



## 2004 Annual Report

Information Technology Services and Solutions for Government

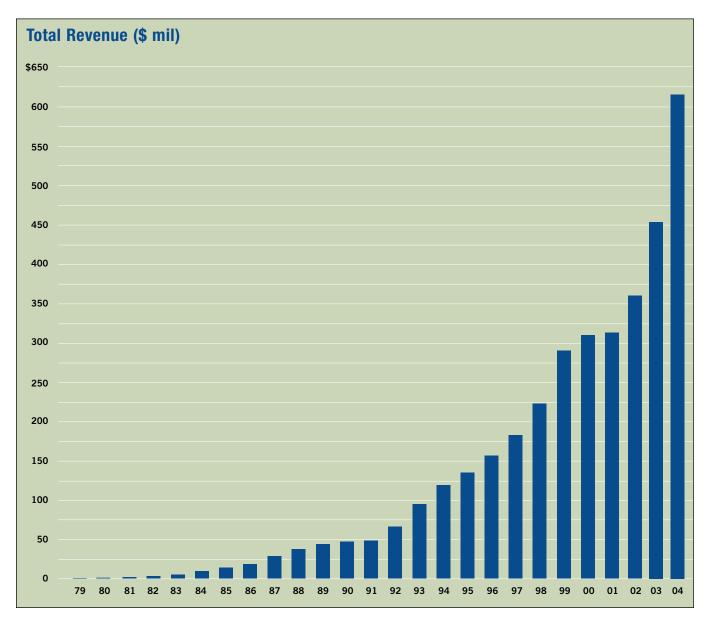
## **SRA International, Inc.**

#### **Corporate Profile**

SRA is a leading provider of information technology services and solutions to clients in national security, civil government, and health care and public health. SRA services include strategic consulting; systems design, development, and integration; and outsourcing and operations management. The Company also delivers business solutions for text and data mining, contingency and disaster response planning, information assurance, environmental strategies, conflict management and dispute resolution, enterprise architecture, network operations and management, enterprise systems management, and wireless integration. Our staff of more than 3,300 talented and dedicated men and women serves clients from our headquarters in Fairfax, Virginia, and offices across the country. The SRA New York Stock Exchange symbol is SRX.

#### **Vision**

SRA aspires to be one of the best companies in the world by any measure — a company that creates real value for its customers by providing high quality information technology services and solutions; employs the best people, nurtures them, and enables them to succeed; and steadfastly commits itself to an ethic of honesty and service.



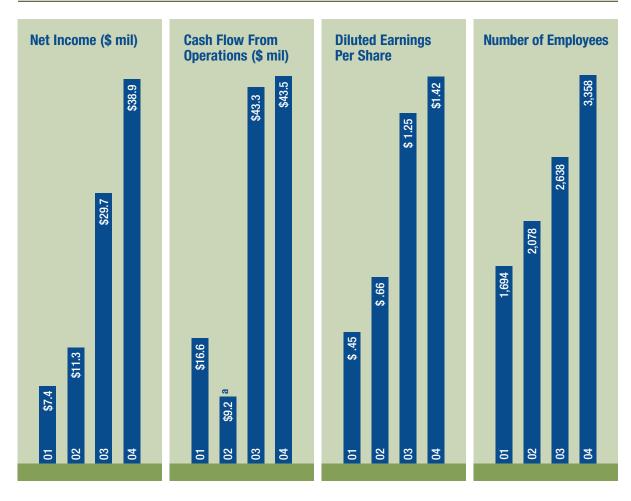
Any statements in this Annual Report about future expectations, plans, and prospects for SRA, including statements containing the words "estimates," "believes," "anticipates," "plans," "expects," "will," and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: our dependence on our contracts with federal government agencies, particularly within the U.S. Department of Defense, for substantially all of our revenue, our dependence on our GSA schedule contracts and our position as a prime contractor on government-wide acquisition contracts to grow our business, and other factors discussed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2004. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this printing. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so.

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### **Financial Highlights**

SRA INTERNATIONAL, INC. AND SUBSIDIARIES • All dollar amounts are in thousands except diluted earnings per share

FOR YEARS ENDED JUNE 30	2001	2002	2003	2004
Revenue	\$312,548	\$361,197	\$450,375	\$615,802
Operating Income	4,168	18,507	41,988	61,601
Operating Income Percentage of Revenue	1.3%	5.1%	9.3%	10.0%
Net Income	7,373	11,277	29,660	38,937
Net Income Percentage of Revenue	2.4%	3.1%	6.6%	6.3%
Diluted Earnings Per Share	.45	.66	1.25	1.42
Diluted Shares	16,401	17,031	23,730	27,369
Total Interest-Bearing Debt	4,146	2,000	400	-
Stockholders' Equity	43,112	159,444	283,015	339,268
Cash Flow From Operations	16,568	9,206 <sup>a</sup>	43,311	43,451
Number of Employees	1,694	2,078	2,638	3,358



a Setting aside a one-time, \$22 million payment of deferred taxes, cash flow from operations would have been \$31 million.

## Message from the Chairman/CEO and President/COO

Our top priorities are to create value for our clients, employees, and stockholders while maintaining a culture based on honesty and service. We believe that in doing these things well, the value of our company will steadily increase. This year we were particularly successful in these endeavors. We performed significant work for our clients; we were awarded many new contracts; and we increased revenue and profit substantially. The federal information technology (IT) services market remains robust, and SRA continues to increase its market share.

Revenue grew by 37% to about \$616 million, including 25% organic growth and the remainder from an acquisition. Operating income increased by 47%. Net income grew by 31% to \$38.9 million — not as rapidly as revenue because the prior fiscal year included significant non-operating gains. We won more than \$1.3 billion in new awards and improved the total backlog of signed business orders by 34% to \$2.1 billion.

In January 2004, we completed our third acquisition with the purchase of Orion Scientific Systems. Orion specializes in counterintelligence, counterterrorism, and law enforcement services and products; more than 95% of its revenue comes from the Department of Defense, intelligence agencies, and law enforcement community. This acquisition expands our capabilities, particularly in law enforcement. Equally important, Orion shares the values and culture of SRA.

This year we announced a number of executive management changes. William Brehm, Chairman of the Board of Directors since 1980, and Ted Legasey, our Executive Vice President and Chief Operating Officer, stepped down from their positions, but remain with SRA as members of the Board. We have benefited immensely from their many years of guidance, leadership, and knowledge; and we look forward to their continued contributions to SRA. Ernst Volgenau



Renato A. DiPentima
President and Chief Operating Officer

Denny Drku

became Chairman of the Board while retaining the position of Chief Executive Officer. Renny DiPentima became President and Chief Operating Officer. Stephen Hughes continued as Chief Financial Officer and assumed the new position of Senior Vice President of Finance and Administration. Barry Landew, Senior Vice President for Corporate Development since 2002, continued in that position. And this year we welcomed two new members to our Board of Directors: Miles Gilburne, a successful business lawyer, investor, and former head of corporate development for America Online; and David Langstaff, former president and CEO of Veridian Corporation, a successful IT services company.

#### **Creating Value for our Government Clients**

We strive to create value for our clients by helping them achieve their missions through gains in productivity, streamlined operations, and enhanced service to citizens. Here are a few engagement highlights from fiscal year 2004:

- We built and now operate in an SRA facility the operations center for the Army National Guard voice, video, and data network that supports more than 30,000 users. This year we designed alternate facilities to provide backup operations for the network. Our consolidation of hardware and software maintenance agreements saved our client a substantial amount of money.
- SRA has worked with the Government Accountability Office (GAO) since 1998 to implement innovative approaches to network engineering, management, and administration. The IT infrastructure developed and operated by SRA serves GAO headquarters and 11 locations throughout the United States. CIO Magazine recognized GAO for resourceful IT practices that have helped preserve mission-critical capabilities while investing in new systems to improve efficiency.
- Since 1996, SRA has provided program management and other IT services for the Federal Parent Locator Service (FPLS), which is managed by the Department of Health and Human Services Office of Child Support Enforcement. Data in the FPLS repository are used by state and local agencies to locate parents who are delinquent in child support payments. In 2003, FPLS systems helped to collect more than \$20 billion in child support payments and contributed to the Department of Education's collection of over \$1.1 billion on defaulted education loans and grant overpayments. FPLS received a 2003 eGov Pioneer Award recognizing streamlined operations and improved government service.
- We successfully designed, developed, and deployed a computer program
  for the Department of Homeland Security, Immigration and Customs
  Enforcement, that collects data from a variety of sources to locate illegal
  aliens and visitors who have violated U.S. laws. We helped build a system
  that includes analytical tools to assist investigators.
- SRA developed and manages the National Practitioner Data Bank and the Healthcare Integrity and Protection Data Bank for the Health Resources and Services Administration. These data collection systems protect patients by maintaining and reporting adverse actions taken against health care practitioners, providers, and suppliers. These programs were honored with a national award for electronic government innovation.
- Our GangNet® database system is now used by over 600 law enforcement agencies around the country to record and track gang members and other criminal organizations.

#### **New Business Highlights**

This year we won the largest contract in our history. Under this contract, we are providing IT services to support the U.S. Agency for International Development. The performance-based task order contract provides a comprehensive approach to the acquisition, integration, life cycle management, and operation of the agency's IT resources. It has an estimated value of \$328 million over six years if all options are exercised.

SRA is a key member of the Smart Border Alliance, a team led by Accenture LLP that will design and implement the United States Visitor and Immigrant Status Indicator Technology (US-VISIT) program for the Department of Homeland Security. US-VISIT will provide an integrated, automated system to track pre-entry, entry, status, and exit of visitors at the nation's more than 400 air, land, and sea ports of entry.

Other significant contract awards this year included:

- A contract with the Department of Defense, Military Surface Deployment and Distribution Command to develop a Web-based personal property system to integrate and automate all DoD processes that support the worldwide transfer of military service families.
- The Information Technology Support Services contract for the National Archives and Records Administration (NARA), an independent federal agency that oversees the management of all federal records. SRA provides enterprise-wide technology services to help NARA sustain and modernize its IT infrastructure and meet a growing demand for electronic records and online services.
- A contract to provide technical and program support services to the Defense Advanced Research Projects Agency Tactical Technology Office.
   SRA will assist in strategic planning and evaluating technologies developed by industry, universities, and military laboratories.
- A competitive contract by the National Institute of Allergy and Infectious
  Diseases, part of the National Institutes of Health, to develop a bioinformatics resource center. The Web database system will collect, store,
  and analyze data used by researchers to facilitate the study of biology
  for public health and defense from bioterrorism.
- A recompetition to develop and maintain an integrated system that will streamline the force management process, helping transform the Army into a highly modular mobile and versatile force. The system will support collaborative, secure development of the Army force structure from the desktop of each user around the world.

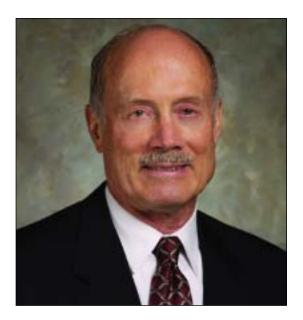
#### **Our People**

There is no simple way to describe the importance of SRA people. Their consistently excellent work for clients is a tribute to our company. We try to maintain a culture that induces outstanding people to join and remain with SRA. Our company was selected for a fifth consecutive year by *FORTUNE*® magazine as one of the "100 Best Companies to Work For." SRA was the only publicly listed IT services company honored in this way, and we take pride in this distinction. Also this year, *Washingtonian* magazine recognized SRA as one of the "50 Great Places to Work" in the Washington, D.C. area. Both publications cited the distinctive SRA Nurse Advocacy Program in their selection.

This year our employees once again were key contributors to an aggressive recruiting campaign, referring 42% of more than 1,000 new hires. These referrals help us attract and retain IT professionals who have the skills, talent, and ethics to meet SRA standards. Many of our new hires hold security clearances, which is an important qualification for national security work. And we continue to make strategic hires — individuals having expert knowledge of our clients' business and needs.

SRA was founded on an ethic of Honesty and Service that has remained the cornerstone of our corporate culture for 26 years. Our dedicated employees, some of whom are pictured in this report, embody our commitment to these values. We strive to provide them with a challenging, exciting, and fulfilling environment.

As we enter fiscal year 2005, we will continue to try to make a difference to our clients, our employees, our stockholders, and our country. And we will continue our quest to be one of the best companies in the world.



Cont Volganau

Ernst Volgenau Chairman and CEO



#### **OUR BUSINESS**

#### **Overview**

SRA helps clients across the federal government understand, prepare for, and respond to challenges of national and global importance. We provide information technology (IT) services and solutions to organizations in three principal markets: national security (national defense and homeland security), civil government, and health care and public health. SRA offers a broad range of services that span the IT life cycle. These include:

Strategic Consulting – SRA helps clients formulate business and execution plans to significantly improve performance, cost effectiveness, and quality of service. We assess current operations, develop strategies and plans for improvement, and design enterprise architectures that capitalize on client investments in legacy systems while enabling them to make a seamless transition to modern technology environments.

# Systems Design, Development, and Integration — Our services include project management, systems engineering, security engineering, network design, software development, database design and development, and test and evaluation. We develop system concepts, define requirements, design architectures, and integrate complex mission-critical systems.

opment, and test and evaluation. We develop system concepts, define requirements, design architectures, and integrate complex mission-critical systems. Based on individual client requirements, we may design custom-built systems, or integrate a variety of commercially available software applications, or both.

Outsourcing and Operations Management – SRA offers a wide range of outsourcing solutions to help our government clients improve performance and reduce the cost of operations. Based on the particular needs of our clients, we may oversee their technical infrastructures, manage their networks, or even operate their entire business processes. SRA also supports clients with operations management services, sometimes referred to as co-sourcing, if they are not yet ready to outsource all functions.

Our Engineering and Technology Group, a centralized organization with expertise in all the major technical disciplines, ensures that we have a deep pool of talent available to meet changing client needs.

#### **National Security**

National priorities call for IT solutions that support sharing critical information, improving information security, and creating a consolidated technology infrastructure for defending our homeland. SRA is helping to fill those needs through its long-term relationships with the Department of Defense (DoD) and federal civilian agencies that play significant roles in our nation's security, and by providing solutions for the Department of Homeland Security (DHS) and the national and military intelligence communities. Our work includes designing and engineering command centers to enable secure, continuous communication in crisis situations and ongoing operations; providing a range of IT services including intelligence and investigative analysis, database development, and law enforcement research to DHS; and delivering network and security engineering and management services in support of the Army National Guard network.

#### **Federal Contracts**

SRA holds a large portfolio of indefinite delivery, indefinite quantity (ID/IQ) task order contracts, blanket purchase agreements, and government-wide acquisition contracts. These flexible contracting arrangements enable SRA to expedite delivery of IT services and systems to clients across the federal government.

#### **Representative Clients**

Department of Defense

Department of Health and Human Services
Department of Homeland Security
Department of Justice
Department of Transportation
Department of the Treasury
Environmental Protection Agency
Government Accountability Office
Intelligence Agencies
Library of Congress
National Archives and Records Administration
U.S. Agency for International Development



Daniel Chenok Vice President & Director, Policy and Management Strategies



John Luongo
Director, Technical Sales



Barb Davis
Manager, Contract Completions

#### U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT



#### **IT Services**

The U.S. Agency for International Development (USAID) is an independent federal agency that provides economic, development, and humanitarian assistance to nations throughout the world in support of U.S. foreign policy goals and through its 80 overseas missions. In FY04, SRA was awarded the Principal Resource for Information Management Enterprisewide (PRIME 2.2) contract to provide a broad range of IT services to support the USAID technology infrastructure. The contract statement of objectives implements a comprehensive approach to the acquisition, integration, life cycle management, and operation of the Agency's IT resources. An option on the PRIME 2.2 contract supports the U.S. Department of State Enterprise Network Management function serving 260 diplomatic missions in 163 countries.

The SRA team is managing, modernizing, and maintaining the USAID IT program by providing technical management services; systems and network engineering; IT operations security; worldwide data and voice communications; software and application development; customer relationship management and other user services; and analysis and implementation of emerging technologies. These services will help USAID to develop and maintain a stable, secure, and reliable technology infrastructure that is responsive to the needs of users around the world. We also help to implement new procurement and finance and accounting systems to support the Agency's business needs.



#### **OUR BUSINESS: National Security**

Our clients include the Department of Defense, the intelligence agencies, the Department of Homeland Security, and other federal organizations with homeland security missions. SRA helps these clients meet their most important technical and strategic requirements.

#### **Defense Sector**

Our work across U.S. military organizations over the past 26 years has given us an understanding of the total defense environment and an integrated perspective that encompasses defense missions, technology applications, and management approaches. We use this in-depth knowledge to help our clients develop joint solutions and avoid redundant programs. SRA currently supports the Office of the Secretary of Defense, the defense agencies, the Joint Chiefs of Staff organizations, the three military departments, the four military services, and the command structure.

SRA continues to manage and operate in an SRA facility the enterprise operations center for GuardNet XXI, a nationwide communications structure that serves as the communication channel for voice. video, and data between the Department of the Army and more than 30,000 Army National Guard users in the 50 states, the District of Columbia, and three U.S. territories. We provide comprehensive network support, management, maintenance, engineering. and security services. During the past year, SRA achieved 99.5 percent availability for GuardNet data and video services. We also enhanced network security through installation and management of firewalls, intrusion detection systems, and other information assurance solutions. The Army National Guard realized significant cost savings as a result of our analysis of network usage and subsequent modifications to optimize performance of GuardNet.

Since 2001, SRA has provided IT services to modernize and field systems that support Army soldiers at installations worldwide. Under a new contract awarded in FY04, SRA is converting the Army's existing installation support modules (ISMs) to Web-enabled systems. This will enhance user access; improve standardization; reduce costs; improve in- and out-processing procedures; and support transitioning soldiers from active duty to reserve status, retirement, or discharge.

The Department of Defense, Headquarters Air Mobility Command (AMC), uses command and control systems for global planning, scheduling, execution management, and monitoring of AMC forces during peacetime and wartime operations. SRA provides independent verification and validation software testing and engineering services for AMC's Modernized Global Decision Support System, used to manage airlift and tanker status and movement information around the world. SRA also supports other systems involved in aircraft flight and mobility mission planning.

SRA and its team of subcontractors provide the U.S. Marine Corps (USMC) Chief Information Officer and Director C4 with a range of support spanning the IT life cycle. Services include program management, enterprise IT architecture analysis and planning, enterprise IT governance, information assurance, knowledge management, and workforce development. For example, this year the team designed, developed, and implemented a portal for use by the Commandant of the Marine Corps enabling critical information sharing and collaboration among senior executives. The IT governance team is providing a framework and support for improved portfolio management and capital planning to help the client better understand enterprise management processes. Additionally, the workforce development vision and strategy we helped to design for the USMC's command, control, communications and computers and IT community establishes a transformational. decentralized foundation for training based on best practices and available technology yet tailored to the needs of the Marine Corps.

