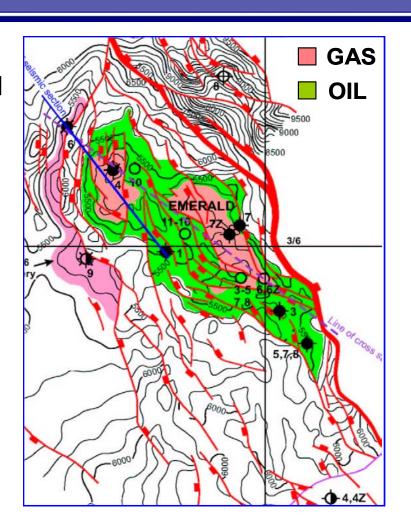
## **UK North Sea - Cheviot**



- Acquired in 21<sup>st</sup> Licensing Round
- Produced 1992-1996
  - Less than 8% recovered of original

Oil in Place 232 MMbbls Gas in Place 59 Bcf

ATP operates with a 100% working interest



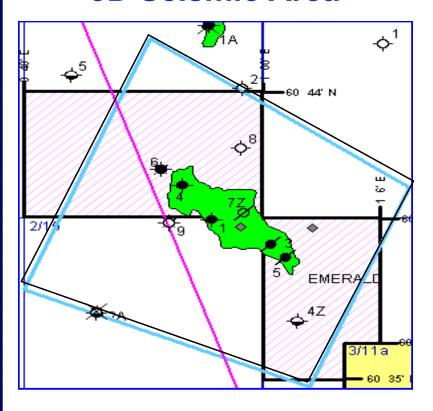
Originally drilled on 2D seismic



### **UK North Sea - Cheviot**



#### 3D Seismic Area



- Seismic shoot completed
   November 2004
- ATP expects to book proved reserves at year end 2005

Cheviot, potentially the Company's largest field, not yet included in ATP's reserve report





# **Financial Overview**



## **Solid Results First Nine Months 2004**



	Nine Months Ending September 30, 2004	Y/Y Change
Production (Bcfe)	16.52	+19%
Revenue (\$millions)	\$83.20	+48%
Net Income (\$millions)	\$5.13	na



## 2004 Cash Flow



## Nine Months Ending 9/30/04

•	Cash Flow* / Mcfe	\$2.77
	Y/Y Increase	49%

Cash Flow\* / Share \$1.85Y/Y Increase 61%

Substantial cash flow increase in 2004



# **Strong Liquidity Position**

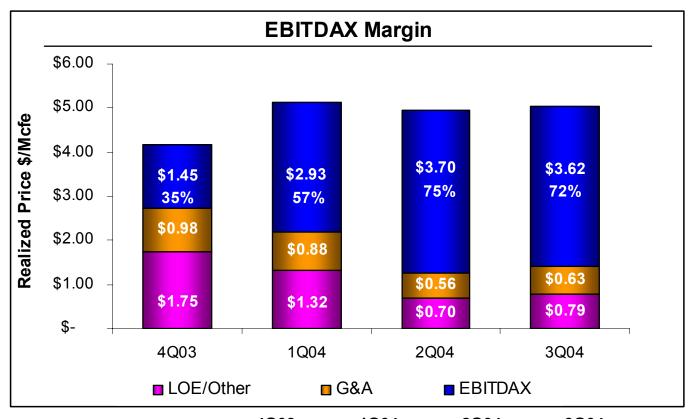


\$ '000	Sept	ember 30, 2004
Cash	\$	52,296
Other Current Assets	\$	34,859
Total Current Assets	\$	87,155
Total Current Liabilities	\$	55,741
Working Capital	\$	31,414



## **Exceptional Growth in EBITDAX Margin**

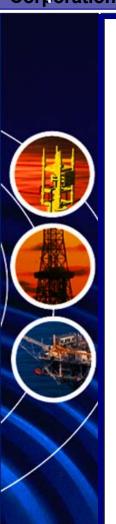


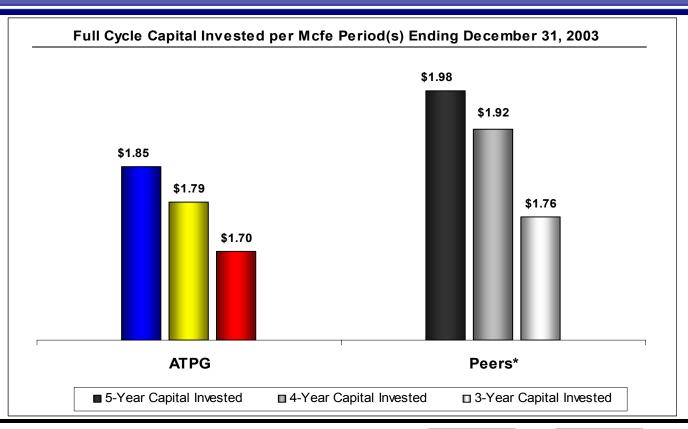


	4Q03	1Q04	2Q04	3Q04		
\$/Mcfe						
Realized Prices	\$ 4.18	\$ 5.13	\$ 4.96	\$	5.04	
LOE	\$ 1.37	\$ 0.97	\$ 0.75	\$	0.80	
Other Cash	\$ 0.38	\$ 0.35	\$ (0.04)	\$	(0.01)	
LOE/Other	\$ 1.75	\$ 1.32	\$ 0.70	\$	0.79	
G&A	\$ 0.98	\$ 0.88	\$ 0.56	\$	0.63	
EBITDAX	\$ 1.45	\$ 2.93	\$ 3.70	\$	3.62	



