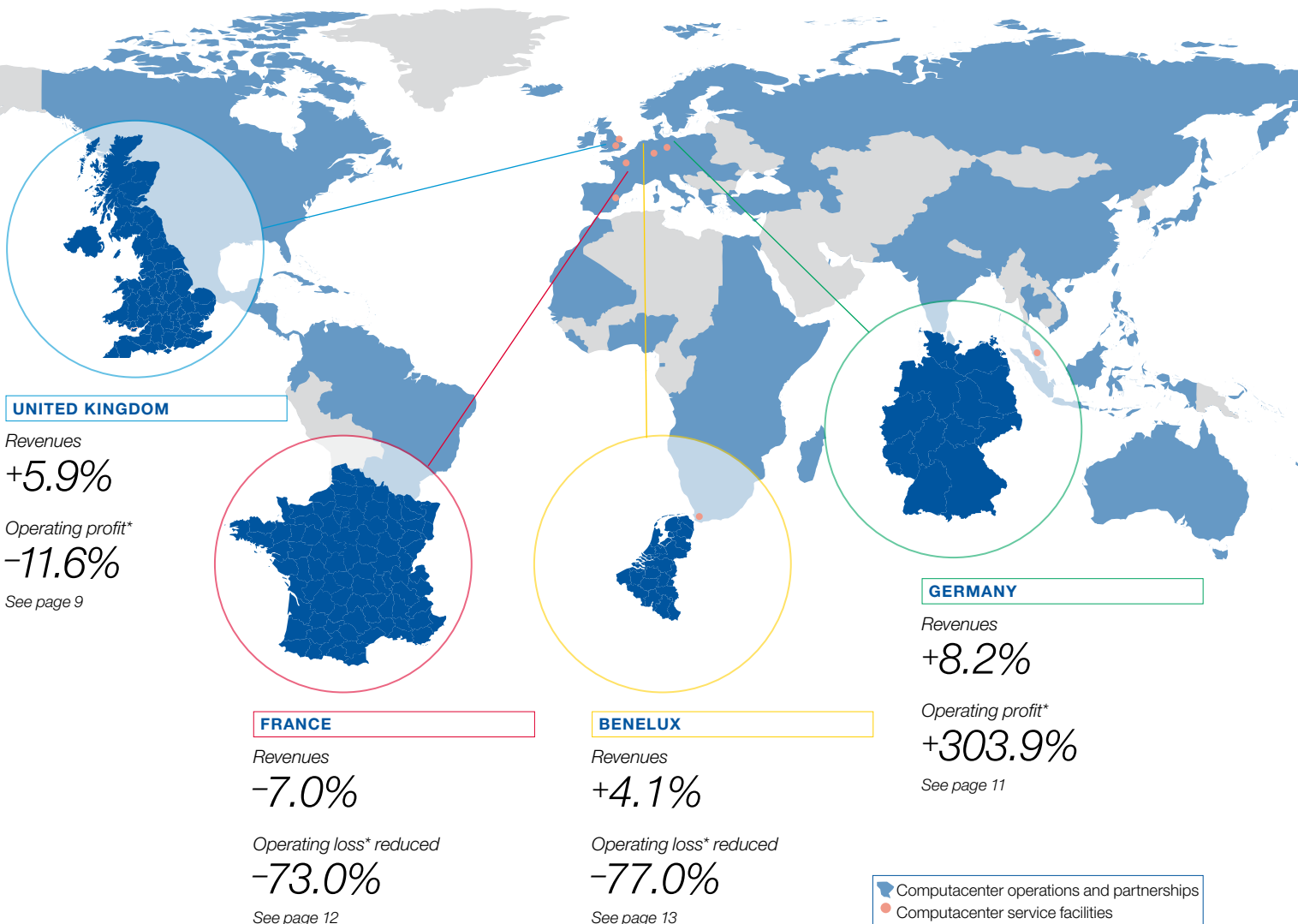


# International operations

**Computacenter operates in the UK, Germany, France, and Benelux, as well as providing trans-national services. Its activities are supported by service facilities in the UK, Germany, Spain, South Africa and Malaysia.**