We serve as the prime contractor on an integral component of the Army's IT transformation program. Under a new contract awarded in FY04, SRA is partnering with the U.S. Army Network Enterprise Technology Command (NETCOM) to facilitate the operation and management of the enterprise infostructure — consisting of communications, information management, computers, enterprise applications, and network operations. The enter-



Kakali Banerjee Director, Software Development and Maintenance, U.S. Agency for International Development



James Christopher Technical Director, Defense Business Solutions



Steve Lindblom
Army Account Manager

prise systems management services we provide are helping NETCOM enhance system capabilities and achieve cost efficiencies by consolidating IT resources, centralizing network management, and developing service management goals.

SRA is working with DoD's Military Surface Deployment and Distribution Command to develop a single. Web-based personal property system to integrate and automate all DoD processes that support military service families' moves worldwide. The new system, part of the DoD "Families First" initiative, will streamline the personal property movement process and align with ongoing transportation reengineering and business improvement initiatives throughout DoD. SRA and its team of subcontractors provide project management, requirements analysis, systems integration, information assurance, database development, and integration of commercial off-the-shelf customer relationship management and supply chain management technologies.

#### NATIONAL GUARD BUREAU



#### **Advanced IT Services**

Under the AITS contract, SRA is the single systems integrator providing a broad range of IT services and solutions to the Reserve Component. The Army Reserve Component is composed of the Army National Guard and the U.S. Army Reserve; and the organization's critical mission requires systems that are reliable, secure, and responsive to users worldwide. The SRA team contributes overall program management; life cycle maintenance of the Reserve Component Automation System (RCAS), which links about 10,500 Guard and Reserve units at approxi-

mately 4,000 sites worldwide; and fielding and support of the Distributive Training Technology Project (DTTP). DTTP provides community-based distributive learning classrooms, increasing access to military training at the lowest possible cost. In FY04, we installed or upgraded 118 classrooms.

Other services we provide to support the continuous improvement of RCAS and DTTP include information assurance, systems engineering and integration, software and database development, integration of commercial off-the-shelf products, operations and maintenance, customer relationship management and other user services, and analysis and implementation of emerging technologies such as Active Directory and Exchange 2003.

September 10, 2003: SRA Wins \$47 Million Contract with National Archives and Records Administration to Provide Information Systems Outsourcing Support







**OUR BUSINESS: National Security** 

## Command and Control, Communications and Intelligence (C3I) Sector

SRA is a key contributor to the significant C3I systems that support agencies and organizations of the Departments of Defense (DoD) and Homeland Security (DHS). Our work supports mission-critical information systems and applications for these clients by providing systems integration; program management; intelligence, surveillance, and reconnaissance; and other technical services. The acquisition of Orion Scientific Systems in FY04 strengthens our capabilities and expands our client base in national security.

Since 2002, SRA has played a central role in helping DHS's Information Analysis and Infrastructure Protection (IAIP) Directorate fulfill its mission of protecting the nation's physical and cyber infrastructures from attack and disruption. We use our national security and program management experience to support and develop IAIP plans, programs, and operations. SRA provides a broad range of services, including developing outreach, education, and awareness programs; coordinating national infrastructure security strategies; developing national-level program concepts of operations and standard operating procedures; and planning and facilitating meetings. For example, in FY04 SRA coordinated DHS input to the National Response Plan; drafted the National Cyber Security Division Concept of Operations; and provided support to the National Infrastructure Advisory Council and DHS-wide international outreach efforts.

The Defense Advanced Research Projects Agency (DARPA) is the central research and development organization for DoD. Under a new contract awarded in FY04, SRA assists DARPA's Tactical Technology Office in strategic planning and evaluating relevant technologies developed by industry, universities, and military laboratories. Our services also include business financial management, Web development and maintenance of internal and external Web sites, and archive management.

SRA has a long history of applying advanced technology to support clients within the intelligence community. We help our clients collect, analyze, and disseminate critical, time-sensitive information. Under a technology development agreement with In-Q-Tel, the independent non-profit venture capital group funded by the Central Intelligence Agency, SRA is enhancing the capabilities of our proprietary ORIONMagic® knowledge management system for government clients. A powerful and easy-to-use suite of tools, ORIONMagic gives users the ability to cull through gigabytes of information and store the most relevant pieces, enabling them to interpret and analyze complex information more efficiently.

Under a single-award, five-year indefinite delivery, indefinite quantity contract with the Air Force Research Laboratory at Wright Patterson Air Force Base, SRA will seek creative, innovative, and affordable exploratory and advanced developments to enhance the capabilities of operators and decision makers engaged in information warfare. Specific applications will include: Information Warfare Flights, the Air Force Information Operations Center, information warfare training, and predictive battlespace awareness tools to improve the situation awareness and decision making of the Joint Forces Air Component Commander and the staff of the Air Operations Center.

We continue to work with DoD to streamline and automate the U.S. export license application process. The electronic system developed by SRA facilitates data sharing and analysis among federal agencies involved in the export process, enabling them to make faster, better-informed decisions on license applications. SRA delivers program management services, systems requirements definition, systems and software design, systems development and fielding, security engineering, and overall technical integration. This year, SRA delivered the first iteration of the operational system. The program has been nominated for the 2004 DoD Chief Information Officer Award.



Tanya Edwards
Deputy Project Manager,
Pentagon Renovation Program and Construction



Aaron Newman
Technical Director, Adroit C4ISR Center

#### U.S. DEPARTMENT OF DEFENSE



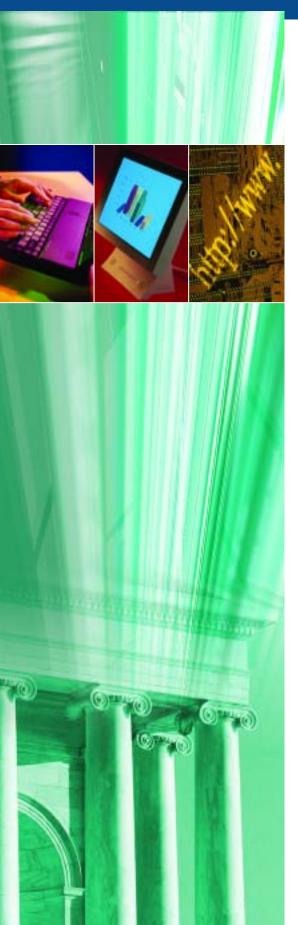
## Joint Tactical Radio System Joint Program Office

## **Systems Engineering and Program Support Services**

The incompatibility of radios within and across the military services and between U.S. Forces and Allied and Coalition partners has been a long-standing problem for DoD. The Joint Tactical Radio System (JTRS) is a family of software programmable radios that will

provide U.S. commanders and warfighters with a single, integrated system. Led by the JTRS Joint Program Office (JPO), development of the new radio system and its technology will enable military personnel to program their radios and other communication devices to a common frequency, allowing them to share information in real time with joint forces. Operators will be able to send voice, data, and video through an integrated system, expediting transmissions, expanding data throughput, and improving situation awareness for troops in the field.

The SRA team is helping the JPO to execute its assigned mission with communications and software systems engineering, program support services, and full life cycle acquisition support for the oversight of JTRS development and fielding. The team plays a key role in updating and maintaining the JTRS software communications architecture; creating the JTRS JPO configuration management plan; operating the JPO's integrated product teams; providing acquisition management of the numerous JTRS waveform contracts; performing critical earned-value management system analysis of, and cost estimation support for, the entire JTRS program; and preparing required reports for the Department of the Army and DoD.



#### **OUR BUSINESS: Civil Government**

SRA helps civil agencies across the federal government use the revolutionary impact of the Internet and other advanced technologies to improve information sharing, enhance productivity, and deliver better service to citizens. Our clients include the Departments of Treasury, Transportation, Labor, Justice, Commerce, Veterans Affairs, and Agriculture; the Environmental Protection Agency (EPA); the Small Business Administration (SBA); the Library of Congress; the National Archives and Records Administration; the Government Accountability Office (GAO); and health care organizations throughout the government.

#### **Civil Sector**

We are developing a disaster credit management system for the SBA that will streamline functions associated with its disaster loan application process. The new Web-enabled, electronic loan application processing system will offer real-time online access to information and accelerate approval of disaster loans. SRA services include evaluation and recommendation of a commercial off-the-shelf (COTS) solution; systems integration and database engineering to implement the chosen solution; and integration of handheld wireless devices for use at disaster sites. The system will perform virtual loan processing no matter where a disaster occurs, saving the SBA time and money, as well as expediting service to disaster victims.

Since 1998, SRA has worked with GAO to implement innovative approaches to network engineering, management, and administration. Our 24x7 on-site services support an IT infrastructure for more than 3,800 users at GAO head-quarters and 11 locations throughout the United States. In addition to maintaining and improving the local area and wide area network operation, we provide enterprise architecture, information assurance, and remote access services.

The Pension Benefit Guaranty Corporation (PBGC) is responsible for protecting the pensions of 44 million American workers and retirees in more than 31,000 private-sector defined benefit pension plans. In FY04, SRA helped PBGC launch two eGovernment systems called "My Pension Benefit Account" (My PBA) and "My Plan Administration Account" (My PAA). These online self-service centers can be accessed from PBGC's Web site (www.pbgc.gov). My PBA enables customers to conduct business transactions, such as opening new accounts, updating contact information, and conducting electronic direct deposit transactions. My PAA is a premium filing system that supplies an efficient and secure alternative (including e-payment) to the existing paper-based filing process. SRA performed a broad range of system development services including business case and strategy development, requirements and design, system programming, and testing and deployment of the eGovernment solutions.

The SRA team provides development, support, and training for the Department of Veterans Affairs' Office of Cyber and Information Security (OCIS) intranet portal. The OCIS portal is the new vehicle for OCIS to support its customers across services and with all of VA. The portal is the central repository for all OCIS documents, reporting, and project collaboration tools. SRA provides portal and knowledge management services for the development of custom applications and the OCIS information taxonomy. The SRA services bring together the Plumtree portal product and OCIS tasks and topics into a solution that provides information to users across the entire VA.

SRA furnishes a broad range of IT services to the Federal Aviation Administration (FAA). In FY04, we designed a new consolidated local area network, and performed independent verification and validation testing services to support an enterprise architecture effort. As a member of the BearingPoint team, SRA supports the implementation of the Department of Transportation's enterprise-wide human resources information system. The new system will replace the current laborintensive, manual process with automated human resource management and payroll functions. This year we also won three new contracts to provide support services to FAA program offices.

Since 1995, SRA has worked with the Internal Revenue Service to provide operations, maintenance, and enhancement support for their current IT operational environment and for the overall modernization of their business systems and IT infrastructure. We deliver a wide range of services including network modernization and operations, enterprise systems management integration and implementation, program and process management, and enterprise and integrated architecture development. In FY04, SRA won a new contract to continue developing a fraud detection system that uses advanced data mining techniques to build models that are applied to electronic and paper tax returns to identify potential patterns of fraud.



Jim Whittaker
Vice President & Director,
Citizen-Centric Government Services



Ahmed Abdurrezak
Technical Lead, U.S. Courts Program

#### NATIONAL ARCHIVES AND RECORDS ADMINISTRATION



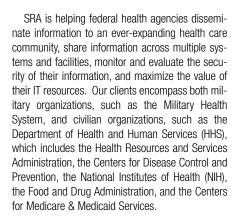
#### **Information Systems Operations Support**

In FY04, SRA was awarded the Information Technology Support Services contract by the National Archives and Records Administration (NARA), an independent federal agency that oversees the management of federal records. SRA provides enterprise-wide technology services to help NARA sustain and modernize its IT infrastructure and meet a growing demand for electronic records and online services.

The SRA team contributes program management; systems operation, maintenance, and security; network design, operation, and security; help desk and other user services; systems design, development, and integration; and analysis and implementation of emerging technologies. These network managed services will increase the performance and reliability of NARA's IT infrastructure, helping the Agency better meet its evolving mission to preserve the national experience. The team manages and maintains more than 150 servers, nearly 4,000 desktops, and a nationwide network that ties together NARA's users and offices, including the Presidential Libraries.



#### **Health Care and Public Health**



SRA is playing an integral role in helping HHS consolidate IT resources and programs to gain efficiencies and improve services to citizens. We currently support six major initiatives for the Office of the Secretary, including development of an enterprise-wide intranet portal to improve HHS-wide knowledge sharing and collaboration among employees. Our upgrade of the existing HHS Web site (www.hhs.gov) with new enterprise-wide search technology, an e-mail response system, and a redesigned site structure has enabled citizens to find information and answers to their questions more quickly. The site was honored with a 2003 eGovernment Trailblazer award for innovation in electronic government.

We are also providing certification and accreditation and Federal Information Security Management Act (FISMA) support to the HHS Chief Information Officer and assist HHS in planning the implementation of an enterprise-wide e-mail system to consolidate the current operating division systems. As a member of the Digital Signature Trust team, we support the implementation of public-key infrastructure as part of the first department-wide use of an e-authentication program. This program will enable secure and trusted government-to-government transactions as well as government-tobusiness transactions between HHS employees and contractors. The network services we furnish as part of the INDUS team are helping HHS to develop a single, consolidated IT infrastructure for several small operating divisions.

SRA was one of 20 companies awarded a ten-year Defense Systems Integration, Design, Development, Operations and Maintenance Services (D/SIDDOMS) III contract to provide IT support for the Military Health System. Under this contract, the Department of Defense and the Department of Veterans Affairs will issue task orders in support of the

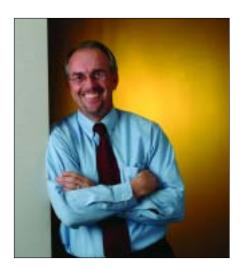
IT needs of the vast defense health care community. D/SIDDOMS covers hundreds of systems, both battle-field and domestic, that store medical information for service members and their families. The contract covers maintaining and enhancing current systems, developing new systems, and networking for better information sharing.

We designed, engineered, and continue to operate and maintain the large nationwide Web-based systems of the National Practitioner Data Bank and Healthcare Integrity and Protection Data Bank under a total outsourcing arrangement. These data collection systems maintain and report on final adverse actions taken against health care practitioners, providers, and suppliers. We process over four million transactions each year for more than 16,000 registered entities nationwide. These programs were honored with a 2004 Excellence.gov award for demonstrating eGovernment innovation.

Since 1996, SRA has provided program management, IT oversight, and operations support for the Federal Parent Locator Service (FPLS), which is managed by HHS's Office of Child Support Enforcement. Data in the FPLS repository are used by state and local child support agencies to locate non-custodial parents who are delinquent in child support pavments. The data are also used by authorized Federal agencies to assist in fraud prevention and the recoupment of erroneous payments. In 2003, FPLS systems helped to collect more than \$20 billion in child support payments and contributed to the Department of Education's collection of over \$1.14 billion on defaulted education loans and grant overpayments. FPLS received a 2003 eGov Pioneer Award recognizing streamlined operations and improved government service.

SRA continues to provide comprehensive IT solutions to NIH, the world's leading medical research center, through our work on over 25 active projects. Our services include strategic consulting, network operations and management, and wireless applications, as well as IT solutions in life sciences such as genomics and proteomics. Clinical informatics and management systems we are developing enable researchers to obtain data quickly through a single system. We also develop bioinformatics tools to help NIH manage and analyze the vast amounts of genetic data made available by breakthroughs in these areas. The network management support we provide is helping NIH improve their systems interoperability and reduce IT service costs.





Tim Cooke Vice President & Director, Health Systems



Catherine Campbell
Bioinformatics Support Specialist



Barg Upender Software Architect

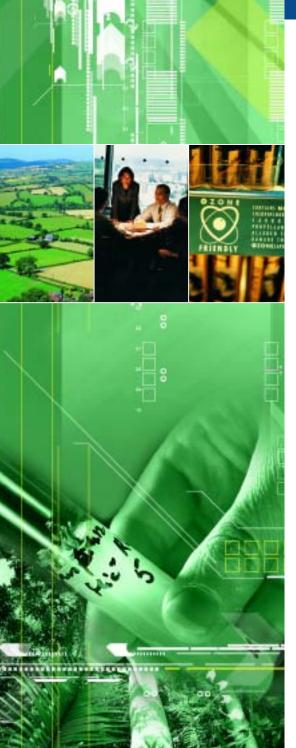
#### CENTERS FOR MEDICARE & MEDICAID SERVICES



## **Medicare Managed Care Aggregate Plan Payment System**

The Centers for Medicare & Medicaid Services (CMS), a federal agency within the Department of Health and Human Services, uses the Medicare Managed Care Aggregate Plan Payment System (MMCAPPS) to process and pay more than \$3.5 billion in claims per month for more than 300 managed care organizations. The system calculates and authorizes payments for managed care organizations based on the health care services they provide to beneficiaries.

In FY04, CMS selected the SRA team to redesign and modernize the system to add additional functionality, such as the ability to manage receivables and make partial payments, provide more insightful management information, and improve payment decisions. Our services include requirements analysis, and systems design and engineering, with software development, systems testing, and training to be exercised as options. The modernized system will enable more flexible and efficient operations on behalf of these important Medicare beneficiaries.



**OUR BUSINESS: Civil Government** 

## **Environmental and Organizational Services**

SRA delivers environmental strategies and solutions including management consulting and analytical services, policy analysis, alternative dispute resolution services, strategic human capital resources management, and IT solutions. For the Environmental Protection Agency (EPA) and other federal agencies with environmental missions, we assist with the long-term stewardship of land and the environment, ranging from site assessment to establishing reuse options. For state and local governments, we work on program initiatives that promote emergency planning and preparedness, economic and community redevelopment, voluntary cleanups, and other redevelopment initiatives.

We are a major support contractor for EPA's Superfund, Brownfields, ENERGY STAR, and emergency preparedness programs. SRA applies best practices in information management, Web services, regulatory and policy analysis, facilitation and training. and communication services to help EPA's Office of Brownfields Cleanup and Redevelopment effectively manage its award-winning program. The program's mission is to clean up contaminated properties and sustainably reuse them to create economic growth and more livable communities. In FY04, our work included developing the first comprehensive Brownfields Stakeholder Report, which highlighted the program's accomplishments, innovative approaches, and future challenges. We also designed and facilitated a series of environmental insurance workshops to help give federal and state officials a better understanding of how the private marketplace affects the cleanup and reuse of contaminated properties.

SRA continues to support the Agency's Superfund program, which helps to clean up the worst hazardous waste sites in the country. We provide multidisciplinary management, technical, process, and analytical services to support planning, implementation, and evaluation of the program. SRA develops applications for the Superfund Web site; helps the Agency process thousands of documents for public access and dissemination; provides guidance development; supports the redevelopment of Superfund sites; and conducts site data analysis.

