

Five year financial review

	Year ended 31 December				2003 £m
	1999 £m	2000 £m	2001 £m	2002 £m	
Turnover	1,760.6	1,988.4	2,093.4	1,926.7	2,481.3
Operating profit	75.6	61.4	55.1	56.2	65.9
Profit on ordinary activities before taxation	75.1	55.6	34.9	55.1	65.2
Profit on ordinary activities after taxation	53.0	39.2	19.1	37.0	46.3
Diluted earnings per share (excluding exceptional items)	28.1p	20.8p	17.9p	19.3p	24.6p
year-end headcount	5,618	5,788	5,894	6,022	9,716

Summary balance sheet

	Year ended 31 December				2003 £m
	1999 £m	2000 £m	2001 £m	2002 £m	
Intangible assets	3.8	6.2	8.0	0.2	4.2
Tangible assets	96.6	109.4	103.5	96.7	100.6
Investments	2.8	11.8	13.5	12.4	11.0
Stocks	92.9	119.6	95.4	95.7	134.1
Debtors	244.2	339.6	295.8	286.9	442.3
Cash	63.7	71.6	109.7	92.1	97.0
Creditors due within one year	(292.8)	(410.0)	(395.7)	(328.5)	(466.8)
Creditors due after one year	(41.0)	(39.5)	(2.0)	(1.6)	(13.9)
Provisions	(1.7)	(4.5)	(6.2)	(8.6)	(25.6)
Net assets	168.5	204.2	222.0	245.3	282.9

Financial calendar

Record date:	7 May 2004
Annual General Meeting:	7 May 2004
Final dividend payment date:	1 June 2004
Interim Report 2004 mailed to shareholders:	September 2004
Annual Report 2004 mailed to shareholders:	April 2005
Annual General Meeting:	May 2005