**OUR LOCATIONS:** UK ABERDEEN, BELFAST, BIRMINGHAM, BRISTOL, CARDIFF, EDINBURGH, ESSEX, HATFIELD, LEEDS, LONDON, MANCHESTER, ESSEN, FRANKFURT, HAMBURG, HANOVER, HEILBRONN, KASSEL, KERPEN, KIEL, LEIPZIG, LUDWIGSHAFEN, MUNICH, NUREMBERG, RATINGEN, NICE, ORLÉANS, PARIS, PAU, RENNES, ROUEN, STRASBOURG, TOULOUSE, ROISSY, **BENELUX** LUXEMBOURG, SCHIPHOL-RIJK, ZAVENTEM.



\* Adjusted operating profit is stated after charging finance costs on customer-specific financing and prior to exceptional items and amortisation of acquired intangibles.

### HIGHLIGHTS BY COUNTRY

UNITED KINGDOM	FRANCE	BENELUX	GERMANY
<p><b>HIGHLIGHTS</b></p> <ul style="list-style-type: none"> <li>REVENUES INCREASED BY 5.9% TO £1.36 BILLION (2006: £1.28 BILLION)</li> <li>ADJUSTED* OPERATING PROFIT DECLINED TO £33.1 MILLION (2006: £37.4 MILLION) DUE IN PART TO 2006 CONTRACT LOSSES</li> <li>8.5% CONTRACT BASE GROWTH, INCLUDING EMBEDDED PRODUCT SUPPLY</li> <li>NEW BUSINESS PIPELINE MORE THAN COMPENSATES FOR 2006 LOSSES</li> </ul>	<p><b>HIGHLIGHTS</b></p> <ul style="list-style-type: none"> <li>REVENUES DECLINED BY 7.0% TO £285.7 MILLION (2006: £307.3 MILLION) DUE TO CHALLENGING PRODUCT MARKET</li> <li>SIGNIFICANT OPERATING LOSS REDUCTION OF 73.0% TO £1.8 MILLION (2006: £6.5 MILLION PRIOR TO EXCEPTIONAL CHARGES OF £5.0 MILLION)</li> <li>19% INCREASE IN REVENUE FROM MAINTENANCE BUSINESS</li> <li>24.1% INCREASE IN SERVICES GROSS PROFIT</li> </ul>	<p><b>HIGHLIGHTS</b></p> <ul style="list-style-type: none"> <li>REVENUES INCREASED BY 4.1% TO £27.6 MILLION (2006: £26.5 MILLION)</li> <li>OPERATING LOSS REDUCED 77.0% TO £44,000 (2006: £191,000)</li> <li>IMPROVED PERFORMANCE FROM PRODUCT SUPPLY AND MANAGED SERVICES</li> </ul>	<p><b>HIGHLIGHTS</b></p> <ul style="list-style-type: none"> <li>REVENUES INCREASED BY 8.2% TO £708.6 MILLION (2006: £654.7 MILLION)</li> <li>RECORD PROFIT PERFORMANCE, WITH ADJUSTED* OPERATING PROFIT GROWTH OF 303.9% TO £10.4 MILLION (2006: £2.6 MILLION)</li> <li>22.8% MANAGED SERVICES CONTRACT BASE GROWTH, INCLUDING EMBEDDED PRODUCT SUPPLY</li> <li>STRONG GROWTH OF 23.7% IN SECURITY PRODUCT SALES REFLECTS CUSTOMERS' INCREASED SECURITY CONCERNS</li> </ul>

MILTON KEYNES, NOTTINGHAM, READING, WARRINGTON, WATFORD. GERMANY AACHEN, BERLIN, BIELEFELD, COLOGNE, COTTBUS, ERFURT, ROSTOCK, SAARBRÜCKEN, STUTTGART, WOLFSBURG. FRANCE ANTONY, BORDEAUX, DIJON, GRENOBLE, LILLE, LYON, MARSEILLE, NANTES,

**Revenue profiles differ across geographies, with services comprising a larger proportion of sales in the UK and Germany than in France and Benelux, where personal systems sales are dominant.**

### GEOGRAPHICAL REVENUE BY BUSINESS TYPE