In FY04, SRA continued to provide program management and technical support services to the EPA Office of Emergency Preparedness, Prevention and Response. As part of our support to the EPA Emergency Operations Center, SRA performed technical research and analysis during the ricin contamination in the U.S. Senate office building.

We help EPA's Climate Protection Partnerships Division (CPPD) manage the wealth of data it collects in the administration of innovative public/private partnerships with industry, including the ENERGY STAR program. An enterprise database developed by SRA stores critical information for all of the programs administered by CPPD and enables them to share data more efficiently. Information stored in the database is used to populate the ENERGY STAR and other CPPD public outreach Web sites, where citizens can access information on the activities and accomplishments of these programs. In addition, we developed and launched a portfolio manager application on the Web that supports ENERGY STAR participant companies in determining the energy consumption of commercial buildings in their portfolios.

SRA supports the EPA with strategic and program management and analysis and design of systems and networks under the Information Infrastructure and Architectural Support Contract (IIASC). This year through IIASC, SRA and our team of subcontractors performed over 40 projects. SRA assists the agency with enterprise architecture planning, information assurance, Web design, IT program management, research and development of IT systems design, and supercomputing planning. The Automated Security Self-Evaluation and Remediation Tracking (ASSERT) system we developed this year streamlines EPA's process for submitting security reports regarding IT system vulnerabilities and remediation schedules.

Under a new task order awarded by the Office of Personnel Management, SRA supports the implementation of the National Security Personnel System (NSPS), the Defense Department's new human resources system for civilian personnel. Our work includes a range of activities associated with communicating, launching, and evaluating the enterprise-wide personnel system: analysis, implementation planning, strategic human resource management, and outreach.



Sheri Neely Account Manager, Environmental and Organizational Programs



Peter Trick
Vice President & Director,
Environmental and Organizational Services

#### **ENVIRONMENTAL PROTECTION AGENCY**



## **Conflict Prevention and Resolution Services**

Since 1999, SRA has supported the Environmental Protection Agency with facilitation, consensus building, case mediation and arbitration, and other alternative dispute resolution services to help resolve disputes ranging from community issues to national environmental policy conflicts to workplace disputes. In FY04, the EPA selected SRA to continue providing conflict prevention and resolution services to

the EPA's Office of General Counsel. Under this new contract, SRA and its team of nationally recognized firms, independent consultants in environmental consensus building, and dispute resolution professionals deliver services nationwide to support EPA with innovative solutions.

#### **Business Solutions**

Our business solutions consist of repeatable tools, techniques, and methods that reflect specific competencies we have gained from considerable experience in these areas. These solutions focus on specific business requirements shared by many of our clients.

## Information Assurance and Critical Infrastructure Protection

Maintaining vigilance against threats to enterprise systems and the valuable information they carry is critical to every organization. SRA provides a comprehensive information assurance (IA) program that helps our clients to detect, counter, and respond to such threats, which include computer viruses, hackers, espionage, and natural disasters. Our capabilities include security engineering, vulnerability analysis, systems certification and accreditation, regulatory compliance, penetration testing, intrusion detection and response systems, backup and recovery planning, and security awareness training. Among our clients are the Departments of Defense, Homeland Security, Treasury, and Health and Human Services; the Government Accountability Office (GAO); and the EPA.

## **Contingency and Disaster Response Planning**

SRA offers a full range of services to help clients prepare for, respond to, and recover from national security emergencies and natural disaster situations.

We support timely, organized recovery of operations that would be difficult to achieve without advance preparation. We work closely with our clients to assess site-specific threats, determine essential functions that cannot be interrupted, and define the activities to sustain operations. Our solutions include planning, training, simulated exercises, and automated support systems.

SRA designs and implements programs to train personnel for emergency activities. Our exercise support services include identifying specific objectives for each event, devising a plan to accomplish the objectives, developing scenarios and incidents intended to test the objectives, directing the drill or exercise, and evaluating it based on participants' comments and our own observations. For example, we assisted in developing continuity of operations plans for the Pension Benefit Guaranty Corporation — as well as 31 supplementary plans for each of its departments and divisions — and the Department of Agriculture Forest Service.

This year, SRA was selected by the U.S. Coast Guard to continue providing continuity of operations planning, training, and exercise support. To help the Coast Guard enhance its ability to respond to a catastrophic oil spill, we assisted in designing and developing an exercise involving federal, state, and local governments, as well as the government of Mexico. This exercise, the largest ever conducted by the Coast Guard, was held simultaneously in four U.S. locations and Mexico.

We are also assisting the Library of Congress in developing and implementing a comprehensive continuity of operations plan. For the Centers for Medicare & Medicaid Services (CMS), we are designing and conducting tabletop exercises and providing recommendations for revising their continuity of operations plan.

#### **Enterprise Architecture**

The need for interoperability among the multitude of business and technology systems throughout the federal government has been reinforced by the increased and continued focus on national security. SRA uses enterprise architecture (EA) to help our clients unify their legacy computer systems and disparate networks. An EA is a blueprint to streamline and standardize an organization's business processes and computer systems with common hardware and software and to ensure that its components are able to communicate and more easily share and reuse data. For example, we are providing ongoing EA support for the IRS, GAO, EPA, and DoD's Missile Defense Agency as part of their modernization efforts. In FY04, SRA was awarded new contracts to provide EA support to the National Institutes of Health and the Department of Agriculture.

#### **Text and Data Mining**

Managing and analyzing data across databases and infrastructures is a top priority for large organizations. SRA uses text and data mining technologies to enable clients in national security, civil government, and health care and public health to extract value from enormous amounts of electronic information. We apply sophisticated data and text mining algorithms and technologies to help clients with a wide range of goals to obtain the full benefit of their expertise, internally stored data, and online information.

Intelligence agencies, DoD, law enforcement agencies, large online content providers, and other information-intensive organizations use our NetOwl® text mining software tools to effectively collect, search, organize, and analyze unstructured text data. Our text mining software automatically analyzes text in English and other languages such as Arabic, French, Chinese, Farsi, and Spanish by applying advanced natural language understanding technologies. NetOwl's multilingual capability assists in analyzing large amounts of critical data and extracting high-value content that would otherwise not be accessible. Our clients also use our ORIONMagic® knowledge management software to cull through gigabytes of information, store the most relevant pieces, and analytically scour each piece.

#### LIBRARY OF CONGRESS



deposits to the Library's collections.

#### U.S. Copyright Office Information System Development

The U.S. Copyright Office, a part of the Library of Congress, creates and maintains the public record of copyright registrations and recorded documents, provides technical assistance and policy advice on copyright issues to Congress and Executive Branch agencies, offers information to the public, and obtains works for Library of Congress collections. The Copyright Office is reengineering all its major business processes to provide more of its services electronically; and in FY04 SRA was selected to design, develop, and implement the new system.

The SRA team integrates commercial off-the-shelf (COTS) products for a comprehensive customer relationship management (CRM) system. The new system will modernize the copyright process, reducing the time from months to days and enabling online registration; improve service to the citizen; track all submitted works; and provide electronic

SRA develops data mining and warehousing solutions to help our clients sort through large collections of structured data such as spreadsheets, databases, data marts, data warehouses, and e-mail. We store this data in an analytical data warehouse and apply patterns to it to identify predefined conditions. We also apply our data mining tools and techniques to discover meaningful new patterns of activity, trends, and correlations. SRA applies data mining in projects ranging from research to application development and analytical services. In FY04, we were awarded a new contract to continue to develop and refine a fraud detection system for the IRS. The system employs advanced data mining techniques to build models that are applied to electronic and paper tax returns to highlight potential patterns of refund fraud. In FY04, the system identified more fraud at a lower cost than previous labor-intensive solutions. With TriCenturion, LLC, a Program Safeguard contractor for the CMS, we are working to analyze Medicare claims and identify patterns of activity that may indicate fraud, waste, or abuse in more than 30 states.

We also apply data mining and warehousing techniques in detecting disease outbreaks, understanding flight safety data, assessing the risk from travelers leaving and entering the United States, evaluating large hospital chains, understanding the relationships between child support and enforcement actions, and identifying potential medical billing errors.

#### **Enterprise Systems Management**

SRA helps clients successfully reduce the cost and complexity of managing disparate and geographically dispersed technical infrastructures. Our enterprise systems management (ESM) services include the full solution life cycle: requirements definition, design and architecture development, systems and network management, workflow and configuration management, performance measurement, and call center support. Our solutions provide our clients with long-term value by aligning IT management with business and mission processes and services.

We use a proven full life cycle methodology that features mature, repeatable processes that are flexible and scalable and can be customized to meet specific client needs. We apply best practices and deliver measurable return on investment by reducing integration time and project risk while delivering stable ongoing support. SRA has extensive experience with a wide range of commercial ESM software tools.



Jean-Paul Boucher
Director, Wireless Integration Services

Our ESM engagements include the IRS's agency-wide implementation of IBM's Tivoli ESM solution, and we now assist the IRS in its support of more than 110,000 users. In addition to the IRS, our ESM clients include GAO, the U.S. Army, the Department of Veterans Affairs, DoD's Missile Defense Agency, and the Department of Agriculture Forest Service.

#### **Wireless Integration Services**

SRA uses wireless technology to help our clients meet their needs for portability, flexibility, higher employee and organizational productivity, and cost effectiveness. Our wireless integration services (WIS) offer clients the ability to expand their infrastructures to the wireless enterprise, enabling them to securely and reliably access information when and where they need it. These services include full life cycle consulting and security planning, enterprise deployment, enterprise integration, and application development.

We provide services that utilize all aspects of wireless technology to assist widely diverse client populations with varied missions in meeting their needs. For example, for the Department of Health and Human Services, we have designed, developed, and implemented one of the largest wireless deployments in the federal government — over 6,000 BlackBerry® devices that have enhanced the workflow and mission of the Department by enabling real-time data collection, analysis, and decision-making. SRA also uses radio-frequency identification (RFID) technology as an automatic, wireless method of collecting product, place, time,

or transaction data. We integrate RFID technology to help DoD track military personnel, equipment, and cargo in real time worldwide.

#### **Network Operations and Management**

SRA helps clients by providing network engineering solutions that enable them to obtain the greatest value from their existing knowledge and information assets while ensuring their future ability to quickly and efficiently transfer information. We also have expertise in selecting, integrating, and maintaining commercial off-the-shelf products and developing custom solutions for our clients' specific needs.

Our services include network design and migration; systems and database administration; proactive monitoring for network performance and availability; enterprise backup and recovery; and video and data network consolidation. For example, we support the Government Accountability Office's IT infrastructure with a broad range of enterprise-wide network engineering services. We also deliver network engineering and operations services for a state-of-theart Network Operations Center (NOC) for the National Guard Bureau and for its GuardNet XXI telecommunications network. Other clients for whom we provide these services include Puget Sound Naval Shipyard and the National Institutes of Health.

April 19, 2004: SRA Announces Technology
 Development Deal with In-Q-Tel to Enhance ORIONMagic
 Capabilities for U.S. Government Customers







**OUR BUSINESS** 

## **Orion Center for Homeland Security**

In January 2004, SRA completed the acquisition of Orion Scientific Systems, a leading provider of counterintelligence, counterterrorism, and law enforcement services and products. With this acquisition, SRA adds new capabilities in law enforcement to the existing SRA portfolio and further strengthens our leadership position in national security.

As always, a fundamental factor in any acquisition that SRA considers is compatibility in corporate culture and values. Orion and SRA share common values based on a foundation of honesty and service and have compatible cultures based on creating value for clients and employees. Additionally, both companies emphasize work of national significance.

Orion was founded in 1989. Most of its business has come from the intelligence agencies, the Department of Defense (DoD), and the federal law enforcement community, focusing on analytical support, training, systems development, and proprietary knowledge management applications. Orion has been integrated into the SRA C3I Sector and now operates as the Orion Center for Homeland Security.

#### **FY04 Highlights**

The Orion Center provides the Department of Homeland Security (DHS) with a range of IT services, including intelligence and investigative analysis, database development, and law enforcement research. For example, the intelligence support systems we design and develop for DHS's Bureau

of Immigration and Customs Enforcement (ICE) provide federal law enforcement personnel with automation support that modernizes access to a wide variety of ICE databases and analytical tools through a single secure Web portal.

The interactive training materials we design and develop for the Drug Enforcement Administration use digitized videos and a dynamic graphics package to project real-world scenarios in the classroom. This training is delivered to law enforcement personnel throughout the United States.

We support our national security clients with systems development services to provide intelligence support for special operations planning. The systems we develop enable Web-based access with real-time notification capabilities to classified and commercial message traffic and database records.

The Orion Center also delivers a full range of program support to counterintelligence clients. These efforts range from defining threats to identifying foreign intelligence service attempts to gain access to critical program information to developing program protection strategies and security countermeasures. The intelligence and counterintelligence collection, analysis, and report production support we provide includes analysis of suspicious contact reports on classified technology and weapons systems. This work integrates analytic support tools and techniques, including our proprietary ORIONMagic knowledge management software.

#### STATE OF CALIFORNIA

#### Cal/Gang®

For California and the rest of the country, violent gang-related crimes are a growing trend. Solving these cases is complicated by gang members' mobility and growing realm of influence. The California Department of Justice and law enforcement agencies within the state worked with the Orion Center to develop Cal/Gang — a browser-based investigative, analysis, and statistical resource for recording and



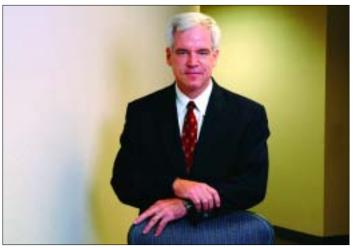
tracking gang members and their activities. The database system enables information sharing on relationships between individuals involved in gangs, illicit groups, or other criminal organizations. Cal/Gang gives law enforcement officials a tool to identify individuals, vehicles, tattoos, and locations. It has reduced training time from two days to four hours, which saves taxpayers money and law enforcement officers time. The system is accessed by over 7,000 law enforcement officers in 58 counties, who can conduct statewide searches at a crime scene.

Known as GangNet outside of California, the solution is currently being used in 10 other states and in Canada and has aided in identifying, locating, and apprehending gang members engaged in a variety of crimes.



Eric Zidenberg

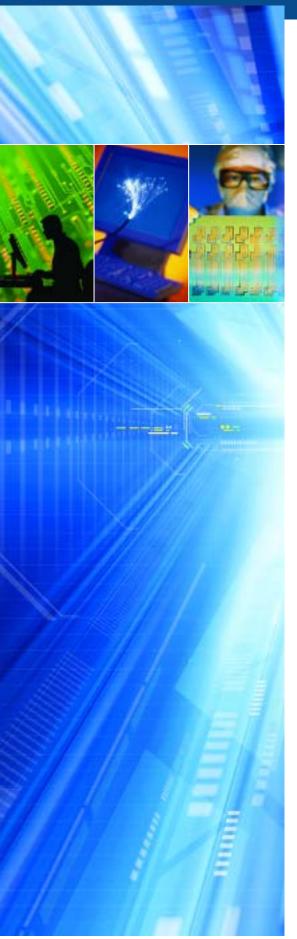
Director, Public Safety, Orion Center for Homeland Security



Jim McClave
Vice President & Director, Orion Center for Homeland Security

#### SRA welcomes the 180 employees of Orion Scientific Systems

JOEL AHLQUIST • NALANI ALEXANDER • TERRY ANGEL • RON ANNAS • FRED ARON • HASHEM ATALLAH • MIRANDA BAHRAMI • JUSTIN BARTA • ANGELA BARTON • PHILIP BAYER KENNETH BLACK • DANIEL BLALOCK • DANIKA BLESSMAN • DAVID BOCSKOR • DIANA BOOKBINDER • ROBERT BOWMAN • GREGORY BOYD • MATTHEW BRAUN • JEREMY BROTHERS JANE BROWN • SHAWN BRUMBACK • CHRISTA BURCH • JOHN CARPENTER • KENNETH CHADWICK • THOMAS COLEMAN • CHAD CROWE • SCOTT CUNNEEN • MIKE D'ANDREA USHA DAVULURI • CLAUDIA DE LA GARZA • LINDA DEMPSEY • ROSEMARY DEW • ALPHONSE DOMINIQUE • JOHN DUNNE • RICHARD ENNIS • ROGER FABI • BENOIT FLIPPEN DANA FRAZIER • MICHAEL FREEMAN • LAWRENCE FREIE • TED FUJIMOTO • HEATHER FULMINES • THOMAS GATES • MARI GAVIN • STACY GERKO • CHARLES GILLILAND CATHERINE GOOCH • MALINDA GOODRICH • LARRY GOODWIN • JASON GRAMLING • FITZ-JOHN GREEN • JOHN GRIFFITHS • JOCELYN GRONER • JIM HAGGERTY • BRIAN HARSTAD STEPHEN HENDERSON • THOMAS HERBST • GISELA HERRERA • EDWARD HEYMAN • TANYA HILDENBRAND • LARRY HILLYER • KRISTY HOFKENS • JEFFERY HOLLAMON DAN HOLLISTER • SEAN HOSKINS • VIRGINIA HOWES • KATHRYN HUDSON • DOUGLAS HUSSEY • ARLETTE JOHNSTON • JAMES JONES • KEITH KAMINSKY • VALERIE KAMINSKY KIMBERLY KEYS • MILTON KINNEY • BOB KOSHY • STEPHEN KUENZLI • STEVE LATOURETTE • DANIELLE LEIBY • LENNY LEMER • MICHELLE LEVATINO • WILLIAM LEWIS LESLIE LLOYD • BRANDI LONG • SUSAN LORD • KYM LOWE • DAVID LUTZ • LISA MADDRY • JOYCELYNNE MAH • JONATHAN MARK • KIRK MARTIN • BARBARA MAXWELL JENNA MCALISTER ◆ JIM MCCLAVE ◆ BENJAMIN MCGRAW ◆ NA'ETTA MCNAIR ◆ BRIAN MCNULTY ◆ LAURA MEDICI ◆ JOSHUA MEHALL ◆ PETER MEIXNER ◆ RICHARD MICKLE KRISTEN MOCKLER ● BRENDA MONTAGUE ● JAMES MOORE ● TOM MORAVANSKY ● TODD MORRIS ● WILLIAM MORRIS ● PHU NGO ● THANH NGUYEN ● SEAN NORTH ● PETE O'DONNELL SILVIA PALACIO • JEROME PARKER • MANUEL PATIO • DAN PAVAN • JOHN PEDERSEN • DANIEL PETERS • CJ PHILYAW • MELISSA PICI • DAVID POLLACK • MATTHEW PROSSER JOHN RAY ● MICHAEL REID ● CHERYL RENDA ● MATTHEW REZVANI ● BRYAN RHEEM ● RAYMOND RIDEOUT ● RICK RILEY ● RICHARD RISDON ● JAMES RYLANDER ● MAHMOUD SAMIZAY MARILYN SANTMIRE • THOMAS SAYERS • RICHARD SCHAAD • STEVE SCHERER • JULIE SCHETTINO • KRISTOPHER SCHUDER • ANTHONY SCOTT • LISA SHAW • TORRANCE SHELTON DOUG SHERWOOD • GAIL SIEKMANN • MICHAEL SIMMONS • CHARLES SMITH • CHARLES SOWELL • NELSON SPESSARD • CHRISTOS STAMBOULIS • PAUL SUL • MICHAEL SWART KEVIN TASSI ◆ KARMA TEMPLE ◆ KENT THOMPSON ◆ LILIAN TONG ◆ ELIECER TORRES-PEREZ ◆ RONALD TOSH ◆ JOHN TOTH ◆ RICK TUOZZO ◆ RUPESH VADREV DEREK VANDERSCHROEFF • STEVE VAUGHAN • CHERI VEGA • TOM VERONI • MIKE WAGNER • GRACE WARD • ROBERT WARE • KATHRYN WENDT • JUDITH WHEELER • LARRY WHITE DOUGLAS WILSON ● PAUL WILSON ● SCOTT YOUNG ● ERIC ZIDENBERG ● BARBARA ZISELBERGER



#### **OUR BUSINESS**

## **Research & Development**

Our clients look to us to provide the most efficient, timely, and cost-effective solutions to their problems — solutions that often call for the use of new and emerging technologies. The SRA research and development (R&D) team works closely with our client-facing professionals to anticipate, identify, and develop innovative offerings that meet our clients' advanced technology needs and improve the way they do business.

