

# ACCREDITED HOME LENDERS HOLDING CO.

#### Overview

Accredited Home Lenders, Inc. ("Accredited"), a wholly-owned subsidiary of Accredited Home Lenders Holding Co., is a mortgage company operating throughout the U.S. and in Canada engaged in the business of originating, financing, securitizing, servicing, and selling residential mortgage loans that do not conform to the credit or other criteria established by Fannie Mae and Freddie Mac. Accredited's loans are referred to as "non-prime" mortgage loans.

#### **Principal Divisions**

Accredited originates residential mortgage loans (secured primarily by mortgages on single-family residences) through wholesale and retail channels.

- Wholesale With 16 division offices throughout the United States and in Canada, the Company originates loans through a network of licensed and approved mortgage brokers.
- **Retail** Doing business as Home Funds Direct®, Accredited originates loans directly to consumers.

Accredited Home Lenders Holding Co. 15090 Avenue of Science San Diego, CA 92128

**P:** 858.676.2100 or 800.690.6000 **F:** 858.676.8114 **W:** <u>http://www.accredhome.com</u>

Founded in September 1990

## NASDAQ: LEND

**Transfer Agent** U.S. Stock Transfer Corporation 1745 Gardena Avenue, Suite 200 Glendale, CA 91204

**4,558 employees** (As of October 31, 2006)

### The Accredited Way

Corporate culture and integrity are integral to the tight-knit Accredited fabric, where empowerment, leadership, commitment to quality, excellence, and teamwork are more than workplace buzzwords. Unlike competitors, Accredited compensates employees on margin, quality, and profit, not volume.

Key strengths that distinguish us from other non-prime lenders include:

- **Experienced Management**: More than 50 managers and executives have 20+ years of industry experience each. Accredited's three senior executives have a combined total of 80 years of experience in the mortgage industry.
- **Diversified Approach**: Accredited strives to diversify its originations, financing sources, and loan dispositions.
- **Profit Culture**: Internally, Accredited emphasizes rewarding quality and results, not volume and activity. Incentives are based on being able to meet customers' needs profitably and are offered at all levels of the organization. The profit culture includes credit disciplines and portfolio quality, as well as strong cost disciplines.

#### **Initial Public Offering**

The initial public offering of Accredited Home Lenders Holding Co., Accredited's parent, was underwritten and managed by Friedman Billings Ramsey & Co., Inc., U.S. Bancorp Piper Jaffray, and Wedbush Morgan Securities in February 2003.

# Offices (as of October 31, 2006) Headquarters – San Diego, CA

# **Retail Branch Locations**

Arizona	Mesa	Michigan	Grand Rapids
	Phoenix	Minnesota	Apple Valley
California	Anaheim Artesia	Missouri	St. Louis (two offices)
	Burbank	New Hampshire	Bedford
	Downey Folsom	Nevada	Las Vegas (three offices)
	Fresno (two offices) Glendale Huntington Beach Long Beach Los Angeles Modesto	New Jersey	Cherry Hill Clark Mount Laurel Paramus Toms River West Orange
	Newark Ontario Orange (two offices) Pasadena (two offices) Riverside Roseville Sacramento San Diego (two offices)	New York	Brooklyn Hauppauge (two offices) Melville New Rochelle Poughkeepsie Queens Westbury
	Santa Ana Santa Maria	Ohio	Cincinnati Independence
	Sherman Oaks Walnut Creek (two offices) West Covina	Oklahoma	Oklahoma City Tulsa
	Woodland Hills (two offices)	Oregon	Portland (two offices)
Connecticut	Hartford Middleton	Pennsylvania	Greentree King of Prussia Pittsburgh
Delaware Florida	New Castle Boca Raton Fort Lauderdale	Rhode Island	Warwick Worcestoer
Coursia	Fort Myers Jacksonville Lake Mary Miami Orlando (two offices) Plantation St. Petersburg Tampa (two offices)	Tennessee	Knoxville Memphis Nashville
		Texas	Arlington Dallas (two offices) Houston (two offices) North Houston San Antonio
Georgia Hawaii	Tucker Honolulu	Utah	South Dallas
Illinois	Downers Grove	Virginia	Salt Lake City Richmond
Indiana	Indianapolis	virginia	Tysons Corner Virginia Beach
Kansas Maryland Massachusetts	Kansas City (two offices) Burtonsville Greenbelt Lutherville Braintree	Washington	Bellevue (two offices) Lakewood Puyallup Spokane Tacoma
	Westborough Woburn	Wisconsin	Brookfield

<u>Wholesale Division Office</u> CANADA		Centralized Retail Operations California Irvine	
Ontario	Mississauga	Camornia	Sacramento
British Columbia	Richmond	Florida	Orlando
UNITED STATES		Georgia	Atlanta
California	Anaheim San Diego (two divisions)	Kansas	Kansas City
Georgia	Atlanta	Texas	Austin Dallas
Florida	Jacksonville St. Petersburg		San Antonio
Illinois	Chicago		
Maryland	Burtonsville		
New York	Montvale		
Ohio	Cincinnati		
Oregon	Portland		
Rhode Island	Warwick		
Texas	Austin Dallas		

## **INVESTOR RELATIONS CONTACTS**

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