

# Highlights

## FINANCIAL HIGHLIGHTS

- Group revenues up 4.8% to £2.38 billion (2006: £2.27 billion)
- Adjusted\* profit before tax up 12.3% to £42.7 million (2006: £38.0 million)
- Adjusted\* diluted earnings per share up 34.1% to 18.5p (2006: 13.8p)
- Final dividend of 5.5p per share, total dividend 8.0p (2006: 7.5p)
- Net borrowings before customer-specific financing of £16.2 million (2006: net funds of £29.4 million)

## STATUTORY PERFORMANCE

- Profit before tax up 27.7% to £42.1 million (2006: £32.9 million)
- Diluted earnings per share up 67.0% to 18.2p (2006: 10.9p)
- Net borrowings of £79.8 million (2006: net funds of £10.8 million)

## OPERATING HIGHLIGHTS

- First Group revenue growth since 2003
- UK business enters 2008 with a record contract base and a strong pipeline of new business across market sectors
- Best ever performance from Computacenter Germany since acquisition with growth across both product and services
- Significant progress achieved in France driven by key management initiatives

\* Adjusted for exceptional items and amortisation of acquired intangibles.