For over 20 years, we have pursued both internally-funded R&D and government-funded R&D in technology areas such as data mining, natural language understanding, knowledge management, information assurance, and wireless applications. Our R&D investments center on our clients' current needs, as well as on creating leading-edge solutions for the future challenges they will face.

#### **Sensor Network Analytical Platform**

The SRA Sensor Network Analytical Platform (SNAP) offers a portable, real-time environment for collecting, exploiting, and disseminating data from deployed networked sensors. Operation center and field personnel see a situation awareness display — an accurate, high-quality visual image of the location and movement of objects using high-resolution satellite and aerial imagery. SNAP uses multiple forms of wireless communication to collect sensor data, as well as a number of miniature sensors to detect sound and vehicle movement. The Defense Advanced Research Projects Agency used SNAP to provide situation awareness for its Grand Challenge Autonomous Vehicle Event (see project profile on next page).

## **Analytical System to Address Homeland Security**

Monitoring and correlating disparate pieces of information from multiple, disconnected sources, such as intelligence documents or law enforcement reports, is a major challenge in identifying and acting on potential threats. SRA developed a network-oriented analytical tool, called NetOwl InstaLink, which helps analysts make critical connections between information from different sources and in different languages. By exploring all possible data links, InstaLink enables interactive, intelligent search and discovery to find crucial networks.

#### **Foreign Language Processing**

This year, SRA has significantly updated our NetOwl text mining tools to meet a growing need for analyzing foreign language texts. In addition to English, French, Spanish, and Arabic processing capabilities, the tools include Chinese and Farsi, the modern Iranian language. These tools have been licensed to federal government agencies, where their automated multilingual analytical capabilities help analysts and linguists as they work to enhance national security.

#### **Enterprise Data Exploitation**

To help our clients get the greatest possible value from analytical tools, such as search engines and categorization, data and text mining, and visualization tools, SRA offers an enterprise data exploitation platform. The platform seamlessly integrates these tools into a unified interface that produces more efficient and effective data analysis. Our clients use the platform to develop timely analysis reports and to support risk information management.

#### **Bioinformatic Research Tools**

To facilitate their research, biologists, geneticists, and other life scientists require cutting-edge technologies. We combine our in-depth knowledge of health care issues with our IT expertise to support our clients' needs in the rapidly evolving field of bioinformatics — the application of computer science and technology to address challenges in biology and medicine. Through several federally-funded research projects, SRA combines informatics with R&D solutions to address complex, computationally intensive data management challenges. We work with our clients, including the National Institutes of Health — the world's leading medical research center — to provide bioinformatics solutions that help revolutionize the way medical research is done.



Jeff Ribel
Senior Information Engineer



Dmitry Zelenko
Senior Computer Scientist



Michelle McVey Engineering Analyst

#### DEFENSE ADVANCED RESEARCH PROJECTS AGENCY



## **Grand Challenge Autonomous Vehicle Event Support**

In March 2004, the Defense Advanced Research Projects Agency (DARPA) sponsored a first-of-its-kind road challenge of unmanned robotic vehicles over a nearly 150-mile route from California to Nevada. DARPA's goal was to identify the technologies needed to build ground vehicles that can operate autonomously, keeping troops out of danger and saving lives.

SRA worked with the director's office at DARPA for over a year to help organize the event. Tasks included developing and validating the route; coordinating with local public safety, government, and third-party officials; developing training and procedures; implementing a

large voice and data network; and developing the event Web site. DARPA selected the SRA Sensor Network Analytical Platform (SNAP) to provide overall situation awareness and decision support. SNAP ran in numerous operations centers and in each robot's control vehicle to provide real-time tracking and behind-the-scenes insight to event officials, law enforcement and medical personnel, and volunteers throughout the challenge.

### **Summary Results of Consolidated Operations**

This is a summary of our results of operations for the fiscal year ended June 30, 2004. To develop a full understanding of the results, please read the financial statements and notes included elsewhere in this report and our Form 10-K filed with the SEC.

Revenue increased by 37% to \$615.8 million for the year. Backlog, or signed business orders, increased 34% from \$1.6 billion to \$2.1 billion at the end of the year. Operating income increased by 47% to \$61.6 million for the year. The operating income margin for the year was 10.0%, up 70 basis points from 9.3% for fiscal year 2003. Quarterly operating margins followed our seasonal pattern during fiscal year 2004 and increased from 9.4% in the September quarter; to 9.8% in the December quarter; to 10.1% in the March quarter; to 10.5% in the June quarter.

Net income for the year increased by 31% from \$29.7 million in fiscal year 2003 to \$38.9 million. Net income for fiscal year 2003 included a \$0.6 million after-tax gain on the sale of our equity investment in Mail2000 and a \$2.8 million after-tax gain on the sale of our Assentor practice. Excluding the one-time gains, fiscal year 2003 net income was \$26.2 million, implying 49% growth in net income during fiscal year 2004. Excluding the one-time gains, net income margin grew from 5.8% of revenue in fiscal year 2003 to 6.3%.

Diluted earnings per share increased by 14% from \$1.25 in fiscal year 2003 to \$1.42. The diluted weighted-average share count for the year increased 15%, from 23.7 million shares in fiscal year 2003 to 27.4 million shares, primarily as a result of the 2.5 million shares sold in our follow-on offering in June 2003. Excluding the one-time gains from fiscal year 2003 described above, diluted EPS increased by 29% during fiscal year 2004, even with the additional shares from the follow-on offering.

Cash flows from operations were \$43.5 million for the year, or more than 1.1 times net income. We used \$66.4 million of cash in investing activities, including \$32.9 million to complete the purchase of Orion Scientific Systems ("Orion") and \$22.8 million to purchase investments. Capital expenditures were \$11.8 million, or 1.9% of revenue. Cash flows from financing activities were \$8.0 million.

We continued to strengthen our balance sheet during the year. Cash and investments increased by \$6.8 million to \$166.2 million. Accounts receivable were \$164.2 million at the end of the year. Days sales outstanding (DSO) for the year were 79 and for the June quarter were 74, an improvement of 4 days from the year-ago quarter. Goodwill totaled \$62.7 million at year end, an increase of \$26.6 million due to the Orion acquisition. At the end of fiscal year 2004, we had \$461.9 million of assets, consisting primarily of cash and cash equivalents, short- and long-term investments, and accounts receivable. We had no bank debt and stockholders' equity was \$339.3 million.

In January 2004, we purchased Orion, our third government services acquisition. Orion specializes in counterintelligence, counter-terrorism, and law enforcement services and products, and approximately 85% of its employees hold security clearances. We have consolidated Orion's operating results since the January 30, 2004 closing date.

## **Consolidated Balance Sheets**

As of June 30, 2003 and 2004 (In Thousands, Except Share and Per Share Amounts)

	2003	2004
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents		\$143,367
Short-term investments		9,076
Accounts receivable, net	,	164,162
Prepaid expenses and other	·	23,053
Deferred income taxes, current		4,442
Total current assets		344,100
PROPERTY AND EQUIPMENT, at cost:		
Leasehold improvements	,	21,229
Furniture, equipment, and software		57,195
Total property and equipment	68,916	78,424
Accumulated depreciation and amortization	(48,275)	(54,926)
Total property and equipment, net	20,641	23,498
OTHER ASSETS:		
Goodwill		62,747
Identified intangibles, net	6,120	13,168
Investments	653	13,719
Deferred compensation trust	3,483	4,661
Deferred income taxes, noncurrent	1,308	
Total other assets	47,735	94,295
Total assets	<u>\$364,711</u>	<u>\$461,893</u>
Accounts payable and accrued expenses		\$ 66,230 39,798 8,276
Accounts payable and accrued expenses		39,798
Accounts payable and accrued expenses	30,993 4,949 400 76,680	39,798 8,276 — 114,304
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt.  Total current liabilities.  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent.	30,993 4,949 400 76,680	39,798 8,276 — 114,304
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt.  Total current liabilities.  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent.  Other long-term liabilities.	30,993 4,949 400 76,680	39,798 8,276 — 114,304 1,612 6,709
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt.  Total current liabilities.  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent.  Other long-term liabilities.  Total long-term liabilities.	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321
Accrued payroll and employee benefits Billings in excess of revenue recognized Current portion of long-term debt Total current liabilities  LONG-TERM LIABILITIES: Deferred income taxes, noncurrent Other long-term liabilities	30,993 4,949 400 76,680 	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt.  Total current liabilities.  Deferred income taxes, noncurrent.  Other long-term liabilities.  Total long-term liabilities.  Total liabilities.  Total liabilities.	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt.  Total current liabilities.  Deferred income taxes, noncurrent.  Other long-term liabilities.  Total long-term liabilities.  Total liabilities.  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:	30,993 4,949 400 76,680 ————————————————————————————————————	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses	30,993 4,949 400 76,680 ————————————————————————————————————	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses	30,993 4,949 400 76,680 ————————————————————————————————————	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321
Accounts payable and accrued expenses	30,993 4,949 400 76,680 	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses	30,993 4,949 400 76,680 	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt  Total current liabilities.  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued.  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized;  22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004;  16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004.  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized;  10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004;  8,511,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321 122,625
Accounts payable and accrued expenses  Accrued payroll and employee benefits  Billings in excess of revenue recognized  Current portion of long-term debt  Total current liabilities  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued.  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized;  22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004;  16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004.  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized;  10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004;  8,511,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.  Additional paid-in capital.	30,993 4,949 400 76,680 	39,798 8,276 — 114,304 1,612 6,709 8,321 122,625 — 97 39 241,831
Accounts payable and accrued expenses.  Accrued payroll and employee benefits.  Billings in excess of revenue recognized.  Current portion of long-term debt  Total current liabilities.  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued.  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized; 22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004; 16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004.  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized; 10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004; 8,511,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.	30,993 4,949 400 76,680 	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses  Accrued payroll and employee benefits  Billings in excess of revenue recognized  Current portion of long-term debt  Total current liabilities  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized;  22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004;  16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized;  10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004  & 8,511,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.  Additional paid-in capital  Treasury stock, at cost  Deferred stock-based compensation	30,993 4,949 400 76,680 	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses  Accrued payroll and employee benefits  Billings in excess of revenue recognized  Current portion of long-term debt  Total current liabilities  LONG-TERM LIABILITIES:  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized; 22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004; 16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized; 10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004  & 10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004; 8,511,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.  Additional paid-in capital  Treasury stock, at cost  Deferred stock-based compensation  Retained earnings	30,993 4,949 400 76,680  5,016 5,016 81,696  93  40 224,808 (47,057) (509) 105,640	39,798 8,276 ————————————————————————————————————
Accounts payable and accrued expenses  Accrued payroll and employee benefits  Billings in excess of revenue recognized  Current portion of long-term debt  Total current liabilities  Deferred income taxes, noncurrent  Other long-term liabilities  Total long-term liabilities  Total liabilities  Total liabilities  COMMITMENTS AND CONTINGENCIES  STOCKHOLDERS' EQUITY:  Preferred stock, par value \$0.20 per share; 5,000,000 shares authorized; none issued  Class A common stock, par value \$0.004 per share; 180,000,000 shares authorized; 22,578,007 and 23,588,721 shares issued as of June 30, 2003 and 2004; 16,526,672 and 17,641,709 shares outstanding as of June 30, 2003 and 2004  Class B common stock, par value \$0.004 per share; 55,000,000 shares authorized; 10,452,753 and 10,187,205 shares issued as of June 30, 2003 and 2004  & Sill,577 and 8,246,029 shares outstanding as of June 30, 2003 and 2004.  Additional paid-in capital  Treasury stock, at cost  Deferred stock-based compensation	30,993 4,949 400 76,680  5,016 5,016 81,696  93  40 224,808 (47,057) (509) 105,640 283,015	39,798 8,276 ————————————————————————————————————

## **Consolidated Statements of Operations**

For the Years Ended June 30, 2002, 2003, and 2004 (In Thousands, Except Share and Per Share Amounts)

	2002	2003	2004
Revenue	\$ 361,197	\$ 450,375	\$ 615,802
Operating costs and expenses:			
Cost of services	258,863	316,672	442,771
Selling, general and administrative	76,143	82,753	100,919
Depreciation and amortization	7,684	8,962	10,511
Total operating costs and expenses	342,690	408,387	554,201
Operating income	18,507	41,988	61,601
Interest expense	(433)	(111)	(6)
Interest income	332	1,498	1,480
Gain on sale of equity method investment	373	1,031	_
Gain on sale of Assentor practice	_	4,685	_
Other income	1,775	_	153
Income before taxes	20,554	49,091	63,228
Provision for income taxes	9,277	19,431	24,291
Net income	\$ 11,277	\$ 29,660	\$ 38,937
Earnings per share:			· · · · · · · · · · · · · · · · · · ·
Basic	\$ 0.77	\$ 1.39	\$ 1.53
Diluted	\$ 0.66	\$ 1.25	\$ 1.42
Weighted-average shares:			
Basic	14,630,512	21,345,155	25,504,489
Diluted	17,030,717	23,729,986	27,369,014

## **Consolidated Statements of Changes in Stockholders' Equity**

For the Years Ended June 30, 2002, 2003, and 2004 (In Thousands, Except Share Amounts)

	Class Common Shares		Class Common S Shares		Additional Paid-In Capital	Treasury Shares	/ Stock Amount	Notes Receivable from Stockholders	Deferred Stock-Based Compensation	Retained Earnings	Total
Balance, July 1, 2001 Net income	8,620,252	\$ 34	12,340,294	\$ 50	\$ 14,334	(7,362,265)	\$(36,009)	\$ - -	\$ <u>-</u>	\$ 64,703 11,277	\$ 43,112 11,277
Issuance of common stock, net of offering expenses Reissuance of treasury stock		33	<u>-</u>	_ _	99,906 7,016	_ 535.348	_ 2.995	_ _	=	<u>-</u>	99,939 10.011
Purchase of treasury stock Tax benefits of stock option		-	_	-	_	(1,280,783)	(12,408)			-	(12,408)
exercisesShares converted between classes Issuance of notes receivable upon	1,216,407	7	(1,216,407)	(7)	6,563 —	<del>-</del>	_	<del>-</del>	<del>-</del> -	-	6,563 —
exercise of stock options Repayments of notes receivable	,	-	=	-	91	-	=	(91)	-	-	-
from stockholders Compensatory stock options issued or modified		_	_	_	1 057	-	-	13	(843)	-	13 814
Amortization of deferred stock-based compensation		_	<del>-</del> -	_	1,657	<del>-</del> -	_	_	(843)	_	123
Balance, June 30, 2002 Net income	17,695,297	74	11,123,887	43	129,567	(8,107,700)	(45,422)	<del>(78)</del> –	(720)	75,980 29,660	159,444 29,660
Issuance of common stock, net of offering expenses Reissuance of treasury stock	4,211,576	16	=	_	77,855 4.764	_ 223.521	_ 1.332	<del>-</del>	_	<u>-</u> -	77,871 6.096
Purchase of treasury stock Tax benefits of stock option		-	_	_	-	(108,332)	(2,967)	-	_	_	(2,967)
exercisesShares converted between classes		3	_ (671,134)	(3)	12,622 —	_ _	_ _,	<del>-</del> -	<del>-</del> -	_ _	12,622 —
Repayments of notes receivable from stockholders Amortization of deferred	-	-	-	-	-	-	-	78	-	-	78
stock-based compensation  Balance, June 30, 2003	22,578,007	93		<u>-</u>	224,808	<del>-</del> (7,992,511)	<u> </u>		<u>211</u> (509)	105,640	211 283,015
Net incomeIssuance of common stock Reissuance of treasury stock	745,166	3	_ _ _	- - -	5,456 3,992	 108,765	_ _ 642	- - -	_ _ _	38,937 — —	38,937 5,459 4,634
Purchase of treasury stock		-	_	_	7.109	(4,442)	(145)	-	_	-	(145) 7,109
exercisesShares converted between classes Issuance of restricted stock	265,548	1	(265,548)	(1) —	7,109 — 466	- - -	_ _ _	_ _ _	 (466)	- - -	7,109 — —
Amortization of deferred stock-based compensation  Balance, June 30, 2004	<u>-</u> <u>23,588,721</u>	\$ 97		\$ 39	<u>-</u> \$241,831	<u>(7,888,188</u> )	<u>+ (46,560</u> )	<u>-</u>	<u>259</u> <b>\$(716</b> )	<u>-</u> \$144,577	259 <b>\$339,268</b>

## **Consolidated Statements of Cash Flows**

For the Years Ended June 30, 2002, 2003, and 2004 (In Thousands)

