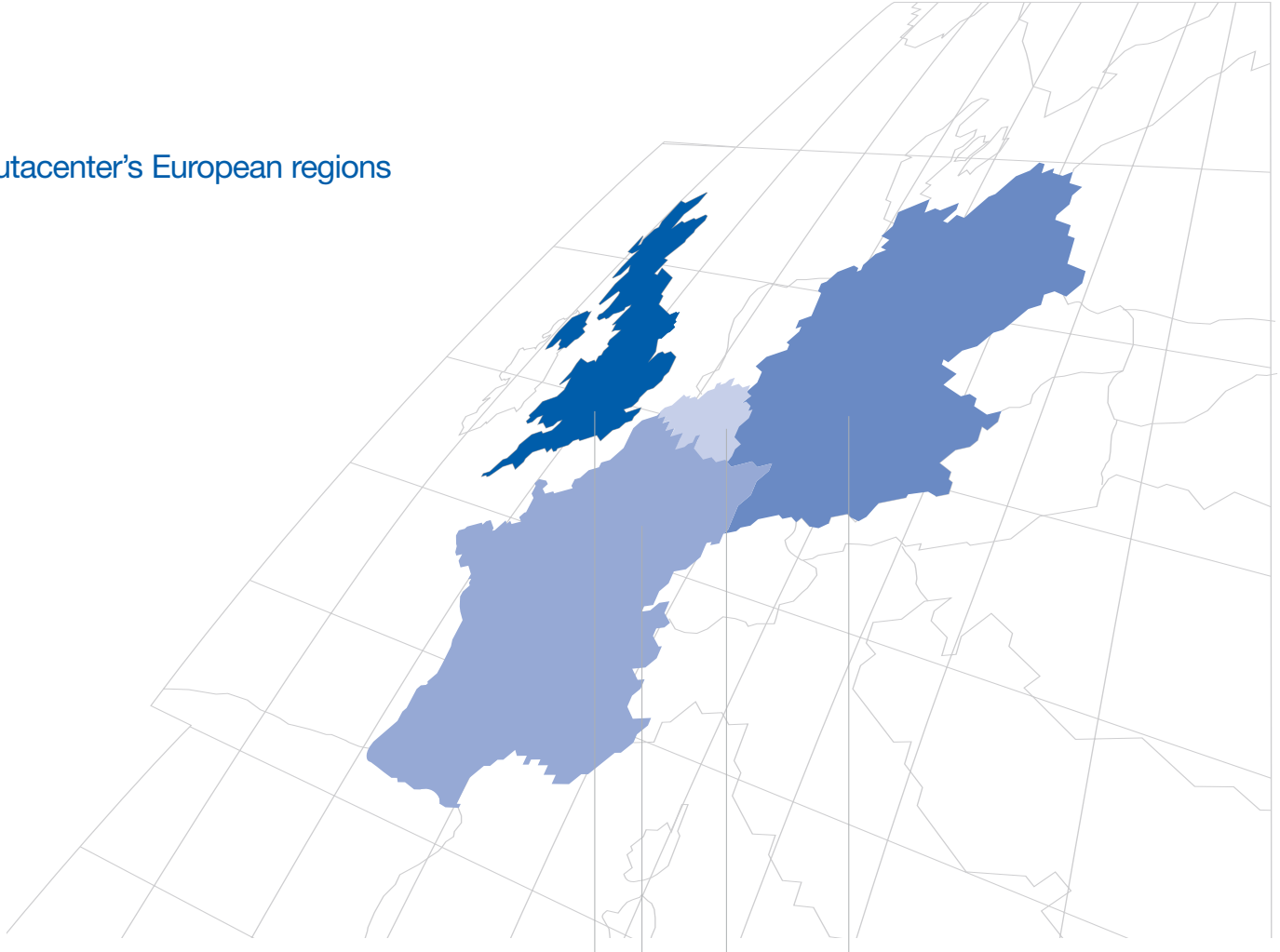# Group operations

Computacenter is a leading European independent provider of IT infrastructure services. To help our customers maximise the value of IT to their businesses, we offer services at every stage of infrastructure deployment.

Our corporate and government clients are served by a network of branch offices across the UK, Germany, France, Luxembourg and Belgium, and through our international partners at locations throughout the world.

Computacenter's European regions

United Kingdom
Offices Aberdeen, Belfast, Birmingham, Bristol, Cardiff, Edinburgh, Gatwick, Hatfield, Leeds, London, Maidenhead, Manchester, Milton Keynes, Reading, Watford
Revenue £1,433.7 million
Number of employees 4,909

Germany
Offices Aachen, Berlin, Essen, Frankfurt, Hamburg, Hanover, Kerpen, Kiel, Leipzig, Ludwigshafen, Munich, Nuremberg, Ratingen, Saarbruecken, Stuttgart
Revenue £655.5 million
Number of employees 3,472

France
Offices Bordeaux, Dijon, Grenoble, Lille, Lyon, Marseille, Nantes, Nice, Orléans, Paris, Pau, Rennes, Rouen, Strasbourg, Toulouse
Revenue £300.4 million
Number of employees 1,139

Belgium and Luxembourg
Offices Brussels, Luxembourg
Revenue £21.0 million
Number of employees 104

Highlights 2004

	2004 £million	2003 £million
Group revenue	2,455.8	2,481.3
Group operating profit[1]	65.7	65.9
Profit before tax[2]	67.3	65.2
Diluted earnings per share[3]	25.1p	24.6p
Year-end Group employee numbers	9,838	9,919

1 Excluding results of associated undertaking and joint venture.
2 Calculated as profit before tax excluding non-operating exceptional items.
3 Excluding non-operating exceptional items.

Business activity

Computacenter advises customers on their IT strategy, implements appropriate technologies and manages elements of their IT infrastructures on their behalf. At every stage we aim to help customers minimise the cost and maximise the value of their IT.

Managed Services
Our Managed Services allow IT departments to free up their time by outsourcing specific areas of infrastructure management to Computacenter. By shouldering this responsibility, we can provide our customers with improved service levels and reduce their ongoing operational costs. We also give them access to additional specialist skills that can be scaled upwards or downwards according to their changing business requirements.

Infrastructure Integration
Computacenter helps IT departments implement and integrate new technologies into their infrastructures through its considerable technical and project management skills. Our application of best practice means new solutions can be implemented at lower cost, in less time and with greater certainty.

Technology Sourcing
Computacenter serves as a single source for an organisation's entire IT procurement needs. Our vendor independence means we can leverage our economies of scale, streamlined logistics capability and strategic relationships to source technology that meets customer requirements and provides best value.