# Lower "All In" F&D Costs Compared to Peers

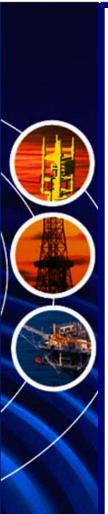


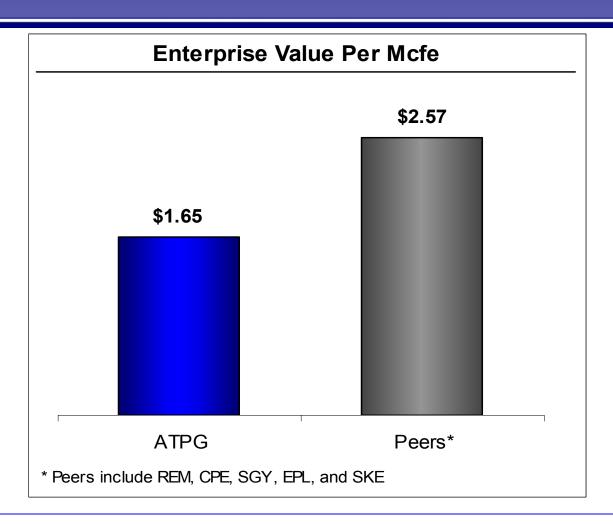


Four-year Capital Invested per Mcfe	ATPG	Peers*
Costs Incurred (1) (2000 - 2003)	\$ 310	\$ 3,906
Future Development Costs	\$ 400	\$ 1,389
Subtotal	\$ 710	\$ 5,294
Production (2000 - 2003)	93.7	884.0
Future Production / Reserves (Bcfe)	302.7	1,876.8
Subtotal	396.4	2,760.8
Capital Invested per Mcfe	\$ 1.79	\$ 1.92



## **Enterprise Value Per Mcfe**





ATP sells at a 36% discount to its peers

Cheviot, potentially ATP's largest property, not included



# Investment Highlights



- 97% success rate in moving PUD's to production
- Strong liquidity position
- 11 projects scheduled for 2005-2006 development
- Upside potential: Material projects in the U.S. and U.K., plus substantial unbooked reserves



# **ATP Oil & Gas Corporation (NASDAQ: ATPG)**



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Guildford, Surrey GU1 1UJ
United Kingdom
44 (0) 1483 307200

ATP Oil & Gas (Netherlands) B.V.
Water-Staete Gebouw
Dokweg 31 (B)
1976 CA IJmuiden
The Netherlands
31 (0) 255 523377



# 2004 & 2005 Hedges



	2004									2005										
		1Q		2Q		3Q		4Q		FY		1Q		2Q		3Q		4Q		FY
Gulf of Mexico:																				
Fixed Forwards and S	Sw a	os_																		
Natural Gas																				
Volumes (MMBtu)		2,150		2,469		2,806		2,806	•	10,231		2,520		1,060		920		920		5,420
Price	\$	5.30	\$	4.99	\$	5.08	\$	5.13	\$	5.12	\$	5.60	\$	5.58	\$	5.57	\$	5.57	\$	5.58
Crude Oil																				
Volumes (MBbls)		60.5		98.5		107.5		115.0		381.5		90.0		68.3		69.0		46.0		273.3
Price	\$	31.09	\$	31.97	\$	33.81	\$	36.03	\$	33.57	\$	36.61	\$	39.15	\$	39.04	\$	38.01		38.09
Collars																				
Natural Gas																				
Volumes (MMBtu)		300								300										
Ceiling	\$	5.80							\$	5.80										
Floor	\$	4.40							\$	4.40										
MMBtue																				
Volumes		2,513		3,060		3,451		3,496	•	12,520		3,060		1,470		1,334		1,196		7,060
Price/MMBtue	\$	5.29	\$	5.05	\$	5.18	\$	5.31	\$	5.21	\$	5.69	\$	5.85	\$	5.86	\$	5.74	\$	5.76
North Sea:																				
<u>Swaps</u>																				
Natural Gas																				
Volumes (MMMBtu)												270								270
Price											£	4.46							£	4.46