Net income		2002	2003	2004
Adjustments to reconcile net income to net cash provided by operating activities:   Depreciation and amortization:	CASH FLOWS FROM OPERATING ACTIVITIES:			
Depreciation and amoritzation		\$ 11,277	\$ 29,660	\$ 38,937
Stock-based compensation   937   211   258   Tax benefits of stock option exercises   6,563   12,622   7,109   1,092   1,093   1,013   - 1,000   1,0				
Tax benefits of stock option exercises	·		,	•
Delered income taxes	•			
Gain on sale of equity method investment.   (373)   (1,031)	·		12,622	•
Canal on sale of Assentor practice.   -   (4,685)   -			(785)	1,982
Changes in assets and liabilities, net of the effect of acquisitions:   Accounts receivable	Gain on sale of equity method investment	(373)	(1,031)	_
Accounts receivable   11,609   (12,704)   (33,951)   Prepaid expenses and other   (2,539)   (30,609)   (10,466)   Accounts payable and accrued expenses   (6,312)   8,796   23,573   Accrued payroll and employee benefits   3,259   5,147   7,164   Billings in excess of revenue recognized   2,122   (1,695)   3,152   (1,695)   3,152   (1,695)   (1	Gain on sale of Assentor practice	–	(4,685)	_
Prepaid expenses and other.         (2,539)         (3,609)         (10,466)           Accounts payable and accrued expenses.         (6,312)         8,796         23,373           Accrued payroll and employee benefits.         3,259         5,147         7,164           Billings in excess of revenue recognized         2,122         (1,695)         3,152           Other.         (1229)         2,342         281           Net cash provided by operating activities.         (1229)         43,311         43,451           CASH FLOWS FROM INVESTING ACTIVITIES:         (5,577)         (9,596)         (11,760)           Purchases of investments.         -         (8,353)         (22,792)           Proceeds from sale of equity method investment.         373         1,031         -           Proceeds from sale of equity method investment.         373         1,031         -           Proceeds from sale of equity method investment.         373         1,031         -           Proceeds from sale of equity method investment.         373         1,001         -           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired.         (7,087)         (8,006)         -           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired.         -         33,304         -	Changes in assets and liabilities, net of the effect of acquisitions:			
Accounts payable and accrued expenses   6,312   8,796   23,573   Accrued payable and accrued expenses   3,259   5,147   7,164   Billings in excess of rewell recognized   2,122   (1,695)   3,153   C1,695   C1,	Accounts receivable	11,609	(12,704)	(39,051)
Accrued payroll and employee benefits. 3,259 5,147 7,164 Billings in excess of revenue recognized. 2,122 (1,695) 3,152 Other. (129) 2,342 281 Net cash provided by operating activities 9,206 43,311 43,451  CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures (5,577) (9,596) (11,760) Purchases of investments (8,353) (22,792) Proceeds from sales of lequity method investment. 373 1,031 - Proceeds from sale of equity method investment. 373 1,031 - Proceeds from sale of equity method investment. 373 1,031 - Proceeds from sale of Assentor practice (8,065) - Acquisition of The Marasco Newton Group, Ltd, net of cash acquired (7,087) (8,006) - Acquisition of Adroit Systems, Inc., net of cash acquired (12,291) (46,273) (66,386)  CASH FLOWS FROM FINANCING ACTIVITIES:  Issuance of common stock, net of define expenses 99,952 77,950 (46,278) Reissuance of treasury stock 10,011 1,696 3,134 Purchase of treasury stock 11,011 1,696 3,134 Purchase of treasury stock 11,010 1,696 3,134 Purchase of treasury stock 11,010 1,696 3,134 Purchase of treasury stock 12,408 (2,967) (14,507) Repayment of tem loan. (16,600 1,600) (400) Repayment of tem loans. (546) Repayment of tem loans. (546) Repayment of the Marasco Newton Group, Ltd. debt acquired 1,610 1,61	Prepaid expenses and other	(2,539)	(3,609)	(10,466)
Accrued payroll and employee benefits. 3,259 5,147 7,164 Billings in excess of revenue recognized. 2,122 (1,695) 3,152 Other. (129) 2,342 281 Net cash provided by operating activities 9,206 43,311 43,451  CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures (5,577) (9,596) (11,760) Purchases of investments (8,353) (22,792) Proceeds from sales of lequity method investment. 373 1,031 - Proceeds from sale of equity method investment. 373 1,031 - Proceeds from sale of equity method investment. 373 1,031 - Proceeds from sale of Assentor practice (8,065) - Acquisition of The Marasco Newton Group, Ltd, net of cash acquired (7,087) (8,006) - Acquisition of Adroit Systems, Inc., net of cash acquired (12,291) (46,273) (66,386)  CASH FLOWS FROM FINANCING ACTIVITIES:  Issuance of common stock, net of define expenses 99,952 77,950 (46,278) Reissuance of treasury stock 10,011 1,696 3,134 Purchase of treasury stock 11,011 1,696 3,134 Purchase of treasury stock 11,010 1,696 3,134 Purchase of treasury stock 11,010 1,696 3,134 Purchase of treasury stock 12,408 (2,967) (14,507) Repayment of tem loan. (16,600 1,600) (400) Repayment of tem loans. (546) Repayment of tem loans. (546) Repayment of the Marasco Newton Group, Ltd. debt acquired 1,610 1,61	Accounts payable and accrued expenses	(6,312)	8,796	23,573
Billings in excess of revenue recognized.         2,122 (129)         2,342 (281)         3,152 (129)         2,342 (281)         2,811 (292)         2,342 (281)         2,815 (282)         2,811 (282)         3,152 (282)         2,811 (282)			5,147	7,164
Other         (129)         2,342         281           Net cash provided by operating activities         9,206         43,311         43,451           CASH FLOWS FROM INVESTING ACTIVITIES:           Capital expenditures         (5,577)         (9,596)         (11,760)           Purchases of investments         –         (8,353)         (22,792)           Proceeds from sales of investments         –         (8,353)         (22,792)           Proceeds from sale of old equity method investment         373         1,031         –           Proceeds from sale of Assort or practice         –         4,685         –           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         –         (33,304)         –           Acquisition of Adroit Systems, lnc., net of cash acquired         –         (33,304)         –           Acquisition of Orion Scientific Systems, net of cash acquired         –         (33,304)         –           Acquisition of Orion Scientific Systems, net of cash acquired         –         –         (32,927)           Net cash used in investing activities         89,952         77,950         5,459           Reissuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock <td></td> <td></td> <td></td> <td></td>				
Net cash provided by operating activities   9,206				
CASH FLOWS FROM INVESTING ACTIVITIES:           Capital expenditures.         (5,577)         (9,596)         (11,760)           Purchases of investments         –         (8,353)         (22,792)           Proceeds from sale of equity method investment.         373         1,031         –           Proceeds from sale of equity method investment.         373         1,031         –           Proceeds from sale of Assentor practice.         –         4,685         –           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired.         –         (33,304)         –           Acquisition of Orion Scientific Systems, net of cash acquired.         –         (33,304)         –           Acquisition of Orion Scientific Systems, net of cash acquired.         –         (33,207)         –           Acquisition of Orion Scientific Systems, net of cash acquired.         –         –         (32,272)           Net cash used in investing activities.         (12,291)         (46,273)         (66,386)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses.         99,952         77,950         5,459           Reissuance of treasury stock.         (12,408)         (2,967)         (145)           Repayment of term loan.         (54				
Capital expenditures.	100 0001 510 000 001 000 000 000 000 000			
Purchases of investments         —         (8,353)         (22,792)           Proceeds from sales of investments         —         7,270         1,083           Proceeds from sale of equity method investment         373         1,031         —           Proceeds from sale of Assentor practice         —         4,685         —           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         (7,087)         (8,006)         —           Acquisition of Adroit Systems, Inc., net of cash acquired         —         (33,304)         —           Acquisition of Orion Scientific Systems, net of cash acquired         —         —         (32,927)           Net cash used in investing activities         —         (12,291)         (46,273)         (66,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         [10,011         1,696         3,134           Purchase of treasury stock         [10,011         1,696         3,134           Purchase of treasury stock         [10,011         1,696         3,134           Repayment of term loan         [1,600]         (1,600)         (400)           Repayment of Systems, lnc, de	CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of investments         —         (8,353)         (22,792)           Proceeds from sales of investments         —         7,270         1,083           Proceeds from sale of equity method investment         373         1,031         —           Proceeds from sale of Assentor practice         —         4,685         —           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         (7,087)         (8,006)         —           Acquisition of Adroit Systems, Inc., net of cash acquired         —         (33,304)         —           Acquisition of Orion Scientific Systems, net of cash acquired         —         —         (32,927)           Net cash used in investing activities         —         (12,291)         (46,273)         (66,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         [10,011         1,696         3,134           Purchase of treasury stock         [10,011         1,696         3,134           Purchase of treasury stock         [10,011         1,696         3,134           Repayment of term loan         [1,600]         (1,600)         (400)           Repayment of Systems, lnc, de	Capital expenditures	(5.577)	(9.596)	(11.760)
Proceeds from sales of investments         −         7,270         1,083           Proceeds from sale of equity method investment         373         1,031         −           Proceeds from sale of Assentor practice.         −         4,685         −           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         (7,087)         (8,006)         −           Acquisition of Adroit Systems, Inc., net of cash acquired         −         (33,304)         −           Acquisition of Orino Scientific Systems, net of cash acquired         −         −         (32,927)           Net cash used in investing activities         (12,291)         (46,273)         (66,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         10,011         1,696         3,134           Purchase of treasury stock         (12,408)         (2,967)         (145)           Repayment of term loan         (16,000)         (1,600)         (400)           Repayment of The Marasco Newton Group, Ltd. debt acquired         (5,195)         −         −           Repayment of Adroit Systems, Inc. debt acquired         (5,195)         −         −	· · · ·	• , •		. , .
Proceeds from sale of equity method investment         373         1,031         —           Proceeds from sale of Assentor practice         —         4,685         —           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         —         (33,304)         —           Acquisition of Orion Scientific Systems, Inc., net of cash acquired         —         —         (33,304)         —           Acquisition of Orion Scientific Systems, net of cash acquired         —         —         —         (32,927)           Net cash used in investing activities         (12,291)         (46,273)         (66,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         10,011         1,696         3,134           Purchase of treasury stock         (12,408)         (2,967)         (145)           Repayment of term loan         (16,000)         (1,600)         (400)           Repayment of term loan         (546)         —         —           Repayment of The Marasco Newton Group, Ltd. debt acquired         (5,195)         —         —           Repayment of Adroit Systems, Inc. debt acquired         (5,195)         —         —				
Proceeds from sale of Assentor practice         — 4,685         —           Acquisition of The Marasco Newton Group, Ltd., net of cash acquired         (7,087)         (8,006)         —           Acquisition of Offen Marasco Newton Group, Ltd., net of cash acquired         — 33,304)         —         —         (32,927)           Acquisition of Orion Scientific Systems, net of cash acquired         — — — (32,927)         — — (32,927)         — — (32,927)         — — (68,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         10,011         1,696         3,134           Purchase of treasury stock         (10,111         1,696         3,134           Purchase of treasury stock         (10,011         1,690         1,600           Repayment of term loan.         (1,600)         (1,600)         (1,600)           Repayment of equipment loans.         (5,165)         —         —           Repayment of Adroit Systems, Inc. debt acquired         (5,195)         —         —           Repayment of Adroit Systems, Inc. debt acquired         —         (990)         —           Net cash provided by financing activities         87,127         71,089				•
Acquisition of The Marasco Newton Group, Ltd., net of cash acquired   C,087   (8,006)   C			,	_
Acquisition of Adroit Systems, Inc., net of cash acquired	·			_
Acquisition of Orion Scientific Systems, net of cash acquired				_
Net cash used in investing activities         (12,291)         (46,273)         (66,396)           CASH FLOWS FROM FINANCING ACTIVITIES:           Issuance of common stock, net of offering expenses         99,952         77,950         5,459           Reissuance of treasury stock         10,011         1,696         3,134           Purchase of treasury stock         (12,408)         (2,967)         (145)           Repayment of term loan         (1,600)         (1,600)         (400)           Repayment of equipment loans         (546)         -         -           Repayment of The Marasco Newton Group, Ltd. debt acquired         (5,195)         -         -           Repayment of Adroit Systems, Inc. debt acquired         -         (990)         -           Net cash provided by financing activities         90,214         74,089         8,048           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         87,129         71,127         (14,897)           Cash and cash equivalents, beginning of period         8         87,137         158,264           Cash paid during the period –         \$27,842         \$131         \$13           Interest         \$27,842         \$8,091         \$11,249           Cash received during the period –         \$263         \$1,317			(55,504)	(32 927)
CASH FLOWS FROM FINANCING ACTIVITIES:   Issuance of common stock, net of offering expenses			(46.273)	
Issuance of common stock, net of offering expenses   99,952   77,950   5,459     Reissuance of treasury stock   10,011   1,696   3,134     Purchase of treasury stock   (12,408)   (2,967)   (145)     Repayment of term loan   (1,600)   (1,600)   (400)     Repayment of equipment loans   (546)   -   -     Repayment of The Marasco Newton Group, Ltd. debt acquired   (5,195)   -   -     Repayment of Adroit Systems, Inc. debt acquired   -   (990)   -     Net cash provided by financing activities   90,214   74,089   8,048    NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   87,129   71,127   (14,897)   Cash and cash equivalents, beginning of period   8   87,137   158,264   Cash and cash equivalents, end of period   \$87,137   \$158,264   SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:  Cash paid during the period       Interest   \$524   \$131   \$13     Income taxes   \$27,842   \$8,091   \$11,249   Cash received during the period       Interest   \$263   \$1,317   \$1,537     Interest   \$263   \$1,317   \$1,537	not basii asba iii iiivostiiig abtivitios			
Issuance of common stock, net of offering expenses   99,952   77,950   5,459     Reissuance of treasury stock   10,011   1,696   3,134     Purchase of treasury stock   (12,408)   (2,967)   (145)     Repayment of term loan   (1,600)   (1,600)   (400)     Repayment of equipment loans   (546)   -   -     Repayment of The Marasco Newton Group, Ltd. debt acquired   (5,195)   -   -     Repayment of Adroit Systems, Inc. debt acquired   -   (990)   -     Net cash provided by financing activities   90,214   74,089   8,048    NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   87,129   71,127   (14,897)   Cash and cash equivalents, beginning of period   8   87,137   158,264   Cash and cash equivalents, end of period   \$87,137   \$158,264   SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:  Cash paid during the period       Interest   \$524   \$131   \$13     Income taxes   \$27,842   \$8,091   \$11,249   Cash received during the period       Interest   \$263   \$1,317   \$1,537     Interest   \$263   \$1,317   \$1,537	CASH FLOWS FROM FINANCING ACTIVITIES:			
Reissuance of treasury stock       10,011       1,696       3,134         Purchase of treasury stock       (12,408)       (2,967)       (145)         Repayment of term loan       (1,600)       (1,600)       (400)         Repayment of equipment loans       (546)       -       -         Repayment of The Marasco Newton Group, Ltd. debt acquired       (5,195)       -       -         Repayment of Adroit Systems, Inc. debt acquired       -       (990)       -         Net cash provided by financing activities       90,214       74,089       8,048         NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS       87,129       71,127       (14,897)         Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period —       \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —       \$263       \$1,317       \$1,537		99 952	77 950	5 459
Purchase of treasury stock         (12,408)         (2,967)         (145)           Repayment of term loan         (1,600)         (1,600)         (400)           Repayment of equipment loans         (546)         -         -           Repayment of The Marasco Newton Group, Ltd. debt acquired         (5,195)         -         -           Repayment of Adroit Systems, Inc. debt acquired         -         (990)         -           Net cash provided by financing activities         90,214         74,089         8,048           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         87,129         71,127         (14,897)           Cash and cash equivalents, beginning of period         8         87,137         158,264           Cash and cash equivalents, end of period         \$87,137         \$158,264         \$143,367           SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:           Cash paid during the period —         \$524         \$131         \$13           Income taxes         \$27,842         \$8,091         \$11,249           Cash received during the period —         \$263         \$1,317         \$1,537	_ ·			
Repayment of term loan				•
Repayment of equipment loans       (546)       -       -         Repayment of The Marasco Newton Group, Ltd. debt acquired       (5,195)       -       -         Repayment of Adroit Systems, Inc. debt acquired       -       (990)       -         Net cash provided by financing activities       90,214       74,089       8,048         NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS       87,129       71,127       (14,897)         Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period —       \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —       \$263       \$1,317       \$1,537				
Repayment of The Marasco Newton Group, Ltd. debt acquired       (5,195)       -       -         Repayment of Adroit Systems, Inc. debt acquired       -       (990)       -         Net cash provided by financing activities       90,214       74,089       8,048         NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS       87,129       71,127       (14,897)         Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period —       \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —       \$263       \$1,317       \$1,537			. , .	
Repayment of Adroit Systems, Inc. debt acquired       —       (990)       —         Net cash provided by financing activities       90,214       74,089       8,048         NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS       87,129       71,127       (14,897)         Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period —       \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —       \$263       \$1,317       \$1,537	. ,	• • •	_	_
Net cash provided by financing activities         90,214         74,089         8,048           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         87,129         71,127         (14,897)           Cash and cash equivalents, beginning of period         8         87,137         158,264           Cash and cash equivalents, end of period         \$87,137         \$158,264         \$143,367           SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:           Cash paid during the period —         \$524         \$131         \$13           Income taxes         \$27,842         \$8,091         \$11,249           Cash received during the period —         \$263         \$1,317         \$1,537			(000)	_
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS.       87,129       71,127       (14,897)         Cash and cash equivalents, beginning of period.       8       87,137       158,264         Cash and cash equivalents, end of period.       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period –       \$524       \$131       \$13         Income taxes.       \$27,842       \$8,091       \$11,249         Cash received during the period –       \$263       \$1,317       \$1,537	·			
Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367     SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:  Cash paid during the period —  Interest  Income taxes  \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —  Interest  Interest  \$263       \$1,317       \$1,537	Net cash provided by financing activities	90,214		8,U48
Cash and cash equivalents, beginning of period       8       87,137       158,264         Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367     SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:  Cash paid during the period —  Interest  Income taxes  \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period —  Interest  Interest  \$263       \$1,317       \$1,537	NET INCREASE (DESPEASE) IN CASH AND CASH FOLLIVALENTS	07 100	71 107	(14 007)
Cash and cash equivalents, end of period       \$87,137       \$158,264       \$143,367         SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:         Cash paid during the period –       \$524       \$131       \$13         Income taxes       \$27,842       \$8,091       \$11,249         Cash received during the period –       \$263       \$1,317       \$1,537		,		. , .
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:    Cash paid during the period –				
Cash paid during the period —       \$ 524       \$ 131       \$ 13         Income taxes       \$ 27,842       \$ 8,091       \$ 11,249         Cash received during the period —       \$ 263       \$ 1,317       \$ 1,537	Cash and cash equivalents, end of period	\$87,137	\$158,264	\$ 143,36 <i>1</i>
Cash paid during the period —       \$ 524       \$ 131       \$ 13         Income taxes       \$ 27,842       \$ 8,091       \$ 11,249         Cash received during the period —       \$ 263       \$ 1,317       \$ 1,537	CURRIEMENTAL DISCLOSURES OF CASH FLOW INFORMATION			
Interest         \$ 524         \$ 131         \$ 13           Income taxes         \$ 27,842         \$ 8,091         \$ 11,249           Cash received during the period —         \$ 263         \$ 1,317         \$ 1,537				
Income taxes       \$ 27,842       \$ 8,091       \$ 11,249         Cash received during the period —       \$ 263       \$ 1,317       \$ 1,537		φ το 4	ф 101	<b>.</b> 10
Cash received during the period –  Interest \$ 263 \$ 1,317 \$ 1,537		<del></del>	-	-
Interest \$\square\$ \frac{\\$}{263}  \frac{\\$}{1,317}  \frac{\\$}{1,537}		\$ <u>\$ 27,842</u>	\$ 8,091	<u>\$ 11,249</u>
		A	<b>.</b>	A 4
Income taxes		<del> </del>	:	<del>: '</del>
	Income taxes	\$ <u>154</u>	<u>\$ 168</u>	<u>\$ 767</u>

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2002, 2003, and 2004

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of SRA International, Inc. (a Delaware corporation), and its wholly-owned subsidiaries (SRA or the Company). All significant intercompany transactions and balances have been eliminated. Investments in other companies in which the Company exerts significant influence but does not have a controlling interest are accounted for using the equity method of accounting.

