
Group operations

Computacenter is Europe's leading independent provider of IT infrastructure services. To help our customers maximise the value of IT to their businesses, we offer services at every stage of infrastructure deployment.

Our corporate and government clients are served by a network of branch offices across the UK, Germany, France, Austria, Luxembourg and Belgium, and through our international partners at locations throughout the world.

Computacenter's European regions

1 United Kingdom

Revenue: £1,455.3 million

Number of employees: 4,679

Aberdeen, Belfast, Birmingham, Bristol, Cardiff, Edinburgh, Gatwick, Hatfield, Leeds, Liverpool, London, Maidenhead, Manchester, Milton Keynes, Reading, Watford

2 Germany

Revenue: £635.1 million

Number of employees: 3,501

Berlin, Cologne, Essen, Frankfurt, Hamburg, Hanover, Kerpen, Kiel, Leipzig, Ludwigshafen, Munich, Nürnberg, Stuttgart

3 France

Revenue: £324.5 million

Number of employees: 1,223

Bordeaux, Dijon, Grenoble, Lille, Lyon, Marseille, Nantes, Nice, Orléans, Paris, Pau, Rennes, Rouen, Strasbourg, Toulouse

4 Austria

Revenue: £49.0 million

Number of employees: 213

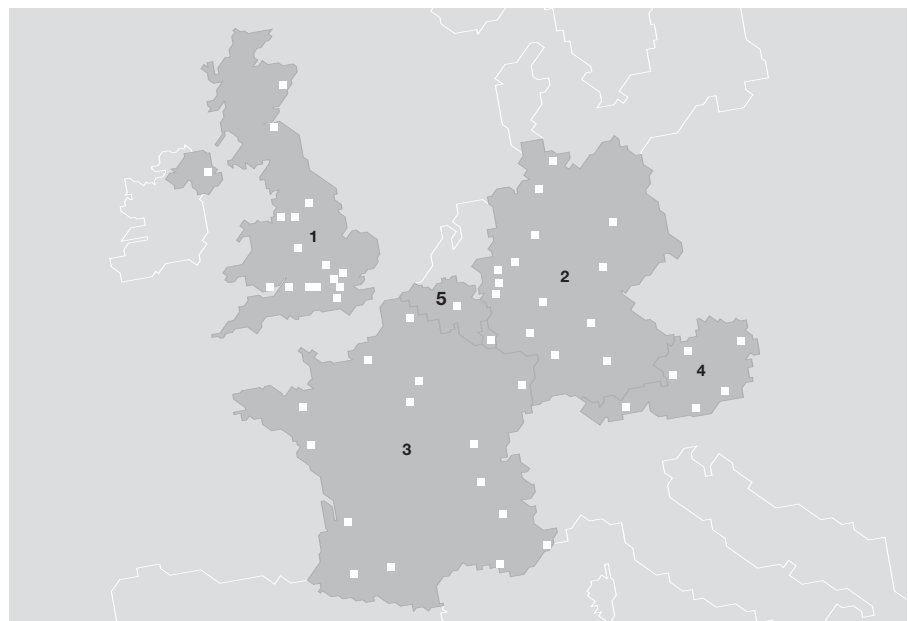
Graz, Innsbruck, Klagenfurt, Linz, Salzburg, Vienna

5 Belgium and Luxembourg

Revenue: £17.3 million

Number of employees: 100

Brussels, Luxembourg



Highlights 2003

	2003 £million	2002 £million
Group revenue	£2,481.3	£1,926.7
Group operating profit ¹	£65.9	£56.2
Profit before tax	£65.2	£55.1
Earnings per share	25.0p	20.4p
Year-end Group employee numbers	9,716	6,022

¹ Excluding results of associated undertakings and joint ventures.

Business activity

Computacenter advises customers on their IT strategy, implements appropriate technologies and manages elements of their IT infrastructures on their behalf. At every stage we aim to help customers minimise the cost and maximise the value of their IT.

Managed Services

Our Managed Services allow IT departments to free up their time by outsourcing specific areas of infrastructure management to Computacenter. By shouldering this responsibility, we can provide our customers with improved service levels and reduce their ongoing operational costs. We also give them access to additional specialist skills that can be scaled upwards or downwards according to their changing business requirements.

Infrastructure Integration

Computacenter helps IT departments implement and integrate new technologies into their infrastructures through its considerable technical and project management skills. Our application of best practice means new solutions can be implemented at lower cost, in less time and with greater certainty.

Technology Sourcing

Computacenter serves as a single source for an organisation's entire IT procurement needs. Our vendor independence means we can leverage our economies of scale, streamlined logistics capability and strategic relationships to source technology that meets customer requirements and provides best value.