## **Reconciliation of Non-GAAP Financial Measures**



		arter Q03	uarter 2Q03	Quarter 3Q03	Quarter 4Q03	_	uarter 1Q04	Quarter 2Q04	Quarter 3Q04
Net Income	\$	2,398	\$ 431	\$ (14,994)	\$ (38,636)	\$	(2,393)	\$ 6,926	\$ 597
Depreciation, depletion and amortization		7,762	6,095	6,377	9,144		11,583	13,961	11,697
Impairment		-	-	10,645	1,025		-	-	-
Gain on disposition of properties		-	_	-	-		(2,982)	(3,029)	-
Accretion of discount of asset retirement									
obligation		729	718	638	667		491	483	500
Amortization of deferred financing costs		320	320	277	478		684	422	591
Deferred taxes		935	232	-	20,057		-	-	-
Non-cash compensation expense		(39)	-	-	-		-	_	-
Loss on extinguishment of debt		-	_	883	-		3,326	-	-
Other comprehensive income		-	-	-	-		-	_	1,709
Other non-cash items		(254)	1,168	1,490	308		1,283	(651)	-
Non-cash interest and credit facility			_	-	5,567		1,709		414
Cumulative effect of change in accounting							•		
principle		(662)	-	_	-		-	-	(1,709
Ineffectiveness of cash flow hedges		235	32	12	-		-	20	•
Cash flow before changes in working									
capital	1	1,424	8,996	5,328	(1,390)		13,701	18,132	13,919

	Nine-months Ending								
		9/30/2004		9/30/2003					
Cash flow	\$	45,752	\$	25,748					
Production		16.52		13.84					
CF/Mcfe	\$	2.77	\$	1.86					

	Nine-months Ending								
	9/30/2004 9/30/2003								
Cash Flow	45,752	25,748							
Shares	24,771	22,454							
CFPS	1.85	1.15							

30



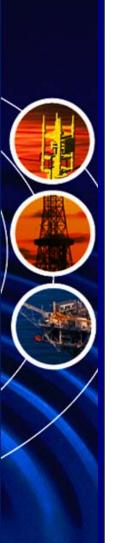
### **Reconciliation of Non-GAAP Financial Measures**



	Quarter 1Q03	Quarter 2Q03	Quarter 3Q03	Quarter 4Q03	Quarter 1Q04	Quarter 2Q04	Quarter 3Q04	TTM EBITDAX
EBITDAX calculation:								
Net income (loss)	2,398	431	(14,994)	(38,636)	(2,393)	6,926	597	(33,506)
Loss (gain) on disposition of propertic	-	-	-	-	(2,982)	(3,029)	-	(6,011)
Consolidated net income (loss)	2,398	431	(14,994)	(38,636)	(5,375)	3,897	597	(39,517)
Add Back:								
Income Taxes	935	232	-	20,057	_	-	-	20,057
Interest expense	2,337	2,316	2,219	2,806	3,749	6,010	6,179	18,744
DD&A	7,762	6,095	6,377	9,144	11,583	13,961	11,697	46,385
G&G	154	146	161	897	85	195	29	1,206
Impairment	-	-	10,645	1,025	-	-	-	1,025
Non-cash compensation expense	(39)	-	-	_	-	-	-	-
Other non-cash charges:								
Accretion expense	729	718	638	667	491	483	500	2,141
(Gain) loss on abandonment	-	2,655	1,754	564	(256)	(17)	2	293
Extraordinary items:		•	•		,	,		
Loss on unsuccessful prop acq.	_	-	_	8,192	_	-	-	8,192
Loss on extinguishment of debt	-	-	3,352	_	3,326	-	-	3,326
Cumulative effect	(662)	-	-	-	-	-	-	
Adjusted EBITDAX	13,614	12,593	10,152	4,716	13,603	24,529	19,004	61,852



## **Reconciliation of Non-GAAP Financial Measures**



	Quarter 4Q03		Quarter 1Q04		Quarter 2Q04		Quarter 3Q04		
LOE	\$	4,454	\$	4,498	\$	4,944	\$	4,176	
G&A	\$	3,176	\$	4,084	\$	3,694	\$	3,285	
EBITDAX	\$	4,716	\$	13,603	\$	24,529	\$	19,004	
Production (MMcfe)	3250		4646		6630		5245		
		Quarter 4Q03		Quarter 1Q04		Quarter 2Q04		Quarter 3Q04	
\$/Mcfe									
Realized Prices	\$	4.18	\$	5.13	\$	4.96	\$	5.04	
LOE	\$	1.37	\$	0.97	\$	0.75	\$	0.80	
Other Cash	\$	0.38	\$	0.35	\$	(0.04)	\$	(0.01)	
LOE/Other	\$	1.75	\$	1.32	\$	0.70	\$	0.79	
G&A	\$	0.98	\$	0.88	\$	0.56	\$	0.63	
EBITDAX	\$	1.45	\$	2.93	\$	3.70	\$	3.62	
EBITDAX Margin		35%		57%		75%		72%	

Enterprise Value per Mcfe: 11/18/2004										
		Diluted	Market					Provd	E	EV /
	Price	Shares	Сар	Debt	Pref	WC	TEV	Res	Mcfe	
ATPG	\$ 13.02	24.9	\$324	\$208	\$0	\$31	\$501	303	\$	1.65
Peers	\$ 27.20	148.0	\$4,026	\$817	\$33	\$60	\$4,817	1,877	\$	2.57
ATPG Peers*									\$ \$	1.65 2.57

Note: EBITDAX as defined by current term credit facility.