#### Nature of Business

SRA provides information technology services and solutions primarily to clients in national security, civil government, and health care and public health. Since SRA's founding in 1978, the Company has derived substantially all of its revenue from services provided to federal government clients. SRA expects that services provided to federal government clients will continue to account for substantially all of its revenue for the foreseeable future.

Revenue from contracts with federal government agencies was 96 percent, 99 percent, and 99 percent of total revenue for the years ended June 30, 2002, 2003, and 2004, respectively. The Internal Revenue Service, as a client group, accounted for approximately 10 percent of revenue for the year ended June 30, 2002. The National Guard, as a client group, accounted for approximately 13 percent of revenue for the year ended June 30, 2004. No other client or client group accounted for more than 10 percent of revenue in the periods presented herein.

#### Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments in determining the reported amounts of assets, liabilities, revenue and expenses, as well as the disclosure of contingent assets and liabilities. On an ongoing basis, the Company evaluates its estimates, including those related to revenue recognition, doubtful accounts receivable, goodwill and other intangible assets, and other contingent liabilities. The Company bases its estimates on historical experience and various other factors that are deemed reasonable at the time the estimates are made. Actual results may differ from estimates under different assumptions or conditions. See the Revenue Recognition section of this Note and Notes 2, 3, 4, 8, 9, 10 and 15 for additional information on certain estimates included in the Company's consolidated financial statements.

#### Revenue Recognition

Contract Accounting

The Company recognizes revenue when persuasive evidence of an arrangement exists, services have been rendered or goods delivered, the contract price is fixed or determinable, and collectibility is reasonably assured. SRA uses a standard management process to determine whether all required criteria for revenue recognition have been met. Absent evidence to the contrary, the Company recognizes revenue as follows. Revenue on cost-plus-fee contracts is recognized to the extent of costs actually incurred plus a proportionate amount of the fee earned. Fixed fees under cost-plus-fee contracts are considered earned in proportion to the allowable costs actually incurred in performance of the contract. Revenue on time-and-materials contracts is recognized based on the hours

actually incurred at the negotiated contract billing rates, plus the cost of any allowable material costs and out-of-pocket expenses. Revenue on fixed-price contracts generally is recognized using the percentage-of-completion method of contract accounting. Unless it is determined as part of the Company's regular contract performance review that overall progress on a contract is not consistent with costs expended to date, SRA determines the percentage completed based on the percentage of costs incurred to date in relation to total estimated costs expected upon completion of the contract. Revenue on fixed-price contracts pursuant to which a client pays the Company a specified amount to provide only a particular service for a stated time period, or so-called fee-for-service arrangement, is recognized as amounts become billable, assuming all other criteria for revenue recognition are met. Performance-based fees, including award fees, under any contract type are considered earned when the Company can demonstrate satisfaction of performance goals, based upon historical experience, or has received contractual notification from a client that the fee has been earned. To the extent that a revised estimate affects contract profit or revenue previously recognized, the Company records the cumulative effect of the revision in the period in which the facts requiring the revision become known. The full amount of an anticipated loss on any type of contract is recognized in the period in which it becomes probable and can be reasonably estimated.

From time to time, the Company may proceed with work based on client direction prior to the completion and signing of formal contract documents. The Company has a formal review process for approving any such work. Revenue associated with such work is recognized only when it can be reliably estimated and realization is probable. The Company bases its estimates on previous experiences with the client, communications with the client regarding funding status, and its knowledge of available funding for the contract or program.

Disputes occasionally arise in the normal course of the Company's business due to events such as delays, changes in contract specifications, and questions of cost allowability or collectibility. Such matters, whether claims or unapproved change orders in the process of negotiation, are recorded at the lesser of their estimated net realizable value or actual costs incurred, and only when realization is probable and can be reliably estimated. Claims against the Company are recognized where a loss is considered probable and can be reasonably estimated in amount.

Unbilled accounts receivable are stated at the lower of actual cost incurred plus accrued profits or net estimated realizable value of incurred costs, reduced by billings to date. It is the Company's policy to provide reserves for the collectibility of accounts receivable when it is determined that it is probable that the Company will not collect all amounts due and the amount of the reserve requirements can be reasonably estimated.

Revenue for the years ended June 30, 2002, 2003, and 2004 was generated from the following contract types:

	2002	2003	2004
Cost-plus-fee	52%	43%	44%
Time-and-materials	31	37	38
Fixed-price	17	20	18

Software Licensing and Related Activities

The Company enters into arrangements, which may include the sale of licenses of the Company's proprietary software, consulting services and maintenance, or various combinations of each element. The Company recognizes

revenue based on Statement of Position (SOP) 97-2, "Software Revenue Recognition," as amended, and modified by SOP 98-9, "Modification of SOP 97-2, Software Revenue Recognition, With Respect to Certain Transactions." SOP 98-9 modified SOP 97-2 by requiring revenue to be recognized using the "residual method" if certain conditions are met. Revenue is recognized based on the residual method when an agreement has been signed by both parties, the fees are fixed or determinable, collection of the fees is probable, delivery of the product has occurred, and no other significant obligations remain. In the limited cases where return or refund rights have been offered, the Company defers all revenue recognition until the end of the return or refund period. Total software licensing and related activities revenue was \$4,385,000, \$1,468,000, and \$2,318,000 for the years ended June 30, 2002, 2003, and 2004, respectively. Software licensing of the Company's proprietary software and related activities revenue was two percent or less of consolidated revenue for all periods presented.

#### Research and Development Costs

Research and development costs are expensed as incurred. Total research and developments costs, which are included in selling, general, and administrative expenses, were \$1,783,000, \$1,454,000, and \$1,708,000 for the years ended June 30, 2002, 2003, and 2004, respectively.

#### Internal-Use Computer Software

The Company capitalizes costs incurred to license and implement software for internal-use in accordance with SOP 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal-Use." Such costs are amortized over periods ranging from three to five years. Internal-use software costs capitalized were \$604,000, \$0, and \$610,000 for the years ended June 30, 2002, 2003, and 2004, respectively.

#### Impairment of Long-Lived Assets

Whenever events or changes in circumstances indicate that the carrying amount of long-lived assets, and other intangibles, may not be fully recoverable, the Company evaluates the probability that future undiscounted net cash flows, without interest charges, will be less than the carrying amount of the assets. If any impairment were indicated as a result of this review, the Company would recognize a loss based on the amount by which the carrying amount exceeds the estimated discounted future cash flows.

#### Income Taxes

The Company utilizes the asset and liability method of accounting for income taxes. Under this method, deferred income taxes are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities, less valuation allowances, if required. Enacted statutory tax rates are used to compute the tax consequences of these temporary differences. Historically, the Company's deferred income taxes have resulted primarily from differences in the timing of income and expense recognition because the Company used the accrual method of accounting for financial reporting and the cash method of accounting for income tax reporting. In February 2002, the Company adopted the accrual method of accounting for income tax reporting. See Note 9 for additional disclosure with respect to this change in accounting method for income tax reporting purposes.

#### **Deferred Compensation Plan**

Certain employees of the Company are eligible to defer a specified percentage of their cash compensation by having it contributed to a nonqualified

deferred compensation plan. Eligible employees may defer up to 25 percent of their annual base salary and up to 50 percent of annual performance bonuses. The Company funds its deferred compensation liabilities by making cash contributions to a Rabbi Trust at the time the salary or bonus being deferred would otherwise be payable to the employee. Gains or losses on amounts held in the Rabbi Trust are fully allocable to plan participants. As a result, there is no net impact on the Company's results of operations, and the liability to plan participants is fully funded at all times.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with an original maturity of 90 days or less to be cash equivalents.

#### Investments in Debt Securities

The Company considers all investments with maturity dates of one year or less that do not qualify as cash equivalents to be short-term investments. The Company does not purchase investments with maturity dates that exceed two years. The Company classifies all investments in debt securities as held-to-maturity and accounts for these investments at amortized cost.

#### Property and Equipment

Property and equipment, including major additions or improvements thereto, are recorded at cost and depreciated over their estimated useful lives ranging from three to seven years using the straight-line method. Leasehold improvements are amortized over the lesser of the lease term or the asset's estimated useful life, but typically not exceeding seven years, using the straight-line method. Depreciation and amortization expense related to property and equipment, including capitalized internal-use computer software, was \$7,545,000, \$8,361,000, and \$9,142,000 for the years ended June 30, 2002, 2003, and 2004, respectively.

#### Concentration of Credit Risk and Fair Value of Financial Instruments

Financial instruments that potentially subject the Company to credit risk consist primarily of cash equivalents, investments, and accounts receivable. The Company believes that concentrations of credit risk with respect to cash equivalents and investments are limited due to the high credit quality of these investments. The Company's investment policy requires that investments be in direct obligations of the U.S. government, certain U.S. government sponsored entities, investments that are secured by direct or sponsored U.S. government obligations, or certain corporate or municipal debt obligations rated at least single-A or A-1/P-1, as applicable, by both Moody's Investor Service and Standard and Poors. The Company's policy does not allow investment in any equity securities or the obligations of any entity under review for possible downgrade by a major rating service to a debt rating below single-A. The Company believes that concentrations of credit risk with respect to accounts receivable are limited as they are primarily federal government receivables. At June 30, 2003 and 2004, the Company's carrying value of financial instruments approximated fair value.

#### Earnings Per Share

Basic earnings per share (EPS) is computed by dividing reported net income by the weighted-average number of common shares outstanding. Diluted EPS considers the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. The difference between basic and diluted weighted-average common equivalent shares with respect to the Company's EPS calculation is due entirely to the

#### **Notes to Consolidated Financial Statements**

(continued)

assumed exercise of stock options. The dilutive effect of stock options for each period reported is summarized below:

	2002	2003	2004
Basic weighted-average			
common shares outstanding	14,630,512	21,345,155	25,504,489
Effect of potential exercise			
of stock options	2,400,205	2,384,831	1,864,525
Diluted weighted-average common			
shares outstanding	17,030,717	23,729,986	27,369,014

Stock options that could potentially dilute basic EPS in the future that were not included in the computation of diluted EPS, because to do so would have been antidilutive, were 92,000 for the year ended June 30, 2004.

Stock options granted to employees are accounted for using the intrinsic value method. Under this method, compensation cost is the excess, if any, of the fair value of the Company's stock at grant date or other measurement date over the amount an employee must pay to acquire the stock. Income tax benefits attributable to nonqualified stock options exercised are credited to additional paid-in capital.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions to stock-based employee compensation in each period presented (in thousands, except per share amounts).

2002	2003	2004
\$11,277	\$29,660	\$38,937
937	211	259
(3,154)	(2,479)	(3,554)
\$ 9,060	\$27,392	\$35,642
\$ 0.77	\$ 1.39	\$ 1.53
\$ 0.62	\$ 1.28	\$ 1.40
\$ 0.66	\$ 1.25	\$ 1.42
\$ 0.53	\$ 1.15	\$ 1.30
	\$11,277 937 (3,154) \$ 9,060 \$ 0.77 \$ 0.62 \$ 0.66	\$11,277 \$29,660  937 211  (3,154) (2,479) \$ 9,060 \$27,392  \$ 0.77 \$ 1.39 \$ 0.62 \$ 1.28 \$ 0.66 \$ 1.25

#### Recent Accounting Pronouncements

In November 2002 and May 2003, the Financial Accounting Standards Board's Emerging Issues Task Force (EITF) finalized EITF Issue 00-21, "Revenue Arrangements with Multiple Deliverables." EITF 00-21 addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting. It also addresses how arrangement consideration should be measured and allocated to the separate units of accounting in an arrangement. EITF 00-21 does not apply to deliverables in arrangements to the extent the accounting for such deliverables is within the scope of other existing higher-level authoritative accounting literature. EITF 00-21 is effective for contracts entered into on or after July 1, 2003. The adoption of EITF 00-21 had no impact on the Company's financial position, results of operations, or cash flows.

In April 2003, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 149, "Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities," which clarifies and amends certain definitions and characteristics of derivative instruments contained in SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," and other existing pronouncements. This statement is effective for contracts entered into or modified on or after July 1, 2003. The adoption of SFAS No. 149 had no impact on the Company's financial position, results of operations, or cash flows.

In May 2003, the EITF reached a consensus on EITF Issue 01-08, "Determining Whether an Arrangement Contains a Lease." EITF 01-08 provides guidance on how to determine whether an arrangement between the Company and a client contains a lease that is within the scope of SFAS No. 13, "Accounting for Leases." The guidance in EITF 01-08 is based on whether the arrangement conveys to the client the right to use a specific asset. EITF 01-08 is effective for arrangements entered into or modified on or after July 1, 2003. The adoption of EITF 01-08 had no impact on the Company's financial position, results of operations, or cash flows.

#### Reclassifications

Certain reclassifications have been made to prior-period balances to conform to the current-period presentation.

#### 2. ACCOUNTS RECEIVABLE:

Accounts receivable, net as of June 30, 2003 and 2004 consisted of the following (in thousands):

	2003	2004
Billed and billable, net of allowance of \$1,378 and		
\$1,425 as of June 30, 2003 and 2004, respectively	\$110,073	\$153,056
Unbilled:		
Retainages	3,442	3,645
Revenue recorded in excess of milestone billings		
on fixed price contracts	5,917	7,407
Revenue recorded in excess of contractual		
authorization, billable upon receipt of		
contractual amendments/documents	1,967	1,915
Allowance for contract disallowances	(2,175)	(1,861)
Total unbilled	9,151	11,106
Total	\$119,224	\$164,162

The billable receivables included in the billed and billable line item above represent primarily revenue earned in the final month of the reporting period that were billable as of the balance sheet date. These billable receivables are typically billed and collected within 90 days of the balance sheet date.

Consistent with industry practice, certain receivables related to long-term contracts and programs are classified as current, although a portion of these amounts is not expected to be realized within one year. Unbilled accounts receivable at June 30, 2004 are expected to be collected within one year except for approximately \$2.5 million. This amount relates to a portion of retainages and will be billable upon the completion of certain contracts.

#### 3. GOODWILL AND IDENTIFIED INTANGIBLES:

The components of goodwill and other intangible assets as of June 30, 2003 and 2004 are as follows (in thousands):

	2003	2004
Goodwill	\$36,171	\$62,747
Identified intangibles	6,860	15,277
Subtotal	43,031	78,024
Less: Accumulated amortization	(740)	(2,109)
Total	\$42,291	\$75,915

Goodwill must be reviewed annually for impairment. The Company performs this review at the beginning of each calendar year. The Company performed the annual goodwill impairment analysis as of January 1, 2004 and concluded that there was no impairment of goodwill. The identified intangibles as of June 30, 2004 were all assigned to contract rights. Aggregate amortization expense of identified intangibles was \$601,000 for the year ended June 30, 2003 and \$1,369,000 for the year ended June 30, 2004. Identified intangibles are being amortized on a straight-line basis over a period of 6 to 11 years.

Estimated amortization expense is as follows for the periods indicated (in thousands):

Years ending June 30,	
2005	\$ 1,816
2006	1,816
2007	1,816
2008	1,816
2009	1,494
Thereafter	4,410
Total	\$13,168

#### 4. ACCOUNTS PAYABLE AND ACCRUED EXPENSES:

Accounts payable and accrued expenses as of June 30, 2003 and 2004 consisted of the following (in thousands):

	2003	2004
Vendor obligations	\$35,978	\$61,690
Current taxes payable and other	4,360	4,540
Total	\$40,338	\$66,230

#### 5. DEBT:

The Company had a term loan that matured on July 1, 2003. The term loan interest rate was fixed at 6.89 percent and was payable in quarterly installments of \$400,000.

The Company also maintained a revolving credit facility through February 29, 2004. The average revolving line of credit interest rate was 4.0 percent, 2.8 percent, and 2.2 percent on balances outstanding for the years ended June 30, 2002, 2003, and 2004, respectively. Total interest expense under the revolving credit facility and term loan was \$433,000, \$111,000, and \$6,000 for the years ended June 30, 2002, 2003, and 2004, respectively. The maximum revolving line of credit balance was \$24,759,000, \$3,662,000, and \$2,258,000 for the years ended June 30, 2002, 2003, and 2004, respectively. The average monthly revolving line of credit balance outstanding was \$4,068,000, \$52,000, and \$50,000

for the months during which there was a balance outstanding for the years ended June 30, 2002, 2003, and 2004, respectively.

#### 6. OTHER LONG-TERM LIABILITIES:

Other long-term liabilities as of June 30, 2003 and 2004, consisted of the following (in thousands):

	2003	2004
Liability to deferred compensation plan participants	\$3,483	\$4,661
Unearned rent abatements, net of current portion and other	1,533	2,048
Total	\$5,016	\$6,709

#### 7. BENEFIT PLAN:

The Company maintains a defined contribution plan, the SRA International, Inc. 401(k) Savings Plan (the Plan). All regular and full-time employees are generally eligible to participate in the Plan. The board of directors of SRA may elect to make matching or other discretionary contributions to the Plan. The Company's matching contribution expense was \$4,190,000, \$3,703,000, and \$5,985,000 for the years ended June 30, 2002, 2003, and 2004, respectively, including the value of the stock described in the next paragraph. The matching contribution expense for the year ended June 30, 2002, was approximately \$1.0 million higher than expected because the value per share of the shares contributed by the Company to the Plan was higher on the contribution date than when the original per-share determination was made.

Plan participants may elect to receive all matching contributions in either cash or Company stock; otherwise 50 percent of the matching contributions are made in the form of cash and 50 percent in the form of Company stock. Matching contributions are earned by participants on the basis of their calendar year contributions to the Plan. The Company makes the matching contributions, including the transfer of class A common stock, each January for participant contributions made during the previous calendar year. The Company contributed 118,419, 62,616, and 72,553 shares of class A common stock to the Plan during the years ended June 30, 2002, 2003, and 2004, respectively.

#### 8. STOCKHOLDERS' EQUITY AND STOCK OPTIONS:

#### Preferred Stock

The Company is authorized to issue 5,000,000 shares of preferred stock, \$0.20 par value per share, the terms and conditions of which are determined by the board of directors at each issuance. No preferred stock has been issued.

