

Financials

Group five year financial review

Year ended 31 December

	Prepared under UK GAAP		Prepared under IFRS		
	2003 £m	2004 £m	2005 £m	2006 £m	2007 £m
Revenue	2,481.3	2,410.6	2,285.2	2,269.9	2,379.1
Adjusted* operating profit	65.9	66.2	28.9	33.3	41.7
Profit before tax*	65.2	67.9	35.7	38.0	42.7
Profit for the year	46.3	48.3	20.4	18.9	28.9
Adjusted* diluted earnings per share	24.6p	25.6p	11.8p	13.8p	18.5p
Year-end headcount	9,716	9,610	9,370	9,328	9,903

* Before amortisation of acquired intangibles and exceptional items. Adjusted operating profit is stated after charging finance costs on customer-specific financing.