#### Common Stock

Holders of class A common stock are entitled to dividends per share in an amount equal to dividends per share declared and paid on class B common stock. Holders of both classes of common stock vote as a single class, with each share of class A common stock having one vote per share and each share of class B common stock having ten votes per share. Holders of both classes of common stock would share ratably in the net assets of the Company upon its liquidation or dissolution.

#### Treasury Stock

The Company has purchased common stock in each of the periods presented in the accompanying financial statements. The treasury stock transactions that occurred before the Company's May 2002 initial public offering, reflected

#### **Notes to Consolidated Financial Statements**

(continued)

the Company's historical practice of purchasing up to a specified number of shares approved by the board of directors at the then fair market value. Prior to becoming publicly-traded, the Company retained an independent valuation firm to assist the board of directors in assessing the fair value of the stock. Only shares held by stockholders for more than six months were eligible to be purchased by the Company under this limited stock repurchase plan. The limited stock repurchase plan was discontinued when the Company became publicly-traded. Additionally, the Company historically purchased common stock from the SRA International Inc. 401(k) Savings Plan from terminated employees. This practice was discontinued in August 2003.

#### Private Placement of Stock

In April 2002, the Company and several of its stockholders, including its executive officers, sold an aggregate of 2,117,645 shares of class A common stock for a per share price of \$18.70 to four investment entities affiliated with a private investment group. Of these shares, 535,348 were sold by the Company and the remainder by the stockholders.

#### Public Offerings

In June 2002, the Company completed its initial public offering, issuing 5,750,000 shares of class A common stock, all of which were issued and sold by the Company, at a price of \$18.00 per share before expenses. Net proceeds to the Company were approximately \$94.2 million, after deducting expenses related to the offering and the portion of the underwriting discount payable by the Company.

In June 2003, the Company completed a follow-on offering of 3,478,750 shares of class A common stock, of which 2,526,878 were issued and sold by the Company and 951,872 were sold by selling stockholders, at a price of \$30.00 per share before expenses. Net proceeds to the Company were approximately \$71.1 million, after deducting expenses related to the offering and the portion of the underwriting discount payable by the Company. The Company did not receive any proceeds from the sale of stock by selling stockholders.

#### Stock Options

The Company maintained a key employee incentive plan that was approved by the Company's stockholders in November 1994. All options granted by the Company from November 1994 until January 2002 were granted under this 1994 plan. Following completion of the Company's initial public offering of stock, no additional options may be granted under this plan. Under the terms of the plan, options to purchase class A common stock or class B common stock were granted by the board of directors to key employees. The option price per share was determined by the board of directors and generally was no less than the fair value of the stock on the date of grant of the option. Prior to becoming publicly traded, the Company retained an independent valuation firm to assist the board of directors in assessing the fair value of the stock. Each option is exercisable within periods and in increments determined by the board of directors.

The Company recognized compensatory stock option expense on stock options issued below fair market value or upon modification of option terms of \$937,000, \$211,000, and \$211,000 for the years ended June 30, 2002, 2003, and 2004, respectively. Deferred stock-based compensation related to the stock options issued below fair market value was \$298,000 as of June 30, 2004 and will be expensed over the 17-month remaining vesting period of the related options.

In March 2002, the Company adopted the SRA International, Inc. 2002 Stock Incentive Plan. Upon adoption, up to 3,529,411 shares of class A common stock were reserved for issuance under the 2002 plan. Pursuant to the terms of the 2002 plan, the number of shares authorized for issuance automatically increases at the beginning of each fiscal year, beginning with the fiscal year ended June 30, 2004. On July 1, 2003 an additional 751,252 shares of class A common stock were reserved for issuance pursuant to the automatic increase feature of the 2002 plan. On July 1, 2004, an additional 776,812 shares of class A common stock were reserved for issuance pursuant to the automatic increase feature of the 2002 plan. The 2002 plan provides for the grant of incentive stock options, non-statutory stock options, restricted stock, and other stock-based awards. The 2002 plan is administered by the board of directors or the compensation committee of the board of directors, which shall determine the number of shares covered by options, the exercise price, the vesting period, and the duration of such option grants. The board of directors also has the authority under the 2002 plan to determine the number of shares of common stock subject to any restricted stock or other stock-based awards and the terms and conditions of such awards. The 2002 plan expires in March 2012.

The following table summarizes stock option activity for the years ended June 30, 2002, 2003, and 2004:

	Number of Shares	Weighted-Average Exercise Price
Shares under option, July 1, 2001	6,882,951	\$4.59
Options granted	107,344	10.10
Options exercised	(1,990,183)	1.84
Options cancelled and expired	(123,420)	8.32
Shares under option, June 30, 2002	4,876,692	5.76
Options granted	1,072,475	24.41
Options exercised	(1,684,698)	4.06
Options cancelled and expired	(89,247)	14.00
Shares under option, June 30, 2003	4,175,222	11.06
Options granted	712,410	34.27
Options exercised	(733,312)	7.41
Options cancelled and expired	(68,393)	22.05
Shares under option, June 30, 2004	4,085,927	15.58
Options exercisable at June 30, 2004	2,435,409	
Shares reserved for option awards		
at June 30, 2004	2,565,150	

Information with respect to stock options outstanding and stock options exercisable at June 30, 2004 was as follows:

		Weighted-Average	
Range of	Options	Remaining	Weighted-Average
Exercise Price	Outstanding	Contractual Life	Exercise Price
\$0.40 - \$0.59	386,220	2.7 years	\$0.57
3.54 - 6.34	631,366	3.4	5.93
\$6.82 - \$10.15	1,409,319	11.2	8.72
\$21.70 - \$38.78	1,659,022	11.5	28.57

Range of Exercise Price	Options Exercisable	weignted-Average Remaining Contractual Life	Weighted-Average Exercise Price
\$0.40 - \$0.59	386,220	2.7 years	\$0.57
\$3.54 - \$6.34	631,366	3.4	5.93
\$6.82 - \$10.15	1,228,973	11.0	8.68
\$21.70 - \$24.80	188,850	13.1	24.68

Waterland Account

The Company has 10-year and 15-year options. For disclosure purposes, the fair value of each option is estimated on the date of grant using the Black-Scholes option-pricing model. The following weighted-average assumptions were used for option grants during the years ended June 30, 2002, 2003, and 2004, respectively: dividend yield of 0 percent (as the Company has not paid dividends in the past); expected volatility of 44 percent, 47 percent, and 47 percent; expected average lives of 5 years for all periods presented (based on the Company's experience); and risk-free interest rates of 5.0 percent, 3.2 percent, and 3.2 percent. The weighted-average fair value of the stock options granted for the years ended June 30, 2002, 2003, and 2004, was \$11.36, \$11.11, and \$15.26, respectively. Using the Black-Scholes model, the total value of the options granted for the years ended June 30, 2002, 2003, and 2004, was \$1,219,000, \$11,910,000, and \$10,875,000, respectively.

#### Restricted Stock

Shares of restricted stock are outstanding upon issuance and have voting rights. The shares are subject to forfeiture and to restrictions which limit the sale or transfer during the restriction period.

The Company recognized expense related to restricted stock grants of \$48,000 for the year ended June 30, 2004. Deferred stock-based compensation related to the restricted stock was \$418,000 as of June 30, 2004 and will be expensed over the 43-month remaining vesting period of the related restricted stock.

#### Stock Purchase Arrangement

The Company maintains a term life insurance policy on its chief executive officer, and has in the past maintained such policies on other executives. Expenses recognized under these policies were \$610,000, \$150,000, and \$53,000 for the years ended June 30, 2002, 2003, and 2004, respectively. In September 2002, certain insurance policies were amended to reduce the amount of insurance retained on the chief executive officer from \$80 million to \$10 million. An amended stock purchase agreement with the Company's chief executive officer requires the Company to maintain this \$10 million of insurance through December 2010. In the event this policy ceases to be available before the end of 2010, the Company has agreed it will purchase and maintain new life insurance policies providing the maximum coverage for the remainder of that period that can be purchased with the same overall annual premiums of approximately \$53,000. The Company is the sole beneficiary of this policy and is required to use any proceeds received from this policy to repurchase shares from the chief executive officer's estate upon his death.

#### 9. INCOME TAXES:

The provision (benefit) for federal and state income taxes for the years ended June 30, 2002, 2003, and 2004, included the following (in thousands):

	2002	2003	2004
Current provision:			
Federal	\$29,071	\$15,362	\$18,363
State	5,280	2,926	3,512
Deferred (benefit) provision:			
Federal	(21,191)	1,099	2,130
State	(3,883)	44	286
Total income tax provision	\$9,277	\$19,431	\$24,291

The Company's effective income tax rate varied from the statutory federal income tax rate for the years ended June 30, 2002, 2003, and 2004 as follows:

	2002	2003	2004
Statutory federal income tax rate	35.0%	35.0%	35.0%
State income taxes, net of			
federal income tax benefit	3.9	3.9	3.9
Stock-based compensation and			
401(k) contribution expense	2.7	0.2	0.1
Municipal bond interest	0.0	(0.2)	(0.4)
Refunds and credits	_	(0.3)	(0.5)
Nondeductible expenses and other	3.5	1.0	0.3
Effective tax rate	45.1%	39.6%	38.4%

The components of the net deferred tax asset as of June 30, 2003 and 2004 were as follows (in thousands):

	2003	2004
Deferred tax assets:		
Compensated absences and other accruals		
not yet deductible for tax purposes	\$7,829	\$9,573
Financial statement depreciation in excess		
of tax depreciation	2,622	1,944
Deferred compensation	1,598	1,849
	12,049	13,366
Deferred tax liabilities:		
Identified intangibles	(2,327)	(5,122)
Prepaid expenses	_	(2,395)
Unbilled contract revenue	(1,865)	(2,388)
Capitalized software	(533)	(537)
Other	(36)	(94)
	(4,761)	(10,536)
Net deferred tax asset	\$7,288	\$2,830

#### **Notes to Consolidated Financial Statements**

(continued)

On February 28, 2002, the Company executed a Closing Agreement and Final Determination with the Internal Revenue Service (IRS) that settled all outstanding issues raised by the IRS with respect to an audit of the Company's June 30, 1996 tax return. The primary issue related to the Company's use of the cash receipts and disbursements method of accounting for income tax purposes. The IRS asserted that the Company did not qualify to use this method of accounting. While the Company disagreed with the IRS on this matter, in order to bring the matter to closure, SRA agreed to convert from the cash method to the accrual method effective July 1, 2000. As part of the settlement, the IRS accepted the Company's use of the cash method for tax returns filed through June 30, 2000. The effect of this change required that the Company pay deferred federal and state income taxes and interest accrued from September 24, 2001 to February 28, 2002 totaling approximately \$22 million.

The Company had previously established an allowance of approximately \$2.6 million relating to the estimated probable interest on the tax liability. The provision for this accrual was reflected in other expense in the statements of operations through June 30, 2001. Because this allowance exceeded the amount of the actual federal interest payments and the Company's estimated state interest payments, the Company reversed approximately \$1.8 million of the allowance in the year ended June 30, 2002. During the year ended June 30, 2004, the Company made final payments to settle all remaining state tax liabilities with respect to this matter. As a result, the Company reversed the remaining \$153,000 allowance balance. These reversals are reflected as other income in the statements of operations for the years ended June 30, 2002 and 2004.

#### 10. COMMITMENTS AND CONTINGENCIES:

#### Government Contracting

Payments to the Company on cost-plus-fee contracts are provisional and are subject to adjustment upon audit by the Defense Contract Audit Agency. Audits through June 30, 2002 have been completed. In the opinion of management, audit adjustments that may result from audits for periods after June 30, 2002 are not expected to have a material effect on the Company's financial position, results of operations, or cash flows.

Additionally, federal government contracts, by their terms, generally can be terminated at any time by the federal government, without cause, for the convenience of the federal government. If a federal government contract is so terminated, SRA would be entitled to receive compensation for the services provided and costs incurred through the time of termination, plus a negotiated amount of profit. Federal government contractors who fail to comply with applicable government procurement-related statutes and regulations may be subject to potential contract termination, suspension and debarment from contracting with the government, or other remedies. Management believes the Company has complied with all applicable procurement-related statutes and regulations.

#### Leases

Net rent expense for the years ended June 30, 2002, 2003 and 2004 was as follows (in thousands):

	2002	2003	2004
Office space	\$11,759	\$14,278	\$18,114
Sublease income	(1,572)	(1,332)	(964)
Subtotal	10,187	12,946	17,150
Furniture and equipment	634	707	628
Total	\$10,821	\$13,653	\$17,778

Future minimum rental commitments under noncancellable operating leases, primarily for office space, are as follows (in thousands) as of June 30, 2004:

		Rental	Sub	lease		Net
	Cor	nmitments	In	come	Cor	nmitments
Year ending June 30,						
2005	\$	19,554	\$	392	\$	19,162
2006		18,125		300		17,825
2007		15,896		75		15,821
2008		13,703		77		13,626
2009		11,790		19		11,771
Thereafter		54,459		_		54,459
Total minimum lease payments	\$	133,527	\$	863	\$	132,664

Leases for certain office space entitle the Company to rent abatements pursuant to its lease agreements. The rent abatements are amortized as reductions in rent expense over the term of the respective leases. Certain lease commitments will be subject to adjustment based on changes in the Consumer Price Index.

In July 2004, the Company entered into a new 10-year operating lease with a total minimum commitment of approximately \$60.0 million.

#### Litigation

The Company is involved in various legal proceedings concerning matters arising in the ordinary course of business. The Company currently believes that any ultimate liability arising out of these proceedings will not have a material adverse effect on the Company's financial position, results of operations, or cash flows.

#### 11. GAIN ON SALE OF EQUITY METHOD INVESTMENT:

In February 2001, the Company recognized a pre-tax gain of \$11,776,000 on the sale of its minority interest in Mail2000, Inc. The Company deferred recognition of contingent gains attributable to the portion of its sales proceeds that were deposited in escrow to cover certain contingencies. In the year ended June 30, 2002, an additional pre-tax gain of \$373,000 was recognized when the Company received its portion of proceeds from the settlement of the first of two issues for which funds were escrowed. In the year ended June 30, 2003 additional pre-tax gains of \$1,031,000 were recognized when the Company received its portion of proceeds from the remaining settlement of indemnifica-

tion escrow agreements. As of June 30, 2003, all escrows related to the sale of Mail2000, Inc. were received.

#### 12. GAIN ON SALE OF ASSENTOR PRACTICE:

In October 2002, the Company sold its Assentor practice for approximately \$5 million, resulting in a pre-tax gain of \$4,685,000. All proceeds due as a result of this sale were received in October 2002 upon closing.

#### 13. RELATED PARTY TRANSACTIONS:

In May 2001, Mantas, which was previously one of the Company's service offerings, was contributed to a separate company, Mantas, Inc., which was formed with funding and other contributions received from unrelated third parties. The Company has maintained an equity interest in Mantas, Inc., a provider of services to the financial services industry, to address anti-money laundering and other data mining issues, since May 24, 2001 (Closing). The investment in Mantas, Inc. was accounted for under the equity method until September, 2003, at which time the Company's investment interest was diluted from 29% to 15%. Under the equity method, the Company was required to recognize its proportionate interest in Mantas, Inc.'s losses to the extent the Company had a cost basis in the investment. The Company did not have a cost basis in Mantas, Inc., as the Company did not previously capitalize its internal investments in the Mantas service offerings. Accordingly, the Company did not recognize any portion of Mantas, Inc.'s losses through September, 2003, and now accounts for its investment on a cost basis. This change from equity method to cost basis had no impact on the Company's financial position, results of operations or cash flows.

For the periods presented, Mantas, Inc. has utilized certain services provided by the Company, for which Mantas, Inc. reimbursed the Company for such services. Mantas, Inc. leased space from the Company and received other support services related to its occupancy. Sublease income and amounts due for other support services provided were approximately \$1.6 million from Closing through June 30, 2002, \$891,000 for the year ended June 30, 2003, and \$707,000 for the year ended June 30, 2004. The Company also allowed Mantas, Inc. to obtain certain travel and insurance-related services utilizing the Company's existing relationships with vendors. The total of such services received by Mantas, Inc. was approximately \$1.4 million from Closing through June 30, 2002, \$1.5 million for the year ended June 30, 2003, and \$2.5 million for the year ended June 30, 2004. Additionally, the Company provided labor services when requested by Mantas, Inc. to support its administrative and client support activities. Approximately \$875,000 of such labor services were provided from Closing through June 30, 2002, \$295,000 for the year ended June 30, 2003, and \$368,000 for the year ended June 30, 2004. At June 30, 2003 and June 30, 2004, amounts due from Mantas, Inc. for all services utilized were approximately \$221,000 and \$199,000, respectively, which amounts were subsequently paid by Mantas, Inc. to the Company.

#### 14. SEGMENT REPORTING:

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker, or decision making group, in deciding how to allocate resources and in assessing performance. SRA currently reports one operating segment for financial reporting purposes, the Consulting & System Integration business, or C&SI. The C&SI segment represents the Company's core business and includes high-end consulting services and information technology solutions primarily for federal government clients. Since October 2002, the C&SI segment has represented all of the Company's ongoing operations.

Prior to October 2002, SRA reported an Emerging Technologies (ET) segment. The ET segment historically performed advanced technology research and development, sought commercial applications for this research and development, and managed and maintained the Company's proprietary software product offerings. As of June 30, 2002, substantially all ET segment activities had ceased. As of July 1, 2002, the only remaining activity in the ET segment was the Assentor practice. In October 2002, the Company sold its Assentor practice. The Company only tracked accounts receivable and goodwill by segment. No other assets were specifically assigned to a segment.

#### Reportable Segments (in thousands)

Year Ended June 30, 2002	C&SI	ET	Total
Revenue	\$356,246	\$4,951	\$361,197
Depreciation and amortization	7,371	495	7,866
Operating income (loss)	24,665	(6,158)	18,507
Accounts receivable, net at June 30, 2002	94,563	1,299	95,862
Goodwill	2,957	_	2,957
Year Ended June 30, 2003	C&SI	ET	Total
Revenue	\$449,298	\$1,077	\$450,375
Depreciation and amortization	8,969	73	9,042
Operating income (loss)	42,034	(46)	41,988
Accounts receivable, net at June 30, 2003	119,224	_	119,224
Goodwill	36,171	_	36,171
Year Ended June 30, 2004	C&SI	ET	Total
Revenue	615,802	\$ —	\$615,802
Depreciation and amortization		_	10,511
Operating income	61,601	_	61,601
Accounts receivable, net at June 30, 2004	164,162	_	164,162
Goodwill	62,747	_	62,747

#### **Notes to Consolidated Financial Statements**

(continued)

#### **15. ACQUISITIONS:**

#### Marasco Newton Group, Ltd.

In January 2002, the Company acquired, by merger, all of the outstanding stock of The Marasco Newton Group, Ltd. (MNG), a privately-held company providing information technology, management, and environmental policy solutions primarily to federal government agencies. Initial payments of approximately \$7.2 million were made to acquire MNG. The results of MNG have been included in these consolidated financial statements from the January 4, 2002 date of the acquisition. Approximately \$2.2 million of the initial payments were allocated to identified intangibles and approximately \$3.0 million to goodwill. In connection with the acquisition, the Company assumed and subsequently repaid debt of approximately \$5.2 million. In December 2002, the Company made earn-out payments of \$8.7 million to the former stockholders of MNG representing all of the previously contingent purchase price. This additional purchase price was assigned to goodwill.

#### Adroit Systems, Inc.

In January 2003, the Company acquired, by merger, all of the outstanding stock of Adroit Systems, Inc. (Adroit), a privately-held company specializing in national security, particularly providing services in the area of command and control, communications, computers, intelligence, surveillance, and reconnaissance to U.S. intelligence and defense organizations. The results of Adroit have been included in these consolidated financial statements from the January 31, 2003 date of the acquisition. The net purchase price consisted of initial payments to Adroit stockholders of approximately \$33.3 million, with another \$5.0 million deposited in escrow to secure indemnification obligations of the former stockholders of Adroit. In connection with the acquisition, the Company assumed and subsequently repaid debt of approximately \$1.0 million. In addition, Adroit executives used \$4.4 million of the net purchase price proceeds to buy an aggregate of 160,905 shares of SRA International, Inc. class A common stock at a price equal to the average closing stock price on the twenty trading days preceding the closing date.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed, including acquisition expenses, at the date of acquisition (in thousands).

Current assets	\$13,695
Property and equipment, net	1,180
Goodwill	24,516
Identified intangibles	4,629
Total assets acquired	44,020
Current liabilities	(3,326)
Other liabilities	(2,331)
Total liabilities assumed	(5,657)
Net assets acquired	\$38,363

The identified intangibles of \$4.6 million were assigned to contract rights and are being amortized on a straight-line basis over a period of six years.

The following unaudited pro forma information presents consolidated information as if the acquisition of Adroit had occurred on July 1, 2001. The pro forma information is provided based on historical data that does not necessarily reflect the actual results that would have occurred, nor is it necessarily indicative of the future results of operations of the combined entity (in thousands, except per share amounts).

	Pro Forma		
	2002	2003	
Revenue	\$400,006	\$478,727	
Net income	11,626	31,012	
Basic earnings per share	0.79	1.45	
Diluted earnings per share	0.68	1.30	

#### Orion Scientific Systems

In January 2004, the Company completed its acquisition of Orion Scientific Systems (Orion), a privately-held company focused on national security and homeland defense. Orion provides analytical support, training, system development, and proprietary knowledge management applications to its customers in the intelligence agencies, Department of Defense, and law enforcement community. The Company acquired Orion for approximately \$34.5 million net of acquisition costs, consisting of approximately \$33.0 million of cash on hand and \$1.5 million of class A common stock. Approximately \$8.4 million of the purchase price was allocated to identified intangibles and approximately \$26.6 million to goodwill. Pursuant to the requirements of SFAS No. 141 "Business Combinations," the effect of the acquisition did not meet the criteria of a material and significant acquisition, and therefore, pro forma disclosures are not presented in these consolidated financial statements.

#### 16. QUARTERLY FINANCIAL DATA (UNAUDITED) (in thousands, except per share amounts):

Year Ended June 30, 2003	Revenue	Operating	Income Before Taxes	Net Income	Earnings Per Share (a)	
		Income			Basic	Diluted
1st Quarter	\$101,538	\$7,067	\$8,486	\$5,007	\$0.24	\$0.21
2nd Quarter	105,311	9,917	15,024	9,005	0.43	0.38
3rd Quarter	116,405	11,511	11,796	7,170	0.33	0.30
4th Quarter	127,121	13,494	13,786	8,478	0.38	0.35
Year Ended June 30, 2004						
1st Quarter	\$131,978	\$12,445	\$12,838	\$7,831	\$0.31	\$0.29
2nd Quarter	143,002	14,020	14,594	9,034	0.36	0.33
3rd Quarter	159,962	16,188	16,579	10,196	0.40	0.37
4th Quarter	180,860	18,948	19,217	11,876	0.46	0.43

<sup>(</sup>a) The sum of earnings per share for the four quarters in the year ended June 30, 2003 differs from the annual earnings per share due to the required method of computing the weighted-average number of shares in the interim period.

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of SRA International, Inc.:

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We have audited the accompanying consolidated balance sheets of SRA International, Inc. and Subsidiaries (the "Company") as of June 30, 2003 and 2004, and the related consolidated statements of operations, changes in stockholders' equity and cash flows for each of the three years in the period ended June 30, 2004. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of SRA International, Inc. and Subsidiaries as of June 30, 2003 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2004, in conformity with accounting principles generally accepted in the United States of America.

McLean, Virginia August 20, 2004

#### **SRA Employees**



(Top row, left to right) Melisa Epes, Test Manager, USXPORTS; Bill Carden, Deputy Program Manager, National Guard Bureau AITS Program. (Center) Eleni Pecjak, Director, Infrastructure Applications. (Bottom row, left to right) Gary Watts, Financial Analyst; Cina Nguyen, Operations Manager, Talent Acquisition and Development.

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#### **SRA Employees** (continued)

AKYVA ASHTON • TIMOTHY ATKIN • PATRICK AUMENT • LESLE BAINBRIDGE • RICHARD BAKER • CHUCK BANE • LENORA BARNES • SHAWN BELL • TODD BENSON • CONNIE BLEVINS • LARISA BLINDER • JAY BREEDEN • KWASI BROWN • SALLY BRYAN-PRELL EDWARD BURTON • CHRISTINGE CANEPA • HECTOR CARD • KRISTIN CASAD • SUSAN CASTILLO • THOMAS CHADWICK • SHELLA CHAMBERS • DEBRA CHAVEZ • JAMES CHENVERT • RUTH CLARK • DOROTHY CLEAL • REAGAN CLYNE • TIMOTHY COLINS MATERIAL ORDOR • DAVID DASIZALOS • CLARENCE DESBORDES • AMUH DINKA • CARL DODSON • PHILIP DRUHAN • JAMES DUBY • MAX DUNN • RONALD ENGLAND • DENISE ENNIS • LYNN FAHNESTOCK • DAVID FALLERT • JANCE FEURTADO • JUDY FISHER • VELDA FLEMING • LILIANA FONSECA FRANCINE FOREST • GORDON • FRASER • LYNN FREUDENTHAL • ALEX GALES • MONICA SMITH GAZAREK • ROB GENTLI • ANDREW GEORGE • PAULA GIBBY • KAREN GILES • CHRISTIAN GONZALEZ • WILLIAM GORDON • PIOTE GORSKI • HARI • GUORGON • PRASER • LYNN FREUDENTHAL • ALEX GALES • MONICA SMITH GAZAREK • ROB GENTLI • ANDREW GEORGE • PAULA GIBBY • KAREN GILES • CHRISTIAN GONZALEZ • WILLIAM GORDON • PIOTE GORSKI • HARI • GUORGON • HARI • GUORGON • FRANCO • GUORGON • PIOTE GORSKI • HARI • GUORGON • HARI • GUORGON • FRANCO • GUORGON • HARI • AKYVA ASHTON • TIMOTHY ATKIN • PATRICK AUMENT • LESLIE BAINBRIDGE • RICHARD BAKER • CHUCK BANE • LENORA BARNES • SHAWN BELL • TODD BENSON • CONNIE BLEVINS • LARISA BLINDER • JAY BREEDEN • KWASI BROWN • SALLY BRYAN-PRELL SAMIEV NIMEY - MARYLOU JEFFORDS - RICHARD JEWELL - ANTHONY JOINNSON - MATTEL JONES - RIDOLPH JONES - ENDARD MACONIAL O - CARRA MCADEN - SETTEN HOMAS - STEPHEN MARK - STEPH THE REPORT OF THE PARTY OF THE



JOHN LEVY \* DALE LEWIS \* GREGORY LEWIS \* MARK LEWIS \* AMETHYST LEYVA \* KYUNG LIM JOSEPH LIMMER \* JOHN LINDSAY \* JOE LIPHAM \* DAVID LITCHFIELD \* CHRIS LITSAS \* JAMES LITSCH ROBERT LITTLE \* MARK LOCHER \* WENDELL LOCKHART \* CATHERINE LODATO \* ROSEMARY LOMIS KENNETH LONG \* ROSE LONG \* TONYA LOVATO \* KETH LOWRY \* SEAN LUCAS \* LOUIE LULLOFF CURTIS LUTON \* SANDI LUTZ \* MINH LY \* BLEANOR LYE \* JOHANNA MACK \* KRISHMA MADDI CYNTHIA MADISON \* MARC MADISON \* DAVID MAGARUH \* LINDA MAGES \* CARL MAINEN MARK MALEWS \* HUSH MARDISON \* MARC MADISON \* DAVID MAGARUH \* LINDA MAGES \* CARL MAINEN MARK MALEWS \* OLIVE MARS \* MALEX \* HUSH MANEY \* MARIFEM MARGAR \* JANET MANING BRENT MARTIN \* ROBERT MARTIN \* CAROLINE MARTINEZ \* JUAN MASIAS \* JOE MAST \* KATE MATHERS PHYLLIS MATHEWS \* STEPHEN MATHINE \* PETER MATHES \* SUNIL MATHUR \* MARTIN \* MARY-ELSABETH RONAND \* ANN ROWLAND \* ROOSEVELT ROY \* VOK RUITER \* JOHN RUNDELL ROBERT RUSSELL \* PATRICK RYAN \* OLNER SADORRA\* & KIP SALTIRE \* STEVEN SALVAGGO STEVE SALVAR \* CYWTHIA SANCHEZ \* MICHAEL SANDERS \* RANJIT SANDHU \* ENGLAND SANSBURY PATRICK SARGENT \* THOMAS SALL \* RODNEY SAUNDERS \* ERIN SAWYER \* RYAN SCHAFERS STEVEN SCHAFER \* BUB SCHEIDELER \* STEVE SCHMIDT \* JAY SCHNEIDERS \* CHORE SEFF STEVEN SCHAFER \* BUB SCHEIDELER \* STEVE SCHMIDT \* JAY SCHNEIDERS \* CHORE SEFF MARIORIE SENENT \* SELDEN \* SENENT \* SENENT \* SELDEN \* SENENT \* SELDEN \* SENENT \* SENENT \* SELDEN \* SENENT \* SELDEN \* SENENT \* SELDEN \* SENENT \* SELDEN \* SELDEN \* SENENT \* SELDEN \* SELD

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#### **DIRECTORS AND OFFICERS**

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David H. Langstaff 3

Former President and CEO, Veridian Corporation

**Edward E. Legasey** 

Former Executive Vice President & Chief Operating Officer, SRA International, Inc.; Chairman, U.S. Air Force Academy Association of Graduates

Delbert C. Stalev 1, 2

Retired Chairman & Chief Executive Officer, NYNEX

**Committee Memberships:** 

2 - Compensation

3 - Governance

#### **Corporate Officers**

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Chairman & CEO

Dr. Renato A. DiPentima

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Senior Vice President of Finance and Administration & Chief Financial Officer

Barry S. Landew

Senior Vice President, Corporate Development

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Financial Management

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Director, Marketing & Sales

David A. Kriegman

Director, Defense Sector

Anthony M. Valletta

Director, C3I Sector

Jeffrey B. Westerhoff

Director, Government-Wide **Acquisition Contracts** 

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Christopher M. Bishop

Director, Capture Strategy Development

Wayne M. Blackburn

Deputy Director, Defense Sector

Dr. Hatte R. Blejer

Director, Technology Strategy for Information Sharing and Homeland Security

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Director, Systems Engineering and Integration, Adroit C4ISR Center

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Deputy Director, Integrated Solutions

**Patrick Burke** 

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Gene N. Cartier

Health Systems

Daniel J. Chenok

Director, Policy and Management Strategies

Eileen S. Clark

Managed Services

Bernard A. Cohen

Civil Agency Business Development

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Deputy Director, Orion Center

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Director, National Intelligence Programs

Dr. Timothy W. Cooke

Director, Health Systems

**Brian W. Cross** 

Program Manager, GuardNet XXI

**Charles G. Crotty** 

Director, Corporate Compliance

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Director, Homeland Security and Law Enforcement, Orion Center

John R. Dankowski

Business Development for National Security Programs

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Ann W. Denison

Director, Human Resources

Anne M. Donohue, Esq.

Corporate Counsel and Director, Contracts & Procurement

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Director, National Guard Bureau AITS

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Director, St. Louis Operations

Kevin J. Fagan

Director, Health Research Systems

Michael B. Fisher

Director, Mergers & Acquisitions

Kim L. Fletcher

Director, Emergency Management Services

**Eugene S. Frank** 

Chief Technology Officer/ Chief Knowledge Officer

**Bruce A. Gilbert** 

Director, Pentagon Programs

**Kevin Graves** 

Director, Asset Management

Sherman Greenstein

Director, Counterterrorism and HAZMAT Defense

C. Wayne Grubbs

Corporate Controller & Treasurer

Max N. Hall

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Anna M. Hogan

Director, Operations, Adroit C4ISR Center

Jill Yacone Hopper

Government Relations

James H. Jones

Director, Knowledge Sharing Solutions

Herbert C. Kemp

Director, C4ISR Operations, Adroit C4ISR Center

Stuart L. Kramer

Health Systems

Mark I. Leaman

Director, Process Management

Shirl L. Mack

Director, Human Resource Operations

Jim McClave

Director, Orion Center

Danny R. Michael

Deputy Director, Defense Business Solutions

**Kerri Koss Morehart** 

Director, Talent Acquisition and Development

Joan E. Osborne Project Manager, U.S. Force Management Support

Giovanna S. Patterson

Director, Legislative, Judicial and Government Services

Charles C. Perry Director, Defense Business Solutions

Kenneth A. Rohrer

Deputy Program Manager, USAID

Terry M. Ryan

Director, Adroit C4ISR Center

Judith K. Sakowitz

Chief Information Officer

Dr. Edward R. Saltzberg Strategic Initiatives, Civil Sector

Cindy C. Shephard

Director, Operations

Peter B. Trick

Director, Environmental and Organizational Services

Mike Wagner

Director, Counterintelligence and Counterterrorism, Orion Center

Jim Whittaker

Director, Citizen-Centric Government Services

Michael L. Yocom

Director, Integrated Solutions

#### **Stockholder Information**

#### **Stock Listing**

SRA International, Inc. is traded on the New York Stock Exchange under the  $\mbox{\sc symbol}$  SRX.

#### **Stockholder Services**

All questions concerning registered stockholder accounts and stock transfer matters, including name or address changes and transfers, should be directed to our transfer agent and registrar:

American Stock Transfer and Trust Company 59 Maiden Lane New York, NY 10007 (800) 937-5449 www.amstock.com

#### **Independent Accountants**

Deloitte & Touche LLP 1750 Tysons Boulevard McLean, VA 22102

#### **Annual Meeting**

The annual meeting of stockholders will be held in October 2004. For additional information, please visit the Investor Relations section of the SRA Web site (www.sra.com).

#### **Annual Report on Form 10-K**

Stockholders may obtain without charge a copy of the SRA Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, by writing to:

SRA International, Inc. Investor Relations 4300 Fair Lakes Court Fairfax, VA 22033

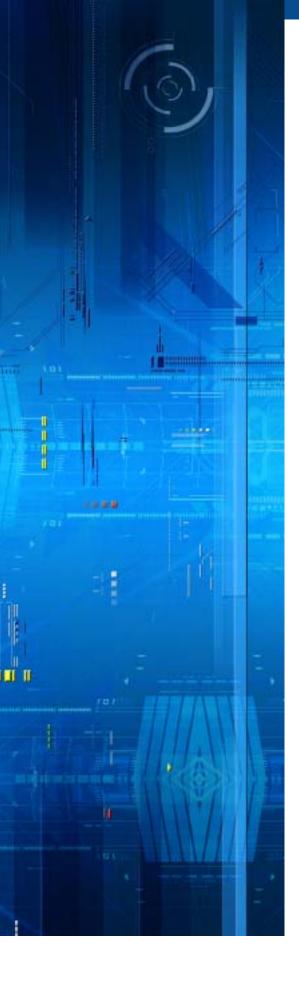
#### **Additional Information**

The SRA Web site (www.sra.com) contains valuable information, such as financial results, a current copy of our Code of Ethics for Principal Financial Officers, corporate news releases, and management profiles. Inquiries for additional investor information should be directed to:

Stuart Davis Vice President and Director, Investor Relations (703) 502-7731 investor@sra.com









#### **Headquarters**

4300 Fair Lakes Court Fairfax, VA 22033 Tel. 703.803.1500 Fax 703.803.1509 www.sra.com

#### **Offices**

Alexandria, VA Arlington, VA Atlanta, GA Baltimore, MD Colorado Springs, CO Dayton, OH Durham, NC Fairfax, VA Falls Church, VA Fort Walton Beach, FL Herndon, VA Landover, MD McLean, VA Minneapolis, MN Newport Beach, CA Newport News, VA New York, NY Rockville, MD Sacramento, CA San Antonio, TX San Diego, CA Seattle, WA Shrewsbury, NJ St. Louis, MO Warner Robins, GA Washington, DC

#### **Other Operating Locations**

Aberdeen Proving Ground, MD Austin, TX

Bangor, WA

Beale Air Force Base, CA

Beltsville, MD

Bethesda, MD

Chantilly, VA

Columbus, OH

Dahlgren, VA

Dallas, TX

Dumfries, VA

Elizabeth City, NC

Fayetteville, NC

Fort Belvoir, VA

Fort Detrick, MD

Fort Dix, NJ

Fort Eustis, VA

Fort Gordon, GA

Fort Hood, TX

Fort Huachuca, AZ

Fort Lewis, WA

Fort McCoy, WS

Fort Meade, MD

Fort Monmouth, NJ

Fort Sam Houston, TX

Hanscom Air Force Base, MA

Huntsville, AL Indian Head, MD

Keyport, WA Langley Air Force Base, VA

Las Vegas, NV

Little Rock, AR

McLean, VA

Melbourne, FL

Monterey, CA

New Carrollton, MD

Norfolk, VA

Oklahoma City, OK

Osan, Korea

Pensacola, FL

Peterson Air Force Base, CO

Phoenix, AZ

Port Hueneme, CA

Portsmouth, VA

Puget Sound Naval Shipyard, WA

Quantico, VA

Ramstein Air Force Base, Germany

Reston, VA

Robins Air Force Base, GA

Scott Air Force Base, IL

Tuscaloosa, AL

Washington, DC